PARTICIPANTS

In attendance at the hearing and providing sworn witness testimony were Mr. Rivera as well as Respondents Shufang Chen ("Ms. Chen") and William Pan ("Mr. Pan"), the owners of the Unit. (Jointly, Ms. Chen and Mr. Pan are referred to in this decision as "Landlord" or "Respondents"; jointly, Petitioner and Respondents are referred to as the "Parties.") In addition, Ms. Esperanza Sanz Escudero, from the City of Mountain View's Multicultural Engagement Program, attended and provided translation of the proceedings as requested by Mr. Rivera.

Also attending were Patricia Black, Anky Van Deursen and JoAnn Pham from the City of Mountain View Rent Stabilization Program. Ms. Flavia Toledo, also from the Multicultural Engagement Program, also attended as an observer.

Because the hearing officer needed to review documents which had not been submitted by Respondents prior to the hearing, the evidentiary record for these proceedings was left open until the receipt of those documents post-hearing. The evidentiary record closed upon receipt of those documents.

QUESTIONS PRESENTED:

- 1. What impact does the Landlord's failure to register the Unit until March 31, 2023 have on the maximum lawful rent prior to the imposition of utilities charges?
- 2. Are Respondents entitled to charge Mr. Rivera for any portion of the cost for utilities in addition to the maximum lawful rent for the Unit?

EXHIBIT LIST:

Each party to this proceeding submitted documents which it wished to have considered as evidence supporting their respective positions and arguments in this matter. All documents submitted by the parties were numbered by the hearing officer as set forth below and admitted as evidence. The administrative record was closed on May 17, 2023.

Petitioner's Exhibits:

T-1 Notice of Submission and Proof of Service of Petition Requesting Downward Rent Adjustment (3/8/2023)

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1	T-2	Tenant Petition "A" for Unlawful Rent (3/8/2023)				
2	T-3	Residential I	Residential Lease/Month to Month Rental Agreement (1/1/2009)			
3	T-4	Compilation	: Confirmation of Electronic Payments (8/18/2021 to 2/1/2023)			
4		T-5A Hand	lwritten note re: payment of \$1,600 cash to Shufang Chen (5/3/2023)			
5	T-5	Compilation	: Bank Statements (6/1/22 through 1/31/2023)			
6	T-6	Compilation	: Confirmation of Electronic Payments (6/1/2023 through 4/13/2023)			
7	T-7	Compilation	: Confirmation of Electronic Payments and Utility Statements related			
8		to tenant's u	tility payments (6/23/2022-1/19/2023)			
9	T-8	Notice of Ch	nange of Terms of Tenancy (3/15/19)			
10	T-9	Tenant Estop	opel Certificate (2/21/2022)			
11	T-10	Renewed Re	esidential Lease/Month to Month Rental Agreement (9/1/2022)			
12	Respo	ndent's Exhib	its:			
13	LL-1	Petition Response Notice and Response (4/12/2023)				
14	LL-2	(Further) Landlord Response to Petition (5/9/23)				
15	LL-3	Tenant Statement/Rent Ledger with highlights (4/15/2022-3/1/2023)				
16	LL-4	Tenant Statement/Rent Ledger (1/1/2009 through 5/9/2023)				
17	LL-5	Compilation: PG&E Energy Statements (10/24/2022 through 4/24/2023)				
18	LL-6	Compilation: City of Mountain View Utility Statements (7/8/2022 through				
19	5/8/20	023)				
20	LL-7	Compilation	: Real Estate Disclosure Statements (3/8/2022)			
21		LL-7A.	Seller's Disclosure Statement (2/24/2022)			
22		LL-7B	Seller Property Questionnaire (2/24/2022)			
23		LL-7C	Disclosures of Natural Hazards (2/23/2022)			
24		LL-7D	Chicago Title – Preliminary Report (2/16/2022)			
25	<u>Hearii</u>	ng Officer Exl	nibits:			
26	HO-1 Program E-Mail re Registration Status (3/10/23)					
27	HO-2 Notice of Acceptance (4/7/2023)					
28	-3-					

HO-3	Follow-Up	Information	for Petition	Requesting	Adjustment	(3/7/23))
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- HO-4 Notice of Prehearing Meeting and Hearing Date (4/12/2023)
- HO-5 Summary of Prehearing Conference and Order (5/2/2023)
- HO-6 City of Mountain View Inspection Report (5/20/21; as updated 6/2/21)

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SUMMARY OF TESTIMONY

Mr. Rivera, Mr. Pan and Ms. Chen each provided sworn testimony at the hearing.

Summary of Petitioner's Testimony:

Mr. Rivera testified that he filed his petition because he did not have to pay for utilities under his original rental agreement. The building owners have changed ownership at least three times in recent years, and he believes records were lost in the process. According to Mr. Rivera, "the administrator" (Mr. Pan) repeatedly told him that Mr. Rivera is "paying too little" and that he "has to start paying more." The explanation given to Mr. Rivera by Mr. Pan was that the utilities costs for the Unit were very expensive. Mr. Rivera testified that whenever he goes to the office, the new property manager (Mrs. Pan) also tells him that he must "pay more."

According to Mr. Rivera, the owner before Respondents charged "only a little" for utilities, but now the bills are a lot more. Under the current ownership, Mr. Rivera does not receive any explanation about his utilities bills. There is an app that is used but it only shows the charges, not how they were calculated. Mr. Rivera testified that the current utilities charges have now become too much, so he is very confused and wants to know why. When he called Mr. Pan and asked for an explanation about why the utilities charges were so high, according to Mr. Rivera the response he received was "No, I'm not going to give you an explanation because I'm on vacation." The only thing he was ever told is that Mr. Pan has "talked to everyone and everyone agrees to those documents."

