

Profitability, Collections & Outpatient Severity

50,898 **Outpatient Visits**

\$20.32M

\$399

Receipts per Visit

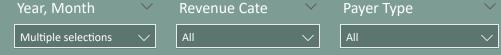
94.03%

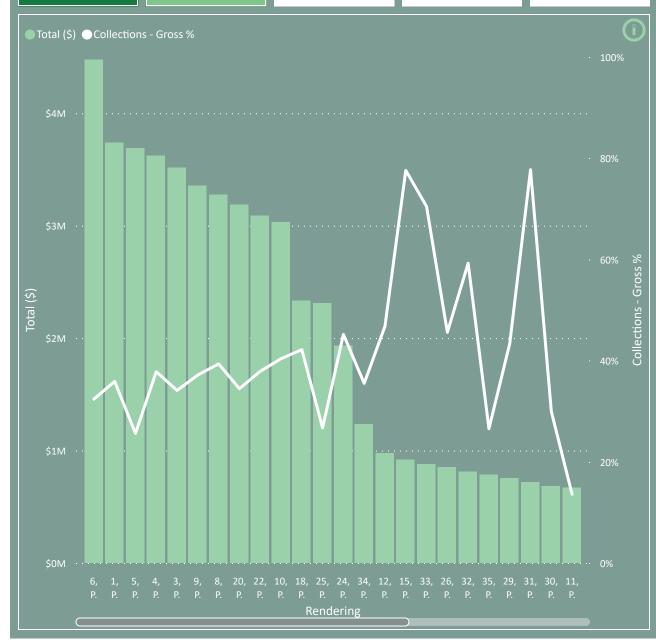
Net Collections %

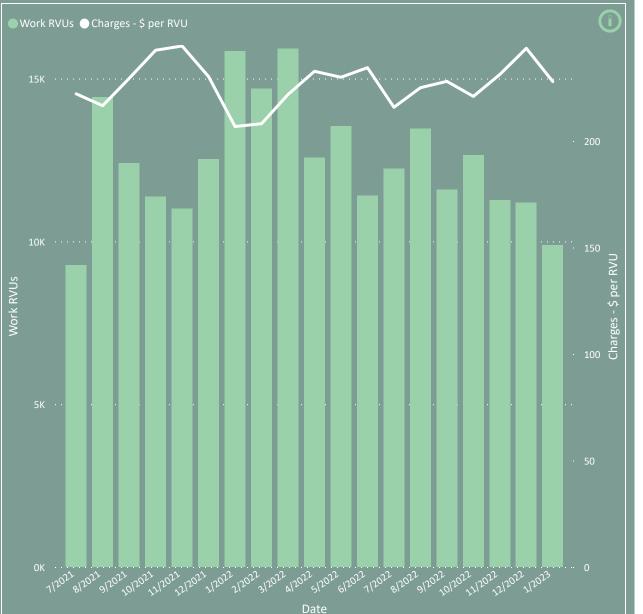
4.66

RVU per Visit









50,898
Outpatient Visits

3.39
Acuity (All)

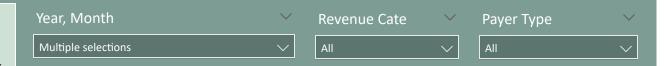
3.27
Acuity (Est)

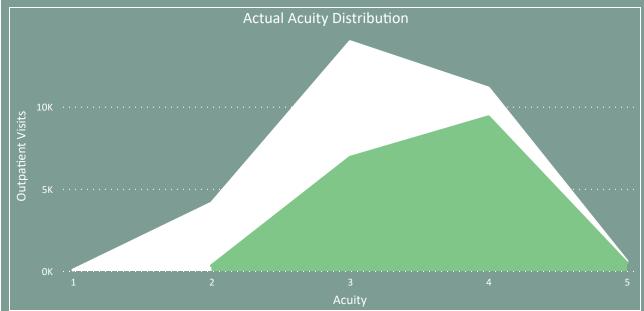
3.59

cuity (New)

