**Current Reco** : BUY **Previous Reco** : BUY **CMP** : INR610 **Target Price** : INR680 Potential Return: 11%

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## Market data

Sensex	:	35,012
Sector	:	Banks
Market Cap (INRbn)	:	1,569.0
Market Cap (USDbn)	:	21.360
O/S Shares (m)	:	2,569.4
52-wk HI/LO (INR)	:	678/478
Avg Daily Vol ('000)	:	14,934
Bloomberg	:	axsb in

# Source: Bloomberg

Valuation			
	FY18	FY19e	FY20e
BV (INR)	246.8	264.6	295.1
Price-BV (x)*	2.3	2.1	1.9
EPS (INR)	1.1	14.8	41.2
PE (x)*	522.3	37.9	13.6
NIM (%)	3.3	3.3	3.4

Source: Company \*adjusted for subsidiaries valuation

Returns	(%)

	- (,-,			
	1m	3m	6m	12m
Absolute	4	12	17	15
Relative	7	18	17	10

Source: Bloomberg

## Shareholding pattern

Promoters	:	26%
Public	:	74%
Others	:	0%

Source: Bloomberg

# Price performance *vs* Nifty



Source: Bloomberg Indexed to 100

#### **2QFY19 RESULT REVIEW**

# Axis Bank Limited

# Dark cloud of asset quality makes way, focus on core income

Axis Bank's (AXSB) 2QFY19 performance was strong, led by (1) core NIMs (+7bps QoQ), (2) negligible net corporate slippages (NIL), contained net slippages in retail & SME segment (1% of opening loans), and (3) ~4% improvement in coverage ratio on gross stress loans to 41% (57% including write-offs). Last two quarters' performance instils confidence in corporate recovery cycle and, with high coverage ratio maintained by AXSB, we factor credit cost of 0.9% (0.6% net of recovery from written-off loans) for FY20 vs. 4.2% (4.1%) in FY18. We expect AXSB core PPoP to improve to 2.3-2.4% (2.1% in 2QFY19) over the next two years and, under the new business model, RoA is likely to settle in the range of 1.3-1.4%. Stock trades at 1.9x AP/ABV and 13x FY20 EPS. We are positive on corporate recovery cycle and maintain BUY on AXSB. ICICIBC and SBIN remain as preferred play for this theme.

#### Corporate slippages normalize, coverage on stress pool now healthy

Slippages for the quarter came in at INR27.8bn (annualized slippage ratio of 2.8%) vs. INR43.4bn in 1Q. NIL net slippages in corporate segment and contained delinquencies in retail and SME segment (1% vs. 1.6%) led to GNPL decline of 5% QoQ. 88% of the slippages were from identified stress pool and led by upgrades guided watch-list declined 9% QoQ. Coverage on stress pool increased to 41.2% vs. 37.7% (57.1%, including technical write-offs) in 1QFY19.

## Expect FY20 credit cost to decline sharply, similar to FY13-15 levels

Credit cost came in at 2.4% in 2QFY19. We believe as bank continues to improve its coverage ratio credit cost may remain high in 2HFY19, before falling to 90bps (60bps, net of recovery from written-off loans) in FY20 vs. 4.2% (4.1%) in FY18.

## Loan growth moderates; rebalancing of liabilities to continue

Loan growth moderated to 11% YoY (+3.4% QoQ) due to 15% YoY growth in domestic loans. Retail loan growth has softened to 20% YoY, from recent highs of 30% YoY and corporate remains muted. Focus shifts on deposits and it grew 15% YoY (7% QoQ). Stretched domestic LD ratio of ~86% will keep banks focus on garnering deposits; this could keep NIM improvement restricted, which otherwise has a favorable environment.

#### Core profitability better-than-expected, coming off its lows

NII grew 15% YoY and was 4% above expectation. NIMs were better than expected and improved 7bps QoQ vs. expectation of an 8bps QoQ decline. With better pricing power and lower interest income reversals, we expect NIMs to improve by 15-20bps over next two years, driving upgrade of 8% in FY20 earnings. Fee income growth was modest at 9% YoY. Retail fee was strong at 23% YoY, but corporate fee declined 37% YoY. In the changed business model, fee is unlikely to be a meaningful contributor. Core PPP to average assets of 2.1% is led by better NIMs; we expect it to improve to ~2.3% over the next few quarters.

Other highlights: (1) ILFS has an exposure of INR8.3bn, of which INR2.4bn is fundbased. Of this, INR5.4bn is in BB & below rated pool. Bank carries 20% provision on funded exposure; (2) exposure to real estate at INR110bn, of which LRD is 50%. Low exposure of INR10bn to residential real estate and management is comfortable with performance of this pool; (3) exposure to NBFC/HFC at INR199bn with 40% to AAA and 50.3% to AA.

