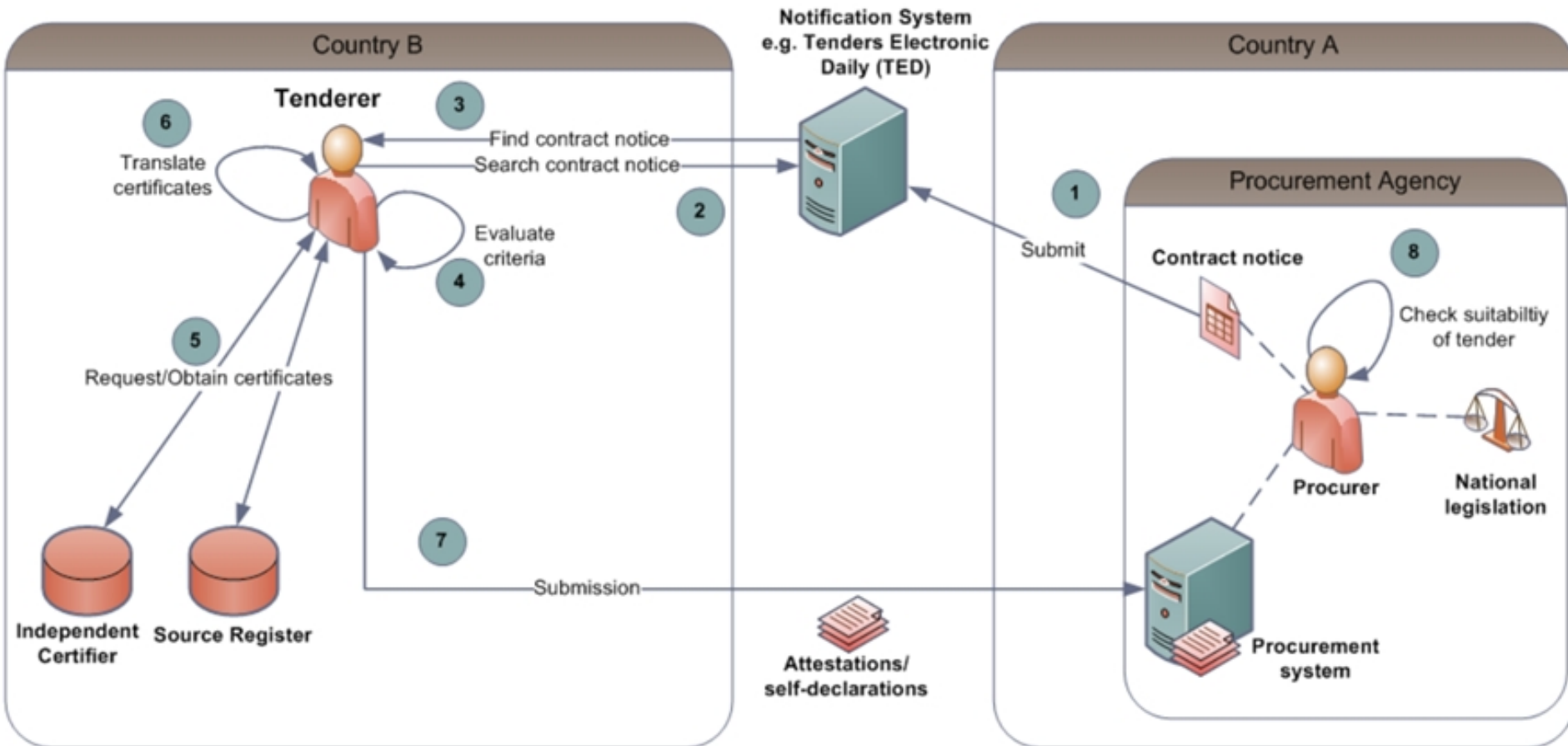




WP 2 – Virtual Company Dossier

Challenges, Solutions, Benefits

Status-quo of pre-award procurement in the EU



Objectives of the PEPPOL VCD

▶▶ WHY do the PEPPOL VCD solutions exist?

- ▶▶ To **achieve interoperability** (legal, organizational, semantic, technical) in **cross-border tendering** procedures
- ▶▶ To **provide common understanding** of national procurement regulations
- ▶▶ To **simplify** qualification procedures in tendering processes, especially in cross-border tendering, which are **currently paper-based, in-transparent, time consuming** and **complex**

▶▶ WHICH issues do they address?

