

Guillermo Christopher Olivos

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SKILLS

MEAN Stack	JEN Stack	Git Hub	Bootstrap
MongoDB	JavaScript	OAuth2.0	Passport
Express.js	API Integration	PostgreSQL	HTML/CSS
AngularJS	Angular	Heroku	Terminal
Node.js	Trello	Agile	Firebase

WORK EXPERIENCE

Software Developer (Contract)

March 2018- Present

bswing

Minneapolis, MN

- As member of development team, develop full-stack software product solutions using Angular, Firebase, Node.js, Ag-grid, Bitbucket, and JIRA Agile/Sprint methods.
- Create custom HTML/CSS code via WordPress Engine for client websites.

Strategic Consultant

May 2013-October 2017

Self-Employed

St. Paul, MN; Seattle, WA

- **Resume Solutions (Workflow, Saint Paul)**

Provide for-cost individual counseling and resume improvement services for clients, focusing on quantifying outcomes and streamlining relevant skills in presentation.

- **Privateer Holdings (Client, Seattle)**

Conducted financial and strategic analyses for emerging market investment opportunities. Created taxonomy for organizing and projecting ROI on new ventures.

- **Social Enterprise Alliance – Washington State Chapter (Client, Seattle)**

Created statewide strategic analysis and taxonomy to inform alliances and outputs.

Shift Lead Barista

October 2014-October 2017

Dunn Brothers on Grand

St. Paul, MN

- Led a team of up to four staff in fast-paced and constantly changing service environment, in order to deliver a variety of products to a constantly changing client base.

Assistant Director, Programming & Social Entrepreneurship

March 2011-March 2013

Center for Social Value Creation, Smith School of Business, University of Maryland

College Park, MD

- Led expansion of *ChangeTheWorld.org* experiential non-profit consulting program. From 2011-2013, recruited 8 universities for partnership, resulting in 90% annual increase in completed non-profit projects and 166% annual increase in student consultants from 50 to 133.
- Created *Social Entrepreneurship In Residence* program at Center, engaging area professionals across industries for monthly advising, lecturing, and thought leadership on-campus.
- Sourced and managed partnerships with multiple area non-profits and industry-leading private consulting firms to generate additional revenue and pro bono advising for students.
- Taught at Masters and Bachelors level (Social Venture Consulting Practicum, BUSI 718, Spring '12; Social Value Creation & Entrepreneurship In Thailand, BMGT 469T, Winter '13.)
- Represented UMD's social impact initiatives in local media; authored Washington Post piece, featured on Maryland Public Television, lectures showcased on UMD YouTube channel.

Co-founder and Board Director

June 2009-January 2013

Evacuteer.org

New Orleans, LA

- Created new 501(c)3 approved organization to assist in future evacuations of 25,000 high-need New Orleans residents. Researched and created operational plan and training curriculum,

preparing over 400 evacuteers to provide unskilled labor within Homeland Security system. Secured tax-exempt status 39 days after IRS submission.

- Recruited network of diverse community stakeholders, including non-profits, parochial groups, and government officials, resulting in over 20 evacuteer.org partners.

Grants Manager, Environmental Consultant

October 2005-December 2007

Hands On Gulf Coast

Biloxi, MS

- Implemented and managed \$250,000 of Hurricane Katrina recovery projects, including low-income home rebuilds, park restorations, and school revitalization initiatives. Negotiated and oversaw project implementation strategy with parent organization Hands On Network.
- Sourced and formalized partnership with Biloxi Housing Authority to facilitate mold remediation work on 106 Hope VI homes while collecting data for USM academic study.
- Secured and managed execution of \$50,000 EPA Justice Grant for air quality education.
- Managed up to ten crew leaders during high volume periods, who in turn managed six person crews. Over two years, personally oversaw approximately 2,000 volunteers.

EDUCATION

Prime Digital Academy

February 2018

Full Stack Software Engineering Certification, Prime Digital Academy, Minneapolis, MN

- Solo Project: Music Tournament. Many radio stations and music websites conducting song bracket tournament competitions cannot implement simultaneous listening and voting. I began a Passport-based Spotify OAuth2.0 web application to load playable song SDK's and store votes using JavaScript, AngularJS, and PostgreSQL.
- Group Project: Hustle. Our client requested an application to connect project collaborators for side gigs. We built a web platform for users to find each other using Javacript, PostgreSQL, Express.js, Angular.js, Node.js, OAuth2.0, and other integrated technologies.

Yale University

December 2010

Master in Business Administration, Yale School of Management, New Haven, CT

- Awarded Full Tuition Scholarship for community service work in post-Katrina Mississippi.
- Specializations in Strategy, Social Entrepreneurship, Operations, and Management.

Dartmouth College

June 2005

Bachelor of Arts, Dartmouth College, Hanover, NH

- Double major in English & Psychology. Econometrics Tutor 2003-2004.

VOLUNTEER AND INTERNSHIP EXPERIENCE

- Volunteer at the Hazelden-Betty Ford Foundation's alcoholism and addiction treatment facility in Center City, MN (2015 to present.)
- In 2008-2009, provided NGO consulting services to Goodwill Group Foundation (Revenue Strategy, Bangkok, Thailand) & Teach Our Children (Marketing, New Haven, CT.)
- Served on Washington DC Net Impact Professional Chapter Board from 2012-2013.
- On-ground manual labor volunteer in post-Katrina Mississippi (October-December 2005) and post-earthquake Haiti (November 2010.) Provided on-ground advising on mold removal to community leaders in post-Sandy New York City (December 2012.)
- Private Sector: Internships in Management Consulting (Accenture, Summer 2010) and Capital Markets Finance (Morgan Stanley, Spring 2004.)