## Quarterly performance: Better-than-expected NIMs drive NII growth (INR mn)

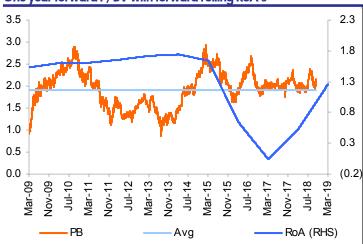
<u> </u>							
	2QFY18	1QFY19	2QFY19	QoQ (%)	YoY (%)	2QFY19E	Var. (%)
Net Interest Income	45,396	51,668	52,321	1	15	50,250	4
Other Income	25,855	29,250	26,784	-8	4	26,230	2
Operating Expenses	33,478	37,198	38,165	3	14	36,862	4
Operating Profit	37,773	43,720	40,940	-6	8	39,618	3
Other Provisions	31,404	33,377	29,274	-12	-7	30,029	-3
Profit before Tax	6,369	10,343	11,666	13	83	9,589	22
Tax Provisions	2,045	3,333	3,770	13	84	3,212	17
Net Profit	4,324	7,011	7,896	13	83	6,377	24

We raise our earnings estimates to factor better NIMs (INR bn)

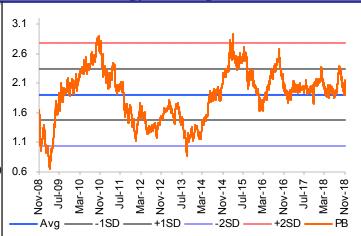
	Old Es	st.	Revised	Est.	Estimat	es Chg
	FY19	FY20	FY19	FY20	FY19	FY20
Net Interest Income	208.3	239.4	212.9	256.9	2.2	7.3
Other Income	119.6	140.3	114.6	137.7	-4.2	-1.8
Total Income	327.9	379.6	327.4	394.6	-0.1	4.0
Operating Expenses	154.1	170.5	156.7	178.7	1.7	4.8
Operating Profits	173.8	209.1	170.7	215.9	-1.8	3.2
Provisions	112.1	56.1	113.0	54.2	0.8	-3.3
PBT	61.7	153.0	57.7	161.6	-6.4	5.7
Tax	20.7	51.3	19.0	54.1	-7.8	5.7
PAT	41.0	101.7	38.7	107.5	-5.7	5.7
Margins (%)	3.22	3.21	3.29	3.42		
Credit Cost (%)	2.35	1.03	2.26	0.98		
RoA (%)	0.6	1.2	0.5	1.3		
RoE (%)	6.2	13.9	5.8	14.7		

Source: Company, Antique





Trades at 13% above long period average



Source: Bloomberg, Antique

Source: Bloomberg, Antique

## DuPont Analysis: RoA's to improve to 1.3% driven by lower credit cost; core PPP expected to improve gradually

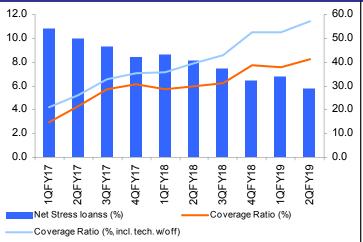
Y/E MARCH	FY11	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19E	FY20E
Net Interest Income	3.1	3.0	3.1	3.3	3.4	3.4	3.2	2.9	2.9	3.0
Fee income	1.8	1.8	1.8	1.7	1.6	1.5	1.4	1.4	1.3	1.3
Core Income	4.9	4.8	4.9	5.0	5.0	4.9	4.6	4.3	4.2	4.3
Operating Expenses	2.3	2.3	2.2	2.2	2.2	2.0	2.1	2.2	2.1	2.1
Cost to Core Income	46.2	47.1	45.5	44.0	43.8	41.5	47.0	50.9	50.8	48.5
Core Operating Profit	2.6	2.6	2.6	2.8	2.8	2.8	2.4	2.1	2.1	2.2
Non Interest income	2.2	2.1	2.1	2.0	2.0	1.9	2.0	1.7	1.5	1.6
Trading and others	0.4	0.3	0.3	0.4	0.4	0.4	0.7	0.3	0.3	0.3
Operating Profit	3.0	2.8	3.0	3.2	3.2	3.2	3.1	2.4	2.3	2.5
Provisions	0.6	0.4	0.6	0.6	0.6	0.7	2.1	2.4	1.5	0.6
PBT	2.4	2.4	2.4	2.6	2.6	2.5	1.0	0.0	0.8	1.9
Tax	0.8	0.8	0.8	0.9	0.9	0.8	0.3	0.0	0.3	0.6
RoA	1.6	1.6	1.7	1.7	1.7	1.6	0.6	0.0	0.5	1.3
Leverage (x)	12.1	12.6	11.2	10.1	10.2	10.4	10.8	11.0	11.2	11.7
RoE	19.3	20.3	18.5	17.4	17.8	17.1	6.9	0.5	5.8	14.7

Strong asset quality performance: corporate slippages decline; delinquency in retail and SME thus contained (INR mn)

