



# Monthly & Quarterly Analysis

Year	Net Revenue	Contribution % after Allocations	Average of GM %	Average of Daily Census	Referrals	Admissions	Days of Care	Billings	Collections	Billed Hours
2018	\$49,026,950.00			748.51	17683	13819	66843	52,396,011.25	48,426,195.96	183,396.65
Service One	\$35,222,686.00			1,828.28	16489	13098		38,283,603.04	34,302,615.13	
Service Three	\$3,668,746.00			234.17				3,738,659.00	3,720,209.82	183,396.65
Service Two	\$10,135,518.00			183.09	1194	721	66843	10,373,749.20	10,403,371.01	
2019	\$57,761,877.00		37.41%	834.06	20314	15607	73553	59,127,715.88	55,468,912.22	170,949.19
Service One	\$42,818,482.00		35.50%	2,092.94	18924	14772		44,422,891.00	41,278,271.00	
Service Three	\$3,417,129.00		30.65%	207.75				3,333,101.88	3,372,974.38	170,949.19
Service Two	\$11,526,266.00		46.08%	201.49	1390	835	73553	11,371,723.00	10,817,666.84	
2020	\$67,539,560.00		37.71%	962.13	22649	17611	90716	70,226,551.47	61,279,128.00	143,762.80
Service One	\$50,536,433.00		32.84%	2,443.69	20929	16527		52,734,914.58	46,660,201.00	
Service Three	\$2,964,015.00		31.23%	195.50				3,000,042.02	3,012,554.00	143,762.80
Total	\$216,945,127.47	67.92%	38.78%	894.71	75255	58549	291350	224,495,661.41	209,610,805.00	573,007.16

YTD Net Revenue

42.62M

Goal: 67.54M (-36.9%)

