

## BNP Phoenix Snowball on S&P 500 - Standard Analysis Manual

Document Analyzed: BNP-PhoenixSnowball-SP500-XS1083630027-TS.pdf

Product Type: Single-underlying index-linked, European knock-in, Snowball coupon structure

### LLM Parameter Extraction Guide (Tailored for BNP Structure)

Product Structure Prerequisite (Must Determine First)

- Search Keywords:
  - Underlying Index, S&P 500, SPX
  - Knock-in Determination Day: The Redemption Valuation Date
- If the term sheet clearly states:
  - Knock-in event is determined only on the final valuation date → Classify as European knock-in structure
  - Coupon payments have snowball accumulation feature  $((1+T)$  term)
  - Product includes automatic early redemption (knock-out) feature → Classify as Single-underlying European Knock-in Phoenix Snowball, use this template

#### 1. Underlying Asset

- Search Keywords: Underlying Index
- Extract:
  - Asset name: S&P 500
  - Asset code: SPX Index
  - Initial level: Index Initial = 1,985.54

#### 2. Initial Price

- Search Keywords: Strike Level, Index Initial
- Extract:
  - Absolute value: 1,985.54
  - Determination date: Strike Date = Trade Date = 12-Sep-2014

#### 3. Key Dates (BNP-Specific)

- Search Keywords: Trade Date, Issue Date, Valuation Date, Redemption Date
- Extract:
  - Trade/Strike Date: 12-Sep-2014
  - Issue Date: 26-Sep-2014
  - Knock-in Determination Date: Only one = Redemption Valuation Date = 12-Sep-2022 (Key Feature)
  - Final Valuation Date: 12-Sep-2022
  - Final Payment Date: 26-Sep-2022
  - Observation Dates List: 15 Coupon Valuation Dates from Page 2 table (must list completely)

	Category	Date Type	Description
0	Dates	Trade Date	12-Sep-14
1	Dates	Issue Date	26-Sep-14
2	Dates	Coupon Valuation Dates	Semi-annual (15 dates)
3	Dates	Coupon Payment Dates	Same as valuation dates
4	Dates	Autocall Valuation Dates	Same as coupon valuation dates
5	Dates	Autocall Payment Dates	Same as coupon payment dates
6	Dates	Knock-in Determination Date	Redemption Valuation Date
7	Dates	Redemption Valuation Date	12-Sep-22
8	Dates	Redemption Date	26-Sep-22

#### 4. Barrier Levels

- Search Keywords: Automatic Early Redemption Level, Knock-in Level, Coupon
- Extract:
  - Automatic Redemption Barrier:  $110\% \times \text{Index Initial} = 2,184.094$
  - Knock-in Barrier:  $70\% \times \text{Index Initial} = 1,389.878$
  - Coupon Payment Barrier:  $70\% \times \text{Index Initial} = 1,389.878$  (same as knock-in level)

#### 5. Coupon Features (Snowball Structure)

- Search Keywords: Conditional Coupon,  $(1 + T)$
- Extract:
  - Coupon Rate: 2.60% per observation period  $\rightarrow \text{annual\_coupon\_rate} = 0.026$
  - Payment Condition:  $\text{Index} \geq 70\% \text{ of Index Initial}$
  - Snowball Factor (T):  $T = \text{Number of coupon payment dates since the last coupon payment date on which a coupon was paid}$

- Calculation Formula:  $\text{Coupon Amount} = N * 2.60\% * (1 + T)$

## 6. Payoff at Maturity

- Search Keywords: Final Redemption, Cash Settlement Amount
- Extract:
  - Case A (No Knock-in):  $N * 100\%$
  - Case B (Knock-in occurred):  $N * (\text{Index Final} / \text{Index Initial})$

## 7. Notional Amount

- Search Keywords: Notional Amount per Certificate (N)
- Extract:  $N = \text{USD } 1,000$

## 8. Performance Calculation

**Definition:** The formula that converts the underlying asset's price change into the product's payoff.

**Core Formula:**  $\text{Performance}(t) = \text{Index Level}(t) / \text{Index Initial}$

$\text{Index Initial} = 1,985.54$

$\text{Index Level}(t)$  is the index closing level on date  $t$ .

### Application in Product Mechanics:

Mechanism	Calculation & Purpose
Coupon Payment	Check if $\text{Performance}(t) \geq 0.70$ on each coupon valuation date.
Automatic Redemption	Check if $\text{Performance}(t) \geq 1.10$ on each observation date.
Final Redemption	1. Determine Knock-in: Check if $\text{Performance}(\text{Maturity}) < 0.70$ . 2. If knocked-in, calculate loss: $\text{Final Payoff} = \text{Notional} * \text{Performance}(\text{Maturity})$ .

### Key Examples:

Observation Price	Performance	Product Event Triggered
2200.00	about 1.108	Automatic Redemption ( $\geq 1.10$ )
1500.00	about 0.756	Coupon Paid ( $\geq 0.70$ )
1200.00	about 0.604	No Coupon ( $< 0.70$ ). If this is the maturity price, a Knock-in occurs.

**Validation Checklist for AI Extraction:**

- Initial Level (Index Initial) is correctly identified as 1,985.54.
- Performance is calculated as  $\text{Observation} / \text{Initial}$ , not as a percentage change.
- The same performance value is used for Coupon, Auto-call, and Knock-in comparisons.
- The barriers are correctly applied to the performance ratio (0.70 and 1.10).