

EXECUTIVE SUMMARY

This report examines a critical organizational challenge: customer support tickets get lost between slack and email.

Our analysis found that this process was designed when regulatory requirements was a real limitation. Previous attempts to fix this addressed symptoms rather than root causes. We've designed a 3-part human-AI collaboration model to transform this workflow.

Key Findings

- *Universal consensus confirmed — this isn't one person's complaint, it's a shared organizational pain point.*
- *Root cause identified: this process was designed when regulatory requirements was a real limitation.*
- *Multiple previous fix attempts addressed symptoms rather than the underlying structural issues.*
- *The real goal is lower costs, but the current process has become an end in itself.*
- *A 3-part human-AI collaboration model can transform this workflow using delegating, supervising, approving modes.*

Recommended Approach

We recommend a 3-part collaboration model focused on data gathering and initial analysis, communication and stakeholder updates, quality assurance and compliance. AI fully handles 1 outcome within defined guardrails. 1 outcome run on AI with human oversight. Humans lead 1 outcome with AI assistance. Run a 2-week pilot with the morning shift.

THE PROBLEM

"Customer support tickets get lost between Slack and email"

Why This Problem Matters

Universal agreement:

This isn't one person's complaint — ~~It's a shared organizational pain point that everyone recognizes.~~

WHY IT PERSISTS

This process was designed when regulatory requirements was a real limitation. The original team built what made sense at the time. The tech startup industry had different pressures then, and the process reflected that reality.

The belief that 'this is how it's always been done' has prevented anyone from questioning it. Meanwhile, people have built workarounds: scripts that automate parts nobody talks about.

Several workarounds have created informal power structures people want to protect. The real goal is lower costs, but the current process has become an end in itself.

THE SOLUTION

Target Outcomes

1. Data gathering and initial analysis
2. Communication and stakeholder updates
3. Quality assurance and compliance

Human-AI Collaboration Model

1. Data gathering and initial analysis

Delegating Mode

AI handles:

Collects data from multiple sources, runs initial analysis, flags anomalies

Human handles:

Validates findings, adds context AI can't access, makes final calls

Why: AI excels at this type of work. Human relationships matter here.

2. Communication and stakeholder updates

Supervising Mode

AI handles:

Drafts communications, maintains consistency, handles routine updates

Human handles:

Reviews for tone, handles sensitive messages, manages relationships

Why: Routine enough for AI with this type of work. The volume makes automation essential.

3. Quality assurance and compliance

Approving Mode

AI handles:

Runs all standard checks, compares against requirements, documents findings

Human handles:

Reviews exceptions, makes judgment calls, signs off on final output

Why: Quality requires this type of work. Patterns are clear and repeatable.

MAKING IT HAPPEN

Change Management

Start with the highest-volume use case. Get leadership aligned before expanding.

Pilot Strategy

Run a 2-week pilot with the morning shift. Measure before and after, then scale based on results.

Continuous Improvement

Track throughput weekly. Feed human corrections back to improve AI recommendations. Review collaboration modes monthly and adjust based on what's working.

How You'll Know It's Working

- You identified clear metrics during our conversation — track these weekly and compare against your baseline.
- For delegated tasks like "data gathering and initial analysis", measure volume handled and exceptions flagged.
- For approval workflows, track review time and approval rates.

NEXT STEPS

You identified "customer support tickets get lost between slack and email" as a critical organizational challenge.

We traced its origins and found it was designed for constraints that no longer apply.

The 3-part solution assigns 1 delegating, 1 supervising, 1 approving collaboration modes to match each outcome with the right human-AI balance.

Start with the pilot approach outlined above, then scale based on what you learn.

Ready to implement?

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