

Application Form

Dedicated Fund on Branding, Upgrading and Domestic Sales (Enterprise Support Programme) Notes for Application

- 1. The Enterprise Support Programme of the Dedicated Fund on Branding, Upgrading and Domestics Sales (the BUD Fund) is open to application starting from 25 June 2012. Subject to the funding balance, the BUD fund will be open for application for five years.
- 2. All non-listed enterprises registered in Hong Kong under the Business Registration Ordinance (Chapter 310) with substantive business operations in Hong Kong are eligible to apply for the Enterprise Support Programme of the BUD Fund (the Programme).
- 3. There are two types of eligible projects for application:
 - (i) Projects that involve the engagement of qualified service providers by the applicants to develop **holistic business plans** in the areas of of branding, upgrading and restructuring and/or domestic sales for the applicants to explore and/or develop the Mainland market ("Type (i) Project Application"); and
 - (ii) Projects that involve the <u>implementation of specific measures</u> in the areas of branding, upgrading and restructuring and/or domestic sales by the applicants themselves or implementation agents engaged by the applicants ("Type (ii) Project Application").

Applicants for "Type (i) Project Application" and "Type (ii) Project Application" are required to complete different sections of the Application Form and submit the relevant supporting documents. Details are as follows:

Type of Projects	Section A - Particulars of the Applicant	Section B - Existing Holistic Business Plan	Section C - Project Details	Section D - Particulars of the Service Provider (for development of holistic business plan)	Section E - Declaration & Signature by the Applicant	Section F - Declaration & Signature by the Service Provider	Section G - Supporting Document Required for Application	Appendix - Curriculum Vitae of Key Members of the Project Team
(i)	√		✓	✓	√	✓	✓	✓
(ii)	✓	✓	✓		✓		✓	✓

2

- 4. Please study the "Guide to Application for the Dedicated Fund on Branding, Upgrading and Domestic Sales (Enterprise Support Programme) (the Guide to Application) carefully before completing the application form.
- 5. Please use attachments if the space provided for a particular item is insufficient.
- 6. Enterprises interested in applying for funding support under the Programme should prepare the following documents:
 - (i) Completed Application Form in two hard copies and one soft copy (preferably in MS Word format);
 - (ii) Photocopies of the documents listed out in Section G of the Application Form; and
 - (iii) Acknowledgement of Receipt of Application.

Please submit the above documents to the Secretariat of the Enterprise Support Programme (i.e. the Hong Kong Productivity Council) in person or by post.

Address: Reception, G/F, HKPC Building, 78 Tat Chee Avenue,

Kowloon, Hong Kong.

For submitting application in person, please deposit your application

documents in

"The BUD Fund (Enterprise Support Programme) Application Form

Collection Box".

For details about application, please refer to the Guide to Application. The Guide to Application and Application Form can be downloaded from the website of the Programme. Enquiries can be directed to the Programme Secretariat by phone, by email or in person.

Address: 3/F, HKPC Building, 78 Tat Chee Avenue,

Kowloon, Hong Kong.

Telephone: (852) 2788 6088
Fax: (852) 2788 6196
E-mail: bud_sec@hkpc.org
Website: www.bud.hkpc.org

7. The Programme Management Committee (PMC) responsible for overseeing the implementation of the Programme will usually meet once every two to three months. Applications will be considered by the PMC in batches at its meetings. The cut-off date for different batches of applications will be announced on the website of the Programme.

3

Acknowledgement of Receipt of Application

Section 1: (Completed by Applicant)

Nama of the	Annlia	ant.
Name of the	Applica	int:
Address:		
Business Re	gistratic	n No.:
Project Title:	:	
Telephone N	o. :	
Fax No.:		
Name of the	Project	Coordinator:
Section 2: ((For O	fficial Use only)
Dear Mr / M	C	Date:
Deal Ivii / Ivi	.5	
We acknowle	edge red	ceipt of the above Application submitted by your company.
(a) Please Applica	-	he following application number in all future correspondences with us on the subject
Аррпо		olication No:
	11	
		standing documents
		provide us with the required information as ticked in the box(es) below within 14 day e issue of this acknowledgement, i.e. on or before If we do
		eive the information by this deadline, we shall regard such information as unavailable.
	[]	Copy of the Business Registration Certificate of the Applicant/ Service Provider (for
		the development of holistic business plan)
	()	Copy of the documentary proof of the shareholders of the Applicant
	()	Copy of the documentary proof of the Applicant's substantive business operations in
		Hong Kong
	()	Copy of the documentary proof of the relationship between the Applicant and the
		business entity in the Mainland
	()	Company information of the Service Provider (for the development of holistic
		business plan)
	()	Curriculum Vitae of the key members of the project team
	()	Others

