

45

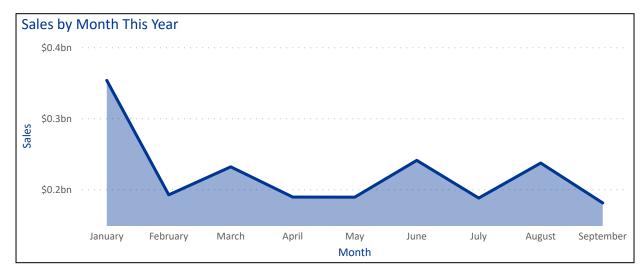
Count of Store

\$2.00bn

This Year's Sales

\$1.87bn

This Year's Profit





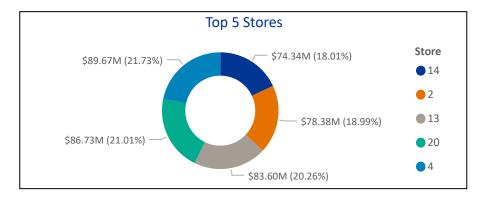
State	~
GA	
NC NC	
PA	
SC	
TN	
WV	

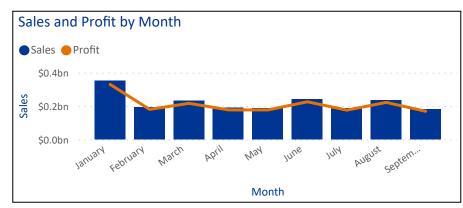
Store	District ID	City	January	February	March	April	May	June	July	August	Septembe _^
1	10	Weirton	\$11,969,277.81	\$6,798,074.91	\$8,201,997.40	\$6,511,214.82	\$6,446,962.46	\$8,020,582.84	\$6,233,946.67	\$7,897,619.59	\$6,122,38
2	10	Charlotte	\$14,498,435.80	\$8,097,113.78	\$9,514,186.05	\$7,676,382.55	\$7,755,209.84	\$9,652,012.49	\$7,449,172.87	\$9,564,712.06	\$7,289,46
3	10	Greenville	\$3,165,261.36	\$1,792,769.68	\$2,148,086.50	\$1,753,460.11	\$1,703,712.98	\$2,163,143.40	\$1,649,972.35	\$2,028,009.12	\$1,620,02
4	10	Boiling Springs	\$16,512,983.76	\$9,202,336.89	\$10,804,712.46	\$8,783,910.07	\$8,685,981.98	\$10,984,471.62	\$8,548,929.23	\$10,857,845.15	\$8,390,01
5	10	Spartanburg	\$2,488,334.05	\$1,351,836.33	\$1,698,513.07	\$1,409,720.53	\$1,372,987.35	\$1,683,655.81	\$1,285,450.55	\$1,610,442.42	\$1,267,89
6	20	Fort Mill	\$11,227,334.12	\$6,214,713.50	\$7,871,777.22	\$6,368,819.98	\$6,177,965.85	\$8,287,124.09	\$6,552,092.78	\$7,837,240.48	\$5,777,97
7	20	Rock Hill	\$4,447,296.55	\$2,367,863.41	\$2,998,749.85	\$2,064,014.02	\$1,926,764.37	\$3,300,080.88	\$2,872,504.59	\$3,194,898.04	\$2,195,38
8	20	Raleigh	\$6,977,837.54	\$3,973,781.54	\$4,613,717.40	\$3,708,542.75	\$3,666,440.43	\$4,544,647.77	\$3,553,755.10	\$4,636,946.99	\$3,558,25
9	20	Uniontown	\$4,214,092.57	\$2,382,247.85	\$2,870,604.49	\$2,349,659.87	\$2,297,551.31	\$2,837,723.93	\$2,125,270.57	\$2,757,521.41	\$2,139,35
10	20	Harrisburg	\$13,654,977.81	\$8,294,124.31	\$9,491,886.89	\$7,628,225.77	\$7,239,801.55	\$8,882,341.85	\$7,259,142.39	\$9,062,944.12	\$6,715,17
11	30	Washington	\$10,086,163.26	\$5,900,100.91	\$6,894,348.12	\$5,620,672.30	\$5,320,176.47	\$6,846,523.18	\$5,398,248.28	\$6,992,010.00	\$5,125,82
12	30	Concord	\$7,405,804.26	\$4,610,182.37	\$5,420,146.14	\$4,223,316.24	\$4,127,429.17	\$5,011,643.17	\$3,833,729.79	\$5,058,405.13	\$3,644,18
13	30	Beckley	\$15,300,502.71	\$8,141,310.40	\$9,835,175.47	\$8,255,063.39	\$8,252,008.64	\$10,502,135.11	\$8,155,251.19	\$10,314,251.00	\$7,951,75
14	30	Greensboro	\$13,561,678.93	\$7,850,257.75	\$9,686,365.52	\$7,948,648.34	\$7,899,988.12	\$9,306,898.95	\$6,439,316.12	\$8,201,073.31	\$6,547,17
<					•	•				•	. >







