

## Frédéric Huynh-Quan-Dat

Regional Manager North & West Africa at Qatar Airways

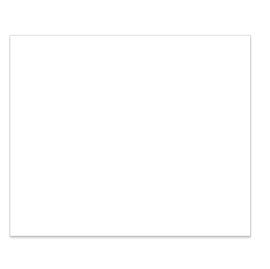
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Regional Manager North & West Africa at Qatar Airways

Vietnam · 500+ connections · Contact info



**Qatar Airways** 



ICN Business School

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## Activity

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## Experience

## **Qatar Airways**

# ? yrs 8 mos QATARRegional Manager North & West Africa

Full-time

Dec 2020 – Present

· 5 mos

Casablanca, Casablanca-Settat, Morocco

#### Country manager Vietnam, Cambodia and Laos

Sep 2018 – Dec 2020

· 2 yrs 4 mos Ho Chi Minh City, Vietnam

#### **General Manager Vietnam**

Etihad Airways

an 2013 – Aug 2018

· 5 yrs 8 mos

Ho Chi Minh City, Vietnam

#### **Air France-KLM**

4 yrs 8 mos

## AIRFRANCE MAIN Manager Corporate Accounts Strategy and Tools, International markets

Jun 2010 – Dec 2012

· 2 yrs 7 mos

Paris Area, France

#### **United Arab Emirates Country Manager**

May 2008 – Aug 2010

· 2 yrs 4 mos

Dubai, United Arab Emirates

#### **Air France**

9 yrs

## Near East Commercial Director

Feb 2005 – May 2008

· 3 yrs 4 mos

Beirut District, Lebanon

#### Air France, Americas Business Intelligence Manager

2002 - 2005

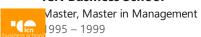
· 3 yrs

Paris Area, France

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## Education

#### **ICN Business School**



#### Media (1)



ICN, 43th best Masters in Management by FT 2016

## Skills & endorsements

Management . 36



Endorsed by 3 of Frédéric's colleagues at Qatar Airways



Endorsed by 10 people who know Management

Airlines . 32



Endorsed by Ali Rashed and 5 others who are highly skilled at this



Endorsed by 2 of Frédéric's colleagues at Qatar Airways

 $\textbf{Aviation}_{\,\cdot\,30}$ 



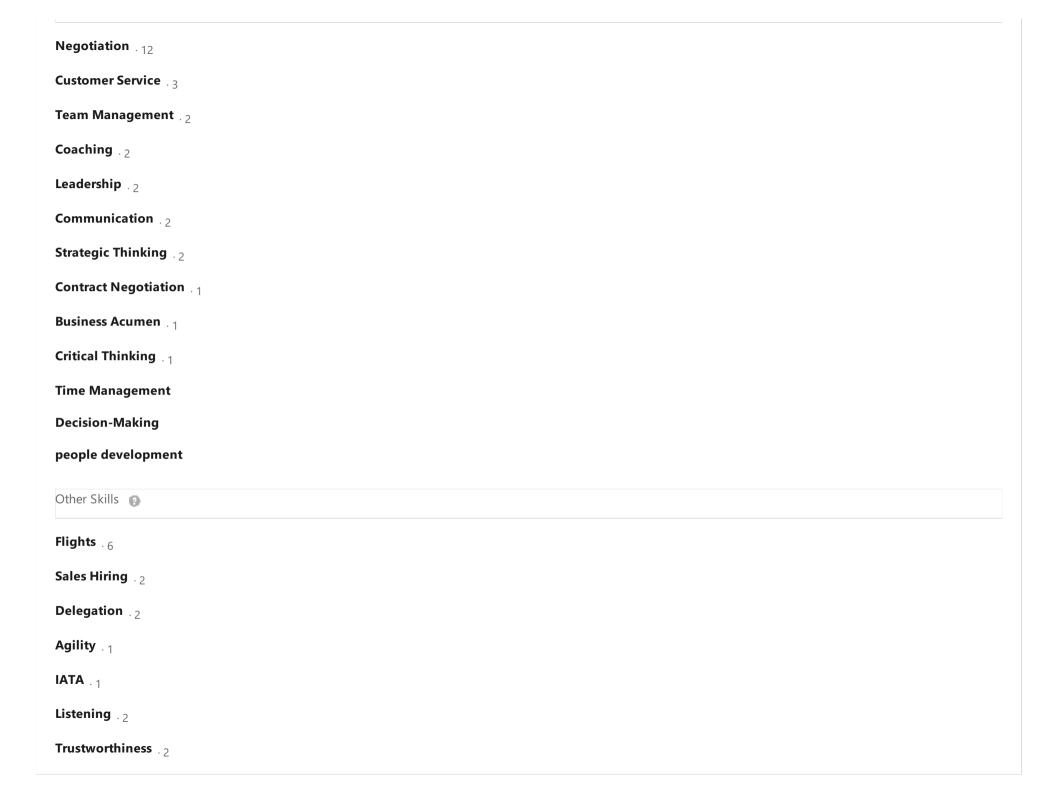
Endorsed by Ali Rashed and 1 other who is highly skilled at this



