



**Jens Wagner**

Managing Director - HELLA Vietnam Co., Ltd. at HELLA

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**Jens Wagner** · 3rd

Managing Director - HELLA Vietnam Co., Ltd. at HELLA

Ho Chi Minh City, Vietnam · 500+ connections · [Contact info](#)



**HELLA**



**TU Ilmenau**

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## About

A senior executive in automotive industry with 14+ years' experience in China, Japan, Germany and Vietnam. Broad range of experiences in R&D management, product and program management, sales and operations. Proven record of delivering growth and profitability in fast-paced international companies with full P&L res  
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## Activity

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## Experience

**HELLA**



7 yrs 3 mos

**Managing Director - HELLA Vietnam Co., Ltd.**

Full-time

Jun 2019 – Present

· 1 yr 11 mos

Ho Chi Minh City, Vietnam

Lead the HELLA operations in Vietnam with regards to Staff Management, Customer Satisfaction, Development and Deployment of Strategy and taking care of the Public Profile.

Specifically building up a Technical Center with 160 engineers working in design and development for Smart Car Access Electronics, Lighting Electronics, Energy and Autonomous Driving (Radar).

### **Director Product Center - Body Electronics International**

Full-time

Feb 2014 – May 2019

· 5 yrs 4 mos

Shanghai City, China

Responsible for the product and market strategy and the HELLA Body Electronics (Body Control Modules & Car Access Systems) product portfolio in China with focus on international customers.

Define the future strategy for Connectivity related electronic products within China, drive business cases and partnerships to increase sales and profit margin.

Manage and develop customer projects with competitive technology, quality and costs, expand sales and achieve positive results.

... see more

### **Program Manager**

faurecia · Full-time

 Sep 2011 – Jan 2014

· 2 yrs 5 mos

Shanghai City, China

Leading the programs E84 (X1-series) and F3x (3-series) of complete seat production for BMW/BBA in all aspects, from program award until 6 months after SOP. The business generated yearly revenue of 30 Mio EUR p/a for E84 and 86 Mio EUR p/a for F3x.

### **Sales Engineer**

DENSO · Full-time


 Jun 2010 – Aug 2011

· 1 yr 3 mos

Munich Area, Germany

Sales of running powertrain combi valve business, as well as new business development for all hybrid, electric and fuel cell vehicle products, responsible for the account Daimler AG.

### **Lead System Engineer**

 TK Engineering GmbH · Full-time

Oct 2006 – May 2010

· 3 yrs 8 mos

Munich Area, Germany; Tokyo, Japan

Software Development activities at the component and subsystem level in the field of vehicle dynamics on behalf of BMW AG.

2 years assignment in Tokyo, Japan from 10/2007 to 10/2009 as Project Leader to develop Hybrid Trucks Control Software on behalf of Mitsubishi FUSO as well as consultancy work in model-based design (Matlab / Simulink) on behalf of Honda Automotive and Honda Aerospace.

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## Diploma Thesis



BMW Group

Feb 2006 – Sep 2006

· 8 mos

Munich, Bavaria, Germany

Technical research of field-oriented control for synchronous machines with the method of Rapid Control Prototyping, dSpace Autobox and ECU in bypass mode.

## Education

### TU Ilmenau



Diploma (M.Sc.), Mechatronics Engineering

2000 – 2006

Interdisciplinary program combining mechanical engineering, electrical engineering/electronics and computer science

## Skills & endorsements

### Automotive · 18



Endorsed by **Frank Petznick and 2 others who are highly skilled at this**



Endorsed by **5 of Jens' colleagues at HELLA**

### Program Management · 11



Endorsed by **Frank Petznick, who is highly skilled at this**



Endorsed by **4 of Jens' colleagues at HELLA**

### Business Development · 8

**Barnabas Szabo and 7 connections** have given endorsements for this skill

Industry Knowledge

- Powertrain . 8**
- Project Management . 6**
- Product Management . 5**
- Supply Chain Management . 4**
- Software Development . 2**
- Business Strategy . 2**
- Customer Satisfaction . 1**
- Project Control . 1**
- Quality Management . 1**
- Change Management . 1**
- Consulting . 1**
- Reporting & Analysis . 1**
- P&L Responsibility**
- Risk Analysis**
- Manufacturing Operations Management**
- Knowledge Management**
- Sales Management**
- Sales Plan**
- Requirements Management**
- Budget Process**
- Strategy**
- Sales**
- Manufacturing**

**Continuous Improvement**

**Automotive Engineering**

**Engineering**

**Standard Operating Procedure (SOP)**

**Manufacturing Operations**

Tools & Technologies

**Simulink** . 4

**Embedded Systems** . 3

**Matlab** . 1

**C**

Interpersonal Skills

**Team Management**

**Contract Negotiation**

**Staff Management**

**Management**

**Leadership**

**Negotiation**

Other Skills 

**Process Improvement**

**Strategic Sales**

**Sales Engineering**

System Requirements

Battery Management Systems

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Accomplishments

Languages

English • German

2


Interests



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Co-chair, Bill & Melinda Gates Foundation

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**Automotive APAC**

357 members



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**Nina Denner** •3rd+  
Sales Director BMW Electronics bei HELLA

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**Joerg Weisgerber** •3rd+  
CEO at HELLA Electronics NSA

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**Sven Hoenecke** •3rd+  
Vice President of Program Management at HELLA

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**Martin Vollmer** •3rd+  
Director Design & Development Rearlamps Global bei HELLA

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**Peter Neuhoff** • 3rd+  
Executive Vice President at HELLA

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**BE BA (My Nguyen)**  
Recruitment Specialist cum Admin at Milensea Retail

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**Le Nhat Huy**  
President at UTE Logistics and Supply Chain Club

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**Khánh Linh Đỗ**  
Human Resources Assistant at Hachinet Software

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**Nguyen Dinh Dat**  
Frontend Angular Developer

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**Nhi Duong**

Student at Ton Duc Thang University

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