SQL QUERIES

COFFEE SHOP SALES PROJECT

CONVERT DATE (transaction_date) COLUMN TO PROPER DATE FORMAT

UPDATE coffee_shop_sales

SET transaction_date = STR_TO_DATE(transaction_date, '%d-%m-%Y');

ALTER DATE (transaction_date) COLUMN TO DATE DATA TYPE

ALTER TABLE coffee_shop_sales

MODIFY COLUMN transaction_date DATE;

CONVERT TIME (transaction_time) COLUMN TO PROPER DATE FORMAT

UPDATE coffee_shop_sales

SET transaction_time = STR_TO_DATE(transaction_time, '%H:%i:%s');

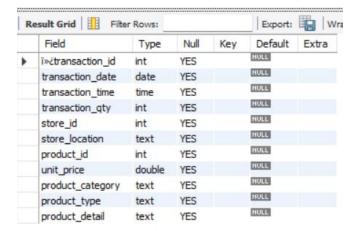
ALTER TIME (transaction_time) COLUMN TO DATE DATA TYPE

ALTER TABLE coffee_shop_sales

MODIFY COLUMN transaction_time TIME;

DATA TYPES OF DIFFERENT COLUMNS

DESCRIBE coffee_shop_sales;



TOTAL SALES

SELECT ROUND(SUM(unit_price * transaction_qty)) as Total_Sales

FROM coffee_shop_sales

WHERE MONTH(transaction_date) = 5 -- for month of (CM-May)



TOTAL SALES KPI - MOM DIFFERENCE AND MOM GROWTH

SELECT

MONTH(transaction_date) AS month,

ROUND(SUM(unit_price * transaction_qty)) AS total_sales,

(SUM(unit_price * transaction_qty) - LAG(SUM(unit_price * transaction_qty), 1)

OVER (ORDER BY MONTH(transaction_date))) / LAG(SUM(unit_price * transaction_qty), 1)

OVER (ORDER BY MONTH(transaction_date)) * 100 AS mom_increase_percentage

FROM

coffee shop sales

WHERE

MONTH(transaction_date) IN (4, 5) -- for months of April and May

GROUP BY

MONTH(transaction_date)

ORDER BY

MONTH(transaction_date);



TOTAL ORDERS

SELECT COUNT(transaction_id) as Total_Orders

FROM coffee_shop_sales

WHERE MONTH (transaction_date)= 5 -- for month of (CM-May)



TOTAL ORDERS KPI - MOM DIFFERENCE AND MOM GROWTH

SELECT

MONTH(transaction_date) AS month,

ROUND(COUNT(transaction_id)) AS total_orders,

(COUNT(transaction_id) - LAG(COUNT(transaction_id), 1)

OVER (ORDER BY MONTH(transaction_date))) / LAG(COUNT(transaction_id), 1)

OVER (ORDER BY MONTH(transaction_date)) * 100 AS mom_increase_percentage

FROM

coffee_shop_sales

WHERE

MONTH(transaction_date) IN (4, 5) -- for April and May

GROUP BY

MONTH(transaction_date)

ORDER BY

MONTH(transaction_date);

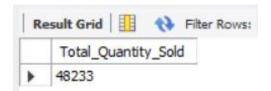


TOTAL QUANTITY SOLD

SELECT SUM(transaction_qty) as Total_Quantity_Sold

FROM coffee_shop_sales

WHERE MONTH(transaction_date) = 5 -- for month of (CM-May)



TOTAL QUANTITY SOLD KPI - MOM DIFFERENCE AND MOM GROWTH

SELECT

MONTH(transaction_date) AS month,

ROUND(SUM(transaction_qty)) AS total_quantity_sold,

(SUM(transaction_qty) - LAG(SUM(transaction_qty), 1)

OVER (ORDER BY MONTH(transaction_date))) / LAG(SUM(transaction_qty), 1)

OVER (ORDER BY MONTH(transaction_date)) * 100 AS mom_increase_percentage

FROM

coffee_shop_sales

WHERE

MONTH(transaction_date) IN (4, 5) -- for April and May

GROUP BY

MONTH(transaction_date)

ORDER BY

MONTH(transaction_date);



