

## INTRODAUCTION

New York City is famous for its excellent cuisine. Its food culture includes an array of international
cuisines influenced by the city's immigrant history. Sushi restaurants have become lately so popular in
the United States that now it seems that there is one on every corner in almost every city, big or small.
Starting a sushi restaurant can be a great business opportunity, but you need to "rise" above others to
stay on the game in the long run.

### **BUSINESS PROBLEM**

My clientele wants to open a restaurant in the Manhattan area, so my solemn focus on that area. The
objective is to locate and recommend to the CEO which neighborhood of New York City will be the best
choice to start a restaurant. They also expect to understand the logic and reasons that lead me to my
recommendations.

### DATA SELECTION

- To identify the characteristics of our competitors' venues in Manhattan, we would first need to find out the number of sushi bars in Manhattan currently and their location.
- We then used Google Map API to find their geographic coordinates based on their postal code addresses.
- In Manhattan, there is 1111 sushi bars are currently operating.

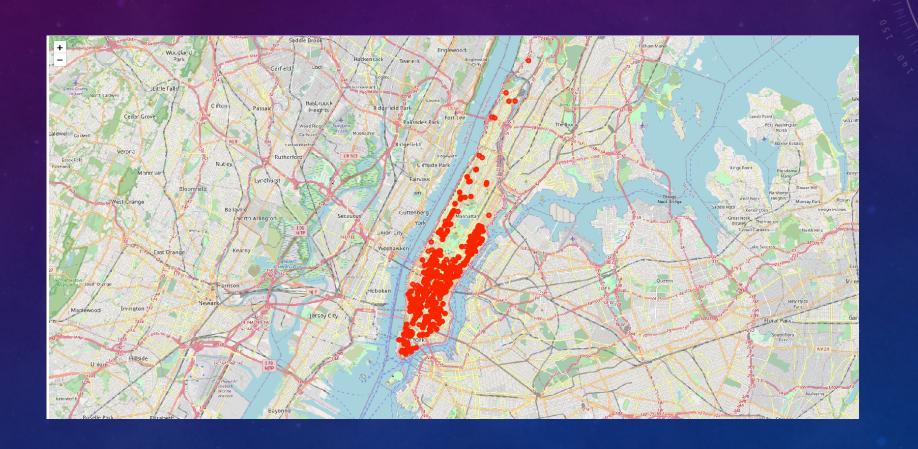
## DATA SELECTION

 Google Map API was used to find their geographic coordinates of the 5 locations shortlisted for our sushi bar:

	Neighborhood	Neighborhood Latitude	Neighborhood Longitude	Venue	Venue Latitude	Venue Longitude	Venue Category
I –	rteignbornood	Treignbornood Edutade	ricigiibornoou Eorigitude	Tende	vende Editade	venue Longitude	Tende Gategory
0	Marble Hill	40.876551	-73.910660	Planet Tokyo	40.886233	-73.909479	Sushi Restaurant
1	Chinatown	40.715618	-73.994279	Nakaji	40.715912	-73.996597	Sushi Restaurant
2	Chinatown	40.715618	-73.994279	Shinsen	40.715608	-73.996611	Japanese Restaurant
3	Chinatown	40.715618	-73.994279	Bondi Bar	40.721247	-73.996264	Sushi Restaurant
4	Chinatown	40.715618	-73.994279	Sushumai Asian Fusion	40.721155	-73.987337	Sushi Restaurant

- Addresses are converted into their equivalent latitude and longitude values.
- Foursquare API is used to explore neighborhoods in Manhattan, New York.
- After that, explore function to get sushi restaurant categories in each neighborhood.

]:	Neighborhood	Asian Restaurant	Bakery	Chinese Restaurant	Cocktail Bar	Deli / Bodega	Fish Market	Grocery Store	Hawaiian Restaurant	Indian Chinese Restaurant	Japanese Restaurant	Noodle House	Poke Place	Ramen Restau		Sake S Bar	Sandwich Place	Seafood Restaurant	Smoothie Shop	khouse	Sushi Restaurant	Theme Restaurant	Vegetarian / Vegan Restaurant
0	Marble Hill	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0
1	Chinatown	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0
2	Chinatown	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0
3	Chinatown	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0
4	Chinatown	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0



Then using this feature to group the neighborhoods into clusters K-means clustering algorithm will be
use to complete this task. And also, the Folium library to visualize the neighborhoods in Manhattan and
its emerging clusters.