- ▶▶ Current procedures in proving tenderer qualification are **heterogeneous** in **procedures and support systems**, are **based on different laws** in individual Member States, Member States request **evidences in the language of their country**
- ▶▶ **Lack of standardization** and agreed semantics
- ▶▶ **Lack of interoperable data exchange formats** for qualification dossiers
- ▶▶ Missing **common understanding** of national procurement legislations, qualitative selection criteria and attestations across borders, e.g. mapping evidences existing in a country to qualitative selection criteria requested by another country

Objectives of the PEPPOL VCD

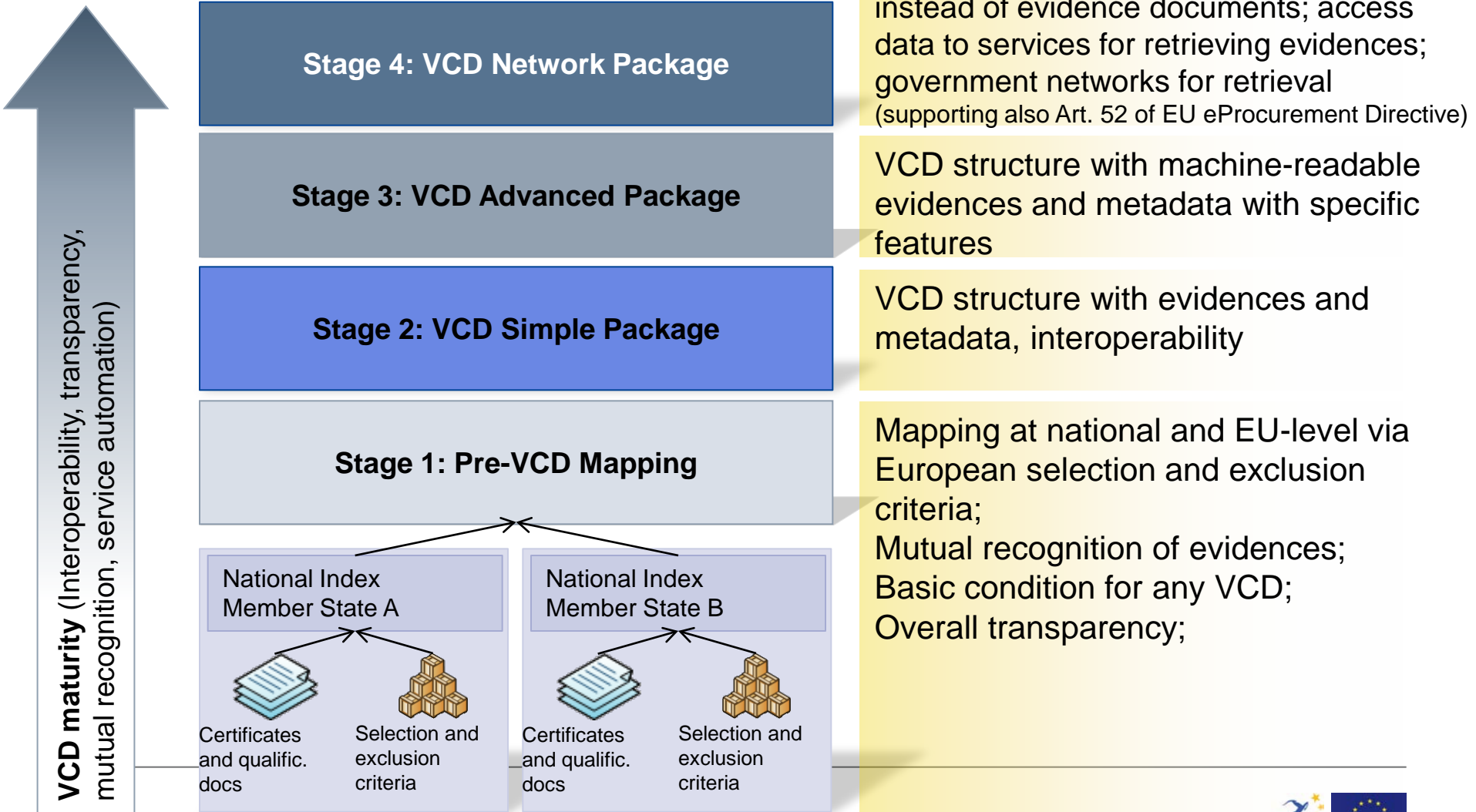
▶▶ WHAT are the benefits?

- ▶▶ **Reduced transaction costs** for economic operators and contracting authorities
- ▶▶ **Improved quality and accuracy** of qualification information
- ▶▶ **Simplified creation and submission** of qualification documents along public tenders across borders
- ▶▶ More **reliable and secure** electronic document exchange
- ▶▶ **Interoperability** in the exchange of qualification dossiers and in the IT services to support public tendering, especially in cross-border tendering

▶▶ WHO can benefit and HOW?

- ▶▶ Contracting authorities (CA), economic operators (EO) and IT service providers (IT-SP)
- ▶▶ Easier **interpretation of laws and information support** through transparent criteria-to-evidence mapping across countries (CA, EO)
- ▶▶ **Decision support** for EOs in selecting appropriate evidences
- ▶▶ Support of electronic signatures and signature validation (EO, CA)
- ▶▶ Tool-supported creation and submission of qualification documentation (EO, CA)
- ▶▶ **Ready-to-use software** that can be integrated in existing systems (IT-SP)

Responding to Different Needs with a 4-Stage Maturity Model



eProcurement without borders in Europe

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