# **Estimation of Business Expenses**

Project Based Experiential Learning Program

### **TEAM MEMBERS:**

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### **Estimation of Business Expenses**

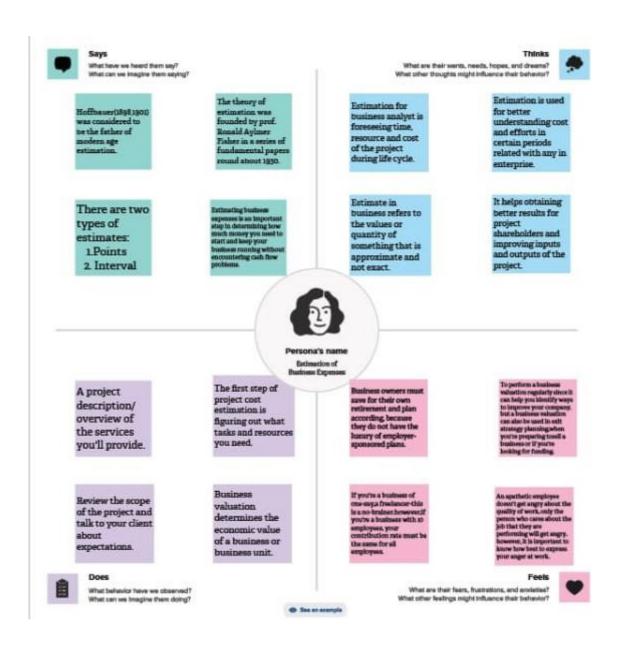
#### **Introduction:**

This report delves into the fascinating realm of business expenses and provides a visual exploration of the various expenditures incurred by different businesses. It showcases the distribution of expenses, identifies key cost drivers, and highlights areas of potential optimization or concern. The visual representations allow for intuitive analysis, facilitating a deeper understanding of expenditure patterns and their implications for business performance. Decision-makers, financial analysts, and stakeholders can gain valuable insights into the financial health of businesses, identify areas of inefficiency or opportunity, and make informed decisions to optimize resources and drive growth. To Extract the Insights from the data and put the data in the form of visualizations, Dashboards and Story we employed Tableau tool.

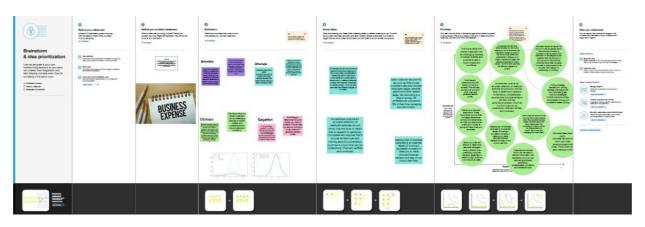
Milestone 1: Define Problem / Problem Understanding

Activity 1: Specify the business problem

**Empathy Map:** 



## **Brainstorming Map:**



**Activity 2: Business requirements** 

The primary business requirements for this report are to visualize and analyze business expenses, provide industry-specific insights, identify cost drivers, highlight outliers, and offer interactive functionality. Stakeholders need a visual representation of expenses to compare and analyze spending patterns across different businesses and industries. The report should facilitate the identification of key cost drivers, enabling stakeholders to understand the primary factors contributing to expenses. Additionally, it should flag any outliers or anomalies for further investigation.

#### **Activity 3: Literature Survey**

Cost drivers were a significant focus in the literature survey, with researchers extensively investigating the factors influencing business expenses. Studies highlighted labour costs, material costs, overhead expenses, and marketing expenditures as key drivers. Accurately identifying and tracking these drivers was emphasized as essential for effective expense management and control.

The role of technology in expense analysis emerged as a significant theme. Researchers underscored the utilization of advanced data analytics tools and techniques, including data visualization platforms like Tableau, to enhance expense analysis and reporting.

