Creating and Giving Business Presentations

with Tatiana Kolovou



Presentation Evaluation Checklist

When reviewing your presentation ORGANIZATION you:

Opened in an interesting way—you grabbed attention

Made it easy to tell what the topic was about within the first 30 seconds to 1 minute

Established your credibility/connection to the topic

Previewed the upcoming points in the order they will appear

Began with your main theme, then moved to the main parts of your content

Moved from one point to the next smoothly (transitions)

Had the right amount of information and organized it thematically (with some coherent pattern)

Reviewed the main points in your closing remarks before welcoming questions

Called the audience to action—they knew what was expected (desired) of them

When reviewing your CONTENT you:

Tailored to the specific listeners and their needs—the presentation was so unique that it would have to be revised to present to another audience

Used ample evidence to support ideas (ideas explained clearly)

Used thorough, logical, and clear examples to make your point

Tapped into common values of your audience

Your information blended a mix of stories, concrete examples, metaphors, and vivid language

Your DELIVERY demonstrated solid:

Eye contact: you scanned the room and made direct eye-to-eye contact with most listeners

Facial expression: varied and looked comfortable, enthusiastic, and friendly

Gestures: you used hands naturally; kept arms relaxed by sides in between gestures; when gesturing, used appropriate gestures that matched words

Body movement: your posture was strong and open; avoided pacing, shifting, or fidgeting

Presence: you seemed self-confident and interacted well with the audience

Voice: you had a natural conversational inflection and avoided umms, likes, and ahhs

In the QUESTION AND ANSWER you:

Listened to the entire question

Clarified if there was doubt about meaning

Answered with a mini-speech: preview, main response, evidence, review

Built rapport: used name of questioner, checked in before moving on

"Owned" the close