

# Evolution of Elasticity of Demand for Coal in China and the United States<sup>1</sup>

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<sup>1</sup><https://github.com/gelkouh/econ-21110-winter-2023>

# Where we are

1 Motivation and research questions

2 Replication

3 Extension

# Motivation

- Coal is the largest source of electricity generation globally (just over a third of total electricity generation according to the International Energy Agency)
- ... but coal is also the largest single source of carbon dioxide emissions!
- Knowing the elasticity of demand for coal helps inform creation of policies that provide incentives for substitute energy sources, etc.

# Research questions

- Research questions: What is the price elasticity of demand for coal? How has price elasticity of demand for coal changed over time?
- Replication
  - Burke and Liao (2015), "Is the price elasticity of demand for coal in China increasing?"
  - As of 2012, estimates via OLS with selection on observables strategy that price elasticity of demand for coal was in the range  $-0.3$  to  $-0.7$
  - Finds that price elasticity of demand for coal in China became more elastic from 1998 to 2012
- Extension
  - Understand external validity of Burke and Liao (2015) results by estimating elasticity of demand for coal in the United States
  - Use "better" (i.e., more granular) data: coal mine-power plant contracts instead of aggregated data
  - Employ an IV strategy alongside the selection on observables approach from the replication

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# Data

- Yearly provincial panel data for 1998–2012 covering 30 provincial-level divisions in Mainland China: 22 (formal) provinces, 4 municipalities (Beijing, Tianjin, Shanghai, and Chongqing), and 4 autonomous regions (Inner Mongolia, Guangxi, Ningxia, and Xinjiang)
- There are some missing observations in the replication file provided by authors (see figures on next slide)

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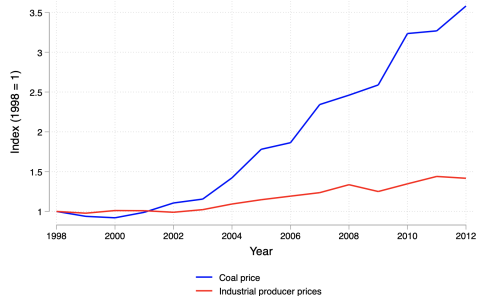
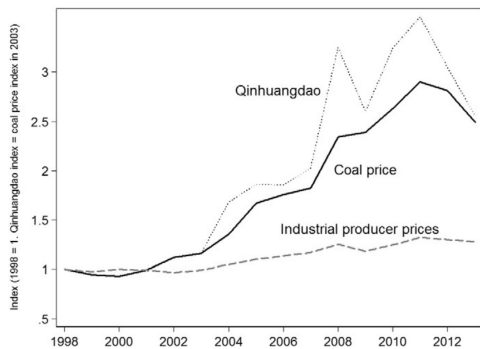
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	mean	sd	min	max
Ln Coal consumption	4.106663	.9305527	.5247285	5.997397
Ln Real coal price index	4.098127	.4318536	2.793868	4.774778
Time trend	7	4.325147	0	14
Ln GDP	8.222613	1.110345	4.524124	10.45717
Observations	465			

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# Figure



# Empirical strategy

## Main OLS regression specifications:

$$\log(C_{pt}) = \beta_1 \log(P_{pt}) + \beta_2 \ln(Y_{pt}) + \beta_3 t + \delta_p + \epsilon_{pt}$$

$$\log(C_{pt}) = \beta_1 \log(P_{pt}) + \beta_2 \log(Y_{pt}) + \beta_3 t + \beta_4 (t \times \log(P_{pt})) + \delta_p + \epsilon_{pt}$$

$$\log(C_{pt}) = \beta_1 \log(P_{pt}) + \beta_2 \log(Y_{pt}) + \beta_3 t + \beta_4 (t \times \log(P_{pt})) + \beta_5 \log(P_{pt-2}) + \beta_6 \log(t \times P_{pt-2}) + \delta_p + \epsilon_{pt}$$

