



Quyen Hoang

General Director at Kohler Vietnam

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General Director at Kohler Vietnam

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Kohler Vietnam

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Experience

experience

Kohler Vietnam

13 yrs 4 mos

General Director

Jan 2013 – Present

· 8 yrs 4 mos

Business Development Manager

Full-time

Jan 2008 – Dec 2012

· 5 yrs

Vietnam

Jotun Paints (Vietnam) Co., Ltd.

4 yrs 7 mos

Sales Manager

Full-time

Jun 2004 – Dec 2007

· 3 yrs 7 mos

Vietnam

Sales Executive

Full-time

Jun 2003 – May 2004

· 1 yr

Vietnam

Sales Executive

Chinfon Haiphong Cement Co., · Full-time

Feb 2000 – May 2003

· 3 yrs 4 mos

Vietnam

Skills & endorsements

New Business Development

Business Development

Competitive Analysis

Industry Knowledge

Account Management

Sales Management

Marketing Strategy

Market Analysis

Product Development

Strategic Planning

Interpersonal Skills

Cross-functional Team Leadership

Negotiation

Other Skills 

Key Account Management

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