

Gagandeep Singh

+91 9682575722 | gagan.null@gmail.com

PROFESSIONAL SUMMARY

Motivated professional with 1+ year of experience in financial services at Bajaj Finserv, seeking to transition into automotive sales and relationship management. Strong foundation in customer service, financial product knowledge, and building client relationships. Eager to apply transferable skills to deliver exceptional customer experiences in the automotive industry.

WORK EXPERIENCE

RELATIONSHIP EXECUTIVE

Bajaj Finserv | Narval, Jammu

November 2023 - January 2025

- Managed client relationships for financial products, maintaining detailed customer records.
- Conducted needs assessments to match clients with appropriate financial solutions.
- Collaborated with cross-functional teams to ensure seamless customer experience.
- Received "Rookie of the Quarter" recognition for exceptional customer service and quick learning
- Processed loan applications and assisted clients through approval procedures

SKILLS

- **Customer Relationship Management:** Client needs assessment, relationship building
- **Financial Knowledge:** Loan processing, financial product understanding
- **Communication:** Strong verbal and written communication skills
- **Adaptability:** Quick learner with ability to master new products and systems
- **Problem-Solving:** Creative approach to addressing customer concerns

EDUCATION

University Of Jammu, - Bachelor Of Business Administration

Sept 2021 - July 2024

PROFESSIONAL DEVELOPMENT

- Currently studying automotive industry trends and vehicle specifications
- Actively researching leading automotive brands and their unique selling propositions