- time period  $t \in \{0, \dots, T\}$ , province  $p$
- $C_{pt}$ : primary coal consumption
- $P_{pt}$ : output price index
- $Y_{pt}$ : real GDP
- $\delta_p$ : province fixed effect



# Empirical results

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
Ln Real coal price index <sub>p,t</sub>	-0.0254 (0.1382)	0.0795 (0.1303)	-0.179** (0.0718)	0.0692 (0.1407)	0.159* (0.0809)	0.162 (0.0993)	0.0523 (0.0952)	-0.183*** (0.0657)	0.0740 (0.1361)
Ln GDP <sub>p,t</sub>	1.186*** (0.2697)	1.420*** (0.2967)	1.291*** (0.3550)	1.269*** (0.2548)	1.111*** (0.2969)	1.112*** (0.2896)	1.256*** (0.4221)	1.234*** (0.3050)	1.088*** (0.2711)
Time trend <sub>t</sub>	-0.0365 (0.0230)	-0.0555** (0.0246)	-0.0605 (0.0388)	0.0869* (0.0471)	-0.0224 (0.0267)	-0.0225 (0.0264)	-0.0212 (0.0396)	-0.0323 (0.0304)	0.215*** (0.0684)
Ln Real coal price index <sub>p,t</sub> × Time trend <sub>t</sub>				-0.0301** (0.0114)					-0.0284* (0.0147)
Ln Real coal price index <sub>p,t-1</sub>					0.00883 (0.0740)				
Ln Real coal price index <sub>p,t-2</sub>					-0.263*** (0.0624)	-0.259*** (0.0840)	-0.0722 (0.1247)	-0.237*** (0.0817)	0.0267 (0.1831)
Ln Real coal price index <sub>p,t-2</sub> × Time trend <sub>t</sub>									-0.0243 (0.0171)
Constant	-5.211*** (1.6401)	-7.492*** (1.9029)	-5.194* (2.6460)	-6.252*** (1.6893)	-4.381** (1.8495)	-4.388** (1.8143)	-5.892** (2.7218)	-3.926* (2.2306)	-5.069*** (1.8172)
Province fixed effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	379	255	124	379	320	320	196	124	320
$R^2$	0.975	0.981	0.994	0.977	0.979	0.979	0.985	0.994	0.982
Adjusted $R^2$	0.972	0.978	0.992	0.974	0.976	0.976	0.981	0.992	0.980

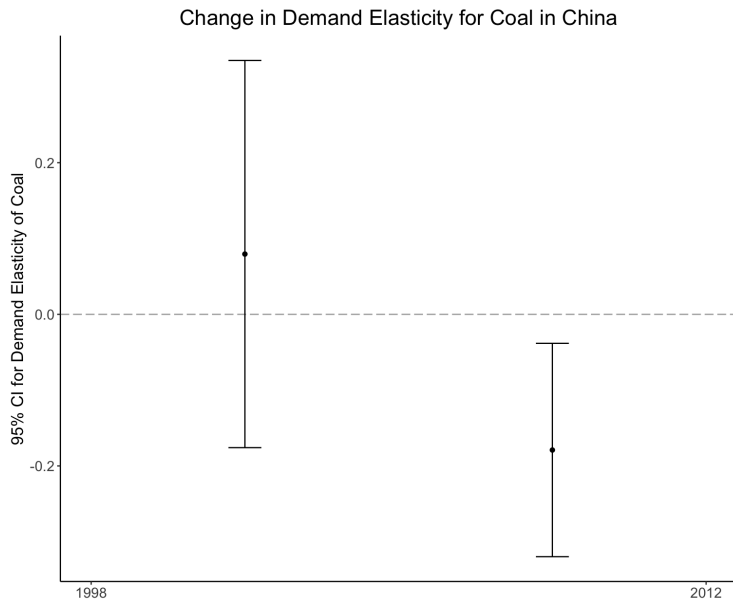
Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

Note: Columns 1, 4, 5, 6, and 9 use the full sample; columns 2 and 7 use 1998-2007 ("early"); columns 3 and 8 use 2008-2012 ("late"). Standard errors clustered at Province level.