These technologies enable businesses to gain deeper insights into their spending patterns, identify trends, and make data-driven decisions for cost optimization.

Overall, the literature survey revealed a rich body of knowledge on business expenses, covering cost analysis methodologies, cost drivers, benchmarking approaches, and the role of technology. These insights serve as a foundation for our subsequent analysis and visualization of expenses in this report.

#### **Activity 4: Social or Business Impact.**

Social Impact: The analysis of business expenses and financial management has a significant social impact. It contributes to economic stability by optimizing costs and fostering long-term sustainability. Effective expense management creates job opportunities and supports the workforce. It allows for better resource allocation, enabling businesses to invest in innovation and community engagement. Responsible expense management aligns with societal expectations and promotes social responsibility. Non-profit organizations benefit from expense analysis, enabling them to maximize their impact. Overall, analysing and managing expenses positively influences economic growth, employment, stakeholder well-being, and social responsibility.

Business Impact: Analysing business expenses has a profound impact on various aspects of business operations. It helps optimize costs, improve profitability, and ensure financial stability. Expense analysis enables businesses to allocate resources effectively, make informed decisions, and create realistic budgets and forecasts. It enhances competitiveness, attracts investors, and mitigates financial risks. By understanding and managing expenses, companies can drive growth, maintain a strong financial position, and make strategic business decisions with confidence.

#### Milestone 2: Data Collection & Extraction

Data collection is the process of gathering and measuring information on variables of interest, in an established systematic fashion that enables one to answer stated research questions, test hypotheses, evaluate outcomes and generate insights from the data.

#### **Activity 1: Downloading the dataset**

#### **Activity 1.1: Understand the data**

Data consists of 33 rows which correspond to 33 different business types and 29 columns that correspond to different operating expenses.

#### **Column Description of the Dataset:**

naics\_code : Unique code given to each business type

Business\_types : Different Business Types present (33)

operating\_expenses : Total Operating expenses

annual\_payroll : Total yearly payment

employer cost: Amount spent on employees

employer\_costs\_health\_insurance : Amount spent on health insurance for employees

employer\_costs\_contribution\_plans : Amount spent on retirement plans for employees

employer\_costs\_pension\_plans : Amount spent on pension plans for employees

employer\_costs\_benefits : Amount spent to provide various benefits to the employees

contract labor costs: Amount spent on contract labourers

expensed\_equipment\_amount : Amount spent on equipment packaging\_materials\_and\_containers: Amount spent on packaging parts\_and\_supplies\_not\_for\_resale: Amount spent on necessary parts and supplies not for sale

purchases\_of\_software: Amount spent to purchase software

data\_processing\_and\_computer\_services: Amount spent to computer services

commission\_expense\_amount : Amount spent on commissions given to employees based on their performance

communication\_services: Amount spent on transmission and reception of data.

repairs\_and\_maintenance\_of\_equipment : Amount spent on repairs and maintenance

maintenance\_of\_buildings\_offices: Amount spent on maintenance of buildings

rental\_payment\_for\_machinery: Amount spent on leasing machinery rental\_payments\_for\_buildings\_offices: Amount spent on leasing buildings for offices

electricity: Amount spent on electricity

water\_sewer\_and\_other\_utility: Amount spent on water sewer treatment

transportation\_shipping\_warehousing: Amount spent on transport, shipping and warehousing.

advertising\_and\_promotional\_services: Amount spent on advertising professional\_and\_technical\_services: Amount spent on technical services depreciation\_and\_amortization: Amount of depreciation taxes and license: Amount spent on taxes and licenses

#### **Milestone 3: Data Preparation**

#### **Activity 1: Prepare the Data for Visualization**

Preparing the data for visualization involves cleaning the data to remove irrelevant or missing data, transforming the data into a format that can be easily visualized, exploring the data to identify patterns and trends, filtering the data to focus on specific subsets of data, preparing the data for visualization software, and ensuring the data is accurate and complete. This process helps to make the data easily understandable and ready for creating visualizations to gain insights into the performance and efficiency.

