

# Guillermo Christopher Olivos

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## SKILLS

MEAN Stack	JEN Stack	GitHub	Bootstrap
MongoDB	JavaScript	OAuth2.0	Passport
Express.js	API Integration	PostgreSQL	HTML/CSS
AngularJS	Angular	Heroku	Terminal
Node.js	Trello	Agile	Firebase

## WORK EXPERIENCE

### Software Developer (Contract)

**March 2018- Present**

*bswing*

*Minneapolis, MN*

- As member of development team, develop full-stack software product solutions using Angular, Firebase, Node.js, Ag-grid, Bitbucket, and JIRA Agile/Sprint methods.
- Create custom HTML/CSS code via WordPress Engine for client websites.

### Strategic Consultant

**May 2013-October 2017**

*Self-Employed*

*St. Paul, MN; Seattle, WA*

- **Resume Solutions (Workflow, Saint Paul)**

Provide for-cost individual counseling and resume improvement services for clients, focusing on quantifying outcomes and streamlining relevant skills in presentation.

- **Privateer Holdings (Client, Seattle)**

Conducted financial and strategic analyses for emerging market investment opportunities. Created taxonomy for organizing and projecting ROI on new ventures.

- **Social Enterprise Alliance – Washington State Chapter (Client, Seattle)**

Created statewide strategic analysis and taxonomy to inform alliances and outputs.

### Shift Lead Barista

**October 2014-October 2017**

*Dunn Brothers on Grand*

*St. Paul, MN*

- Led a team of up to four staff in fast-paced and constantly changing service environment, in order to deliver a variety of products to a constantly changing client base.

### Assistant Director, Programming & Social Entrepreneurship

**March 2011-March 2013**

*Center for Social Value Creation, Smith School of Business, University of Maryland*

*College Park, MD*

- Led expansion of *ChangeTheWorld.org* experiential non-profit consulting program. From 2011-2013, recruited 8 universities for partnership, resulting in 90% annual increase in completed non-profit projects and 166% annual increase in student consultants from 50 to 133.
- Created *Social Entrepreneurship In Residence* program at Center, engaging area professionals across industries for monthly advising, lecturing, and thought leadership on-campus.
- Sourced and managed partnerships with multiple area non-profits and industry-leading private consulting firms to generate additional revenue and pro bono advising for students.
- Taught at Masters and Bachelors level (Social Venture Consulting Practicum, BUSI 718, Spring '12; Social Value Creation & Entrepreneurship In Thailand, BMGT 469T, Winter '13.)
- Represented UMD's social impact initiatives in local media; authored Washington Post piece, featured on Maryland Public Television, lectures showcased on UMD YouTube channel.

### Co-founder and Board Director

**June 2009-January 2013**

*Evacuteer.org*

*New Orleans, LA*

- Created new 501(c)3 approved organization to assist in future evacuations of 25,000 high-need New Orleans residents. Researched and created operational plan and training curriculum,

preparing over 400 evacuteers to provide unskilled labor within Homeland Security system. Secured tax-exempt status 39 days after IRS submission.

- Recruited network of diverse community stakeholders, including non-profits, parochial groups, and government officials, resulting in over 20 evacuteer.org partners.

### **Grants Manager, Environmental Consultant**

**October 2005-December 2007**

*Hands On Gulf Coast*

*Biloxi, MS*

- Implemented and managed \$250,000 of Hurricane Katrina recovery projects, including low-income home rebuilds, park restorations, and school revitalization initiatives. Negotiated and oversaw project implementation strategy with parent organization Hands On Network.
- Sourced and formalized partnership with Biloxi Housing Authority to facilitate mold remediation work on 106 Hope VI homes while collecting data for USM academic study.
- Secured and managed execution of \$50,000 EPA Justice Grant for air quality education.
- Managed up to ten crew leaders during high volume periods, who in turn managed six person crews. Over two years, personally oversaw approximately 2,000 volunteers.

## EDUCATION

### **Prime Digital Academy**

**February 2018**

*Full Stack Software Engineering Certification, Prime Digital Academy, Minneapolis, MN*

- Solo Project: Music Tournament. Many radio stations and music websites conducting song bracket tournament competitions cannot implement simultaneous listening and voting. I began a Passport-based Spotify OAuth2.0 web application to load playable song SDK's and store votes using JavaScript, AngularJS, and PostgreSQL.
- Group Project: Hustle. Our client requested an application to connect project collaborators for side gigs. We built a web platform for users to find each other using Javacript, PostgreSQL, Express.js, Angular.js, Node.js, OAuth2.0, and other integrated technologies.

### **Yale University**

**December 2010**

*Master in Business Administration, Yale School of Management, New Haven, CT*

- Awarded Full Tuition Scholarship for community service work in post-Katrina Mississippi.
- Specializations in Strategy, Social Entrepreneurship, Operations, and Management.

### **Dartmouth College**

**June 2005**

*Bachelor of Arts, Dartmouth College, Hanover, NH*

- Double major in English & Psychology. Econometrics Tutor 2003-2004.

## VOLUNTEER AND INTERNSHIP EXPERIENCE

- Volunteer at the Hazelden-Betty Ford Foundation's alcoholism and addiction treatment facility in Center City, MN (2015 to present.)
- In 2008-2009, provided NGO consulting services to Goodwill Group Foundation (Revenue Strategy, Bangkok, Thailand) & Teach Our Children (Marketing, New Haven, CT.)
- Served on Washington DC Net Impact Professional Chapter Board from 2012-2013.
- On-ground manual labor volunteer in post-Katrina Mississippi (October-December 2005) and post-earthquake Haiti (November 2010.) Provided on-ground advising on mold removal to community leaders in post-Sandy New York City (December 2012.)
- Private Sector: Internships in Management Consulting (Accenture, Summer 2010) and Capital Markets Finance (Morgan Stanley, Spring 2004.)