

# **Controlling for Observables**

Alexander Torgovitsky

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## Randomized controlled trials

- Form the cornerstone of causal inference — the “ideal experiment”
- In economics especially, often do not capture exactly what we want
- Compliance, ethical, and cost issues when dealing with human subjects
- Forces us to mentally extrapolate, or else turn to observational data

## Selection on observables

- A generalization of the assumption behind randomized controlled trials
- Conditional on covariates, treatment is “as good as randomly assigned”

## Implementing selection on observables

- Giant literature due to biostatistics, focused on nonparametrics
  - Propensity score sufficiency a key concept in implementation
- Increasingly gets used elsewhere too e.g. DID designs

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## Notation

- Focus on the case of a binary treatment  $D \in \{0, 1\}$
- Potential outcomes  $Y(0)$  and  $Y(1)$  with  $Y = DY(1) + (1 - D)Y(0)$
- Other observable variables  $X$

## Workhorse example

- $D$  is enrolling in a job-training program
  - $Y(0)$ ,  $Y(1)$  and  $Y$  are potential and actual future earnings
  - $X$  are sociodemographics, work history, etc.
  - Impact of (federally-funded) programs on labor market outcomes?
  - Big topic in the 1980s–1990s, and still important (*massive* literature)
  - Methodological proving grounds due to LaLonde (1986) critique
- Heckman & Hotz (1989), Dehejia & Wahba (2002), Smith & Todd (2006)

**Definition**

- There is **selection** into the treatment state  $D$  if

$$\underbrace{Y(d)|D=1}_{\text{observable}} \text{ is distributed differently from } \underbrace{Y(d)|D=0}_{\text{unobserved}} \text{ for } d \in \{0, 1\}$$

- Expected to occur if agents choose  $D$  with knowledge of  $(Y(0), Y(1))$

**Selection is a common concern**

- Particularly concerning for neoclassical economists
- Agents choose job training  $D \in \{0, 1\}$  to max utility
- Utility will incorporate expected future earnings  $Y(0), Y(1)$
- Agents who choose  $D = 1$  might do so because of low  $Y(0)$
- Data commonly supports this story — “Ashenfelter’s (1978) dip”

### The random assignment assumption

- **Random assignment:**  $(Y(0), Y(1)) \perp\!\!\!\perp D$

→ Treatment state and potential outcomes are independent

- Random assignment implies that there is no selection

### Identification under random assignment

- RA implies the (marginal) distributions of  $Y(0), Y(1)$  are identified:

$$F_{Y(d)}(y) \equiv \mathbb{P}[Y(d) \leq y] \underbrace{=}_{\text{random assignment}} \mathbb{P}[Y(d) \leq y | D = d] = \mathbb{P}[Y \leq y | D = d]$$

- Any parameter that is a function of  $F_{Y(0)}, F_{Y(1)}$  is also point identified

→ e.g.  $ATE = \mathbb{E}[Y(1)] - \mathbb{E}[Y(0)] = \mathbb{E}[Y | D = 1] - \mathbb{E}[Y | D = 0]$

- Treated/untreated subgroups identical  $\Rightarrow ATE = ATT = ATU$
- $X$  not needed, but often used for balance tests and variance reduction

## “The fundamental problem of causal inference”

- Even with random assignment, joint distributions aren't (point) id'd
- ⇒ For example, quantiles of  $Y(1) - Y(0)$
- Sometimes called the **fundamental problem of causal inference**
  - Intuitive: We never see both  $Y(0)$  and  $Y(1)$  for anyone
  - Still, random assignment is better than no random assignment!

## Random assignment is hard to get

- Randomized controlled experiments are the leading (only?) case
  - Common in biostatistics, e.g. drug trials
  - Lab/field experiments widely used in economics too, but have limitations
- “**external validity**” — to be discussed more later
- Random assignment rarely compelling with observational data
- When agents can control  $D$ , we typically expect selection



## Definition

- Consider the **treatment/control contrast**:  $\mathbb{E}[Y|D = 1] - \mathbb{E}[Y|D = 0]$
- Without* random selection this is contaminated with **selection bias**:

$$\begin{aligned} & \mathbb{E}[Y|D = 1] - \mathbb{E}[Y|D = 0] \\ &= \underbrace{(\mathbb{E}[Y(1)|D = 1] - \mathbb{E}[Y(0)|D = 1])}_{\text{ATT}} + \underbrace{(\mathbb{E}[Y(0)|D = 1] - \mathbb{E}[Y(0)|D = 0])}_{\text{selection bias}} \end{aligned}$$

- First term is the **causal effect for those who were treated**
- Second term is **how the treated would have been different anyway**

