# Emerging Cellular Communication Markets

Tam N. Nguyen

#### Dataset

World Development Indicators Dataset:

- 5656458 data entries, 6 columns
- 247 countries
- From 1995 to 2016
- Published by the World Bank ( https://data.worldbank.org/data-catalog/world-development-indicators )

### **Motivation**

Mobile devices are quickly becoming more affordable and more powerful. They are becoming the key piece in various business models such as car hailing, home delivery, personal payment systems, online retails, personalized education, and so on.

Recognizing emerging cellular communication markets is extremely beneficial to active players in various industries.

## Research Questions

- What are the potential indicators for a good, fast growing cellular communication market?
- What are the potential top 5 cellular communication markets as of 2016?

## Findings: Top 10 indicators

- Agriculture, value added to GDP
- Personal remittances, received
- Net flows on external debt, total
- Container port traffic
- Trademark applications, direct resident
- Primary income on FDI, payments
- HFC gas emissions (thousand metric tons of CO2)
- Fixed broadband subscriptions
- Grants, excluding technical cooperation
- GDP, PPP

## Findings: Top 10 categories of indicators

x axis : category code

y axis: number of indicators in a category that

appear in the list of top 58 indicators

DT: external debt

BX : balance of payments relating to exports

EN : general environment

IP: intellectual property

NY: National accounts relating to income

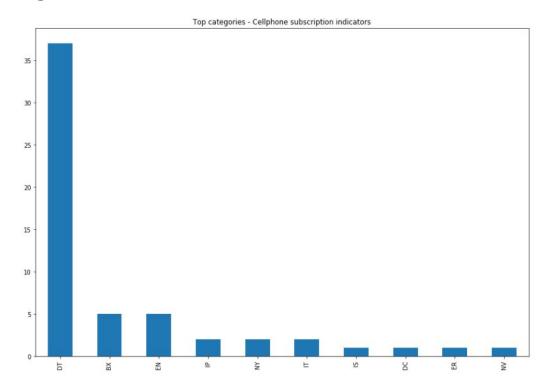
IT: telecommunication infrastructure

IS: transportation infrastructure

DC: Debts relating to aid flows from DAC

ER: Environment resources

NV: National accounts - value added



## Findings: Top 7 markets

- 1. Costa Rica
- 2. Peru
- 3. China
- 4. Albania
- 5. Mexico
- 6. Malaysia
- 7. Colombia

#### Research method

- Identified "Mobile cellular subscriptions" as the key indicator
- Automatically sweep through World Bank's "World Development Indicators" database to find indicators that correlate well with the key indicator (>0.85/1)
- Pick top 10 indicators based on correlation scores, number of correlated data entries, and diversity.
- Automatically find countries that demonstrate consistent correlations with the key indicator across all selected top 10 indicators
- Normalized and combined all scores to one correlation index per country
- Identified top 7 countries with highest correlation index

<sup>\*</sup> Please check the provided Jupyter Notebook source code links in the "Reference" slide for implementation details

## Acknowledgements

This work was done by Tam N. Nguyen (tam.nguyen@ncsu.edu) and was:

- Based on the World Development Indicator dataset published by World Bank and reformatted for Jupyter Notebook by Kaggle
- Implemented using Jupyter Notebook with Python 3
- Under the scope of UCSD's "Python for Data Science" course (UCSanDiegoX: DSE200x)

#### References

Jupyter Notebook source codes:

https://github.com/genterist/DataScience/tree/master/CellphoneMarkets

World Bank's World Development Indicators:

https://data.worldbank.org/data-catalog/world-development-indicators

World Bank's category codes:

http://databank.worldbank.org/data/download/site-content/WDI\_CETS.xls

Jupyter Notebook installation guide:

http://jupyter.org/install.html