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Phong Pham Hong · 3rd

MD at Oracle Vietnam.

Vietnam · 500+ connections · [Contact info](#)

Oracle Vietnam.



**University of Hawai'i - Shidler
College of Business**

Activity

2,803 followers

Posts Phong created, shared, or commented on in the last 90 days are displayed here.

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Experience

Managing Director

Oracle Vietnam.

Nov 2017 – Present

· 3 yrs 6 mos

Hanoi

Managing Director

Hewlett Packard Vietnam

May 2014 – Nov 2017

· 3 yrs 7 mos

Hanoi

Enterprise Server, Storage & Networking Country Manager

Hewlett Packard Vietnam

Nov 2010 – May 2014

· 3 yrs 7 mos

Microsoft Vietnam

13 yrs



Enterprise and Partner Group Director

Aug 1997 – Nov 2010

· 13 yrs 4 mos


Run the Commercial and Government Business for Microsoft Vietnam, specifically the Enterprise and Partner Group; where we work with the largest enterprises and partners, and the Public Sector Group; where we work with the Government of Vietnam in terms of policy engagements and revenue generating activities

Enterprise and Government Sales Manager

2001 – 2004

· 3 yrs

3 years on the role of driving sales engagement with large organization (enterprises and government).

Show 1 more role 

Education

University of Hawai'i - Shidler College of Business

MBA, Economics

Trường Đại học Bách Khoa Hà Nội

BA, Computer Science

1991 – 1996

Recommendations

Received (0) Given (1)



Mark Lee

Regional Services Sales Lead (South Asia) at
Dell Technologies

June 2, 2017, Phong worked with Mark in different
groups

It is my pleasure to share great experience with Mark Lee who is Hewlett Packard veteran employee for over 20 years. He demonstrated strong sales experience and multiple cultures adoption where he added values to the sales team in different countries within his coverage. With his passionate and ... [See more](#)

Interests

Steve Faktor

CEO of IdeaFaktory innovation incubator, author of Econovation, Forbes & HBR w

765,042 followers



Asia Pac Staffing

339 members

Business Insider

10,413,415 followers

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Jack Welch

Executive Chairman, The Jack Welch Management Institute

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[Senior Sales Executive at SAP Vietnam](#)

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Van-Anh Nguyen •3rd
Sales Director at Oracle

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Truong Do •3rd 
Security Solution Sales Specialist

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BE BA (My Nguyen)
Recruitment Specialist cum Admin at Milensea Retail

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Le Nhat Huy
President at UTE Logistics and Supply Chain Club

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Khánh Linh Đỗ
Human Resources Assistant at Hachinet Software

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Nguyen Dinh Dat

Frontend Angular Developer

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Nhi Duong

Student at Ton Duc Thang University

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