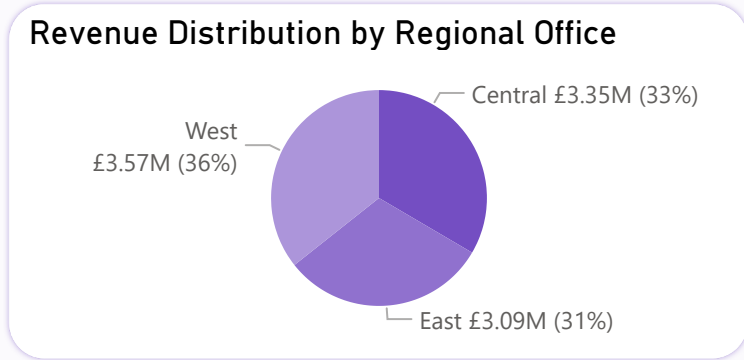
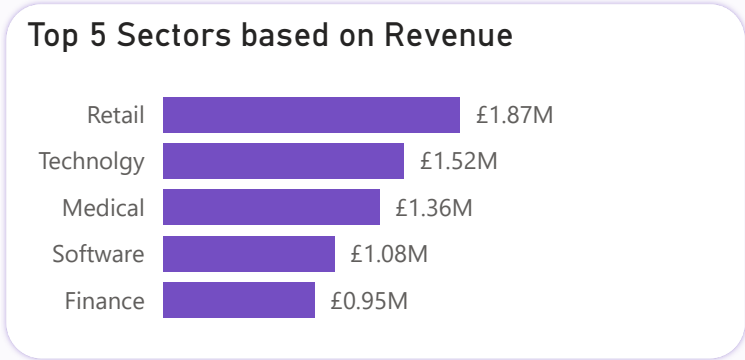
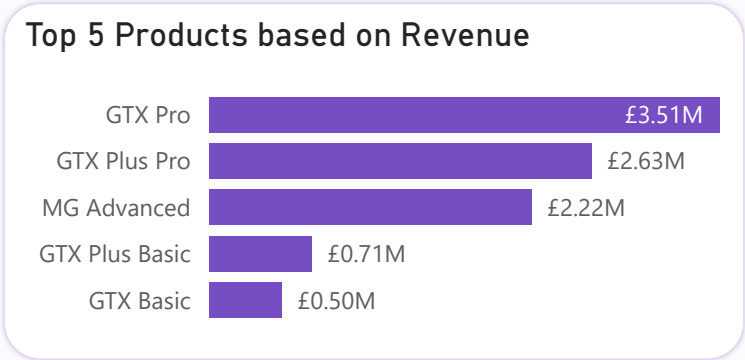
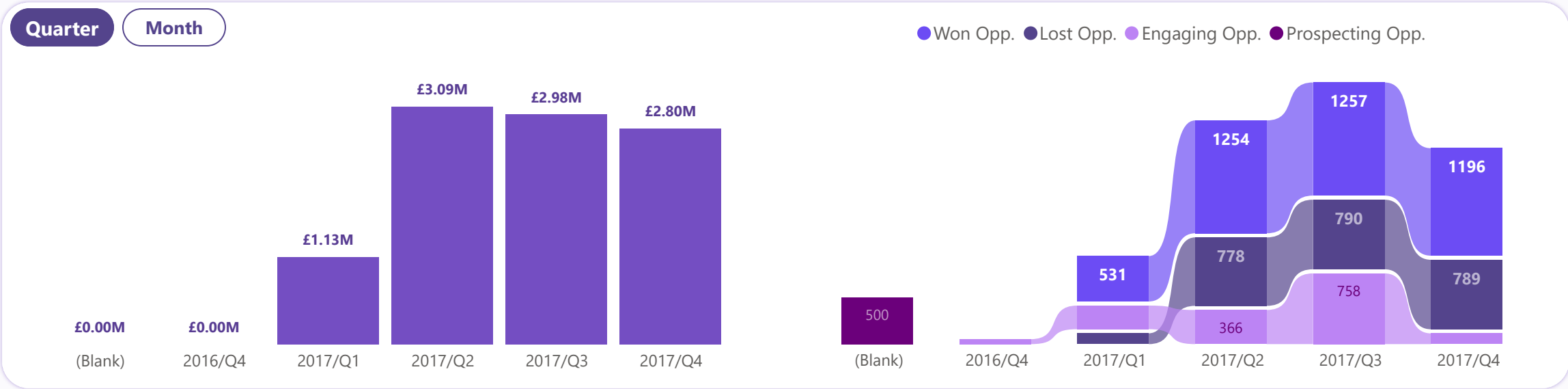
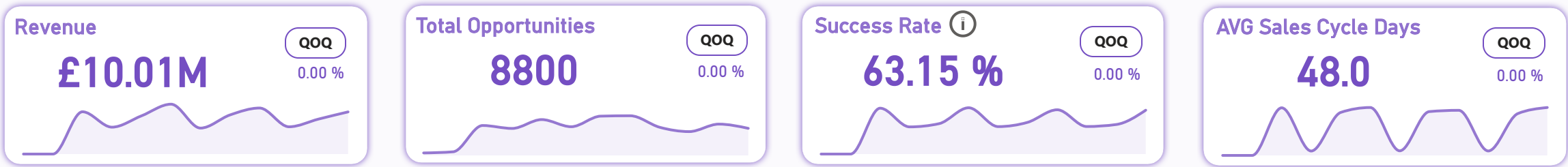


