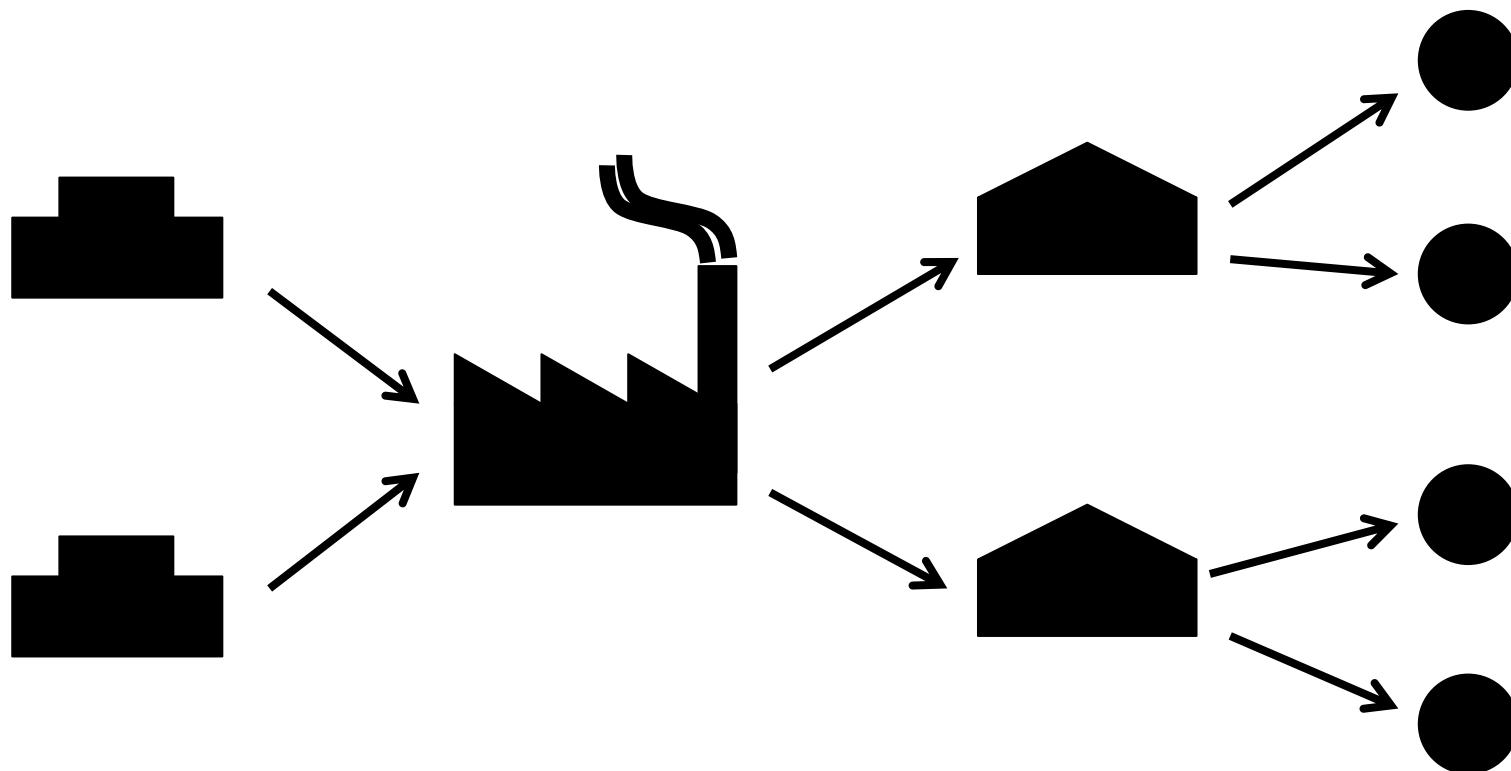


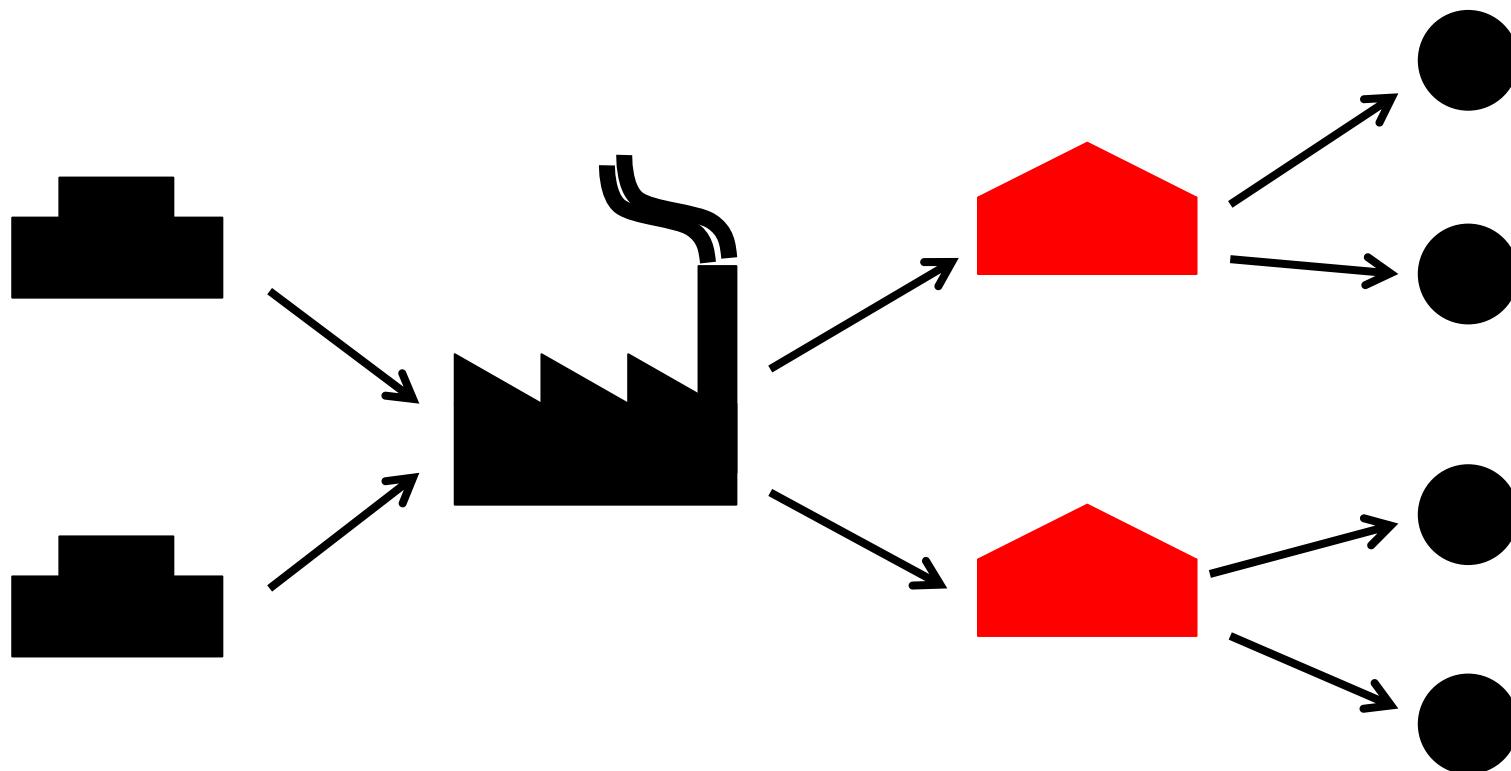
### Class outline:

- Roles of inventory
- Inventory related costs
- Types of inventory models
- Focus on EOQ model today (Newsvender model next class)

# Inventory Management



# Inventory Management



# Inventory

- Inventory: goods that a business holds for resale and/or redistribution
- Why should a company hold inventory?

