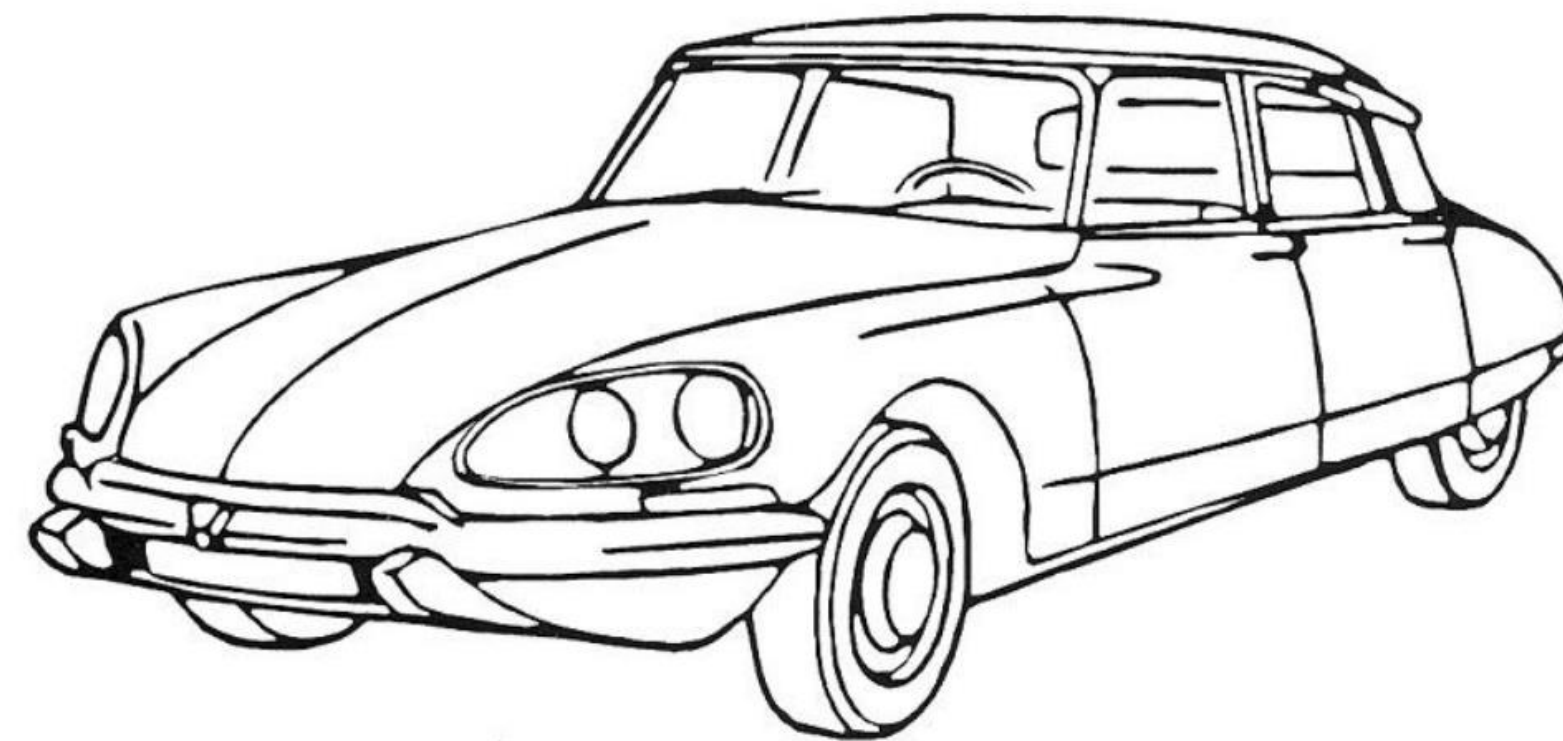
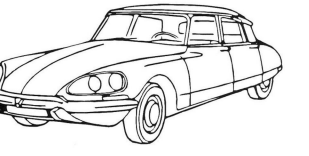




Toys and models



La team



Geoffrey



Julien



Julien



Elizabeth



La problématique



Création d'un dashboard regroupant différents indicateurs autour de 4 environnements de Toys and models



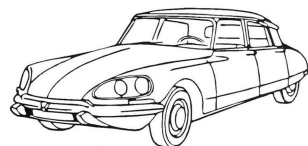
Les outils



Power BI



Sales - Product line sales follow up



Select all

Classic Cars

Motorcycles

Planes

Ships

Trains

Trucks and Buses

Vintage Cars

YEAR

- ☐ Select all
- ☐ 2021
- ☒ 2022
- ☐ 2023

MONTH

- ☐ Select all
- ☐ 1
- ☐ 2
- ☐ 3
- ☐ 4
- ☐ 5
- ☐ 6
- ☐ 7
- ☐ 8
- ☐ 9
- ☐ 10
- ☐ 11
- ☐ 12

