



Thang Pham Viet
Country Sales Manager

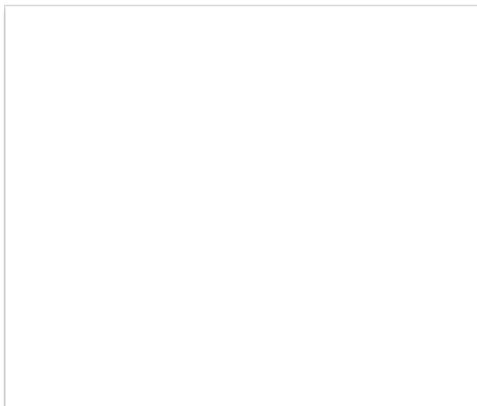
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Thang Pham Viet · 3rd



Country Sales Manager

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VMware



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#VMwareConnect event will stream...**

Thang shared this

Experience

Country Sales Manager



/Mware
May 2019 – Present
· 2 yrs
Vietnam

Country Sales Director



Pure Storage
Jul 2016 – Apr 2019
· 2 yrs 10 mos
Vietnam

Senior Technology Sales Manager



Oracle
Mar 2011 – Aug 2016
· 5 yrs 6 mos

Government Sales Lead



Microsoft
Sep 2009 – Mar 2011
· 1 yr 7 mos

Government Account Manager



Sun Microsystems
Jul 2007 – Sep 2009
· 2 yrs 3 mos

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Education

National University of Singapore / NUS



Master's degree, Computer Science
2003 – 2005

Skills & endorsements

Cloud Computing . 16



Endorsed by **Alexei Navolokin**, who is highly skilled at this



Endorsed by **3 of Thang's colleagues** at Oracle

Enterprise Software . 13



Endorsed by **Alexei Navolokin**, who is highly skilled at this



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Solution Selling . 11



Endorsed by **Alexei Navolokin**, who is highly skilled at this



Endorsed by **3 of Thang's colleagues** at Oracle

Industry Knowledge

Sales . 8

Business Development . 7

Pre-sales . 6

Business Analysis . 6

Tools & Technologies

SaaS . 5

Interpersonal Skills


Management . 9

Business Alliances . 7


Partner Management . 3

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