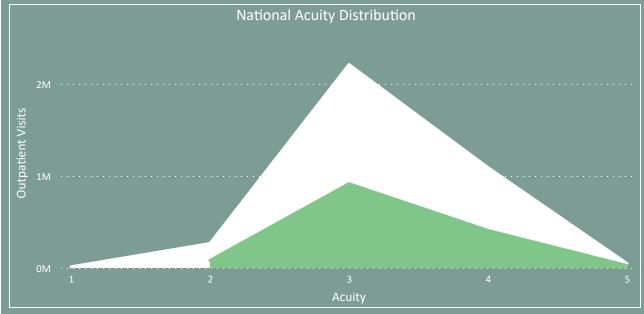
3.25

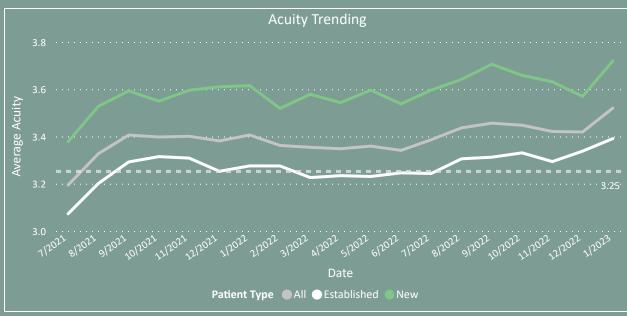
Acuity - Natl Avg





Rendering	Outpatient Visits	Severity (All)	Severity (Est)	Severity (New)
24, P.	4,570	3.18	3.10	3.25
8, P.	4,187	3.59	3.50	3.72
18, P.	3,938	3.09	2.95	3.26
10, P.	3,738	3.74	3.61	3.85
4, P.	3,588	3.45	3.20	3.68
12, P.	3,334	2.88	2.79	3.15
6, P.	3,153	3.61	3.50	3.89
22, P.	3,150	3.46	3.35	3.67
1, P.	2,862	3.73	3.71	3.80
20, P.	2,658	3.69	3.70	3.67
26, P.	2,642	2.91	2.87	3.09
13, P.	2,263	2.74	2.73	3.22
29, P.	2,256	3.00	2.97	3.12
5, P.	1,712	3.99	3.91	4.20
9, P.	1,636	3.55	3.46	3.82
3, P.	1,562	3.92	3.76	4.16
34, P.	1,331	3.81	3.83	3.79
25, P.	837	3.69	3.57	3.91
Total	50,898	3.39	3.27	3.59