In response to questioning by the hearing officer about the "Tenant Estoppel Certificate" (T-9), Mr. Rivera testified that he did sign it. He did so because the previous landlord made him

sign it. According to Mr. Rivera, the previous landlord told him that the certificate was "part of the process" and that Mr. Rivera "had to do it." Mr. Rivera testified that his rent was raised within three months after he signed the estoppel.

During their discussion about the certificate, the prior owner did not tell Mr. Rivera that signing the document might cause him to waive the legal rights that he might have. He did not tell him that the document was going to be given to Respondents. According to Mr. Rivera, every time a new owner purchased the building, they brought new documents to him and said that he had to sign them. These documents were always in English. Mr. Rivera does not read the English language.

In response to questioning by the hearing officer about the Notice of Change of Terms of Tenancy (T-8), Mr. Rivera first saw the document on the date shown on it. He thinks that he may have signed a copy of it, but he does not have it.

In response to a question from Mr. Pan, Mr. Rivera said that there have been four people living in the Unit for the entirety of his tenancy. He testified that they were all family members. ¹

In response to a question from Mr. Pan about a text message discussion that occurred between him and Mr. Pan on or about December 7, 2022 about the particulars of the rent in which Mr. Rivera said he would not be paying utilities until Mr. Pan's return, Mr. Rivera testified that it was not true that he was told by Mr. Pan that he did not have to pay the utilities charges until Mr. Pan returned from vacation. According to Mr. Rivera, when he went to the office and told them that he did not have the money and might have to take out a loan, the only response he received was that he had to pay.

any material fact relating to Mr. Rivera's petition. See Evidence Code §§210, 350.

In cross-examination, Respondents attempted to obtain testimony from Mr. Rivera about the identity of the Unit's occupants on the grounds that (1) the CSFRA requires a tenant prove, in connection with any new occupant, that the necessary relationships required to avoid a rent increase (family member or replacement roommate) exists, and (2) the CSFRA requires a tenant "register" any new person who moves into a rental property, yet Mr. Rivera had not done so. However, as Mr. Rivera's Petition did not raise the question of how many residents lived in the Unit or allege that he was being charged excess rent on that ground, this hearing officer did not permit Mr. Pan to question Mr. Rivera about the specific identities or familial relationship of everyone living in the Unit as this otherwise-private information is not relevant or necessary to

In response to further questioning by Mr. Pan, Mr. Rivera confirmed that on November 10, 2022, Mr. Rivera requested a copy of the lease he had signed with Respondents and a copy of the utility bill. Mr. Pan orally explained to him how the electricity, gas and water charges were calculated. Mr. Rivera confirmed that he told Mr. Pan that he had to go back and talk to his roommate and would "let Mr. Pan know." In Mr. Rivera's opinion, he still did not have a complete explanation of the divisions and how they were done. Even though he got documents, he did not understand them, because they were in English.

In response to questioning from Mr. Pan about whether he received monthly statements from Respondents about the utilities, Mr. Rivera denied receiving them. He testified that the only documents that are ever available are all in English and he does not read English. He wants to know each month exactly how the charges were prorated. He also did not understand how his utilities were being charged in comparison to the other units or what prorated proportions are for the other units in the rental complex. He felt that since other units had a washer and dryer, and his unit did not, the bills he was getting might not be divided fairly. Mr. Rivera testified that the water charges being demanded by the landlord are now so high that he must do his laundry outside the apartment complex. Mr. Rivera testified that he feels Mr. Pan is just making excuses to him and believes that Respondents are making up their calculations for the utilities. He also testified that, if now under Respondents, the rental amount is going to be based upon how many people live in the Unit, it is a different way of calculating the rent than has been done before.

Mr. Rivera testified that he wants to make sure that everything is being done fairly and according to the law, not just following Respondents' belief about what should be done.

Summary of Respondents' Testimony

Testimony of William Pan

Mr. Pan testified that the reason for Respondents increased utility bills for the Unit was not because they wanted to raise the rent, but because the utilities company increase their charges each year, sometimes as much as 10%. Mr. Rivera has been in his rental since 2009 and those numbers had not been increased to account for that. Respondents adjusted the utility bills "a little

bit" to make it easier to maintain the property. According to Mr. Pan, Respondents have their own costs and want to make the property better, but also need to resolve their negative cash flow. Mr. Pan felt that asking the tenants to pay a portion of the utility bills was fair to everyone.

Mr. Pan testified, while examining Mr. Rivera, that the proration of water bills reflected the fact that Mr. Rivera lives in a 2 bedroom, 1 bathroom apartment and had four people living in the Unit; 30% of the water bill was therefore allocated to his Unit. Mr. Pan confirmed that the utility bills previously sent to Mr. Rivera were a flat \$100 per month but are intended to be around 30% of the cost. Mr. Pan testified that Mr. Rivera's electricity bill was shared equally with Unit C, same as previously. For other utilities, the prorations were calculated differently as Unit B and Unit C were 1 bedroom apartments. According to Mr. Pan, those two apartments are paying 25% of those costs each, but since Mr. Rivera's unit is a 2 bedroom unit, he is paying 50%.²

According to Mr. Pan, Mr. Rivera can access all the details of the rent including the utilities on the app and can come to the office anytime for copies of the bills. The utility bills are for two-month periods, so the amount Mr. Rivera is paying looks higher but in fact is not.