#### **Milestone 4: Data Visualization**

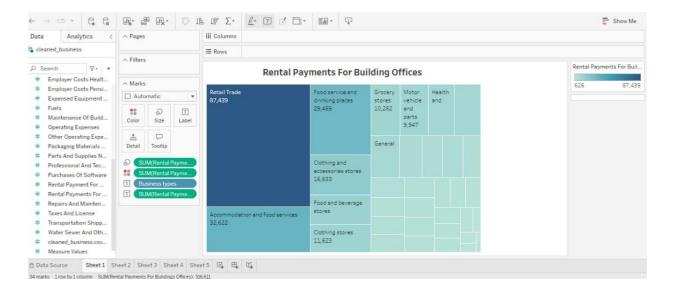
Data visualization is the process of creating graphical representations of data to help people understand and explore the information. The goal of data visualization is to make complex data sets more accessible, intuitive, and easier to interpret. By using visual elements such as charts, graphs, and maps, data visualizations can help people quickly identify patterns, trends, and outliers in the data.

#### **Activity 1: No of Unique Visualizations**

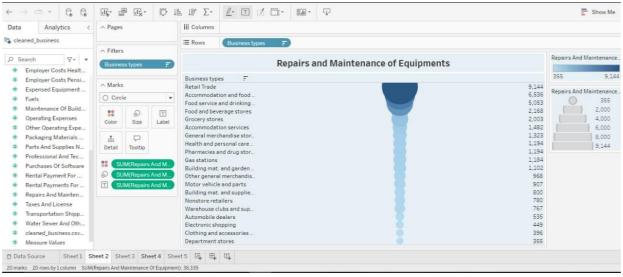
The number of unique visualizations that can be created with a given dataset. Some common types of visualizations that can be used to analyse the performance and efficiency of banks include bar charts, line charts, heat maps, scatter plots, pie charts, Maps etc.

### **Activity 1.1:**

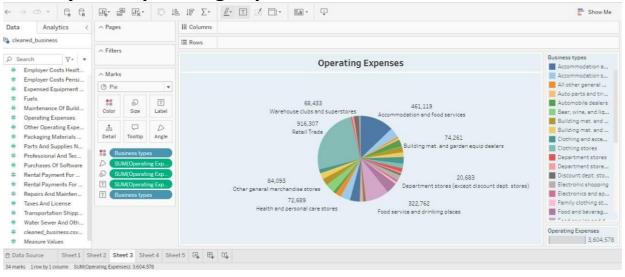
### **Rental Payments for Building Offices:**



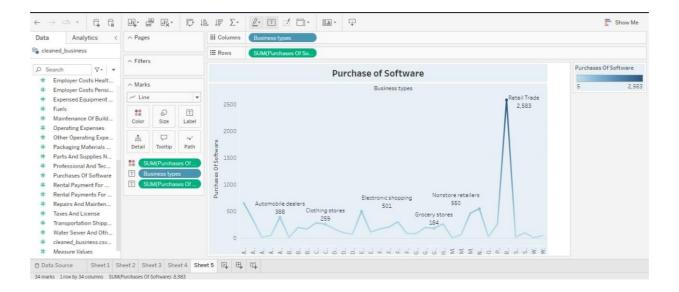
**Activity 1.2: Repairs and Maintenance of Equipments:** 