50,898
Outpatient Visits

173,856
Procedures

5 | 53.62M

Gross Charges

\$20.32M

Gross Collect

37.90%

lect %



Gross Charges

Outpatient Visits



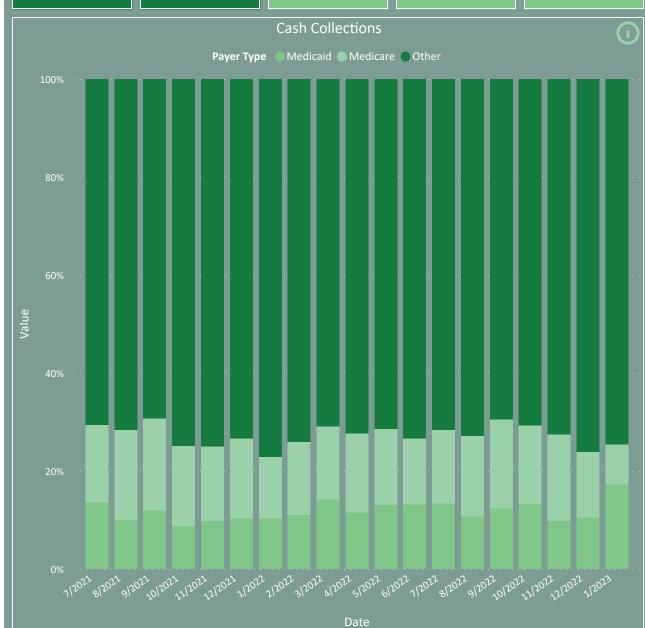
Multiple selections \sim

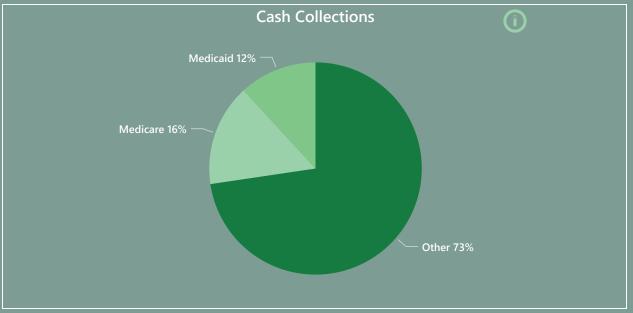


All

Payer Type

All

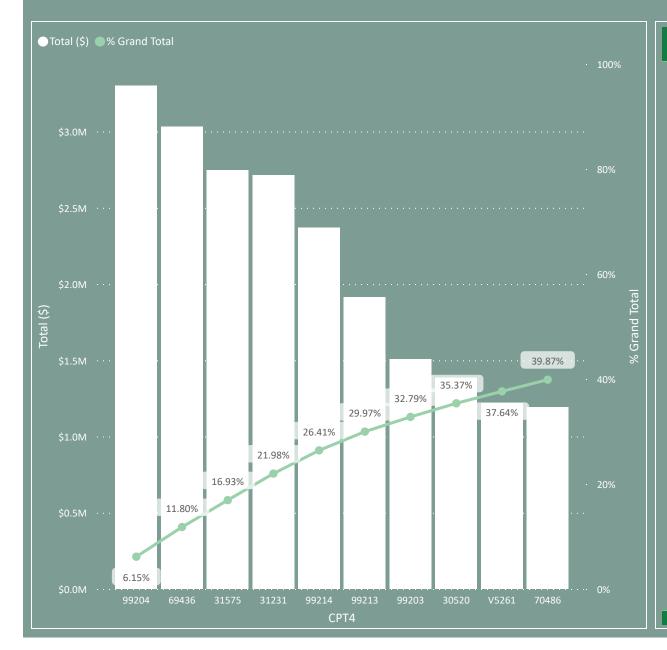




Payer Type	Amount	% Value
☐ Medicaid	2,404,298	11.83%
	2,404,298	11.83%
	3,152,407	15.51%
	3,152,407	15.51%
Other Other	14,764,951	72.66%
	5,565,575	27.39%
	198,892	0.98%
	173,331	0.85%
	28,972	0.14%
	2,847,187	14.01%
	1,729	0.01%
	25	0.00%
	3,130,472	15.40%
	643,363	3.17%
	1,530,419	7.53%
	644,985	3.17%
Total	20,321,656	100.00%

Year, Month Revenue Cate Payer Type 50,898 173,856 11.17 53.01 53.01 Multiple selections All All **Outpatient Visits** Procedures Days to Process
Days to Collect Days to Process
Days to Collect Payer Type Days to Collect Days to Process





CPT4	CPT4 Desc	Total (\$)	% Grand Total ▼	% Gross Charges - Practice	% Cash Receipts - Practice
99204	OFFICE/OUTPATIENT VISIT NEW	\$3,134,735	5.85%	6.07%	8.19%
69436	CREATE EARDRUM OPENING	\$3,030,069	5.65%	5.58%	4.57%
31575	DIAGNOSTIC LARYNGOSCOPY	\$2,746,953	5.12%	5.19%	3.65%
31231	NASAL ENDOSCOPY DX	\$2,712,985	5.06%	5.09%	4.87%
99214	OFFICE/OUTPATIENT VISIT EST	\$2,262,868	4.22%	4.30%	6.71%
99213	OFFICE/OUTPATIENT VISIT EST	\$1,855,421	3.46%	3.52%	5.88%
99203	OFFICE/OUTPATIENT VISIT NEW	\$1,464,253	2.73%	2.85%	4.17%
30520	REPAIR OF NASAL SEPTUM	\$1,385,222	2.58%	2.64%	2.67%
V5261	Hearing aid, digit, bin, bte	\$1,219,656	2.27%	2.21%	6.11%
70486	CT MAXILLOFACIAL W/O DYE	\$1,192,784	2.22%	2.16%	1.59%
42820	REMOVE TONSILS AND ADENOIDS	\$1,187,776	2.21%	2.25%	2.23%