In response to questioning from the hearing officer, Mr. Pan testified that he received a copy of the Tenant Estoppel Certificate as part of their purchase documents. Ms. Chen was the listing agent for the property. He also testified that he prepared the tenant statement/rent ledger (LL-4). Despite the ledger entry's description, Mr. Rivera's utility charges in May 2022 were not \$1,500; that amount was the monthly rent. According to Mr. Pan, in September 2022, Respondents corrected how utilities charges were referenced on the ledger.

In response to questioning from the hearing officer, Mr. Pan confirmed that he saw the tenant's original rental agreement when they purchased the property. Mr. Pan agreed that the original rental agreement did not require the payment of utilities charges. Mr. Pan testified that he made no inquiry of the seller about why utilities were now being charged to tenants despite the absence of utilities charges being shown on the rental agreements. According to Mr. Pan, he did

Although there was no direct testimony confirming this, this testimony gives rise to an inference that there are only three rental units at the 1643 Villa Street complex. However, public records indicate that this complex in fact contains four, not three, units.

not think he needed to make any inquiry because two owners had owned the property before Respondents, and the new charges for utilities shown on the estoppel certificate seemed intuitively correct to him given that Mr. Rivera's original lease was 14 years old, and there were no records about how utilities charges had been handled by previous owners.

Mr. Pan confirmed that Respondents undertook due diligence on what laws might impact the rental units before their purchase. Mr. Pan was not sure whether the real estate disclosures Respondents received as part of their purchase of the property disclosed the existence of a rent control ordinance. He researched on the internet and checked the City of Mountain View website. According to Mr. Pan, he had questions and had tried to e-mail the City before he increased the rent and had also called the City and left two voicemails. He testified that this was "during COVID" so there was no response, presumably nobody was working at the City office. Mr. Pan testified that he attempted to contact the City "2 or 3 times" between July 2022 and the date he was notified that his rental units were not registered, and that Ms. Chen had also attempted to reach the City. Mr. Pan did not make inquiries about the law in Mountain View until he had already purchased the property, so he did not know before he purchased that there was a specific law about rents in Mountain View that was different from California laws about the subject.

Mr. Pan testified that he learned about the CSFRA in approximately July 2022, when he went to the website to find out how Respondents could raise the rent.³ Mr. Pan testified that Respondents did not realize they needed to register their rental units with the Rent Stabilization Program until they received the bill from the previous owner. They received the notice in December, but he was on vacation. When he returned in January 2023, he paid fees to the City immediately and submitted some information to the Rent Stabilization Program via the City's website. Mr. Pan testified that the next time he visited the Rent Stabilization Program, he finished the registration process after a program staff person advised him it had not been completed. Mr.

There was a conflict in Mr. Pan's testimony: initially, he testified that previous owner mentioned about the required fee payment but did not tell him to go to the City to register; he subsequently testified that the prior owner had not told him about the fees, and he did not learn about them until the prior owner sent the bill.

Pan believed that the Unit was fully registered with the City of Mountain View Rent Stabilization Program and all fees paid as of February or March 2023.

According to Mr. Pan, when he browsed the City website, it mentioned that if the tenant adds a person to the rental unit the landlord is not allowed to raise the rent for certain relatives. He testified that he assumed, after Mr. Rivera told him that he had to talk to his roommate about the utilities charges, that the roommate is not a family member, so Respondents could raise the rent because there was a new occupant.

Mr. Pan argued that Mr. Rivera has been living in the Unit since 2009 and since 2019 he has had no problem paying the utility bills. Mr. Rivera had taken 3 or 4 weeks to review their new rental agreement in 2022 and if he had questions or concerns about the rent amounts, he could have come and discussed them with Respondents. He did not say anything at that that time; his complaints did not begin until Respondents changed the way the utilities bills were calculated. Respondents make no money from the utilities charges. If he had an objection to the rent payments, Mr. Rivera could have filed a petition in 2019 or 2020. He did not complain until the utilities bills were \$80 or \$100 higher. Mr. Pan contended that because of Mr. Rivera's delay in complaining, his petition is not fair to Respondents.

<u>Testimony of Shufang Chen:</u>

Ms. Chen originally provided no direct testimony during the hearing. However, upon questioning from the hearing examiner, Ms. Chen testified that she had been a listing agent for "a few" multifamily rental properties being sold in California but did not remember the exact number. None of those listings were in Mountain View. As it related to the estoppel certificate, Ms. Chen testified that the seller in the transaction asked the tenants to sign estoppel certificates and she was not involved in that process. Ms. Chen did not ask the seller whether she could speak to the tenants to confirm the accuracy of the estoppel certificates before the close of escrow.

Ms. Chen did not ask the prior owners for the rental history of the rental units. The only information she received was on the estoppel certificates.

According to Ms. Chen, she never attempted to contact the City of Mountain View after

receiving the bill for registration fees, and nobody told her during the sale process that they needed to pay "the bill" to Mountain View. Ms. Chen did not herself attempt to contact the City of Mountain View as it relates to the unit until approximately March 2023, when she went to the office. Ms. Chen testified that the utilities charges first were imposed under a prior owner, not under Respondents, so they were not Respondents' doing.

ANALYSIS

The ultimate question in this proceeding is: What amount of rent can Respondents legally charge Mr. Rivera for the Unit? The answer to that question requires a two-step process of analysis. First, the lawful amount of rent under the CSFRA must be determined without regard to the utilities charges that are being charged for the Unit. The propriety and amount of utilities charges which can be added to the lawful rent for the Unit must then be determined.