## Significance

- The mean contrast no longer represents the effect of  $D$  on  $Y$
- It is **confounded** with other differences between treated/untreated
- Circumventing selection bias is the main challenge of causal inference
- When random assignment doesn't hold, we turn to other tools

**Definition**

- **Selection on observables** is the assumption that

$$(Y(0), Y(1)) \perp\!\!\!\perp D|X$$

- AKA: **unconfoundedness** and **ignorable treatment assignment**

→ *Conditional on  $X$ , treatment is as-good-as randomly assigned*

- Random assignment the special case of  $X = 1$

**Thought experiment: a randomized controlled trial given  $X = x$** 

- ❶ Fix an  $X = x$
- ❷ **Match** treated ( $D = 1$ ) and untreated agents ( $D = 0$ ) with  $X = x$   
→ Requires the **overlap condition**:  $0 < \mathbb{P}[D = 0|X = x] < 1$
- ❸ Compare outcomes of the treated and untreated *within*  $X = x$
- ❹ Aggregate across different values of  $X = x$

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## Argument

- Conditional version of random assignment:

$$\begin{aligned} F_{Y(d)}(y|x) &\equiv \mathbb{P}[Y(d) \leq y | X = x] \\ &= \mathbb{P}[Y(d) \leq y | \textcolor{red}{D} = \textcolor{red}{d}, \textcolor{red}{X} = \textcolor{red}{x}] = \mathbb{P}[Y \leq y | D = d, X = x] \end{aligned}$$

- **Second equality** requires the **overlap condition**:  $\mathbb{P}[D = d | X = x] > 0$
- Aggregating by **averaging over  $x$**  identifies the marginals:

$$F_{Y(d)}(y) \equiv \mathbb{P}[Y(d) \leq y] = \mathbb{E} \left( \mathbb{P}[Y(d) \leq y | X] \right) = \textcolor{blue}{\mathbb{E}} \left( \mathbb{P}[Y \leq y | D = d, X] \right)$$

## Implication for specific parameters

- $\text{ATE} = \mathbb{E} [\mathbb{E}[Y | D = 1, X]] - \mathbb{E} [\mathbb{E}[Y | D = 0, X]]$
- $\text{ATT} = \textcolor{red}{\mathbb{E}[Y | D = 1]} - \mathbb{E} [\mathbb{E}[Y | D = 0, X] | D = 1]$  — **first term is easy**
- $\text{ATU} = \mathbb{E} [\mathbb{E}[Y | D = 1, X] | D = 0] - \textcolor{red}{\mathbb{E}[Y | D = 0]}$  — **second term is easy**

## ATE

- Let  $\mu_d(x) \equiv \mathbb{E}[Y|D = d, X = x]$  for  $d \in \{0, 1\}$
- Previous expressions involve **averaging over**  $\mu_0(X)$  and/or  $\mu_1(X)$ , e.g.

$$\text{ATE} = \underbrace{\mathbb{E}}_{\text{over } X} \left[ \mathbb{E}[Y|D = 1, X] - \mathbb{E}[Y|D = 0, X] \right] \equiv \underbrace{\mathbb{E}}_{\text{over } X} \left[ \mu_1(X) - \mu_0(X) \right]$$

- An **imputation estimator** of the ATE based on data  $\{(Y_i, D_i, X_i)\}_{i=1}^N$  is

$$\widehat{\text{ATE}} \equiv \frac{1}{N} \sum_{i=1}^N \hat{\mu}_1(X_i) - \hat{\mu}_0(X_i) \quad \text{where } \hat{\mu}_d(x) \text{ is an estimator of } \mu_d(x)$$

- Estimate **conditional means**, then take **the sample analog**

## ATT/ATU are similar, but require less estimation

- ATT/ATU only need  $\mu_0(X)/\mu_1(X) \equiv \mathbb{E}[Y|D = d]$  estimated directly
- Sample average** should be conditional on  $D = 1$  or  $D = 0$

## Estimating conditional means

- Need to choose estimators  $\hat{\mu}_0$  and  $\hat{\mu}_1$
- Many nonparametric options — see previous lecture
- Curse of dimensionality will typically kick in quickly
  - Most common are linear regression and matching

## Imputation with linear regression

- Easiest: regress  $Y$  on  $X$  and  $D$ , take coefficient on  $D$
- Better: regress  $Y$  on  $X$  among  $D = d$ :  $\mu_d(x) = \alpha_d + \beta'_d x$  then impute:

$$\underbrace{\widehat{\text{ATE}}}_{\text{see supplement!}} = \underbrace{\bar{Y}_1 - \bar{Y}_0}_{\text{naïve contrast}} + \underbrace{\left( \frac{N_1}{N} \hat{\beta}_0 + \frac{N_0}{N} \hat{\beta}_1 \right)' (\bar{X}_0 - \bar{X}_1)}_{\text{regression adjustment}}$$

