



\$4.89K

Buy Price

\$12.18K

Selling Price

\$7.29K

Profit

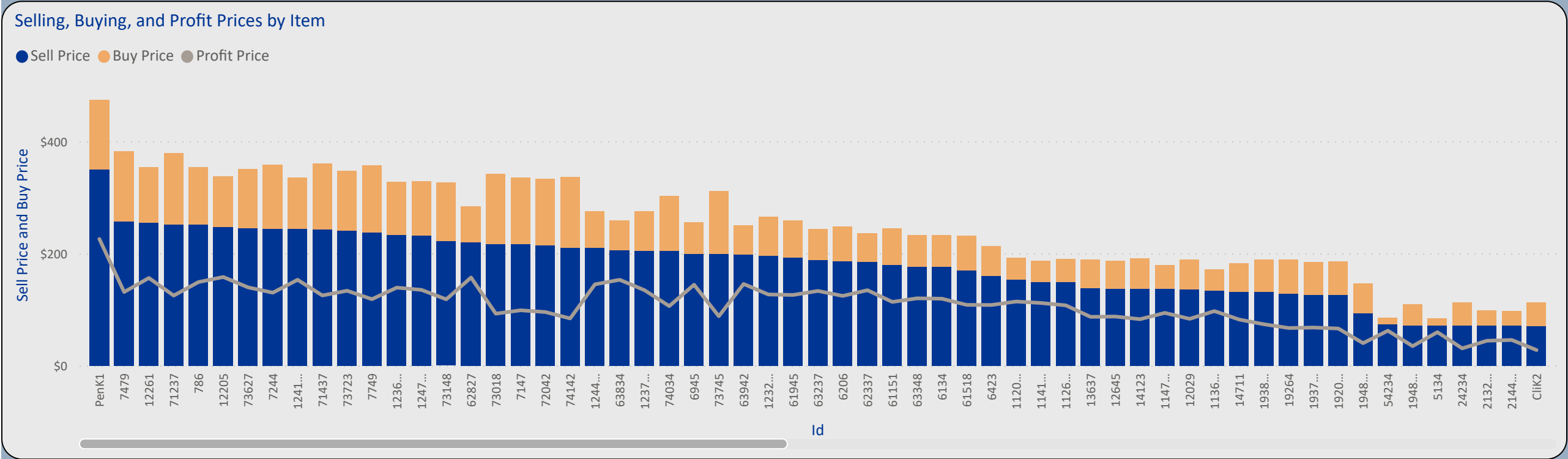
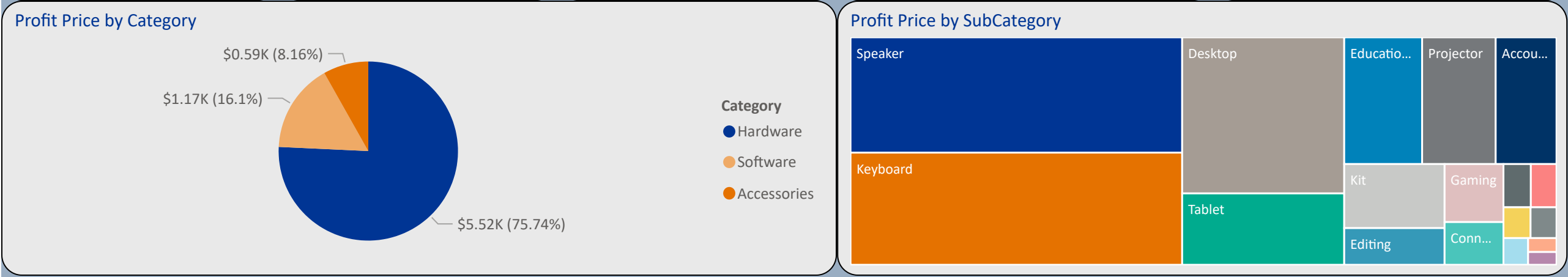
Search by Product Name or select specific Products/Categories within the charts to analyze at an individual level.