38724	REMOVAL OF LYMPH NODES NECK	\$1,083,535	2.02%	2.02%	1.27%
99244	OFFICE CONSULTATION	\$997,407	1.86%	1.87%	2.84%
30140	RESECT INFERIOR TURBINATE	\$912,900	1.70%	1.80%	0.97%
31579	DIAGNOSTIC LARYNGOSCOPY	\$840,750	1.57%	1.60%	1.66%
92557	COMPREHENSIVE HEARING TEST	\$727,202	1.36%	1.33%	1.25%
42830	REMOVAL OF ADENOIDS	\$723,216	1.35%	1.33%	1.03%
31237	NASAL/SINUS ENDOSCOPY SURG	\$714,360	1.33%	1.39%	1.21%
92507	SPEECH/HEARING THERAPY	\$630,267	1.18%	1.17%	0.94%
15757	FREE SKIN FLAP MICROVASC	\$580,868	1.08%	1.03%	0.64%
31622	DX BRONCHOSCOPE/WASH	\$572,756	1.07%	1.13%	0.45%
69210	REMOVE IMPACTED EAR WAX	\$530,788	0.99%	1.03%	0.80%
69631	REPAIR EARDRUM STRUCTURES	\$505,337	0.94%	0.97%	1.13%
30465	REPAIR NASAL STENOSIS	\$500,446	0.93%	0.99%	1.07%
31571	LARYNGOSCOP W/VC INJ + SCOPE	\$495,313	0.92%	0.98%	0.47%
31526	DX LARYNGOSCOPY W/OPER SCOPE	\$436,800	0.81%	0.85%	0.37%
31276	SINUS ENDOSCOPY SURGICAL	\$389,850	0.73%	0.77%	0.67%
31267	ENDOSCOPY MAXILLARY SINUS	\$354,091	0.66%	0.69%	0.46%
21235	EAR CARTILAGE GRAFT	\$351,900	0.66%	0.66%	0.32%
99212	OFFICE/OUTPATIENT VISIT EST	\$346,524	0.65%	0.68%	1.09%
42894	REVISION OF PHARYNGEAL WALLS	\$344,430	0.64%	0.60%	0.33%
42415	EXCISE PAROTID GLAND/LESION	\$341,137	0.64%	0.64%	0.45%
69930	IMPLANT COCHLEAR DEVICE	\$340,721	0.64%	0.65%	0.57%
42821	REMOVE TONSILS AND ADENOIDS	\$322,604	0.60%	0.63%	0.66%
20969	BONE/SKIN GRAFT MICROVASC	\$315,442	0.59%	0.57%	0.37%
92567	TYMPANOMETRY	\$304,878	0.57%	0.55%	0.60%
92524	BEHAVRAL QUALIT ANALYS VOICE	\$301,950	0.56%	0.57%	0.47%
15769	GRFG AUTOL SOFT TISS DIR EXC	\$300,770	0.56%	0.56%	0.26%
92526	ORAL FUNCTION THERAPY	\$289,353	0.54%	0.53%	0.42%
Total		\$53,624,288	100.00%		