	Neighborhood	1st Most Common Venue	2nd Most Common Venue	3rd Most Common Venue	4th Most Common Venue	5th Most Common Venue	6th Most Common Venue	7th Most Common Venue	8th Most Common Venue	9th Most Common Venue	10th Most Common Venue
0	Battery Park City	Sushi Restaurant	Japanese Restaurant	Noodle House	Theme Restaurant	Indian Chinese Restaurant	Bakery	Chinese Restaurant	Cocktail Bar	Deli / Bodega	Fish Market
1	Carnegie Hill	Sushi Restaurant	Japanese Restaurant	Vegetarian / Vegan Restaurant	Indian Chinese Restaurant	Asian Restaurant	Seafood Restaurant	Sandwich Place	Sake Bar	Restaurant	Ramen Restaurant
2	Central Harlem	Sushi Restaurant	Vegetarian / Vegan Restaurant	Japanese Restaurant	Bakery	Chinese Restaurant	Cocktail Bar	Deli / Bodega	Fish Market	Grocery Store	Hawaiian Restaurant
3	Chelsea	Sushi Restaurant	Japanese Restaurant	Asian Restaurant	Fish Market	Vegetarian / Vegan Restaurant	Seafood Restaurant	Sandwich Place	Sake Bar	Restaurant	Ramen Restaurant
4	Chinatown	Sushi Restaurant	Japanese Restaurant	Vegetarian / Vegan Restaurant	Bakery	Chinese Restaurant	Cocktail Bar	Deli / Bodega	Fish Market	Grocery Store	Hawaiian Restaurant

- Using K-mean to clustering data area with less number of sushi bars
- Cluster 0

nanhat	anhattan_merged.loc[manhattan_merged['Cluster Labels'] == 0, manhattan_merged.columns[[1] + list(range(5, manhattan_merged.shape[1]))]]												
:	Neighborhood	1st Most Common Venue	2nd Most Common Venue	3rd Most Common Venue	4th Most Common Venue	5th Most Common Venue	6th Most Common Venue	7th Most Common Venue	8th Most Common Venue	9th Most Common Venue	10th Most Common Venue		
1	Chinatown	Sushi Restaurant	Japanese Restaurant	Vegetarian / Vegan Restaurant	Bakery	Chinese Restaurant	Cocktail Bar	Deli / Bodega	Fish Market	t Grocery Store	Hawaiian Restaurant		
11	Roosevelt Island	Sushi Restaurant	t Asian Restaurant	Japanese Restaurant	Bakery	Chinese Restaurant	Cocktail Bar	Deli / Bodega	Fish Market	drocery Store	Hawaiian Restaurant		
19	East Village	Sushi Restaurant	Japanese Restaurant	Vegetarian / Vegan Restaurant	Bakery	Chinese Restaurant	Cocktail Bar	Deli / Bodega	Fish Market	Grocery Store	Hawaiian Restaurant		
21	Tribeca	Sushi Restaurant	Noodle House	Theme Restaurant	Japanese Restaurant	Bakery	Chinese Restaurant	Cocktail Bar	Deli / Bodega	Fish Market	Grocery Store		
22	Little Italy	Sushi Restaurant	Japanese Restaurant	Noodle House	Bakery	Chinese Restaurant	Cocktail Bar	Deli / Bodega	Fish Market	drocery Store	Hawaiian Restaurant		
23	Soho	Sushi Restaurant	Japanese Restaurant	Noodle House	Poke Place	Theme Restaurant	Indian Chinese Restaurant	Bakery	Chinese Restaurant	Cocktail Bar	Deli / Bodega		
27	Gramercy	Sushi Restaurant	Japanese Restaurant	Vegetarian / Vegan Restaurant	Bakery	Chinese Restaurant	Cocktail Bar	Deli / Bodega	Fish Market	drocery Store	Hawaiian Restaurant		
28	Battery Park City	Sushi Restaurant	Japanese Restaurant	Noodle House	Theme Restaurant	Bakery	Chinese Restaurant	Cocktail Bar	Deli / Bodega	Fish Market	Grocery Store		
31	Noho	Sushi Restaurant	Japanese Restaurant	Vegetarian / Vegan Restaurant	Bakery	Chinese Restaurant	Cocktail Bar	Deli / Bodega	Fish Market	drocery Store	Hawaiian Restaurant		
32	Civic Center	Sushi Restaurant	Japanese Restaurant	Noodle House	Theme Restaurant	Bakery	Chinese Restaurant	Cocktail Bar	Deli / Bodega	Fish Market	Grocery Store		
35	Turtle Bay	Sushi Restaurant	Japanese Restaurant	Asian Restaurant	Steakhouse	Seafood Restaurant	Indian Chinese Restaurant	Bakery	Chinese Restaurant	t Cocktail Bar	Deli / Bodega		
36	Tudor City	Sushi Restaurant	t Asian Restaurant	Japanese Restaurant	Vegetarian / Vegan Restaurant	Steakhouse	Smoothie Shop	Hawaiian Restaurant	Bakery	Chinese Restaurant	Cocktail Bar		
37	Stuyvesant Town	Sushi Restaurant	Japanese Restaurant	Vegetarian / Vegan Restaurant	Bakery	Chinese Restaurant	Cocktail Bar	Deli / Bodega	Fish Market	drocery Store	Hawaiian Restaurant		
39	Hudson Yards	Sushi Restaurant	t Asian Restaurant	Japanese Restaurant	Cocktail Bar	Bakery	Chinese Restaurant	Deli / Bodega	Fish Market	drocery Store	Hawaiian Restaurant		

