


Staff Meeting

- 003 First time
- 2 stars You SAVE
- 23% bin CML
Spikes vs. Hump
- 50m Adj For Malin Monday
- 35% Incremental on Sa

R.S.V.P.
WESTIN
HOTELS & RESORTS

VISIT WESTIN.COM OR CALL 800-WESTIN1

52958 9783

PRICE

Ctn Price Postd Dist Pack Price Postd Dist B5G F1

Ind 490 Eclipse vs Mar

Discont 2.99 Marl 2.55 Dom No Ctn Price Mixed Promo

Tide B5

RamTrack No Price

Tide 600 B5 No Eclipse

Mobil - Ctn Pricing

NCS - 2.99 \$ 2.55 Dor/Boric 25.99 /ctn

7/11 - Good 3.07 Export Dor B5G.F S2 Tin S2 B5G.F

Cherison - No Promo No Price

Cheopre \$25.49.

Eckhardt \$3.39

Men 60 BD - B5G.F - \$1.00 off Coffe

Cherison - S2 \$ Dor Spin Tide Good Independent

Sell -

Eclipse - Dist good - real real real spotty sale - driving low dist.
Smoking in the house only. Nocturnal Sales

Fssvi: * Walgreen, * Rite Aid, Eckhardt Need to learn to "Sell" Ciggs.

- Low Vol - Few Styles Big Oppt.

- Chain Reaction where Volume is discont. except AE Accounts Okay thing