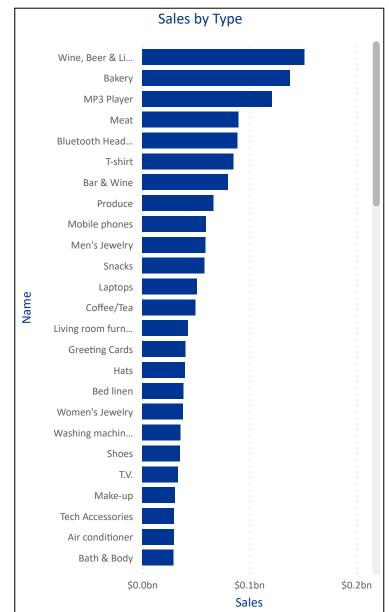


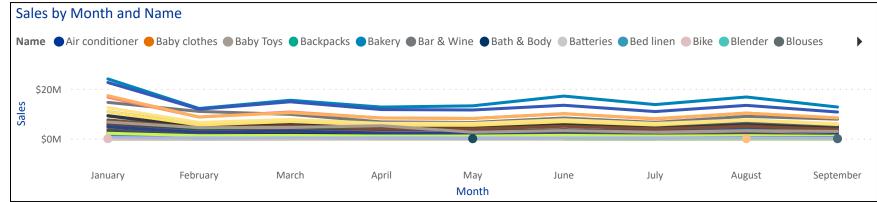


Store	District ID	Туре	Size	Name	City	State	New Store	Sales	Cost	Profit
1	10		151315	Stand-alone	Weirton	WV	No	\$68,202,058.02	\$3,127,970.38	\$65,074,087.64
	10	A	202307	Stand-alone	Charlotte	NC	Yes	\$81,496,695.37	\$3,113,597.09	\$78,383,098.28
3		В	37392	Department	Greenville	SC	No	\$18,024,439.50	\$2,718,101.18	\$15,306,338.32
	10	A	205863	Stand-alone	Boiling Springs	SC	Yes	\$92,771,189.24	\$3,100,809.56	\$89,670,379.68
	10	В	34875	Department	Spartanburg	SC	No	\$14,168,838.13	\$2,709,295.73	\$11,459,542.40
6		A	202505	Stand-alone	Fort Mill	SC	Yes	\$66,315,047.00	\$3,028,275.63	\$63,286,771.37
7		В	70713	Department	Rock Hill	SC	No	\$25,367,556.47	\$2,907,291.12	\$22,460,265.35
8	20	A	155078	Stand-alone	Raleigh	NC	No	\$39,233,920.13	\$2,943,127.58	\$36,290,792.55
9		В	125833	Department	Uniontown	PA	No	\$23,974,029.58	\$2,683,880.82	\$21,290,148.76
10		В	126512	Department	Harrisburg	PA	Yes	\$78,228,616.94	\$3,129,974.45	\$75,098,642.49
11		A	207499	Stand-alone	Washington	PA	No	\$58,184,065.68	\$3,117,478.00	\$55,066,587.68
	30	В	112238	Department	Concord	NC	No	\$43,334,845.72	\$2,947,336.74	\$40,387,508.98
13		Α	219622	Stand-alone	Beckley	WV	Yes	\$86,707,455.02	\$3,109,201.89	\$83,598,253.13
14		Α	200898	Stand-alone	Greensboro	NC	Yes	\$77,441,398.26	\$3,099,947.09	\$74,341,451.17
15	30	В	123737	Department	Cary	NC	No	\$24,827,530.71	\$2,999,126.72	\$21,828,403.99
16	40	В	57197	Department	Asheville	NC	No	\$22,102,425.32	\$2,984,857.21	\$19,117,568.11
17	40	В	93188	Department	Durham	NC	Yes	\$40,285,378.63	\$3,008,067.41	\$37,277,311.22
18	40	В	120653	Department	Anderson	SC	Yes	\$44,918,576.80	\$3,002,404.73	\$41,916,172.07
19	40	Α	203819	Stand-alone	Newberry	SC	No	\$59,212,433.28	\$3,054,146.76	\$56,158,286.52
20	40	Α	203742	Stand-alone	Atlanta	GA	No	\$89,827,709.38	\$3,099,609.14	\$86,728,100.24
21	50	В	140167	Department	Winder	GA	Yes	\$30,251,886.71	\$2,899,525.79	\$27,352,360.92
22	50	В	119557	Department	Duluth	GA	No	\$42,655,656.23	\$2,892,045.45	\$39,763,610.78
23	50	В	114533	Department	Winston-Salem	NC	No	\$58,767,978.75	\$2,986,730.83	\$55,781,247.92
24	50	Α	203819	Stand-alone	Athens	GA	No	\$57,186,396.17	\$3,078,892.10	\$54,107,504.07
25	50	В	128107	Department	Augusta	GA	Yes	\$29,490,505.71	\$2,941,644.08	\$26,548,861.63
26	60	Α	152513	Stand-alone	Johnson City	TN	No	\$42,976,444.29	\$2,965,315.07	\$40,011,129.22
27	60	Α	204184	Stand-alone	Savannah	GA	No	\$71,920,056.12	\$3,095,552.59	\$68,824,503.53
28	60	Α	206302	Stand-alone	Knoxville	TN	Yes	\$55,328,907.07	\$3,032,815.41	\$52,296,091.66
29	60	В	93638	Department	Columbia	SC	No	\$22,244,381.62	\$2,800,201.61	\$19,444,180.01
30	60	С	42988	Outlet	Gastonia	NC	Yes	\$18,795,650.08	\$2,120,598.74	\$16,675,051.34
Total								\$2,000,132,859.35	\$127,611,811.54	\$1,872,521,047.81