Year

All

Net Revenue

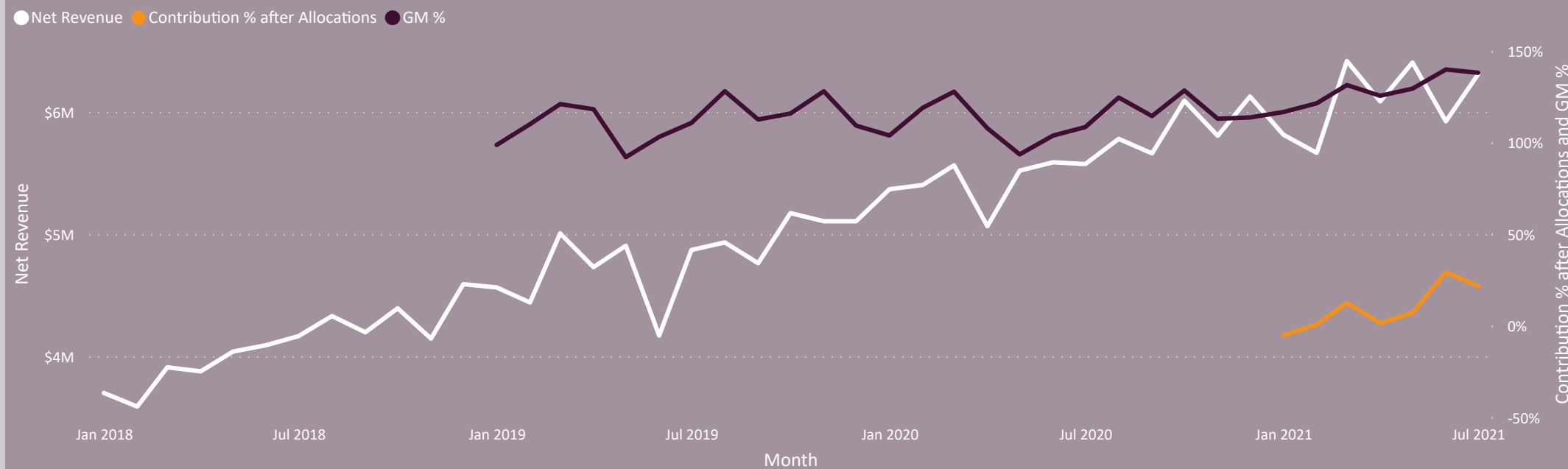
Service One

Service Two

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Monthly Trend



Net Revenue

\$688,785.45

\$15,035,956.00

Contribution % after Allocations

-13.10%

17.36%

GM %

31.23%

53.63%

Service

All

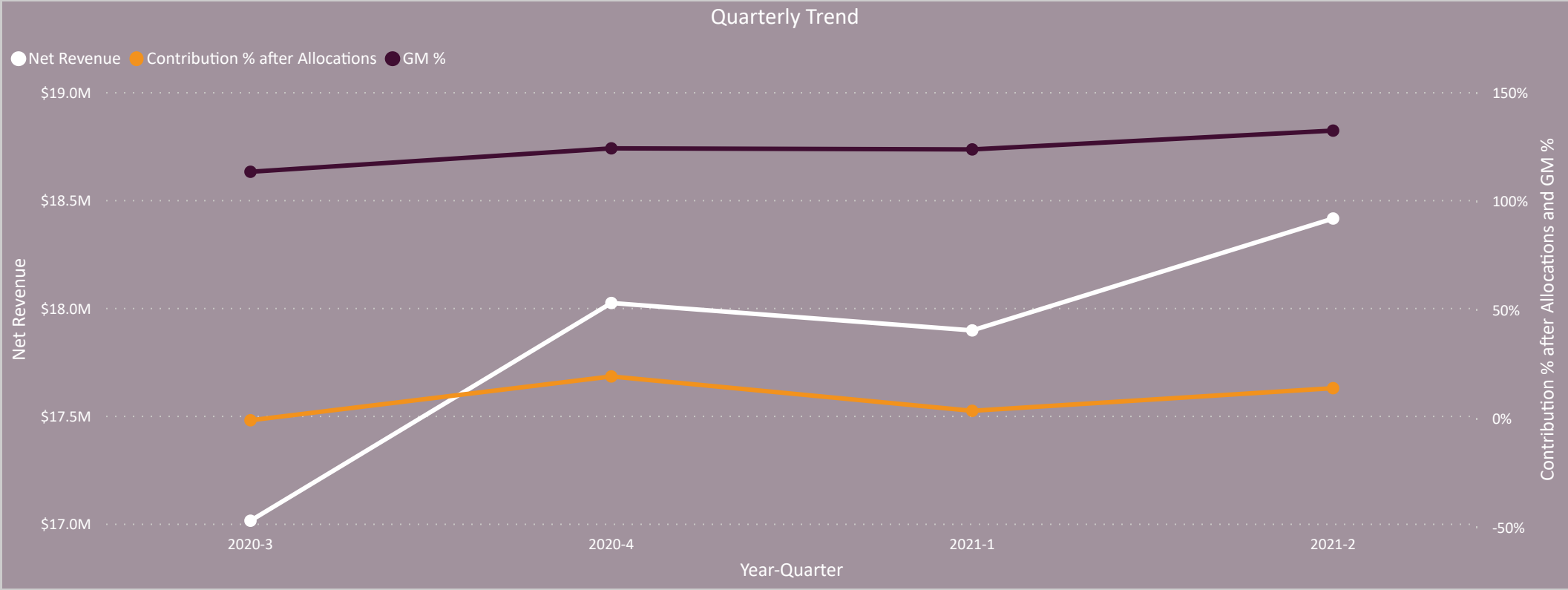
Service	Year	Month	Net Revenue	Contribution % after Allocations	GM %	Daily Census	Referrals	Admissions	Days of Care	Billings	Collections	Billed Hours	
Service One	2020	Jul	\$12,589,563.00	-2.49%	31.23%	2484	5498	4331		14,293,206.76	12,111,947.00		⌵
		Oct	\$13,529,476.00	2.05%	36.77%	2622	5764	4634		14,017,764.72	13,523,359.00		
		Total	\$26,119,039.00	-0.45%	68.01%	5106	11262	8965		28,310,971.48	25,635,306.00		
	2021	Jan	\$13,420,112.49	1.67%	37.19%	2865	5842	4636		14,019,393.51	13,394,773.00		
		Apr	\$13,572,921.32	3.02%	39.10%	3263	5820	4611		12,773,046.10	13,424,823.00		
		Total	\$26,993,033.81	4.69%	76.29%	6128	11662	9247		26,792,439.61	26,819,596.00		
	Total		\$53,112,072.81	4.24%	144.29%	11234	22924	18212		55,103,411.09	52,454,902.00		
	Service Three	2020	Jul	\$717,202.00	-13.10%	32.40%	172				716,641.28	706,087.00	
Oct			\$698,303.00	0.88%	34.40%	209				747,569.45	657,695.00	33,443.00	

