

## Soeren Juelsbak

Country Manager, Vietnam - at Scan Shipping

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Country Manager, Vietnam - at Scan Shipping

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## Highlights

#### Reach out to Soeren for...

Probono consulting and volunteering, Joining a nonprofit board, Mentoring.

#### Message

## About

With roots in Denmark, living the past 20+ years in Vietnam/Asia, I have developed into a business Leader, independent of a specific industry having a strong educational background and a very wide-reaching Executive Management experience gained from several industries and sectors.

... see more

## Activity

1,561 followers



Set "udefra", som udlandsdansker, saa virker det meget maerkeligt,...

Soeren commented



Flot resultat, Johannes Frandsen og Peter Flaskager Laursen; godt...

Soeren commented



Staerkt, Tom.... Tillykke! .... haaber, at vi ses snart

Soeren commented



'I usually wish that I had a better understanding of how integral it...

Soeren commented

See all activity

## Experience

**Country Manager - Vietnam** 



Ho Chi Minh City, Vietnam



**Country Manager - Vietnam** 



Shipco Transport



· 1 yr 6 mos

Ho Chi Minh City, Vietnam

Spearheading organization with app. 130 employees in 4 offices, in HCMC, Danang, Hanoi and Haiphong. As leading NVOCC (Non-Vessel-Operating Common Carrier) in Vietnam, focus was on 90 weekly direct LCL Import- & Export-Tradelanes.



#### **Personal & Educational Development**



Vietnam

After a significant change in my private life during the summer of 2015 and the subsequent resignation from my latest job, I allowed myself a 2-years 'Personal & Educational Development'-sabbatical. -- During this period, I enhanced my aptitude towards "the art of business", having joined INSEAD's 2-years 'Executive Master of Consulting and Coaching for Change' (EMCCC) in Singapore, completed and graduated from on September 30, 2017.

... see more

#### **General Director - Vietnam**

**Vedspice** 

NEDSPICE 2012 - 2015

· 3 yrs

Vietnam, Binh Duong province (and in part also Binh Phuoc province)

As a member of NEDSPICE Group's Global Executive Committee, I spearheaded the company's Vietnam operations, leading and developing an organization with more than 300 employees. Operations took place at a state-of-the-art spice processing factory, running 3 shifts per day, year-round 24/7, totaling a yearly output of typically 11-13,000 metric tons processed single-spices. Main products were ground or cracked Pepper (black or white), Nutmeg and Ginger.

... see more

#### Business Principal [Member of Haines Centre's network of Certified Strategic Management Consultants]

Haines Centre for Strategic Management

HAINES CENTRE 2009 - 2012

• 3 vrs

Vietnam, Ho Chi Minh City/Saigon

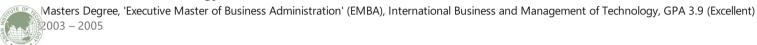
The 'Haines Centre for Strategic Management' (HCSM) was founded in 1990 and has offices in over 25 countries globally. As an international Tier-II Management Consultancy firm/network of certified Strategic Management Consultants, Facilitators and Trainers, HCSM was and is among world leaders in 'Strategic Management - powered by Systems Thinking'. HCSM provides continuously Strategic Consulting, Training and research-based Best Practice 'Systems Thinking'-materials to individuals, teams and organizations, worldwide. .... see more

#### Education

#### INSEAD

Masters Degree, 'Executive Master of Consulting and Coaching for Change' (EMCCC), Individual and Organizational Psychology and Team-Dynamics, GPA 3.0 (Very 500d)
2015 – 2017

#### **Asian Institute of Technology**



#### **Niels Brock**

- Koebenhavns Handelsakademi / Copenhagen School of Logistics | Academy Economist (BBA), Logistics & International Transportation 1991 – 1993

Show 2 more education ~

#### Licenses & certifications

#### **Building High-Performing Teams**

Penn Arts & Sciences, University of Pennsylvania

Penn Ssued Jan 2021 · No Expiration Date

Credential ID 5UALLBTVRAJP

See credential

#### **Optimizing Diversity on Teams**

Penn Arts & Sciences, University of Pennsylvania
Pennssued Jan 2021 · No Expiration Date
Pennsylvania ID 5FA9DNKJL269

See credential

#### **The Power of Team Culture**

Penn Arts & Sciences, University of Pennsylvania
Pennssued Jan 2021 · No Expiration Date
Predential ID UTE3PCPFAHXZ

See credential

## Volunteer experience

#### Founder/Co-Founder/Representative

Various initatives/roles

- Nordic Chamber of Commerce/NORDCHAM in HCMC/Vietnam; Vice Chairman, 2005-2011.
- Representative of 'Danes Worldwide/Dansk Samvirke' in HCMC/Vietnam, from 2006 and continuously.
- Founder of 'Danish Planet Saigon', Danish family association (incl. Danish afternoon school for children), 2008.
- Founder of LinkedIn group: 'Danish Network Vietnam' (DNV), 2008.

