



Nguyen Gia Duc
Country Manager, Vietnam at Fortinet

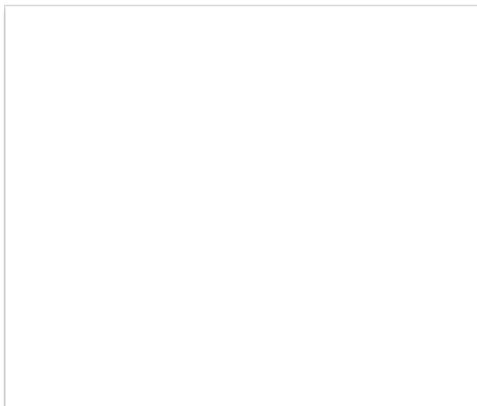
Connect

 **Message**

More...



[Try Premium Free for 1 Month](#)





Connect

 **Message**

...

Nguyen Gia Duc · 3rd



Country Manager, Vietnam at Fortinet

Vietnam · 500+ connections · [Contact info](#)



Fortinet

Hanoi National University

People and pages related to Nguyen Gia

See all



Black Hat Ethical Hacking

Page • Computer & Network Security

134,470 followers

Follow



CyberSecurity Jobs

Page • Computer & Network Security

90,540 followers

Follow



Hacker Combat™ - #1 Cybersecurity Community

Page • Information Technology & Services

109,393 followers

Follow

About

Nguyen Gia Duc is the Country Manager of Fortinet for Vietnam. He is responsible for Fortinet's overall business performance and growth in Vietnam.

... [see more](#)

Activity

1,356 followers



**As one of the largest vendors today,
Fortinet has excelled in the extreme...**

Nguyen Gia shared this

3 Reactions



Job Opening: Fortinet Vietnam is hiring a System Engineer, Hanoi.

Nguyen Gia shared this
43 Reactions • 1 Comment



Save the Date and stay tuned for more details ! Thangaraj Duraisamy...

Nguyen Gia shared this
7 Reactions

[See all activity](#)

Experience



Fortinet
7 yrs 6 mos

Country Manager, Vietnam
Feb 2018 – Present
· 3 yrs 3 mos
Vietnam

Fortinet (NASDAQ: FTNT) is a worldwide provider of network security appliances and a market leader in unified threat management (UTM). Our products and subscription services provide broad, integrated and high-performance protection against dynamic security threats while simplifying the IT security infrastructure. Our customers include enterprises, service providers and government entities worldwide, including the majority of the 2011 Fortune Global 100. Fortinet is headquartered in Sunnyvale, Calif., with offices around the world.

Sales Director

Jan 2016 – Feb 2018
· 2 yrs 2 mos

Fortinet (NASDAQ: FTNT) is a worldwide provider of network security appliances and a market leader in unified threat management (UTM). Our products and subscription services provide broad, integrated and high-performance protection against dynamic security threats while simplifying the IT security infrastructure. Our customers include enterprises, service providers and government entities worldwide, including the majority of the 2011 Fortune Global 100. Fortinet is headquartered in Sunnyvale, Calif., with offices around the world. ... see more

Major Account Manager

Nov 2013 – Jan 2016
· 2 yrs 3 mos
Hanoi

Fortinet (NASDAQ: FTNT) is a worldwide provider of network security appliances and a market leader in unified threat management (UTM). Our products and subscription services provide broad, integrated and high-performance protection against dynamic security threats while simplifying the IT security infrastructure. Our customers include enterprises, service providers and government entities worldwide, including the majority of the 2011 Fortune Global 100. Fortinet is headquartered in Sunnyvale, Calif., with offices around the world. ... see more

Sales Manager, Vietnam

Allied Telesis



Oct 2010 – Nov 2013

· 3 yrs 2 mos

Hanoi

Allied Telesis is a leading global provider of high-quality, flexible, and interoperable network solutions.

<http://alliedtelesis.com/>

Product Manager

Transition Systems Asia



Aug 2008 – Aug 2010

· 2 yrs 1 mo

Transition System Asia: Value Added Distributor for IronPort, Sourcefire, McAfee, Safenet, Palo Alto, F5, Polycom...