(c) If you have any enquiries about this letter, please contact the Programme Secretariat as follows:

Address: The Secretariat

The BUD Fund (Enterprise Support Programme) 3/F, HKPC Building, 78 Tat Chee Avenue, Kowloon, Hong Kong.

(852) 2788 6088 Telephone: Fax: (852) 2788 6196 E-mail: bud sec@hkpc.org Website: www.bud.hkpc.org

> Secretariat The BUD Fund (Enterprise Support Programme)

(Offi	cial Use Only)
Date of Receipt	
Application No	

Application Form

Section A – Particulars of the Applicant (Mandatory)

(For eligibility of applicants, please refer to paragraph 2.1 of the Guide to Application)

Please put a " $\sqrt{}$ " in the appropriate boxes or fill them with black colour

1.	Name of the Applicant:			(English)
				(Chinese)
2.	Address:			
3.	Business Sector and Nature:			
4.	Business Registration No:			
5.	Year of Establishment:			
6.	Major Products/Services:			
7.	No. of Employees in Hong Kong ¹ :	Full Time:	Part Time:	
8.	Name of the business entity in the Mainland:			(if applicable)
9.	Address of the business entity in the Mainland:			(if applicable)
10.	Sector, Nature & Scope of the Mainland Business:			(if applicable)
11.	Name & Title of the Contact			
	Person:	(English)	(Title)	
		(Chinese)		

6

The number of employees shall include individual proprietors, partners and shareholders actively engaged in the work of the applicant enterprise as well as salaried employees of the enterprise, including full-time or part-time salaried personnel directly paid by the enterprise, both permanent and temporary.

		-					
12.	Tel.	No. of the Contact Person:	()			
13.	Fax	No. of the Contact Person:	()			
14.	Ema	ail Address of the Contact					
	Pers	son					
15.	Web	osite of the Applicant					
	(if a	ny): -					
16.	Busi	ness Sector:					
	Ma	nufacturing -					
		Chemical & Biotechnology			Electronics		Food & Beverage
		Industrial Machinery			Jewellery		Metal Products
		Printing & Publishing]	Textile & Clothing		Plastics
		Toys			Watches & Clocks		Electrical Appliances
		Others				(Plea	se specify)
	Noi	n-manufacturing -					
		Banking, Insurance & other Finance Services			Creative Industries (include services)	ing pı	roduct image and design
		Real Estate			Construction		Transportation
		Film Entertainment			Telecommunication		Information Technology
		Wholesale & Retail			Restaurants		Tourism
		Import & Export Trade			Hotels		Logistics
		Testing and Certification			Advertisement, Sales & M	arketii	ng
		Professional Services (inc	cludin	g 1	egal & accounting services)		
		Others					(Please specify)

17. Form of Business

18.

		Form c	of Business	Name (Hong Kong Identity Card / Passport No)			
		Sole Proprietorship	Owner				
		Partnership	All Partners				
		Limited Company*	Individuals holding ≥ 30% shares				
		here is no individual vant information of the		s, please provide the name(s) and			
<i>(</i> . . .	accor	ding to the format at t	he Appendix)	dinator and deputy project coordinator			
` ′		ect Coordinator	` ' '	ty Project Coordinator			
	`	nglish):		Name (English):			
		ninese):		Name (Chinese):			
Cor	npany	Organisation:	Company,	/Organisation :			
Ado	dress :		Address:	Address:			
Tel	No.:		Tel No.:	Tel No.:			
Fax	No.:		Fax No.:				
Ems	ail Ada	dress.	Email Ada	dress:			