#### • Cluster 1

: m	anhat	tan_merged.	loc[manhattan_merg	ed['Cluster Labels'	] == 1, manhattan_me	rged.columns[[1] +	list(range(5, manha	ttan_merged.shape[1]	))]]			
26]		Neighborhood	1st Most Common Venue	2nd Most Common Venue	3rd Most Common Venue	4th Most Common Venue	5th Most Common Venue	6th Most Common Venue	7th Most Common Venue	8th Most Common Venue	9th Most Common Venue	10th Most Common Venue
	8	Upper East Side	Sushi Restaurant	Japanese Restaurant	Asian Restaurant	Fish Market	Vegetarian / Vegan Restaurant	Seafood Restaurant	Hawaiian Restaurant	Bakery	Chinese Restaurant	Cocktail Bar
	9	Yorkville	Sushi Restaurant	Japanese Restaurant	Vegetarian / Vegan Restaurant	Fish Market	Indian Chinese Restaurant	Asian Restaurant	Sandwich Place	Sake Bar	Restaurant	Ramen Restaurant
	10	Lenox Hill	Sushi Restaurant	Asian Restaurant	Japanese Restaurant	Fish Market	Vegetarian / Vegan Restaurant	Seafood Restaurant	Hawaiian Restaurant	Bakery	Chinese Restaurant	Cocktail Bar
	13	Lincoln Square	Sushi Restaurant	Japanese Restaurant	Smoothie Shop	Chinese Restaurant	Grocery Store	Vegetarian / Vegan Restaurant	Bakery	Cocktail Bar	Deli / Bodega	Fish Market
	14	Clinton	Sushi Restaurant	Japanese Restaurant	Asian Restaurant	Chinese Restaurant	Seafood Restaurant	Cocktail Bar	Bakery	Deli / Bodega	Fish Market	Grocery Store
	15	Midtown	Sushi Restaurant	Asian Restaurant	Seafood Restaurant	Japanese Restaurant	Restaurant	Bakery	Ramen Restaurant	Vegetarian / Vegan Restaurant	Sandwich Place	Sake Bar
	16	Murray Hill	Sushi Restaurant	Japanese Restaurant	Asian Restaurant	Restaurant	Bakery	Ramen Restaurant	Vegetarian / Vegan Restaurant	Sake Bar	Sandwich Place	Seafood Restaurant
	17	Chelsea	Sushi Restaurant	Japanese Restaurant	Asian Restaurant	Fish Market	Vegetarian / Vegan Restaurant	Seafood Restaurant	Hawaiian Restaurant	Bakery	Chinese Restaurant	Cocktail Bar
l l	24	West Village	Sushi Restaurant	Japanese Restaurant	Vegetarian / Vegan Restaurant	Sake Bar	Fish Market	Asian Restaurant	Sandwich Place	Seafood Restaurant	Restaurant	Ramen Restaurant
l l	30	Carnegie Hill	Sushi Restaurant	Japanese Restaurant	Vegetarian / Vegan Restaurant	Indian Chinese Restaurant	Asian Restaurant	Seafood Restaurant	Hawaiian Restaurant	Bakery	Chinese Restaurant	Cocktail Bar
	33	Midtown South	Sushi Restaurant	Japanese Restaurant	Asian Restaurant	Restaurant	Bakery	Ramen Restaurant	Vegetarian / Vegan Restaurant	Sake Bar	Sandwich Place	Seafood Restaurant
1	24	Sutton Place	Sushi Bestaurant	Asian Bestaurant	Japanese Bestaurant	Steakhouse	Seafood Bestaurant	Deli / Bodeca	Indian Chinese Bestaurant	Bakani	Chinese Bestaurant	Cocktail Bar

• Cluster 2

: manhattan\_merged.loc(manhattan\_merged('Cluster Labels') == 2, manhattan\_merged.columns[[1] + list(range(5, manhattan\_merged.shape[1]))]]

28]:

