

**CRYSTAL BALL INDICATORS****AT THE NATIONAL LEVEL FROM JANUARY 2016 TO JUNE 2016**

	POS	NEG	NO						
	(good)	(bad)	CHANGE	JAN	FEB	MAR	APR	MAY	JUNE
<b><u>HOUSING NUMBERS</u></b>									
SALES OF EXISTING HOMES ( in Millions )			<b>X</b>	5.5M	5.1M	5.4M	5.4M	5.5M	5.6M
SALES OF NEW HOMES	<b>X</b>			526,000	525,000	537,000	570,000	572,000	582,000
SINGLE FAMILY HOUSING STARTS (Annualized )			<b>X</b>	1.1M	1.2M	1.1M	1.2M	1.1M	1.2M
<b><u>JOB NUMBERS</u></b>									
UNEMPLOYMENT RATE			<b>X</b>	4.9%	4.9%	5.0%	5.0%	4.7%	4.9%
NUMBER OF UNEMPLOYED PEOPLE ( in Millions )			<b>X</b>	7.8M	7.8M	8.0M	7.9M	7.4M	7.8M
INCREASE IN JOBS		<b>X</b>		168,000	233,000	208,000	144,000	11,000	292,000
AVERAGE HOURLY EARNINGS			<b>X</b>	\$25.38	\$25.39	\$25.45	\$25.53	\$25.59	\$25.61
LABOR FORCE PARTICIPATION RATE			<b>X</b>	62.7	62.9	63	62.8	62.6	62.7
<b><u>CONFIDENCE AND SALES NUMBERS</u></b>									
CONSUMER CONFIDENCE			<b>X</b>	92	92	91	89	95	93
BUSINESS CONFIDENCE (ISM INDEX )			<b>X</b>	50	53	55	54	53	55
RETAIL SALES ( in Billions )	<b>X</b>			\$401B	\$414B	\$460B	\$451B	\$469B	\$464B
ANNUAL AUTO SALES ( in Millions )			<b>X</b>	17.6M	17.7M	16.6M	17.4M	17.4M	16.7M
EXPORTS OF GOODS AND SERVICES ( in Billions )		<b>X</b>		\$ 180	\$ 182	\$ 180	\$ 183	\$ 183	\$ 183
<b><u>FINANCIAL NUMBERS ( end of month )</u></b>									
DOW JONES INDUSTRIAL AVERAGE	<b>X</b>			16,466	16,516	17,685	17,774	17,787	17,930
STANDARD & POORS 500 AVERAGE	<b>X</b>			1,918	1,904	2,022	2,075	2,065	2,084
BOND MARKET - 10 YEAR TREASURY BOND		<b>X</b>		2.08%	1.77%	1.88%	1.80%	1.80%	1.64%
HOME MORTGAGE INTEREST RATES - 30 YEAR FIXED			<b>X</b>	3.73%	3.73%	3.71%	3.66%	3.64%	3.48%
<b><u>ECONOMIC NUMBERS</u></b>									
INFLATION RATE			<b>X</b>	1.4%	1.0%	0.9%	1.1%	1.0%	1.0%
GOLD PRICE per ounce	<b>X</b>			\$ 1,096	\$ 1,195	\$ 1,246	\$ 1,241	\$ 1,260	\$ 1,274
OIL PRICES PER BARREL	<b>X</b>			\$ 30	\$ 31	\$ 37	\$ 41	\$ 46	\$ 47