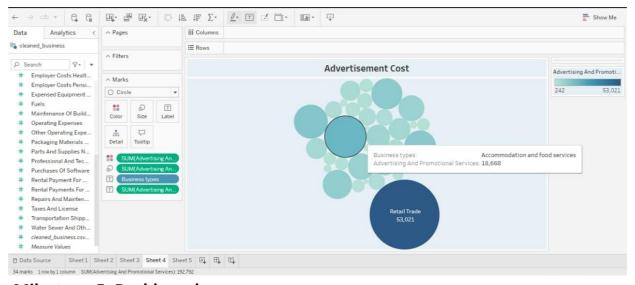
**Activity 1.3: Operating Expenses:** 



**Activity 4: Purchase of Software:** 



### **Activity 5: Advertisement Cost:**



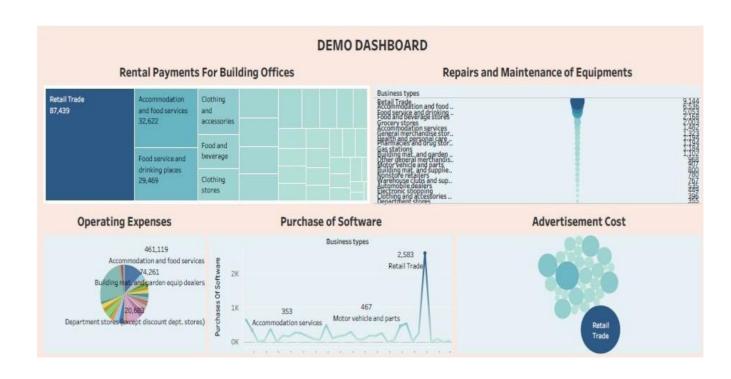
Milestone 5: Dashboard

A dashboard is a graphical user interface (GUI) that displays information and data in an organized, easy-to-read format. Dashboards are often used to provide real-time monitoring and analysis of data and are typically designed for a specific purpose or use case. Dashboards can be used in a variety of settings, such as business, finance, manufacturing, healthcare, and many other industries. They can be used to track key performance indicators (KPIs), monitor performance metrics, and display data in the form of charts, graphs, and tables.

### **Activity 1: Responsive and Design of dashboard**

Once you have created views on different sheets in Tableau, you can pull them into a dashboard.

### **Activity 1.1: Dashboard**



#### **Milestone 6: Story**

A data story is a way of presenting data and analysis in a narrative format, intending to make the information more engaging and easier to understand. A data story typically includes a clear introduction that sets the stage and explains the context for the data, a body that presents the data and analysis logically and systematically, and a conclusion that summarizes the key findings and highlights their implications. Data stories can be told using a variety of mediums, such as reports, presentations, interactive visualizations, and videos.

### **Activity 1: Number of scenes in a story**

The number of scenes in a storyboard for a data visualization analysis of the performance of banks will depend on the complexity of the analysis and the specific insights that are trying to be conveyed. A storyboard is a visual representation of the data analysis process and it breaks down the analysis into a series of steps or scenes.

