

GRANT GRAZIANI

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BUSINESS ADDRESS:

Department of Economics
530 Evans Hall, #3880
Berkeley, CA 94720-3880

RESEARCH AND TEACHING FIELDS:

PRIMARY

Behavioral Economics
Labor Economics

SECONDARY

Health Economics

EDUCATION:

DEGREE

DATE

FIELD

University of California, Berkeley

Ph.D. (6th Year)

in progress

Economics

*Courses: Microeconomic Theory I & II,
Macroeconomic Theory I & II, Econometric Theory
I & II, Psychology and Economics: Theory,
Psychology and Economics: Applications, Applied
Econometrics, Labor Economics Theory I & II,
Economic History*

Columbia University

B.A.

May 2011

Economics-Statistics

PAPERS:

“Does Diversity Matter for Health? Experimental Evidence from Oakland” with Marcella Alsan and Owen Garrick. *American Economic Review* – forthcoming.

We study the effect of physician workforce diversity on the demand for preventive care among African-American men. In an experiment in Oakland, California, we randomize black men to black or non-black male medical doctors. We use a two-stage design, measuring decisions before (pre-consultation) and after (post-consultation) meeting their assigned doctor. Subjects select a similar number of preventives in the pre-consultation stage, but are much more likely to select every preventive service, particularly invasive services, once meeting with a racially concordant doctor. Our findings suggest black doctors could reduce the black-white male gap in cardiovascular mortality by 19%.

“Workers' Spending Response to the 2011 Payroll Tax Cuts” with Basit Zafar and Wilbert van der Klaauw. *American Economic Journal: Economic Policy* – Vol. 8, No. 4, November 2016, pp. 124-159.

This paper investigates workers' spending response to the 2011 payroll tax cuts. Respondents were surveyed at the beginning and end of 2011, which allows the comparison of ex ante and ex post reported use of the extra income. While workers on average intended to spend 14 percent of their tax cut income, they ex post reported spending 36 percent of the funds. This pattern of higher spending ex post is shared across

all demographic groups. Differences across workers in this shift to greater ex post spending are largely unexplained by differences in either present bias or unanticipated shocks, so in the end the upward revision in spending remains a puzzle.

WORK IN PROGRESS:

“Estimating the Impact of Hospital Integration in the American South”

Leveraging a new identification strategy, I estimate the impact of the legally mandated racial integration of American hospitals in 1964 on both agricultural productivity and poverty-related outcomes. I use a difference in differences design to estimate the causal impacts. As a control group, newly digitized documents from the National Archives identify southern counties that had racially integrated hospitals prior to the passage of the Civil Rights Act, which mandated that all hospitals provide integrated facilities.

“The Impact of Physician Density: An Event Study Approach”

Among the many barriers to accessing healthcare in the US, public discourse often refers to low physician density, especially in rural and low income urban areas. To address this, county and sub-county regions can apply to be designated as a Medically Underserved Area (MUA) and/or a Healthcare Professional Shortage Area (HPSA). These federally recognized designations allow for federal financial support to encourage physicians to practice in such areas. In this project, I use an event study approach to first estimate the causal impact of these federal policies on physician density and then estimate the impact of physician density on health and economic outcomes.

PROFESSIONAL EXPERIENCE:

RESEARCH:

Research Assistant for Reed Walker at Haas School of Business – UCB (2015-2017)

Research Assistant for Ben Handel at Department of Economics – UCB (2015-2016)

Research Assistant for Amy Finkelstein (MIT) at the NBER (2013-2014)

Research Assistant for Heidi Williams (MIT) at the NBER (2012-2013)

Research Associate at the Federal Reserve Bank of NY – Microeconomics Group (2011-2012)

TEACHING:

Instructor, Department of Economics, UCB

Psychology and Economics Summer 2019

Psychology and Economics Summer 2018

Psychology and Economics Summer 2017

Teaching Assistant, Department of Economics, UCB

Intermediate Microeconomics (Lecturer Emily Yang) Spring 2019

Intermediate Microeconomics (Lecturer Stephen Bianchi) Fall 2018

Pedagogy Workshop (Professor Martha Olney) Spring 2018

Intermediate Microeconomics (Professor Stefano DellaVigna) Spring 2017

Psychology and Economics (Lecturer Raymond Hawkins) Fall 2016

Intermediate Microeconomics (Lecturer Stephen Bianchi) Spring 2016

Psychology and Economics (Professor Dan Acland) Fall 2015

FELLOWSHIPS AND AWARDS:

2017-2018 Dissertation Completion Fellowship (UCB)
2016 Outstanding GSI Award
2015 Honorable Mention – NSF Graduate Research Fellowship
2014 Economics Department Fellowship (UCB)
2011 Economics Department Honors (Columbia)
2011 Statistics Department Honors (Columbia)
2011 Latin Honors *cum laude* (Columbia)

OTHER INFORMATION:

Affiliations: American Economic Association
Languages: English (fluent)
Citizenship: USA