











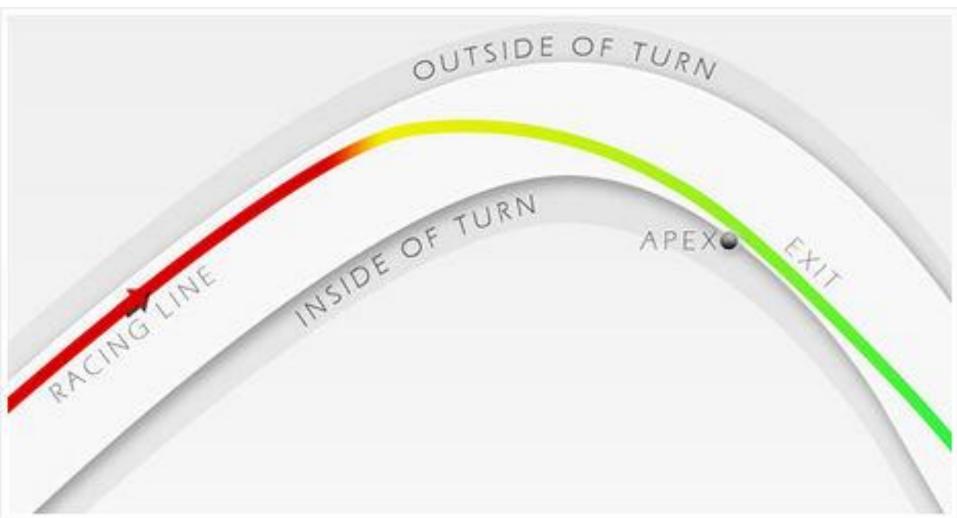
Ryan Cooper Kevin Carter Dan Greenawalt Tyson Soldberg

Outline

- Introduction
- Quick-and-dirty mining
- Drilling down



Braking



Stability



Trajectory Line



Dataset

- 200k players
- 24M race entries
- October 2011 (launch) July 2013



(PICKING DESCRIPTIVE METRICS)

Metric: number of races played

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- Step 1:
 - Average = 120

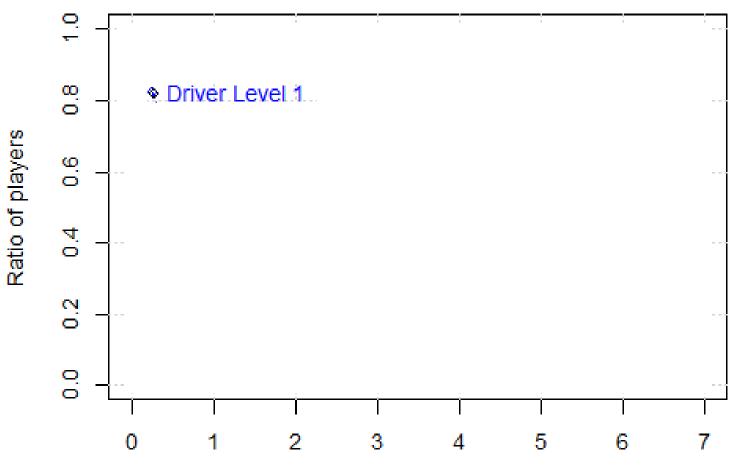
- Metric: number of races played
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- Step 2:
 - Top 5 percentile > 400
 - Top 5% account for half of all races
- Step 3: races per day, races win ratio, ...

Progression and Churn

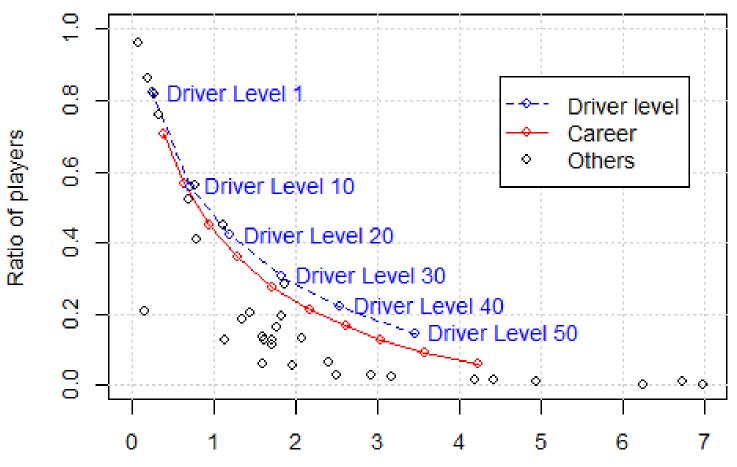
Metric: time to unlock achievement



Average number of months since players started playing

Progression and Churn

Metric: time to unlock achievement



Average number of months since players started playing

Platform Achievements

- iOS Game Center, PS trophies, Xbox, Steam
- First-party studios: easy
- Third-party studios: REST APIs, sometimes ...

