## FINANCE & OPERATIONS PERFORMANCE ANALYSIS: HEALTHCARE PRIVATE PRACTICE DEMO

Cover

Profitability & Collections

Patient Acuity

Payer Mix

Days to Process

Appendix: Payer Mix

21,170 **Outpatient Visits** 

64,428

23.33M

**Gross Charges** 

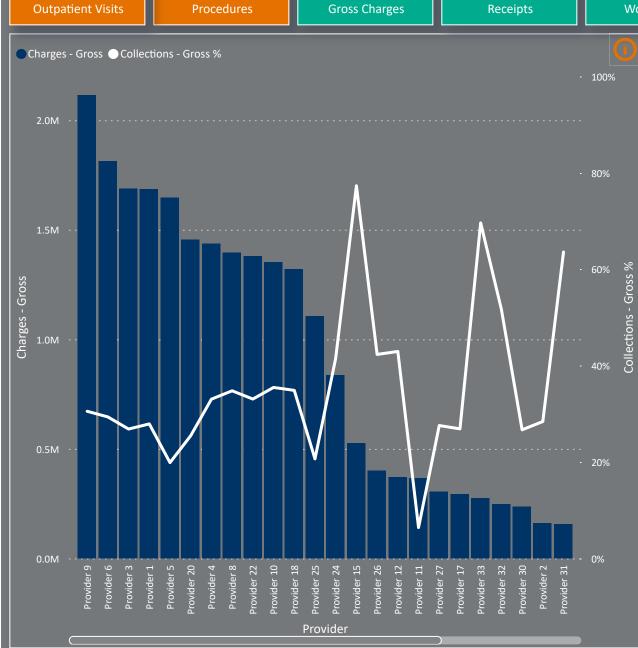
7.46M

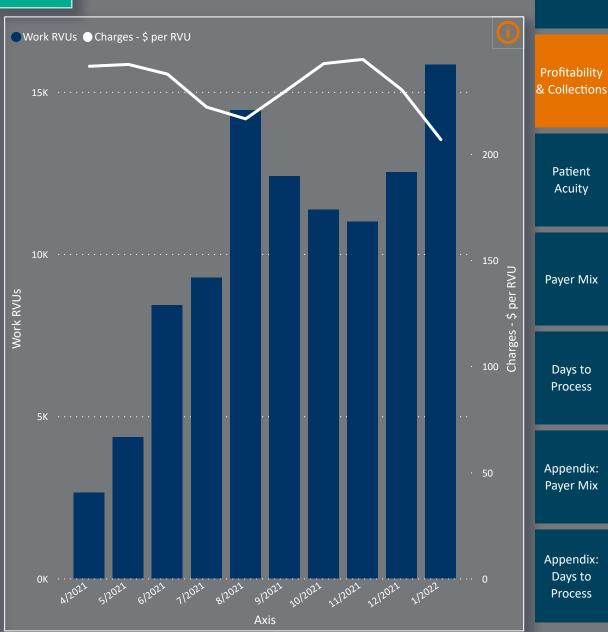
102.25K

Work RVUs



Cover





21,170
Outpatient Visits

3.34
Acuity (All)

3.22
Acuity (Est)

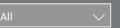
3.52
Acuity (New)