I. Rent Chargeable for the Unit Exclusive of Utilities Charges

Every rental unit in Mountain View is required to be registered with the Rent Stabilization Program unless exempt from the registration requirement. *See* CSFRA Regulations, Chpt. 11, § B subd. (1). The registration process is not complete until all the information which is requested on the Rent Stabilization Program's registration forms (online or otherwise) is provided by a landlord, and the annual program fee paid. *Id.*, § B subd. (2); CSFRA §1709 subd. (j). If this process is not complete by March 1 of each year, the landlord is not in substantial compliance with the CSFRA. CSFRA Regulations, Chpt. 12 § D. The consequence the CSFRA imposes for substantial noncompliance with the CSFRA is that a landlord is prohibited from increasing rent, whether through the CSFRA's annual general adjustment or otherwise. *See* CSFRA Regulations, Chpt. 12, § B & Table 1. That prohibition against a rent increase continues to exist even after registration until any excess rent collected from the tenant is refunded. *Id*.

As of the effective date of the CSFRA in 2016, the rent being charged for the Unit was \$1,500 per month, having increased in June 2014 from the original contract rent of \$1,300 per month. On May 1, 2021, the rent for the Unit was increased by Respondent's predecessor in interest from \$1,500 per month to \$1,600 per month, an increase of 6.7%. This increase was

substantially higher than the annual general adjustment authorized under the CSFRA for 2021. Neither of Respondents' predecessors in interest registered the Unit (which does not qualify for exemption from registration for any reasons set forth in the CSFRA (*see generally* CSFRA § 1703) before raising the rent.

Respondents purchased the Unit from their predecessor landlord in April 2022. Although the Unit was still not registered with the Rent Stabilization Program as required by the CSFRA, on July 19, 2022 Respondents entered into a new rental agreement with Mr. Rivera which (1) increased the rent for the Unit from \$1,600 per month to \$1,650 per month effective September 1, 2022; (2) increased his security deposit by \$350.00, which was paid by Mr. Rivera on September 1, 2022. The increase in rent to \$1,650 per month represented a 3.125 percent increase in rent, again more than the annual general adjustment authorized for 2022. Despite this, Respondents did not complete registration of the Unit until March 31, 2023, almost a year after their purchase.

None of these rent increases for the Unit beginning in 2021 were permissible under the CSFRA. Respondents' predecessors in interest failed to comply with the CSFRA's registration requirement which took effect in 2020. *See* CSFRA §1707(f) [no rent increase permitted unless landlord is in substantial compliance with the ordinance and governing regulations]. That failure continued each year, until March 31, 2023, despite changes in ownership. It was only on that March 2023 date that any owners of the Unit were in substantial compliance with the CSFRA's registration requirement and thus potentially eligible to impose a rent increase. CSFRA Regulations Chpt. 11, ¶ F [failure to register is substantial noncompliance].

Although substantial compliance may be a defense to enforcement of an ordinance in certain circumstances, testimony at the hearing established that Respondents' failure to register the Unit for almost a year was not excusable. Knowledge of the laws governing real property and its use are imputed to a property owner; ignorance of the CSFRA's registration requirement is therefore not an excuse for their violation or a defense against the consequences of the violation. See, e.g., Tarrant v. Butler (1960) 180 Cal.App.2d 235, 240; Winnaman v. Cambria Community

Mr. Pan testified that after his purchase, he consulted the City of Mountain View's Rent Stabilization Program website to "see what he could do with the property" and what rents he could charge but did not learn from that due diligence about CSFRA's registration requirement. Yet information about the registration requirement and a copy of both the CSFRA and its regulations are present on that website. Mr. Pan also testified that he attempted to contact the Rent Stabilization Program "2 or 3" times after he purchased the Unit beginning in July 2022, including by voicemail, but never received a response from the City. If this testimony was credible, this would mean that he could not obtain information from the Program staff for six months (until January 2023.) However, there is no evidence that the entire Rent Stabilization Program was completely shut down for six months. Rent Stabilization Program employees were working physically in the office beginning in April 2022. Mr. Pan's testimony that there was no response to any of his attempts to obtain information from the Rent Stabilization Program for that length of time is simply not credible. Given this, his failure to complete the registration process by March 1, 2023 was not excusable, and requires a conclusion that the Unit was not in substantial compliance until March 31, 2023.

For these reasons, until at least April 1, 2023 neither Respondents nor their predecessors in interest were permitted to demand or collect more than \$1,500 periodic rent for the Unit, plus any additional charges that were authorized under that ordinance as of the effective date of the CSFRA or subsequent.

Finally, Respondents' \$350.00 increase in Mr. Rivera's security deposit also violated the provisions of the CSFRA. On its face, the CSFRA outright prohibits such an increase. CSFRA § 1706 subd. (c).

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This principle has particular force here. Ms. Chen is a real estate agent and handled

Respondents' acquisition of the property containing the Unit. She testified that she had handled multiple real estate transactions of this type (involving multifamily residential properties), even as she did not recall how many. It is therefore not unreasonable to attribute to her a greater duty of inquiry about the laws governing use of the property, including the CSFRA, before purchasing it.

II. <u>Imposition of Utilities Charges for the Unit</u>

In addition to the periodic rent, the duty for Mr. Rivera to pay a portion of the utilities charges for the Unit was first added to Mr. Rivera's rental agreement effective June 2019. (T-8). Those charges were carried over to the new rental agreement signed by the Parties in 2022. (T-10). The question is whether those charges could be lawfully imposed under the CSFRA.

