

Agency
id INT, companyName VARCHAR(50), email VARCHAR(50), address VARCHAR(50), city VARCHAR(50), state VARCHAR(50), postalCode VARCHAR(50), phone VARCHAR(50), applySubsidy INT, subsidyAmount NUMERIC, createDate DATE

Lead
id INT, firstName VARCHAR(50), lastName VARCHAR(50), email VARCHAR(50), address VARCHAR(50), city VARCHAR(50), state VARCHAR(50), postalCode VARCHAR(50), insuranceProduct VARCHAR(20), createDate DATE

Agent
id INT, agencyId INT, firstName VARCHAR(50), lastName VARCHAR(50), email VARCHAR(50), address VARCHAR(50), city VARCHAR(50), state VARCHAR(50), postalCode VARCHAR(50), phone VARCHAR(50), createDate DATE

AgentLead
id INT, AgentId INT, AgencyId INT, LeadId INT, channelType VARCHAR(10), cost NUMERIC, isCredited INT, createDate DATE