Ships

1 000

800

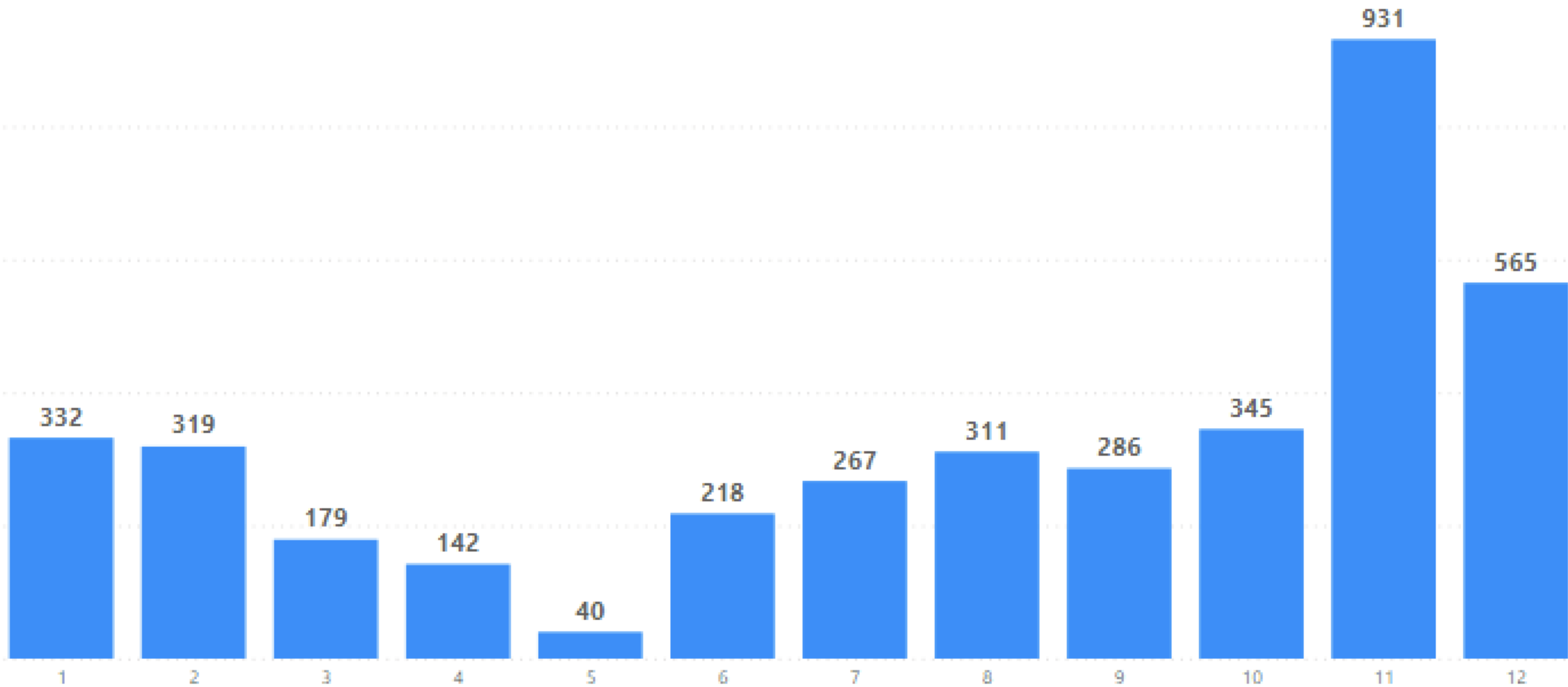
600

400

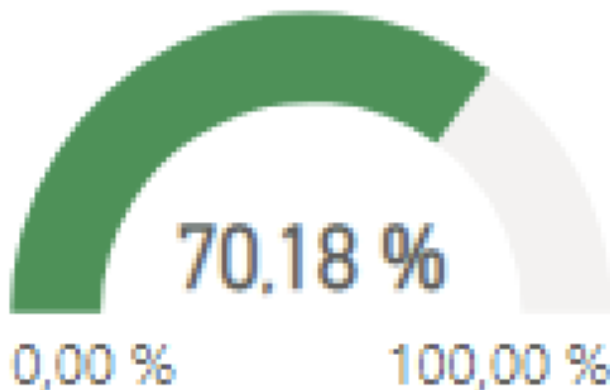
200

0

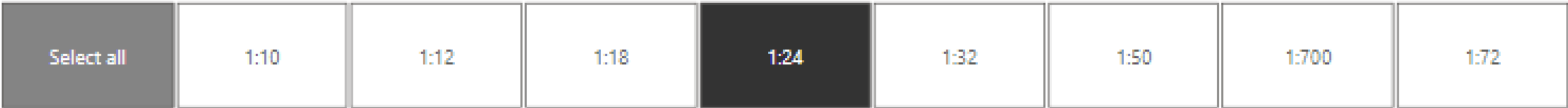
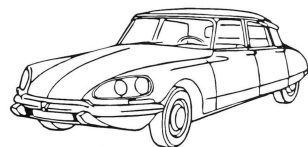
Number of products sales by category