They could not, for two reasons. First, as discussed above, due to the failure of registration *no* rent increase *at all* could have been lawfully noticed at any time until April 1, 2023. CSFRA §1707(f). The second, and equally important reason, however, is that Respondents' imposition of utilities charges on top of the lawful base rent for the Unit was itself independently improper. The definition of "rent" under the CSFRA includes amounts paid for utilities. CSFRA § 1702 subd. (p). Therefore, any increase in those charges, of any amount, is an increase in rent.

As of the effective date of the ordinance, all rents for units covered by the CSFRA were required to be rolled back to the amount charged on October 19, 2015. CSFRA §§1702 subd. (b)(1). After that date, no landlord was permitted to charge a higher rent for a unit covered by the CSFRA until September 1, 2017, and any increase in rent had to be done in accordance with the CSFRA. Id., § 1706(a); CSFRA § 1707(a).

Mr. Rivera's rental agreement prior to the effective date of the CSFRA made no provision for the payment of utilities. (T-4). Since the rent in effect for the Unit in October 2015 was \$1,500 with no utilities costs payable by the tenant, neither Respondents nor their predecessors were entitled to charge any amount for utilities costs for the Unit to Mr. Rivera. Neither had received any approval to do so from the Rent Stabilization Program (following consideration of a landlord petition for an upward adjustment of rent above the maximum legal rent for the Unit, which remained \$1,500 per month because of the failure to register the Unit). The change of the financial terms of Mr. Rivera's rental agreement to add utilities charges to the rent beginning in June 2019 (T-8) was therefore unlawful. Mr. Rivera is entitled to a full refund of all sums which the evidence admitted into the record (T-5 through T-8) confirms that he paid Respondents and

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their predecessors in interest for utilities between June 1, 2019 and the date of this decision.⁵

Impact of the 2019 Change of Terms and 2022 Rental Agreement

In opposition to the Petition, Respondents contended that Mr. Rivera did not complain about either the 2019 change of terms for his tenancy (T-9)⁶ or the new rental agreement with them in 2022 (T-10), both of which include a requirement to pay for utilities and one of which increased his security deposit. This argument is not sufficient to overcome the requirements of the CSFRA. A landlord cannot circumvent their obligations under a rent stabilization ordinance merely by obtaining their tenant's acquiescence or agreement to an otherwise unlawful rental agreement. See, e.g., Gombiner v. Swartz (2008) 167 Cal. App. 4th 1365, 1372; Carter v. Cohen (2010) 188 Cal.App.4th 1038, 1046-8 ["Generally, landlords cannot circumvent their obligations under the RSO through the tenant's acquiescence or agreement.] Instead, "[T]he courts . . . will not enforce an illegal bargain or lend their assistance to a party who seeks compensation for an illegal act." Id., at 1047 citing Lewis Queen v. N. M. Ball Sons (1957) 48 Cal.2d 141. Unless the imposition of utilities charges by Respondents or their predecessors was lawful under the CSFRA, Mr. Rivera could pursue a refund of utility payments he made to Respondents and their predecessors, even if he initially acquiesced to that charge by signing a new rental agreement reflecting that illegal charge. See, e.g., Carter, supra at 1047-1049 [tenant could pursue remedies to recover excess rents paid for a unit covered by the Los Angeles rent stabilization ordinance even though her underlying rental contract was illegal; her knowledge of the fact that her rental did not have a certificate of occupancy when she signed her lease was not enough to overcome the public policies underlying the ordinance).] Yet, as discussed above, neither the imposition of

Recognizing that Respondents did not personally receive all the money that must be refunded because they have only owned the Unit since 2022, they are nonetheless responsible for its repayment to Mr. Rivera. The CSFRA defines "landlord" as "An owner, lessor, sublessor or any other person entitled to receive Rent for the use and occupancy of any Rental Unit, or an agent, representative, predecessor, or successor of any of the foregoing." CSFRA §1702(i) [Emph. Add.] As such, a current landlord's legal duty to a tenant under the CSFRA to refund overcharges in excess of the lawful rent is clear, even if those overcharges were collected by a predecessor landlord. See CSFRA §1714(a).

Mr. Rivera testified that he had seen a copy of the Change of Terms and believed that he had signed it.

utilities charges nor the increase in the security deposit was, in fact, lawful under the CSFRA.

B. Impact of the Tenant Estoppel Certificate

Respondents also contend that their imposition and collections of utilities charges is proper in part because Mr. Rivera signed an estoppel certificate (T-9) at the request of the prior landlord including the payment of utilities as part of his rent for the Unit. In other words, Respondents contend that, by virtue of the estoppel certificate, Petitioner must continue to pay a share of utility costs in addition to his base rent because by signing the estoppel, he agreed that it showed the correct rent for the Unit, including payment for utilities.

This contention cannot be sustained under the facts governing the Petition, even though in most other contexts an estoppel certificate is fully enforceable against the person signing it if that instrument has been relied upon. *See* Evidence Code § 622; *see also* Plaza Freeway Limited Partnership v. First Mountain Bank (2000), 81 Cal. App. 4th 616, 626 [estoppel certificates are enforceable as binding instruments under Evidence Code §622 and with few exceptions, the recitation of facts asserted within them is conclusive.] To enforce the estoppel in this case would, however, contravene the dictates of the CSFRA and the public policy underlying it.

The provisions in the estoppel certificate are provisions regarding the rent level (including the amount of utilities charges to be paid); to wit, they relate to the amount of consideration paid by the tenant for underlying rental agreement. These recitations, therefore, fall squarely within Evidence Code §622's exception to conclusive enforceability – the recital of consideration. *See* Evidence Code §622. Therefore, the representations in the estoppel certificate in this case about the amount of rent due and payable by the tenant, including for utilities, are not binding on Mr. Rivera in this or any other proceeding.