# Roles of Inventory

- Anticipation Stock
- Cycle Stock
- Safety Stock
- Pipeline Stock
- Decoupling Stock

# Anticipation Stock

- Stock built in **anticipation** of demand or price change
- Production capacity cannot meet demand at the time that occurs

Seasonal demand



Capacity Limits



# Cycle Stock

- Stock created due to cyclic nature of replenishment
- Exists due to economies of scale in replenishment (eg, a fixed cost in placing an order)
- When we reduce time between orders, cycle stock goes down
- Milk at home or in a grocery store

# Safety Stock

- Exists to protect against uncertainty in demand, in lead times, and in yields
- Larger uncertainty -> larger safety stock
- Serves as a counter measure to uncertainty and disruption in the supply chain

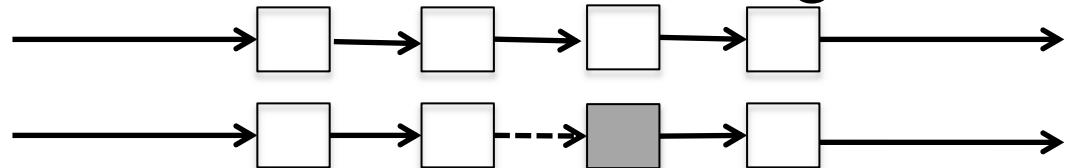
# Pipeline Stock

- Stock that has been ordered but has not arrived (in-transit stock)
- Caused by unavoidable time lags and delays



# Decoupling Stock

- Stock that is positioned within a manufacturing setting or supply chain, whose purpose is to decouple the system
- Allows the upstream segment to operate independently of the downstream segment



- Can often be viewed analogous to a safety stock

# Roles of Inventory

- Anticipation Stock
- Cycle Stock
- Safety Stock
- Pipeline Stock
- Decoupling Stock

# Types of Inventory

- Raw materials



- Work-in-process



- Finished goods



# Costs of holding inventory

What are the costs of holding inventory?

- Cost of capital
- Cost of storage space and handling
- Inventory risk costs: obsolescence, damage, theft
- Inventory service costs: taxes, insurance

# Inventory related costs

- Ordering Costs
  - Fixed and Variable
- Shortage Costs
  - Expedited Shipping, Reimbursement to Customers, Loss of Customer Goodwill
  - These costs are hard to estimate...

# Fundamental Questions

- What items should be stocked?
- Where should items be stocked?
- How much should be ordered?
- When should an order be placed?

# Types of inventory models

- **Demand:** constant, deterministic, stochastic
- **Lead times:** “0”, “>0”, stochastic
- **Horizon:** single period, finite, infinite
- **Products:** one product, multiple products
- **Capacity:** order/inventory limits, no limits
- **Service:** meet all demand, shortages allowed

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## Economic Ordering Quantity (EOQ) Model

# EOQ: Motivating Example

- You are managing diesel inventory of an outpost for a humanitarian organization in Uganda
- Your task is to determine **when** to order diesel fuel and **how much** to order
- Initiating an order costs \$250 (transportation, road security)
- The fuel costs \$1/liter
- To hold the fuel, it costs \$0.50/year/liter (cost of capital – e.g. redirected from medicine)
- Your demand is constant and stable at 4,000 liters/year

# EOQ: Motivating Example

- What is the key tradeoff?
  - Batch size too large (too much average inventory) versus
  - Batch size too small (too much ordering cost)
- For a fixed demand rate, the larger the order, the larger the holding cost
- The smaller the order, the larger the fixed ordering cost per unit

# Other Examples

- Can you think about examples from your projects that are similar to the previous example?
- What's the order costs? What's the holding costs?