Year-Quarter

Multiple selections

Year

All



Daily Census

151

3393

Referrals

406

5842

Admissions

280

4636



Net Revenue

\$688,785.45

\$15,035,956.00

Contribution % after Allocations

-13.10%

17.36%

GM %

31.23%

53.63%

Service

All

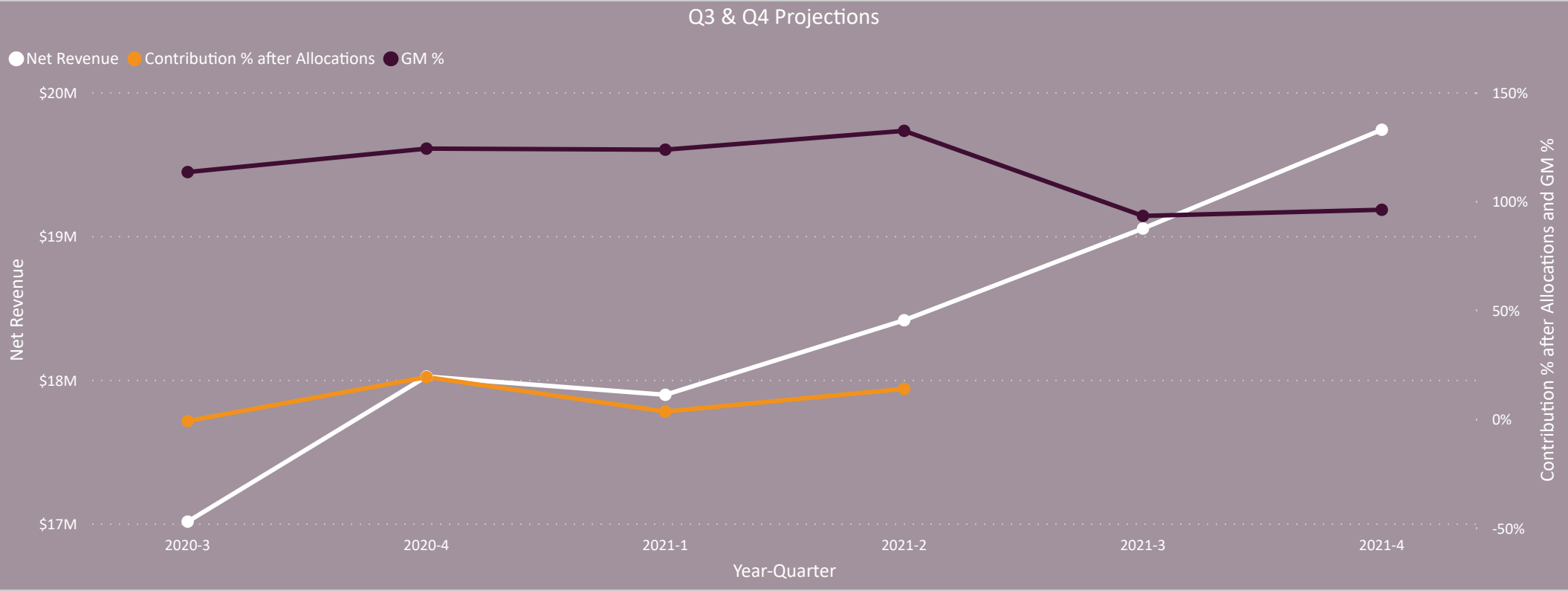
Service	Year	Month	Net Revenue	Contribution % after Allocations	GM %	Daily Census	Referrals	Admissions	Days of Care	Billings	Collections	Billed Hours
Service One	2020	Jul	\$12,589,563.00	-2.49%	31.23%	2484	5498	4331		14,293,206.76	12,111,947.00	
		Oct	\$13,529,476.00	2.05%	36.77%	2622	5764	4634		14,017,764.72	13,523,359.00	
		Total	\$26,119,039.00	-0.45%	68.01%	5106	11262	8965		28,310,971.48	25,635,306.00	
	2021	Jan	\$13,420,112.49	1.67%	37.19%	2865	5842	4636		14,019,393.51	13,394,773.00	
		Apr	\$13,572,921.32	3.02%	39.10%	3263	5820	4611		12,773,046.10	13,424,823.00	
		Jul	\$14,490,536.00		40.80%	3213						
		Oct	\$15,035,956.00		42.60%	3393						
		Total	\$56,519,525.81	4.69%	159.69%	12734	11662	9247		26,792,439.61	26,819,596.00	
	Total		\$82,638,564.81	4.24%	227.69%	17840	22924	18212		55,103,411.09	52,454,902.00	