53,843

Outpatient Visits

182,097

Procedures

57.32M

\$21.00M

252.64K

HCPC... ×

All

All

Depar... 🗡 All All

Payer... 🗡

All

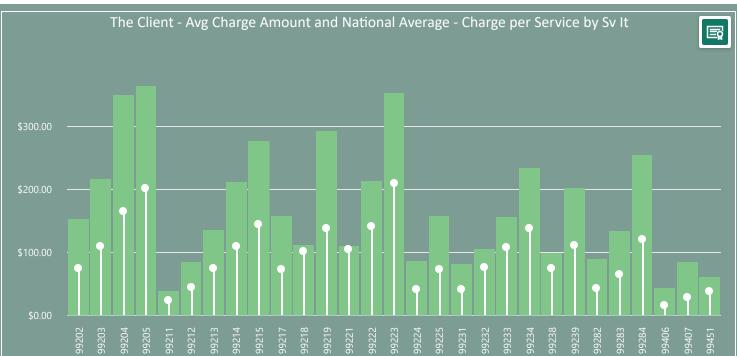


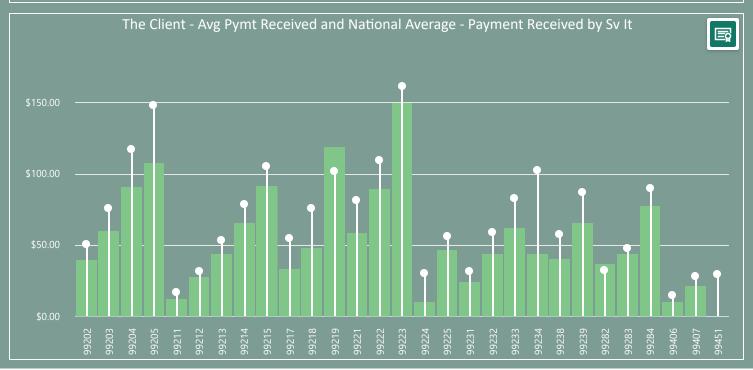


Type of Provider	Rendering	Outpatient Visits	Work RVUs	Gross Charges	Adjustments	Net Charges	Cash Receipts	Charges/Visit	Receipts/Visit	Charges/RVU	Receipts/RVU	Gross Collect %	Net Collect %
☐ Audiologist	⊞ 15, P.	3	1,357	994,112	-270,498	723,613	\$756,318	331,371	\$252,106	732.80	557.51	76.08%	104.52%
		0	332	115,000	-48,246	66,754	\$66,403			346.50	200.08	57.74%	99.47%
			0	2,528	-610	1,918	\$1,990					78.73%	103.75%
			0	5,396	0	5,396	\$5,396					100.00%	100.00%
	⊕ 30, P.	4	2,780	682,559	-446,424	236,135	\$204,413	170,640	\$51,103	245.51	73.53	29.95%	86.57%
	⊞ 31, P.	6		716,282	-173,696	542,586	\$556,753	119,380	\$92,792	705.20	548.14	77.73%	102.61%
	± 32, P.	4	1,672	812,142	-347,395	464,747	\$481,099	203,036	\$120,275	485.74	287.74	59.24%	103.52%
	⊞ 33, P.	2	1,467	879,413	-272,154	607,258	\$619,556	439,706	\$309,778	599.56	422.39	70.45%	102.03%
	± 36, P.		56	80,330	-7,151	73,179	\$67,222			1,447.13	1,210.99	83.68%	91.86%
	Total	19	8,679	4,287,761	-1,566,173	2,721,588	\$2,759,150	225,672	\$145,218	494.06	317.93	64.35%	101.38%
Employed Physician	⊞ 18, P.	4,139	11,554	2,599,212	-1,513,765	1,085,447	\$1,024,752	628	\$248	224.96	88.69	39.43%	94.41%
	± 24, P.	4,822	9,973	2,033,647	-1,055,241	978,406	\$901,489	422	\$187	203.91	90.39	44.33%	92.14%
	± 25, P.	953	11,636	2,440,920	-1,675,750	765,170	\$644,596	2,561	\$676	209.77	55.40	26.41%	84.24%
	± 37, P.		0	0		0							
	Total	9,914	33,164	7,073,779	-4,244,756	2,829,023	\$2,570,837	714	\$259	213.30	77.52	36.34%	90.87%
■ NP	± 12, P.	3,445	5,956	1,008,439	-479,923	528,516	\$465,826	293	\$135	169.32	78.21	46.19%	88.14%
	⊞ 19, P.	75	2,236	249,807	-124,761	125,046	\$88,202	3,331	\$1,176	111.73	39.45	35.31%	70.54%
	Total	3,520	8,191	1,258,246	-604,684	653,561	\$554,028	357	\$157	153.60	67.63	44.03%	84.77%
<u> </u> PA	± 11, P.	198	9,512	697,845	-556,644	141,201	\$93,553	3,524	\$472	73.37	9.84	13.41%	66.25%
	± 13, P.	2,362	3,009	363,605	-168,060	195,545	\$180,938	154	\$77	120.85	60.14	49.76%	92.53%
	⊕ 14, P.	49	1,550	148,052	-72,373	75,679	\$50,684	3,021	\$1,034	95.50	32.69	34.23%	66.97%
	⊕ 26, P.	2,821	4,979	901,997	-444,302	457,695	\$403,511	320	\$143	181.16	81.04	44.74%	88.16%
	⊞ 29, P.	2,256	4,273	751,810	-401,910	349,900	\$325,975	333	\$144	175.96	76.29	43.36%	93.16%
	⊕ 7, P.	368	1,813	190,035	-103,047	86,988	\$67,697	516	\$184	104.84	37.35	35.62%	77.82%
	Total	8,054	25,135	3,053,344	-1,746,336	1,307,007	\$1,122,357	379	\$139	121.48	44.65	36.76%	85.87%
Partner Physician	+ 1, P.	3,089	17,873	4,126,077	-2,506,401	1,619,675	\$1,387,024	1,336	\$449	230.85	77.60	33.62%	85.64%
	⊞ 10, P.	3,965	14,328	3,175,318	-1,786,977	1,388,341	\$1,253,132	801	\$316	221.62	87.46	39.46%	90.26%
	± 20, P.	2,828	14,248	3,455,567	-2,162,886	1,292,680	\$1,134,948	1,222	\$401	242.53	79.66	32.84%	87.80%
	⊞ 22, P.	3,360	14,667	3,348,761	-1,931,244	1,417,517	\$1,225,750	997	\$365	228.33	83.57	36.60%	86.47%
	∄ 3, P.	1,673	17,298	3,813,560	-2,350,149	1,463,411	\$1,246,206	2,279	\$745	220.46	72.04	32.68%	85.16%
	± 34, P.	1,331	5,410	1,233,362	-623,985	609,377	\$437,870	927	\$329	227.98	80.94	35.50%	71.86%
		802	3,464	784,476	-352,725	431,751	\$208,103	978	\$259	226.49	60.08	26.53%	48.20%
		3,822	14,702	3,871,485	-2,274,993	1,596,492	\$1,416,500	1,013	\$371	263.34	96.35	36.59%	88.73%
	—	1,855	19,107	3,959,493	-2,659,247	1,300,246	\$984,273	2,134	\$531	207.23	51.51	24.86%	75.70%
	—	3,299	18,186	4,741,360	-2,939,222	1,802,139	\$1,498,595	1,437	\$454	260.71	82.40	31.61%	83.16%
	⊞ 8, P.	4,459	15,809	3,528,803	-1,970,199	1,558,605	\$1,333,357	791	\$299	223.22	84.34	37.78%	85.55%
	⊕ 9, P.	1,849	12,218	3,745,433	-2,425,459	1,319,975	\$1,311,208	2,026	\$709	306.55	107.32	35.01%	99.34%
	Total	32,332	167,309	39,783,695	-23,983,486	15,800,209	\$13,436,966	1,230	\$416	237.79	80.31	33.78%	85.04%
☐ Speech Pathologist	⊞ 16, P.	1	1.036	181,404	-117.683	63,721	\$50.337	181.404	\$50.337	175.07	48.58	27.75%	79.00%



