



Hi Finsoc members,

Welcome to the very first edition of the Finance & Banking Societies fortnightly newsletter at the University of New South Wales! For those of you who aren't aware, the Finance & Banking Society (Finsoc for short), is one of Australia's largest independent student run bodies operating across UNSW, USYD and Macquarie university. We are a high energy, highly passionate society relevant to everyone interested in the world of finance and banking.

Much has changed with Finsoc over the past year. We have re-shaped the organisation and doubled the size of our executive body by adding an Investment Banking arm and a Financial Planning arm. We have connected with new and exciting sponsors and developed deep connections within the banking and financial planning industry. Our commitment to our student members has never been stronger and Finsoc is determined to deliver real value to all of our student members

So what does this mean for you?

As a result, Finsoc will be hosting an unprecedented number of social, networking and informational events. This means more exposure to future employers, a deeper understanding of the industry and recruitment processes, and of course more free food than ever before!

We highly encourage you to get involved in some of our upcoming events that are detailed below and to check out our featured articles, which will provide you with exciting up to date industry news.

## ***Upcoming Events***

### **----- Week 2 - Finsoc Social BBQ -----**

Finsoc is kicking off Semester 1 2016 with a FREE BBQ! Come grab your FREE sausages on Friday 11th March on the science lawn!! Join the feast and meet the new Executive and Directors for 2016!

It's a fantastic chance to not only mingle with fellow peers, but also discover upcoming events we have for you guys!



### **----- Week 3 – Financial planning insight talk -----**

#### **Financial Planning Career & Client relationship Management**

The insight talk will be about Financial Planning, CRM for financial planner and ways to engage, sell and build trust to your clients. Speakers are Evan Hill - Director of HSA Financial; Erin Shield – UNSW Graduate, Dixon Advisory Advisor.

Tips and advice for the Week 6 FPSG competition will be included in the talk!



### **----- Week 6 – FPSG Competition (First Round) -----**

The FPSG competition is an inter university competition, which provides participants with a real world case study in the wealth management industry and requires competitors to analyse and solve financial challenges by preparing comprehensive financial plans and strategies.

As a participant, you will be competing against candidates from The University of New

South Wales, The University of Sydney and Macquarie University.

This competition is completely free to participate in and will provide you with the opportunity to network with industry leaders sponsoring the competition and judging your work! As an added bonus, the best teams will have the chance to win prizes worth up to \$600 provided by our competition sponsors, FPSG and FPA.



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### ***Trending Article*** **(Investment Banking)**

Ever wondered what Investment Bankers actually do? Check you this article to find out!

[What Do Investment Bankers Really Do?](#)

### ***Trending Article*** **(Financial Planning)**

Ever wondered if Financial Planning is right for you? If your love a challenge and helping others then it might just be. Check out this article to find out!

[Is A Career In Financial Planning In Your Future?](#)



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So from all of us here at Finsoc, we wish you luck for the upcoming semester and we hope to see you around campus, participating in our competitions, networking with our industry connections and enjoying the free food and drinks at one of our many social

events!

Don't forget to follow our facebook page [here](#) to stay up to date with everything Finsoc has to offer or to ask us any questions you may have.

Regards,  
The Finsoc Team

Finsoc would like to thank our sponsors for their ongoing support.



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