

**CRYSTAL BALL INDICATORS****At the National Level From July 2018 to December 2018**

	POS	NEG	NO						
	(good)	(bad)	CHANGE	JUL	AUG	SEP	OCT	NOV	DEC
<b>HOUSING NUMBERS</b>									
SALES OF EXISTING HOMES ( in Millions )		x		5.34	5.33	5.15	5.22	5.32	4.99
SALES OF NEW HOMES	x			606,000	601,000	613,000	562,000	657,000	
SINGLE FAMILY HOUSING STARTS (Annualized )	x			1,184,000	1,280,000	1,237,000	1,217,000	1,256,000	
<b>JOB NUMBERS</b>									
UNEMPLOYMENT RATE			x	3.9%	3.8%	3.7%	3.8%	3.7%	3.9%
NUMBER OF UNEMPLOYED PEOPLE	x			6.2M	6.2M	6.0M	6.1M	6.0M	6.3M
INCREASE IN JOBS	x			157,000	201,000	134,000	250,000	155,000	312,000
AVERAGE HOURLY EARNINGS	x			\$ 27.07	\$ 27.17	\$ 27.25	\$ 27.31	\$ 27.37	\$ 27.48
LABOR FORCE PARTICIPATION RATE	x			62.9	62.7	62.7	62.9	62.9	63.1
<b>CONFIDENCE AND SALES NUMBERS</b>									
CONSUMER CONFIDENCE	x			127.4	134.7	135.3	137.9	136.4	128.1
BUSINESS CONFIDENCE (ISM INDEX )		x		58.1	61.3	59.8	57.7	59.3	54.1
RETAIL SALES ( in Billions )	x			508.20	507.90	506.70	512.40	513.50	505.80
ANNUAL AUTO SALES ( in Millions )			x	17.21M	17.19M	17.97M	18.02M	17.9M	18.01M
EXPORTS OF GOODS AND SERVICES ( in Billions )			x	208.8B	208.3B	211.4B	211.1B	209.9B	
<b>FINANCIAL NUMBERS ( end of month )</b>									
DOW JONES INDUSTRIAL AVERAGE		x		25,415	25,965	26,458	25,116	25,538	23,327
STANDARD & POORS 500 AVERAGE		x		2,793.64	2,857.82	2,901.50	2,785.46	2,723.23	2,633.08
BOND MARKET - 10 YEAR TREASURY BOND		x		2.89%	2.89%	3.00%	3.15%	3.12%	3.83%
HOME MORTGAGE INTEREST RATES - 30 YEAR FIXED			x	4.52%	4.55%	4.63%	4.83%	4.87%	4.64%
<b>ECONOMIC NUMBERS</b>									
INFLATION RATE	x			2.9	2.7	2.3	2.5	2.2	1.9
GOLD PRICE per ounce			x	\$ 1,238	\$ 1,202	\$ 1,198	\$ 1,215	\$ 1,221	\$ 1,250
OIL PRICES PER BARREL	x			\$ 73	\$ 71	\$ 75	\$ 76	\$ 62	\$ 54

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