The determination of whether the representation in the estoppel certificate that Mr. Rivera had "no defenses, off-sets, or counterclaims against the payment of rent" against his landlord as of the date he signed the estoppel (which, if enforceable would require denial of this Petition) presents a closer legal question. Clearly, on the date Mr. Rivera signed the estoppel he did, in fact, have a defense, off-set and counterclaim against the payment of rent (because of the

unlawful increases in rent discussed above). The representation, therefore, was false at that time. Factual representations in an estoppel certificate are routinely enforced against tenants within the context of commercial leases, even when those facts as stated are erroneous. *See, e.g., Plaza Freeway, supra*, at 626. Because the representation of "no defenses, off-sets, or counterclaims against the payment of rent" in the estoppel certificate is about the legal relationship between the parties, and not a representation about the amount of consideration, it does not fall into Evidence Code § 622's exception. Its enforceability must be separately considered.

This hearing officer finds that despite Evidence Code § 622, the representation that Mr. Rivera had no defenses, off-sets or counterclaims against his landlord relating to rent cannot be conclusively applied against Mr. Rivera, for two reasons.

First, it is settled law that any waiver of statutory rights⁷ must be voluntary, knowing and intelligent, or it is unenforceable. *See*, *e.g.*, <u>Bauman v. Islay Investments</u> (1973) 30 Cal.App.3d 752, 758 ["(I]t is settled law in California that a purported 'waiver' of a statutory right is not legally effective unless it appears that the party executing it had been fully informed of the existence of that right, its meaning, the effect of the 'waiver' presented to him, and his full understanding of the explanation."]

In this case, Mr. Rivera testified that he signed the estoppel certificate because he was told by the predecessor landlord that he must do so as "part of the process." Mr. Rivera was not given the option to *not* sign the estoppel. He was not told that the estoppel certificate was being given to a new buyer and that the new buyer might rely upon it. He was not told anything about what an estoppel certificate means or does. As Mr. Rivera testified, he does not read English and therefore could not read or understand the estoppel certificate, which is written entirely in English, let alone understand the possible legal consequences of his signing. While the law does not generally excuse the failure to read a document before signing it, even when there is a language barrier (unless the document was a contract negotiated in a language other than English; see Civil Code

[&]quot;A municipal ordinance has the same force within the corporate limits of the city adopting it as does a statute throughout the state." <u>Farmer v. City of Inglewood</u>, (1982) 134 Cal.App.3d -16-

§1632), Mr. Rivera was given no information by Respondents' predecessor in interest about the nature of the estoppel certificate, the reasons he was being asked to sign one, and the possible legal impact if another, unknown person, relied upon it in the future. Under these circumstances, the estoppel certificate cannot be enforced in a way that would effectuate a waiver of his right under the CSFRA to seek recovery of unlawful rents he paid.

Additionally, the estoppel certificate at issue in the Petition is for a residential unit which is subject to local regulatory protections adopted in part for the primary purpose of protecting tenants from excessive rent increases. See, e.g., CSFRA § 1700. The estoppel certificate therefore implicates not just principles of contract and waiver; it implicates public policy, including those reflected in the CSFRA and its regulations. Section 1713 of the CSFRA provides that "Any provision of a Rental Housing Agreement, whether oral or written, which purports to waive any provision of this Article established for the benefit of the Tenant, shall be deemed against public policy and shall be void." It would be a violation of public policy to permit Respondents to retain the right to violate the CSFRA's rent limitations merely because Mr. Rivera signed a document purporting to absolve his landlord from liability for rent claims in the future. See, e.g., Panzer-Hamilton Company v. Bray. (1929) 96 Cal.App. 460, 464-65. [estoppel cannot be enforced to effectuate a violation of law or public policy.]

C. <u>Impact of an Alleged Increase in Occupancy</u>

According to Respondents, Mr. Rivera has roommates who (1) moved into the Unit after the date of Mr. Rivera's original rental agreement in 2009, such that they were "additional occupants" within the meaning of the CSFRA; and (2) are not qualifying relatives who otherwise qualify for protection from rent increases under the CSFRA despite moving in after the tenancy began. Respondents contended that the increased utilities charges which Respondents have levied for the Unit are proper because Mr. Rivera now has an additional occupant living in the Unit.

The CSFRA Regulations (at Chapter 9) address the question of additional occupants and their impact, if any, upon the maximum legal rent chargeable for a covered rental unit. Chapter 9, Section C(4) provides that an additional occupant does not, in and of itself, authorize an increase

in the maximum legal rent; an increase is not lawful unless the *only* occupants of a rental unit are "additional occupants" as defined in the Regulations.⁸

Mr. Rivera testified that he still occupies the Unit and has occupied the Unit continuously since the beginning of his tenancy (before the effective date of the CSFRA.) He also testified that, despite there being only three (3) tenants listed on his original 2009 lease, there was not an actual increase in the number of persons occupying the Unit. He also testified there have been four people living in the Unit since the inception of his tenancy in 2009.