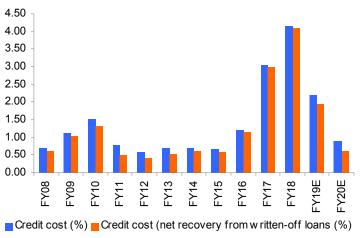
Sirong asser quality performance				miquency	iii reidii dii	G SINL IIIO	3 COMMINICA	4 (II 4IX II II I)		
	1QFY17	2QFY17	3QFY17	4QFY17	1QFY18	2QFY18	3QFY18	4QFY18	1QFY19	2QFY19
GNPL	95,532	163,787	204,668	212,805	220,309	274,023	250,005	342,486	326,624	309,383
NNPL	40,102	77,612	82,948	86,266	97,660	140,523	117,695	165,917	149,016	127,157
GNPL %	2.5	4.2	5.2	5.0	5.0	5.9	5.3	6.8	6.5	6.0
NNPL %	1.1	2.0	2.2	2.1	2.3	3.1	2.6	3.4	3.1	2.5
PCR (%, incl. w/off)	69.0	60.0	64.0	65.0	65.0	60.0	66.0	65.0	69.0	73.0
Gross Slippages	36,380	87,720	45,600	48,110	35,190	89,360	44,280	165,360	43,370	27,770
Corporate	29,110	81,930	36,830	43,200	23,170	81,100	29,800	139,380	22,180	10,900
Slippages from watch-list	28,528	77,014	33,147	39,312	16,914	59,203	27,714	125,442	19,518	9,592
Retail & SME	7,270	5,790	8,770	4,910	12,020	8,260	14,480	25,980	21,190	16,870
Upgrades & Recoveries	1,400	10,730	3,500	28,040	3,060	10,480	40,080	34,010	29,170	21,860
Write-offs	330	8,730	1,220	11,940	24,620	25,170	28,218	38,869	30,070	23,150
Net Slippages	34,980	76,990	42,100	20,070	32,130	78,880	4,200	131,350	14,200	5,910
Retail	2,570	1,680	2,740	390	7,580	2,920	5,990	4,910	5,370	2,790
SME	3,060	1,630	3,820	1,460	2,280	2,190	1,660	670	3,550	3,390
Retail & SME	5,630	3,310	6,560	1,850	9,860	5,110	7,650	5,580	8,920	6,180
Corporate	29,350	73,680	35,540	18,220	22,270	73,770	-3,450	125,770	5,280	-270
Slippage Ratio (annualized, %)	5.1	11.8	5.8	5.7	4.1	10.1	5.1	17.7	4.5	2.7
Corporate	8.9	23.7	9.9	11.1	5.9	20.5	7.7	35.8	5.5	2.5
% slippages from watch-list	98.0	94.0	90.0	91.0	73.0	73.0	93.0	90.0	88.0	88.0
Retail and SME	1.9	1.5	2.1	1.1	2.6	1.7	3.0	4.8	3.8	2.8
Net Slippage Ratio (annualized	, %) 4.9	10.3	5.3	2.4	3.7	8.9	0.5	14.1	1.5	0.6
Corporate	9.0	21.3	9.6	4.7	5.6	18.7	-0.9	32.3	1.3	-0.1
Retail	0.2	0.1	0.2	0.0	0.5	0.2	0.4	0.3	0.3	0.2
SME	3.2	1.6	3.7	1.3	2.1	1.9	1.5	0.5	3.0	2.6
Retail and SME	1.5	0.8	1.6	0.4	2.1	1.0	1.6	1.0	1.6	1.0

Source: Company, Antique

## Net stress loans decline, coverage ratio improves

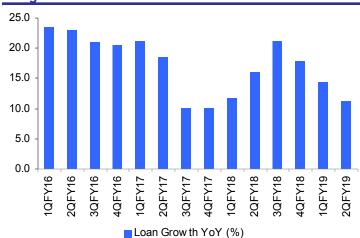


### Expect credit cost to fall sharply in FY20e

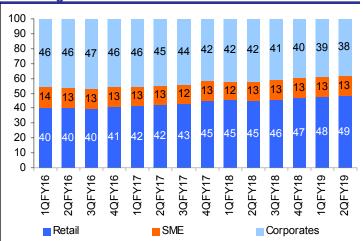


Source: Company, Antique Source: Company, Antique

#### Loan growth moderates



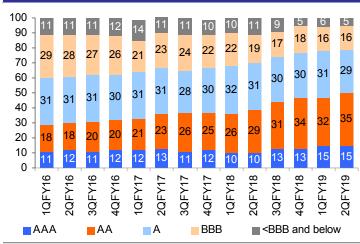
## Retail loan growth has softened



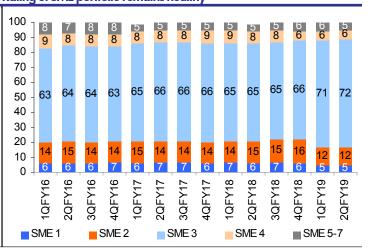
Source: Company, Antique

Source: Company, Antique

#### Loan mix shifts towards better rated corporate (%)



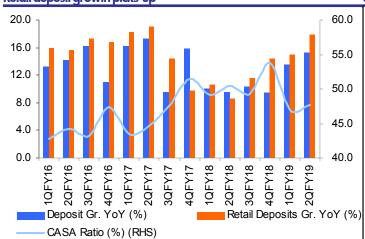
#### Rating of SME portfolio remains healthy