Rate of change

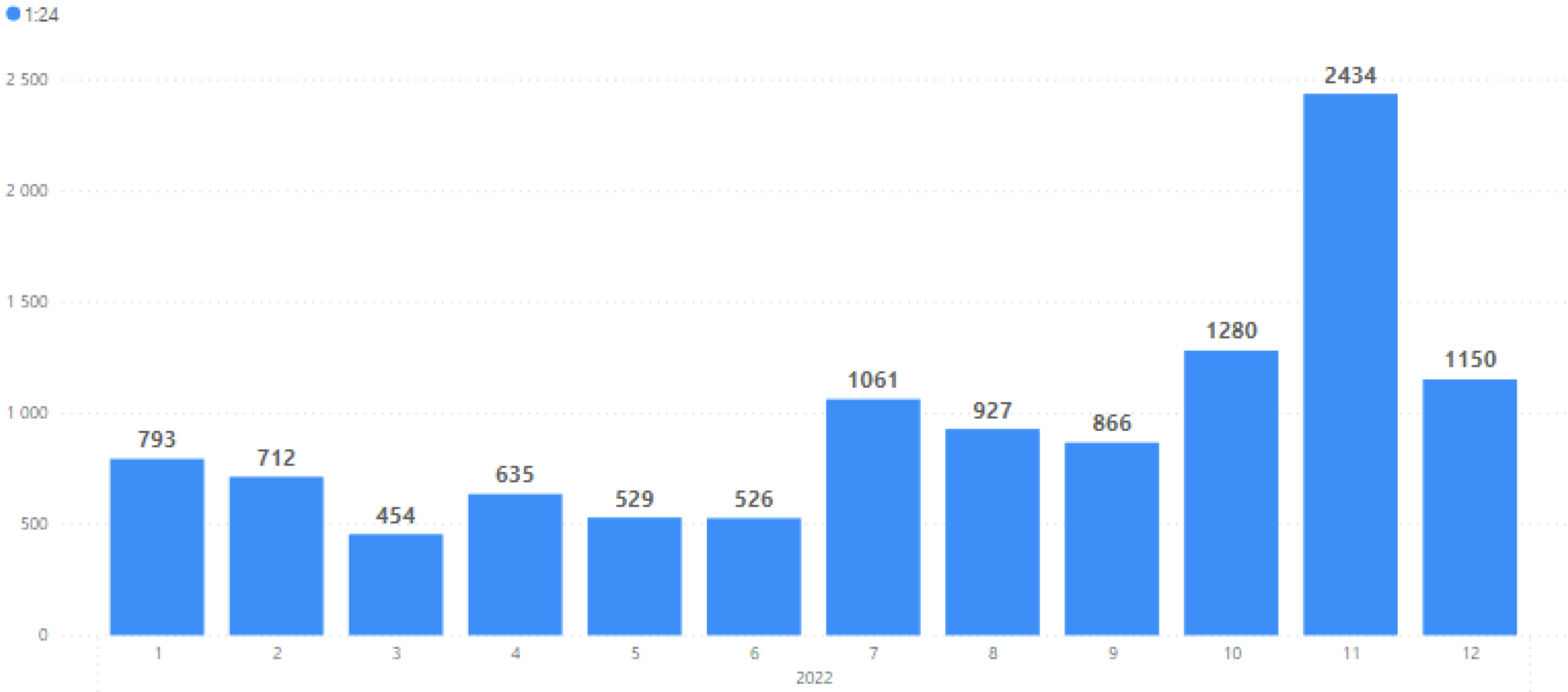


Sales - Product scale sales follow up



- YEAR
- ☐ Select all
- ☐ 2021
- ☒ 2022
- ☐ 2023

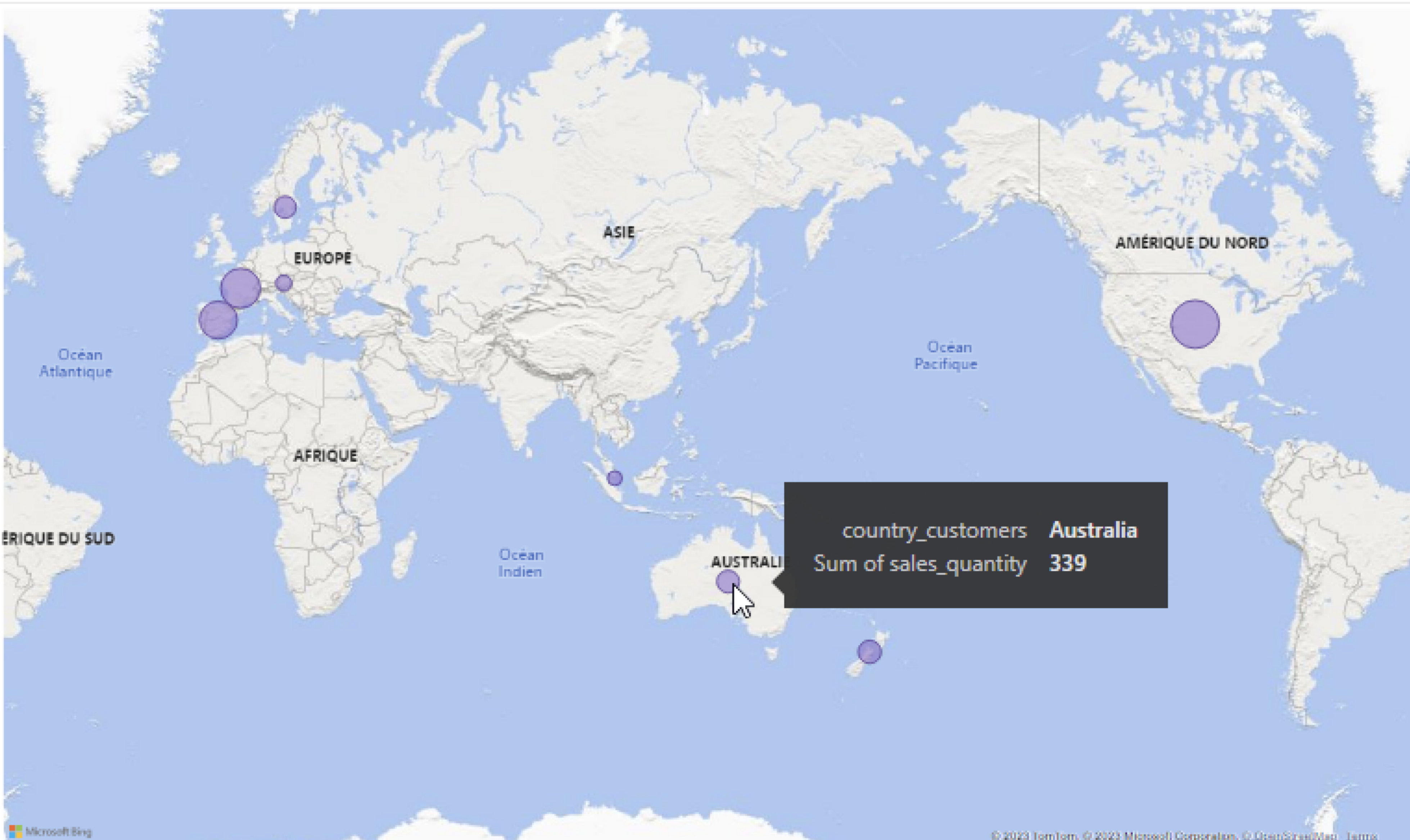
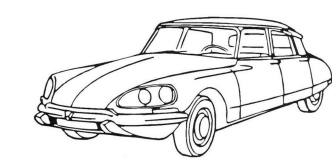
Number of products sales by scale



- MONTH
- ☒ Select all
- ☒ 1
- ☒ 2
- ☒ 3
- ☒ 4
- ☒ 5
- ☒ 6
- ☒ 7
- ☒ 8
- ☒ 9
- ☒ 10
- ☒ 11
- ☒ 12



Sales - Number of products sales per customers' country



YEAR

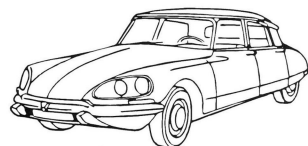
- ☒ Select all
- ☐ 2021
- ☐ 2022
- ☒ 2023