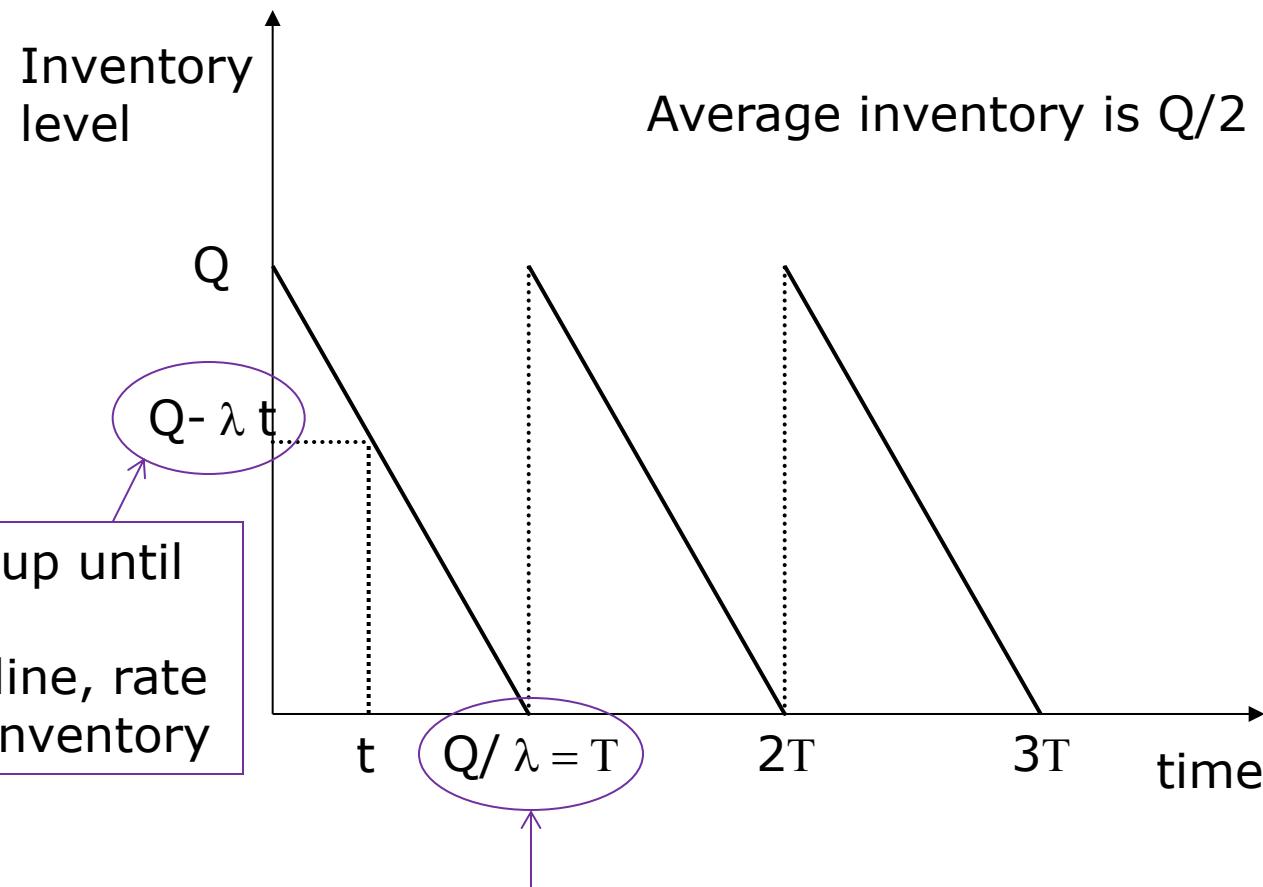
# EOQ: Notation

- Decision Variables
  - Fixed order quantity:  $Q$
  - Time between orders:  $T$
- Inventory Costs
  - Fixed order cost:  $K$
  - Variable cost/unit (purchase price):  $c$
  - Inventory holding cost/unit/time:  $h$
- Assume constant demand rate of  $\lambda$  units/time; must meet all demand

# EOQ: Key Observations

- It's best to order only when inventory is zero. Why?
  - Zero lead time → Instantaneous replenishment
  - Therefore, no need to order inventory if can fill orders from existing stock
- The optimal ordering quantity will be constant.
  - Safety stock is no longer beneficial (constant demand, 0 lead time) and only incurs holding cost

# EOQ: Graphical Representation



Given our order quantity, we know when to place the order, and vice versa.