Name

Search

🔍

📝



59.30%  
Average Growth Rate

76.26%  
Growth Rate 2PY to 1PY

54.31%  
Growth Rate 3PY to 2PY

47.33%  
Growth Rate 4PY to 3PY

Name

All

Quarter

1234

End of Month

1/31/201712/31/2017

Sales Forecast By Product

Name

Click Desktop

Rendez Keyboard

DeW Keyboard

Brix Speaker

Sasvar Speaker

Troiled Keyboard

Dupo Keyboard

Hoerpod Keyboard

Click Connector

Click Speaker

Sales Forecast

\$0M

\$1M

\$2M

\$3M

\$3.5M

\$3.0M

\$2.1M

\$1.6M

\$1.5M

\$1.2M

\$1.2M

\$0.9M

\$0.8M

\$0.8M

Sales Forecast by Month

Sales Forecast

Mar 2017

May 2017

Jul 2017

Sep 2017

Nov 2017

End of Month

\$0M

\$1M

\$2M

\$3M

Historical Forecasting Sales By Month

End of Month

Sales 1PY

Sales 2PY

Sales 3PY

Sales 4PY

Sales Forecast

1/31/2017

\$3,834,996.0434

\$1,400,696.735

\$1,877,702.0407

\$546,294.8339

\$2,502,830.5768

2/28/2017

\$2,852,050.8367

\$1,174,276.2383

\$781,800.549

\$520,795.3179

\$1,079,975.105

3/31/2017

\$3,878,082.4357

\$831,215.9088

\$739,249.6316

\$436,615.8091

\$2,198,645.1341

4/30/2017

\$2,187,910.8465

\$1,093,694.7409

\$714,578.0468

\$446,222.4189

\$789,421.9443

5/31/2017

\$2,547,601.418

\$954,223.2798

\$1,207,829.9956

\$1,688,302.6201

\$626,604.6547

6/30/2017

\$3,485,900.3632

\$1,454,255.6195

\$722,194.1283

\$875,840.6886

\$1,217,884.9551

7/31/2017

\$3,315,290.5268

\$1,195,931.472

\$912,773.6473

\$643,805.7017

\$1,264,194.0154

8/31/2017

\$2,978,575.2742

\$1,730,167.9077

\$1,061,457.3465

\$784,843.0753

\$930,811.2306

9/30/2017

\$3,734,267.7089

\$2,230,749.4915

\$1,783,744.6981

\$663,667.2369

\$1,831,319.5168

10/31/2017

\$3,789,536.0384

\$3,670,730.7396

\$1,643,593.034

\$1,081,169.015

\$1,515,806.3704

11/30/2017

\$3,110,013.2092

\$2,415,104.635

\$1,774,914.101

\$940,729.3756

\$1,054,244.0575

Total

\$39,289,184.0009

\$22,289,908.7126

\$14,444,518.8482

\$9,804,117.8021

\$12,724,643.679

Cumulative Forecast by Month

Cumulative Sales Forecast

Mar 2017

May 2017

Jul 2017

Sep 2017

Nov 2017

End of Month

\$5M

\$10M

0

MIn. Lead Time (Days)

14

Max. Lead Time (Days)

Supplier

☐ Computer & Co

☐ Digital Age

☐ Office Supplies

☐ Techno First

6

Avg. Lead Time (Days)

