



Peter Nguyen

Sales manager at Vietnam Quartz JSC

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Peter Nguyen · 3rd

Sales manager at Vietnam Quartz JSC

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Vietnam Quartz JSC



Foreign Trade University

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**Look great. Really nice the mitred
upstands.**

Peter commented



**Semble l'image d'illustration ne
va pas avec l'article** □

Peter commented



Congratulations Thomas. Wish you much of success.

Peter commented



Wish you much of success Jason.

Peter commented

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Experience

Vietnam Quartz JSC

8 yrs 1 mo

Sales Manager

May 2013 – Present

· 8 yrs

Viet Tri City, Vietnam

Vietnam Quartz JSC is a joint-venture company specialized in manufacture and supply of quartz powders and engineered quartz surfaces with brand name VinaQuartz. The factory covers an area of 45000 square meters in Thuy Van industrial zone, Viet Tri city of Phu Tho province, which is considered as one of the best natural quartz sources in Vietnam and Southeast Asia. This location is suitable for both sea and air transportation.

We have our own three mines with total reserve of 25 million tons and production lines using the most modern automatic technology. Our annual production capacity obtains 200.000 square meters and duplicated in early 2012 by expanding the factory and adding new production lines. ... [see more](#)

Sales manager

Sales manager

Apr 2013 – Present

· 8 yrs 1 mo

Viet Tri, Vietnam

Areas of Expertise: Manager of sales & Marketing.

Develop and implements sales plans to achieve sales goals.

Prepares regular and special reports reflecting activity and results of the sales effort.

Reviews inventory and sales records, develops merchandising techniques, and coordinates sales promotions.

... see more

Education

Foreign Trade University



Bachelor of Foreign trade, Foreign trades, Good

2004 – 2008

Hanoi National University - Foreign languages Study

Bachelor in French study, French Studies, Good

1998 – 2002

Skills & endorsements

Negotiation · 2

DAO DUY TUNG (D. JAMES) and 1 connection have given endorsements for this skill

Contract Negotiation · 1

Endorsed by **GM Design, who is highly skilled at this**

Management · 1

GM Design has given an endorsement for this skill

Industry Knowledge

Strategic Planning

New Business Development

Sales

Sales Management

Business Strategy

Marketing Strategy

Interpersonal Skills

Customer Service . 1

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Accomplishments

Languages

English • French • Vietnamese

3
v

Interests



Kitchen and Bath Style

7,492 members



Granite Importers/Fabricator Group

11,117 members



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413,421 followers



Vinaquartz - A member of Nhat Huy Group

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592,218 followers

People you may know



BE BA (My Nguyen)

Recruitment Specialist cum Admin at Milensea Retail

Connect



Le Nhat Huy

President at UTE Logistics and Supply Chain Club

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Khánh Linh Đỗ

Human Resources Assistant at Hachinet Software

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Nguyen Dinh Dat
Frontend Angular Developer

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Nhi Duong
Student at Ton Duc Thang University

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Duc, learn what hiring managers look for in answers to top interview questions



What is your greatest strength?



Tell me about something you've accomplished that you are proud of.



Why should we hire you?

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