Sv It	The Client - Avg Charge	National Average	% of Target	The Client - Avg Payment	National Average	% of Target
	Amount	71101080	iaiBer	Received	, werage	iaiBer
99202	\$153.77	\$74.62	206.08%	\$39.88	\$50.32	79.27%
99203	\$218.10	\$108.62	200.78%	\$60.37	\$75.40	80.06%
99204	\$351.51	\$163.79	214.60%	\$91.29	\$117.22	77.88%
99205	\$365.96	\$200.75	182.30%	\$108.28	\$148.09	73.12%
99211	\$40.14	\$22.52	178.22%	\$12.78	\$16.18	79.01%
99212	\$86.52	\$44.26	195.47%	\$27.82	\$31.15	89.30%
99213	\$137.07	\$74.54	183.88%	\$44.56	\$53.09	83.92%
99214	\$212.88	\$108.66	195.91%	\$65.68	\$78.50	83.68%
99215	\$277.76	\$143.62	193.39%	\$91.99	\$105.35	87.32%
99217	\$158.00	\$72.64	217.51%	\$33.83	\$54.77	61.78%
99218	\$113.00	\$100.52	112.41%	\$48.26	\$75.33	64.06%
99219	\$294.00	\$137.31	214.12%	\$119.22	\$101.70	117.23%
99221	\$111.91	\$103.86	107.74%	\$59.21	\$80.79	73.29%
99222	\$214.83	\$141.26	152.08%	\$89.62	\$109.34	81.96%
99223	\$354.00	\$208.19	170.04%	\$150.33	\$161.23	93.24%
99224	\$88.00	\$40.03	219.83%	\$10.59	\$30.20	35.06%
99225	\$159.00	\$72.86	218.24%	\$46.76	\$55.55	84.17%
99231	\$81.81	\$40.12	203.91%	\$24.91	\$31.28	79.65%
99232	\$106.12	\$74.86	141.75%	\$44.21	\$58.47	75.62%
99233	\$157.00	\$106.54	147.36%	\$62.77	\$82.82	75.79%
99234	\$235.00	\$136.81	171.77%	\$44.43	\$102.25	43.45%
99238	\$100.00	\$73.70	135.69%	\$40.99	\$57.60	71.17%
99239	\$203.00	\$109.73	185.00%	\$65.91	\$86.45	76.24%
99282	\$90.00	\$42.74	210.56%	\$37.24	\$32.06	116.14%
99283	\$135.00	\$63.73	211.84%	\$44.46	\$47.31	93.99%
99284	\$255.00	\$119.70	213.03%	\$78.24	\$89.74	87.19%
99406	\$44.00	\$14.88	295.66%	\$10.75	\$14.57	73.74%
99407	\$85.00	\$28.52	298.04%	\$21.45	\$27.96	76.72%
99451	\$62.00	\$36.64	169.21%	\$0.00	\$29.20	0.00%





53,843

Outpatient Visits

182,097

Procedures

57.32M

Gross Charges

\$21.00M

Cash Receipts

36.64%

Gross Collect 9

All

HCPC... Y

All

Depar... 🗡

All

Payer... \vee

All

Rend...

