EDUARDO GEOVANY RODRÍGUEZ GONZÁLEZ

Data Scientist | Business Analytics

San Luis Potosí, Mx. | +52 444-432-67-37 | gio_rdz.27@hotmail.com | <u>LinkedIn</u> | <u>Portfolio</u>

Dynamic and Data-driven professional with expertise in data analysis, visualization, and statistical modeling. Passionate about leveraging Python, SQL, and BI tools to optimize business performance and drive strategic decision-making. Currently pursuing a Master's in Data Science to deepen my analytical skills and innovation in data-driven solutions.

AREAS OF EXPERTISE

- Data Analysis Proficient in Python (Pandas, NumPy), SQL, and statistical analysis.
- Data Visualization Experienced in Power BI, Tableau, and Matplotlib for actionable insights.
- Machine Learning Knowledge of time-series forecasting, regression models, and A/B testing.
- Marketing Analytics Expertise in Google Analytics, Meta Ads, and campaign performance optimization.
- **Project Management** CAPM Certified with experience in Lean Six Sigma and Agile methodologies.
- Communication & Leadership Toastmasters Certified with stakeholder management and data storytelling

PROFESSIONAL EXPERIENCE

FOREVERFULL & ACALA SKIN

San Luis Potosí, MX.

Head of Data, Operations, and Co-Founder

Aug 2020 - Present

- **Analyzed** customer purchasing behavior and sales trends using Python and SQL, **increasing revenue by \$450,000 USD** for Foreverfull and **\$100,000 USD** for Acala Skin.
- **Optimized** Facebook Ads campaigns by implementing A/B testing and performance analysis, **reducing Customer Acquisition Cost (CAC) by 50%**.
- **Developed** demand forecasting models using ARIMA and time-series analysis, **reducing product prices by 10% and improving monthly cash flow**.

GENERAL MOTORS San Luis Potosí, MX.

Project Launch Engineer

Mar 2018 - Jan 2021

- Improved production capacity by implementing Lean Six Sigma methodologies (Define, Measure, Analyze, Improve, Control), increasing throughput by 12.5% from 96 to 108 jobs per hour.
- Identified bottlenecks through regression analysis, reducing delays and enhancing production efficiency.
- **Reduced** changeover times across 24 production lines using SMED techniques, **cutting downtime** by 80% and boosting productivity.

EDUCATION

THE UNIVERSITY OF TEXAS AT AUSTIN

Aug 2024 - Present

Master of Science, Data Science

TECNOLÓGICO DE MONTERREY

B.S In Industrial Engineering with Minor in Systems Engineering

Aug 2013 - May 2018

HEC MONTREAL

Business Administration (Exchange program)

Aug 2017 - Jan 2018

DATA PROJECTS

FACEBOOK ADS ANALYSIS - PYTHON | POSTGRESQL | PANDAS | POWER BI GITHUB REPO | LIVE DASHBOARD

- **Developed a comprehensive data pipeline** to extract, clean, and analyze Facebook Ads data for an e-commerce brand using Python, Jupyter Notebooks, PostgreSQL, and Power BI.
- Integrated Facebook Marketing API with Python to automate the extraction of ad performance data and cleaned and processed data in Jupyter Notebooks with Pandas, ensuring accuracy and consistency before storing it in a PostgreSQL database.
- **Designed and implemented a Power BI dashboard** that visualizes key Ad performance metrics and updates daily.

SHOPIFY SALES ANALYSIS - PYTHON | POSTGRESQL | MATPLOTLIB | PANDAS | TABLEAU GITHUB REPO | LIVE DASHBOARD

- Extracted and analyzed Shopify sales data using the Shopify API and Python, focusing on key performance metrics.
- **Conducted an exploratory data analysis (EDA)** in Python to uncover trends, patterns, and insights within the sales data.
- Stored and managed the cleaned data in a PostgreSQL database and developed a Tableau dashboard to visualize sales trends, customer behavior, and product performance, providing actionable insights.