SALES PIPELINE ANALYSIS | Overview

2017/Q12017/Q22017/Q32017/Q4



SALES PIPELINE ANALYSIS | Products

Top Selling Product

GTX Pro

£35,10,578.00

Top Winning Product

GTX Basic

915

Highest Success Rate

MG Special

64.84 %

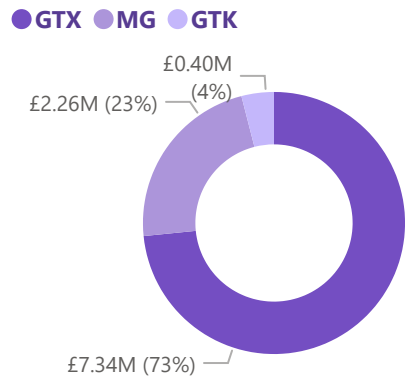
Fastest Sales Cycle

GTX Pro

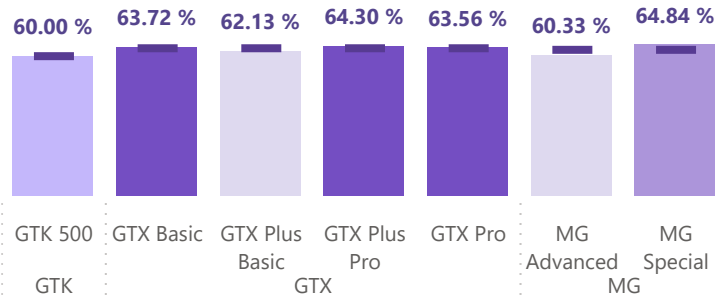
45.7

Series
GTK
GTX