All

Payer Type	Fin Class	Visits ▼	% Visits	Gross Charges	% Gross Charges	Cash Receipts	% Collections
□ Other		18,553	34.46%	19,350,561	33.76%	\$5,848,527	27.85%
		4,987	9.26%	5,004,815	8.73%	\$1,553,477	7.40%
		2,385	4.43%	2,496,151	4.35%	\$655,117	3.12%
		1,586	2.95%	1,530,851	2.67%	\$670,698	3.19%
		1,463	2.72%	2,566,735	4.48%	\$3,222,423	15.34%
		644	1.20%	600,373	1.05%	\$204,126	0.97%
		374	0.69%	656,006	1.14%	\$173,418	0.83%
		52	0.10%	78,041	0.14%	\$28,972	0.14%
			0.01%	4,096	0.01%	\$1,729	0.01%
						\$2,860,742	13.62%
						\$25	0.00%
	Total	30,048	55.81%	32,287,629	56.33%	\$15,219,253	72.46%
		13,353	24.80%	15,038,310	26.24%	\$3,290,247	15.67%
	Total	13,353	24.80%	15,038,310	26.24%	\$3,290,247	15.67%
		10,442	19.39%	9,991,135	17.43%	\$2,493,833	11.87%
	Total	10,442	19.39%	9,991,135	17.43%	\$2,493,833	11.87%
Total		53,843	100.00%	57,317,073	100.00%	\$21,003,333	100.00%

Type of Provider	Rendering	Visits ▼	Gross Charges
Partner Physician	8, P.	4,459	3,528,803
	10, P.	3,965	3,175,318
	4, P.	3,822	3,871,485
	22, P.	3,360	3,348,761
	6, P.	3,299	4,741,360
		3,089	4,126,077
	20, P.	2,828	3,455,567
		1,855	3,959,493
	9, P.	1,849	3,745,433
	3, P.	1,673	3,813,560
	34, P.	1,331	1,233,362
	35, P.	802	784,476
	Total	32,332	39,783,695
Employed Physician	24, P.	4,822	2,033,647
	18, P.	4,139	2,599,212
	25, P.	953	2,440,920
	37, P.		0
	Total	9,914	7,073,779
PA	26, P.	2,821	901,997
	13, P.	2,362	363,605
	29, P.	2,256	751,810
		368	190,035
	11, P.	198	697,845
	14, P.	49	148,052
	Total	8,054	3,053,344
NP	12, P.	3,445	1,008,439
	19, P.	75	249,807
	Total	3,520	1,258,246
Audiologist	31, P.	6	716,282
	30, P.	4	682,559
	32, P.	4	812,142
	15, P.	3	994,112
	33, P.	2	879,413
	21, P.	0	115,000
	23, P.		2,528
	28, P.		5,396
	36, P.		80,330
	Total	19	4,287,761
Speech Pathologist	17, P.	3	682,269
	16, P.	1	181,404
	2 D		25/1 705

53,843

Outpatient Visits

182,097

Procedures

57.32M

Cas

\$21.00M

eipts Gross

Payer Type

36.64% 11.74

Payer Name

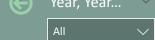
Days to Process

Gross Charges

Days to Process

0 509

Cash Receipts Days to Process Days to Collect



HCPCS C... Y

All V

Departm...