<http://www.transition-asia.com>

Network Security Manager

ITC JSC

Apr 2005 – Jun 2008

· 3 yrs 3 mos

ITC JSC is Cisco Silver Partner

<http://itc.com.vn>

Education

Hanoi National University

2001 – 2005

HanoiCTT - Cisco Network Academy

Licenses & certifications

Fortinet Network Security Expert 3 (NSE 3)




Fortinet

Issued Jan 2016 · No Expiration Date

BlueCoat Certified: Secure Web Gateway

BlueCoat Certified: WAN Optimization

Show more 

Skills & endorsements

Network Security · 20



Endorsed by **2 of Nguyen Gia's colleagues at Allied Telesis**

Security · 19



Endorsed by **2 of Nguyen Gia's colleagues at Allied Telesis**

Cisco Technologies · 18

Nhut Nguyen Minh and 17 connections have given endorsements for this skill

Industry Knowledge

Cloud Computing · 9

Firewalls · 5

Pre-sales · 4

IP · 4

Information Security · 4

Network Architecture . 2

Channel Partners . 1

Data Center . 1

WAN . 1

Network Design . 1

Solution Selling . 1

Managed Services

Go-to-market Strategy

Business Development

Other Skills 

F5 BigIP . 6

Networking . 6

RSA Security . 2

Bluecoat . 2

Ironport . 1

McAfee . 1

Riverbed . 1

Trend Micro . 1

IPS . 1

Fortinet . 1

Channel . 3

Show less ^

Recommendations

Received (0) Given (1)



Matthew Kuan

Regional Head | Demand Generation | Field
Marketing | Product & Solutions Marketing
| Content Creation | PR & Communications

December 24, 2020, Nguyen Gia worked with
Matthew in different groups

It's pleasure to work with Matt for past 5 years. He is not only great marketing leader but also helping us a lot to convert technology concepts into business, easier for us to have C-level talks with customers.

Accomplishments

3
v

Honors & Awards

2014 Best Y/Y Growth Country in SEA&HK • 2015 Top Gun Award (APAC) • Special Recognition in 2014 (SEAHK)

Interests



Next-Generation Firewalls

1,710 members

Gartner

1,104,506 followers


Gartner


Cisco


4,203,667 followers



Cisco Jobs

 10,512 members

Juniper Networks
197,791 followers


Palo Alto Networks
12,978 members


[See all](#)

People also viewed



Alex Loh • 3rd 
[Country Manager at Fortinet](#)

[Connect](#)



Dat Le Xuan • 3rd
[Country Manager](#)

[Connect](#)




Nghiem Xuan Chien •3rd
Country Director at Dell Technologies

Connect

Vu Tran •3rd
Country Manager

Connect



Hai Nguyen Chung •3rd 
Major Account Manager at Fortinet

Connect

▼ **Show more**

People you may know



BE BA (My Nguyen)
Recruitment Specialist cum Admin at Milensea Retail

Connect



Le Nhat Huy
President at UTE Logistics and Supply Chain Club

Connect



Khánh Linh Đỗ

Human Resources Assistant at Hachinet Software

Connect



Nguyen Dinh Dat

Frontend Angular Developer

Connect



Nhi Duong

Student at Ton Duc Thang University

Connect

▼ **Show more**

LinkedIn

About


Accessibility

Talent Solutions

Community Guidelines

Careers

[Marketing Solutions](#)

[Privacy & Terms](#) 

[Ad Choices](#)

[Advertising](#)

[Sales Solutions](#)

[Mobile](#)

[Small Business](#)

[Safety Center](#)



[Questions?](#)

Visit our Help Center.



[Manage your account and privacy](#)

Go to your Settings.

Select Language



العربية (Arabic)

LinkedIn Corporation © 2021



Search messages



After April 15, 2021, your read receipts and typing indicators setting will expand to all messages, including InMails and Message Requests.

[Manage settings](#) · [Got it](#)