- Concerns about **functional forms** driving results via **extrapolation**
- The usual concern when using a parametric estimator

## Linear regression imputation as a weighted average (scalar $X_i$ )

$$\hat{\mathbb{E}}[Y(0)|D = 1] = \frac{1}{N_0} \sum_{i:D_i=0} Y_i \bar{W}_{i0} \quad \text{where} \quad \bar{W}_{i0} \equiv 1 - (X_i - \bar{X}_0) \left( \frac{\bar{X}_0 - \bar{X}_1}{\bar{X}_0^2 - \bar{X}_1^2} \right)$$

## Example due to Imbens (2015)

- LaLonde (1986) data, target parameter is ATT, just need  $\mathbb{E}[Y(0)|D = 1]$
- Control group taken from Current Population Survey
- General population, so has *much* higher past earnings
- If  $X_i$  is earnings before the program, then weighting above becomes

$$W_i = 2.8091 - .0949 \times X_i$$

- So  $X_i = 100K \Rightarrow W_i \approx -6.67$  — high earners negatively weighted
- Would probably prefer weighting them 0 — why should they matter?

## Define distance and matches

- Mahalanobis:  $\text{dist}_{ij} \equiv (X_i - X_j)' \hat{V}^{-1} (X_i - X_j)$      $\hat{V}$  var-cov matrix
- Gives all  $X$ 's the same scale — can also just use the diagonal
- For each  $i$ , find  $K$ th smallest element of  $\{\text{dist}_{ij} : D_j \neq D_i\}_{j=1}^n$  —  $\text{dist}_i^*$
- Let  $\mathcal{J}_i = \{j : D_j \neq D_i \text{ and } \text{dist}_{ij} \leq \text{dist}_i^*\}$
- Could have more than  $K$  elements if there are ties

## Impute

- Apply the general formula with

$$\hat{\mu}_d(X_i) = \mathbb{1}[D_i = d]Y_i + \mathbb{1}[D_i \neq d] \frac{1}{|\mathcal{J}_i|} \sum_{j \in \mathcal{J}_i} Y_j$$

- Use  $Y_i$  to impute  $Y_i(D_i)$  (could also do this with any other method!)
- Use average  $Y_i$  for  $\approx K$  closest matches to impute  $Y_i(d), d \neq D_i$



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## Empirical question

- US military plays an important role in labor market for young men
- What is the effect of *volunteer* service on future labor market outcomes?

## Empirical challenge

- Voluntarily serving in the military is not random
- Influenced by other job options, as well as health and screening
- Veterans more likely to be healthier, but had worse job prospects

## Data

- US military admin. data linked with Social Security earnings
- Only covers those who have applied and taken preliminary tests
- $\approx 300,000$  observations with some demographics and test scores

## Variables

- $Y$  is earnings in a given year (both pre- and post- service)
- $D$  is whether an applicant ended up serving in the military
- $X$  is race, application year, schooling, AFQT, age

## Selection on observables assumption

- “Conditional on  $X$  and applying, serving in military is independent of potential labor market outcomes”
- Nothing that *we can't see* matters for both serving and outcomes
- Job prospects, interview, psych. eval., firm handshake, face tattoo ... ?

## Implementation

- Splits by race, then discretizes  $X$  into roughly 450 cells
- Binning/saturated regression imputation estimator of ATT
- Also, “semi-saturated” regression of  $Y$  on  $D$  and  $X$  ...

**Result from Angrist (1998)**

- Regress  $Y$  on  $D$  and fully saturated  $X$  (but no interactions)
- *Not* a saturated regression (no interactions) — “semi-saturated”?
- The coefficient on  $D$  converges to  $\beta_{\text{ssat}}$ :

$$\beta_{\text{ssat}} \equiv \mathbb{E} \left[ \frac{\text{Var}(D|X)}{\mathbb{E}[\text{Var}(D|X)]} (\mu_1(X) - \mu_0(X)) \right] \quad (\text{see supplement})$$

**Discussion**

- Shows a particular LR is a **positively-weighted** average of  $\mu_1(x) - \mu_0(x)$   
→ Nonparametric imputation has positive weights, but LR can be negative
- Positive weights necessary but not sufficient for an interesting parameter  
→ But  $\beta_{\text{ssat}} \neq \text{ATE}, \text{ATT}, \text{ATU}$  — how to interpret?
- Our first example of **reverse engineering** — why do this?

