

Geoffrey Castillo

geoffrey.castillo@ntu.ac.uk
<https://geoffreycastillo.com>

Positions

- 2024– **Nottingham Trent University**, [Centre for Behavioural Sciences](#), senior research fellow
- 2018–2024 **University of Vienna**, [Vienna Centre for Experimental Economics](#), senior scientist
- 2016–2018 **Friedrich-Alexander-Universität (FAU) Erlangen-Nürnberg**, [Chair of Economic Theory](#), postdoctoral researcher
- 2013–2016 **University of Nottingham**, [School of Economics](#), graduate teaching assistant

Education

- 2017 **University of Nottingham**, Ph.D. in economics under the supervision of [Chris Starmer](#) and [Daniel Seidmann](#), no corrections
- 2012 **Toulouse School of Economics**, Master (M.Sc.) in Economics (ECOMATH), with distinction, master's thesis supervised by [Astrid Hopfensitz](#)
- 2010 **Toulouse School of Economics**, Licence (B.Sc.) in Economics, with first-class honours
- 2010 **Université Toulouse II-Jean Jaurès**, Licence (B.A.) in Sociology, with first-class honours
- 2009 **Université Toulouse II-Jean Jaurès**, DEUG (two years of B.A.) in Philosophy

Publications

- 2022 [Are groups always more dishonest than individuals? The case of salient negative externalities](#), *Journal of Economic Behavior & Organization*, with [Lawrence Choo](#) and [Veronika Grimm](#)
- 2021 [Preference reversals with social distances](#), *Journal of Economic Psychology*
- 2020 [The attraction effect and its explanations](#), *Games and Economic Behavior*

Working papers

- [Continuous Inclusion of Other in the Self](#), *accepted at the Journal of the Economic Science Association*, with [Benjamin Beranek](#)
- [Similarity and social discounting](#), with [Benjamin Beranek](#)
- [Generating ambiguity with a virtual bingo blower](#), with [Ola Andersson](#) and [Erik Wengström](#)

- [How does the way we represent lotteries affect risk attitudes?](#), with [Chris Starmer](#)
- [Do different people report the same social norms?](#), with [Lawrence Choo](#) and [Veronika Grimm](#)

Invited seminars

04/2024	Faculty of Law, Business & Economics, University of Bayreuth
01/2024	Department of Economics, Ca' Foscari University of Venice
09/2023	CeDEx, University of Nottingham
06/2021	Institute for Markets and Strategy, WU Vienna
05/2021	GATE-Lab, Lyon
02/2021	CeDEx, University of Nottingham
12/2020	Department of Economics, Central European University
04/2018	Department of Economics, University of Lund
01/2018	Department of Economics, University of Vienna

Conferences and workshops

09/2023	Economic Science Association European meeting, University of Exeter
06/2023	Economic Science Association World meeting, University of Lyon
06/2022	12 th International Conference of the French Association of Experimental Economics, University of Lyon
09/2021	11 th International Conference of the French Association of Experimental Economics, Burgundy School of Business, Dijon
09/2019	14 th Nordic Conference on Behavioral and Experimental Economics, Kiel Institute for the World Economy
09/2019	Network for Integrated Behavioural Science workshop, University of Warwick
09/2018	Experimental Day Innsbruck-Vienna, University of Innsbruck
06/2018	Economic Science Association World meeting, Humboldt-Universität zu Berlin
06/2018	9 th International Conference of the French Association of Experimental Economics, University of Nice
06/2018	52 nd Annual Conference of the Canadian Economic Association, McGill University
10/2017	Economic Science Association North-American meeting, Virginia Commonwealth University School of Business
06/2017	8 th International Conference of the French Association of Experimental Economics, University of Rennes
09/2015	10 th Nordic Conference on Behavioral and Experimental Economics, University of Tampere
09/2015	Economic Science Association European meeting, University of Heidelberg
08/2015	TIBER symposium in economics and psychology, University of Tilburg
05/2014	CBESS-CREED-CeDEx meeting, University of Nottingham
03/2014	Warwick Economics Ph.D. Conference, University of Warwick
09/2013	Network for Integrated Behavioural Science workshop, University of Nottingham

Third-party funding

- 2024 Hardegg Foundation Grant (7 000 €)
2023 Jan Wallander's and Tom Hedelius' Foundation (1 800 000 SEK, about 154 000 €), with [Ola Andersson](#) and [Erik Wengström](#); Diligentia Foundation (21 000 €), with [Christian Koch](#)
2018 Hardegg Foundation Grant (5 000 €), Amazon AWS Cloud Credits for Research (600 AWS credits)

Internal grants, awards, honours, and scholarships

- 2019 NIBS Small Grant; University of Vienna Faculty of Business, Economics and Statistics Small Research Grant
2018 University of Vienna Faculty of Business, Economics and Statistics Small Research Grant
2017 Emergent Talent Initiative (FAU Erlangen-Nürnberg)
2016 School teaching award
2015–2016 Graduate Teaching Fellowship
2015 School prize for best paper and participation at the Ph.D. student conference
School teaching award
2014 School teaching award
2013–2015 Economic and Social Research Council DTC Studentship award
2013 School prize for best paper and participation at the Ph.D. student conference

Teaching experience

- 2021 Central European University: Microeconomic Theory (MA)
University of Vienna: Seminar in Philosophy and Economics (MA)
2020 Central European University: Microeconomic Theory (MA)
2019 University of Vienna: Designing economic experiments (MA)
2016–2018 FAU Erlangen-Nürnberg:
 - Behavioural economics seminar
 - Experimental economics design seminar
2012–2016 University of Nottingham, teaching assistant:
 - Mathematical economics
 - Microeconomics
 - Financial economics

Refereeing

Experimental Economics, Frontiers in Psychology, Games, Journal of Behavioural and Experimental Economics, Journal of Economic Behavior & Organization, Journal of Public Economics, Psychological Research, Psychological Review, Theory and Decision

Technical skills

Experiments: oTree, zTree, Lioness, Qualtrics

Laboratory: Server administration, network, databases, automatisisation

Platforms: Amazon MTurk, Prolific

Code: Stata, R, Python, L^AT_EX, HTML, JavaScript, Django

Miscellaneous

Citizenship: French

Date of birth: 25/07/1989

Languages: French (native), English (fluent), German (moderate), Spanish (moderate)

References

Professor [Chris Starmer](#)

University of Nottingham

☎ +44 115 846 6067

✉ chris.starmer@nottingham.ac.uk

Professor [Daniel Seidmann](#)

University of Nottingham

☎ +44 115 951 4159

✉ daniel.seidmann@nottingham.ac.uk

Professor [Veronika Grimm](#)

FAU Erlangen-Nürnberg

☎ +49 911 530 2224

✉ veronika.grimm@fau.de

Professor [Wieland Müller](#)

University of Vienna

☎ +43 1 4277 37486

✉ wieland.mueller@univie.ac.at