Count of Product



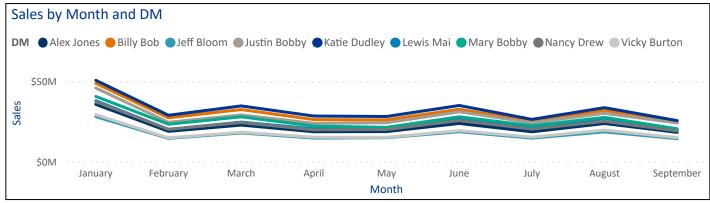


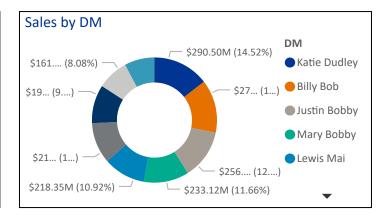


Store	City	Air conditioner	Baby clothes	Baby Toys	Backpacks	Bakery	Bar & Wine	Bath & Body	Batteries	Bed lir^
1	Weirton	\$1,159,379.54	\$321,628.07	\$184,885.39	\$477,629.75	\$5,413,130.51	\$1,936,288.45	\$2,239,345.01	\$134,783.78	\$8:
2	Charlotte	\$1,247,797.35	\$365,986.60	\$242,947.57	\$709,435.77	\$6,318,619.14	\$2,887,231.07	\$1,101,377.21	\$127,541.99	\$1,24
3	Greenville	\$417,913.29	\$59,011.23	\$82,040.91	\$699.92	\$800,241.72	\$1,170,455.86	\$56,266.49	\$31,662.77	\$20
4	Boiling Springs	\$987,449.94	\$346,561.04	\$292,039.64	\$298,094.78	\$6,857,725.45	\$4,118,653.33	\$714,502.90	\$107,646.72	\$1,7
5	Spartanburg	\$380,704.65	\$51,362.34	\$70,120.99	\$1,752.37	\$887,443.81	\$447,880.29	\$498,451.34	\$34,510.31	\$20
6	Fort Mill	\$1,353,897.05	\$336,155.35	\$263,051.83	\$523,257.69	\$3,922,403.67	\$3,229,232.36	\$2,012,087.12	\$92,826.60	\$1,1
7	Rock Hill	\$688,684.93	\$86,699.02	\$353,227.10	\$1,313.83	\$1,674,802.43	\$1,820,430.31	\$574,369.85	\$79,491.25	\$6
8	Raleigh	\$812,982.90	\$164,811.97	\$242,629.21	\$98,150.62	\$2,752,046.59	\$1,473,035.68	\$1,073,376.16	\$82,753.13	\$7
9	Uniontown	\$575,968.70	\$150,677.00	\$145,933.88	\$1,411.33	\$1,465,738.98	\$1,311,729.55	\$709,941.70	\$33,685.43	\$32
10	Harrisburg	\$1,408,144.64	\$385,923.53	\$69,265.16	\$889,305.72	\$3,062,793.14	\$5,107,943.65	\$1,223,168.76	\$120,252.84	\$2,3
11	Washington	\$722,432.33	\$311,552.70	\$124,420.39	\$386,102.38	\$3,389,583.95	\$2,953,488.59	\$731,088.91	\$70,582.03	\$1,20
12	Concord	\$342,378.46	\$178,090.04	\$45,055.73	\$1,397.54	\$1,871,726.71	\$2,334,774.48	\$561,260.15	\$86,954.93	\$1,5