MONTH

- ☒ Select all
- ☐ 1
- ☐ 2
- ☒ 3



Sales - Sales per offices' country



YEAR

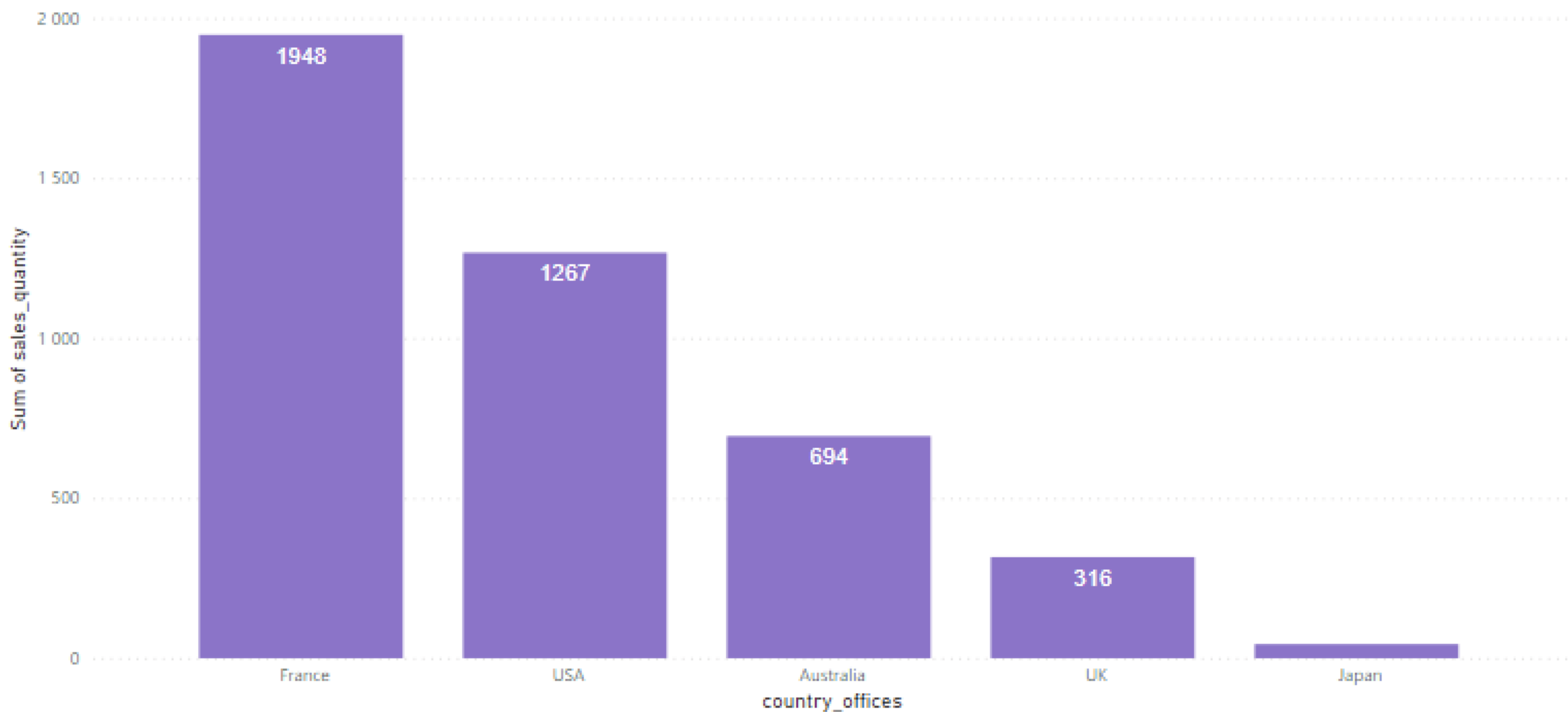
☒ Select all

☐ 2021

☐ 2022

☒ 2023

Number of products sales per office's country



MONTH

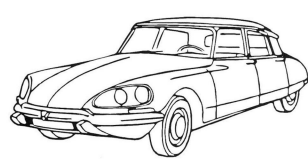
☒ Select all

☐ 1

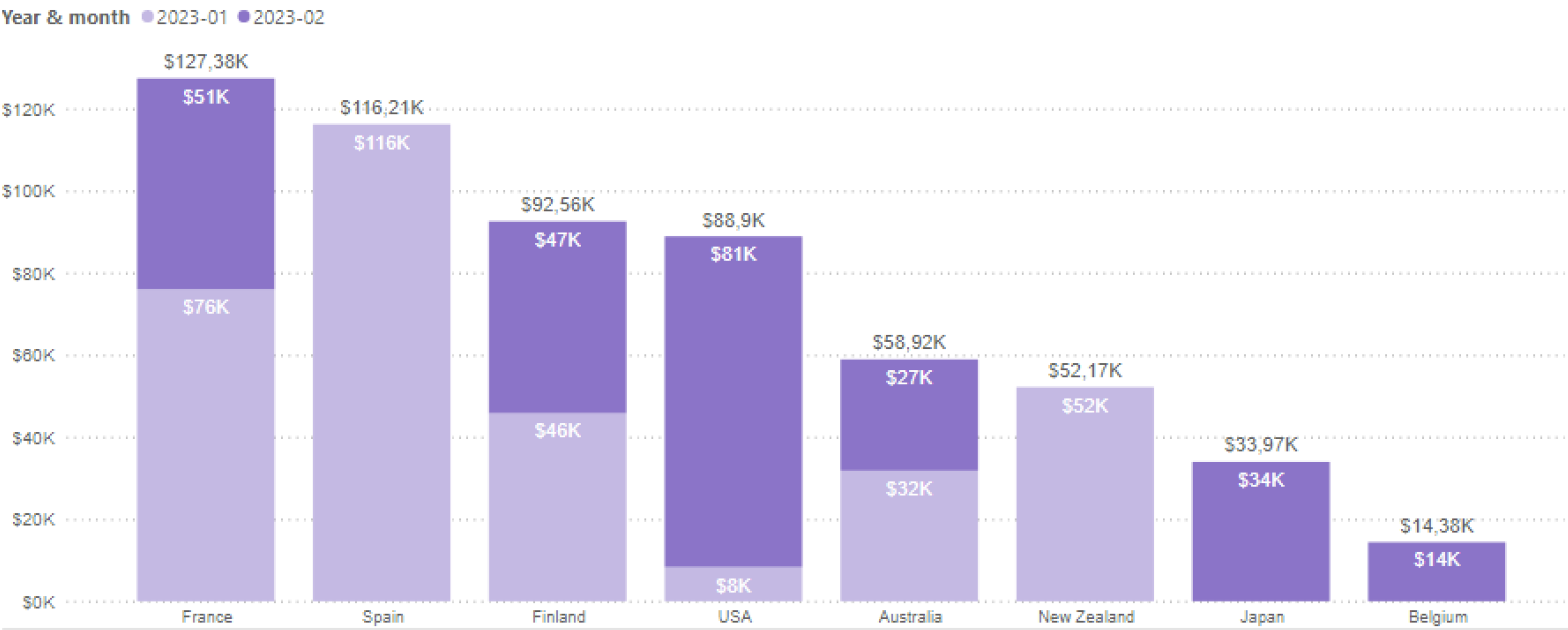
☐ 2

☒ 3

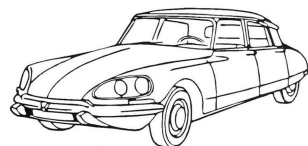




Turnover per country for the last 2 months



Finances - Turnover



Year

2021

2023

Month

01-Jan	03-Mar	05-May	07-Jul	09-Sep	11-Nov
02-Feb	04-Apr	06-Jun	08-Aug	10-Oct	12-Dec