MG

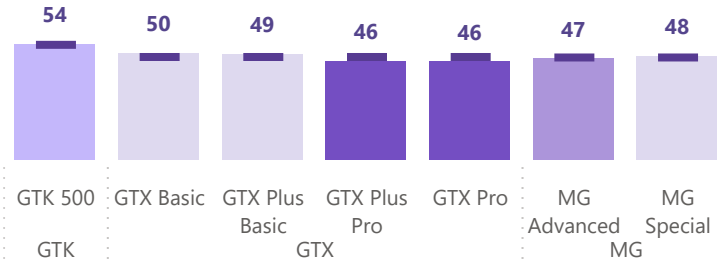
Revenue by Series



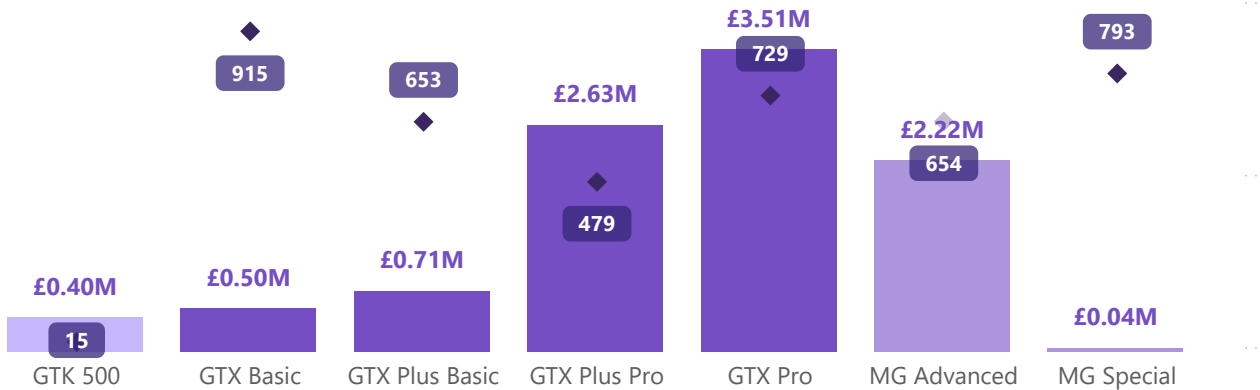
Product Success Rate compared to Series



Product Sales Cycle Days compared to Series



Revenue and Won Opportunities by Product



Suggested vs. Average Sales Price by Product

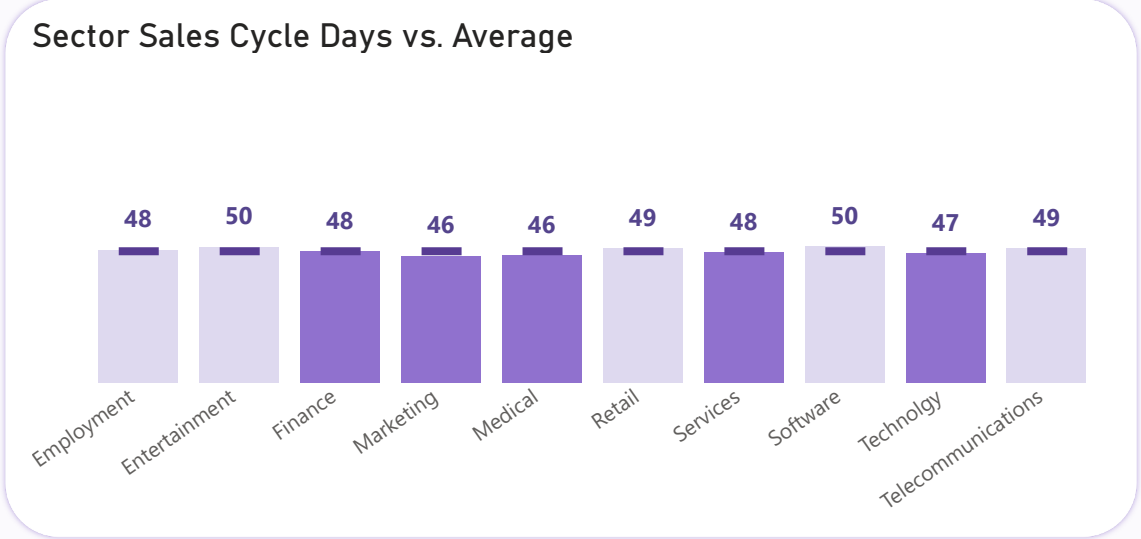
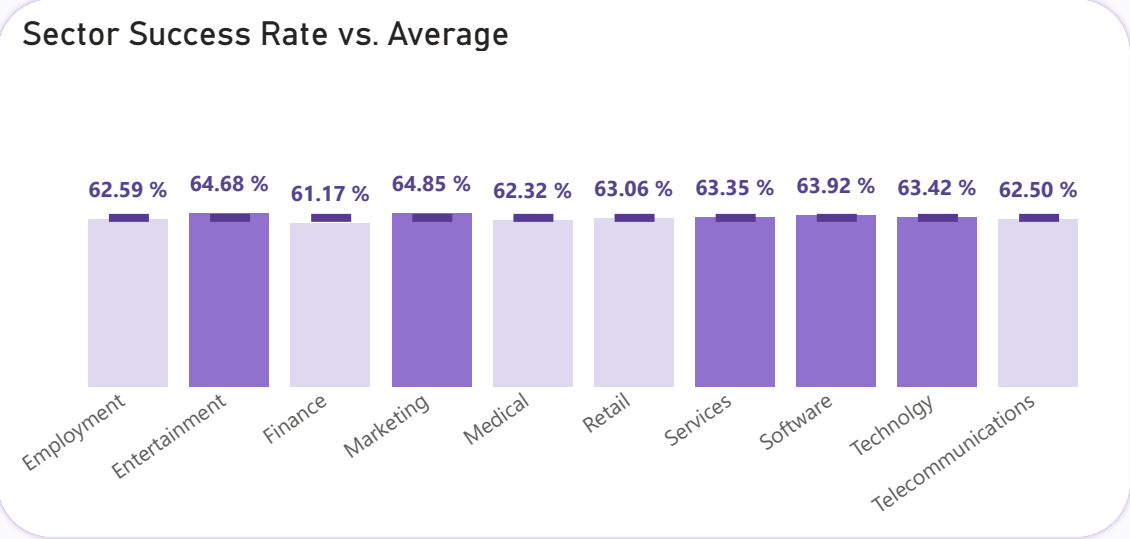
