# The futility of mercantilist wars. A case study of France and Hamburg between 1713 and 1820

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#### Literature

- Glick and Taylor 2005: Collateral damage: trade disruption and the economic impact of war
- Riley 1984 Seven Years War and the Old Regime in France
- Rahman 2004. Fighting the Forces of Gravity Seapower and Maritime Trade between the 18th and 20th Centuries

#### Contribution to the Literature

- I am using a unique dataset spanning from beginning to 18th century to mid 19th century.
- I am analysing the specific case of neutral countries.
- I do a breakdown by product and find strikingly different results depending on the product.

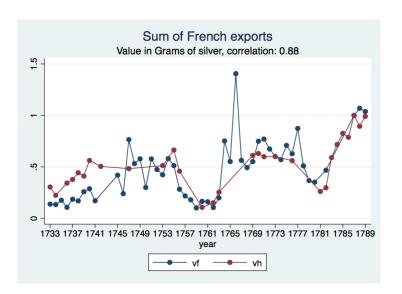
#### Data

#### • French dataset:

- Data from the Bureau de la Balance du Commerce
- 3407 bilateral flows between 1713 and 1815
- 868 different goods are found in the dataset only 4 of which appear more than 31 times

#### German dataset:

- The data come from the Hamburg import toll register
- 1609 observations of aggregate exports flows between 1733 and 1798
- They appear as category of goods, not as single products



#### **Econometric Specification**

- I use the French database.
- I run a first regression on trade with Hamburg on aggregate and disaggregate flows.
- I then run another regression on aggregate and disagregate trade of all France trading partners.

#### Impact of wars on Hamburg series (1)

• I first run a regression on the aggregate exports:

$$\exp(Exports_{i,t}) = \beta_0 + \beta_1 Year + \beta_2 War$$

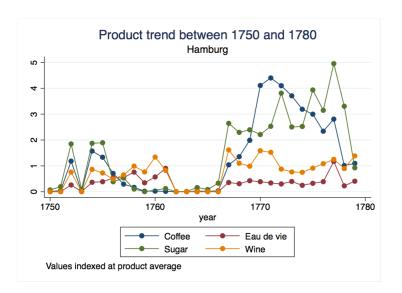
I then split exports into different products:

$$\exp(\textit{Exports}_{i,t}) = \beta_0 + \beta_1 \textit{Year} + \beta_2 \textit{WarCoffee} + \beta_3 \textit{WarEauDeVie} + \beta_4 \textit{WarSugar} + \beta_5 \textit{WarWine} + \beta_6 \textit{WarOther}$$

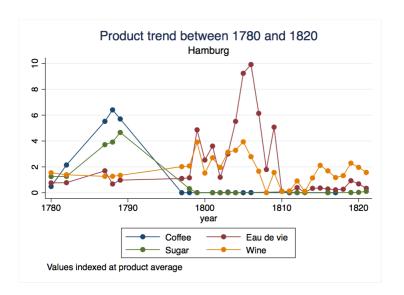
### Impact of wars on Hamburg series (2)

	Aggregate	No breaks	One Break	Two Breaks
All wars	-0.545 (-4.57)***			
Coffee		-2.436 (-5.08)***	-1.403 (-5.25)***	-1.444 (-5.20)***
Eau de vie		1.387 (4.34)***	1.387 (4.34)***	1.387 (4.34)***
Sugar		-1.874 (-4.25)***	-1.874 (-4.25)***	-1.136 (-3.45)***
Wine		0.0711 (.41)	0.0711 (0.41)	0.0711 (0.41)
Cons	6.022 (1.56)	-10.14 (-0.59)	-26.70 (-1.61)	-111.3 (-7.55)
Obs R <sup>2</sup>	76 .319	347 .460	347 .556	347 .645