19.	Please indicate whether you Programme for other projec	have applied / are applying for funding support(s).	t under the
	Yes (please provid	le details of the relevant project application(s))	
	Project Title:		
	Amount of Funding Sought (HK\$):		
	Application No:		
	Date of Submission:		
	Vetting Result:	Approved Rejected	Still under process
		Approved Funding Amount (HK\$):	
	No		
20.	Please indicate whether any funding support under the P	of your "related enterprises" have applied / are a rogramme for other project(s).	applying for
	Yes (please provid	le details of the relevant project application(s))	
	Name of the "related enterprise":		
	Business Registration No.:		
	Project Title:		
	Amount of Funding Sough (HK\$):	t	
	Application No:		
	Date of Submission:		
	Vetting Result:	Approved Rejected	Still under process
		Approved Funding Amount (HK\$):	_
	No		

9

[&]quot;Related enterprises" of the Applicant refer to those enterprises owned by the individuals who hold 30% or more ownership of the Applicant, except those for which the concerned individuals hold less than 30% ownership. The Applicant and its "related enterprises" would be treated as one single enterprise for the purpose of calculating the cumulative funding ceiling under the Programme (i.e. subject to the cumulative funding ceiling of HK\$500,000).

of the service provider:

Section B – Existing Holistic Business Plan (To be filled by the Applicant of "Type (ii) Project Application" only)				
Please put a " $$ " in the appropriate boxes or fill them with black colour				
Please present the holistic business plan of the Applicant in the areas of branding, upgrading and				
restructuring and/or domestic sales (the I	Plan) in the following format.			
1 Meinland Donings Informati	Same (Only to be filled by the Applicant with its Plan			
	ion (Only to be filled by the Applicant with its Plan			
covering its related business enti	ity(les) in the Mainland*)			
Name of the Mainland entity covered by	by the			
Plan:				
Address of the Mainland entity covered	d by			
the Plan:				
Relationship between the Applicant and	d			
the Mainland entity covered by the Plan	n:			
* Such Mainland entities include factorie	es offices retail outlets etc			
Such Manhand Chittles Include factoric	es, offices, feuili outlets, etc.			
2. Scope of the Holistic Business	Plan			
Coverage of the Plan	Branding Upgrading & Domestic Sales			
(Applicant may choose more than one categories)	Restructuring			
Related Products/Services:				
Target Market in the Mainland:				
(including cities, customer groups,				
etc.)				
Name & Title of the				
Person-in-charge of the Plan:				
Is the Holistic Business Plan develop	pped by a service provider: Yes No			
If yes, please provide the name				

	verview of the Applicant Enterprise briefly describe the background of the enterprise including its business nature, vision & mission,
	ny size, major products/services, customers/markets, business performance, etc.
Comp	my size, major products/services, customers/markets, business performance, etc.
1 B	
1 B	usiness Challenges/Problems/Opportunities and Reason for Developing Business
.1 B	usiness Challenges/Problems/Opportunities and Reason for Developing Business in the Mainland
1 B	usiness Challenges/Problems/Opportunities and Reason for Developing Business is e Mainland briefly describe the business challenges/problems/opportunities faced/identified by the
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tl Please enterp gover	usiness Challenges/Problems/Opportunities and Reason for Developing Business in the Mainland briefly describe the business challenges/problems/opportunities faced/identified by the trise, and the main reason for developing business in the Mainland which may be related to ament's policy and regulation, market demands, cost structure of the products, change in
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key measures of the Plan.)

4.2. Objectives and Business Strategy for Developing Business in the Mainland

Please briefly describe the medium- to long-term objectives (3 to 5 years) for business development in

the Mainland which may be related to profit increment, sales growth, new business development and
cost reduction. The objectives should be clear and quantifiable against which the effectiveness of the
implementation of the Plan can be assessed. In formulating the business strategy to achieve the
objectives, the enterprise should take into account a basket of factors including its strengths and
weaknesses, the challenges and opportunities in the external environment, characteristics of its existing
products/services, its target markets and competitors, possible means to achieve effective utilisation of
the limited resources, etc.
4.3 Different Phases and Key Measures for Business Development in the Mainland
Please briefly describe the different phases for developing business in the Mainland over a period of 3
to 5 years. The time-span for each phase should be specified (in terms of months, quarters or years) and
different phases should be demarcated in a strategic and systematic way, say, by the "Scope of Work"
(e.g. Brand Establishment → Product Design → Development of the Local Market → Entry into the
Mainland Market) or "Location" (e.g. Hong Kong → Shenzhen→ other cities), etc. The key
measures to be implemented in different phases should be clearly stated to provide a holistic roadmap

for developing the Mainland business. Milestones of the key measures and the mechanism for review and monitoring should also be included. (The project covered by this Application should fall within the