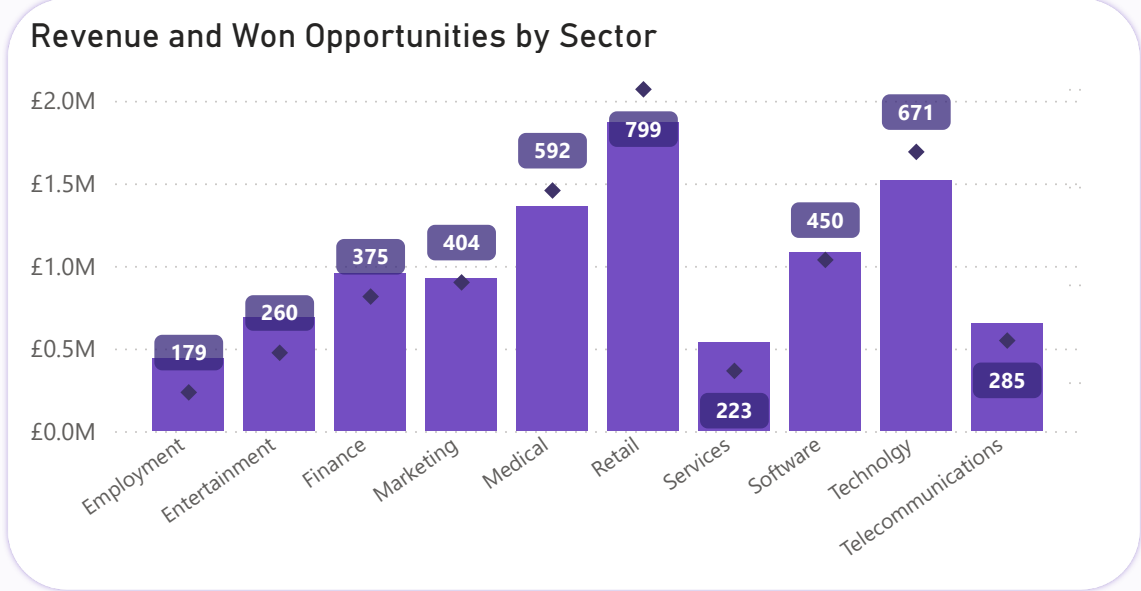
Product	Suggested Price	AVG Sales Price	Difference
MG Special	£55.00	£55.19	0.35 %
GTX Basic	£550.00	£545.64	-0.79 %
GTX Plus Basic	£1,096.00	£1,080.05	-1.45 %
MG Advanced	£3,393.00	£3,388.97	-0.12 %
GTX Pro	£4,821.00	£4,815.61	-0.11 %
GTX Plus Pro	£5,482.00	£5,489.88	0.14 %
GTK 500	£26,768.00	£26,707.47	-0.23 %