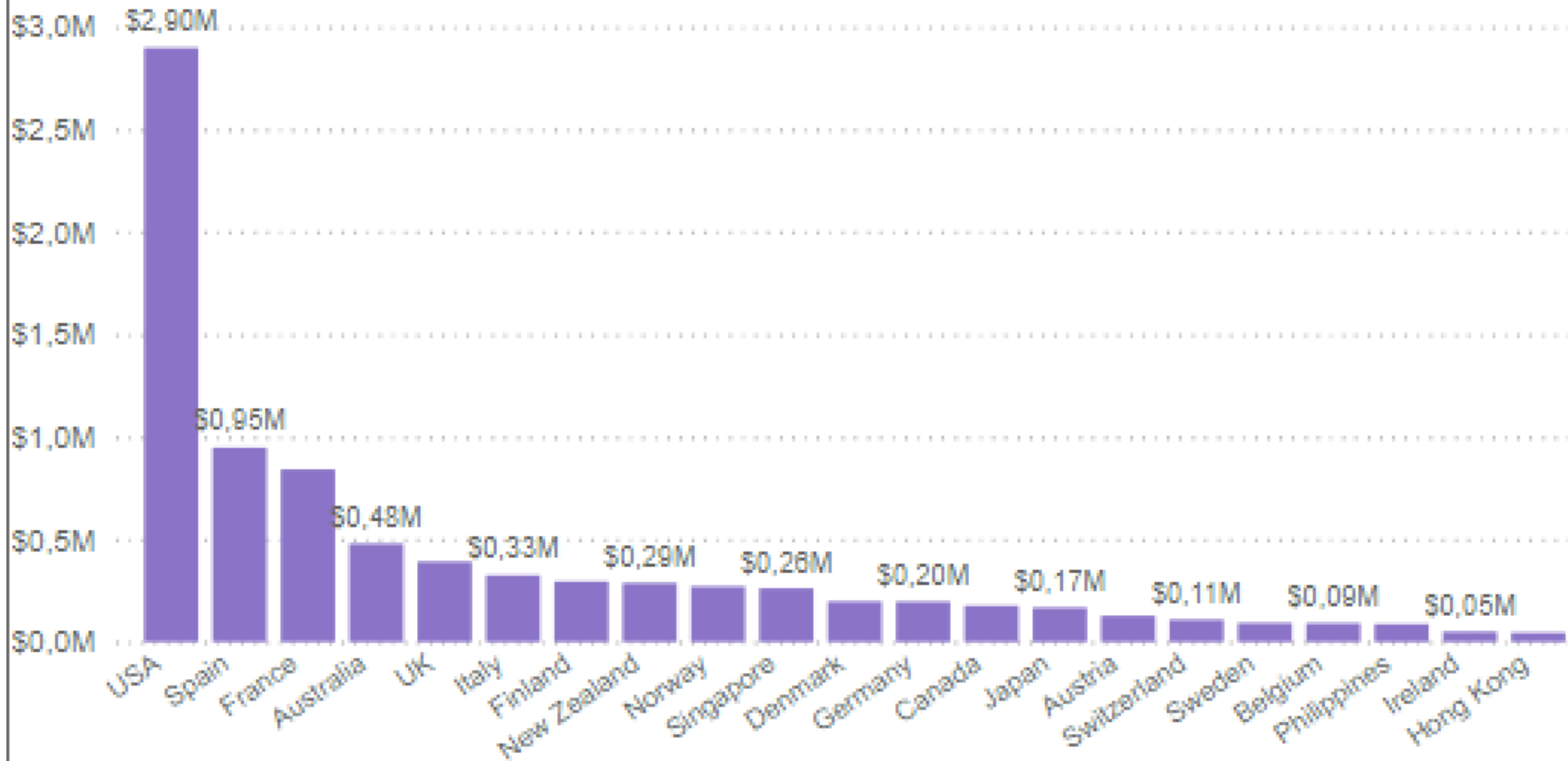
Year & month

All

Country

All

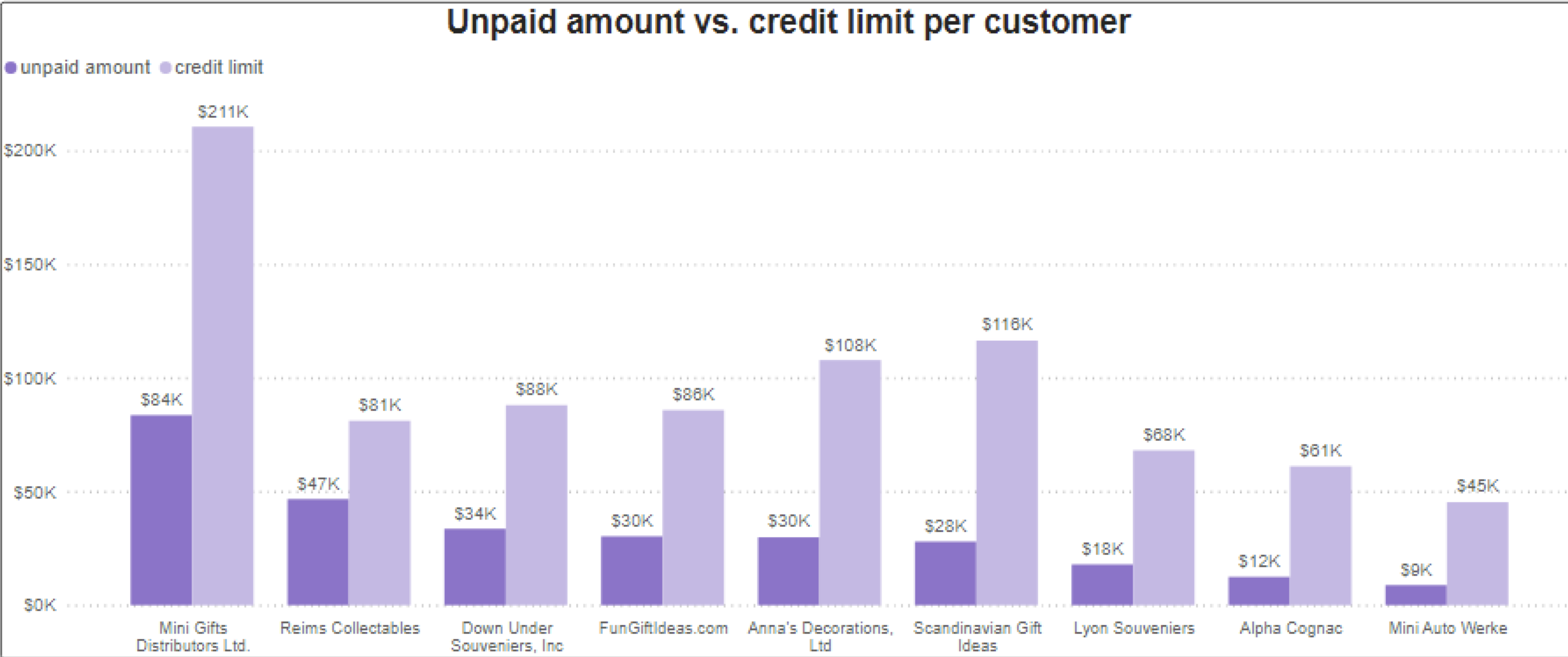
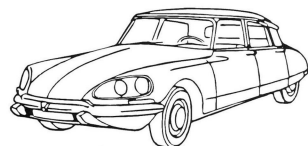
Turnover per country

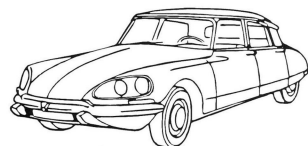


Turnover localisation



Finances - Unpaid orders





Stock of 5 most ordered products

product code	product name	product line	stock quantity
S24_1937	1939 Chevrolet Deluxe Coupe	Vintage Cars	733
S12_4675	1969 Dodge Charger	Classic Cars	732
S24_1444	1970 Dodge Coronet	Classic Cars	407
S24_3420	1937 Horch 930V Limousine	Vintage Cars	290
S32_1374	1997 BMW F650 ST	Motorcycles	18

Stock of 5 least ordered products

product code	product name	product line	stock quantity
S24_2000	1960 BSA Gold Star DBD34	Motorcycles	2
S700_2047	HMS Bounty	Ships	350
S24_2841	1900s Vintage Bi-Plane	Planes	594
S10_1678	1969 Harley Davidson Ultimate Chopper	Motorcycles	793
S24_3151	1912 Ford Model T Delivery Wagon	Vintage Cars	917

Orders on hold

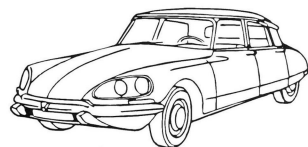
order nb	order date	status	comments
10334	22/11/2022	On Hold	The outstanding balance for this customer exceeds their credit limit. Order will be shipped when a payment is received.

Supply forecast

product code	product name	forecast
S12_1099	1968 Ford Mustang	-23,00
S24_2000	1960 BSA Gold Star DBD34	-47,00
S32_1374	1997 BMW F650 ST	-26,00
S32_4289	1928 Ford Phaeton Deluxe	-15,00