4.4 Implementation Schedule and Responsible Parties

measures. The responsible parties can be a department/taskforce/post of the enterprise, its business
partner, consultant, contractor, supplier, etc.
4.5 Resources Required and Outcomes of Key Measures
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Please provide an estimation of the resources required for implementing the key measures and the
Please provide an estimation of the resources required for implementing the key measures and the outcomes of such implementation. The resources required can be presented in terms of man-hours and
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Please set out the commencement and completion dates (in terms of months or quarters) of the key measures under different phases as listed in Item 4.3, and the responsible parties for implementing the

4.6 Business Partners and their Roles (if applicable)
Please provide the information of any external organisation which will participate in the
implementation of the Plan, the key measures involved and the roles of the organsiation. The
information should include the type and size of the external organisation, its relationship with the
enterprise, the services/support to be provided by the organisation and its responsibilities, etc. In case
the collaboration between the enterprise and external organisation takes a form other than
"sub-contracting" (e.g. co-development, profit sharing), please also state so and provide the details.
Supplementary information attached (if any): (page(s) in total)

Se	ction C – Project Details (Mandatory)								
Ple	ease put a " $$ " in the relevant boxes or filled them with black colour (if applicable)								
1.	Project Title:								
2.	Project Type (please choose one only):								
	"Type (i) Project Application"								
	"Type (ii) Project Application"								
3.	Project Scope (More than one categories can be chosen. Please refer to Annex 1 of the Guide to Application for the detailed scope of the different categories.)								
	☐ Branding ☐ Upgrading & Restructuring ☐ Domestic Sales								
4.	Location for Project Implementation (Please specify district/city):								
5.	Project Duration (months):								
6.	Total Project Cost: (HK\$)								
7.	Amount of Funding Sought: (HK\$)								
8.	Project Summary (If this is a "Type (i) Project Application", please simply state "Development of holistic business plan".)								

15

9.	Project Objectives
	(Please specify the concrete objectives to be achieved in the areas of branding, upgrading and restructuring and/or domestic sales. If this is a "Type (i) Project Application", please simply state "Development of holistic business plan".)
10.	Methodology to Implement the Project
	(Please state in concrete terms how and by what methodology the project under this Application will be carried out so as to achieve the project objectives set out in Item 9 above. If this is a "Type (i) Project Application", there is no need to fill out this part.)

11. Implementation Plan³

Commencement	Completion	Key Measure	Milestone
Date	Date		
(day/month/year)	(day/month/year)		

12. Expected Project Deliverables

(Please state the expected project deliverables in clear, specific and measurable terms. Examples include product/service, system, platform and study result. If this is a "Type (i) Project Application", please simply state "Development of holistic business plan".)

The project shall be completed within 24 months.

13.	Estimated Lifespan of the Project Deliverables
	(For example, the life cycle of the product/technology, validity period of certification, replacement period of equipment, etc. Please state the rationale behind the estimated lifespan of the project deliverables. If this is a "Type (i) Project Application", there is no need to fill out this part.)
14.	Expected Benefits/Results of the Project to the Applicant and Measuring Methodology
	(Please state how the project can lead to immediate/long term business development of the enterprise in the Mainland and improve the competitive advantages of the enterprise and/or its products/services in the Mainland market. If this is a "Type (i) Project Application", there is no need to fill out this part.)