13	Beckley	\$1,079,969.65	\$344,648.37	\$327,282.02	\$399,223.14	\$6,258,754.58	\$3,049,708.14	\$761,812.58	\$178,905.40	\$1,8
14	Greensboro	\$1,144,711.68	\$324,851.96	\$235,759.32	\$519,607.28	\$5,500,164.79	\$3,222,482.88	\$761,017.89	\$79,633.00	\$1,3
15	Cary	\$655,575.37	\$122,712.46	\$174,696.99	\$425,470.59	\$1,161,270.79	\$1,381,532.16	\$428,955.42	\$113,259.29	\$5(
16	Asheville	\$474,756.99	\$141,529.37	\$330,799.18	\$1,596.74	\$1,339,502.65	\$1,233,987.72	\$485,187.35	\$84,124.02	\$50
17	Durham	\$577,113.89	\$160,034.94	\$219,978.27	\$1,441.86	\$2,413,109.59	\$2,214,445.16	\$666,225.18	\$152,779.01	\$1,1
18	Anderson	\$704,492.18	\$181,256.15	\$224,902.73	\$449,533.38	\$2,497,779.38	\$2,047,363.18	\$839,571.35	\$75,128.74	\$9!
19	Newberry	\$1,286,061.20	\$287,545.51	\$253,867.88	\$246,116.27	\$4,028,721.82	\$2,680,319.89	\$793,355.48	\$173,587.26	\$8!
20	Atlanta	\$1,243,041.78	\$520,306.71	\$248,913.51	\$943,758.94	\$6,567,224.75	\$3,253,716.68	\$2,228,369.58	\$186,773.09	\$1,43
21	Winder	\$281,299.66	\$126,813.18	\$65,762.37	\$447,638.83	\$1,793,118.08	\$1,464,274.55	\$302,430.70	\$44,743.53	\$8:
22	Duluth	\$866,206.79	\$214,831.67	\$221,860.55	\$337.87	\$2,455,554.44	\$2,325,034.46	\$653,544.25	\$107,240.17	\$94
23	Winston-Salem	\$1,080,148.09	\$368,768.61	\$410,203.73	\$1,139,690.00	\$2,367,130.28	\$2,803,646.56	\$1,486,557.58	\$177,743.69	\$1,5
24	Athens	\$889,779.96	\$255,562.55	\$204,439.13	\$212,072.04	\$4,085,611.44	\$2,177,484.30	\$1,169,809.24	\$64,450.56	\$6!
25	Augusta	\$737,052.62	\$211,945.72	\$196,723.97	\$497,713.22	\$1,963,622.28	\$1,350,013.67	\$298,242.93	\$119,639.38	\$82
26	Johnson City	\$608,017.16	\$224,418.97	\$184,823.75	\$150,823.42	\$3,142,513.73	\$1,659,279.15	\$1,038,329.72	\$65,941.94	\$4: ^{\\}