#### Skills & endorsements

Strategy . 61



Endorsed by Tim Pihl Johannessen and 2 others who are highly skilled at this



Endorsed by 2 of Soeren's colleagues at Haines Centre for Strategic Management

**Business Strategy** . 54



Endorsed by Morten Porsild and 5 others who are highly skilled at this

Endorsed by 2 of Soeren's colleagues at tropicdane

Management . 40



Endorsed by 2 of Soeren's colleagues at Haines Centre for Strategic Management

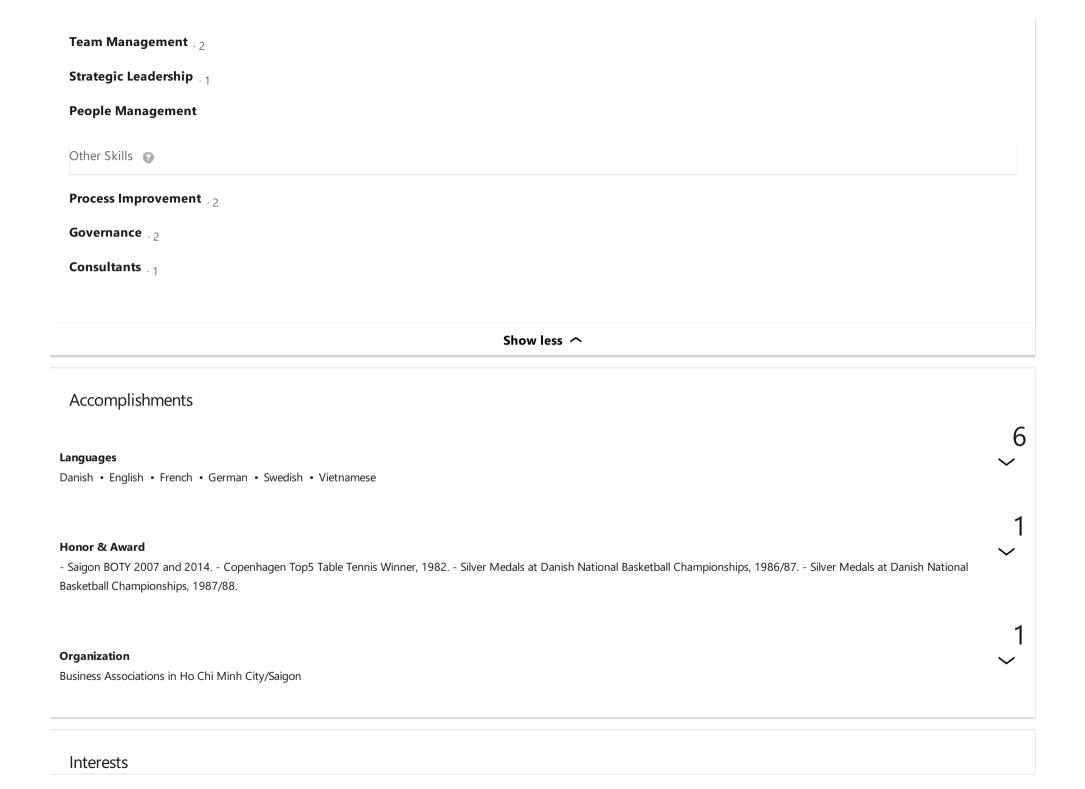


Endorsed by 12 people who know Management

```
Industry Knowledge
Strategic Planning . 31
Management Consulting . 29
New Business Development . 28
International Business . 17
Business Planning . 16
Business Development . 13
Consulting . 12
Mergers & Acquisitions . 11
Change Management . q
Start-ups . 9
Performance Management . 8
Marketing Strategy . 7
Supply Chain Management . 7
Operations Management . 6
Logistics . 6
Business Process Improvement . 6
Product Development . 5
Project Planning . 4
Outsourcing . 4
Business Analysis . 3
```

**FMCG** . 3

```
Supply Chain . 3
Forecasting . 3
ERP . 3
Analysis . 3
Business Transformation . 3
Restructuring . 2
Risk Management . 2
Budgets . 2
Program Management . 2
Lean Manufacturing . 1
Strategy Development
Consultancy
Budgeting
Interpersonal Skills
Coaching . 18
Team Leadership . 12
Organizational Development . 8
Team Building . 6
Training . 6
Executive Coaching . 4
Leadership Development . 3
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# People you may know



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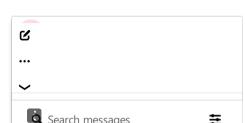
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