



## Chương Trần

Telesale Bancassurance Area Manager at Vietnam International Bank (VIB) - Ngân Hàng Quốc Tế

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Telesale Bancassurance Area Manager at Vietnam International Bank (VIB) - Ngân Hàng Quốc Tế

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**Vietnam International Bank (VIB) -  
Ngân Hàng Quốc Tế**

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## About

Experienced Senior Supervisor with a demonstrated history of working in the financial services industry. Skilled in Negotiation, Management, Banking, Strategic Planning, and Business Development. Strong operations professional with a Bachelor's degree focused in Financial and Banking from Hong Bang International University.

## Activity

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## Experience

### Wealth Telsales Area Manager



Vietnam International Bank (VIB) - Ngân Hàng Quốc Tế · Full-time

Jan 2021 – Present

· 4 mos

Vietnam

Taking responsibility to build and develop telesales department for wealth product at both North and South of Viet Nam.

## Prudential Vietnam Assurance Private Ltd.

1 yr 6 mos



### TMR Senior Manager South

Full-time

Apr 2020 – Dec 2020

· 9 mos

Ho Chi Minh City, Vietnam

### TMR Manager South

Full-time

Jul 2019 – Apr 2020

· 10 mos

Ho Chi Minh City

## AIA

1 yr 10 mos



### Senior Sales Manager - Blanc by AIA

Mar 2019 – Jul 2019

· 5 mos

Vietnam

### Sales Manager - Blanc by AIA

Oct 2017 – Jul 2019

· 1 yr 10 mos

Vietnam

### TMR Senior Supervisor

Prudential Vietnam Assurance Private Ltd.



May 2016 – Sep 2017

· 1 yr 5 mos

Vietnam

### Premium Banker


HSBC Retail Banking and Wealth Management



Aug 2014 – Apr 2016

· 1 yr 9 mos

Vietnam

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Education

Skills & endorsements

**Teamwork**

**Leadership**

**Negotiation**

Industry Knowledge

**Strategic Planning**

**Banking**

**Business Development**

Interpersonal Skills

**Time Management**

**Team Leadership**

**Management**

**Team Management**

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Accomplishments

## Honors & Awards

Shining Stars of September 2015 • Shining Stars of Quarter 3 2015 • The Best Excellence Performance in Feb 2017 • The Best Excellence Performance in March 2017 • The Best Performance in December 2016 • The Best Performance in June 2018 • The Most Valuable Supervisor TMR in November 2016 • The Most Valuable Supervisor in July 2016 • Top 1 Sup TMR MA - October 2016 • Top Performance of 2013

## Interests

### VietinBank



7,773 followers

### Eximbank Vietnam



2,640 followers

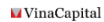
### HSBC Wealth and Personal Banking

32,194 followers



### VinaCapital

19,652 followers



### Manulife

187,097 followers



### Standard Chartered Bank

1,337,266 followers



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DBA Assistant Managam at AIA Vietnam

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Business owner

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Branch Manager at nest by AIA

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[Recruitment Specialist cum Admin at Milensea Retail](#)

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