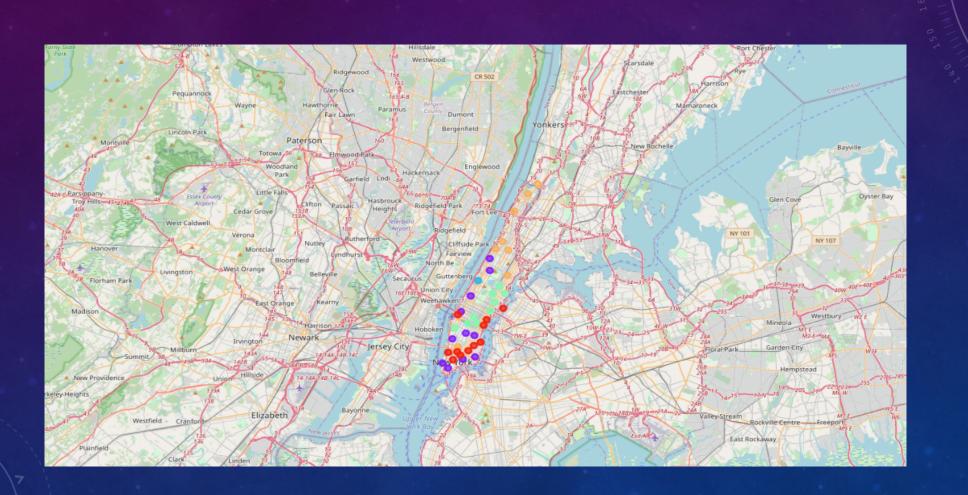
Neighborhood 1st Most Common Venue 2nd Most Common Venue 3rd Most Common Venue 4th Most Common Venue 5th Most Common Venue 6th Most Common Venue 7th Most Common Venue 8th Most Common Venue 9th Most Common Venue 10th Most Common Venue 12 Upper West Side Sushi Restaurant Japanese Restaurant Asian Restaurant Grocery Store Bakery Chinese Restaurant Cocktail Bar Deli / Bodega Fish Market Hawaiian Restaurant

#### • Cluster 3

nanhati	hattan_merged.loc[manhattan_merged['Cluster Labels'] == 3, manhattan_merged.columns[[1] + list(range(5, manhattan_merged.shape[1]))]]											
	Neighborhood	1st Most Common Venue	2nd Most Common Venue	3rd Most Common Venue	4th Most Common Venue	5th Most Common Venue	6th Most Common Venue	7th Most Common Venue	8th Most Common Venue	9th Most Common Venue	10th Most Common Venue	
25	Manhattan Valley	Sushi Restaurant	Japanese Restaurant	Hawaiian Restaurant	Vegetarian / Vegan Restaurant	Bakery	Chinese Restaurant	Cocktail Bar	Deli / Bodega	Fish Market	Grocery Store	
26	Morningside Heights	Sushi Restaurant	Japanese Restaurant	Hawaiian Restaurant	Vegetarian / Vegan Restaurant	Bakery	Chinese Restaurant	Cocktail Bar	Deli / Bodega	Fish Market	Grocery Store	

#### • Cluster 4

manhattan\_merged.loc[manhattan\_merged['Cluster Labels'] == 4, manhattan\_merged.columns[[1] + list(range(5, manhattan\_merged.shape[1]))]] Neighborhood 1st Most Common Venue 2nd Most Common Venue 2nd Most Common Venue 3th Most 5 Manhattanville Cocktail Bar Deli / Bodega Fish Market Grocery Store Hawaiian Restaurant Japanese Restaurant Vegetarian / Vegan Restaurant Chinese Restaurant 12 Upper West Side Grocery Store Chinese Restaurant Cocktail Bar Deli / Bodega Fish Market Hawaiian Restaurant 20 Lower East Side Cocktail Bar Deli / Bodega Fish Market Grocery Store Hawaiian Restaurant Japanese Restaurant Vegetarian / Vegan Restaurant Chinese Restaurant 29 Financial District Cocktail Bar Deli / Bodega Fish Market Grocery Store Hawaiian Restaurant





• Based on data frame analysis above Cluster 2 (Upper West Side ) and Cluster 3 (Morningside Heights) areas are the best places to open a new sushi bar business.

### DISCUSSION

- This analysis is performed on limited data. This may be right or may be wrong. But if good amount of data is available there is scope to come up with better results.
- There is high competition in Midtown and Soho so it is very risky to open business in these areas.
- Central Harlem has also potential where closes to Morningside Heights area.
- It can be done more detailed analysis by adding other factors such as transportation, demographics of inhabitants.

### CONCLUSION

Although all of the goals of this project were met there is definitely room for further improvement and
development as noted below. However, the goals of the project were met and, with some more work,
could easily be developed into a fully pledged application that could support the opening a business
idea in an unknown location. As per the neighborhood or restaurant type mentioned like Sushi
restaurants analysis can be checked. A venue with lowest risk and competition can be identified.