Year-Quarter

Multiple selections

Year

All



Daily Census

151

3393

Referrals

406

5842

Admissions

280

4636



Budget

249 3,393

Actual/Trend

262 3,610

Service

All

Month

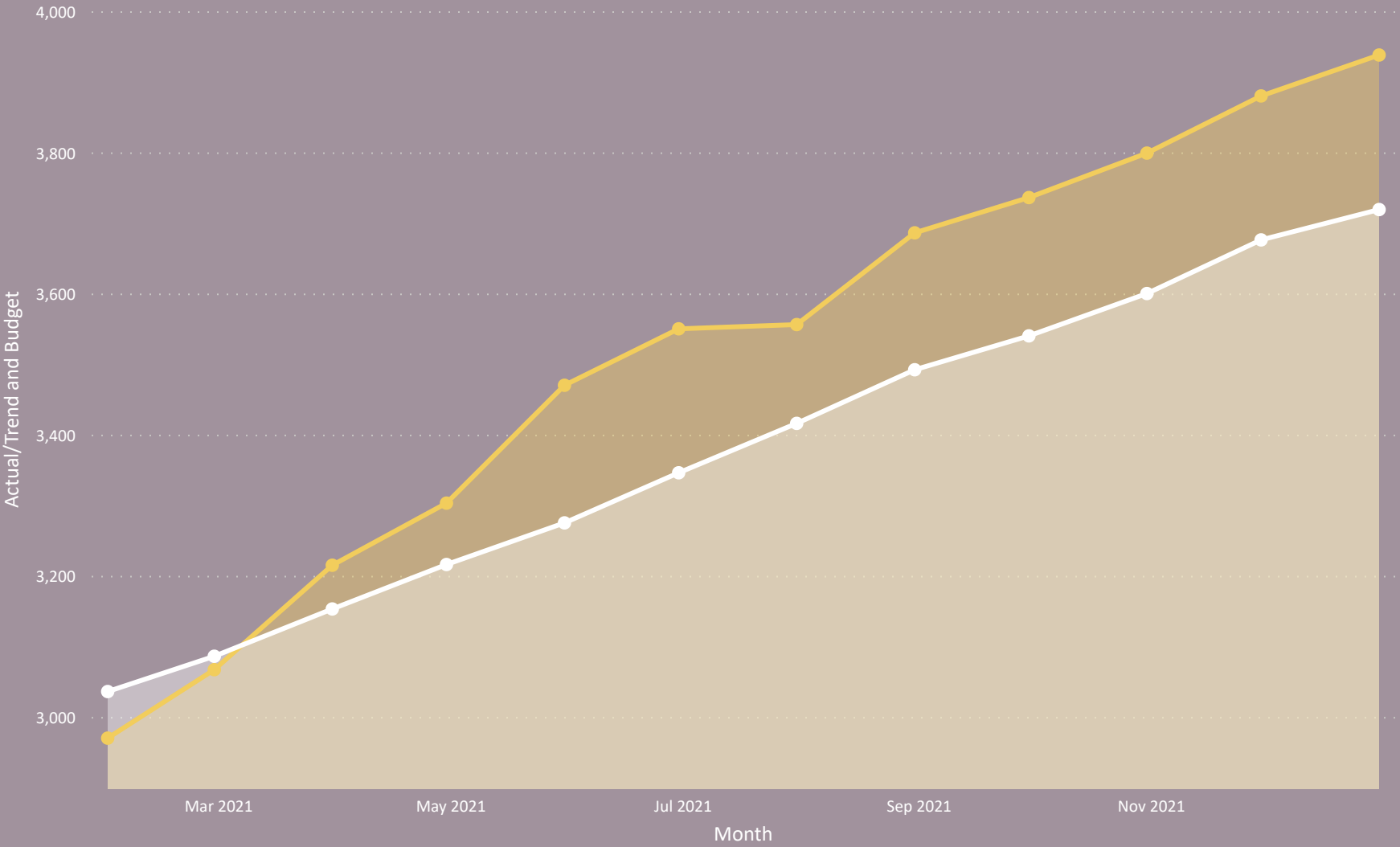
All

Year

Multiple selections

ADC

● Actual/Trend ● Budget



Service	Year	Month	Budget	Actual/Trend
Service One	2021	Jan	2,785	2,708
		Feb	2,837	2,797
		Mar	2,892	2,933
		Apr	2,944	3,019
		May	2,996	3,187
		Jun	3,046	3,263
		Jul	3,102	3,251
		Aug	3,169	3,386
		Sep	3,213	3,430
		Oct	3,273	3,490
		Nov	3,345	3,562
		Dec	3,393	3,610
		Total	36,995	38,636
	Total		36,995	38,636
Service Two	2021	Jan	251	262
		Feb	249	270
		Mar	261	282
		Apr	272	284
		May	279	283
		Jun	300	287
		Jul	314	305
		Aug	323	300
		Sep	327	306
		Oct	327	309
		Nov	331	318
		Dec	326	328
		Total	3,560	3,534
	Total		3,560	3,534
Total			40,555	42,170