CALENDAR TABLE – DAILY SALES, QUANTITY and TOTAL ORDERS

1659

1192

SALES TREND OVER PERIOD

5583.470000000001

```
SELECT AVG(total_sales) AS average_sales

FROM (

SELECT

SUM(unit_price * transaction_qty) AS total_sales

FROM

coffee_shop_sales

WHERE

MONTH(transaction_date) = 5 -- Filter for May

GROUP BY

transaction_date
) AS internal_query;
```

DAILY SALES FOR MONTH SELECTED

```
SELECT

DAY(transaction_date) AS day_of_month,

ROUND(SUM(unit_price * transaction_qty),1) AS total_sales
```

```
FROM
```

coffee_shop_sales

WHERE

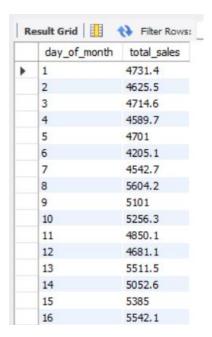
MONTH(transaction_date) = 5 -- Filter for May

GROUP BY

DAY(transaction_date)

ORDER BY

DAY(transaction_date);



17	5418
18	5583.5
19	5657.9
20	5519.3
21	5370.8
22	5541.2
23	5242.9
24	5391.4
25	5230.8
26	5300.9
27	5559.2
28	4338.6
29	3959.5
30	4835.5
31	4684.1

COMPARING DAILY SALES WITH AVERAGE SALES – IF GREATER THAN "ABOVE AVERAGE" and LESSER THAN "BELOW AVERAGE"

SELECT

day_of_month,

CASE

WHEN total_sales > avg_sales THEN 'Above Average'

WHEN total_sales < avg_sales THEN 'Below Average'

ELSE 'Average'

END AS sales_status,

 $total_sales$

FROM (

SELECT

```
DAY(transaction_date) AS day_of_month,

SUM(unit_price * transaction_qty) AS total_sales,

AVG(SUM(unit_price * transaction_qty)) OVER () AS avg_sales

FROM

coffee_shop_sales

WHERE

MONTH(transaction_date) = 5 -- Filter for May

GROUP BY

DAY(transaction_date)

) AS sales_data

ORDER BY
```

day_of_month	sales_status	total_sales
1	Below Average	4731,449999999999
2	Below Average	4625.499999999997
3	Below Average	4714.599999999994
4	Below Average	4589.699999999995
5	Below Average	4700.999999999997
6	Below Average	4205.149999999998
7	Below Average	4542.699999999998
8	Above Average	5604.209999999995
9	Above Average	5100.969999999997
10	Above Average	5256.329999999999
11	Below Average	4850.059999999996
12	Below Average	4681.1299999999965
13	Above Average	5511.529999999999
14	Below Average	5052.649999999999
15	Above Average	5384.9800000000005
16	Above Average	5542.129999999997

day_of_month;

17	Above Average	5418.0000000000001
18	Above Average	5583.470000000001
19	Above Average	5657.880000000005
20	Above Average	5519.280000000003
21	Above Average	5370.810000000003
22	Above Average	5541.16
23	Above Average	5242.910000000001
24	Above Average	5391.45
25	Above Average	5230.8499999999985
26	Above Average	5300.94999999998
27	Above Average	5559.1500000000015
28	Below Average	4338.649999999998
29	Below Average	3959.49999999998
30	Below Average	4835.479999999997
31	Below Average	4684.129999999993

SALES BY WEEKDAY / WEEKEND:

```
CASE

WHEN DAYOFWEEK(transaction_date) IN (1, 7) THEN 'Weekends'

ELSE 'Weekdays'

END AS day_type,

ROUND(SUM(unit_price * transaction_qty),2) AS total_sales

FROM

coffee_shop_sales

WHERE

MONTH(transaction_date) = 5 -- Filter for May

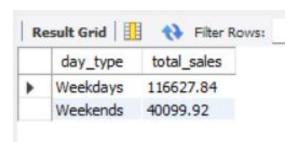
GROUP BY

CASE

WHEN DAYOFWEEK(transaction_date) IN (1, 7) THEN 'Weekends'

ELSE 'Weekdays'

END;
```



