

Geoffrey Castillo

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Positions

- 2024– Nottingham Trent University, Behavioral Economics Applied Research (BEAR) group, Department of Economics, senior research fellow
- 2018–2024 University of Vienna, Vienna Centre for Experimental Economics, senior scientist
- 2016–2018 Friedrich-Alexander-Universität (FAU) Erlangen-Nürnberg, Chair of Economic Theory, postdoctoral researcher
- 2013–2016 University of Nottingham, School of Economics, graduate teaching assistant

Education

- 2017 University of Nottingham, Ph.D. in economics under the supervision of Chris Starmer and Daniel Seidmann, no corrections
- 2012 Toulouse School of Economics, Master (M.Sc.) in Economics (ECOMATH), with distinction, master's thesis supervised by Astrid Hopfensitz
- 2010 Toulouse School of Economics, Licence (B.Sc.) in Economics, with first-class honours
- 2010 Université Toulouse II-Jean Jaurès, Licence (B.A.) in Sociology, with first-class honours
- 2009 Université Toulouse II-Jean Jaurès, DEUG (two years of B.A.) in Philosophy

Publications

- 2024 Continuous Inclusion of Other in the Self, *Journal of the Economic Science Association*, with Benjamin Beranek
- 2022 Are groups always more dishonest than individuals? The case of salient negative externalities, *Journal of Economic Behavior & Organization*, with Lawrence Choo and Veronika Grimm
- 2021 Preference reversals with social distances, *Journal of Economic Psychology*
- 2020 The attraction effect and its explanations, *Games and Economic Behavior*

Working papers

- Similarity and social discounting, with Benjamin Beranek
- The Virtual Bingo Blower: An open-source tool to generate ambiguity and risk in experiments, with Ola Andersson and Erik Wengström

- How does the way we represent lotteries affect risk attitudes?, with [Chris Starmer](#)
- Do different people report the same social norms?, with [Lawrence Choo](#) and [Veronika Grimm](#)

Invited seminars

11/2025	Institute of Economics, Corvinus University of Budapest
04/2024	Faculty of Law, Business and Economics, University of Bayreuth
01/2024	Department of Economics, Ca' Foscari University of Venice
09/2023	CeDEx, University of Nottingham
06/2021	Institute for Markets and Strategy, WU Vienna
05/2021	GATE-Lab, Lyon
02/2021	CeDEx, University of Nottingham
12/2020	Department of Economics, Central European University
04/2018	Department of Economics, University of Lund
01/2018	Department of Economics, University of Vienna

Conferences and workshops

06/2025	Second Annual BEE-UK Conference, University of Sheffield
04/2025	Midlands Empirical Economics Workshop, University of Leicester
11/2024	10th Lancaster Game Theory Conference, University of Lancaster
10/2024	Economic Science Association North-American meeting, Ohio State University
09/2023	Economic Science Association European meeting, University of Exeter
06/2023	Economic Science Association World meeting, University of Lyon
06/2022	12 th International Conference of the French Association of Experimental Economics, University of Lyon
09/2021	11 th International Conference of the French Association of Experimental Economics, Burgundy School of Business, Dijon
09/2019	14 th Nordic Conference on Behavioral and Experimental Economics, Kiel Institute for the World Economy
09/2019	Network for Integrated Behavioural Science workshop, University of Warwick
09/2018	Experimental Day Innsbruck-Vienna, University of Innsbruck
06/2018	Economic Science Association World meeting, Humboldt-Universität zu Berlin
06/2018	9 th International Conference of the French Association of Experimental Economics, University of Nice
06/2018	52 nd Annual Conference of the Canadian Economic Association, McGill University
10/2017	Economic Science Association North-American meeting, Virginia Commonwealth University School of Business
06/2017	8 th International Conference of the French Association of Experimental Economics, University of Rennes
09/2015	10 th Nordic Conference on Behavioral and Experimental Economics, University of Tampere
09/2015	Economic Science Association European meeting, University of Heidelberg
08/2015	TIBER symposium in economics and psychology, University of Tilburg

05/2014	CBESS-CREED-CeDEX meeting, University of Nottingham
03/2014	Warwick Economics Ph.D. Conference, University of Warwick
09/2013	Network for Integrated Behavioural Science workshop, University of Nottingham

Third-party funding

2025	Collaboratory PhD Studentship (UKRI Research England, about £120 000), with Anna Tickle , Thorsten Chmura and Taz Foster of Framework Housing Association
2024	Hardegg Foundation Grant (7 000 €)
2023	Jan Wallander's and Tom Hedelius' Foundation (1 800 000 SEK, about 154 000 €), with Ola Andersson and Erik Wengström ; Diligentia Foundation (21 000 €), with Christian Koch
2018	Hardegg Foundation Grant (5 000 €), Amazon AWS Cloud Credits for Research (600 AWS credits)

Internal grants, awards, honours, and scholarships

2019	NIBS Small Grant; University of Vienna Faculty of Business, Economics and Statistics Small Research Grant
2018	University of Vienna Faculty of Business, Economics and Statistics Small Research Grant
2017	Emergent Talent Initiative (FAU Erlangen-Nürnberg)
2016	School teaching award
2015–2016	Graduate Teaching Fellowship
2015	School prize for best paper and participation at the Ph.D. student conference
	School teaching award
2014	School teaching award
2013–2015	Economic and Social Research Council DTC Studentship award
2013	School prize for best paper and participation at the Ph.D. student conference

Teaching experience

2018–2024	University of Vienna:
	<ul style="list-style-type: none"> • Designing economic experiments (postgraduate) • Seminar in Philosophy and Economics (postgraduate)
	Central European University: Microeconomic Theory (postgraduate)
2016–2018	FAU Erlangen-Nürnberg:
	<ul style="list-style-type: none"> • Behavioural economics seminar • Experimental economics design seminar
2012–2016	University of Nottingham, teaching assistant:
	<ul style="list-style-type: none"> • Mathematical economics • Microeconomics • Financial economics

Refereeing —

Experimental Economics, Frontiers in Psychology, Games, Journal of Behavioural and Experimental Economics, Journal of Economic Behavior & Organization, Journal of Public Economics, Psychological Research, Psychological Review, Theory and Decision

Technical skills —

Experiments: oTree, zTree, Lioness, Qualtrics

Laboratory: Server administration, network, databases, automatisation

Platforms: Amazon MTurk, Prolific

Code: Stata, R, Python, L^AT_EX, HTML, JavaScript, Django

Miscellaneous —

Citizenship: French

Date of birth: 25/07/1989

Languages: French (native), English (fluent), German (moderate), Spanish (moderate)

References —

Professor [Chris Starmer](#)

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Professor [Veronika Grimm](#)

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Professor [Daniel Seidmann](#)

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Professor [Wieland Müller](#)

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