

## CRYSTAL BALL INDICATORS

### AT THE NATIONAL LEVEL FROM JULY 2017 TO DECEMBER 2017

	POS	NEG	NO						
	(good)	(bad)	CHANGE	JULY	AUG	SEPT	OCT	NOV	DEC
<b>HOUSING NUMBERS</b>									
SALES OF EXISTING HOMES ( in Millions )			X	5.4M	5.4M	5.3M	5.5M	5.7M	5.5M
SALES OF NEW HOMES	X			564,000	559,000	639,000	616,000	696,000	643,000
SINGLE FAMILY HOUSING STARTS (Annualized ) in thousands	X			1,185	1,172	1,159	1,261	1,299	1,209
<b>JOB NUMBERS</b>									
UNEMPLOYMENT RATE	X			4.3%	4.4%	4.2%	4.1%	4.1%	4.1%
NUMBER OF UNEMPLOYED PEOPLE ( in Millions )	X			6.9M	7.1M	6.7M	6.5M	6.6M	6.5M
INCREASE IN JOBS	X			209,000	156,000	-33,000	261,000	228,000	148,000
AVERAGE HOURLY EARNINGS	X			\$22.09	\$22.14	\$22.22	\$22.20	\$22.23	\$22.31
LABOR FORCE PARTICIPATION RATE			X	62.9	62.9	63	62.7	62.7	62.7
<b>CONFIDENCE AND SALES NUMBERS</b>									
CONSUMER CONFIDENCE	X			93	97	95	100	99	96
BUSINESS CONFIDENCE (ISM INDEX )	X			57	60	60	59	58	59
RETAIL SALES ( in Billions )	X			477B	486B	486B	489B	493B	493B
ANNUAL AUTO SALES ( in Millions )	X			16.77	16.14	18.57	18.10	17.48	17.90
EXPORTS OF GOODS AND SERVICES ( in Billions )	X			\$ 193	\$ 193.5	\$ 194.5	\$ 195.4	\$ 199.0	\$ 203.0
<b>FINANCIAL NUMBERS ( end of month )</b>									
DOW JONES INDUSTRIAL AVERAGE	X			21,891	21,948	22,405	23,377	24,272	24,719
STANDARD & POORS 500 AVERAGE	X			2,470	2,472	2,519	2,575	2,648	2,674
BOND MARKET - 10 YEAR TREASURY BOND	X			2.12%	2.33%	2.38%	2.42%	2.34%	2.40%
HOME MORTGAGE INTEREST RATES - 30 YEAR FIXED		X		3.97%	3.88%	3.81%	3.90%	3.92%	4.15%
<b>ECONOMIC NUMBERS</b>									
INFLATION RATE		X		1.70%	1.90%	2.20%	2.00%	2.20%	2.10%
GOLD PRICE per ounce	X			\$ 1,290	\$ 1,335	\$ 1,290	\$ 1,277	\$ 1,283	\$ 1,316
OIL PRICES PER BARREL		X		\$ 51	\$ 48	\$ 52	\$ 55	\$ 58	\$ 61

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