SALES PIPELINE ANALYSIS | Market Reach

2017/Q12017/Q22017/Q32017/Q4

85Accounts	10Sectors	15Countries
Top 3 Accounts	Top 3 Sectors	Top 3 Countries
Kan-code £3,41,455.00	Retail £18,67,528.00	United States £84,26,955.00
Konex £2,69,245.00	Technolgy £15,15,487.00	Korea £1,94,957.00
Conдах £2,06,410.00	Medical £13,59,595.00	Jordan £1,63,339.00

Apply Filters to View Account DetailsFilters



# SALES PIPELINE ANALYSIS | Sales Teams Performance

## Top Sales Managers

Melvin Marxen

£22,51,930.00

Summer Sewald

£19,64,750.00

Rocco Neubert

£19,60,545.00

## Top Performing Sales Agents based on Sales

Sales Agent	Sales	Won Deals	Share of Total Revenue
Darcel Schlecht	£11,53,214	349	11.53 %
Vicki Laflamme	£4,78,396	221	4.78 %
Kary Hendrixson	£4,54,298	209	4.54 %
Cassey Cress	£4,50,489	163	4.50 %
Donn Cantrell	£4,45,860	158	4.46 %

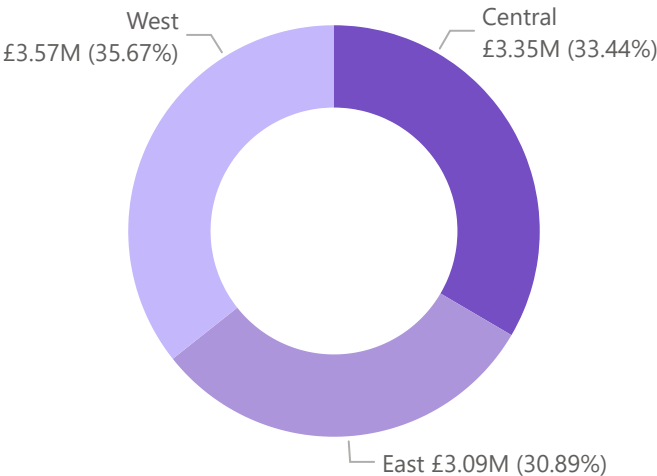
## Lowest Performing Sales Agents based on Sales

Sales Agent	Sales	Won Deals	Share of Total Revenue
Violet Mcllelland	£1,23,431	122	1.23 %
Wilburn Farren	£1,57,640	55	1.58 %
Niesha Huffines	£1,76,961	105	1.77 %
Versie Hillebrand	£1,87,693	176	1.88 %
Lajuana Vencill	£1,94,632	127	1.95 %

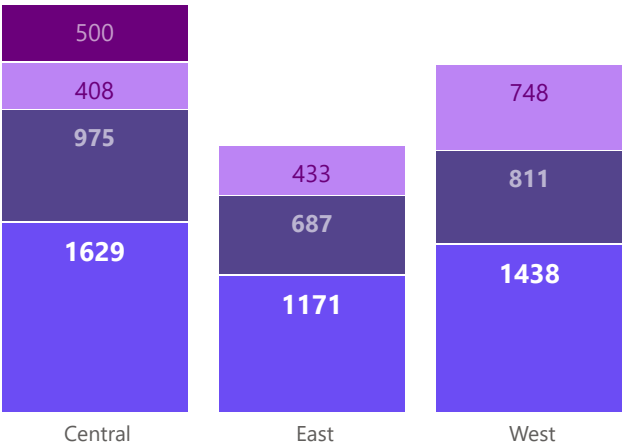
Regional Office

Office Manager

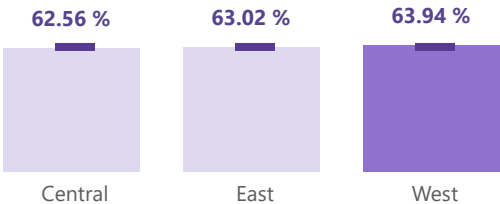
Sales Agents



Won Opp. Lost Opp. Engaging Opp. Prospecting Opp.



## Success Rate vs. Average



## Sales Cycle Days vs. Average