5

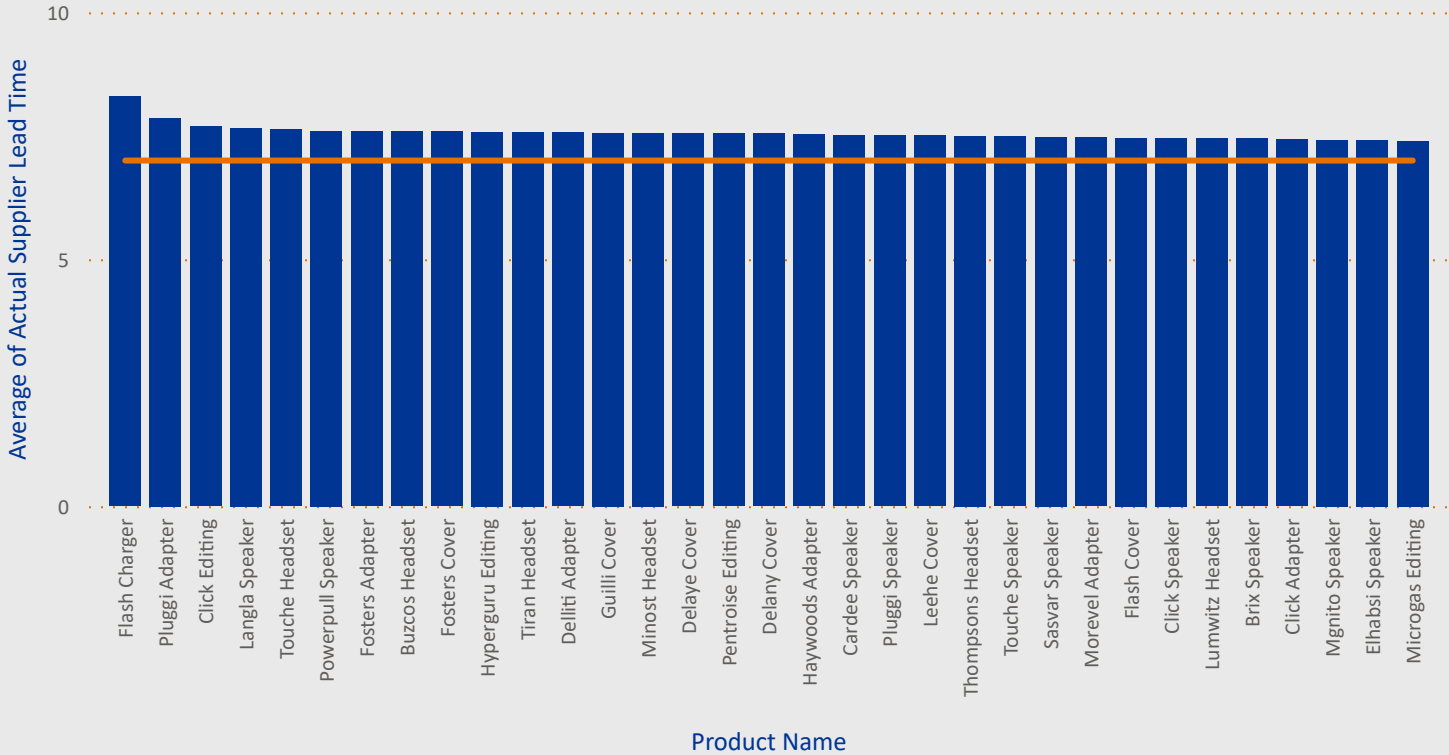
Avg. Std Lead Time (Days)

Product Name

All

Average of Actual Supplier Lead Time and Average of Std. Supplier Lead Time by Product Name

● Average of Actual Supplier Lead Time ● Average of Std. Supplier Lead Time



Product Name	Min. Lead Time	Max Lead Time	Avg. Lead Time	Std. Lead Time
Brix Charger	3	11	7	7
Brix Speaker	3	13	7	7
Buzcos Headset	4	13	8	7
Cardee Gaming	2	6	3	3
Cardee Speaker	2	13	8	7
Chandy Gaming	3	3	3	3
Click Accounting	3	5	4	3
Click Adapter	2	12	7	7
Click Case	1	4	3	3
Click Charger	4	11	7	7
Click Connector	2	5	3	3
Click Desktop	1	6	3	3
Click Editing	4	12	8	7
Click Educational	2	6	4	3
Click Speaker	2	12	7	7
Click Stand	3	5	4	3
Collette Educational	2	5	4	3
Collette Keyboard	2	6	4	3
Crodentia Accounting	3	4	4	3
Crodentia Headset	2	12	7	7
Delany Cover	3	12	8	7
Delaye Cover	3	13	8	7
Delliti Adapter	3	13	8	7
Delliti Speaker	2	10	5	5
DeW Connector	2	5	3	3
DeW Educational	1	6	3	3
DeW Keyboard	2	6	4	3
DeW Stand	2	5	3	3
Dupo Keyboard	1	6	4	3
Eger Cover	2	13	7	7
Elhabsi Speaker	3	12	7	7
Flash Accounting	3	5	4	3
Flash Charger	5	10	8	7
Flash Cover	2	13	7	7
Flash Keyboard	2	5	3	3
Flash Speaker	2	9	5	5
Flash Stand	2	5	3	3
Fosters Adapter	3	13	8	7