Store	~
_ 1	
_ 2	
3	
4	
<u> </u>	
☐ 6	
7	
8	
9	
10	
11	
12	
13	
14	
15	
<u> </u>	
☐ 17	
18	
19	
20	
21	
22 23	
23	
Z4	

DM	District ID	Store	January	February	March	April	May	June	July	August	September
Alex Jones	70	31	\$10,894,605.49	\$5,882,525.38	\$7,033,323.40	\$5,622,401.56	\$5,622,763.42	\$7,022,073.52	\$5,528,488.32	\$6,940,263.62	\$5,337,962.51
		32	\$9,102,140.15	\$4,621,884.48	\$5,671,291.37	\$4,690,779.83	\$4,784,759.53	\$6,013,731.69	\$4,668,099.48	\$6,129,135.30	\$4,599,294.17
		33	\$2,093,694.51	\$1,047,471.58	\$1,311,764.19	\$1,100,246.59	\$1,105,091.04	\$1,343,662.76	\$1,063,064.22	\$1,311,186.74	\$1,059,369.40
		34	\$7,488,963.55	\$4,060,625.98	\$4,849,960.66	\$3,996,302.67	\$3,955,140.38	\$4,902,174.97	\$3,831,358.81	\$4,851,332.78	\$3,803,304.35
		35	\$5,989,546.04	\$3,226,277.30	\$3,861,165.06	\$3,164,799.57	\$3,215,784.08	\$4,457,729.35	\$3,460,498.01	\$4,469,118.32	\$3,392,804.79
	Total		\$35,568,949.74	\$18,838,784.72	\$22,727,504.68	\$18,574,530.22	\$18,683,538.45	\$23,739,372.29	\$18,551,508.84	\$23,701,036.76	\$18,192,735.22
Billy Bob	10	1	\$11,969,277.81	\$6,798,074.91	\$8,201,997.40	\$6,511,214.82	\$6,446,962.46	\$8,020,582.84	\$6,233,946.67	\$7,897,619.59	\$6,122,381.52
		2	\$14,498,435.80	\$8,097,113.78	\$9,514,186.05	\$7,676,382.55	\$7,755,209.84	\$9,652,012.49	\$7,449,172.87	\$9,564,712.06	\$7,289,469.93
		3	\$3,165,261.36	\$1,792,769.68	\$2,148,086.50	\$1,753,460.11	\$1,703,712.98	\$2,163,143.40	\$1,649,972.35	\$2,028,009.12	\$1,620,024.00
		4	\$16,512,983.76	\$9,202,336.89	\$10,804,712.46	\$8,783,910.07	\$8,685,981.98	\$10,984,471.62	\$8,548,929.23	\$10,857,845.15	\$8,390,018.08
		5	\$2,488,334.05	\$1,351,836.33	\$1,698,513.07	\$1,409,720.53	\$1,372,987.35	\$1,683,655.81	\$1,285,450.55	\$1,610,442.42	\$1,267,898.02
	Total		\$48,634,292.78	\$27,242,131.59	\$32,367,495.48	\$26,134,688.08	\$25,964,854.61	\$32,503,866.16	\$25,167,471.67	\$31,958,628.34	\$24,689,791.55
Jeff Bloom	90	41	\$9,991,098.69	\$5,003,037.28	\$6,139,917.22	\$5,253,005.02	\$5,469,070.74	\$6,937,866.97	\$5,480,794.86	\$7,329,723.71	\$5,283,325.44
