

Desmond Chua

Managing Director

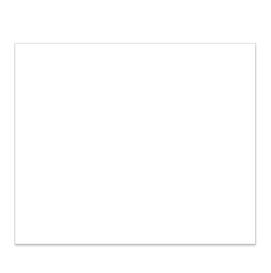
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congratulations Huyen for the newborn

Desmond commented

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Experience

Managing Director

KSB VIETNAM CO., LTD Jan 2016 – Present

· 5 yrs 4 mos

Ho Chi Minh City, Vietnam

GRUNDFOS

Sales Manager

2009 – Feb 2014 · 5 yrs

Business Development/Area Manager

Grundfos Singapore Aug 2001 – Dec 2008 · 7 yrs 5 mos

Sales Engineer

Salmson Regional Office Jan 2001 – Jul 2001 · 7 mos

Education

Ngee Ann Polytechnic



Electrical Engineering, Electrical Engineering

Skills & endorsements

International Sales . 16



Endorsed by Chee Meng Tan, who is highly skilled at this



Endorsed by **9 of Desmond's colleagues at GRUNDFOS**

Key Account Management ...12

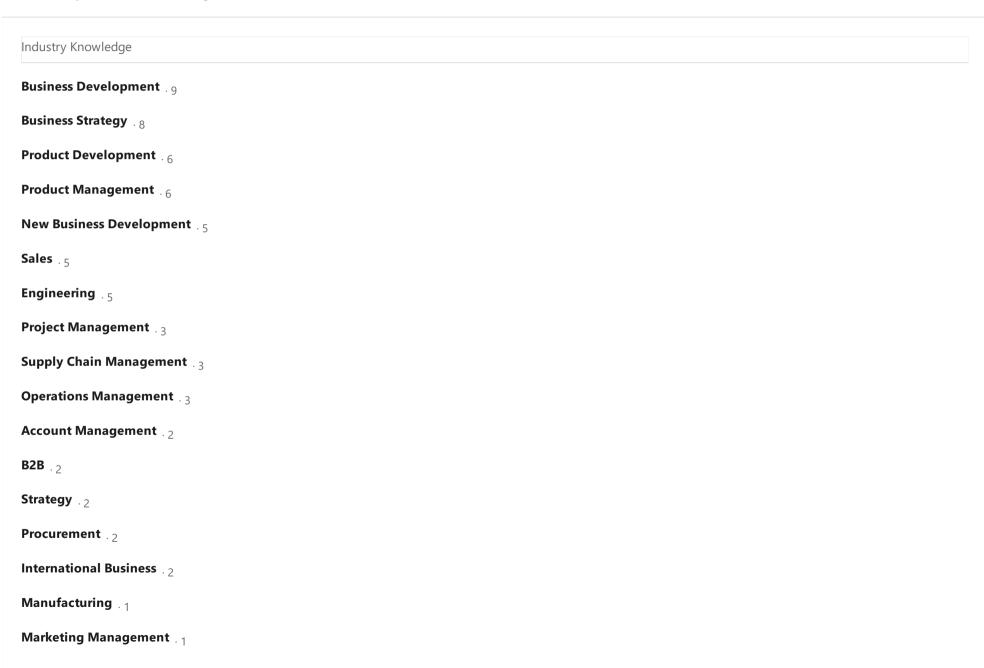


Endorsed by 5 of Desmond's colleagues at GRUNDFOS

Sales Management . 12



Endorsed by 5 of Desmond's colleagues at GRUNDFOS



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Market Analysis . 1
Product Marketing . 1
Pumps . 1
Marketing Strategy . 1
Business Planning . 1
Forecasting . 1
Pricing . 1
Interpersonal Skills
Cross-functional Team Leadership . 3
Negotiation . 2
Contract Negotiation . 1
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Interests

Pumps and Systems

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Daniel Goleman 🛅

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Louis Lim •3rd+

Service Team Lead at GRUNDFOS

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Cindy Lu •3rd

Dynamic & high-achieving sales account specialist driven to increase sales in new and existing accounts.

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Eddie Tan •3rd

Managing Director of Leistritz - helping companies expand and align strategies profitably across Asia in sales/operations/project management/manufacturing

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Kai Liang •3rd

IMI Critical Engineering, Greater China - Managing Director

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John Hong •3rd+

Project Director

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Anh Dang

Hope you have a great day

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Anna Nguyen

Niteco's hiring Technical Recruiter. Inbox me for more detail.

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Quyen Ngo

Mình là Quyên - Tiếp viên ở VeXeRe.com

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Loan Nguyen

Interpreter, Digital marketer, Blockchain & crypto currency enthusiast

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Khoa Le Quynh

Assistant Brand Manager Marketing at Kido

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