

White Specs  
3/23



DENNIS AND COMPANY  
RESEARCH

Use Cont

~~CP Research~~

PSWD - Lynn Bourdon

(Marketing & 2401)

Expires  
60 day  
from DTS

Buy One Pack \$10 value.

Kool Baltimore

see  
(Chicago Club Card) 1 pin  
Club Card (3 times) waves

@ Order <sup>all</sup> ~~full~~ cards 3 styles  
one time.

Duplicates Allowed? Stan  
May one time per wave. LTS  
Milds.

Work out words on  
Did you call...

Quota 200 per wave.

1 pack sleeve  
APL - have right (Cards)  
BU they pack

(put in  
sometime in May -  
Delivery late April  
for cards

53623 1931



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Qty per F.G.  
(10 cartons in  
a kit)

Promo Mex 5-3-2

5% off to 30% Milds

20% Lights

200 per wave. But

we don't know offer qty.

Need offer qty to  
determine Card  
Qty.

53623 1932

"Focus Stores" (ASU 30's)

Our Cards wk before 6/12. POS  
week of 6/12

Instore 7/10

DTS - 7/24

Q'ne to Phone ~~6/24~~  
7/10 6/28