3.25
Acuity - Natl Avg

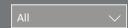


Year, Month









Cover

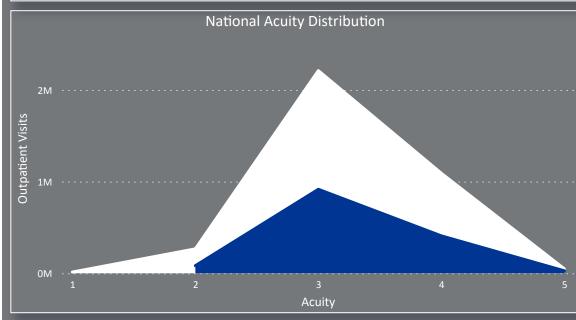
Profitability & Collections

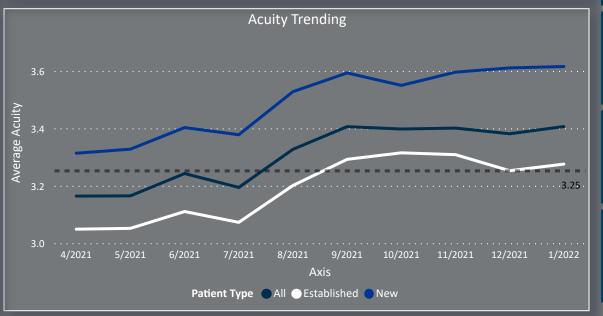
atient Acuity

Payer Mix

			Actua	al Acuity Distribution		
	CK					
	6K					
ts						
Outpatient Visits	4K					
tient						
utpa						
0	2K					
	OK	1	2	3	4	
				Acuity		

Provider	Outpatient Visits	Severity (All)	Severity (Est)	Severity (New)
Provider 24	2,019	3.10	2.91	3.25
Provider 18	1,881	3.00	2.85	3.18
Provider 10	1,788	3.63	3.45	3.78
Provider 4	1,525	3.34	3.12	3.53
Provider 8	1,489	3.38	3.32	3.46
Provider 22	1,351	3.47	3.36	3.66
Provider 26	1,281	2.95	2.91	3.21
Provider 20	1,218	3.67	3.65	3.70
Provider 12	1,210	2.89	2.83	3.09
Provider 6	1,172	3.50	3.41	3.74
Provider 1	879	3.56	3.58	3.53
Provider 9	879	3.60	3.51	3.82
Provider 13	848	2.94	2.93	3.33
Provider 5	792	3.79	3.72	3.96
Provider 3	695	3.88	3.68	4.11
Provider 19	580	3.07	3.04	3.09
Provider 25	523	3.57	3.52	3.61
Provider 29	392	3.01	2.99	3.10
Total	21,170	3.34	3.22	3.52





Days to Process

Appendix: Payer Mix

21,170

**Outpatient Visits** 

64,428

Procedures

23.33M

**Gross Charges** 

7.46M

**Cash Receipts** 

31.99%

**Gross Collect %** 



Cash Collections



Outpatient Visits



Payer ...