Year	Whites				82	7200.6	1508.5 (30.3)	783.3 (36.4)	782.4 (32.5)
	Mean (1)	Difference in Means <sup>c</sup> (2)	Controlled Contrast (3)	Regression Estimates (4)					
A. Earnings <sup>a</sup>									
74	182.7	-26.1 (7.0)	-14.0 (9.2)	-13.0 (9.4)	85	10972.7	469.8 (44.6)	-521.3 (52.6)	-459.6 (46.8)
75	237.9	-41.4 (6.3)	-14.2 (7.6)	-12.0 (7.8)	86	12004.5	543.7 (50.4)	-557.3 (59.0)	-491.7 (52.5)
76	473.4	-47.9 (8.1)	-14.8 (9.0)	-12.7 (9.3)	87	13045.7	663.9 (54.6)	-548.0 (63.9)	-464.3 (56.8)
77	1012.9	-7.1 (11.3)	-8.6 (12.3)	-9.4 (12.2)	88	14136.1	904.3 (58.3)	-415.5 (68.2)	-311.7 (60.6)
78	2147.1	40.3 (16.7)	-23.5 (18.1)	-22.4 (17.2)	89	14716.1	1169.1 (61.0)	-248.6 (71.2)	-136.3 (63.2)
79	3560.7	188.0 (21.0)	-8.4 (23.2)	-11.2 (21.6)	90	14886.1	1300.8 (63.0)	-154.5 (73.6)	-53.2 (65.2)
80	4709.0	572.9 (23.4)	178.0 (27.2)	175.9 (24.6)	91	14407.9	1559.6 (64.6)	29.8 (75.6)	146.2 (66.9)
81	6226.0	855.5 (27.2)	249.5 (32.4)	249.9 (29.1)					

- Naive contrast (2) small before application but grows larger  
→ Same sign in the short-run, but flips in the long-run
- Nonparametric (3) and semi-saturated (4) somewhat similar (“cosmetic”)
- But **still important differences** and estimate *different parameters*

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## Definition

- Binary treatment case,  $D \in \{0, 1\}$
- $p(x) \equiv \mathbb{P}[D = 1 | X = x]$  is called the **propensity score**
- Let  $P \equiv p(X)$  be the random variable  $\mathbb{P}[D = 1 | X]$

## Rosenbaum and Rubin (1983) sufficiency argument

- Selection on observables implies  $(Y(0), Y(1)) \perp\!\!\!\perp D | P$ . **Proof:**

$$\begin{aligned}\mathbb{P}[D = 1 | Y(0), Y(1), P] &= \mathbb{E} \left( \mathbb{P}[D = 1 | Y(0), Y(1), P, X] \mid Y(0), Y(1), P \right) \\ &= \mathbb{E} \left( \mathbb{P}[D = 1 | Y(0), Y(1), X] \mid Y(0), Y(1), P \right) \\ &= \mathbb{E} \left( \mathbb{P}[D = 1 | X] \mid Y_0, Y_1, P \right) \\ &\equiv \mathbb{E}(P | Y(0), Y(1), P) = P \quad \text{Q.E.D.}\end{aligned}$$

- Implication is that we can condition on  $P$  instead of  $X$
- Still need overlap, but now with  $P$  (scalar) instead of  $X$  (vector)

## The propensity score and dimension reduction

- Sufficiency  $\Rightarrow$  replace  $\mu_d(x)$  with  $\nu_d(p) \equiv \mathbb{E}[Y|D = d, P = p]$
- $\rightarrow$  Given estimates  $\hat{P}_i \equiv \hat{p}(X_i)$ , we can impute with  $\hat{P}_i$  in place of  $X_i$
- Appears to break the curse of dimensionality since  $P$  is scalar
- $\rightarrow$  But of course it doesn't — now we need to estimate  $p(x)$
- Still, having to parameterize  $p$  is arguably better than both  $(\mu_0, \mu_1)$
- In practice, usually see a logit estimator for  $\hat{p}$

## Estimators

- **Propensity score matching** is very popular in biostatistics
- Basically the same as matching — and no Mahanobis distance needed
- $\rightarrow$  Although there are dozens of variations (replacement? one-to-one? etc.)
- Imbens (2015) recommends blocking with a linear regression ...