Mr. Rivera's continuous occupancy in the Unit prohibits any increase in the rent charged for a covered unit because of additional occupants unless it is otherwise authorized by the CSFRA; to wit, the additional occupant neither qualifies for protection as an eligible relative or as a replacement roommate. CSFRA Regulations, Chpt. 9, §C(4)(b). A landlord has no unilateral right, under the CSFRA, to simply raise the rent or add utilities charges to the maximum legal rent to reflect a rental unit's higher occupancy unless the additional occupant enjoys no protections under the CSFRA because they are not an eligible family member or replacement roommate. Any such increase in rent is unlawful. While Mr. Pan testified about his belief that there was an additional occupant in the Unit that was not sufficiently related to Mr. Rivera, he also testified that this was an assumption based only upon Mr. Rivera telling him that he had to "talk to his roommate" about the increase in utilities charge for the Unit. Assumptions are not, by definition, competent evidence sufficient to rebut Mr. Rivera's direct testimony about the number of people living in the Unit. The alleged increase in the occupancy in the Unit does not, therefore, provide a defense against the relief sought in the petition.

D. <u>Applicability of Laches Defense</u>

Finally, Respondents contend that the Petition should be denied because Mr. Rivera

[&]quot;Additional Occupant" is defined at Chapter 9, Section (B)(1) of the Regulations as "An Additional Occupant is any person whose primary residence is a Covered Rental Unit, but who was not one of the original occupant(s) who took possession of the Covered Rental Unit when the tenancy began for the Covered Rental Unit, unless the person occupied the Covered Rental Unit on or before December 23, 2016."

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waited "too long" to complain about the addition of utilities charges to his rent, which began in June 2019 under Respondent's predecessor in interest. Mr. Pan repeatedly testified that Mr. Rivera "had no problem" with paying utilities until the amount increased and made no complaints prior to that time. With this argument, Respondents effectively assert the equitable defense of laches against the Petition. A laches defense, fundamentally grounded in equity, cannot be sustained in this case. Just as the estoppel certificate cannot be enforced against Mr. Rivera as violative of public policy, so too would denial of relief to Mr. Rivera solely because he delayed in filing his Petition.

ORDER

Given the evidence and arguments received prior to, at, and after the Hearing, and good cause appearing, it is hereby **ORDERED** as follows:

It is **FOUND** that the maximum legal rent chargeable for the Unit was \$1,500 per month from the inception of the CSFRA in 2016 through at least April 1, 2023 due to Respondents' (and their predecessors') failure to register the Unit as required by the CSFRA.

It is further **FOUND** that Respondents' assessment and collection of any sums over and above the maximum lawful rent for the Unit (including those sums collected by their predecessors in interest) violated the CSFRA and must be refunded to Mr. Rivera.

It is further **FOUND** that Mr. Rivera is entitled to a be refunded all sums paid to Respondents or their predecessors in interest that were more than the \$1,500 maximum lawful rent for the Unit for the period of March 15, 2019 through the date of this decision.

It is therefore **ORDERED** that Respondents shall refund to Mr. Rivera the sum of \$2,250.00, representing the amount of rent collected by Respondents and their predecessors in interest between June 1, 2021 and the date of this decision which exceeded the \$1,500 maximum lawful rent for the Unit. This overcharge was \$100 per month for the months of June 2021 through August 2022 (15 months), and \$150.00 per month from September 1, 2022 through the date of this decision (9 months), assuming tenant continued to pay \$1,650.00 for rent after January 1, 2023.

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Although Mr. Rivera did not submit evidence of the rent he paid to Respondents in May 2021, It is further **ORDERED** that, in addition to the payments listed above, Respondents shall refund to Mr. Rivera 100 percent of any rent amount he paid to Respondents for rent for the month of May 2021 which exceeded the lawful rent amount of \$1,500. If there is a factual dispute between Petitioner and Respondents and the amount to be refunded under this provision, Petitioner shall not be required to file a new petition but may instead ask the Rent Stabilization Program to reopen this proceeding and schedule a compliance hearing relating to this matter at which evidence and argument to be evaluated by this hearing officer.

It is further **ORDERED** that, in addition, Mr. Rivera shall be refunded the sum of \$3,350.85 (representing the total amount of utilities payments he made up for the period of May 1, 2019 to April 13, 2023).

It is further **ORDERED** that, in addition to the payments listed above, Respondents shall refund to Mr. Rivera 100 percent of the amount he paid to Respondents for rent and utilities payments above the lawful rent amount of \$1,500 after April 13, 2023. If there is a factual dispute between Petitioner and Respondents and the amount to be refunded under this provision, Petitioner shall not be required to file a new petition but may instead ask the Rent Stabilization Program to reopen this proceeding and schedule a compliance hearing relating to this matter at which evidence and argument to be evaluated by this hearing officer.

It is further **ORDERED** that, in addition to the payments listed above, Respondents shall refund an additional \$350.00 to Mr. Rivera, the amount that they received as an increase to his security deposit in violation of CSFRA § 1706 subd. (c). Respondents may not increase Mr. Rivera's security deposit in the future, except in compliance with the CSFRA's provisions.

It is therefore **ORDERED** that Respondents shall pay to Mr. Rivera a total of \$5,600.85, plus any additional sums paid by Mr. Rivera over the lawful rent amount of \$1,500 after April 13, 2023 to Respondents for rent and utilities, on or before August 1, 2023.

It is further **ORDERED** that if Mr. Rivera does not receive full payment from Respondents by August 1, 2023, Mr. Rivera shall be entitled to withhold his rent payments until

such time as he has withheld a total \$5,600.85 (or any lesser sum that is appropriate if Respondents have made any earlier payment required by this decision directly to Mr. Rivera.). Mr. Rivera may refer to Attachment 1 to this Decision the recommended Credit Schedule in the event that he must withhold rent to recover the sums awarded to him by this decision.

