



**David Pham Dat**

Coal Development Manager\_HLP VIETNAM

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Coal Development Manager\_HLP VIETNAM

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**Sale Manager of coal**

**UNIVERSITY OF ECONOMICS IN  
HOCHIMINH CITY, VIETNAM**

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## Highlights

### Reach out to David Pham for...

Probono consulting and volunteering, Joining a nonprofit board.

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## About

Almost of leading Coal importers: HLP VIETNAM and TH GROUP, DIC VIETNAM, AGE AND ANHUNGCUONG COAL, WELLHUNT..LUGIA commodity ...L.E.C GROUP.

-From 2016 up now

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## Activity

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**Bạn nói trái Bill gates ông ấy nói thật  
ra " Cuộc sống này luôn luôn không...**

David Pham commented

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## Experience

### Manager

Sale Manager of coal

Jul 2016 – Present

· 4 yrs 10 mos

HoChiMinh, Vietnam

I have more experiences and deep knowledges in ex\_import business: Coal, mineral, furniture, hardware fittings, Ceramic and granite tile, plastic.....etc.....with domestics and overseas market as below:

1. Taicera Enterprise Co.,Ltd around 6 years.

-Position: Team leader of Ex\_ import room

-Business: Ceramic and Granite tiles

2. Thanh Cong battery, 2 years

-Position: purchasing and sale manager.

-Business: Car Battery

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### Trading and sourcing Manager of Coal

DONG BAC COAL MINERAL INVESTMENT CORP.

Apr 2008 – Mar 2012

· 4 yrs

70 Cong Hoa street, ward 15, Tan Binh District, HCM city

Chief of Indonesia, trading and sourcing coal



## Education

### UNIVERSITY OF ECONOMICS IN HOCHIMINH CITY, VIETNAM

Master of Business Administration (MBA), Foreign trade, good  
1998 – 2003

MBA of University of Economic

### university of economics HCM

Master of Business Administration (M.B.A.), Business Administration and Management, General, good  
2006 – 2009

Activities and Societies: Dong bac Coal, Taicera, otrangroup...

ex-import in coal, furniture, equipment, battery, marterial...

## Skills & endorsements

### Negotiation . 2

Michael R. and 1 connection have given endorsements for this skill

### Sales Management . 1

Thúy Phạm (Shannee) has given an endorsement for this skill

### New Business Development . 1

Thúy Phạm (Shannee) has given an endorsement for this skill

Industry Knowledge

### Marketing Strategy . 1

### Purchasing . 1



**Product Development**

**Retail**

**Business Strategy**

**Logistics**

**Inventory Management**

**International Business**

**Export**

**Import**

**International Trade**

**Supply Chain Management**

**Procurement**

**Strategic Planning**

**International Sales**

**Sales Operations**

Interpersonal Skills

**Management**

**Team Management**

**Contract Negotiation**

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Accomplishments

## Organization

Adani Corp

1  
✓

## Interests



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**(CIPS) Certified International Property Specialist**

1,829 members



**Coaltrans Conferences Community**

2,208 members



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11,233 followers



**COAL Buyer and Seller Group**

7,794 members



**Chicago Classic Oak Furniture and Designs**

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Coal Purchaser at Long Thuan Investment Corporation

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Managing Partner at Talent JDI

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**Khoa Le Quynh**

Assistant Brand Manager Marketing at Kido

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