Take-aways

- Play the game ...
- ... To find descriptive metrics/achievements
- ... To quickly glance at player behavior



DRILL DOWN (ANSWERING A QUESTION)

Forza 4 bundles

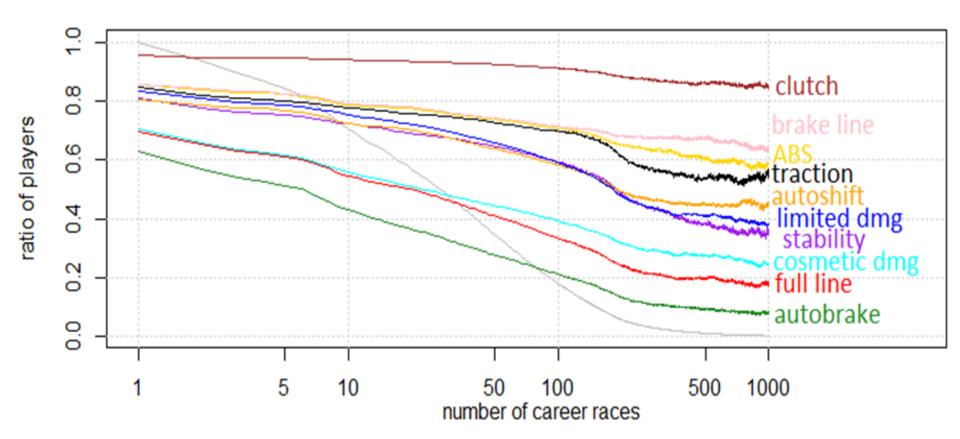
	Easy	Medium	Hard	Advanced	Expert	
Stability	ON		OFF			

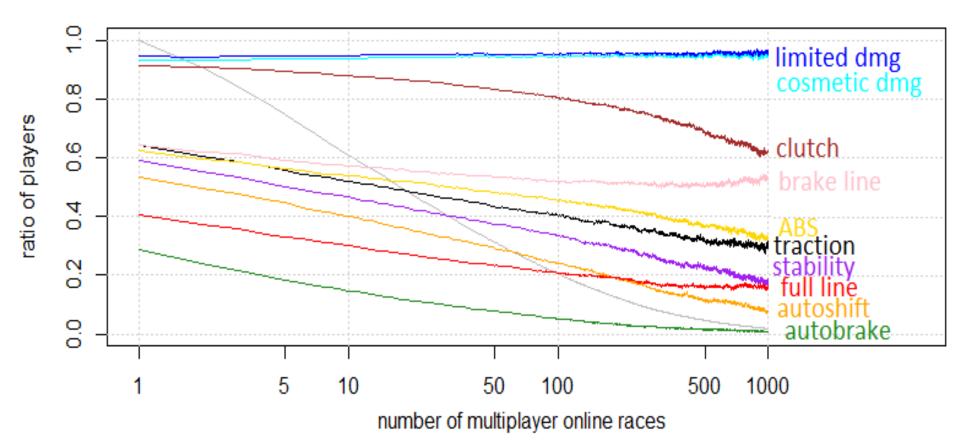
Forza 4 bundles

	Easy	Medium	Hard	Advanced	Expert
Stability	ON		OFF		
Traction	ON			OFF	
Braking	Assisted with ABS		ABS	OFF	
Shifting	Automatic w/o clutch			Manual w/o clutch	Manual w/ clutch
Line	Full		Brake		OFF
Damage	Cosmetic	netic Limited		Simulation	

Forza 4 bundles

	Easy	Medium	Hard	Advanced	Expert	
Stability	ON		OFF			
Traction	ON			OFF		
Braking	Adequate? FF					
Shifting		w/o clutch			Manual w/ clutch	
Line	Full		Brake		OFF	
Damage	Cosmetic Lim		ited	Simulation		





Forza 5 bundles

	Easy	Medium	Hard	Advanced	Expert
Stability		ON		OFF	
Traction		ON			OFF
Braking	Assisted with ABS			ABS only	
Shifting		Automatic w/o clutch			Manual w/ clutch
Line	F	Full		Brake	
Damage	Cosmetic			Simulation	

Take-aways

- Simpler is better (damage types)
- Double check across modes (solo vs online)
- Push expert options in their own menu

What is the default experience? For whom?



QUESTIONS

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