Endorsed by 3 of Frédéric's colleagues at Qatar Airways

```
Pricing . 24
Airports . 16
Business Strategy . 16
Revenue Analysis . 10
Commercial Aviation _{\cdot\,8}
Direct Sales . 6
Public Relations . 5
Tourism . 3
Marketing Strategy . 3
Change Management . 3
Business Travel . 3
Business Development . 2
Performance management . 2
Mergers & Acquisitions . 2
New Business Development . 2
Strategy . 1
Hiring . 1
consulting
Tools & Technologies
Amadeus . 11
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Interpersonal Skills



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#### Recommendations

#### Received (3) Given (0)



#### **Patrick Burke**

Vice President Sales at Corsair International | Sales Director | Regional Sales Director | Business Development | Account Management | Commercial Leadership | Revenue Growth | Negotiation | Team Management | SaaS | Agile

August 30, 2018, Frédéric worked with Patrick in the same group

Frederic is a true global professional who has always contributed to projects and initiatives in a way that is innovative. Working with Fred meant that you could always be sure he was looking for ways to present complex analysis into simple terms. I worked with "Fred" on the build up to the Multinational product, it ... See more



## Karl O'Donoghue

Director Distribution & Online Sales, North America at Air France-KLM

August 23, 2018, Karl managed Frédéric directly

Frederic was amongst the most dynamic and customer oriented people I have worked with. When it came to sales support, he was relentless in terms of giving sellers what they needed and much more. For BI, his ability for analytics and reporting was second to none. On projects that he directed, like our zero com... **See more** 

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## Accomplishments

## Interests

#### Maghreb Business Communities - Morocco | Algeria | Tunisia



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#### ALGERIE ENERGIE NETWORK



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## Morocco Energy



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BE BA (My Nguyen)

Recruitment Specialist cum Admin at Milensea Retail

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Le Nhat Huy

President at UTE Logistics and Supply Chain Club

Connect



Khánh Linh Đỗ

Human Resources Assistant at Hachinet Software

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Nguyen Dinh Dat

Frontend Angular Developer

Connect



Nhi Duong

Student at Ton Duc Thang University

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Duc, learn what hiring managers look for in answers to top interview questions

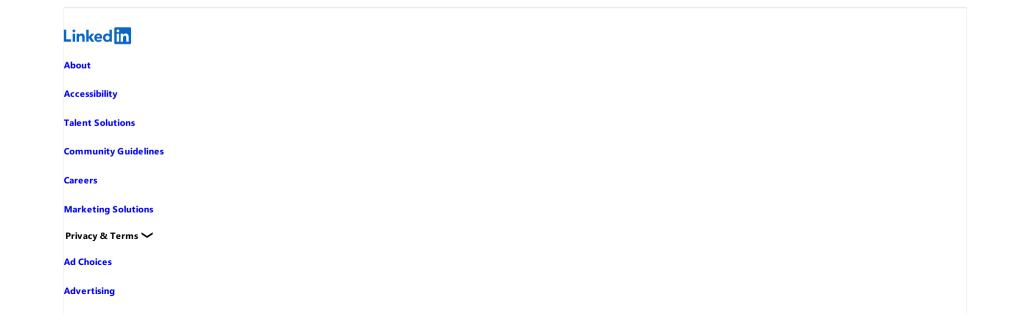






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