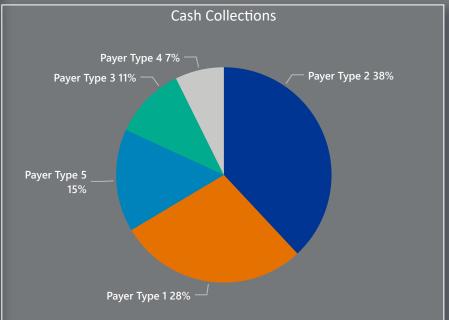
Patient Acuity

Payer Mix

Days to Process

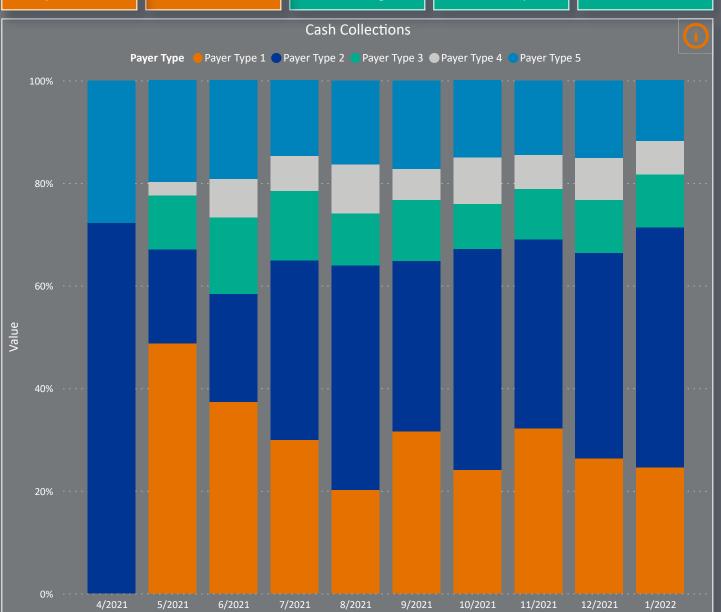
Appendix: Payer Mix

Appendix: Days to Process



Year, ... 🗸

Payer Type	Fin Class	Amount	% Value
☐ Payer Type 1		2,118,810	28.39%
	Total	2,118,810	28.39%
☐ Payer Type 2		15,027	0.20%
		21,517	0.29%
		5,318	0.07%
		1,677,381	22.48%
		0	0.00%
		1,119,683	15.00%
	Total	2,838,925	38.04%
☐ Payer Type 3		698,907	9.37%
		108,123	1.45%
	Total	807,030	10.81%
☐ Payer Type 4		328,326	4.40%
		33,622	0.45%
		44,349	0.59%
		140,404	1.88%
	Total	546,701	7.33%
☐ Payer Type 5		750,947	10.06%
	C Fin Class 0	400 000	F 3CW



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21,170 **Outpatient Visits**  64,428