# EOQ: Objective

- Total average cost = average holding cost + average order cost
  - Average holding cost = $(\text{holding } \$/\text{unit}/\text{time}) * (\text{avg. inventory})$   
 $= hQ/2$
  - Average order cost =  $\frac{\text{order cost per replenishment cycle}}{\text{length of replenishment cycle}}$   
 $= \frac{(K + cQ)}{T}$   
 $= K\lambda/Q + c\lambda$
- Meet all demand while **minimizing** the total average cost (\$/time)

# EOQ: Optimization

- $\min(\text{Total average cost}) = \min f(Q)$   
 $=\min(hQ/2 + K\lambda/Q + c\lambda)$
- 1<sup>st</sup> Order Condition:  $f'(Q^*)=0$   
 $f'(Q)=h/2 - K\lambda/Q^2$
- 2<sup>nd</sup> Order Condition:  $f''(Q^*)\geq 0$   
 $f''(Q)=2K\lambda/Q^3 (\geq 0 \text{ for any quantity})$

$$Q^* = \sqrt{\frac{2K\lambda}{h}}$$

$$T^* = \sqrt{\frac{2K}{h\lambda}}$$

# EOQ: Optimization Results

- Order Quantity/Order Time Decisions

$$Q^* = \sqrt{\frac{2K\lambda}{h}}$$

$$T^* = \sqrt{\frac{2K}{h\lambda}}$$

- Optimal Holding Cost

$$\frac{hQ^*}{2} = \sqrt{\frac{K\lambda h}{2}}$$

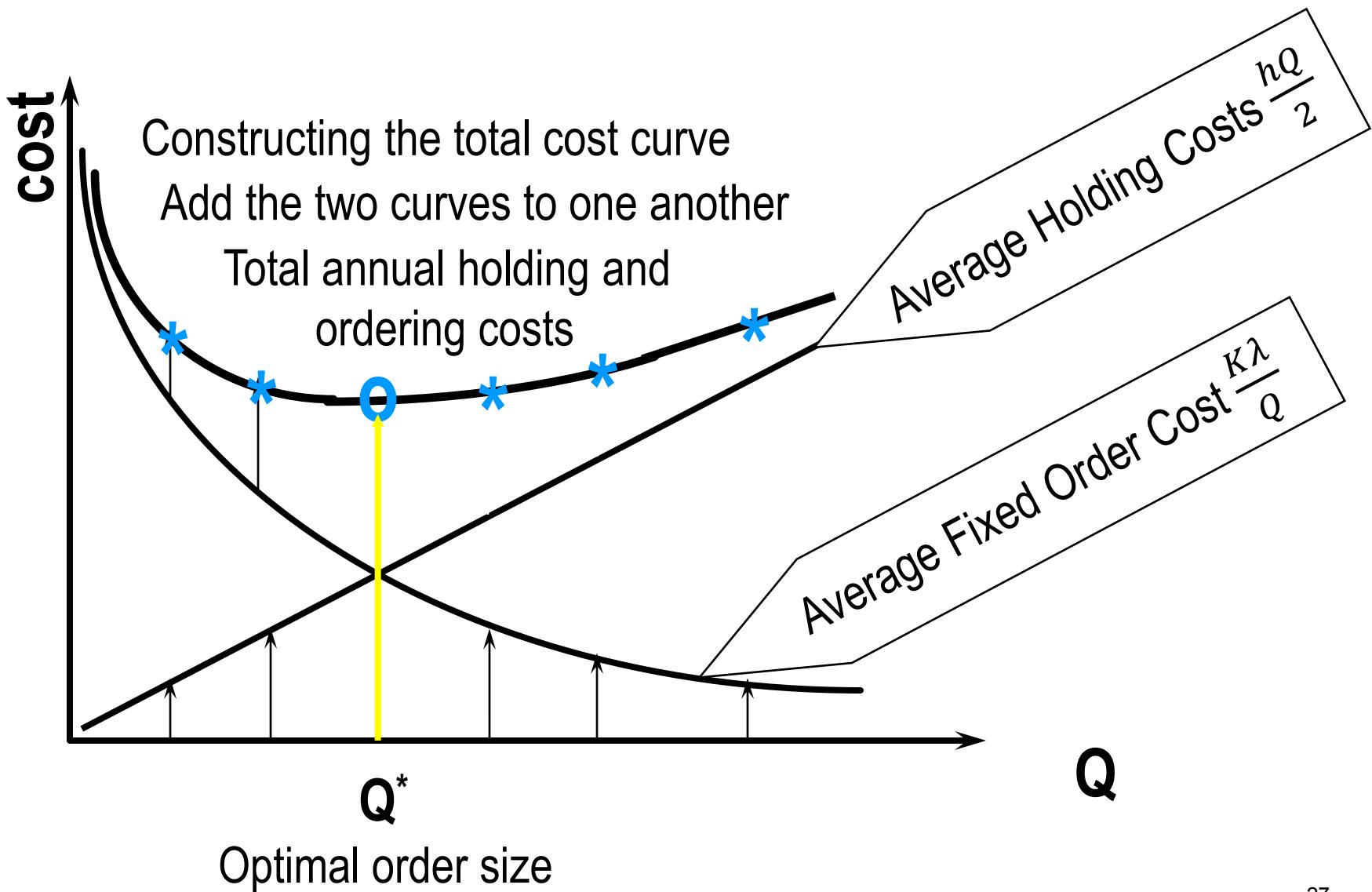
- Optimal Fixed Order Cost

$$\frac{K\lambda}{Q^*} = \sqrt{\frac{K\lambda h}{2}}$$

- Total Cost

$$c\lambda + \sqrt{2K\lambda h}$$

# EOQ: Graphical View



# EOQ: Example Solution

- Optimal order quantity in liters =

$$Q^* = \sqrt{\frac{2K\lambda}{h}} = \sqrt{\frac{(2)(250)(4000)}{0.5}} = 2000$$

- Cycle time in year

$$T^* = Q^* / \lambda = .5$$

- Annual holding cost in dollars

$$\frac{hQ^*}{2} = \sqrt{\frac{K\lambda h}{2}} = \sqrt{\frac{(250)(4000)(0.5)}{2}} = 500$$

- Annual order cost in dollars

$$\frac{K + cQ^*}{T^*} = \sqrt{\frac{K\lambda h}{2}} + c\lambda = \sqrt{\frac{(250)(4000)(0.5)}{2}} + 1 \times (4000) = 4500$$

- Total annual cost in dollars