HR - Sales rep. performance over time



Year

2023

2023

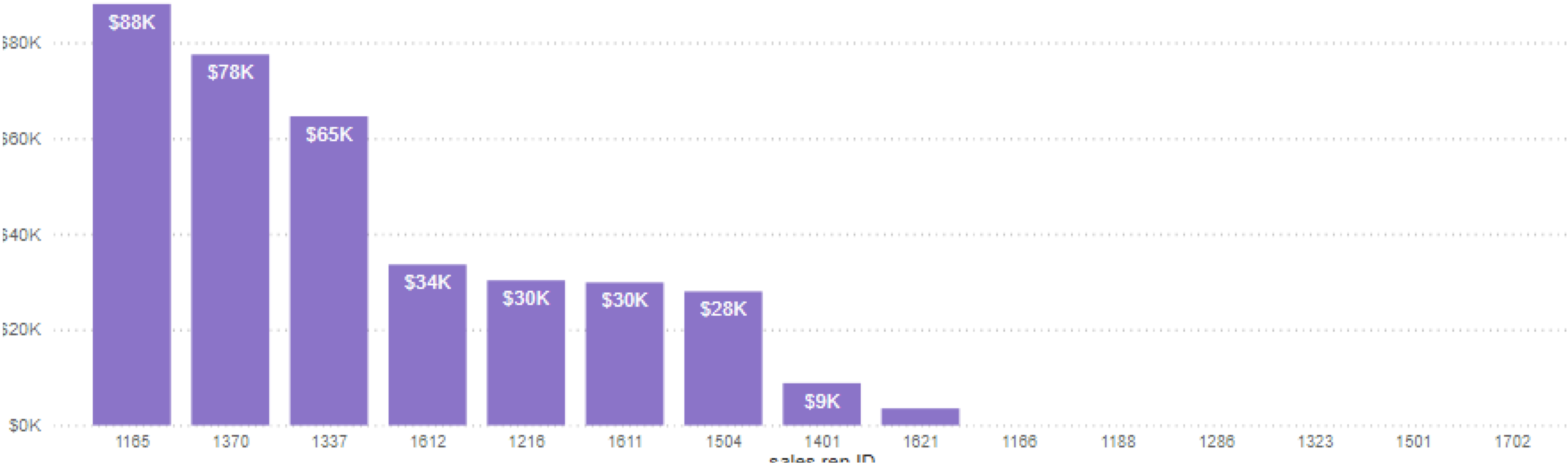
Month

3

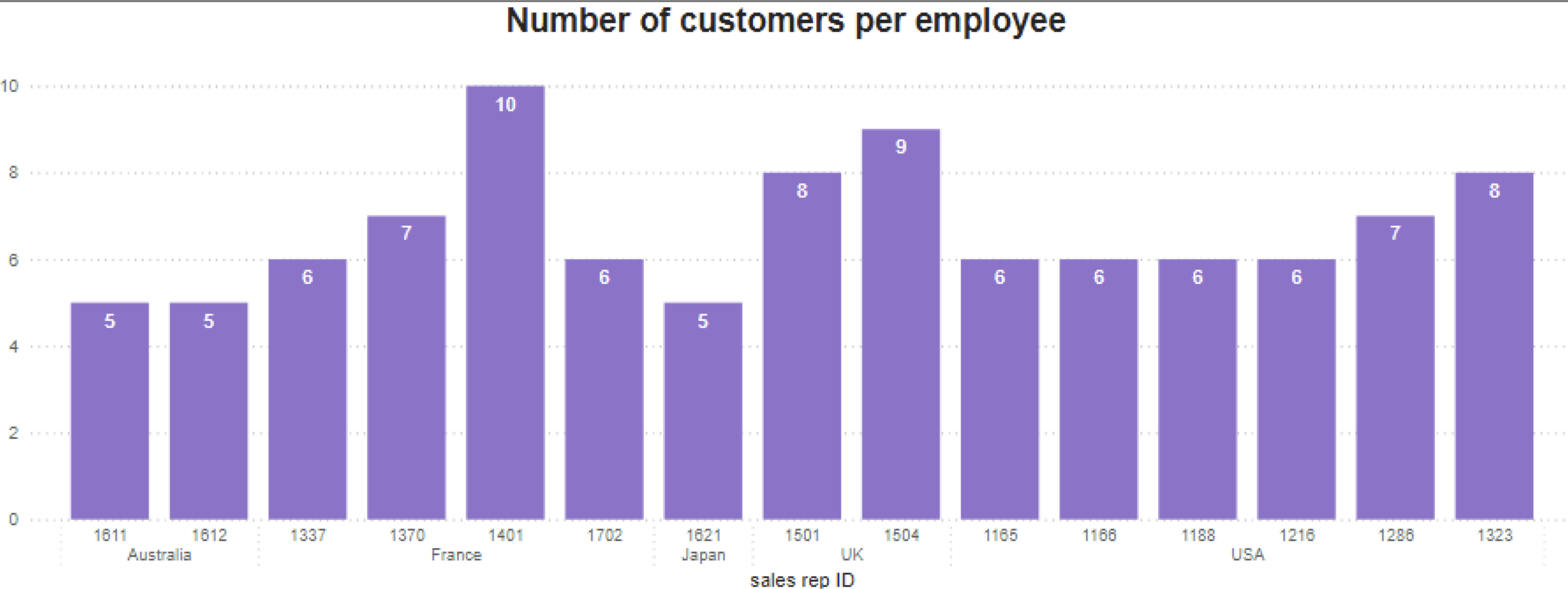
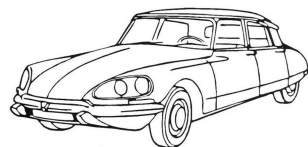
Year & month

2023-03

Orders amount per sales rep.



HR - Customers allocation per sales rep





Toys and models