### Impact of wars on Hamburg series (3)



#### Impact of wars on Hamburg series (4)



### Impact of wars on all neutral trading partners (1)

• I first run a regression on the aggregate exports:

$$\begin{split} \exp(\textit{Exports}_{i,t}) &= \beta_0 + \beta_1 \textit{Year} + \beta_2 \textit{Adversaries} + \beta_3 \textit{Allies} + \\ &\beta_4 \textit{Neutral} + \sum_i \gamma_i \textit{Country}_i + \sum_i \delta_i \textit{Country}_i \textit{Year} \end{split}$$

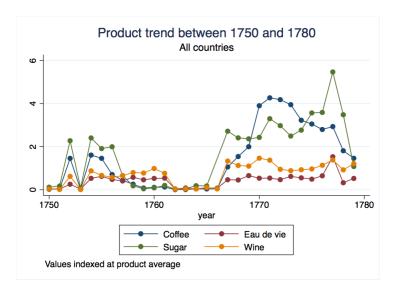
I then split exports into different products:

$$\begin{array}{l} \exp(\textit{Exports}_{i,t}) = \\ \alpha + \sum_{i} \beta_{i} \textit{Product}_{i} \textit{Neutral} + \sum_{i} \gamma_{i} \textit{Product}_{i} \textit{Allies} + \\ \sum_{i} \delta_{i} \textit{Product}_{i} \textit{Adversaries} + \sum_{ij} \lambda_{i} \textit{Country}_{i} \textit{Product}_{j} + \\ \sum_{i} \theta_{i} \textit{Country}_{i} \textit{Year} + \sum_{i} \phi_{i} \textit{Product}_{i} \textit{Year} \end{array}$$

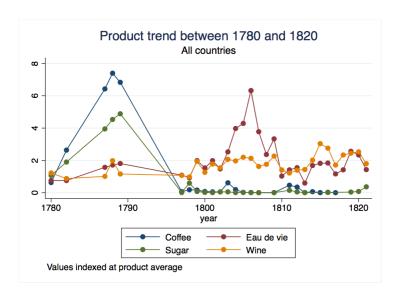
### Impact of wars on all neutral trading partners (2)

	Aggregate	No breaks	One Break	Two Breaks
All wars	-0.373 (-3.92)***			
Coffee		-1.991 (-6.67)***	-1.188 (-7.32)***	-1.188 (-7.32)***
Eau de vie		0.953 (5.50)***	0.952 (5.50)***	0.953 (5.50)***
Sugar		-1.657 (-6.12)***	-1.656 (-6.12)***	-1.066 (-5.12)***
Wine		0.061 (0.49)	0.061 (0.49)	0.062 (0.50)
Cons	-40.993 (-7.19)***	-23.09 (-2.01)*	109.7 (1.94)	278.7 (3.03)**
Obs R <sup>2</sup>	789 .623	3145 .787	3145 .800	3145 .815

### Impact of wars on all neutral trading partners (3)



### Impact of wars on all neutral trading partners (4)



#### Conclusion - so far

- Mercantilist war overall had a strong negative and significant impact on trade, for neutral countries.
- On each single product however, results are not so coherent.
- I found negative impact on major colonial products but positive effects on European goods.
- I do not always find stronger impact for adversary countries.

### Next steps: (1)

	Aggregate	No breaks	One Break	Two Breaks
All wars	-0.505 (-4.86)***			
Coffee		-2.811 (-6.08)***	-1.347 (-2.96)***	-1.348 (-2.96)***
Eau de vie		0.098 (0.44)	0.098 (0.44)	0.098 (0.44)
Sugar		-2.572 (-5.69)***	2.577 (-5.71)***	-1.238 (-2.99)***
Wine		0.074 (0.59)	0.074 (0.59)	0.075 (0.60)
Cons	-40.99 (-7.19)***	-23.09 (-2.01)*	109.7 (1.94)	278.7 (3.03)**
Obs R <sup>2</sup>	789 .623	3145 .787	3145 .800	3145 .815

#### Next steps: (2)

- Cluster countries by trade composition:
  - K-clustering
  - Correlation of total trade by product
- Look at war by war case.
- Robustness checks and existence of of maximum in poisson regression.

## Thank you!