

# Geoffrey Castillo

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## Positions

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- 2024–      **Nottingham Trent University**, [Behavioral Economics Applied Research \(BEAR\) group](#), [Department of Economics](#), senior research fellow
- 2018–2024 **University of Vienna**, [Vienna Centre for Experimental Economics](#), senior scientist
- 2016–2018 **Friedrich-Alexander-Universität (FAU) Erlangen-Nürnberg**, [Chair of Economic Theory](#), postdoctoral researcher
- 2013–2016 **University of Nottingham**, [School of Economics](#), graduate teaching assistant

## Education

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- 2017      **University of Nottingham**, Ph.D. in economics under the supervision of [Chris Starmer](#) and [Daniel Seidmann](#), no corrections
- 2012      **Toulouse School of Economics**, Master (M.Sc.) in Economics (ECOMATH), with distinction, master's thesis supervised by [Astrid Hopfensitz](#)
- 2010      **Toulouse School of Economics**, Licence (B.Sc.) in Economics, with first-class honours
- 2010      **Université Toulouse II-Jean Jaurès**, Licence (B.A.) in Sociology, with first-class honours
- 2009      **Université Toulouse II-Jean Jaurès**, DEUG (two years of B.A.) in Philosophy

## Publications

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- 2024      [Continuous Inclusion of Other in the Self](#), *Journal of the Economic Science Association*, with [Benjamin Beranek](#)
- 2022      [Are groups always more dishonest than individuals? The case of salient negative externalities](#), *Journal of Economic Behavior & Organization*, with [Lawrence Choo](#) and [Veronika Grimm](#)
- 2021      [Preference reversals with social distances](#), *Journal of Economic Psychology*
- 2020      [The attraction effect and its explanations](#), *Games and Economic Behavior*

## Working papers

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- [Similarity and social discounting](#), with [Benjamin Beranek](#)
- [The Virtual Bingo Blower: An open-source tool to generate ambiguity and risk in experiments](#), with [Ola Andersson](#) and [Erik Wengström](#)

- [How does the way we represent lotteries affect risk attitudes?](#), with [Chris Starmer](#)
- [Do different people report the same social norms?](#), with [Lawrence Choo](#) and [Veronika Grimm](#)

## Invited seminars

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11/2025	Institute of Economics, Corvinus University of Budapest
04/2024	Faculty of Law, Business and Economics, University of Bayreuth
01/2024	Department of Economics, Ca' Foscari University of Venice
09/2023	CeDEx, University of Nottingham
06/2021	Institute for Markets and Strategy, WU Vienna
05/2021	GATE-Lab, Lyon
02/2021	CeDEx, University of Nottingham
12/2020	Department of Economics, Central European University
04/2018	Department of Economics, University of Lund
01/2018	Department of Economics, University of Vienna

## Conferences and workshops

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06/2025	Second Annual BEE-UK Conference, University of Sheffield
04/2025	Midlands Empirical Economics Workshop, University of Leicester
11/2024	10th Lancaster Game Theory Conference, University of Lancaster
10/2024	Economic Science Association North-American meeting, Ohio State University
09/2023	Economic Science Association European meeting, University of Exeter
06/2023	Economic Science Association World meeting, University of Lyon
06/2022	12 <sup>th</sup> International Conference of the French Association of Experimental Economics, University of Lyon
09/2021	11 <sup>th</sup> International Conference of the French Association of Experimental Economics, Burgundy School of Business, Dijon
09/2019	14 <sup>th</sup> Nordic Conference on Behavioral and Experimental Economics, Kiel Institute for the World Economy
09/2019	Network for Integrated Behavioural Science workshop, University of Warwick
09/2018	Experimental Day Innsbruck-Vienna, University of Innsbruck
06/2018	Economic Science Association World meeting, Humboldt-Universität zu Berlin
06/2018	9 <sup>th</sup> International Conference of the French Association of Experimental Economics, University of Nice
06/2018	52 <sup>nd</sup> Annual Conference of the Canadian Economic Association, McGill University
10/2017	Economic Science Association North-American meeting, Virginia Commonwealth University School of Business
06/2017	8 <sup>th</sup> International Conference of the French Association of Experimental Economics, University of Rennes
09/2015	10 <sup>th</sup> Nordic Conference on Behavioral and Experimental Economics, University of Tampere
09/2015	Economic Science Association European meeting, University of Heidelberg
08/2015	TIBER symposium in economics and psychology, University of Tilburg

05/2014 CBESS-CREED-CeDEx meeting, University of Nottingham  
 03/2014 Warwick Economics Ph.D. Conference, University of Warwick  
 09/2013 Network for Integrated Behavioural Science workshop, University of Nottingham

## Third-party funding

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2025 [Collaboratory](#) PhD Studentship (UKRI Research England, about £120 000), with [Anna Tickle](#), [Thorsten Chmura](#) and Taz Foster of [Framework Housing Association](#)  
 2024 Hardegg Foundation Grant (7 000 €)  
 2023 Jan Wallander's and Tom Hedelius' Foundation (1 800 000 SEK, about 154 000 €), with [Ola Andersson](#) and [Erik Wengström](#); Diligentia Foundation (21 000 €), with [Christian Koch](#)  
 2018 Hardegg Foundation Grant (5 000 €), Amazon AWS Cloud Credits for Research (600 AWS credits)

## Internal grants, awards, honours, and scholarships

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2019 NIBS Small Grant; University of Vienna Faculty of Business, Economics and Statistics Small Research Grant  
 2018 University of Vienna Faculty of Business, Economics and Statistics Small Research Grant  
 2017 Emergent Talent Initiative (FAU Erlangen-Nürnberg)  
 2016 School teaching award  
 2015–2016 Graduate Teaching Fellowship  
 2015 School prize for best paper and participation at the Ph.D. student conference  
 School teaching award  
 2014 School teaching award  
 2013–2015 Economic and Social Research Council DTC Studentship award  
 2013 School prize for best paper and participation at the Ph.D. student conference

## Teaching experience

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2018–2024 University of Vienna:  
 • Designing economic experiments (postgraduate)  
 • Seminar in Philosophy and Economics (postgraduate)  
 Central European University: Microeconomic Theory (postgraduate)  
 2016–2018 FAU Erlangen-Nürnberg:  
 • Behavioural economics seminar  
 • Experimental economics design seminar  
 2012–2016 University of Nottingham, teaching assistant:  
 • Mathematical economics  
 • Microeconomics  
 • Financial economics

## Refereeing

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*Experimental Economics, Frontiers in Psychology, Games, Journal of Behavioural and Experimental Economics, Journal of Economic Behavior & Organization, Journal of Public Economics, Psychological Research, Psychological Review, Theory and Decision*

## Technical skills

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Experiments: oTree, zTree, Lioness, Qualtrics  
Laboratory: Server administration, network, databases, automatisisation  
Platforms: Amazon MTurk, Prolific  
Code: Stata, R, Python, L<sup>A</sup>T<sub>E</sub>X, HTML, JavaScript, Django

## Miscellaneous

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Citizenship: French  
Date of birth: 25/07/1989  
Languages: French (native), English (fluent), German (moderate), Spanish (moderate)

## References

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Professor [Chris Starmer](#)  
University of Nottingham  
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Professor [Veronika Grimm](#)  
University of Technology Nuremberg  
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Professor [Daniel Seidmann](#)  
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Professor [Wieland Müller](#)  
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