Procedures

20.33

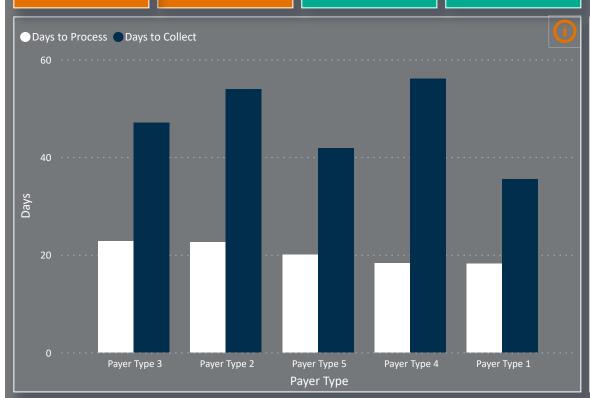
Days to Process

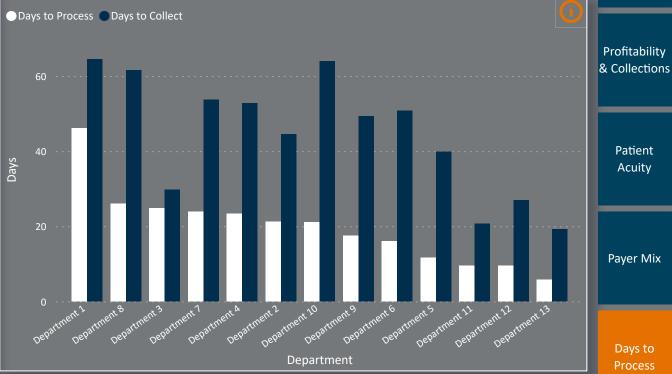
46.66

Days to Collect









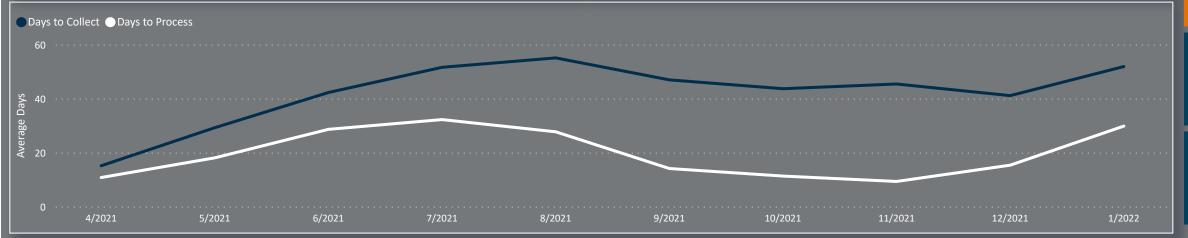
Payer Mix

Profitability

**Patient** Acuity

Days to

Appendix: Payer Mix



21,170

Outpatient Visits

64,428

**Procedures** 

23.33M

**Gross Charges** 

7.46M

Cash Receipts

31.99%

Gross Collect %

Year, Month

HCPCS Code

All 🗸

Department  $\vee$ 

Payer Type

Provider

 $\vee$ 

All 🗸

All

Payer Type	Fin Class	Visits	% Visits	Gross Charges	% Gross Charges	Cash Receipts	% Collections
☐ Payer Type 1		6,118	28.90%	7,300,566	31.29%	2,118,810	28.39%
	Total	6,118	28.90%	7,300,566	31.29%	2,118,810	28.39%
☐ Payer Type 5		3,696	17.46%	3,589,177	15.38%	750,947	10.06%
		1,765	8.34%	1,996,118	8.56%	400,098	5.36%
	Total	5,461	25.80%	5,585,295	23.94%	1,151,045	15.42%
☐ Payer Type 3		3,236	15.29%	3,377,629	14.48%	698,907	9.37%
		763	3.60%	698,868	3.00%	108,123	1.45%
	Total	3,999	18.89%	4,076,496	17.47%	807,030	10.81%
☐ Payer Type 2		3,034	14.33%	3,096,148	13.27%	1,677,381	22.48%
		825	3.90%	1,261,245	5.41%	1,119,683	15.00%
		73	0.34%	158,452	0.68%	21,517	0.29%
		44	0.21%	59,804	0.26%	15,027	0.20%
		19	0.09%	19,463	0.08%	5,318	0.07%
		1	0.00%	871	0.00%	0	0.00%
	Total	3,996	18.88%	4,595,983	19.70%	2,838,925	38.04%
☐ Payer Type 4		814	3.85%	788,205	3.38%	328,326	4.40%
		525	2.48%	708,532	3.04%	140,404	1.88%
		152	0.72%	165,567	0.71%	44,349	0.59%
		105	0.50%	109,679	0.47%	33,622	0.45%
	Total	1,596	7.54%	1,771,983	7.60%	546,701	7.33%
Total		21,170	100.00%	23,330,324	100.00%	7,462,512	100.00%



Payer Type	Rendering	Visits	Gross Charges
Payer Type 1	Provider 33		46,587
	Provider 32		72,247
	Provider 31	1	30,595
	Provider 30		48,869
	Provider 29	106	36,283
	Provider 28		426
	Provider 27		76,081
	Provider 26	356	111,074
	Provider 25	135	227,943
	Provider 24	647	277,183
	Provider 23		1,360
	Provider 22	400	453,810
	Provider 21		25,074
	Provider 20	385	425,975
	Provider 19	95	20,999
	Provider 18	607	529,044
	Provider 17		58,229
	Provider 16	1	14,858
	Provider 15		97,928
	Provider 14	69	14,023
	Provider 13	225	38,228
	Provider 12	326	105,651
	Provider 11	26	37,641
	Provider 10	621	532,079
	Provider 9	284	919,842
	Provider 8	382	534,527
	Provider 7	25	7,270
	Provider 6	247	465,263
	Provider 5	185	372,143
	Provider 4	498	560,003
	Provider 3	205	549,250
	Provider 2		40,438
	Provider 1	292	569,645
	Total	6,118	7,300,566
Payer Type 2	Provider 33		88,808
	Provider 32		77,904
	Provider 31	1	44,022
	Provider 30	1	38,928
	Provider 29	54	25,748
	Provider 28		170
	Provider 27		54,689
	Provider 26	208	59,299
	Provider 25	146	300,440
	Provider 24	402	164,061
	Provider 23		160
	Provider 22	270	303,969
	Provider 21	1	19,756
	Provider 20	190	240,023

Cover

Profitability & Collections

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21,170

Outpatient Visits

64,428

23.33M

**Gross Charges** 

7.46M

Cash Receipts

31.99%

Gross Collect %

20.33

Days to Process





Cover

			•
91 81 90	All	<u> </u>	Profitability
08 50	HCPCS C		& Collections
<b>43</b> 16	All	<u> </u>	igwdot
50 57 43	Departm		Patient
+5	All	$\overline{}$	Acuity