No

(Please specify how the expected benefits/results of the project will be measured. If this is a "Type (i) Project Application", there is no need to fill out this part.) **Measuring Methodology Benefits/Results** 15. Other information in support of this Application (If this is a "Type (i) Project Application", there is no need to fill out Items 16 to 20 below.) 16. Please indicate whether you will engage other organisation(s) to help implement the project, either fully or partially. Please specify details of the measures to be implemented by other Yes organisation(s):

17.	16 abo		se indicate		ented by other organisation(s) as indicated in Item of those measures will be further subcontracted to
		Yes	•	cify the scope o	f the work to be further anisation(s):
		No			
18.			-	ou will create aplementing th	new post(s) in Hong Kong and recruit additional e project.
		Yes	Please sperecruited:	-	number and major duty of the additional staff to be
		Post	Į.	Estimated Number	Major Duty
		No			
19.	compl		ater for/sup	oport the busin	uit additional staff in Hong Kong after project ess expansion brought about by the deliverables of number and major duty of the additional staff to be
			recruited:		
		Post		Estimated Number	Major Duty
		No		<u> </u>	
		110			

20.	Please indicate whether the prenterprises (e.g. implementation/or products/services provided by other business sectors)?	completion of the project v	vill increase the demand for the
	Yes Please indicate one sector can	•	efit from the project (more than
Г	Manufacturing -		
_	☐ Chemical & Biotechnology	☐ Electronics	Food & Beverage
	☐ Industrial Machinery	☐ Jewellery	☐ Metal Products
	☐ Printing & Publishing	☐ Textile & Clothing	Plastics
	☐ Toys	☐ Watches & Clocks	☐ Electrical Appliances
	Others		(Please specify)
	Non-manufacturing -		
	Banking, Insurance & other Finance Services	Creative Industries services)	(including product image and design
	Real Estate	Construction	Transportation
	Film Entertainment	Telecommunication	n Information Technology
	☐ Wholesale & Retail	Restaurants	Tourism
	☐ Import & Export Trade	Hotels	Logistics
	Testing & Certification	Advertisement, Sal	les & Marketing
	Professional Services (inc	luding legal & accounting se	rvices) (Please specify)
			
<u></u>	Not sure		

21.		e confirm whether t cation under the Progr			a re-si	ubmission (of a previo	ously rejected
		Yes (please provide	le deta	ils of the rele	evant ap	plication)		
		Application No. of the	e					
		previous application:						
		Please highlight the one, and explain ho Programme Manage	w the	differences l	nave ado	dressed the	comments	made by the
		No						
22.	Please suppor / same	indicate whether your provided by the HK specific measures in Yes (please provided)	the pr	oposed proje	<u>ct</u> ?		other source ne <u>same pro</u>	es of funding pposed project
	Proje	ct Title:						
		e of the Government ing Scheme/Source:						
	Amo	unt of Funding						
	Soug	ht (HK\$):						
	Appli	ication No.:						
	Subm	nission Date:						
	Vettir	ng Result:		Approved		Rejected		Still under process
			Appr	oved Funding	g Amou	nt (HK\$):		
		No						

Projects or specific measures in the projects that have already obtain / would obtain other sources of funding support provided by the HKSAR Government will NOT be eligible for funding support under the Programme.

23.	Please indicate whether you have support / sponsorship / donation non-governmental organisations in the project?	tions provid	ed by	governmen	its in ot	her areas or
	Yes (please provide deta	ils of the rele	vant ap	plication)		
	Project Title:					
	Name of the Funding Scheme / Source:					
	Administrator of the relevant Funding Scheme / Source:					
	Amount of Funding Sought					
	(HK\$):					
	Application No.:					
	Submission Date:					
	Vetting Result:	Approved		Rejected		Still under process
	Арр	oroved Fundi	ng Amo	unt (HK\$):		
	□ No					

Projects or specific measures in the projects that have already obtain / would obtain other sources of funding support / sponsorship / donations provided by governments in other areas or non-governmental organisations in Hong Kong will NOT be eligible for funding support under the Programme.

24. Project Expenditure⁶
(Individual expenditure items are subject to budget caps. Please refer to paragraph 5.2 and Annex 4 of the Guide to Application for details.)