⇒ Price elasticity point estimates are: (1) -0.0254 (mean); (2) 0.0795 (mean); (3) -0.179 (mean); (4) -0.3522 (in 2012); etc.

# Empirical results



# Where we are

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2 Replication

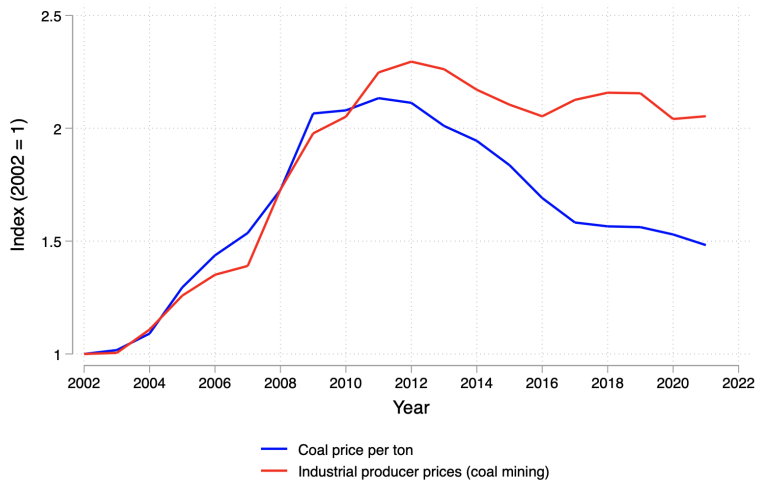
3 Extension

# Data

- **S&P Capital IQ**: coal mine-level power plant contracts and coal seam height data
- **FRED**: Monthly Producer Price Index for coal mining
- **BEA**: State-level real GDP data

	mean	sd	min	max	count
Ln Coal contract quantity (tons)	2.8096	1.377317	-6.907755	8.282483	135315
Ln Real contract coal price per ton	3.55144	.3352458	-1.94591	6.861505	135315
Time trend	6.743687	4.946114	0	19	135315
Ln GDP	12.54432	.7256892	10.83782	14.87147	135315
Coal seam height (in.)	82.63363	22.40209	0	168	32290
Observations	135315				

Figure



# Empirical strategy - linear time trend, OLS

**Full OLS specification with selection on observables:**

$$\log(\text{Quantity}_{it}) = \beta_1 \log(\text{Price}_{it}) + \gamma_t (t \times \log(\text{Price}_{it})) + \tilde{\gamma}_t t + \theta_i + X'_{it} \beta_2 + \epsilon_{it}$$

- time period  $t \in \{0, \dots, T\}$ , contract  $i$
- $\text{Quantity}_{it}$ : quantity in tons of coal in contract
- $\text{Price}_{it}$ : price per ton of coal in contract
- $\theta_i$ : contracting power plant fixed effect
- $X_{it}$ : covariates (GDP, etc.)

# Empirical results - linear time trend, OLS

	(1)	(2)	(3)	(4)
Ln Real coal price per ton	-0.281** (0.1254)	-0.190** (0.0933)	-0.306 (0.3027)	-0.280** (0.1308)
Ln GDP	-0.0148 (0.4494)	0.765* (0.4610)	-1.312 (1.1596)	-0.0145 (0.4443)
Time trend	0.00115 (0.0090)	-0.0329*** (0.0109)	0.0199 (0.0205)	0.00182 (0.0690)
Ln Real coal price per ton $\times$ Time trend				-0.000196 (0.0195)
Constant	4.814 (5.6320)	-5.401 (5.7299)	21.36 (14.9995)	4.805 (5.4895)
Power plant fixed effects	Yes	Yes	Yes	Yes
Observations	135315	92481	42834	135315
$R^2$	0.338	0.359	0.360	0.338
Adjusted $R^2$	0.336	0.357	0.357	0.336

Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

# Empirical strategy - linear time trend, IV

**Structural equation:**

$$\log(Quantity_{it}) = \beta_1 \log(Price_{it}) + \gamma_t (t \times \log(Price_{it})) + \tilde{\gamma}_t t + X'_{it} \beta_2 + \epsilon_{it}$$

**Reduced form equations for the first-stage:**

$$\begin{aligned} \log(Price_{it}) &= \pi_{01} SeamHeight_{it} + \alpha_{0t} (t \times SeamHeight_{it}) + \tilde{\alpha}_{0t} t + X'_{it} \pi_{02} + \nu_{0it} \\ t \times \log(Price_{it}) &= \pi_{11} SeamHeight_{it} + \alpha_{1t} (t \times SeamHeight_{it}) + \tilde{\alpha}_{1t} t + X'_{it} \pi_{12} + \nu_{1it} \end{aligned}$$

- time period  $t \in \{0, \dots, T\}$ , contract  $i$
- $Quantity_{it}$ : quantity in tons of coal in contract
- $Price_{it}$ : price per ton of coal in contract
- $SeamHeight_{it}$ : contracting mine coal seam height in inches
- $X_{it}$ : covariates (GDP, etc.)



# Empirical results - linear time trend, IV

```
. ivregress 2sls lncoalqty lnrealgdp t (lnrealcoalprice c.lnrealcoalprice#c.t = seam_height_in c.seam_height_in#c.t), robust first
```

First-stage regressions

Number of obs = 32,290  
F(4, 32285) = 1440.61  
Prob > F = 0.0000  
R-squared = 0.1384  
Adj R-squared = 0.1382  
Root MSE = 0.2974

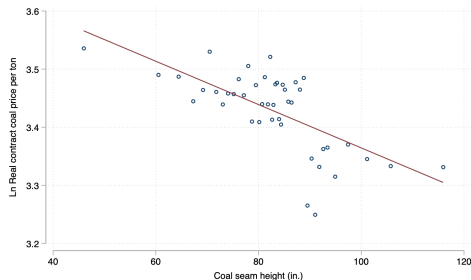
	Coefficient	Robust std. err.	t	P> t	[95% conf. interval]	
lnrealcoalprice						
lnrealgdp	.0925013	.002295	40.31	0.000	.0880031	.0969996
t	-.0402758	.0012027	-33.49	0.000	-.0426331	-.0379185
seam_height_in	-.0037298	.0001564	-23.85	0.000	-.0040363	-.0034233
c.seam_height_in#c.t	.0003089	.0000145	21.29	0.000	.0002804	.0003373
_cons	2.717818	.0314011	86.55	0.000	2.65627	2.779365

Number of obs = 32,290  
F(4, 32285) = 291754.12  
Prob > F = 0.0000  
R-squared = 0.9750  
Adj R-squared = 0.9750  
Root MSE = 2.8592

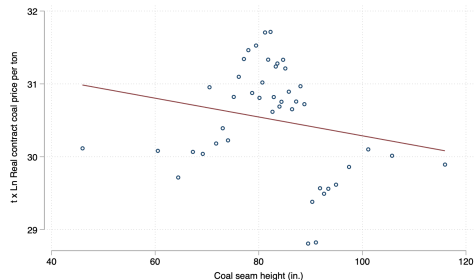
	Coefficient	Robust std. err.	t	P> t	[95% conf. interval]	
c.lnrealcoalprice#c.t						
lnrealgdp	.8116657	.0225328	36.02	0.000	.7675005	.8558309
t	3.107188	.013436	231.26	0.000	3.080853	3.133523
seam_height_in	-.0129057	.0010074	-12.81	0.000	-.0148801	-.0109312
c.seam_height_in#c.t	.0015935	.0001582	10.08	0.000	.0012835	.0019035
_cons	-7.776669	.3007634	-25.86	0.000	-8.366176	-7.187161

# Empirical results - linear time trend, IV

## Relevance:



Binscatter, 2002-2021: 32290 contracts in 44 bins  
First-stage F-statistic: 1440.610650112955



