

Viet Nguyen

Managing Director at SAP Vietnam

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Managing Director at SAP Vietnam

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SAP



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About

- Growing and Accelerating business through developing amazing talents.
- Ensure Customer success through proven commitment & Collaboration.
- Support every customer runs better with SAP.

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Với mỗi một cá nhân tham dự sự kiện, SAP sẽ hồi sinh 100m2 rừng trê..

Viet shared this 43 Reactions



Thank you!



Thanks chị. Chị em mình vẫn còn hẹn chầu cafe nhỉ. Chắc qua lễ nhất định...

Viet replied to a comment



Nhất đinh sẽ nói với him! Nhiều khi có ly bia lại cười được nhiều...

Viet replied to a comment

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Experience

SAP

3 yrs 9 mos



Managing Director SAP Vietnam

Full-time

Oct 2020 - Present

· 7 mos

Vietnam

General Business Sales Manager

Aug 2012 – Oct 2020

· 8 yrs 3 mos

Hanoi - HCMC

- Growing and Accelerating business through developing amazing talents.
- Ensure Customer success through proven commitment & Collaboration
- Support every customer runs better with SAP.

Oracle Corporation



Sales Manager

Jul 2009 - Sep 2011 · 2 yrs 3 mos

Show 1 more role 🗸

System x Country Leader



Mar 2006 – Feb 2008 · 2 yrs

Client Manager

Datacraft

Datacraft ul 2004 – Feb 2006

· 1 yr 8 mos

Leader

Local IT Trading & Services Company Sep 2001 – Jul 2004 · 2 yrs 11 mos Vietnam

Education

Columbia Southern University



Vietnam National University, Hanoi

Bachelor

NNU ₹ 1997 – 2001

Skills & endorsements

Sales . 21

Endorsed by Phuong Cu Thi Ella (Ms.), who is highly skilled at this

CAD					
	1	-	•	ı	
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Endorsed by 2 of Viet's colleagues at SAP

Solution Selling . 20



Endorsed by Alexei Navolokin, who is highly skilled at this



Endorsed by 8 of Viet's colleagues at Oracle

Leadership . 14



Endorsed by 2 of Viet's colleagues at SAP

Industry Knowledge

Cloud Computing . 8

Sales Management . 6

Channel Partners . 4

CRM . 3

New Business Development .2

Pre-sales . 2

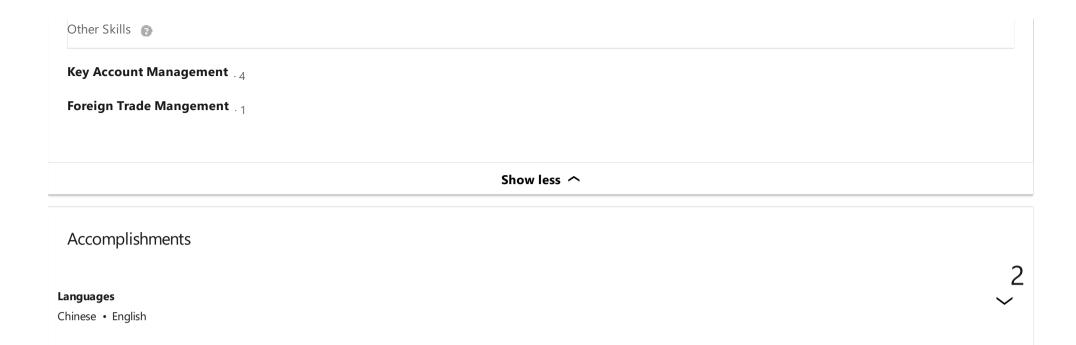
International Business Development . 1

Social Media Analytics . 1

Tools & Technologies

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