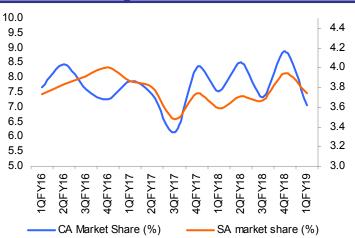
Source: Company, Antique

Source: Company, Antique

#### Retail deposit growth picks-up

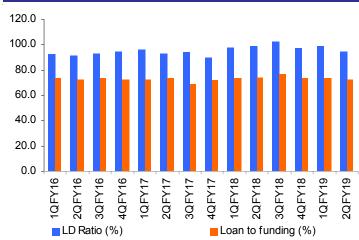


## SA market share trending lower



Source: Company, Antique

#### LD ratio declines marginally - realignment to continue



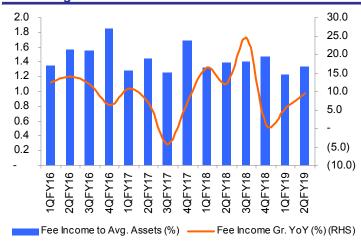
#### NIMs surprise positively; NII growth picks -up



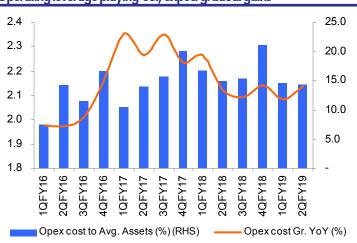
Source: Company, Antique

Source: Company, Antique

#### Fee income growth remains modest



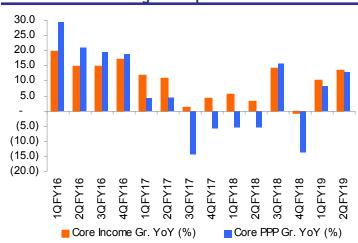
## Operating leverage playing-out; expect gradual gains



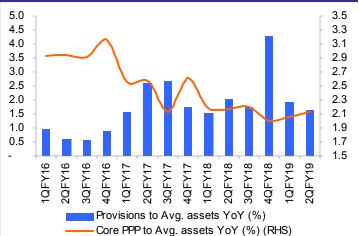
Source: Company, Antique

Source: Company, Antique

#### Core Income and Core PPP growth improves on a lower base



## Core PPP to average assets stabilizes



Source: Company, Antique

DuPont Analysis: Worst of the earnings now behind

	1QFY17	2QFY17	3QFY17	4QFY17	1QFY18	2QFY18	3QFY18	4QFY18	1QFY19	2QFY19
Interest Income	8.17	8.08	7.81	7.57	7.32	7.24	7.33	7.05	7.39	7.47
Interest Expenses	4.85	4.81	4.76	4.36	4.26	4.31	4.37	4.22	4.40	4.52
Net Interest Income	3.32	3.27	3.05	3.21	3.06	2.92	2.96	2.83	2.99	2.94
Fee based income	1.29	1.44	1.26	1.69	1.33	1.40	1.40	1.47	1.22	1.34
Fee to Core Income	28.0	30.6	29.2	34.5	30.3	32.3	32.2	34.1	29.1	31.2
Core Income	4.61	4.71	4.31	4.90	4.38	4.32	4.36	4.30	4.21	4.28
Operating Expenses	2.05	2.14	2.18	2.28	2.20	2.16	2.17	2.30	2.15	2.15
Cost to Core Income	44.4	45.4	50.5	46.6	50.2	49.9	49.7	53.6	51.1	50.2
Employee expenses	0.71	0.72	0.70	0.64	0.72	0.70	0.66	0.65	0.71	0.66
Other	1.34	1.42	1.48	1.64	1.48	1.46	1.51	1.66	1.44	1.48
Core Operating Profits	2.56	2.57	2.13	2.61	2.18	2.17	2.19	2.00	2.06	2.13
Trading and others	0.72	0.40	1.14	0.35	0.66	0.27	0.22	0.20	0.47	0.17
Operating Profits	3.29	2.97	3.27	2.97	2.84	2.43	2.41	2.20	2.53	2.30
Provisions	1.56	2.62	2.67	1.75	1.55	2.02	1.76	4.30	1.93	1.65
NPA	1.57	2.62	2.46	1.38	1.38	2.16	1.76	4.74	1.82	1.55
Others	-0.01	0.00	0.21	0.37	0.17	-0.14	0.00	-0.44	0.11	0.10
PBT	1.73	0.35	0.59	1.22	1.29	0.41	0.65	-2.10	0.60	0.66
Taxes	0.59	0.11	0.19	0.39	0.43	0.13	0.20	-0.79	0.19	0.21
Tax Rate	33.9	33.2	31.4	31.7	33.0	32.1	30.3	37.6	32.2	32.3
ROA	1.14	0.23	0.41	0.83	0.86	0.28	0.45	-1.31	0.41	0.44
Leverage (x)	10.1	10.2	10.5	10.7	10.7	11.0	10.5	10.4	10.8	11.0
ROE	11.5	2.3	4.3	8.9	9.3	3.1	4.8	-13.6	4.4	4.9

