



Samresh Kumar

Chairman and CEO, SkyX Solar | Managing Director, VinaCapital

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**Indian Institute of Management,
Calcutta**

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About

• IIT Delhi (B.Tech) + IIM Calcutta (MBA) alumnus with ~20 years of diverse experience in private equity/ investments and business building, including leading strategic planning and execution, capital raising, M&A, partnerships, business development, divestments, financial planning & analysis and business risk management

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Thank you for the invitation. My pleasure to Join

Samresh commented



Thank you Thanh

Thank you Vikash

Samresh replied to a comment



Thank you Vikash yes

Samresh replied to a comment



Thank you Dheeraj

Samresh replied to a comment

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Experience

Managing Director, Principal Investments

/inaCapital

 VinaCapital 2017 – Present

· 4 yrs

Vietnam

Vinacapital Principal Investments:

I head the principal investments (private equity and platform development) team which is sector, stage and size agnostic for investments in Vietnam. I am especially excited about opportunities in Consumer, Healthcare, Logistics, Retail, Education, Renewable energy and Special Opportunities (Mezzanine, Spin-offs, MBO etc).

Executive Chairman and CEO

SkyX Solar



2020 – Present

· 1 yr

Ho Chi Minh City, Vietnam

SkyX Solar is a rooftop solar power developer focused on the C&I (commercial & industrial) segment, and a subsidiary of VinaCapital Group.

We provide an end-to-end and world class solution to our roof owner partners, delivering clean energy for the long term with zero effort and cost from customers while ensuring significant savings to them.

... see more

Investor and Board Member

Gene Solutions - Vì Thế Hệ Việt Khỏe Từ Gen



2019 – Present

· 2 yrs

Vietnam

Gene Solutions is an exciting, cutting edge Health-Tech company in Vietnam, harnessing the power of technology and the research team. It provides genetic tests to improve screening quality, diagnose diseases, and guide treatment at the most affordable cost for Vietnamese patients.

Am excited to partner with them and help them continue to grow even faster.

... see more

Investor and Board Member

S&B

2019 – Present

· 2 yrs

Vietnam

The last frontier of Retail in Vietnam- exciting Retail-tech play. S&B is one of the leading vending machine operators in Vietnam with an exciting and growing location base across the country and an impressive technology. It is complimentary to convenience stores and does not compete with them. Am excited to partner with them and help them grow exponentially thru multiple value-creation activities across BD, Finance, People and Systems and Processes.

... see more

Private Investor, Advisor, Mentor

Private

2014 – Present

· 7 yrs

Both Tech and non-Tech companies

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Education

Indian Institute of Management, Calcutta



MBA, Finance, Strategy

2003 – 2005

- Recipient of 'T.T.Krishnamachari award' at IIM Calcutta for obtaining 9th/200 rank (top 5% in class)
- Admission ratio of IIM Calcutta is <1% from >200,000 applicants from across India
- Scored 750/800 in GMAT (99th percentile)

Indian Institute of Technology, Delhi



B.Tech, Mechanical Engineering


1996 – 2000

- Merit scholarship from Tata Motors for all 4 years for excellent academic performance
- Admission ratio of IIT Delhi is <1% from >200,000 applicants from across India

WHU, Germany

MBA (Exchange Program), Finance
2004 – 2004

- Received full merit scholarship from WHU, Germany to pursue my exchange program at WHU, Germany

Show 2 more education 

Volunteer experience

Managing Trustee

Khushee Foundation, Jamshedpur, India

2010 – Present • 11 yrs

Economic Empowerment

Funding educational expenses (school/ college) of meritorious students who unfortunately do not have the financial means to support their education, TILL the time they become financially independent, i.e. have a job

Sponsor

World Vision India



2010 – Present • 11 yrs

Children

Sponsor



KOTO - Know One, Teach One

2013 – 2015 • 2 yrs

Economic Empowerment

Skills & endorsements

Private Equity . 59



Endorsed by **GIAMPAOLO PARIGI, who is highly skilled at this**

 VinaCapital

Endorsed by **2 of Samresh's colleagues at VinaCapital**

Mergers & Acquisitions . 47



Endorsed by **Duc Dang** and **1 other who is highly skilled at this**

 VinaCapital

Endorsed by **2 of Samresh's colleagues at VinaCapital**

Strategy . 39



Endorsed by **Satsheel Shrotriya** and **4 others who are highly skilled at this**

 VinaCapital

Endorsed by **2 of Samresh's colleagues at VinaCapital**

Industry Knowledge

Valuation . 20

Corporate Finance . 20

Business Strategy . 13

Due Diligence . 12

Venture Capital . 11

Business Development . 10

Business Planning . 9

Finance . 8

Business Valuation . 8

Financial Modeling . 6

Analysis . 6

Financial Structuring . 5

Interpersonal Skills

Management . 14

Other Skills ⓘ

Debt & Equity Capital Raising . 5

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Recommendations

Received (4) Given (7)



Abhishek Sharman

Founder and Managing Director at
Carpediem Capital Partners

March 25, 2019, Samresh worked with Abhishek in
the same group

Samresh is a very methodical professional who not only has the ability to get the big picture but also the detail orientation to convert ideas into action . an asset for any organization

Anh N.

Director, FP&A, Corporate Finance, MBA

December 5, 2018, Samresh was senior to Anh but
didn't manage directly

I worked together with Samresh at Masan Group in the Transaction Execution sub-team within Business Development and specifically on a potential investment deal that Sam led. As an analyst working directly with Sam in this transaction, I had a chance to appreciate and learn from his negotiation a... [See more](#)

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Interests

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Co-Chief Investment Officer & Co-Chairman of Bridgewater Associates, L.P.



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Founder and Managing Director at Carpediem Capital Partners

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Managing Director at VinaCapital

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Khanh Vu •3rd

Deputy Managing Director at VinaCapital Fund Management JSC

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Minh Loan Dang Pham •3rd

CEO-International Dairy Product JSC Deputy Managing Director-VinaCapital

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People you may know



BE BA (My Nguyen)

Recruitment Specialist cum Admin at Milensea Retail

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Le Nhat Huy

President at UTE Logistics and Supply Chain Club

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Khánh Linh Đỗ

Human Resources Assistant at Hachinet Software

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Nguyen Dinh Dat

Frontend Angular Developer

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Nhi Duong

Student at Ton Duc Thang University

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العربية (Arabic)



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