



**Phuoc Tran**

Commercial Management | Higher Education sector

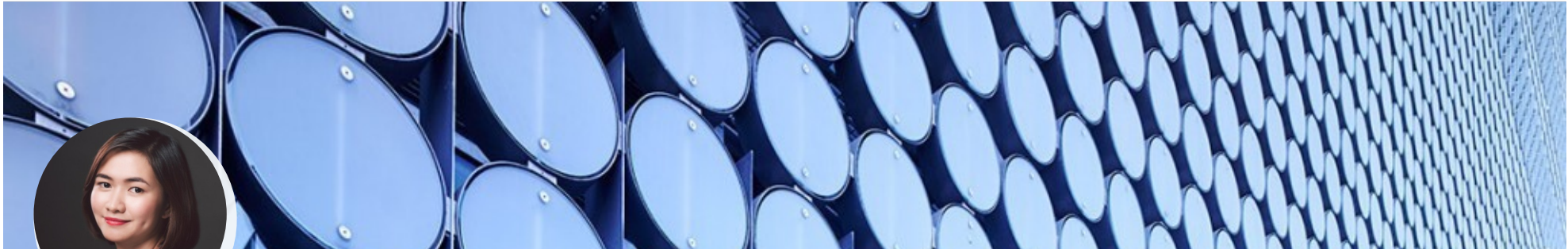
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**Phuoc Tran** · 3rd

Commercial Management | Higher Education sector

Vietnam · 500+ connections · [Contact info](#)



**RMIT University Vietnam**

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## Highlights

### Reach out to Phuoc for...

Probono consulting and volunteering.

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## About

10 year experience in developing and managing higher education commercial growth with expertise in strategic planning, project management and performance review. Result-oriented to top-level objectives and maximize bottom-line results. Strong experience in managing multi-million dollar projects, executing business analysis

... [see more](#)

## Activity

1,129 followers



### RMIT Fintech Blockchain Competition

2021

Phuoc shared this

7 Reactions



**Congrats Linh ui! you are amazing, as always!**

Phuoc commented

[See all activity](#)

## Experience

### Senior Manager, Business Admin | Finance & Governance



RMIT University Vietnam · Full-time

Sep 2020 – Present

· 8 mos

Ho Chi Minh City, Vietnam

### Country Manager



JTS Insearch

Nov 2017 – Sep 2020

· 2 yrs 11 mos

Vietnam

### RMIT University Vietnam



5 yrs 3 mos

### Industry & Employment Consultant

May 2016 – Nov 2017

· 1 yr 7 mos

HCMC


School of Science & Technology and School of Communication & Design

### Business Development Coordinator

Oct 2013 – May 2016

· 2 yrs 8 mos

HCMC, Vietnam

Show 1 more role 

## Education

### James Cook University



Business, Management & Entrepreneurship

2008 – 2011

Activities and Societies: President - Language Club - Student Council

Vietnam MOET Scholarship

### University Of Economics Ho Chi Minh City



Bachelor of Laws - LLB, International Business, Trade, and Tax Law

2015 – 2018

## Licenses & certifications

### Contract and Commercial Management (ACCM)



ACCM

Issued Dec 2019 · No Expiration Date

### Certified Associate in Project Management (CAPM)



Project Management Institute

Issued 2013 · No Expiration Date

## Skills & endorsements

### Teamwork · 33



Endorsed by **Le Luong**, who is highly skilled at this



Endorsed by **19 of Phuoc's colleagues at RMIT University Vietnam**

### Team Leadership · 16



Endorsed by **8 of Phuoc's colleagues** at RMIT University Vietnam

**English** . 12



Endorsed by **7 of Phuoc's colleagues** at RMIT University Vietnam

Industry Knowledge

**Market Research** . 9

**Project Planning** . 7

**Business Development** . 7

**Analysis** . 6

**Proposal Writing** . 5

**Project Management** . 5

**Event Management** . 5

**Event Planning** . 4

**Higher Education** . 1

**Sales & Marketing** . 1

**Change Management** . 1

**Customer Engagement** . 1

Interpersonal Skills

**Time Management** . 10

**Negotiation** . 10

**Training** . 10

**Leadership** . 8

**Management** . 7

**Team Building** . 5

**Mentoring** . 1

**Staff Development** . 1

**Presentations** . 1

Other Skills ?

**Marketing Communications** . 7

**Education management** . 1

Show less ^

## Recommendations

**Received (4)**   **Given (1)**



**Vy Nguyen**

Branding & Communications

June 9, 2016, Vy reported directly to Phuoc

It is rare to come across a supervisor like Phuoc – a proactive, result oriented, responsible person and always ready to put all her energy and time to get the job done. She focuses on keeping everything moves smoothly and makes sure all projects meet the highest standards. I have learnt lots of knowledge abo... [See more](#)



**Chan Dang Tran Bao**

Digital Marketing Specialist

June 6, 2016, Chan reported directly to Phuoc

Ms. Phuoc was my work supervisor during my internship at RMIT University. She showed high level of

management skill to utilize available resource for the best results of not only departmental tasks to larger-scale operational projects. Her supervision and mentoring me in time management skill offered me gr... [See more](#)

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## Accomplishments

### Projects

SCD Student Showcase - CANVAS • RMIT Vietnam to co-host first conference in Informing Science and IT Education • The 2017 Innovation Forum • Industry Advisory Board Boosts Industry Collaboration • Career Expo - Centre of Communications & Design • Experts speak on global careers for RMIT students - Google APAC & British American Tobacco • RMIT Vietnam to have LabVIEW Academy

### Languages

English • French • Vietnamese

### Honor & Award

"Making The Difference" Award

7



3



1



## Interests



**International Public Relations & Communications Group**

25,425 members



**Deloitte**

5,857,173 followers



**Procurement of IT & Telecom - Best in class**

17,232 members



### Jobs in Vietnam

2,802 members

### Hays

1,733,077 followers



### Justin Trudeau

Prime Minister of Canada | Premier ministre du Canada

5,101,054 followers

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## People also viewed



**Hoa Duong** •3rd

[Partnerships Manager, Viet Nam Market at UTS College](#)

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**Tô Phong** •2nd

[COO at Digital Marketing Agency](#)

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**Nhan Nguyen** •3rd

Associate Lecturer at RMIT University Vietnam

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**Cat Thao Nguyen** •3rd 

Inclusive Leadership Strategist

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**Mattia Miani** •3rd

Deputy Head - Centre for English Language Education - UNNC

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## People you may know



**BE BA (My Nguyen)**

Recruitment Specialist cum Admin at Milensea Retail

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**Le Nhat Huy**

President at UTE Logistics and Supply Chain Club

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Khánh Linh Đỗ

Human Resources Assistant at Hachinet Software

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Nguyen Dinh Dat

Frontend Angular Developer

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Nhi Duong

Student at Ton Duc Thang University

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Describe your most challenging project.



Where do you see yourself in 5 years?



Tell me about something you've accomplished that you are proud of.

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After April 15, 2021, your read

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