Quarterly performance: P&L and asset quality

1005 51,666 87 29,25 50 1,03 80 21,17 106 2,75 1490 42 169 84 12,91 12,57 7,05 12,27 180 24,92 1	8 52,321 0 26,784 0 1,360 0 23,760 2 2,851 2 2,851 2 4 4,752 4 14,731 0 1,664 8 79,105 8 38,165 8 11,747 0 26,418 0 40,940 7 29,274 3 11,666 3 3,770	QoQ       1       -8       32       12.2       12.2       12.2       14.1       -76       -2       3       -4       6       -12       13       13	YoY  15 4 -64 9 -37.4 119.0 9.5 15.3 23.4 332  11 14 8 17 8 -7 83 84 83
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80 21,17 106 2,75 190 42 169 84 1896 4,23 119 12,91 12,57 7,05 180,91 189 12,27 189 12,27 180 24,92 190 33,37 10,34 10,34 10,34 106 3,75 10,34 106 3,75 107 3,33	23,760 2 2,851 3 475 7 950 4 4,752 4 14,731 0 1,664 8 79,105 8 38,165 8 11,747 0 26,418 0 40,940 7 29,274 3 11,666 3 3,770	12 3.6 12.2 12.2 12.2 14.1 -76 -2 3 -4 6 -6 -12 13	9 -37.4 119.0 9.5 15.3 23.4 332 11 14 8 17 8 8 -7 83
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90 42 469 84 896 4,23 219 12,91 257 7,05 <b>91 80,91</b> <b>69 37,19</b> 789 12,27 780 24,92 <b>22 43,72</b> 795 33,37 <b>73 10,34</b> 86 3,33	3 475 7 950 4 4,752 4 14,731 0 1,664 8 <b>79,105</b> 8 <b>38,165</b> 8 11,747 0 26,418 <b>0 40,940</b> 7 29,274 <b>3 11,666</b> 3 3,770	12.2 12.2 12.2 14.1 -76 -2 3 -4 6 -6 -12 13	119.00 9.5 15.3 23.4 332 11 14 8 17 8 8 -7
169 84 1896 4,23 19 12,91 12,57 7,05 19 80,91 169 37,19 189 12,27 180 24,92 193 33,37 193 10,34 186 3,33	950 4 4,752 4 14,731 0 1,664 8 79,105 8 38,165 8 11,747 0 26,418 0 40,940 7 29,274 3 11,666 3 3,770	12.2 12.2 14.1 -76 -2 3 -4 6 -6 -12 13	9.5 15.3 23.4 332 11 14 8 17 8 -7
996 4,23 219 12,91 257 7,05 91 80,91 69 37,19 789 12,27 280 24,92 22 43,72 795 33,37 73 10,34 86 3,33	4 4,752 4 14,731 0 1,664 8 79,105 8 38,165 8 11,747 0 26,418 0 40,940 7 29,274 3 11,666 3 3,770	12.2 14.1 -76 -2 3 -4 6 -6 -12 13	15.3 23.4 332 11 14 8 17 8 8 -7 83
91 80,91 69 37,19 789 12,27 880 24,92 22 43,72 795 33,37 73 10,34 86 3,33	4 14,731 0 1,664 8 79,105 8 38,165 8 11,747 0 26,418 0 40,940 7 29,274 3 11,666 3 3,770	14.1 -76 -2 3 -4 6 -6 -12 13	23.4 332 11 14 8 17 8 -7 83
91 80,91 69 37,19 789 12,27 780 24,92 22 43,72 795 33,37 73 10,34 86 3,33	8 79,105 8 38,165 8 11,747 0 26,418 0 40,940 7 29,274 3 11,666 3 3,770	-76  -2  3  -4  6  -12  13	332 11 14 8 17 8 8 -7 83
91 80,91 69 37,19 789 12,27 780 24,92 22 43,72 795 33,37 73 10,34 86 3,33	8 79,105 8 38,165 8 11,747 0 26,418 0 40,940 7 29,274 3 11,666 3 3,770	-2 3 -4 6 -6 -12 13	111 14 8 17 8 8 -7 83
