



Stefano Pellegrino, PhD, LLM

Co-founder and Country Manager at Aspire Vietnam | Fintech | We are hiring!

Connect

 **Message**

More...



[Try Premium Free for 1 Month](#)





Connect

 **Message**

...

Stefano Pellegrino, PhD, LLM · 3rd

Co-founder and Country Manager at Aspire Vietnam | Fintech | We are hiring!

Vietnam · 500+ connections · [Contact info](#)



Aspire



**University of California, Berkeley -
School of Law**

People and pages related to Stefano

See all

×

>



ICC Arbitration

Page • Non-profit Organization Management
52,399 followers

Follow



Baker McKenzie

Page • Law Practice
294,958 followers

Follow



Hogan Lovells

Page • Law Practice
154,803 followers

Follow

Highlights



Fintech Talks: What's Next for Vietnam?

Stefano spoke at this event

[Message](#)

About

Launched in 2018, Aspire is one of the fastest growing FinTech companies in South East Asia, already operating in Singapore, Indonesia, Thailand and Vietnam. Aspire is backed by Y-Combinator - #1 startup incubator in the world - and is backed by some of the world's best VCs.

... [see more](#)

Featured



I am thrilled to announce that our Aspire Vietnam team has won the first prize at the Orient Commercial Joint Stock Bank (OCB) Open API Challenge 2020, among over 50 FinTech participants across 6 countries! It has been a great privilege to lead and work alongside each of you on this project as we continue to create innovative financial technology solutions to help SMEs in Vietnam. ...

   185 ·

25 comments

Experience

Co-founder and Country Manager at Aspire Vietnam



Aspire · Full-time

Nov 2019 – Present

- 1 yr 6 mos

Vietnam

- Drove the Vietnam business unit from incorporation to achieving profitability in less than 12 months
- Successfully adapted the company's strategy to achieve local market fit in Vietnam and to deliver explosive growth
- Negotiated, closed and successfully implemented strategic partnership with primary Vietnamese banks to drive operations in the local market

Associate Lecturer of M&A and international contract law - Master of International Business Law



Ho Chi Minh City University of Law (ULAW) · Part-time

Sep 2016 – Present

- 4 yrs 8 mos

Vietnam

Focus on M&A, FinTech, Emerging Markets, JVs, Private Equity

General Secretary



EuroCham Vietnam · Part-time

Aug 2016 – Mar 2021

- 4 yrs 8 mos

Vietnam

Elected to serve in the Board of Directors of EuroCham, one of the largest and most prestigious international business association in Vietnam (over 1000 members).

Represented European multinational companies at official meetings with top-ranking government officials. Played leading role in the internal reorganization of EuroCham, by re-drafting its Charter, Statutes, Code of Ethics, and Voting Procedures. ... see more