- One could use kernel or sieve methods for  $\nu_d(p)$
  - Subclassification (**blocking**) is a particular type of sieve
- Constant spline, also called a partitioning estimator

### Blocking

- Divide  $[0, 1]$  into  $\{b_0, b_1, \dots, b_J\}$  with  $b_0 = 0, b_J = 1$
  - Define  $B_j = 1$  if  $p(X) \in (b_{j-1}, b_j)$  as membership in block  $j$
  - If  $b_j - b_{j-1}$  is small then roughly random assignment within block
  - Estimate  $\widehat{ATE}_j = \bar{Y}_{1,j} - \bar{Y}_{0,j}$  per block, i.e. conditional on  $B_j = 1$
  - Then average  $\widehat{ATE}_j$  by block size into  $\widehat{ATE}$
- 
- Key question is how to construct the blocks
  - Imbens (2015) suggests an algorithm based on testing  $D \perp\!\!\!\perp X | \{B_j\}_{j=1}^J$
- $D \perp\!\!\!\perp X | P$  implied by selection on observables — so check within blocks

## Combining two approaches

- Imbens (2015) suggests combining blocking with linear regression
- First construct the blocks
- Then *within each block*, run a linear regression  $Y$  on  $1, D, X$
- Coefficient on  $D$  for each block, average up over blocks

## Why?

- Intuitively, this could potentially reduce both bias and variance
  - The variance part is clear if accounting for  $X$  reduces variation in  $Y$
  - The bias part is less clear (i.e. not necessarily true) ...
  - Recall that linear regression extrapolates if  $\bar{X}_1 \neq \bar{X}_0$
- However within each block  $\bar{X}_1 \approx \bar{X}_0$  — little extrapolation
- Adjusting for  $X$  reduces remaining differences within blocks
- But presumably the remaining differences should be small anyway?

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## Only predetermined observables

- For selection on observables to be plausible,  $X$  should be **predetermined**
- In particular,  $D$  should not have a causal effect on  $X$
- Usually this really is a temporal issue (i.e. measured before vs. after  $D$ )
- Intuition is clear — we want to condition on selection *into* treatment

## Simple but trivial example

- Suppose we accidentally included  $Y$  as part of  $X$
- Then clearly we aren't going to have  $(Y(0), Y(1)) \perp\!\!\!\perp D|X$

## Less trivial examples in the context of job training

- Don't include earnings 1 year after the program in  $X$
- Don't include employment after the program in  $X$
- Don't include marital status after the program in  $X$
- Ok to include sunspots after the program, but it won't help

## Question

- Suppose  $(Y(0), Y(1)) \perp\!\!\!\perp D | X_1, X_2, X_3, \dots$
- All we have available is  $X_1$
- Is it better to condition on  $X_1$  instead of not conditioning on anything?

## Answer

- Not necessarily
- Surprising? Conditioning on something should be better than nothing?
- Why: Selection bias conditional on  $X_1$  could be worse than unconditional
- See the supplemental notes for a simple example

## Implications

- Means we really need to have “the correct set of  $X$ ”
- ⇒ Need to be careful with automated model selection (machine learning)
- Point is not well-appreciated but should be concerning

## Idea and motivation

- Selection on observables is not directly testable — more next lecture
  - Instead, auxiliary **placebo tests** are sometimes used as support
  - Suppose there is another variable  $W$  known to be unaffected by  $D$
- Typical choice would be another pre-determined covariate not in  $X$
- Suppose we treat  $W$  as  $Y$  and estimate the ATE
  - If we reject the hypothesis that  $ATE = 0$ , then we should be concerned
- Suggests unobservable differences in treated/untreated given  $X$

## Critique

- Can be difficult to see what would comprise a good  $W$
- Needs to be something that is not otherwise included in  $X$
- Otherwise you are changing the selection on observables assumption
- Also need power — not rejecting when  $W$  is a sunspot isn't helpful

## Inherent unobservables

- Selection on observables can be difficult to believe in economics
- **Inherent unobservables:** preferences, private info, expectations, ...
- Observationally identical people behave differently due to ... a coin flip?

## Controlling for more is not a solution

- Often argued that large  $X$  makes selection on observables “more likely”
- But remember the previous example — conditioning on more was *worse*
- Even if you buy this, still raises an uncomfortable friction with overlap
- If we could *perfectly* explain  $D$  with  $X$  then  $\mathbb{P}[D = 1|X] \in \{0, 1\}$

## Better methods for choosing observables will not solve this

- Selection on observables is seeing a resurgence with machine learning
- Fancier methods, but the identifying assumption is still the same
- Bias/variance trade-off is not the first-order issue here

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## Empirical question

- Local discretion in the US on stringency of environmental regulation
  - What is the effect of this on where manufacturers locate?
- Is there a “race to the bottom”?