Indirect Personnel

652,942.001,473,389.96

Other Indirect Expense

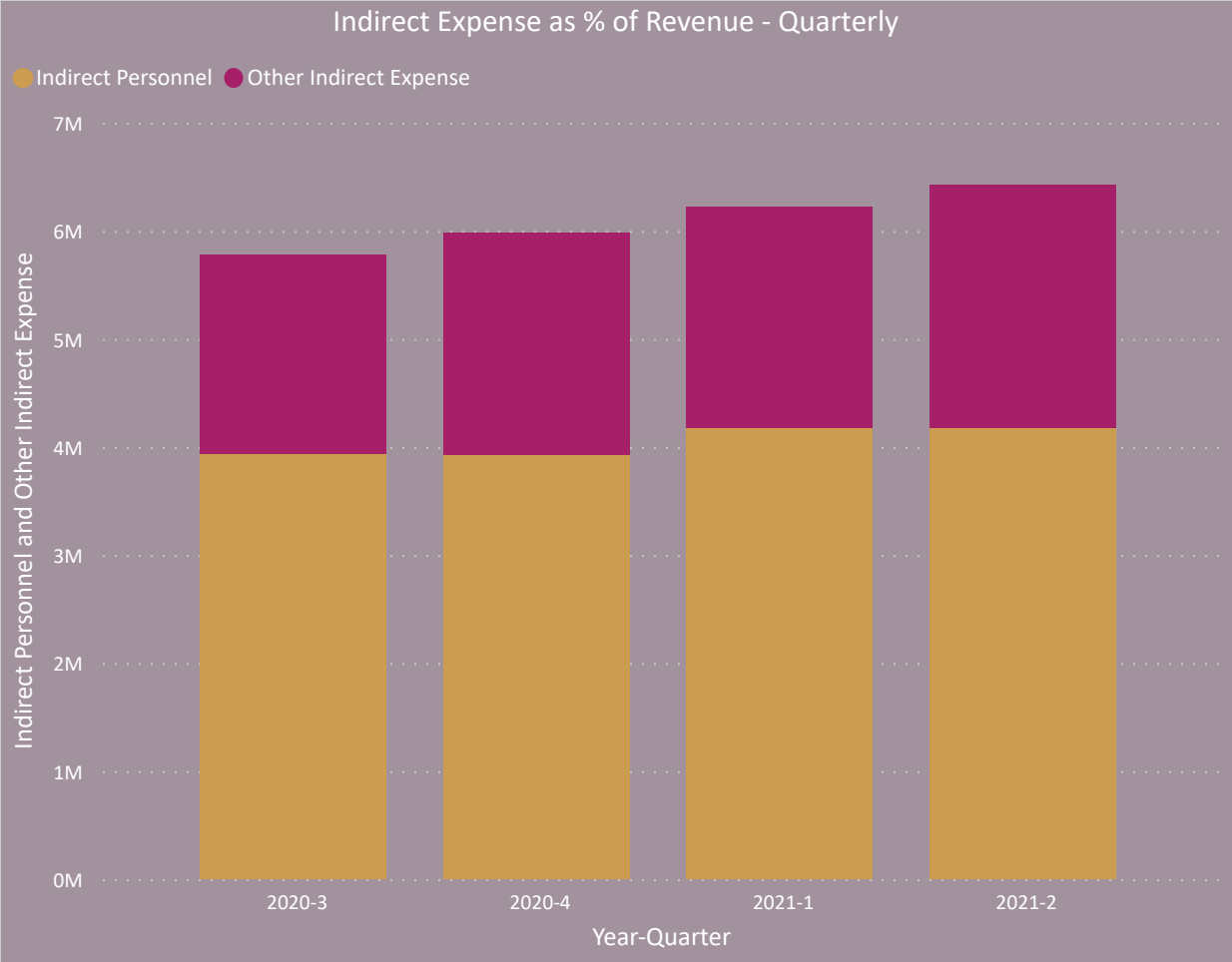
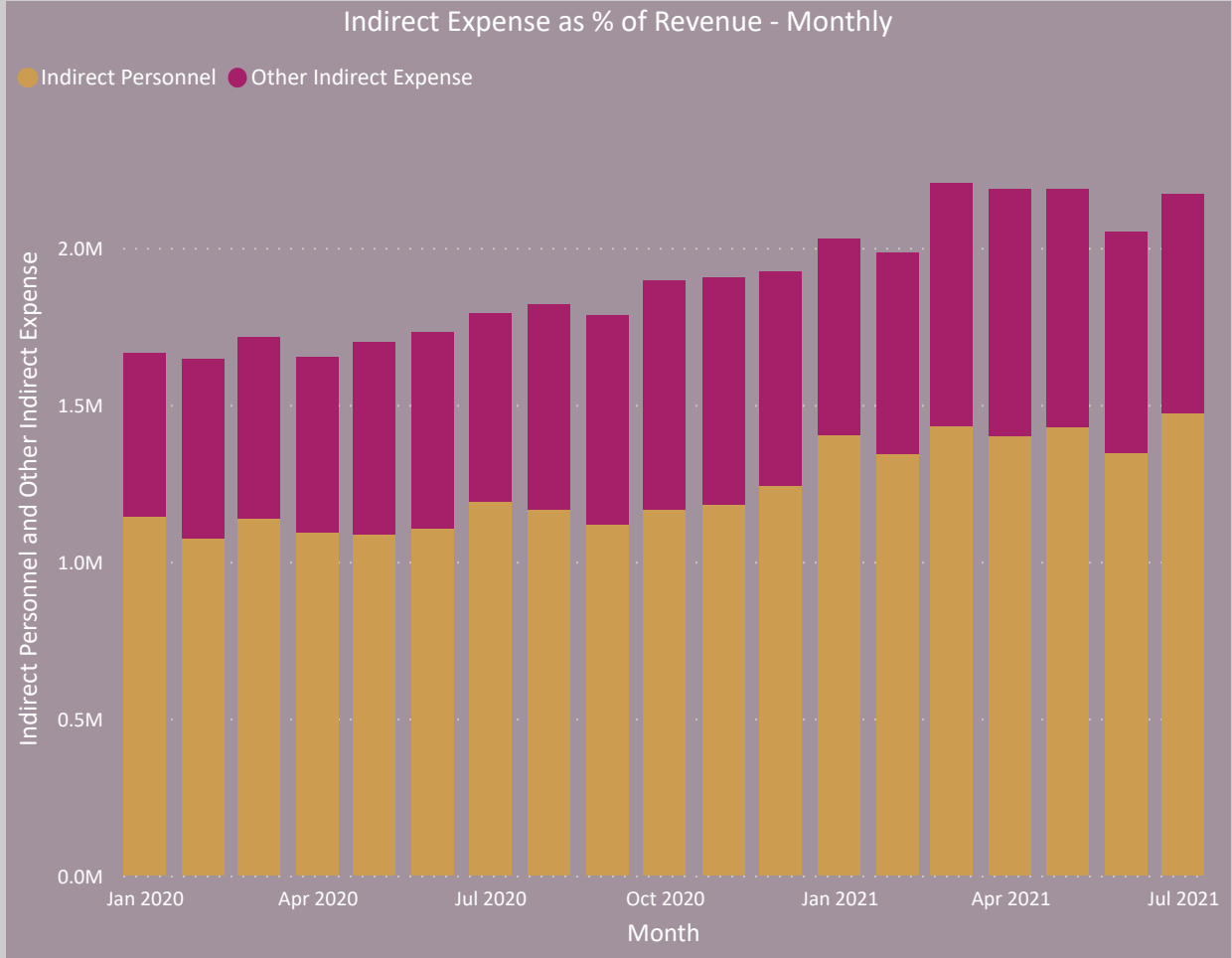
362,539.00785,875.88