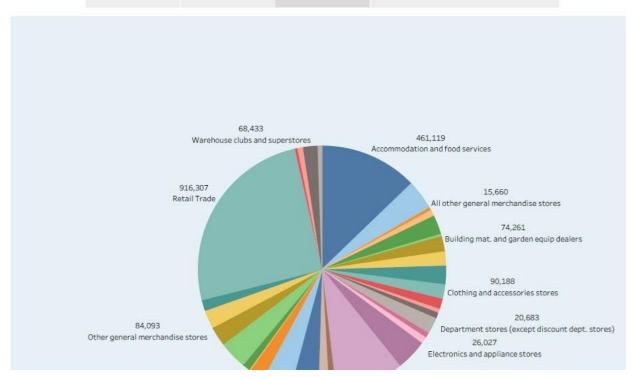


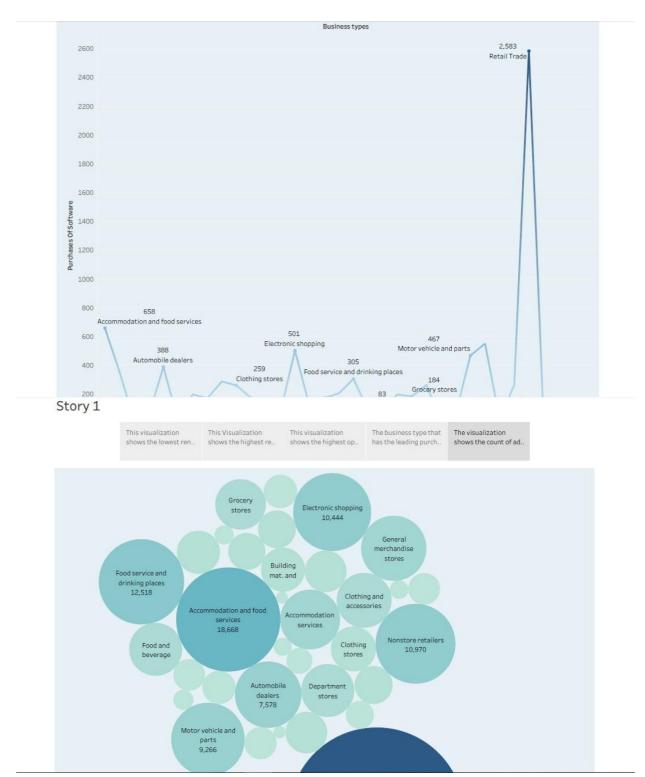
#### Story 1



### Story 1





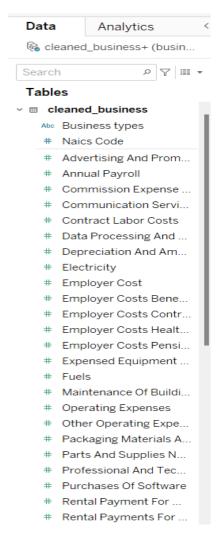


**Milestone 7: Performance Testing** 

### **Activity 1: Amount of Data Rendered to Tableau**

 The amount of data that is rendered to a Tableau depends on the size of the dataset

### **Activity 2: Number of calculation fields**



### **Activity 3: Number of visualizations**

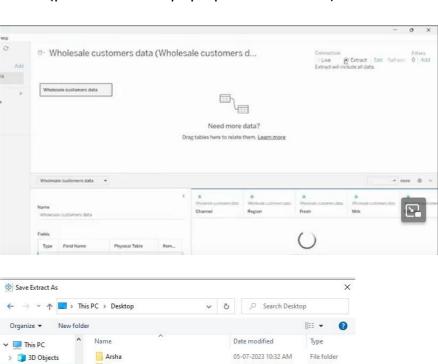
- Rental Payments for Building Offices
- Repairs and maintenance of Equipments
- Operating Expenses
- Purchase of Software
- Advertisement Cost

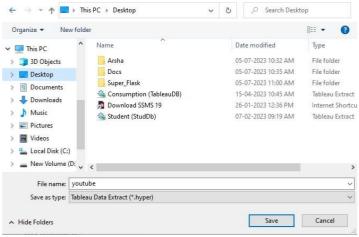
#### **Milestone 8: Publishing**

Publishing helps us to track and monitor key performance metrics and to communicate results and progress. help a publisher stay informed, make better decisions, and communicate their performance to others.

### Publishing dashboard and reports to tableau public

**Step 1 :** Go to data Source and Select Extract so that .hyper extension files are created and save it at your desktop. (please wait for pop up of file to save)

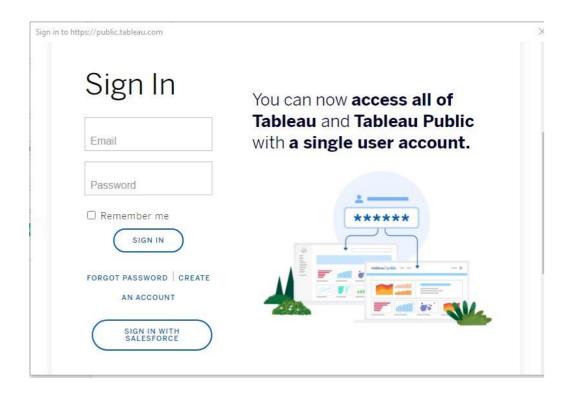




**Step 2:** Go to Dashboard/story, click on share button on the top ribbon



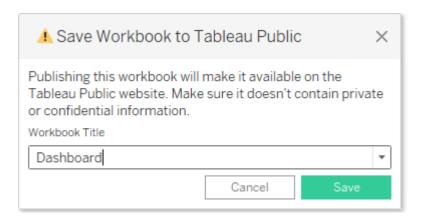
Give the server address of your tableau public account and click on connect.



