

12/10 call w/ Borgia

● Based on 2003 B-W cost est. x expected factor to
get to synergies

↳ \$550M agreed

12/10 K. Whitehurst, J. Neely

Project J+K 2000/01 - studies of what would happen to unit cost if we brought in the add'l vol.

60-80¢/M cost savings determined on 40 bn units

Could approach \$1.25/M savings

need 600-800 people

→ Joe/Tim Martin

\$109 savings very conservative

Selling \$200 M B.W. # for 1400 people, cars, offices

\$10.49/M all-in mfg. cost

Can save \$40-50M on RTRP

\$40M packaging mat'ls.

Legal may have upside in RTR budget - from RTR's \$230M
may want to talk to Bearing Point

* need functional people ~ \$

Friday afternoon - touch base w/ Ken/ Jeff - 1st w/ Ken, then w/ Jeff

* Darryl - also is it ok to est future costs - '03 est.

Best practice target

CBW to notify Borgia/J. about bri. mtg.

How to communicate targets - group? individual groups?