$$500 + 4500 = 5000$$

# EOQ: Sensitivity Analysis

- What if we don't order **exactly**  $Q^*$ ?
  - Fixed order cost and holding cost are affected
  - Variable order cost is independent of  $Q^*$
  - Say we order  $\gamma Q^*$  instead...how is fixed order cost + holding cost affected?

# EOQ: Sensitivity Analysis

$$C(Q^*) = \sqrt{2K\lambda h}$$

$$\begin{aligned} C(\gamma Q^*) &= \frac{1}{\gamma} \sqrt{\frac{1}{2} K \lambda h} + \gamma \sqrt{\frac{1}{2} K \lambda h} \\ &= \sqrt{2K\lambda h} (\gamma + \frac{1}{\gamma}) / 2 \end{aligned}$$

$$\frac{C(\gamma Q^*)}{C(Q^*)} = (\gamma + \frac{1}{\gamma}) / 2$$

| $\gamma$                       | 0.5  | 0.8   | 0.9   | 1 | 1.2   | 1.5   | 2    |
|--------------------------------|------|-------|-------|---|-------|-------|------|
| $\frac{C(\gamma Q^*)}{C(Q^*)}$ | 1.25 | 1.025 | 1.006 | 1 | 1.017 | 1.083 | 1.25 |

# EOQ: Key Observations

- Optimal decision (order quantity  $Q^*$ ) independent of variable ordering cost  $c$
- Rather insensitive to order quantities that are close to optimal, but *not* optimal
- Optimal fixed order cost equals optimal inventory holding cost

# Extensions

- Lead-time  $L$ 
  - Same ordering quantity
  - Order  $L$  periods in advance, when stock reaches  $L/D$
- Finite production rates / Capacity restriction on orders
- Quantity discounts
- Allow shortage

# Types of inventory models

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## Economic Ordering Quantity (EOQ) Model

# Next Class

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- **Service:** meet all demand, shortages allowed

**Newsvendor Model**

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Fall 2014

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