

CRYSTAL BALL INDICATORS

AT THE NATIONAL LEVEL FROM JANUARY 2018 TO JUNE 2018

	POS	NEG	NO						
	(good)	(bad)	CHANGE	JAN	FEB	MAR	APR	MAY	JUNE
HOUSING NUMBERS									
SALES OF EXISTING HOMES (in Millions)			X	5.4M	5.5M	5.6M	5.5M	5.7M	5.4M
SALES OF NEW HOMES			X	633,000	663,000	671,000	646,000	689,000	631,000
SINGLE FAMILY HOUSING STARTS (Annualized) in thousands			X	1,334,000	1,290,000	1,327,000	1,286,000	1,350,000	1,173,000
JOB NUMBERS									
UNEMPLOYMENT RATE	X			4.1%	4.1%	4.1%	3.9%	3.8%	3.9%
NUMBER OF UNEMPLOYED PEOPLE (in Millions)	X			6.7M	6.7M	6.6M	6.3M	6.1M	6.6M
INCREASE IN JOBS	X			176,000	326,000	103,000	175,000	244,000	213,000
AVERAGE HOURLY EARNINGS	X			\$26.71	\$26.74	\$26.82	\$26.86	\$26.93	\$26.98
LABOR FORCE PARTICIPATION RATE			X	62.7	63	62.9	62.8	62.7	62.9
CONFIDENCE AND SALES NUMBERS									
CONSUMER CONFIDENCE			X	96	100	101	99	98	97
BUSINESS CONFIDENCE (ISM INDEX)			X	61	59	57	59	60	60
RETAIL SALES (in Billions)	X			492B	493B	496B	498B	502B	507B
ANNUAL AUTO SALES (in Millions)	X			17.5	17.4	17.8	17.6	17.3	17.9
EXPORTS OF GOODS AND SERVICES (in Billions)	X			\$201B	\$204B	\$211B	\$211B	\$215B	\$214B
FINANCIAL NUMBERS (end of month)									
DOW JONES INDUSTRIAL AVERAGE		X		26,149	25,029	24,103	24,163	24,361	24,271
STANDARD & POORS 500 AVERAGE		X		2,824	2,714	2,641	26	2,705	2,718
BOND MARKET - 10 YEAR TREASURY BOND	X			2.75%	2.83%	2,82%	2.83%	2.82%	2.84%
HOME MORTGAGE INTEREST RATES - 30 YEAR FIXED		X		4.15%	4.40%	4.44%	4.58%	4.56%	4.55%
ECONOMIC NUMBERS									
INFLATION RATE		X		1.8%	1.8%	2.1%	2.1%	2.2%	2.3%
GOLD PRICE per ounce	X			\$ 1,342	\$ 1,319	\$ 1,325	\$ 1,321	\$ 1,303	\$ 1,256
OIL PRICES PER BARREL		X		\$ 66	\$ 63	\$ 64	\$ 69	\$ 73	\$ 74

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