## Empirical challenge

- Local governments do not randomly choose environmental enforcement
- Influenced by current federal attainment status and economic health
- Also potentially confounded by public attitudes/demographics

## Data

- County-level yearly panel data 1980–1990 for New York state
- 62 counties observed in each of 11 years  $\Rightarrow$  sample size 682
- Number of individual plant openings and closings
- Federal ozone attainment status and other county characteristics

TABLE A1.—DESCRIPTION OF VARIABLES

Variable	Mean	In-Attainment Mean	Out-of-Attainment Mean	Definition and Source
New pollution-intensive plants	0.41 (0.89)	0.31 (0.64)	0.70 (1.32)	Actual count of new plants from 1980 to 1990 labeled as having production activities that are pollution-intensive. Industrial Migration File, NYS DED.
New non-pollution-intensive plants	1.05 (2.09)	0.71 (1.25)	2.02 (3.36)	Actual count of new plants from 1980 to 1990 labeled as having production activities that are non-pollution-intensive. Industrial Migration File, NYS DED.
Attainment status	0.26 (0.44)	—	—	Intensity of county-level pollution regulations. Dichotomous variable = 1 if county is out of attainment of federal standards for ozone, 0 otherwise. Federal Register Title 40 CFR, Part 81.305.
ln(employment)	10.81 (1.33)	10.55 (1.15)	11.59 (1.53)	Natural logarithm of total employment in manufacturing. <i>County Business Patterns</i> .
ln(wage)	9.71 (0.23)	9.74 (0.22)	9.65 (0.25)	Natural logarithm of total annual manufacturing payroll divided by the number of employees by county, adjusted for inflation. <i>County Business Patterns</i> .
ln(population)	11.66 (1.25)	11.39 (1.07)	12.47 (1.38)	Natural logarithm of county population. <i>Current Population Reports</i> , U.S. Bureau of Census.
ln(property tax)	6.26 (0.34)	6.27 (0.35)	6.25 (0.28)	Natural logarithm of real property tax collected per capita. <i>Census of Governments</i> .

Data are for the 62 New York counties from 1980 to 1990.  $N = 682$  (176 out of attainment). Standard deviations in parentheses.

- $Y$  is number (or net number) of plants that open in a year
- $D \in \{0, 1\}$  is federal attainment status ( $D = 1$  is polluted)
- $X$  are wages, existing plants, population, per capita income, etc.

## The selection on observables assumption

- $Y(0), Y(1)$  are plants that *would have* opened under attainment status
- Assumption: Conditional on county-time observation characteristics, actual attainment status is independent of potential plant openings

## One-to-one propensity score matching with caliper

- ➊ Estimate propensity score by county-year — specification next slide
  - ➋ Match each treated observation to observation w/ closest  $P$  among:
    - ➊ Untreated and in the same year (across counties)
    - ➋ Untreated and in the same year/region (across counties)
    - ➌ Untreated and in the same county (across years)
- Like matching on both  $P$  and certain components of  $X$
- ➌ Drop if difference in  $P$  is greater than .01 or .05 (**caliper matching**)
  - ➍ Drop untreated observations not matched to a treated observation (ATT)
  - ➎ Take simple difference in means across treated/untreated pairs

TABLE A2.—FIRST-STAGE LOGIT ESTIMATES OF THE DETERMINANTS OF ATTAINMENT STATUS

Independent Variable	Coefficient (SE)	
	(1)	(2)
Neighboring attainment status	2.85*	(0.33)
Man. employment	1.99E-06	(1.29E-06)
Property taxes	-1.85E-03*	(8.75E-04)
Man. wages	-3.95E-06	(7.08E-05)
(Man. wages) <sup>1</sup>		3.63E-03 (2.55E-03)
(Man. wages) <sup>2</sup>		-2.23E-07 (1.41E-07)
		4.27E-12 (2.74E-12)
Man. plants		1.40* (0.58)
(Man. plants) <sup>1</sup>		-0.09* (0.05)
(Man. plants) <sup>2</sup>		1.84E-03* (1.04E-03)
Population	1.62E-06*	(5.09E-07)
Population <sup>1</sup>		-1.85E-06 (6.28E-06)
Population <sup>2</sup>		7.37E-12 (6.12E-12)
		-3.14E-18* (1.82E-18)
Per capita income		4.73E-03* (1.25E-03)
(Per capita income) <sup>1</sup>		-1.86E-07* (9.64E-08)
(Per capita income) <sup>2</sup>		2.63E-12* (1.40E-12)
Man. wages × man. plants		-9.57E-06 (3.20E-05)
Man. wages × population		1.08E-09* (4.53E-10)
Man. wages × per capita income		-1.61E-08 (6.61E-08)
Man. plants × population		-8.61E-07* (3.54E-07)
Man. plants × per capita income		1.67E-05 (3.04E-05)
Population × per capita income		-8.88E-10* (4.10E-10)
Time effects	Yes	Yes
Log likelihood	-180.7	-145.8
Pseudo R <sup>1</sup>	0.54	0.63
N	682	682

Dependent variable is equal to 1 if county is out of attainment of federal ozone standards during the year, 0 otherwise. Neighboring attainment status is the percentage of western contiguous neighbors that is out of attainment.

Time effects jointly significant at the 1% level.