69 37,19 789 12,27 880 24,92 22 43,72 795 33,37 73 10,34 86 3,33	8 38,165 8 11,747 0 26,418 0 40,940 7 29,274 3 11,666 3 3,770	3 -4 6 -6 -12 13	14 8 17 8 -7 83
69 37,19 789 12,27 880 24,92 22 43,72 795 33,37 73 10,34 86 3,33	8 38,165 8 11,747 0 26,418 0 40,940 7 29,274 3 11,666 3 3,770	3 -4 6 -6 -12 13	14 8 17 8 -7 83
789 12,27 780 24,92 <b>22 43,72</b> 795 33,37 <b>73 10,34</b> 86 3,33	11,747 0 26,418 0 40,940 7 29,274 3 11,666 3 3,770	-4 6 -6 -12 13	8 17 <b>8</b> -7 <b>83</b> 84
24,92 22 43,72 795 33,37 73 10,34 86 3,33	0 26,418 0 40,940 7 29,274 3 11,666 3 3,770	6 -6 -12 13	17 <b>8</b> -7 <b>83</b> 84
<b>22 43,72</b> 795 33,37 <b>73 10,34</b> 86 3,33	<ul><li>40,940</li><li>29,274</li><li>11,666</li><li>3,770</li></ul>	-6 -12 13	8 -7 <b>83</b> 84
795 33,37 <b>73 10,34</b> 86 3,33	7 29,274 <b>3 11,666</b> 3 3,770	-12 <b>13</b> 13	-7 <b>83</b> 84
<b>73 10,34</b> 86 3,33	<b>3 11,666</b> 3 3,770	<b>13</b>	<b>83</b>
86 3,33	3 3,770	13	84
87 7,01	1 7,896	13	83
86 326,62	4 309,383	-5	13
17 149,01	6 127,157	-15	-10
6.8 6.	5 6.0	-56	6
3.4 3.	1 2.5	-55	-58
52 5	4 59	452	1018
65 6	9 73	400	1300
77 298,06	6 263,127	-12	-22
6.5 6.	8 5.8	-99	-241
2.6 26.	2 30.0	387	-42
3.6 51.	1 50.2	-91	27
37.6 32.	2 32.3	10	20
3.8 46.	9 47.7	82	-273
6.9 98.	7 95.1	-357	-341
3.6 4.	4 4.9	49	183
5.1 5.	2 5.3	11	16
3.3 3.	5 3.4	-10	-9
3.6 3.	7 3.6	-8	-12
702 2 77	9 3,882		
03 3,//			
3	52 5 65 6 977 298,06 6.5 6. 32.6 26. 33.6 51. 37.6 32. 33.8 46. 96.9 98. 3.6 4. 5.1 5. 3.3 3.	52         54         59           65         69         73           977         298,066         263,127           6.5         6.8         5.8           32.6         26.2         30.0           33.6         51.1         50.2           37.6         32.2         32.3           33.8         46.9         47.7           26.9         98.7         95.1           3.6         4.4         4.9           5.1         5.2         5.3           3.3         3.5         3.4           3.6         3.7         3.6	52         54         59         452           65         69         73         400           977         298,066         263,127         -12           6.5         6.8         5.8         -99           32.6         26.2         30.0         387           33.6         51.1         50.2         -91           37.6         32.2         32.3         10           33.8         46.9         47.7         82           26.9         98.7         95.1         -357           3.6         4.4         4.9         49           5.1         5.2         5.3         11           3.3         3.5         3.4         -10           3.6         3.7         3.6         -8