Payer Mix

Days to Process

> Appendix: Payer Mix

Appendix: Days to

Payer Type	Fin Class	Gross Charges	Cash Receipts	Days to Process	Days to Collect
☐ Payer	Fin Class 1	7,300,566	2,118,810	18.12	35.43
	Total	7,300,566	2,118,810	18.12	35.43
─ Payer	Fin Class 7	3,589,177	750,947	18.81	40.72
	Fin Class 9	1,996,118	400,098	22.67	43.94
	Total	5,585,295	1,151,045	20.06	41.80
□ Payer	Fin Class 13	3,096,148	1,677,381	18.76	67.89
	Fin Class 2	1,261,245	1,119,683	31.47	22.20
	Fin Class 11	158,452	21,517	26.44	60.06
	Fin Class 10	59,804	15,027	16.94	61.04
	Fin Class 12	19,463	5,318	26.81	76.68
	Fin Class 14	871	0	21.00	46.00
	Total	4,595,983	2,838,925	22.53	53.91
─ Payer	Fin Class 3	3,377,629	698,907	20.94	44.40
	Fin Class 4	698,868	108,123	30.86	54.99
	Total	4,076,496	807,030	22.76	47.03
□ Payer	Fin Class 13	788,205	328,326	18.32	58.67
	Fin Class 8	708,532	140,404	17.86	46.38
	Fin Class 6	165,567	44,349	20.63	58.99
	Fin Class 5	109,679	33,622	16.26	57.98
	Total	1,771,983	546,701	18.28	56.06
Total		23,330,324	7,462,512	20.33	46.66

Payer Type	Payer Name	Gross Charges	Cash Receipts	Days to Process	Days to Collect	Year, Mo
☐ Payer Type 1	Payer 1	5,439,095	1,596,263	18.35	34.91	
	Payer 11	342,671	113,274	18.78	29.81	All
	Payer 16	146,193	54,275	16.25	46.90	
	Payer 6	1,362,492	351,204	17.29	36.08	HCPCS C
	Payer 84	10,115	3,795	17.43	60.50	TICPUS C
	Total	7,300,566	2,118,810	18.12	35.43	All
□ Payer Type 2	Payer 10	738,729	249,754	18.59	41.16	All
	Payer 101	10,288	4,001	16.88	49.50	
	Payer 102	827	0	19.20	92.67	Departm
	Payer 103	12,976	5,059	14.00	56.43	
	Payer 105	1,792		35.25		All
	Payer 106	276	92	22.33	130.00	
	Payer 109		271		56.19	Davor
	Payer 113	5,195	233	25.00	75.00	Payer
	Payer 116	3,122	1,407	15.50	47.67	All
	Payer 118	2,095	123	55.85	64.86	All
	Payer 119	4,296	2,079	19.90	60.70	
	Payer 121	3,315	993	18.43	65.20	Provider
	Payer 123	570	270	22.67	114.50	
	Payer 124		847		47.03	All
	Payer 129	20,498	135	22.75	115.00	
	Payer 130	1,310	11	65.00	55.00	
	Payer 132		110		73.40	
	Payer 137	1,327		19.40		
	Payer 138	1,372	0	15.33	61.00	
	Payer 142	39,721	11,070	24.93	84.65	
	Payer 146	2,806	2,234	28.50	72.75	
	Payer 149		109		70.75	
	Payer 157	357	155	8.50	43.50	
	Payer 158	871		21.00		
	Payer 160	732	172	12.00	117.00	
	Payer 161	951	75	6.00	23.00	
	Payer 163	213	158	7.00	89.00	
	Payer 164	369	0	11.00	41.00	
	Payer 166	688		5.67		
	Payer 174	1,345	646	6.20	40.80	
	Payer 176	1,370	187	5.00	84.00	
	Payer 177	5,233	500	93.81	31.00	
	Payer 178	881	712	42.00	71.00	
	Payer 180		292		167.00	
	Payer 183		0		63.80	
	Paver 19	270.293	95.510	19.62	55.25	