72.78%  
Growth Rate 4PY to 3PY

63.57%  
Growth Rate 2Py to 1PY

69.00%  
Growth Rate 3PY to 2PY

68.45%  
Average Growth Rate

Id

All

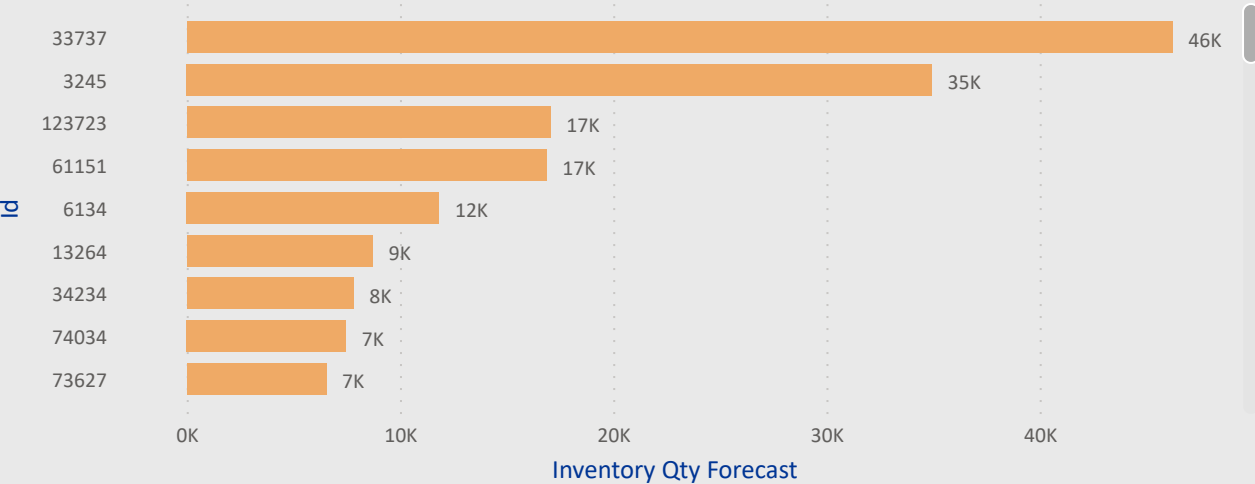
Quarter

1234

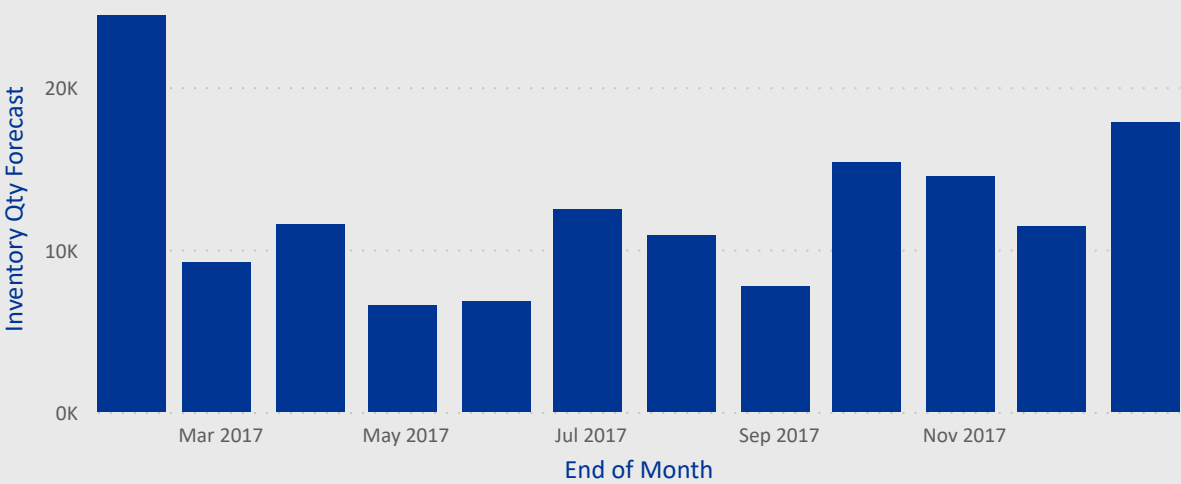
End of Month

1/31/201712/31/2017

Inventory Qty Forecast By Product



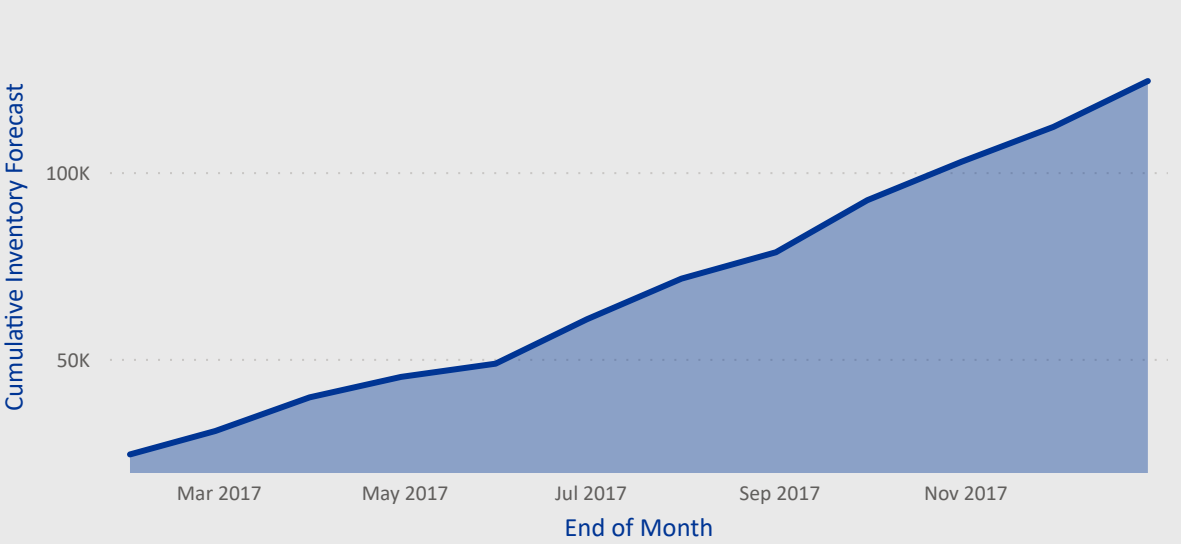
Inventory Qty Forecast by Month



Historical Forecasting Qty By Month

End of Month	Id	Inv Quantity 1PY	Inv Quantity 2PY	Inv Quantity 3PY	Inv Quantity 4PY	Inventory Qty Forecast
5/31/2017	71437	459	387	343	2827	-189
5/31/2017	72042	19	46	98	2445	-452
6/30/2017	7244	216	125	44	1955	310
12/31/2017	71437	1123	974	476	1399	179
10/31/2017	71437	1529	823	1100	704	405
12/31/2017	73627	1365	1825	399	581	1,045
10/31/2017	73627	1016	1961	307	518	1,425
11/30/2017	182337	705	282	184	478	195
11/30/2017	63942	344	260	207	466	2
8/31/2017	43018	200	120	199	458	-24
3/31/2017	133437	461	103	284	449	267
1/31/2017	71437	1098	349	731	444	496
11/30/2017	61945	972	926	790	400	308
Total		333068	203626	120486	69732	124,397