... see more

Year/Issue	Year/Issue	Comments	Rank	Letter	Min	Max
Year 1	Year 1	Initial contact	1	A	100	100
Year 2	Year 2	Initial contact	2	A	100	100
Year 3	Year 3	Initial contact	3	A	100	100
Year 4	Year 4	Initial contact	4	A	100	100
Year 5	Year 5	Initial contact	5	A	100	100
Year 6	Year 6	Initial contact	6	A	100	100
Year 7	Year 7	Initial contact	7	A	100	100
Year 8	Year 8	Initial contact	8	A	100	100
Year 9	Year 9	Initial contact	9	A	100	100
Year 10	Year 10	Initial contact	10	A	100	100
Year 11	Year 11	Initial contact	11	A	100	100
Year 12	Year 12	Initial contact	12	A	100	100
Year 13	Year 13	Initial contact	13	A	100	100
Year 14	Year 14	Initial contact	14	A	100	100
Year 15	Year 15	Initial contact	15	A	100	100
Year 16	Year 16	Initial contact	16	A	100	100
Year 17	Year 17	Initial contact	17	A	100	100
Year 18	Year 18	Initial contact	18	A	100	100
Year 19	Year 19	Initial contact	19	A	100	100
Year 20	Year 20	Initial contact	20	A	100	100
Year 21	Year 21	Initial contact	21	A	100	100
Year 22	Year 22	Initial contact	22	A	100	100
Year 23	Year 23	Initial contact	23	A	100	100
Year 24	Year 24	Initial contact	24	A	100	100
Year 25	Year 25	Initial contact	25	A	100	100
Year 26	Year 26	Initial contact	26	A	100	100
Year 27	Year 27	Initial contact	27	A	100	100
Year 28	Year 28	Initial contact	28	A	100	100
Year 29	Year 29	Initial contact	29	A	100	100
Year 30	Year 30	Initial contact	30	A	100	100
Year 31	Year 31	Initial contact	31	A	100	100
Year 32	Year 32	Initial contact	32	A	100	100
Year 33	Year 33	Initial contact	33	A	100	100
Year 34	Year 34	Initial contact	34	A	100	100
Year 35	Year 35	Initial contact	35	A	100	100
Year 36	Year 36	Initial contact	36	A	100	100
Year 37	Year 37	Initial contact	37	A	100	100
Year 38	Year 38	Initial contact	38	A	100	100
Year 39	Year 39	Initial contact	39	A	100	100
Year 40	Year 40	Initial contact	40	A	100	100
Year 41	Year 41	Initial contact	41	A	100	100
Year 42	Year 42	Initial contact	42	A	100	100
Year 43	Year 43	Initial contact	43	A	100	100
Year 44	Year 44	Initial contact	44	A	100	100
Year 45	Year 45	Initial contact	45	A	100	100
Year 46	Year 46	Initial contact	46	A	100	100
Year 47	Year 47	Initial contact	47	A	100	100
Year 48	Year 48	Initial contact	48	A	100	100
Year 49	Year 49	Initial contact	49	A	100	100
Year 50	Year 50	Initial contact	50	A	100	100
Year 51	Year 51	Initial contact	51	A	100	100
Year 52	Year 52	Initial contact	52	A	100	100
Year 53	Year 53	Initial contact	53	A	100	100
Year 54	Year 54	Initial contact	54	A	100	100
Year 55	Year 55	Initial contact	55	A	100	100
Year 56	Year 56	Initial contact	56	A	100	100
Year 57	Year 57	Initial contact	57	A	100	100
Year 58	Year 58	Initial contact	58	A	100	100
Year 59	Year 59	Initial contact	59	A	100	100
Year 60	Year 60	Initial contact	60	A	100	100
Year 61	Year 61	Initial contact	61	A	100	100
Year 62	Year 62	Initial contact	62	A	100	100
Year 63	Year 63	Initial contact	63	A	100	100
Year 64	Year 64	Initial contact	64	A	100	100
Year 65	Year 65	Initial contact	65	A	100	100
Year 66	Year 66	Initial contact	66	A	100	100
Year 67	Year 67	Initial contact	67	A	100	100
Year 68	Year 68	Initial contact	68	A	100	100
Year 69	Year 69	Initial contact	69	A	100	100
Year 70	Year 70	Initial contact	70	A	100	100
Year 71	Year 71	Initial contact	71	A	100	100
Year 72	Year 72	Initial contact	72	A	100	100
Year 73	Year 73	Initial contact	73	A	100	100
Year 74	Year 74	Initial contact	74	A	100	100
Year 75	Year 75	Initial contact	75	A	100	100
Year 76	Year 76	Initial contact	76	A	100	100
Year 77	Year 77	Initial contact	77	A	100	100
Year 78	Year 78	Initial contact	78	A	100	100
Year 79	Year 79	Initial contact	79	A	100	100
Year 80	Year 80	Initial contact	80	A	100	100
Year 81	Year 81	Initial contact	81	A	100	100
Year 82	Year 82	Initial contact	82	A	100	100
Year 83	Year 83	Initial contact	83	A	100	100
Year 84	Year 84	Initial contact	84	A	100	100
Year 85	Year 85	Initial contact	85	A	100	100
Year 86	Year 86	Initial contact	86	A	100	100
Year 87	Year 87	Initial contact	87	A	100	100
Year 88	Year 88	Initial contact	88	A	100	100
Year 89	Year 89	Initial contact	89	A	100	100
Year 90	Year 90	Initial contact	90	A	100	100
Year 91	Year 91	Initial contact	91	A	100	100
Year 92	Year 92	Initial contact	92	A	100	100
Year 93	Year 93	Initial contact	93	A	100	100
Year 94	Year 94	Initial contact	94	A	100	100
Year 95	Year 95	Initial contact	95	A	100	100
Year 96	Year 96	Initial contact	96	A	100	100
Year 97	Year 97	Initial contact	97	A	100	100
Year 98	Year 98	Initial contact	98	A	100	100
Year 99	Year 99	Initial contact	99	A	100	100
Year 100	Year 100	Initial contact	100	A	100	100

Frasers Law Company

5 yrs 2 mos



Senior Associate Lawyer

Full-time

Jan 2019 – Nov 2019

· 11 mos

Vietnam

Senior M&A Lawyer at Frasers Law Company, a leading international law firm in Vietnam, focusing on cross-border M&A, FinTech, strategic joint-ventures, IP Licensing, Technology Transfer, Cyber-security.

Associate Lawyer

Full-time

Oct 2014 – Dec 2018

· 4 yrs 3 mos

Vietnam

Advising major international companies and investors (USA, Japan, EU, China, Australia, etc) on a broad variety of cross-border corporate, M&A, JV and commercial transactions. Solid experience in FinTech, project finance, energy and infrastructure, with a strong focus on solar and renewable energy projects.

Associate Lawyer - Real Estate department




DLA Piper

Aug 2013 – Aug 2014

· 1 yr 1 mo


Milan Area, Italy

Advised major international investment funds with regard to real estate construction and development ventures in the infrastructure, retail and tourism sectors.