SALES BY STORE LOCATION

```
SELECT
```

store_location,

SUM(unit_price * transaction_qty) as Total_Sales

FROM coffee_shop_sales

WHERE

MONTH(transaction_date) =5

GROUP BY store_location

ORDER BY SUM(unit_price * transaction_qty) DESC



SALES BY PRODUCT CATEGORY

SELECT

product_category,

ROUND(SUM(unit_price * transaction_qty),1) as Total_Sales

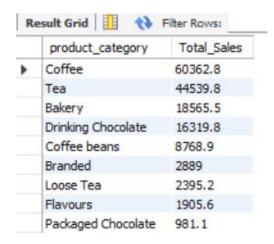
FROM coffee_shop_sales

WHERE

MONTH(transaction_date) = 5

GROUP BY product_category

ORDER BY SUM(unit_price * transaction_qty) DESC



SALES BY PRODUCTS (TOP 10)

SELECT

product_type,

ROUND(SUM(unit_price * transaction_qty),1) as Total_Sales

FROM coffee_shop_sales

WHERE

MONTH(transaction_date) = 5

GROUP BY product_type

ORDER BY SUM(unit_price * transaction_qty) DESC

LIMIT 10

	product_type	Total_Sales
•	Barista Espresso	20423.7
	Brewed Chai tea	17427.4
	Hot chocolate	16319.8
	Gourmet brewed coffee	15559.2
	Brewed herbal tea	10930
	Brewed Black tea	10778
	Premium brewed coffee	8739.2
	Organic brewed coffee	8350.2
	Scone	8305.3
	Drip coffee	7290.5

SALES BY DAY | HOUR

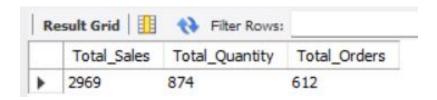
SELECT

```
ROUND(SUM(unit_price * transaction_qty)) AS Total_Sales,
SUM(transaction_qty) AS Total_Quantity,
COUNT(*) AS Total_Orders
FROM
coffee_shop_sales
WHERE
```

DAYOFWEEK(transaction_date) = 3 -- Filter for Tuesday (1 is Sunday, 2 is Monday, ..., 7 is Saturday)

AND HOUR(transaction_time) = 8 -- Filter for hour number 8

AND MONTH(transaction_date) = 5; -- Filter for May (month number 5)



TO GET SALES FROM MONDAY TO SUNDAY FOR MONTH OF MAY

SELECT

CASE

```
WHEN DAYOFWEEK(transaction_date) = 2 THEN 'Monday'

WHEN DAYOFWEEK(transaction_date) = 3 THEN 'Tuesday'

WHEN DAYOFWEEK(transaction_date) = 4 THEN 'Wednesday'

WHEN DAYOFWEEK(transaction_date) = 5 THEN 'Thursday'

WHEN DAYOFWEEK(transaction_date) = 6 THEN 'Friday'

WHEN DAYOFWEEK(transaction_date) = 7 THEN 'Saturday'

ELSE 'Sunday'

END AS Day_of_Week,
```

ROUND(SUM(unit_price * transaction_qty)) AS Total_Sales

FROM

coffee_shop_sales

WHERE

MONTH(transaction_date) = 5 -- Filter for May (month number 5)

GROUP BY

CASE

SELECT

HOUR(transaction_time);

```
WHEN DAYOFWEEK(transaction_date) = 2 THEN 'Monday'

WHEN DAYOFWEEK(transaction_date) = 3 THEN 'Tuesday'

WHEN DAYOFWEEK(transaction_date) = 4 THEN 'Wednesday'

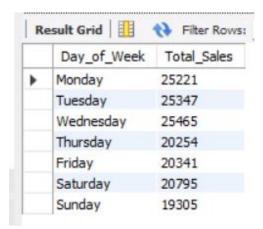
WHEN DAYOFWEEK(transaction_date) = 5 THEN 'Thursday'

WHEN DAYOFWEEK(transaction_date) = 6 THEN 'Friday'

WHEN DAYOFWEEK(transaction_date) = 7 THEN 'Saturday'

ELSE 'Sunday'

END;
```



TO GET SALES FOR ALL HOURS FOR MONTH OF MAY

```
HOUR(transaction_time) AS Hour_of_Day,

ROUND(SUM(unit_price * transaction_qty)) AS Total_Sales

FROM

coffee_shop_sales

WHERE

MONTH(transaction_date) = 5 -- Filter for May (month number 5)

GROUP BY

HOUR(transaction_time)

ORDER BY
```

	Hour_of_Day	Total_Sales
•	6	4913
	7	14351
	8	18822
	9	19145
	10	19639
	11	10312
	12	8870
	13	9379
	14	9058
	15	9525
	16	9154
	17	8967
	18	7680
	19	6256
	20	656