Cumulative Forecast by Month



Total Purchase Amt. By Item & Supplier

Supplier	Name	NetAmount
Computer & Co	Brix Charger	\$24,330.1799
Computer & Co	Brix Speaker	\$6,035,172.1312
Computer & Co	Cardee Speaker	\$1,721,120.134
Computer & Co	Click Adapter	\$61,702.5
Computer & Co	Click Charger	\$47,512.9202
Computer & Co	Click Speaker	\$4,439,676.0163
Computer & Co	Delany Cover	\$24,245.28
Computer & Co	Delaye Cover	\$47,435.4
Computer & Co	Delliti Adapter	\$54,344
Computer & Co	Eger Cover	\$30,618.8801
Computer & Co	Elhabsi Speaker	\$216,067.4306
Computer & Co	Flash Charger	\$6,488.79
Computer & Co	Flash Cover	\$188,425.0598
Computer & Co	Fosters Adapter	\$77,962.54
Computer & Co	Fosters Cover	\$125,634.5098
Computer & Co	Guilli Cover	\$104,760.63
Computer & Co	Haywoods Adapter	\$101,020.9201
Computer & Co	Langla Speaker	\$2,865,709.312
Computer & Co	Leehe Cover	\$147,984.3
Computer & Co	Marinos Cover	\$69,390.7
Computer & Co	Mgnito Adapter	\$109,360
Computer & Co	Mgnito Speaker	\$2,841,691.7332
Computer & Co	Microgas Charger	\$50,922.31
Computer & Co	Morevel Adapter	\$53,129.16
Computer & Co	Pentrose Charger	\$145,212.3298
Computer & Co	Pluggi Adapter	\$13,849.38
Computer & Co	Pluggi Speaker	\$6,522,482.0958
Computer & Co	Powerpull Speaker	\$1,406,941.504
Computer & Co	Sasvar Speaker	\$2,298,722.514
Computer & Co	Touche Speaker	\$825,329.2816
Digital Age	Cardee Gaming	\$324,123.3611
Digital Age	Chandy Gaming	\$30.32
Digital Age	Click Accounting	\$15,103.32
Digital Age	Click Case	\$3,124.32
Digital Age	Click Connector	\$820,848.3197
Digital Age	Click Desktop	\$654,895.8003
Total		\$64,738,649.5267

Year

- ☐ 2013
- ☐ 2014
- ☐ 2015
- ☐ 2016
- ☐ 2017

\$64.74M

Total Purchase Amt.

