



Van Nguyen

Country Manager, Indochina

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Highlights

Reach out to Van for...

Probono consulting and volunteering, Joining a nonprofit board.

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About

With 15+ years' solid experience in Trade Marketing, Business Development, Retail Operations, and Supply Chain Management, expertise in S&OP, SAP, Distributor / Customer Census and classification, along with strong customer services and administration skills, I'm well organized, takes charge and provide leadership and direction for

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Experience

Country Manager Indochina

BIC Vietnam - Consumer Goods

Dec 2015 – Present

· 5 yrs 5 mos

Vietnam

BIC®, creator of simply iconic stationery, lighters and shavers.

The Estée Lauder Companies Inc.



5 yrs

Head of Supply Chain

2011 – 2013

· 2 yrs

Business Unit Manager

2007 – 2011

· 4 yrs

Senior Manager - Trade Marketing

British American Tobacco



Apr 2000 – Jul 2007

· 7 yrs 4 mos

Research Executive - Retail Services



Nielsen

1997 – 2000

· 3 yrs

Education

CFVG

MBA, Business Management

1995 – 1997

Skills & endorsements

Management . 18



Endorsed by **3 of Van's colleagues at The Estée Lauder Companies Inc.**



Endorsed by **6 people who know Management**

Negotiation . 16



Endorsed by **4 of Van's colleagues at The Estée Lauder Companies Inc.**

Leadership . 11



Endorsed by **2 of Van's colleagues at The Estée Lauder Companies Inc.**

Industry Knowledge

Business Strategy . 9

Retail . 9

Supply Chain . 8

Recruiting . 6

Sales Management . 5

Marketing Strategy . 5

Sales . 4

- Forecasting . 4
- Marketing . 4
- Sales Operations . 3
- Strategic Planning . 3
- Supply Chain Management . 2
- Business Development . 1
- New Business Development . 4

Tools & Technologies

Microsoft Excel 

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Accomplishments

Language
English

1
v

Interests



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Shane Snow 

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Country Manager for Estee Lauder Companies (Vietnam) LLC

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Senior Manager I - HR Lead SE ASIA at Walmart Global Sourcing

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BE BA (My Nguyen)

Recruitment Specialist cum Admin at Milensea Retail

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Le Nhat Huy

President at UTE Logistics and Supply Chain Club

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Human Resources Assistant at Hachinet Software

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