Sign in to your Tableau Public account or create a new account if you don't have one. You can visit the Tableau Public website (public.tableau.com) and click on the "Sign In" or "Join" button.

In the "Tableau Public Sign In" window, enter your Tableau Public account credentials and click "Sign In."

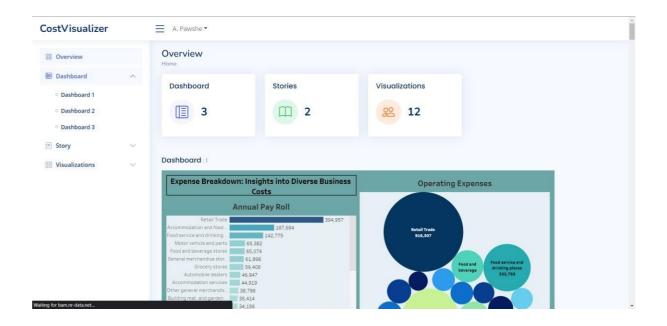
Next, you'll need to provide a title and description for your workbook. Fill in the appropriate details in the provided field of workbook Title

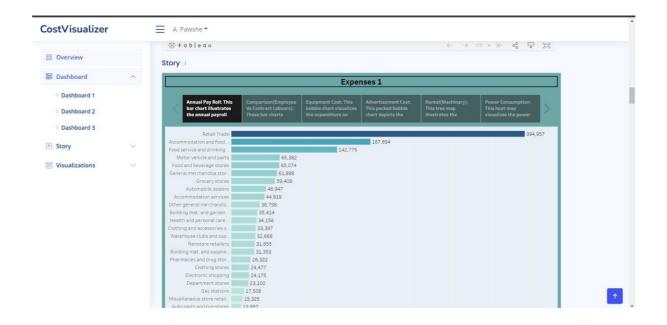


Click on the "Save" button to start the publishing process. Tableau Desktop will upload your workbook to Tableau Public.

Once the upload is complete, a browser window will automatically open, displaying your published workbook on Tableau Public. Review the workbook to ensure that everything appears as expected.

So in Similar way we can also publish Story to tableau public.





### Advantages and Disadvantages of Estimation of Business Expenses:

- It allows you to know whether you need to raise the price of your product or if you can keep it at a steady cost. Estimating business costs involves knowing your profit margins, accurate estimating of the time that will take, and considering the risks involved with completing the job.
- ❖ The disadvantages of bottom-up estimating include the high level of detail required, the need for expect opinion, the time-consuming nature of decomposing a project, and the inherent costs associated with the additional time ad team members required to generate such an estimate.

### **Applications:**

Cost estimation helps you determine your project's budget, schedule the work necessary and manage new resources. Cost estimates are also very crucial when it comes to winning new business. Property owners also use cost estimates to assess the feasibility of their projects before embarking on actual construction.

#### **Conclusion:**

In conclusion, cost estimation is an important components of project management that ensures projects are finished on schedule and within budget. Since inaccurate cost estimates can have serious financial consequences for businesses, accurate cost estimating is crucial for all stakeholders engaged in a project.

### **Future scope:**

Cost estimation in project management is the process of forecasting the financial and other resources needed to complete a project within a defined scope. Cost estimation accounts for each element required for the project-from materials to labor-and calculates a total amount that determines a project's budget.