Quarterly performance: Balance sheet profile

			FY17			F	Y18		F	Y19	Variati	on (%)
INR mn	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	QoQ	YoY
Balance Sheet												
Loans	3,449	3,532	3,472	3,731	3,855	4,102	4,209	4,397	4,411	4,561	3	11
Investments	1,295	1,246	1,365	1,288	1,418	1,442	1,424	1,539	1,546	1,557	1	8
Customer Assets	3,705	3,840	3,799	4,097	4,254	4,509	4,602	4,880	4,828	4,993	3	11
Deposits	3,579	3,802	3,708	4,144	3,937	4,164	4,090	4,536	4,471	4,797	7	15
Borrowings	1,145	1,004	1,324	1,050	1,295	1,354	1,409	1,480	1,522	1,484	-3	10
Total Assets	5,479	5,577	5,788	6,015	6,067	6,353	6,439	6,913	6,927	7,305	5	15
Deposits Break Up												
Retail Deposits	2,305	2,439	2,436	2,500	2,548	2,648	2,719	2,860	2,927	3,120	7	18
% of total Deposits	64	64	66	60	65	64	66	63	65	65		
Other Deposits	1,273	1,362	1,272	1,644	1,390	1,517	1,371	1,676	1,544	1,677	9	11
% of total Deposits	36	36	34	40	35	36	34	37	35	35		
Deposits Break Up												
CASA Deposits	1,554	1,700	1,764	2,131	1,936	2,101	2,017	2,439	2,096	2,289	9	9
% of total Deposits	43	45	48	51	49	50	49	54	47	48		
Savings	1,002	1,078	1,181	1,260	1,220	1,303	1,312	1,482	1,414	1,487	5	14
% of total Deposits	28	28	32	30	31	31	32	33	32	31		
Current	552	621	584	870	716	798	705	957	683	801	17	C
% of total Deposits	15	16	16	21	18	19	17	21	15	17		
Term Deposits	2,024	2,102	1,943	2,013	2,002	2,064	2,073	2,098	2,374	2,508	6	22
% of total Deposits	57	55	52	49	51	50	51	46	53	52		
Loan Break Up												
Corporate	1,582	1,580	1,544	1,559	1,623	1,732	1,727	1,744	1,724	1,741	1	1
SME Loans	436	459	432	492	479	527	549	587	570	603	6	14
Retail Loans	1,432	1,493	1,495	1,680	1,753	1,843	1,933	2,065	2,116	2,217	5	20
of which												
Auto	129	134	150	168	175	184	193	227	233	244	5	32
Housing	659	672	703	739	771	792	812	826	847	865	2	9
Personal Loans	157	179	179	202	228	240	271	289	296	333	12	39
Others	487	508	464	571	578	626	657	723	741	776	5	24
Loan Mix												
Corporate	46	45	44	42	42	42	41	40	39	38		
SME Loans	13	13	12	13	12	13	13	13	13	13		
Retails	42	42	43	45	45	45	46	47	48	49		
Ratings Profile												
Large and Mid Corp												
AAA	12	13	11	12	10	10	13	13	15	15		
AAA AA	12 21	13 23	11 26	12 25	10 26	10 29	13 31	13 34	15 32	15 35		
AA	21	23	26	25	26	29	31	34	32	35		
AA A	21 31	23 31	26 28	25 30	26 32	29 31	31 30	34 30	32 31	35 29		
AA A BBB	21 31 21	23 31 23	26 28 24	25 30 22	26 32 22	29 31 19	31 30 17	34 30 18	32 31 16	35 29 16		
AA A BBB <bbb and="" below="" sme<="" td=""><td>21 31 21</td><td>23 31 23</td><td>26 28 24</td><td>25 30 22</td><td>26 32 22</td><td>29 31 19</td><td>31 30 17</td><td>34 30 18</td><td>32 31 16</td><td>35 29 16</td><td></td><td></td></bbb>	21 31 21	23 31 23	26 28 24	25 30 22	26 32 22	29 31 19	31 30 17	34 30 18	32 31 16	35 29 16		
AA A BBB <bbb and="" below<="" td=""><td>21 31 21 14</td><td>23 31 23 11</td><td>26 28 24 11</td><td>25 30 22 10</td><td>26 32 22 10</td><td>29 31 19 11</td><td>31 30 17 9</td><td>34 30 18 5</td><td>32 31 16 6</td><td>35 29 16 5</td><td></td><td></td></bbb>	21 31 21 14	23 31 23 11	26 28 24 11	25 30 22 10	26 32 22 10	29 31 19 11	31 30 17 9	34 30 18 5	32 31 16 6	35 29 16 5		
AA A BBB <bbb and="" below="" sme="" sme1<="" td=""><td>21 31 21 14</td><td>23 31 23 11</td><td>26 28 24 11</td><td>25 30 22 10</td><td>26 32 22 10</td><td>29 31 19 11</td><td>31 30 17 9</td><td>34 30 18 5</td><td>32 31 16 6</td><td>35 29 16 5</td><td></td><td></td></bbb>	21 31 21 14	23 31 23 11	26 28 24 11	25 30 22 10	26 32 22 10	29 31 19 11	31 30 17 9	34 30 18 5	32 31 16 6	35 29 16 5		
AA A BBB <bbb and="" below="" sme="" sme1="" sme2<="" td=""><td>21 31 21 14 6 15</td><td>23 31 23 11 7 14</td><td>26 28 24 11 7 14</td><td>25 30 22 10 6</td><td>26 32 22 10 7</td><td>29 31 19 11 6 15</td><td>31 30 17 9 7</td><td>34 30 18 5</td><td>32 31 16 6 5 12</td><td>35 29 16 5 5</td><td></td><td></td></bbb>	21 31 21 14 6 15	23 31 23 11 7 14	26 28 24 11 7 14	25 30 22 10 6	26 32 22 10 7	29 31 19 11 6 15	31 30 17 9 7	34 30 18 5	32 31 16 6 5 12	35 29 16 5 5		

# **Financials**

## **Profit and loss account (INRm)**

Year-ended March	31 FY16	FY17	FY18	FY19e	FY20e
Interest Income	409,880	445,422	457,803	542,907	656,058
Interest Expense	241,551	264,490	271,626	330,054	399,135
Net Interest Income	168,330	180,931	186,177	212,852	256,923
% NII Growth	18.3	7.5	2.9	14.3	20.7
Fee Income	113,723	136,353	165,238	200,673	244,194
Non-interest income	93,715	116,913	109,671	114,588	137,699
Net Revenue	262,044	297,844	295,848	327,440	394,622
Employees Expenses	33,760	38,919	43,130	48,305	54,102
Other Op. Expenses	67,248	83,080	96,774	108,387	124,645
Operating Profit	161,036	175,845	155,945	170,749	215,876
% OP Growth	20.3	9.2	-11.3	9.5	26.4
Tax	41,701	17,883	(1,541)	19,049	54,148
Total Provisions	37,099	121,1 <i>7</i> 0	154,729	113,025	54,239
Net Profit	82,237	36,793	2,757	38,675	107,488

