



# GALUH BAGAS PRAMANA

Director of Operations at Dua Pilar Asia  
Mentor at Dealls (YC W22)



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Jakarta, Indonesia

## EDUCATION

### Bachelor of Arts

Multimedia Nusantara  
University

2018 - 2020

### Bachelor of Design

Bandung Institute of  
Technology

2017 - 2018

## CERTIFICATIONS

### Certified Investment Management Analyst (CIMA)

The Chartered Institute for  
Securities & Investment | 2023

### Certified International Trade Marketing Specialist (CITMS)

CBG International Trade  
Certification | 2023

### Facebook Blueprint Certified

Meta | 2023

### Google AdWord Fundamental

Google | 2020

### VMware Certified Design Expert Desktop (VCDX-DT)

VMware | 2019

### Adobe Certified Associate in Graphic Design & Illustration Using Adobe Illustrator

Coursera | 2019

## LANGUAGE

English | Professional Proficiency

Indonesian | Native or Bilingual

## PROFILE

As a Strategic Leader, Bagas develop and implement Company's long-term vision and plan, set growth objectives, and oversee business development initiatives, also ensure operational excellence across all departments, from operates to finance, and make sure profitable.

## WORK EXPERIENCE

### Director of Operations ..... 04/2021 - Present

PT. Dua Pilar Asia

- Develop and implement Strategies that align with Company goals.
- Identifying New Markets, Networks, and improving operations efficiency.
- Implement Strategies Issues: fluctuations, and disruptions global supply chain.

### F&B Business Owner ..... 03/2022 - Present

Domaine Coffee

### Marketing Operations Manager ..... 04/2020 - 03/2022

PT. Torus Muda Indonesia

- Develop Marketing and Operations plans strategies align with Company goals.
- Lead, motivate Marketing and Operations team.
- Manage Marketing, Operational budgets and resources effectively.

### Head of Business Development ..... 11/2018 - 04/2020

PT. CT Corpora (CT Corp)

- Develop and implement strategies aligned with the company's overall goals.
- Lead, motivate, and mentoring the Business Development team.
- Lead contract negotiations and discuss to secure mutually beneficial agreements.

### Business Development Executive ..... 09/2017 - 09/2018

PT. Mitra Adiperkasa Tbk (MAP)

- Develop strategies to increase brand awareness, market share, and sales.
- Identify potential disruptions and opportunities within the retails landscape.
- Identify new revenue streams through strategic partnerships and business ventures..

### Business Development Associate ..... 04/2017 - 09/2017

## REFERENCES

### Khalid Khan

Vodafone / Global IT Manager  
M&A Finance Portfolio

Email: khalidkhan7408@googlemail.com

### Seong Jiann Koay

Massverse at Malaysia /  
Chief Financial Officer

Email: sj.koay@masverse.com.my