

## **Gia Dang Dinh**

General Manager, Legal Representative of Thermex Vietnam

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Gia Dang Dinh · 3rd

General Manager, Legal Representative of Thermex Vietnam

Vietnam · 311 connections · Contact info

**Thermex Vietnam** 

MBA - Griggs University (USA)

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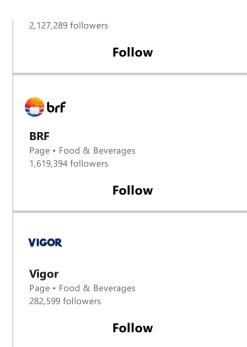
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## Activity

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# Experience

# **General Manager, Legal representative**

Thermex Vietnam May 2017 – Present · 4 yrs

Hanoi

Thermex Vietnam Co., Ltd. is a 100% foreign investment company from European

### **Country Manager/Business Unit Head**

Spectrum Co., Ltd.

#### **Acting as General Director**

Ferroli Indochina Co., Ltd. Mar 2005 – Jun 2011 · 6 yrs 4 mos Vietnam

Jan. 2010 - June 2011

Position: Acting as Gereneral Director (no foreigner base in Vietnam)

Duties: Being responsible for the company operations in Vietnam.

... see more

#### Sales & Marketing Manager

Lorenzi Vietnam Jul 2003 – Feb 2005 · 1 yr 8 mos

Being responsible for the company sales and marketing including setting up and developing the distributing channel in Vietnam, recruiting, training sales and after sales staffs.

Proposing sales strategy, product selling price structure, promotion scheme...

Being responsible for achieving the turnover budgeted.

... see more

#### Area sales manager

Mega Products

Dec 1999 – Jun 2003

· 3 yrs 7 mos

Ha Noi & North Vietnam

Incharge OTC devision in North of Vietnam

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#### **MBA** - Griggs University (USA)

Master of Business Administration (M.B.A.), Business Administration and Management, General 2007-2009

#### **National Economic University of Vietnam**

Bachelor of Business Administration (B.B.A.), Business Administration and Management, General 1998-2003

Skille 8	endorsements	
----------	--------------	--

Sales Management . 1

Zhou Peng has given an endorsement for this skill

Management . 1

Endorsed by 1 connection

Pricing . 1

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Industry Knowledge

**Business Strategy** . 1

**Marketing Strategy** 

**Marketing Management** 

**Business Planning** 

**Business Development** 

**New Business Development** 

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Sales Operations	
Interpersonal Skills	
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Purchasing - Sales Export Staff

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Phương Lê •3rd

Assistant To The Vice Chairman cum CEO at Sonha Group

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**Phuong Luong Thu •**3rd Chief Accountant

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Lan Anh Pham •3rd HR & Admin Manager

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Angelina Pham •3rd

Senior Asistant Manager at Toyota Tsusho Vietnam

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Recruitment Specialist cum Admin at Milensea Retail

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#### Le Nhat Huy

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