### **IA** BE Data Science Certificate

Module 1 on Foundations of machine learning in actuarial sciences Knowing me, knowing you - data science meets insurance

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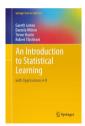
## Analytics: what's in a name?

(Data) analytics or data science or data mining or ...

... refers to a vast set of tools for understanding data.



Hastie, Tibshirani & Friedman



James et al.

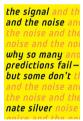


Kuhn & Johnson

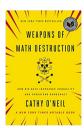
## Analytics: what's in a name?

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Nate Silver

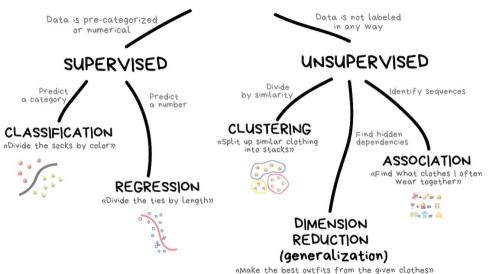


Cathy O'Neil



Hannah Fry

# CLASSICAL MACHINE LEARNING



Taken from Machine learning for everyone. In simple words. With real-world examples. Yes, again.



## Analytics: supervised learning

Determine the structural function f ('the Signal') such that outcome or target Y can be written as

$$Y = f(x_1, \ldots, x_p) + \epsilon,$$

with features  $x_1, \ldots, x_p$  and error term  $\epsilon$  ('the Noise').

#### Main questions:

- What are the relevant features  $x_i$  to be included (with predictive power)?
- What does the structural function *f* look like?
- How can features  $x_i$  be constructed from (continuous) data?

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# Analytics: unsupervised learning

Let  $\mathbf{x} = (x_1, \dots, x_p)$  be the feature vector. Assume we have n (possibly noisy) observations of such a feature vector:

$$\mathcal{F} = (\mathbf{x}_1, \ldots, \mathbf{x}_n).$$

There is **NO** target or outcome Y!

#### Main questions:

- Find patterns and differences in these features F
  ('pattern recognition').
- Reduce the dimension of  $\mathcal{F}$  to a small set of useful features ('dimension reduction').

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#### Insurance analytics

- ▶ The actuary plays a central role in data analysis and predictive modeling:
  - · insurance pricing and product development
  - reserving and accounting
  - risk management and Nat Cat modeling
  - marketing
  - claims handling.
- "All these actuarial fields go through massive, data driven changes."

(quoting prof. Mario Wüthrich, ETH Zurich)

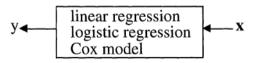
#### Actuaries of the 5th kind



(Picture taken from Data Science Strategy, paper by the working party of the Swiss Association of Actuaries, August 2018, see www.actuarialdatascience.org.)

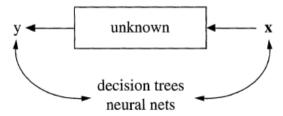
#### Insurance analytics: 'the two cultures'

- ▶ Breiman (2001, Stat Science) on *Statistical modeling: the two cultures*.
- ▶ Data modeling culture (or: statistical learning)
  - assume stochastic data model, estimate parameter values
  - validate with goodness-of-fit tests and residual inspection.



#### Insurance analytics: 'the two cultures'

- ▶ Breiman (2001, Stat Science) on Statistical modeling: the two cultures.
- Algorithmic modeling culture (or: machine learning)
  - inside of the box is complex and unknown
  - find algorithm f(x) to predict y
  - · measure by predictive accuracy.



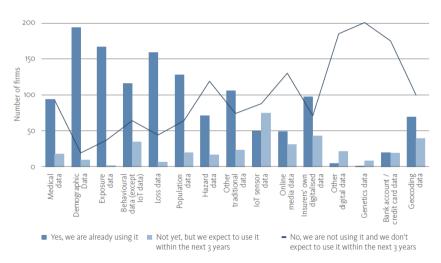
### Insurance analytics: 'the two cultures'

	Statistical Learning	Machine Learning
origin	statistics	computer science
f(X)	model	algorithm
emphasis	interpretability,	large scale applicability,
	precision and uncertainty	prediction accuracy
jargon	parameters,	weights,
	estimation	learning
CI	uncertainty of parameters	no notion of
		uncertainty
assumptions	explicit a priori assumption	no prior assumption,
	•	learn from the data

(Taken from Why a mathematician, statistician and machine learner solve the same problem differently.)

## Actuarial learning: use of big data analytics

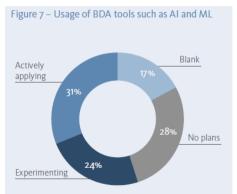
Figure 3 - Usage of different types of data



Source: EIOPA BDA thematic review

#### Actuarial learning: use of big data analytics

Figure 8 – Usage of BDA tools such as ML and AI across the value chain





Source: EIOPA BDA thematic review

### Use cases

Figure 9 – BDA uses cases

Use Case	Output	
Churn models	Use of ML churn models for the prediction of consumer's propensity to shop around at the renewal stag which can be useful for pricing and underwriting (e.g. for price optimisation in combinaiton with a demai price-elasticity analysis) or for servicing the customer (e.g. "Next Best Action" approach)	
Chatbot	Enable "human like" conversations with consumers by analysing customer unstructured data via text or voice with the use of natural language processing and other ML algorithms	
Sentiment Analysis	Evaluate the sentiment in feedback provided by consumers to transform it into usable information to help improve customer satisfaction and engagement	
Electronic document management	Robotic process automation (RPA) – Deep learning networks used for automatic classification of incoming documents of unstructured data (e.g. emails, claims statements), routing them to the correct department	
Claims management	Optical character recognition (OCR) - Deep learning networks used to extract information from scanned documents such as images from damaged cars to estimate repair costs	
Fraud prevention	Analysis of fraudulent claim patterns based on FNOL data provided by the consumer	
Product development	Use of ML and graph database in predictive modeling for the identification of disease development patterns	
Pricing and underwriting	BDA tools used in motor and health insurance for processing large quantities of data from different sources, often on a real-time basis (e.g. quote manipulation), using a wide array of statistical techniques	

Source: EIOPA BDA thematic review

# Big data and insurance: changing role of data

- ▶ (Aggregated) personal data; personal information directly collected from policyholders.
- ▶ Data from third-party data sources.
- ▶ IoT and the Digital Society produce continuously large amounts of real-time data.
  - online behaviour
  - sensors built into appliances.

# Big data and insurance: ethical and societal concerns

#### Three categories of concerns

- privacy and data protection
- individualisation of insurance
- implications for competition.

These are not new, though become more prominent in the big data era!

More on this will be covered in Module 3 of the IA|BE Data Science Certificate!

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# Big data and insurance

#### Reading material:

Big data and insurance. Implications for innovation, competition and privacy by the Geneva Association (2018).

Big data analytics in motor and health insurance: a thematic review by EIOPA (2019).

## The mindset of the actuary - course ambition

The narrative must be that actuaries are entering the data science world not entirely to compete but also to bring the element of the actuarial profession where we build integrity and transparency into any work that we do, and how documentation of that is possible.

Quote from What data science means for the future of the actuarial profession, British Actuarial Journal, June 2018.

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# Check-list for an insurance data science project

#### A take home message:

- Is it (technically) possible?
- Is it allowed (by regulation)?
- Should we do it (cfr. reputation of the company)?

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