It is further **ORDERED** that the maximum lawful rent for the Unit shall be \$1,500 per month until Respondent is in full compliance with this order, is otherwise in substantial compliance with the CSFRA, and until a notice of rent increase complying with the requirements of state law and the CSFRA in terms of the amount of increase and the timing of the increase is given to Mr. Rivera and the notice period has expired. This maximum lawful rent amount is inclusive of all utilities. Any future rent increases for the unit may be applied as a percentage only of this maximum lawful rent.

It is further **ORDERED** that if any dispute arises as to whether any party has failed to comply with this Decision, any party may request a Compliance Hearing pursuant to CSFRA Regulations, Chpt. 5, section J(1).

It is further **ORDERED** that Respondents may not impose or collect any sums for the purposes of paying the Unit's utility costs going forward, for whatever reason, unless and until (1) Respondents have filed a petition for a rent increase pursuant to the CSFRA and have obtained a final order authorizing a rent increase for that purpose; (2) Respondents are otherwise in substantial compliance with the CSFRA; and (3) Respondents subsequently provide Mr. Rivera with a written notice of rent increase in the manner required by law. ⁹

Respondents are reminded that, pursuant to CSFRA section 1707 subd (b), they are prohibited from including, in any future rent increase, any annual general adjustments that accrued prior to their ownership, but which were not lawfully implemented by their predecessor

Respondents are not without additional remedies to mitigate the financial impact of this decision. Question 17(B) of the Seller's Disclosure Statement (Exh. LL-7A) required the seller to disclose whether any rent control law governed the operation of the property being sold. See LL-7A at pg. 3. Landlord's predecessor in interest falsely answered "No" in response to this question, as the CSFRA was in effect during the entirety of the seller's ownership, having gone into effect in 2016. Given this, Respondents may have a remedy against their seller for failure to disclose the existence of the CSFRA as was required by the disclosure forms used in the purchase transaction.

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3	IT IS SO ORDERED.
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1643 Villa St Apt - RHC Petition# C22230029

Hearing Officer Decision

	Actu	al Premises	Acti	ual Utilities		Pay	ments in Excess
Month/Year of Rent Payment	R	ent Paid		Paid	Lawful Rent	ŀ	y Petitioner
5/2021	TBD		\$	-	\$ 1,500.00	TBD	
6/2021	\$	1,600.00	\$	32.00	\$ 1,500.00	\$	132.00
7/2021	\$	1,600.00	\$	58.00	\$ 1,500.00	\$	158.00
8/2021	\$	1,600.00	\$	70.00	\$ 1,500.00	\$	170.00
9/2021	\$	1,600.00	\$	72.00	\$ 1,500.00	\$	172.00
10/2021	\$	1,600.00	\$	68.00	\$ 1,500.00	\$	168.00
11/2021	\$	1,600.00	\$	58.00	\$ 1,500.00	\$	158.00
12/2021	\$	1,600.00	\$	30.00	\$ 1,500.00	\$	130.00
1/2022	\$	1,600.00	\$	42.00	\$ 1,500.00	\$	142.00
2/2022	\$	1,600.00	\$	51.00	\$ 1,500.00	\$	151.00
3/2022	\$	1,600.00	\$	71.00	\$ 1,500.00	\$	171.00
4/2022	\$	1,600.00	\$	62.30	\$ 1,500.00	\$	162.30
5/2022	\$	1,600.00	\$	-	\$ 1,500.00	\$	100.00
6/2022	\$	1,600.00	\$	-	\$ 1,500.00	\$	100.00
7/2022	\$	1,600.00	\$	65.25	\$ 1,500.00	\$	165.25
8/2022	\$	1,600.00	\$	185.52	\$ 1,500.00	\$	285.52
9/2022	\$	1,650.00	\$	-	\$ 1,500.00	\$	150.00
10/2022	\$	1,650.00	\$	130.59	\$ 1,500.00	\$	280.59
11/2022	\$	1,650.00	\$	230.88	\$ 1,500.00	\$	380.88
12/2022	\$	1,650.00	\$	81.13	\$ 1,500.00	\$	231.13
1/2023	\$	1,650.00	\$	743.97	\$ 1,500.00	\$	893.97
2/2023	TBD		\$	517.74	\$ 1,500.00	\$	517.74
3/2023	TBD		\$	263.88	\$ 1,500.00	\$	263.88
4/2023	TBD		\$	517.59	\$ 1,500.00	\$	517.59
5/2023	TBD		TBD		\$ 1,500.00	TBD	
6/2023	TBD		TBD		\$ 1,500.00	TBD	
7/2023	TBD		TBD		\$ 1,500.00	TBD	
SUBTOTALS*	\$	32,250.00	\$	3,350.85	\$ 31,500.00		
		TOTAL				\$	5,600.85

Credit Schedule

Month/Year of Rent Payment	Monthl Owed i Utilities Rent)	ncluding	 : Credited to	Total I be Pai Petitio	,
7/2023	\$	1,500.00	\$ 1,500.00	\$	-
8/2023	\$	1,500.00	\$ 1,500.00	\$	-
9/2023	\$	1,500.00	\$ 1,500.00	\$	-
10/2023	\$	1,500.00	\$ 1,100.85	\$	399.15
TOTAL			\$ 5,600.85		

Refund Schedule

Month/Year of Rent Payment	Total Refund
8/2023**	\$5,950.85

^{*} Subtotals for the Lawful Rent column calculates through April 2023 only to account for records submitted.

^{**} This amount includes \$2,250.00 for excess rent, \$3,350.85 for utilities, and \$350.00 for the additional security deposit. If credit schedule elected for refund to tenant, then only the refund of \$350.00 for the additional security deposit is due by this deadline.