Supplier

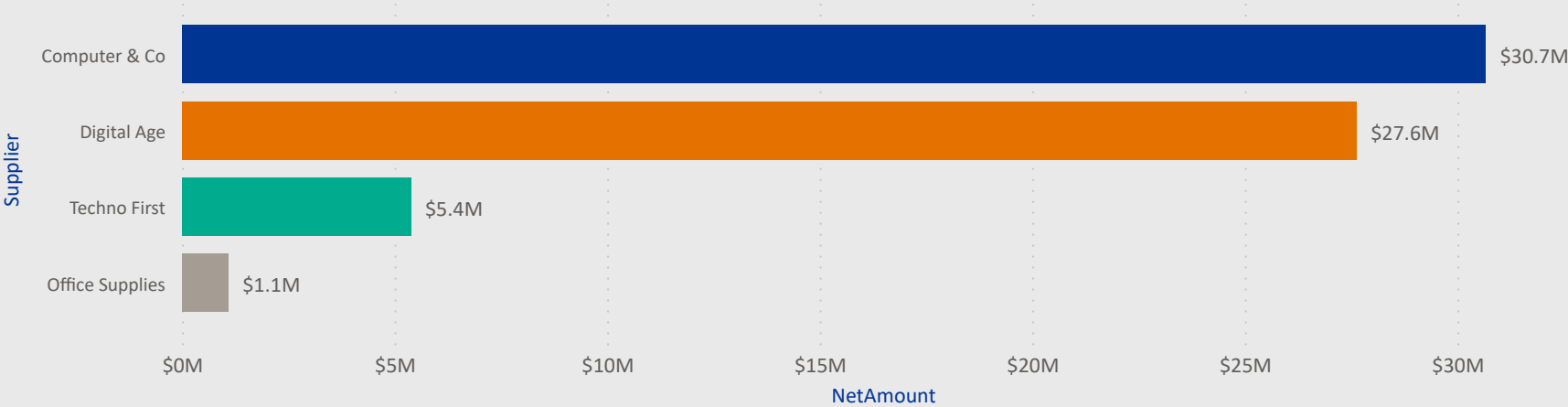
Computer  
& Co

Digital Age

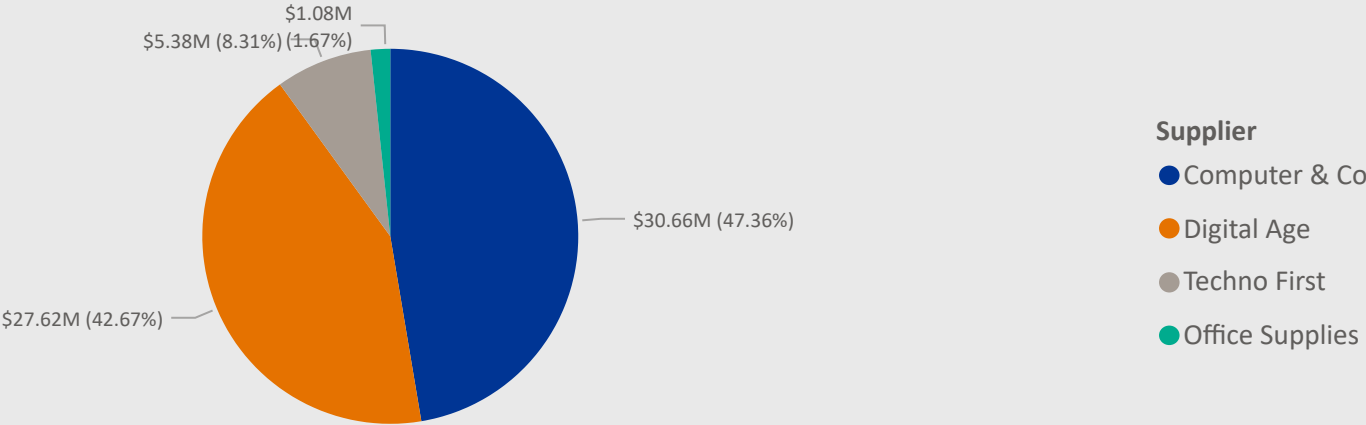
Office  
Supplies

Techno  
First

Total Purchase Amount by Supplier



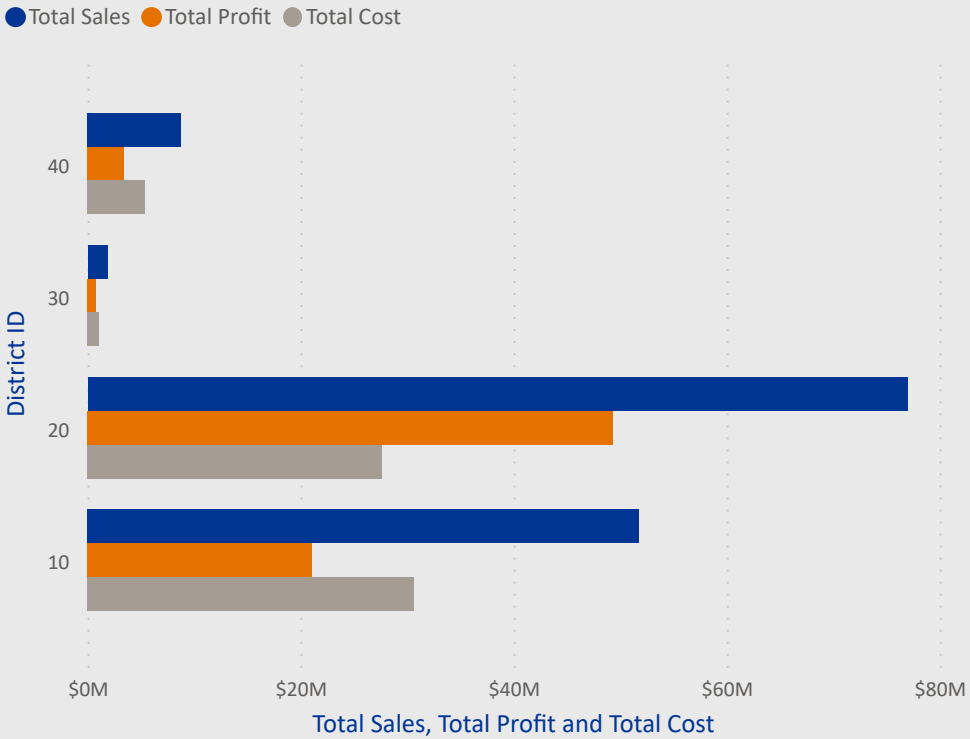
Supplier Allocation by Total Purchases



Total Profit by Product

Id	Name	District ID	City	Sales Person	Total Profit
63237	Pentrouise Keyboard	20	Jacksonville	Blade Cannon	\$6,635,614.0395
63834	Hoerpod Keyboard	20	Jacksonville	Blade Cannon	\$6,138,245.682
61945	Dupo Keyboard	20	Savannah	Reid Carey	\$6,066,927.62
73627	Brix Speaker	10	Greenville	Katie Macleod	\$5,547,812.3908
71437	Pluggi Speaker	10	Greenville	Katie Macleod	\$4,455,434.316
6134	DeW Keyboard	20	Savannah	Reid Carey	\$3,436,505.8972
