



**Linh Nguyen**

VP of Sales & Marketing at Vinpearl

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Linh Nguyen · 3rd

VP of Sales & Marketing at Vinpearl

Vietnam · 500+ connections · [Contact info](#)



**Vinpearl**



**Université du Québec à Montréal**

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## Experience

### VP of Sales & Marketing



Vinpearl • Full-time

Mar 2021 – Present

• 2 mos

Hanoi, Hanoi, Vietnam

### Salesforce

1 yr 9 mos



**Regional Sales Director**

Jul 2019 – Mar 2021

• 1 yr 9 mos

Singapore

**Country General Manager, Vietnam**

Jul 2019 – Mar 2021

· 1 yr 9 mos

Vietnam

**Oracle**

2 yrs 9 mos



**Country Sales Director**

Nov 2016 – Jul 2019

· 2 yrs 9 mos

Vietnam

**Head of Applications**

Nov 2016 – Jul 2019

· 2 yrs 9 mos

Vietnam

**Senior Sales Manager**

Dell EMC



Oct 2015 – Oct 2016

· 1 yr 1 mo


**Sr. Sales Manager**

Oracle



Aug 2007 – Dec 2011

· 4 yrs 5 mos

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**Education**

**Université du Québec à Montréal**



Master of Business Administration (MBA), Business Administration and Management, General

2016 – 2017

**HCMC Polytechnics of University**

Bachelor's degree, Information Technology

1992 – 1997

Skills & endorsements

Solution Selling . 13



Endorsed by 3 of Linh's colleagues at Oracle

Enterprise Software . 8



Endorsed by 3 of Linh's colleagues at Oracle

Business Strategy . 8



Endorsed by 3 of Linh's colleagues at Oracle

Industry Knowledge

Business Development . 7

Pre-sales . 5

Business Intelligence . 3

Sales . 3

Channel Partners . 2

Strategy . 2

Sales Management . 2

Account Management . 1

Go-to-market Strategy . 1

Cloud Computing . 1

Customer Relationship Management (CRM) . 1

**Business Analysis** . 1

Tools & Technologies

**Oracle** . 3

**Software as a Service (SaaS)** . 1

Interpersonal Skills


**Management** . 6


**Team Leadership** . 5

**Team Management** . 1

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Interests




**Marla Gottschalk, Ph.D.** 

I/O Psychologist | Diagnostician | Core Stability Advocate


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**Melinda Gates** 

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Country General Manager at Microsoft

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Director of Real Estate Project Board at Hoa Phat Real Estate Development Joistock Company

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**Eric Yeo** •2nd

Country General Manager - AWS Vietnam

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**Nghiem Xuan Chien** •3rd

Country Director at Dell Technologies

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## People you may know



**BE BA (My Nguyen)**

Recruitment Specialist cum Admin at Milensea Retail

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**Hien Tran**

IT Recruitment consultant

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**Le Nhat Huy**

President at UTE Logistics and Supply Chain Club

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**Khánh Linh Đỗ**



Human Resources Assistant at Hachinet Software

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**Nguyen Dinh Dat**

Frontend Angular Developer

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**Tell me about a time you were successful on a team.**



**Tell me about a time you showed leadership.**



**Tell me about a time you had to persuade someone.**

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