Indirect Personnel

3,926,993.004,177,995.77

Other Indirect Expense

1,845,186.002,250,563.40



Year

Multiple selections

Month Name

All

Year-Quarter

All



Net Revenue

\$200,527.00

\$4,810,984.78

Contribution % after Allocations

-17.89%

19.40%

GM %

15.11%

55.07%

Service

All

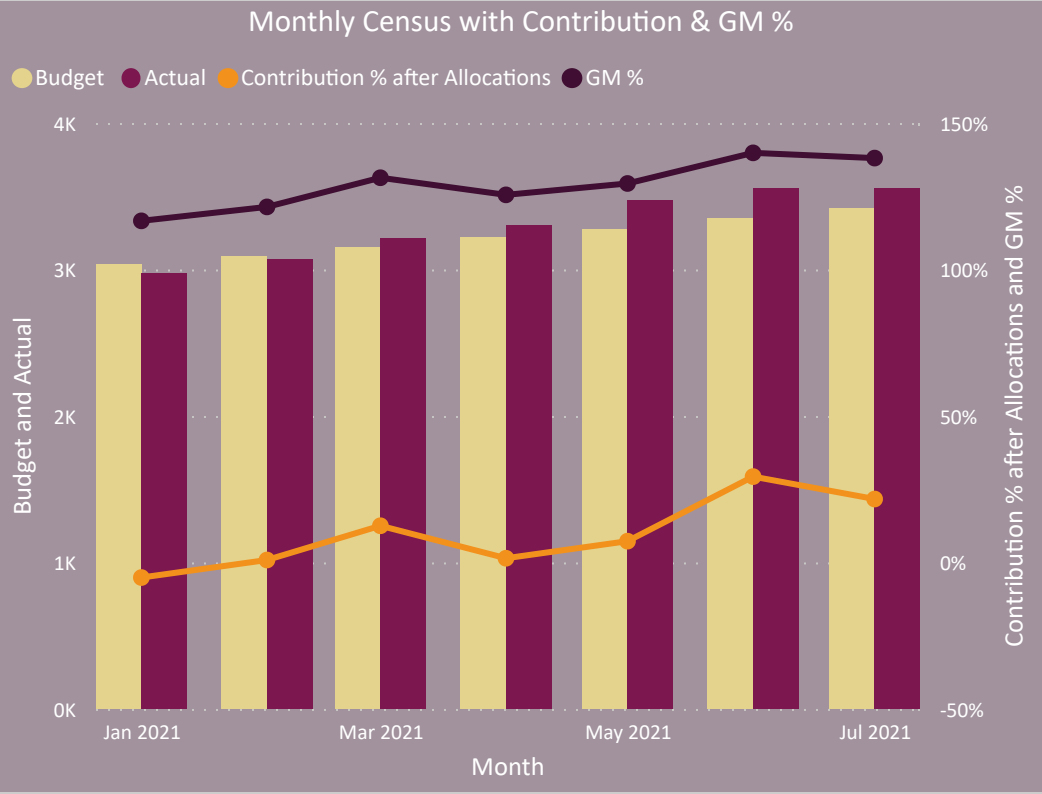
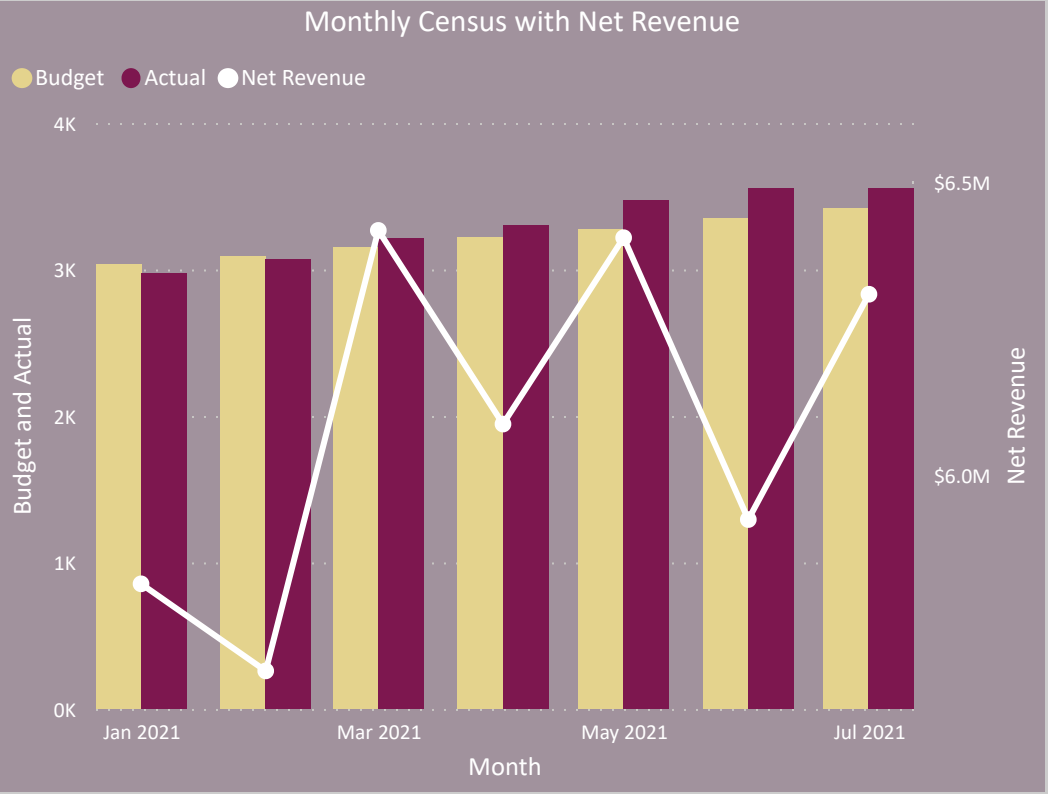
Service	Year	Month	Daily Census	Net Revenue	Contribution % after Allocations	GM %	Budget	Actual	
Service One	2021	Jan	2,996.00	\$5,813,548.36	-5.14%	116.60%	2,785	2,708	^
		Feb	3,169.00	\$5,664,964.23	0.84%	121.37%	2,837	2,797	
		Mar	3,329.00	\$6,416,709.42	12.53%	131.32%	2,892	2,933	
		Apr	3,405.00	\$6,086,223.36	1.44%	125.48%	2,944	3,019	
		May	3,503.00	\$6,404,242.81	7.27%	129.36%	2,996	3,187	
		Jun	3,701.00	\$5,923,281.29	29.31%	139.81%	3,046	3,263	
		Jul	3,706.00	\$6,307,771.00	21.66%	138.03%	3,102	3,251	
		Total	23,809.00	\$42,616,740.47	67.92%	901.96%	20,602	21,158	
	Total		23,809.00	\$42,616,740.47	67.92%	901.96%	20,602	21,158	v
Service Two	2021	Jan	2,996.00	\$5,813,548.36	-5.14%	116.60%	251	262	

Month

Multiple selections

Year

Multiple selections



Budget

249

3,393

Actual

262

3,610