		42	\$4,680,904.66	\$2,434,343.31	\$2,970,113.27	\$2,370,590.28	\$2,379,279.54	\$2,818,369.45	\$2,293,471.77	\$2,766,000.40	\$2,237,287.17
		43	\$5,014,941.07	\$2,565,050.38	\$3,225,834.01	\$2,555,439.76	\$2,524,071.44	\$3,089,325.15	\$2,442,254.20	\$3,089,524.50	\$2,468,793.46
		44	\$2,622,953.99	\$1,287,697.03	\$1,559,065.76	\$1,284,983.48	\$1,344,745.08	\$1,676,677.22	\$1,352,615.49	\$1,680,846.13	\$1,377,789.54
		45	\$5,661,496.82	\$3,172,902.60	\$3,917,194.54	\$3,169,683.65	\$3,171,371.50	\$4,049,712.68	\$3,042,463.41	\$3,633,793.89	\$2,905,011.08
	Total		\$27,971,395.23	\$14,463,030.60	\$17,812,124.80	\$14,633,702.19	\$14,888,538.30	\$18,571,951.47	\$14,611,599.73	\$18,499,888.63	\$14,272,206.69
Justin Bobby	40	16	\$4,017,495.08	\$1,939,461.86	\$2,459,590.76	\$1,788,085.19	\$1,918,366.18	\$2,857,884.61	\$2,315,404.00	\$2,762,923.61	\$2,043,214.03
		17	\$7,423,785.80	\$3,515,967.63	\$4,293,771.22	\$3,909,874.57	\$3,827,919.36	\$4,854,607.00	\$3,859,720.50	\$4,362,039.52	\$4,237,693.03
		18	\$7,973,030.10	\$4,365,234.47	\$5,194,352.31	\$4,186,258.83	\$4,246,352.16	\$5,463,583.66	\$4,141,082.05	\$5,330,443.03	\$4,018,240.19
		19	\$10,369,543.00	\$5,621,998.68	\$6,650,036.51	\$5,537,820.64	\$5,700,358.04	\$7,129,121.56	\$5,445,450.14	\$7,213,506.17	\$5,544,598.54
		20	\$15,970,382.32	\$9,021,364.19	\$10,420,238.57	\$8,381,587.75	\$8,485,819.26	\$10,656,790.31	\$8,374,464.81	\$10,351,645.31	\$8,165,416.86
	Total		\$45,754,236.30	\$24,464,026.83	\$29,017,989.37	\$23,803,626.98	\$24,178,815.00	\$30,961,987.14	\$24,136,121.50	\$30,020,557.64	\$24,009,162.65
Katie Dudley	30	11	\$10,086,163.26	\$5,900,100.91	\$6,894,348.12	\$5,620,672.30	\$5,320,176.47	\$6,846,523.18	\$5,398,248.28	\$6,992,010.00	\$5,125,823.16
		12	\$7,405,804.26	\$4,610,182.37	\$5,420,146.14	\$4,223,316.24	\$4,127,429.17	\$5,011,643.17	\$3,833,729.79	\$5,058,405.13	\$3,644,189.45
		13	\$15,300,502.71	\$8,141,310.40	\$9,835,175.47	\$8,255,063.39	\$8,252,008.64	\$10,502,135.11	\$8,155,251.19	\$10,314,251.00	\$7,951,757.11