Payer

All

All

Rendering

All ~

Type of Provider	Rendering	Gross Charges ▼	Cash Receipts	Days to Process	Days to Collect
Partner Physician	6, P.	4,741,360	\$1,498,595	12.01	50.52
		4,126,077	\$1,387,024	13.89	89.43
		3,959,493	\$984,273	17.73	56.91
	4, P.	3,871,485	\$1,416,500	10.54	44.61
	3, P.	3,813,560	\$1,246,206	13.81	55.28
	9, P.	3,745,433	\$1,311,208	12.56	51.88
	8, P.	3,528,803	\$1,333,357	10.01	48.23
	20, P.	3,455,567	\$1,134,948	15.67	86.75
	22, P.	3,348,761	\$1,225,750	11.89	47.89
	10, P.	3,175,318	\$1,253,132	10.91	45.63
	34, P.	1,233,362	\$437,870	4.73	30.27
	35, P.	784,476	\$208,103	4.67	25.99
	Total	39,783,695	\$13,436,966	12.08	57.08
Employed Physician		2,599,212	\$1,024,752	9.64	43.40
	25, P.	2,440,920	\$644,596	22.77	63.06
	24, P.	2,033,647	\$901,489	8.92	41.69
	37, P.	0		5.00	
	Total	7,073,779	\$2,570,837	11.34	45.24
Audiologist	15, P.	994,112	\$756,318	9.74	47.22
	33, P.	879,413	\$619,556	4.71	37.47
	32, P.	812,142	\$481,099	5.23	37.03
	31, P.	716,282	\$556,753	5.33	35.02
	30, P.	682,559	\$204,413	6.33	42.18
	21, P.	115,000	\$66,403	30.28	79.56
	36, P.	80,330	\$67,222	4.33	11.22
	28, P.	5,396	\$5,396	29.06	39.42
	23, P.	2,528	\$1,990	26.18	86.74
	Total	4,287,761	\$2,759,150	7.33	41.98
□ PA	26, P.	901,997	\$403,511	8.64	48.76
	29, P.	751,810	\$325,975	4.71	35.61
	11, P.	697,845	\$93,553	27.03	71.75
	13, P.	363,605	\$180,938	9.50	59.54
	7, P.	190,035	\$67,697	14.47	46.78
	14, P.	148,052	\$50,684	64.08	112.05
	Total	3,053,344	\$1,122,357	14.15	51.94
Speech Pathologist	17, P.	682,269	\$205,300	9.08	51.92
	27, P.	641,871	\$197,277	10.03	54.07
	2, P.	354,705	\$107,081	9.50	50.51
	16, P.	181,404	\$50,337	10.50	63.80
	Total	1,860,249	\$559,995	9.67	53.46
□ NP	12, P.	1,008,439	\$465,826	8.06	43.47
	19, P.	249,807	\$88,202	54.62	92.97

Medicaid	Medicaid	9,991,135	\$2,493,833	12.93	82.56
	Total	9,991,135	\$2,493,833	12.93	82.56
Medicare	Medicare	14,955,136	\$3,269,233	11.73	38.71
	Payer 190	68,328	\$17,473	4.95	30.06
	Payer 68	14,846	\$3,541	14.46	125.71
	Total	15,038,310	\$3,290,247	11.69	38.67
Other	Medicare	58,234	\$38,496	16.07	45.99
	Payer 1	14,040,647	\$4,311,388	10.23	30.48
	Payer 10	1,751,975	\$600,504	10.87	32.65
	Payer 101	20,477	\$5,263	10.03	56.58
	Payer 102	965	\$0	16.33	92.6
	Payer 103	13,345	\$5,362	12.78	54.8
	Payer 104	1,553	\$0	9.00	71.00
	Payer 105	1,930	\$131	29.00	80.0
	Payer 106	3,446	\$3,371	9.64	161.5
	Payer 107	1,260	\$350	20.00	50.0
	Payer 108	0	\$1,179	2.00	46.5
	Payer 109	219	\$875	5.00	46.3
	Payer 11	785,973	\$252,601	10.89	28.0
	Payer 110		\$628		38.2
	Payer 111	2,730	\$1,177	24.33	61.0
	Payer 112		\$275		39.4
	Payer 113	6,066	\$233	18.43	75.0
	Payer 114	3,126	\$0	14.67	50.0
	Payer 115	160,819	\$36,316	5.25	53.7
	Payer 116	14,985	\$5,917	9.20	41.19
	Payer 117	11,185	\$5,510	9.45	85.8
	Payer 118	2,095	\$252	55.85	178.9
	Payer 119	4,924	\$3,047	16.00	49.5
	Payer 12	449,258	\$136,383	10.34	49.6
	Payer 120	20,230	\$6,928	14.32	82.3
	Payer 121	8,200	\$3,025	10.19	68.0
	Payer 122	160	\$784	10.50	54.89
	Payer 123	783	\$270	16.00	106.1
	Payer 124		\$2,121		45.03
	Payer 125		\$243		45.43
	Payer 126	1,337	\$4,719	4.00	59.80
	Payer 127		\$63		75.50
	Payer 128		\$361		46.06
	Payer 129	28,277	\$195	16.44	140.60
	Payer 130	1,310	\$51	65.00	48.00
	Paver 131	490	\$0	5.00	157.50