



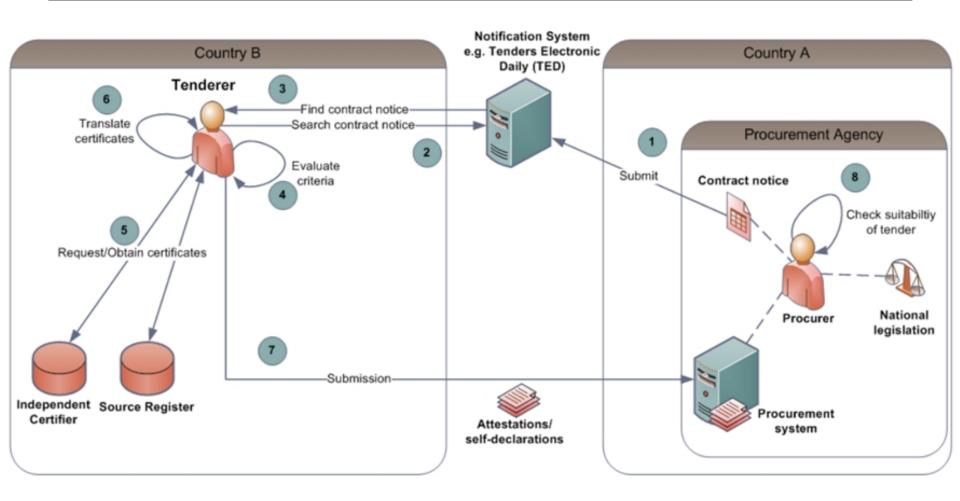
WP 2 – Virtual Company Dossier

Challenges, Solutions, Benefits



Status-quo of pre-award procurement in the EU





Objectives of the PEPPOL VCD



WHY do the PEPPOL VCD solutions exist?

- >> To achieve interoperability (legal, organizational, semantic, technical) in crossborder tendering procedures
- >> To provide common understanding of national procurement regulations
- >> To **simplify** qualification procedures in tendering processes, especially in cross-border tendering, which are **currently paper-based**, **in-transparent**, **time consuming** and **complex**

WHICH issues do they address?

- Current procedures in proofing tenderer qualification are heterogeneous in procedures and support systems, are based on different laws in individual Member States, Member States request evidences in the language of their country
- >> Lack of standardization and agreed semantics
- >> Lack of interoperable data exchange formats for qualification dossiers
- Missing **common understanding** of national procurement legislations, qualitative selection criteria and attestations across borders, e.g. mapping evidences existing in a country to qualitative selection criteria requested by another country



Objectives of the PEPPOL VCD



WHAT are the benefits?

- >> Reduced transaction costs for economic operators and contracting authorities
- >> Improved quality and accuracy of qualification information
- Simplified creation and submission of qualification documents along public tenders across borders
- More reliable and secure electronic document exchange
- ▶ Interoperability in the exchange of qualification dossiers and in the IT services to support public tendering, especially in cross-border tendering

>> WHO can benefit and HOW?

- ► Contracting authorities (CA), economic operators (EO) and IT service providers (IT-SP)
- ➤ Easier interpretation of laws and information support through transparent criteriato-evidence mapping across countries (CA, EO)
- **Decision support** for EOs in selecting appropriate evidences
- ▶ Support of electronic signatures and signature validation (EO, CA)
- >> Tool-supported creation and submission of qualification documentation (EO, CA)
- >> Ready-to-use software that can be integrated in existing systems (IT-SP)



VCD maturity (Interoperability, transparency, mutual recognition, service automation)

Responding to Different Needs with a 4-Stage Maturity Model

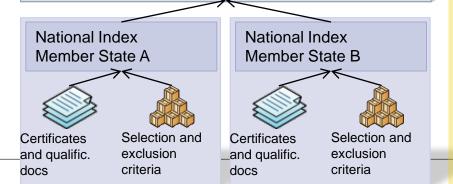


Stage 4: VCD Network Package

Stage 3: VCD Advanced Package

Stage 2: VCD Simple Package

Stage 1: Pre-VCD Mapping



VCD structure with references to services instead of evidence documents; access data to services for retrieving evidences; government networks for retrieval (supporting also Art. 52 of EU eProcurement Directive)

VCD structure with machine-readable evidences and metadata with specific features

VCD structure with evidences and metadata, interoperability

Mapping at national and EU-level via European selection and exclusion criteria;

Mutual recognition of evidences; Basic condition for any VCD; Overall transparency;