<u> </u>				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		.
	First year	First year	Second year	Second year		
Expenditure Item	(First 6 months)	(Remaining 6 months)	(First 6 months)	(Remaining 6 months)	Total Amount	
Expenditure nem	(dd/mm/yy-dd/mm/yy)	(dd/mm/yy-dd/mm/yy)	(dd/mm/yy-dd/mm/yy)	(dd/mm/yy-dd/mm/yy)	(HK\$)	Please state the reasons for the expenses and remarks

All expenditures must be incurred between the commencement and completion dates of the project and the Applicant has to contribute no less than 50% of the total approved project cost in cash.

(A) Fee to Engage Qualified Service Provider (for developing holistic business plan) ⁷				
Subtotal (A)				
(B) Fee to Engage Other Consultant/Implementation Agent ⁸				

This is applicable to "Type (i) Project Application" for the applicant to engage a qualified service provider to develop a holistic business plan to explore and develop the Mainland market. Please state the number of consultants and man-hours or man-days required of each consultant for implementing the project, the man-hour or man-day rate and any expenses directly related to the engagement of the qualified service provider. Engagement of qualified service provider must adhere to the procurement procedures set out in paragraph 5.6 of the Guide to Application.

The qualified service provider engaged for implementing the project may subcontract part of the project work to other organisation(s) but the <u>subcontracted consultancy fee should not exceed 50% of the fee payable to the qualified service provider.</u>

This is applicable to "Type (ii) Project Application" for the applicant to engage external consultant/implementation agent to carry out the project. Please state the number of consultants and man-hours or man-days required of each consultant for implementing the project, the man-hour or man-day rate and any expenses directly related to the engagement of the consultant/implementation agent. Engagement of consultant/implementation agent must adhere to the procurement procedures set out in paragraph 5.6 of the Guide to Application.

Subtotal (B)			
(C) Cost for Recruiting Additional Manpower ⁹			
Subtotal (C)			
(D) Cost for Procuring/Leasing Additional Machinery/Equipment ¹⁰ (including computer hardware & software)			
Subtotal (D)			
(E) Other Direct Costs ¹¹	 		
Subtotal (E)			
Total [(A)or(B)]+(C)+(D)+(E)			

Only the salary (including the employer's contributions to the Mandatory Provident Fund) of employees newly recruited for new post(s) directly incurred for implementing the project should be included. Please state clearly the number of staff to be recruited and the number of man-hours/man-months to be contributed by each of them, their respective ranks and hourly rates/monthly salary, as well as the total cost for each staff. Total cost for recruiting additional manpower should not exceed 50% of the total budgeted expenditure for the project. Recruitment of additional manpower must follow the General Guidelines on Staff Recruitment set out in Annex 5 of the Guide to Application.

Only the cost of procuring or leasing of <u>additional machinery/equipment (including computer hardware and software)</u> specifically and essentially for implementing the project should be included in the budget. Please list out all the additional machinery/equipment required. If more than one unit of the same machinery/equipment is required, please set out its unit cost, quantity required and the relevant total cost. If the additional equipment is to be shared among different projects, the cost shall be charged on a pro-rata basis to each project. Total cost for procuring and leasing of additional machinery/equipment should not exceed 50% of the total budgeted expenditure for the project. Procurement or leasing of machinery/equipment must adhere to the procurement procedures set out paragraph 5.6 of the Guide to Application.

This includes all other costs, directly incurred for the project, with the exception of the daily and routine operating expenses of the Applicant and those unallowable costs as set out in paragraph 5.2.1(B) of the Guide to Application. Expenditure items that may be funded include consumables, production and promotional fees of products/services, travelling expenses, patent/trademark registration fees, external audit fees, etc. Please refer to paragraph 5.2.1(A) of the Guide to Application for details about the budget caps for individual items. Procurement of the required products/services must adhere to the procurement procedures set out in paragraph 5.6 of the Guide to Application.

Applicant's Contribution in Cash (F)		
Amount of Funding Sought		
[(A)or(B)]+(C)+(D)+(E)-(F)		

Section D – Particulars of the Service Provider (for development of holistic business plan)

(To be filled by the Applicants of "Type (i) Project Application" only. The qualification requirements to be met by the service provider for implementing "Type (i) Project Application" are set out in paragraph 2.2 of the Guide to Application.)