<sup>1</sup> Standard errors are in parentheses beside the coefficient estimates and are adjusted for clustering within counties. \* indicates significant at the 10% level using a two-sided alternative.

<sup>2</sup> Model (1) is used in the two-step FE Poisson estimation. Model (2) is used to generate the propensity score estimates.

TABLE 1.—PROPSENSITY SCORE ESTIMATES OF ATTAINMENT-STATUS EFFECT

Independent Variable	Matching Algorithm					
	Within Year Max. Difference		Within Region & Year Max. Difference		Within County Max. Difference	
	(0.01)	(0.05)	(0.01)	(0.05)	(0.01)	(0.05)
Propensity score	-0.00 (0.99)	0.00 (0.97)	0.00 (0.98)	0.00 (0.98)	0.00 (1.00)	0.01 (0.97)
Man. wages (\$1000s)	-0.73 (0.33)	-0.20 (0.66)	-0.06 (0.98)	-0.91 (0.44)	0.54 (0.60)	-0.01 (0.99)
Man. employment (\$1000s)	-38.86 (0.27)	-52.88 (0.07)	29.94 (0.63)	4.05 (0.93)	3.11 (0.98)	2.53 (0.98)
Man. plants	-0.72 (0.52)	-0.76 (0.32)	-0.79 (0.82)	-2.37 (0.26)	0.59 (0.70)	0.48 (0.74)
Population (1000s)	-53.91 (0.50)	-40.74 (0.57)	59.49 (0.55)	4.61 (0.96)	-0.65 (1.00)	-0.31 (1.00)
Per capita income (\$1000s)	-0.09 (0.89)	0.15 (0.72)	-0.66 (0.79)	-0.61 (0.66)	0.33 (0.84)	-0.20 (0.90)
Property tax	-31.38 (0.40)	7.85 (0.73)	-389.13 (0.06)	-186.81 (0.10)	1.22 (0.98)	1.00 (0.98)
High school graduates (%)	-1.10 (0.34)	-0.85 (0.29)	-3.61 (0.32)	-3.39 (0.12)	-1.09 (0.70)	-0.89 (0.71)
Highway expenditure	-0.01 (0.38)	0.01 (0.31)	-0.16 (0.09)	-0.07 (0.16)	-0.00 (0.97)	-0.00 (0.92)
Number of matched pairs	37	81	8	16	9	11
Number of unique controls	33	44	8	15	6	7

Entries represent mean difference between treatment counties (out of attainment) and control counties (in attainment). p-values in parentheses are for the tests that the mean difference across the treatment and control groups are equal.

"Dirty" plants are those defined as pollution-intensive (see text); "clean" are all remaining manufacturing plants.

"Unique controls" reports the number of control counties that are matched with at least one treatment county.

- Three matches and two calipers each — **their preferred columns**
- **Well-balanced on p-score** (by construction) — on observables it varies
- Observables left out of p-score (e.g. property tax) seen as placebo

TABLE 1.—PROPENSITY SCORE ESTIMATES OF ATTAINMENT-STATUS EFFECT

Independent Variable	Matching Algorithm					
	Within Year Max. Difference		Within Region & Year Max. Difference		Within County Max. Difference	
	(0.01)	(0.05)	(0.01)	(0.05)	(0.01)	(0.05)
New dirty plants ( $\tau_{TT,}$ )	-0.32 (0.08)	-0.69 (0.00)	0.38 (0.25)	-0.19 (0.60)	-1.33 (0.09)	-1.18 (0.07)
New clean plants	0.03 (0.95)	-0.59 (0.08)	1.25 (0.07)	0.50 (0.36)	0.00 (1.00)	-0.18 (0.84)
Net new plants ( $\tau_{DIN,}$ )	-0.35 (0.27)	-0.10 (0.68)	-0.88 (0.12)	-0.69 (0.05)	-1.33 (0.03)	-1.00 (0.08)
Lagged new dirty plants (1 year)	-0.07 (0.79)	-0.06 (0.70)	0.71 (0.08)	0.43 (0.10)	1.00 (0.12)	1.04 (0.05)
Lagged net new plants (1 year)	0.53 (0.31)	0.71 (0.04)	0.50 (0.41)	0.44 (0.43)	0.00 (1.00)	-0.14 (0.74)

- New dirty plants are the main outcome
- Also net (dirty - clean) new plants — argue differences out unobservables
- Lags and clean plants viewed as types of balance/placebo tests
- Preferred estimates are -.7 to -1.3 plants (off of a mean of .4)

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**Bootstrap**

- Variance calculations are complicated even for imputation estimators:

$$\frac{1}{N} \sum_{i=1}^N \hat{\mu}_1(X_i) - \hat{\mu}_0(X_i) \quad \text{complicated by extra} \quad \frac{1}{N} \sum_{i=1}^N$$

- Propensity score methods have two steps, make this even more annoying
- Possible to derive SE formulas, but why? Just use the bootstrap ...

