# Guillermo Christopher Olivos

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## SKILLS

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|---|---|---|---|
| MEAN Stack | JEN Stack | GitHub | Bootstrap |
| MongoDB | JavaScript | OAuth2.0 | Passport |
| Express.js | API Integration | PostgreSQL | HTML |
| AngularJS | AngularMaterial | Heroku | CSS |
| Node.js | Trello | Agile | Terminal |

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## EDUCATION

**Prime Digital Academy**                                      **February 2018**

*Full Stack Software Engineering Certification, Prime Digital Academy, Minneapolis, MN*

- Solo Project: Music Tournament. Many radio stations and music websites conducting song bracket tournament competitions don't have an easy way to implement listening and voting in the same place. I began to design a Passport-based Spotify OAuth2.0 web application to load playable song SDK's and store votes using JavaScript, AngularJS, and PostgreSQL.
- Group Project: Hustle. Our client requested an application to connect collaborators for side projects, or "hustles". Our team built a web and mobile platform for users to find each other, track skills and ratings, and match with project opportunities using Javascript, PostgreSQL, Express.js, Angular.js, and Node.js, among other integrated technologies.

**Yale University**                                      **December 2010**

*Master in Business Administration, Yale School of Management, New Haven, CT*

- Awarded Full Tuition Scholarship for community service work in post-Katrina Mississippi
- Specializations in Strategy, Social Entrepreneurship, Operations, and Management.

**Dartmouth College**                                      **June 2005**

*Bachelor of Arts, Dartmouth College, Hanover, NH*

- Double major in English & Psychology. Econometrics Tutor 2003-2004.

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## WORK EXPERIENCE

**Full Stack Software Development Student**                **September 2017-February 2018**

*Prime Digital Academy*                                      *Minneapolis, MN*

**Strategic Consultant**                                      **May 2013-October 2017**

*Self-Employed*                                      *St. Paul, MN; Seattle, WA*

- **Resume Solutions (Workflow, Saint Paul)**
  Provide for-cost individual counseling and resume improvement services for clients, focusing on quantifying outcomes and streamlining relevant skills in presentation
- **Privateer Holdings (Client, Seattle)**
  Conducted financial and strategic analyses for emerging market investment opportunities. Created taxonomy for organizing and projecting ROI on new ventures.
- **Social Enterprise Alliance— Washington State Chapter (Client, Seattle)**
  Created statewide strategic analysis and taxonomy to inform alliances and outputs.

**Shift Lead Barista**                                      **October 2014-October 2017**

*Dunn Brothers on Grand*                                      *St. Paul, MN*

- Led a team of up to four staff in fast-paced and constantly changing service environment, in order to deliver a variety of products to a constantly changing client base.

**Assistant Director, Programming & Social Entrepreneurship**          March 2011-March 2013

*Center for Social Value Creation, Smith School of Business, University of Maryland*     *College Park, MD*

- Led expansion of *ChangeTheWorld.org* experiential non-profit consulting program. From 2011-2013, recruited 8 universities for partnership, resulting in 90% annual increase in completed non-profit projects and 166% annual increase in student consultants from 50 to 133.
- Created *Social Entrepreneurship In Residence* program at Center, engaging area professionals across industries for monthly advising, lecturing, and thought leadership on-campus.
- Sourced and managed partnerships with multiple area non-profits and industry-leading private consulting firms to generate additional revenue and pro bono advising for students.
- Taught at Masters and Bachelors level (Social Venture Consulting Practicum, BUSI 718, Spring '12; Social Value Creation & Entrepreneurship In Thailand, BMGT 469T, Winter '13.)
- Represented UMD's social impact initiatives in local media; authored Washington Post piece, featured on Maryland Public Television, lectures showcased on UMD YouTube channel.

**Co-founder and Board Director**          June 2009-January 2013

*Evacuteer.org*          *New Orleans, LA*

- Created new 501(c)3 approved organization to assist in future evacuations of 25,000 high-need New Orleans residents. Researched and created operational plan and training curriculum, preparing over 400 evacuteers to provide unskilled labor within Homeland Security system. Secured tax-exempt status 39 days after IRS submission.
- Recruited network of diverse community stakeholders, including non-profits, parochial groups, and government officials, resulting in over 20 evacuteer.org partners

**Grants Manager, Environmental Consultant**          October 2005-December 2007

*Hands On Gulf Coast*          *Biloxi, MS*

- Implemented and managed $250,000 of Hurricane Katrina recovery projects, including low-income home rebuilds, park restorations, and school revitalization initiatives. Negotiated and oversaw project implementation strategy with parent organization Hands On Network
- Sourced and formalized partnership with Biloxi Housing Authority to facilitate mold remediation work on 106 Hope VI homes while collecting data for USM academic study.
- Secured and managed execution of $50,000 EPA Justice Grant for air quality education.
- Managed up to ten crew leaders during high volume periods, who in turn managed six person crews. Over two years, personally oversaw approximately 2,000 volunteers.

VOLUNTEER AND INTERNSHIP EXPERIENCE

- Volunteer at the Hazelden-Betty Ford Foundation's alcoholism and addiction treatment facility in Center City, MN (2015 to present.)
- In 2008-2009, provided NGO consulting services to Goodwill Group Foundation (Revenue Strategy, Bangkok, Thailand) & Teach Our Children (Marketing, New Haven, CT.)
- Served on Washington DC Net Impact Professional Chapter Board from 2012-2013.
- On-ground manual labor volunteer in post-Katrina Mississippi (October-December 2005) and post-earthquake Haiti (November 2010.) Provided on-ground advising on mold removal to community leaders in post-Sandy New York City (December 2012.)
- Private Sector: Internships in Management Consulting (Accenture, Summer 2010) and Capital Markets Finance (Morgan Stanley, Spring 2004.)