Please put a "\" in the box or filled it with black colour (if applicable)

1.	Name of the Service Provider intended to be engaged:				(English)
	intended to be engaged.				(Chinese)
2.	Business Registration No.:				
3.	Address of the Service Provider:				
4.	Telephone:				
5.	Email Address:				
6.	Website (if any):				
7.	Type(s) of Consultancy Services Offered:				
8.	Year of Establishment:				
9.	No. of Employees in Hong Kong ¹² :	Full	Гіте:	Part Time	:
10.	Included in the Qualified Service Provider Reference List ¹³ compiled by the Programme Secretariat or not:		Yes	☐ No	
11.	Name of the Project-in-charge:				
12.	Consultancy experience of the Project-in-charge:		Branding	Experience	Years
	(Please enclose the curriculum vitae of the project-in-charge according to the format at the Appendix)		Upgrading & Restructuring	Experience	Years
			Domestic Sales	<u> </u>	
			Zomestic Suies	Experience	Years
		Other	S	Experience	Years

The number of employees shall include individual proprietors, partners and shareholders actively engaged in the work of the organisation as well as salaried employees of the organisation, including full-time or part-time salaried personnel directly paid by the organisation, both permanent and temporary.

The Qualified Service Provider Reference List compiled by the Programme Secretariat can be downloaded from the website of the Programme (www.bud.hkpc.org).

13. Projects related to branding, upgrading and restructuring and/or domestic sales completed by the service provider

(Please list out at least five completed projects)

Year	Client Information of the Proje	ects Project Details
	Name of Client:	
	Contact Person & Title:	
	Tel. & Email:	
	Name of Client:	
	Contact Person & Title:	
	Tel. & Email:	
	Name of Client:	
	Contact Person & Title:	
	Tel. & Email:	
	Name of Client:	
	Contact Person & Title:	
	Tel. & Email:	
	Name of Client:	
	Contact Person & Title:	
	Tel. & Email:	

Engagement of the qualified service provider for the development of holistic business plan must adhere to the procurement procedures set out in paragraph 5.6 of the Guide to Application. The Applicant shall keep the written quotations and other relevant information properly in accordance with paragraph 5.4 of the Guide to Application.
Written quotations have been received from the following service providers:
If the applicant does not intend to select the lowest bid among the written quotations received/to be received or fail to meet the minimum number of written quotations according to the procurement procedures prescribed in paragraph 5.6 of the Guide to Application, full justifications must be given below.

Section E – Declaration & Signature by the Applicant (Mandatory)

I, o	on behalf of	, declare that:	
1.		tion for the Dedicated Fund on Branding, Upgrading and the Guide to Application) and agree to follow the provisions	
2.	accurate and reflect the status of affairs as at the wilful provision of false information or withholdi will affect the outcome of this Application. The	on as well as the accompanying information are true and e date of submission. The Applicant understands that any ng of any material information relating to this Application he Applicant undertakes to inform the Secretariat of the e Secretariat) immediately in writing if there are any	
3.	the Applicant is having substantive business operations. Kong or any other places;	ations in Hong Kong and is not a listed company in Hong	
	ne following items are only applicable to "Type (i) project Application".)	Project Application". Please cross them out if this is a	
4.	the service provider stated in the Section D of this Application has fully met the requirements set out in paragraph 2.2 of the Guide to Application and the relationship between the Applicant and the service provider does not constitute any conflict of interest as stated in paragraph 5.7 of the Guide to Application; and		
5.	agree and authorise the Programme Secretariat to verify the information set out in Section D of this Application with the service provider stated therein.		
Ap Pro	plication in accordance with paragraph 7.9 of the	to handle the personal data/information provided in this Guide to Application. The Applicant also authorises the erify the information provided in this Application with the	
	Authorised Signature with Company Chop	Name of Signatory	
	Name of Applicant	Position	
	Date		

Section F – Declaration & Signature by the Service Provider (For "Type (i) Project Application" only, to be filled by the qualified service provider to be engaged by the Applicant to develop the holistic business plan)