**Caveat: matching estimators**

- The bootstrap requires some underlying smoothness to work
- It is conditional on data, parameter needs to change smoothly with data
- Matching estimators are not smooth (Abadie and Imbens, 2008)
  - Abadie and Imbens (2006, 2016), Imbens (2015) provide SE formulas



## Something to be alert about

- Some (mainly/only Imbens?) argue we should do statistical inference on

$$\underbrace{\frac{1}{N} \sum_{i=1}^N \mathbb{E}[Y_i(1) - Y_i(0) | X_i]}_{\text{"conditional ATE" (CATE)}} \quad \textit{instead of} \quad \underbrace{\mathbb{E}[Y(1) - Y(0)]}_{\text{the usual population ATE}}$$

- The asymptotic variance of the CATE is always weakly lower
- Intuitively, not taking into account variation in  $X_i$

## I recommend focusing on population treatment effects

- It is more standard, everyone will know what you are talking about
  - I have not seen a compelling scientific argument for CATE
- Here's one against: your parameter of interest now depends on your data
- Moving the goalposts to gain a few  $p$ -value points isn't worth it

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## The ATE as a weighted average

- Selection-on-observables implies a weighting result using  $P$ :

$$\text{ATE} = \mathbb{E} \left[ \frac{Y(D - P)}{P(1 - P)} \right] \quad (\text{see supplement})$$

- Similar expressions can be derived for the ATT and ATU, e.g.

$$\text{ATT} = \mathbb{E} \left[ \frac{Y(D - P)}{\mathbb{P}[D = 1](1 - P)} \right]$$

## Implementation

- Estimate  $P$ , then take a simple average of **weighted  $Y$**
  - Another way of shifting the curse of dimensionality to  $p(x)$
  - Practical issues with  $P$  being close to 0 or 1 — trimming
- Probably why less popular (but see Busso et al 2014, Ma & Wang 2019)

## Idea

- Imputation based on  $X$  requires modeling  $\mu_d(x)$ , but not  $p(x)$
  - Propensity score weighting requires modeling  $p(x)$ , but not  $\mu_d(x)$
  - Model both and combine into a **doubly robust** estimator
- Consistent estimator if *either*  $\mu_d(x)$  or  $p(x)$  is correctly specified

## Form of the estimator

- Take propensity score weighting and add a correction term:

$$\mathbb{E} \left[ \frac{DY}{p(X)} - \frac{(D - p(X))}{p(X)} \mu_1(X) \right] = \mathbb{E}[Y(1)] \quad \leftarrow \text{see supplement}$$

- Equality holds if  $p(x) = \mathbb{P}[D = 1|X = x]$  or  $\mu_1(X) = \mathbb{E}[Y(1)|X = x]$
- Estimate by sample analog — replace  $p(x)$  by  $\hat{p}(x)$  and  $\mu_1(x)$  by  $\hat{\mu}_1(x)$
- Analogous argument holds for  $\mathbb{E}[Y(0)]$

## We haven't discussed multivalued treatments ...

- It *is* interesting — many counterfactual states are multivalued
  - Selection on observables becomes:  $\{Y(d)\}_{d \in \mathcal{D}} \perp\!\!\!\perp D | X$
  - Not many interesting/relevant methodological differences
- Some details regarding the (generalized) propensity score (problem set)
- The literature is overwhelmingly about  $D \in \{0, 1\}$

## Why the focus on binary treatments? (*Speculation*)

- The reason seems (to me) to be mostly sociological
- Nonparametric methods are highly valued by those in this literature
- With  $D \in \{0, 1\}$  there is only nonparametric (at least, in  $D$ )
- If  $D \in \{0, 1, 2\}$ , then one needs to make a choice:
  1. Make a (potentially wrong) functional form assumption
  2. Remain nonparametric — basically reduces back to the binary case
- Community is against the first option, and second has low payoff

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## Key points

- Selection on observables a generalization of random assignment
  - Many ways to implement — dimensions reduction with propensity score
- Methods differ on details, not on the main idea
- Requires strong assumptions about role of unobservables
- “Inherent unobservables” are crucially important in economics
- Not a satisfying choice model — given  $X$ , choices are ... random?
  - Requires conditioning on exactly the right set of  $X$ 's

## What next?

- Selection on observables is less widely used in economics now
- Researchers want to allow for selection on *unobservables*
- We will discuss methods that allow for this (to differing degrees)
- Alternatives come with other challenges (heterogeneity & extrapolation)