



**Kelly Huynh**

Relationship Manager at Vietnam Industry Research and Consultancy

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Kelly Huynh · 3rd

Relationship Manager at Vietnam Industry Research and Consultancy

Vietnam · 500+ connections · [Contact info](#)



**Vietnam Industry Research and  
Consultancy**



**Hoa Sen University (Not for Profit)**

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## About

Experienced Corporate Communications with a demonstrated history of working in the education management industry. Skilled in Client Relationship, Corporate Communications and Customer Care. Strong sales professional with a Bachelor's degree focused in Business English from Hoa Sen University, Viet Nam.

## Activity

5,597 followers



**IMPORTANCE OF COMPETITOR  
IDENTIFICATION** Partner/competito...

Kelly shared this



**Hạnh Phúc là Sẻ Chia**

## Experience

### Relationship Manager



/vietnam Industry Research and Consultancy · Full-time

May 2018 – Present

· 3 yrs

SCIC Building 16 Truong Dinh, District 3, HCM City, Viet Nam

VIRAC was founded by professionals who have research skills and several years of work experience with prestigious and leading organizations, both locally and globally, such as D&B (Dun & Bradstreet) or Experian as well as local banks and financial institutions.

We are experts in the production of a wide range of reports, especially Company and Industry reports of most industries and all companies registered in Vietnam, with such comprehensive analysis as business risks analysis, company position, prospects and in-depth views like ownership structure, financial statements, markets and operation.

We assist our clients including Investors, Banks, Financial Organizations, Managers and etc. in making strategic decisions, which has positive impacts on their operations, by providing quality reports and analysis with deep insights. ... [see more](#)

### KTDC Group- IELTS Office

3 yrs 9 mos



Personal Assistant to Managing Directors

Full-time

Aug 2016 – May 2018

· 1 yr 10 mos

151 Nguyen Dinh Chieu, District 3, HCM City, Viet Nam

Assist Managing Director incorporating strategy, ensure department meets its goals and secure the effective operation of our business.

### Corporate Sales Executive

Full-time

Sep 2014 – May 2018

· 3 yrs 9 mos

151 Nguyen Dinh Chieu, District 3, HCM City, Viet Nam

Responsible for creating advantageous relationships with corporate clients to build and maintain corporate sales accounts.

### HR Specialist

AAA Pharmaceutical Inc · Full-time

Mar 2014 – Sep 2014

· 7 mos

- Received recruitment orders from management
- Worked with HR solutions company such as: Vietnamworks, timviecnhanh.com... to upload recruitment announcement
- Contacted candidates and arranged interview schedules
- Reported all HR issues and activities to BOD

... see more

### Teaching Assistant

POLY Foreign Language Center · Part-time

Aug 2012 – Mar 2014

· 1 yr 8 mos

Vietnam

## Education

### Hoa Sen University (Not for Profit)



Bachelor's degree, Business English

2010 – 2014

Activities and Societies: Step Up - English competitions of eloquence

## Licenses & certifications



## Skills & endorsements

### Customer Service . 7

**Tobias P. Dreesman and 6 connections** have given endorsements for this skill

### Corporate Communications . 5

**Peter Fleming and 4 connections** have given endorsements for this skill

### English . 4

**Tu Nguyenanh and 3 connections** have given endorsements for this skill

## Industry Knowledge

### Account Management . 2

### Online Advertising . 2

### Troubleshooting . 2

### Customer Relationship Management (CRM) . 2

### Social Media . 2

### Sales

### Business Strategy

### Strategy

### Market Research

### Enterprise Risk Management

## Tools & Technologies

**Microsoft Office** . 2

**Microsoft Excel** . 2

**PowerPoint** . 1

**Microsoft Word** . 1

## Interpersonal Skills

**Teamwork** . 1

**Time Management** . 1

**Negotiation**

## Other Skills

**Networking** . 1

**Business Information**

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## Recommendations

**Received (1)**   **Given (2)**



**Sơn Nguyễn**

Senior Relationship Manager at Vietnam  
Industry Research and Consultancy

January 17, 2019, Kelly worked with Sơn in the  
same group

Kelly's incredible adaptability with potential clients has let her excel in sales. Her great connection with the customers and relentless perseverance to always make the customer happy. Kelly is also able to work effectively with other co-workers, making her a great addition to the team. She would be an asset to... [See](#)

[more](#)

## Accomplishments

### Courses

Business Writing • Professional Selling Skills

2  
✓

### Languages

English • Vietnamese

2  
✓

## Interests

**Meg Whitman**   
CEO at Quibi  
2,366,101 followers




**James Caan CBE**   
Serial entrepreneur, philanthropist and former Dragon!  
3,299,438 followers





**The Economist**  
12,332,325 followers



**Sallie Krawcheck**   
CEO and Co-Founder of Ellevest  
2,669,464 followers



**Hamdi Ulukaya**   
Founder and CEO of Chobani  
161,174 followers



**Jessica Alba**   
Founder of The Honest Company  
1,751,917 followers





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Researcher at Vietnam Industry Research and Consultancy

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Relationship manager at Vietnam Industry Research and Consultancy

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Founder and CEO at Vietnam Industry Research and Consultancy

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**Nguyen Minh Phuong** •3rd

Research Analyst at virac

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Khánh Bích (Katie) • 2nd 

Recruitment Consultant ESS - Real Estate, Construction & Hospitality Industry at PERSOLKELLY Vietnam

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BE BA (My Nguyen)

Recruitment Specialist cum Admin at Milensea Retail

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Le Nhat Huy

President at UTE Logistics and Supply Chain Club

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Khánh Linh Đỗ

Human Resources Assistant at Hachinet Software

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Nguyen Dinh Dat

Frontend Angular Developer

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**Nhi Duong**

Student at Ton Duc Thang University

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