Binscatter, 2002-2021: 32290 contracts in 44 bins  
First-stage F-statistic: 291754.1157393632

**Exogeneity:** variation in coal seam can be treated as an exogenous supply shock

# Empirical results - linear time trend, IV

Instrumental variables 2SLS regression

Number of obs = 32,290  
Wald chi2(4) = 586.67  
Prob > chi2 = 0.0000  
R-squared = .  
Root MSE = 1.7253

lncoalqty	Coefficient	Robust std. err.	z	P> z	[95% conf. interval]	
lnrealcoalprice	-6.541249	.3664515	-17.85	0.000	-7.259481	-5.823017
c.lnrealcoalprice#c.t	.7910052	.0965278	8.19	0.000	.6018143	.9801962
lnrealgdp	-.0350992	.0628476	-0.56	0.577	-.1582781	.0880797
t	-2.628501	.3165763	-8.30	0.000	-3.248979	-2.008023
_cons	25.68733	1.61848	15.87	0.000	22.51517	28.85949

Instrumented: lnrealcoalprice c.lnrealcoalprice#c.t

Instruments: lnrealgdp t seam\_height\_in c.seam\_height\_in#c.t

# Empirical strategy - time dummies, OLS

Full OLS specification with selection on observables:

$$\log(\text{Quantity}_{it}) = \beta_1 \log(\text{Price}_{it}) + \sum_{t=0}^T \gamma_t (\tau_t \times \log(\text{Price}_{it})) + \sum_{t=0}^T \tilde{\gamma}_t \tau_t + \theta_i + X'_{it} \beta_2 + \epsilon_{it}$$

- time period  $t$ , contract  $i$
- $\text{Quantity}_{it}$ : quantity in tons of coal in contract
- $\text{Price}_{it}$ : price per ton of coal in contract
- $\tau_t$ : time period dummy
- $\theta_i$ : contracting power plant fixed effect
- $X_{it}$ : covariates (GDP, etc.)

# Empirical strategy - time dummies, IV

Structural equation:

$$\log(Quantity_{it}) = \beta_1 \log(Price_{it}) + \sum_{t=0}^T \gamma_t (\tau_t \times \log(Price_{it})) + \sum_{t=0}^T \tilde{\gamma}_t \tau_t + X'_{it} \beta_2 + \epsilon_{it}$$

$T + 1$  reduced form equations for the first-stage:

$$\log(Price_{it}) = \pi_{01} SeamHeight_{it} + \sum_{t=0}^T \alpha_{0t} (\tau_t \times SeamHeight_{it}) + \sum_{t=0}^T \tilde{\alpha}_{0t} \tau_t + X'_{it} \pi_{02} + \nu_{0it}$$

$$\tau_1 \times \log(Price_{i1}) = \pi_{11} SeamHeight_{it} + \sum_{t=0}^T \alpha_{1t} (\tau_t \times SeamHeight_{it}) + \sum_{t=0}^T \tilde{\alpha}_{1t} \tau_t + X'_{it} \pi_{12} + \nu_{1it}$$

$\vdots$

$$\tau_T \times \log(Price_{iT}) = \pi_{T1} SeamHeight_{it} + \sum_{t=0}^T \alpha_{Tt} (\tau_t \times SeamHeight_{it}) + \sum_{t=0}^T \tilde{\alpha}_{Tt} \tau_t + X'_{it} \pi_{T2} + \nu_{Tit}$$

- time period  $t$ , contract  $i$
- $Quantity_{it}$ : quantity in tons of coal in contract
- $Price_{it}$ : price per ton of coal in contract
- $SeamHeight_{it}$ : contracting mine coal seam height in inches
- $\tau_t$ : time period dummy
- $X_{it}$ : covariates (GDP, etc.)

# Replication vs. extension

[Figure: Normalize all estimates to 0 in 2000 and plot evolution of elasticities for replication, OLS extension, and IV extension]

# Conclusions

- Burke and Liao (2015) results are not externally valid