sweet — here's a clean, copy-pasteable **4-page PDF script** you can drop into Google Docs/Word/Pages and export as a born-digital PDF. it's structured to trigger your extractors:

- page 1 has a concise **executive summary** + **highlights** bullets
- page 2 is a **real table** (paste as an actual table, not monospace text)
- page 3 has **caption-style lines** that begin with "Figure … / Fig. …"
- page 4 has short **Risks** and **Planned Actions** sections

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PAGE 1 — Overview

Q3 Performance Update — ACME Widgetry

Executive Summary
Q3 showed healthy top-line acceleration and improving customer sentiment. Revenue grew on stronger enterprise renewals and two mid-market wins, while churn fell as success-playbooks matured. Quality initiatives reduced defect rates and stabilized ticket backlog, and post-release adoption met expectations. The quarter's main watch-items are a lengthening security review cycle for regulated prospects and supply variability for a key component. Given current pipeline coverage and improving NPS, Q4 outlook remains cautiously positive pending holiday demand patterns.

Highlights (Q3 vs Q2)

- Revenue up **12.0% QoQ** to **$47.4M**; gross margin expanded to **64%**
- **Churn improved** from **3.8% → 3.1%**; net retention steady at **109%**
- **Defect rate** down from **1.9% → 1.4%**; P1 incidents down **28%**
- **NPS** up from **38 → 45**, driven by onboarding and docs refresh
- Two competitive takeaways closed; one strategic partnership signed

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PAGE 2 — KPIs (paste the grid below as a real table)

Quarter	Revenue ($M)	Gross Margin (%)	Churn (%)	Defect Rate (%)	NPS
Q2 '25	42.3	62	3.8	1.9	38
Q3 '25	47.4	64	3.1	1.4	45

Quarter Revenue ($M) Gross Margin (%) Churn (%) Defect Rate (%) NPS

	Revenue ($M)	Gross Margin (%)	Churn (%)	Defect Rate (%)	NPS
Δ QoQ	+12.0%	+2pp	–0.7pp	–0.5pp	+7

Notes

- Revenue includes subscription + support; excludes services.

- Churn is customer-logo churn for the quarter.

- Defect rate measured as % of releases with Sev-1/2 defects in first 14 days.

- NPS from post-release survey (n=1,246 responses).

PAGE 3 — Figure-style Captions (no images needed)

Figure 1: Quarterly revenue trend shows acceleration from Q2 to Q3 on enterprise renewals and two mid-market wins.
Fig. 2 — Defect rate decreased after rollout of release-gating and automated regressions in CI.
Figure 3: Customer satisfaction (NPS) improved following onboarding revamp and documentation refresh.
Figure 4: Pipeline coverage remains above 3.0× for Q4 with concentration in healthcare and fintech.

PAGE 4 — Risks & Planned Actions

Risks

- **Security reviews lengthening** in regulated segments may push late-stage deals into Q4/Q1.

- **Supply variability** for a minor hardware component can delay a small subset of hybrid deployments.

- **Docs debt** in API edge-cases still causes a trickle of support tickets.

Planned Actions (Q4)

- Expand **security-assurance kit** (SOC-2 appendix, SBOM automation, pen-test sharing) to compress review cycles.

- Qualify an **alternate supplier** for the hybrid component; add stock buffer for peak weeks.

- Ship **API cookbook & examples**; extend onboarding checklist to reduce time-to-value.

- Continue **defect-prevention gates** and raise automated test coverage on top 5 flows.

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quick prep tips (so your extractors light up reliably)

- Export as a **born-digital PDF** (don't scan/print-to-image). This lets text be extracted directly; scanned docs need OCR. ([Ploomber](#))

- Keep the **KPI grid as a real table with lines/clear columns**; PyMuPDF's page.find_tables() works best on such layouts. ([PyMuPDF](#))

- Start each caption line at the **beginning of a line** with Figure … or Fig. … so your regex hits. (Your extractor looks for those anchors.)

- If you later experiment with complex tables, PyMuPDF's table finder has multiple strategies (lines, lines_strict, text) you can tune. ([PyMuPDF](#))

want me to auto-generate a matching **.docx** or **programmatic PDF** you can download and run through the flow right away?