63348	Swansee Keyboard	20	Jacksonville	Blade Cannon	\$3,156,921.9888
6945	Troiled Keyboard	20	Jacksonville	Blade Cannon	\$3,083,214.6472
62827	Litscha Keyboard	20	Jacksonville	Blade Cannon	\$2,936,125.8578
63942	Ruben Keyboard	20	Jacksonville	Blade Cannon	\$2,458,776.534
61151	Rendez Keyboard	20	Savannah	Reid Carey	\$2,396,926.2007
6423	Frunelli Keyboard	20	Jacksonville	Blade Cannon	\$2,393,716.7443
73723	Click Speaker	10	Greenville	Katie Macleod	\$2,059,991.9134
Total					\$74,644,145.5737

Total Profit, Sales, and Cost by District



District ID

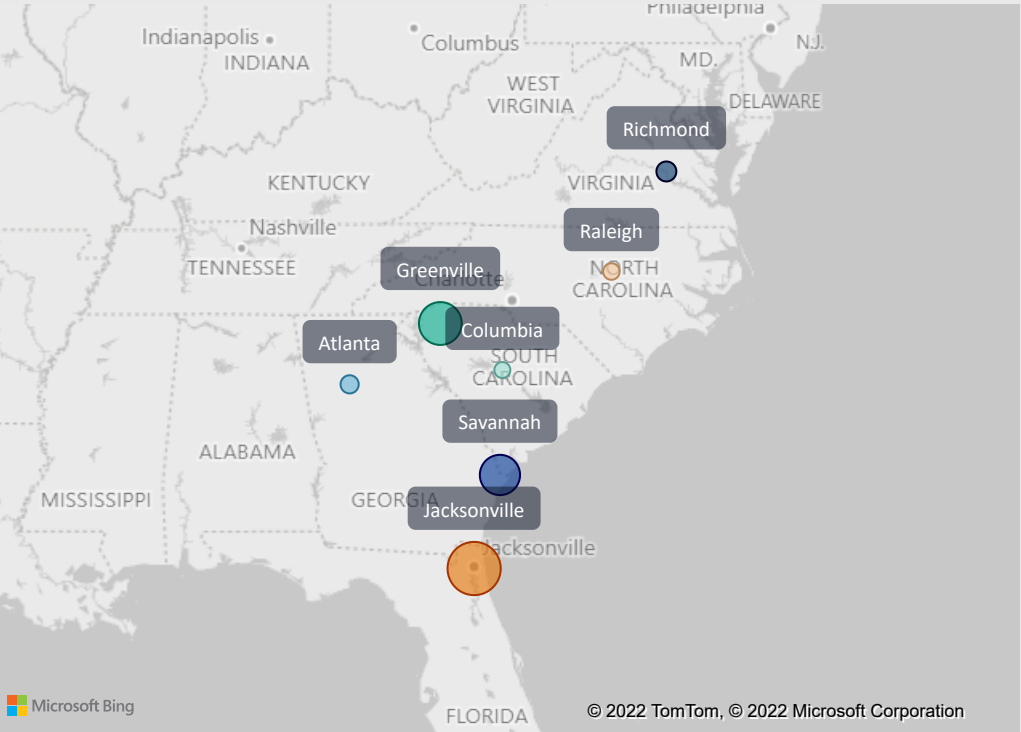


End of Month

1/31/2013 12/31/2017



Total Profit by City



Total Profit by Sales Person