## **Balance sheet (INRm)**

Year-ended March	31 FY16	FY17	FY18	FY19e	FY20e
Capital	4,766	4,790	5,133	5,224	5,224
Reserves and Surplus	512,837	538,795	629,320	686,743	766,564
Deposits	3,579,676	4,143,788	4,536,227	5,262,024	6,419,669
Borrowings	1,085,804	1,050,309	1,480,161	1,544,958	1,611,358
Other Liabilities & Provisions	215,128	276,995	262,455	385,942	444,667
Total liabilities	5,398,210	6,014,677	6,913,296	7,884,890	9,247,482
Cash & Balances with RBI	223,611	308,579	354,811	250,222	327,031
Bal. with banks/call money	109,643	193,982	<i>7</i> 9,738	102,105	160,621
Investment	1,315,241	1,287,934	1,538,761	1,754,187	1,999,774
Loans and advances	3,387,737	3,730,693	4,396,503	5,055,979	5,966,055
Fixed Assets	35,232	37,469	39,717	42,313	45,910
Other Assets	326,746	456,019	503,766	680,084	748,093
Total assets	5,398,210	6,014,677	6,913,296	7,884,890	9,247,482

# **Asset Quality**

FY16	FY17	FY18	FY19e	FY20e
60,875	212,805	342,870	285,619	312,234
1.78	5.52	7.50	5.46	5.07
25,221	86,266	165,917	104,689	121,704
0.74	2.31	3.77	2.07	2.04
72.3	64.8	65.0	77.1	75.6
2.6	6.4	9.0	3.0	1.6
	60,875 1.78 25,221 0.74 72.3	60,875 212,805 1.78 5.52 25,221 86,266 0.74 2.31 72.3 64.8	60,875       212,805       342,870         1.78       5.52       7.50         25,221       86,266       165,917         0.74       2.31       3.77         72.3       64.8       65.0	60,875         212,805         342,870         285,619           1.78         5.52         7.50         5.46           25,221         86,266         165,917         104,689           0.74         2.31         3.77         2.07           72.3         64.8         65.0         77.1

Source: Company, Antique

## **Capital Adequacy Ratio**

<b>Year-ended March</b>	31 FY16	FY17	FY18	FY19e	FY20e
RWA (INRm)	4,726,200	5,176,308	5,677,121	6,473,238	7,675,413
Tier I (%)	12.5	11.9	13.0	12.9	12.6
Tier II (%)	2.8	3.1	3.5	3.2	2.9
Total CAR (%)	15.3	15.0	16.6	16.1	15.4

## **Business Ratios**

Year-ended March 31	FY16	FY17	FY18	FY19e	FY20e
Credit / Deposit(%)	94.6	90.0	96.9	96.1	92.9
Investment / Deposit (%)	36.7	31.1	33.9	33.3	31.2
CASA (%)	47.3	51.4	53.8	52.5	49.6
RoaA (%)	1.6	0.6	0.0	0.5	1.3
Core RoE (%)	17.1	6.9	0.5	5.8	14.7
Dividend Yield (%)	0.8	0.8	-	0.4	1.5

# **Key assumptions**

Year-ended March 31	FY16	FY17	FY18	FY19e	FY20e
Deposits					
Deposit growth (%)	11.0	15.8	9.5	16.0	22.0
Cost of deposits (%)	5.4	5.1	4.4	4.8	5.2
Advances					
Advances growth (%)	20.5	10.1	17.8	15.0	18.0
Yield on advances (%)	9.7	9.3	8.4	8.7	9.1
Investments					
Investments growth (%)	11.9	(2.1)	19.5	14.0	14.0
Yield on investments (%)	7.5	7.4	7.1	6.9	7.1

## **Earnings Ratios**

Year-ended March 31	FY16	FY17	FY18	FY19e	FY20e
rear-ended March 31	1110	1 1 17	1110	11176	11206
Interest Inc. / Avg.assets (%)	8.2	7.8	7.1	7.3	7.7
Interest Exp./ Avg. assets (%)	4.8	4.6	4.2	4.5	4.7
NIM (%)	3.8	3.6	3.3	3.3	3.4
Int. exp/ Int earned (%)	58.9	59.4	59.3	60.8	60.8
Oth. Inc./ Tot. Inc. (%)	35.8	39.3	37.1	35.0	34.9
Staff exp/Total opt. exp (%)	33.4	31.9	30.8	30.8	30.3
Cost/ Income Ratio (%)	38.5	41.0	47.3	47.9	45.3
Total prov./ Operating Profit (%)	23.0	68.9	99.2	66.2	25.1
Loan loss prov./Avg. loans (	bps) 1.2	3.1	4.2	2.2	0.9

### **Per Share Data**

Year-ended March 31	FY16	FY17	FY18	FY19e	FY20e
Book Value (INR)	216.8	226.5	246.8	264.6	295.1
Price-BV (x)*	2.6	2.5	2.3	2.1	1.9
Adjusted BV (INR)	209.9	203.1	204.8	238.5	264.9
EPS (INR)	34.5	15.4	1.1	14.8	41.2
Price-Earnings (x)*	16.3	36.5	522.3	37.9	13.6
Dividend Per Share (INR)	5.0	5.0	-	2.2	9.1

Source: Company Antique

\*adjusted for subsidiaries valuation

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