I, c	on behalf of	, declare that	
1.	true and accurate and reflect the status of affairs a that any wilful provision of false information of Application will affect the outcome of the Ap	is Application as well as the accompanying information as at the date of submission. This organisation understand withholding of any material information relating to the oplication. This organisation undertakes to inform the the Programme Secretariat) immediately in writing if the ton;	ds is ne
2.	Dedicated Fund on Branding, Upgrading and Dor	et out in paragraph 2.2 of the "Guide to Application for the nestic Sales (Enterprise Support Programme) (the Guide policant and this organisation does not constitute any conflict of Application); and	to
3.	agree and authorise the Programme Secretariat to of this Application with the clients as listed out the	verify the information set out in Item 13 under Section rein.	D
	is organisation authorises the Programme Secretaria plication in accordance with paragraph 7.9 of the Grant	at to handle the personal data/ information provided in thuide to Application.	is
	Authorised Signature with Organisation Chop	Name of Signatory	
	Name of Organisation	Position	
	Date		

Section G - Supporting Documents Required for Application

Please put a " $\sqrt{}$ " in the box or fill it with black colour (if applicable) to indicate that copies of the relevant documents will be submitted together with this Application to the Programme Secretariat.

Applicable to all Applicants

	Copy of the Business Registration Certificate of the Applicant
	Copy of documentary proof of the shareholders of the Applicant as stated in Item 17 under Section A of this Application (e.g. Form 1(a) of the Business Registration Office, Annual Return of the Companies Registry (Form AR1), etc.)
	Copy of documentary proof of the Applicant's substantive business operations in Hong Kong (please refer to Annex 2 of the Guide to Application)
	Copy of the documentary proof the relationship between the Applicant and the business entity in the Mainland (only applicable to a project application intended to be implemented in that Mainland entity)
	Curriculum Vitae of the key members of the project team
	Others:
<u>Only</u>	Applicable to "Type (i) Project Application"
	Copy of the Business Registration Certificate of the Service Provider
	Company information of the Service Provider
	Curriculum Vitae of the Project-in-charge of the Service Provider

<u>Relevant Working Qualification (in chronological order)</u>: (Project management experience, if any, should be included)

Appendix

Curriculum Vitae of Key Members of the Project Team (Project Coordinator, Deputy Project Coordinator and if applicable, Project-in-charge of the Service Provider (Section D)

The information provided will be used for processing your application under the Enterprise Support Programme of the Dedicated Fund on Branding, Upgrading and Domestic Sales (the Programme). It may be disclosed to assessors, members of the Programme Management Committee of the Programme or relevant government bureaux/departments for the purpose of vetting your application. You have the rights of access to or correction of your personal data provided in this form. If you wish to exercise such rights, please contact the Secretariat of the Enterprise Support Programme.

Project Coordinator

Personal Particular	S		
Name (English):	(Mr/Ms/Prof/Dr) [#] *Please delete as appropriate	(First Name/Last Name)	
Name (Chinese): Position held in Co	mpany/Organisation:		
Company/Organisa	tion:		
Office Address:			
Nature of Business	:		
Tel No.:	Fax No. :	Email Address:	
Academic/Profess	sional Qualification (in chronol	ogical order):	

Deputy Project Coordinator

Personal Particulars					
Name (English):	(Mr/Ms/Prof/Dr) [#] *Please delete as appropriate	(First Name/Last Name)			
Name (Chinese):					
Position held in Co	mpany/Organisation				
Company/Organisa	tion:				
Office Address:					
Nature of Business	:				
Tel No.:	Fax No.:	Email Address:			
Academic/Profess	sional Qualification (in chronol	ogical order):			

<u>Relevant Working Qualification (in chronological order)</u>: (Project management experience, if any, should be included)

Project-in-charge of the Service Provider (Section D) (if applicable)

Personal Particular	rs		
Name (English):	(Mr/Ms/Prof/Dr) [#] Please delete as appropriate	(First Name/Last Name)	
Name (Chinese): Position held in Co	ompany/Organisation:		
Company/Organis	ation:		
Office Address:			
Nature of Business	s: :		
Tel No.:	Fax No.:	Email Address:	
Academic/Profes	ssional Qualification (in chronol	ogical order):	

Relevant Working Qualification (in chronological order):

(Project management experience, if any, should be included)