Show 5 more experiences 

Education


University of California, Berkeley - School of Law

 Master of Laws (LL.M.), Law, Full-time student
2009 – 2010
Attended all classes with honours


New York University School of Law

 Post-doctoral research, Law
2013
Merit scholarship awarded by Philip Morris International for research at the NYU Center for Transnational Litigation and Commercial Law (January 2013 - April 2013)

Università degli Studi di Pavia

 Doctor of Philosophy (Ph.D.), Private Law, Excellent (Highest honours)
2008 – 2012

- Ranked first among 56 applicants from all of Italy
- Three-year merit scholarship from the Italian Ministry of University and Research
- Prize 'Kiwanis International (Pavia)', as most deserving Law School graduate (2011)
- Published 10 articles in national law journals mainly dealing with contract law and international business transactions

Show 3 more education 

Licenses & certifications

Attorney at Law (New York)


 New York State Bar Association
Issued Jan 2011 · No Expiration Date

Qualified Foreign Lawyer (Vietnam)

Vietnam Ministry of Justice

Volunteer experience

Team of International Lawyers teaching at Tanzania Law School

 DLA Piper
Apr 2014 – Present • 7 yrs 1 mo
Education
New Perimeter - DLA Piper's global pro bono initiative.

Skills & endorsements

International Law . 29



Endorsed by **Dr. Bertold Bär-Bouyssièrè, LL.M., who is highly skilled at this**

FRASERS

Endorsed by **2 of Stefano's colleagues at Frasers Law Company**

Corporate Law . 25



Endorsed by **Federica Lolli, who is highly skilled at this**

FRASERS

Endorsed by **3 of Stefano's colleagues at Frasers Law Company**

International Business Law . 15

Marta Bettinazzi and 14 connections have given endorsements for this skill

Industry Knowledge

Cross-border Transactions . 15

Real Estate Transactions . 6

International Trade . 2

Contract Law . 11

Mergers & Acquisitions . 5

Corporate Governance . 4

Mergers & Acquisitions (M&A) . 3

Other Skills ⓘ

Commercial Contracts . 4

International Trade Law . 3

FinTech . 2

Show less ^

Recommendations

Received (2) Given (0)



Kate Pytlewski

VP, Deputy General Counsel - Global
Corporate at EPAM Systems

December 12, 2019, Kate was a client of Stefano's

Stefano is a well-seasoned, practical counselor and partner in complex business transactions. He took our team through a small but complicated transaction, taking time to explain every step and answer many questions promptly and clearly. His knowledge and expertise is outstanding, and his ability to identify "rea... [See more](#)



Federica Lolli

General Counsel, Head of IP, Angel Investor

January 13, 2016, Federica was a client of Stefano's

I have been working with Stefano on a variety of corporate governance matters in the context of certain significant changes occurred in Y2015 under Vietnamese Corporate Law. Stefano has been crucial to get immediate access to the key information of the law reform and understand how to reshape our gover... [See more](#)

Accomplishments

Publications

Vietnam Project Finance Report 2018 • Impact of the TPP on Trade and Investment in Vietnam • Branding Pro-Consumer Contracts: Developing a New Consumer Protection Technique in Light of the CESL Proposal • L'Avvocato Italiano negli Stati Uniti d'America ('The Italian Lawyer in the United States') • Vendita Internazionale e Garanzia per Vizi della Cosa ('International Sale of Goods and Lack of Conformity') • La Natura Contrattuale della Responsabilità del Mediatore ('Professional Responsibility of the Mediator') • Le Nuove Regole sui Contratti di Credito ai Consumatori ('The New European Rules on consumers financing contracts')

Organizations

European Law Institute • New York State Bar

Test Score

TOEFL

7



2



1



Interests

STARTUP in ASIA



363 members

Financial Times



6,420,250 followers

DLA Piper



191,496 followers

University of California, Berkeley



733,001 followers

Berkeley Clubs International Alumni Network



1,881 members

Harvard Business Review

12,288,688 followers



People you may know



BE BA (My Nguyen)

Recruitment Specialist cum Admin at Milensea Retail

Connect



Hien Tran

IT Recruitment consultant

Connect



Le Nhat Huy

President at UTE Logistics and Supply Chain Club

Connect



Khánh Linh Đỗ

Human Resources Assistant at Hachinet Software

Connect



Nguyen Dinh Dat

Frontend Angular Developer

Connect

Duc, learn what hiring managers look for in answers to top interview questions



Describe your most challenging project.



Tell me about a time you had to handle pressure.



What are your salary expectations?

[See all questions](#)



About

Accessibility

Talent Solutions

Community Guidelines

Careers

Marketing Solutions

Privacy & Terms

Ad Choices

Advertising

Sales Solutions

Mobile

Small Business

Safety Center



Questions?

Visit our Help Center.



Manage your account and privacy

Go to your Settings.

Select Language



العربية (Arabic)

LinkedIn Corporation © 2021



Search messages



After April 15, 2021, your read receipts and typing indicators setting will expand to all messages, including InMails and Message Requests.