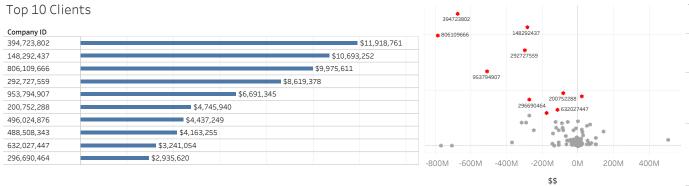
# Gyasi Bawuah Data/Report Analyst

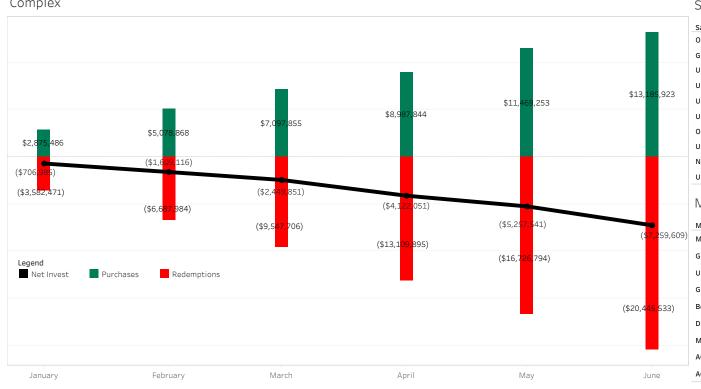


#### Top 10 Clients' Assets as a % of Total Asset

Top10_AUM	Total AUM	
\$67,421,464	\$134,274,017	50.2%

	Redemption Rate	Purchase Rate
2014	-23.2%	20.8%
2015	-20.8%	20.9%
2016	-22.1%	22.8%
2017	-22.5%	16.9%
2018	-17.3%	11.8%

### Complex



## Sales Strategy

Sales Strategy				
ONE CHOICE TARGET DATE	\$23,274,788			
GLOBAL GROWTH STRATEGIES	\$17,534,166			
U.S. VALUE YIELD	\$14,016,188			
U.S. PREMIER LARGE CAP GROWTH STRATEGIES	\$12,378,032			
U.S. MID CAP VALUE	\$11,048,673			
U.S. LARGE CAP GROWTH	\$8,211,699			
ONE CHOICE TARGET RISK	\$5,312,317			
U.S. CORE FIXED INCOME STRATEGIES	\$5,200,009			
NON-U.S. GROWTH STRATEGIES	\$5,164,455			
U.S. OPPORTUNISTIC MID CAP GROWTH	\$5,051,352			

## Markoting Disc

	Marketing Disc				
	Marketing Discipline				
)	Multi-Asset Strategies	\$36,448,383			
	Global Value	\$34,419,983			
	U.S. Growth	\$32,678,832			
	Global & Non-U.S. Growth	\$29,464,702			
	Bond	\$24,084,799			
	Disciplined Equity	\$6,830,149			
	Money Market	\$4,055,326			
	AC Alternatives	\$873,420			
	AC ETFs	\$19,065			