

Trinh Nguyen (Vietnam)

Managing Director

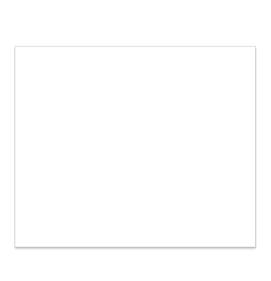
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Trinh Nguyen (Vietnam) · 3rd

Managing Director

Vietnam · 500+ connections · Contact info



Dussmann Service Vietnam

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- 1. BUSINESS STRATEGY & MANAGEMENT: Business Planning, Setting up and Operations Management, Organisation Restructuring.
- 2. INDUSTRIES: Properties/Facilities Management, Retails, F&B;

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Trinh Nguyen commented



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Experience

Managing Director - Vietnam



General Manager - South Vietnam

ADEN Group

Aden Oct 2017 – Jan 2020

· 2 yrs 4 mos

Ho Chi Minh

- Restructuring Organisation;
- Leading the Strategy for Business Growth and driving Operations to maximise profits.

General Manager - Vincom Plaza Shopping Mall

Vincom Retail - a Vingroup Company



· 1 yr 8 mos

· i yi o iiios

Ho Chi Minh City, Vietnam

- Business plan: Develop strategies to achieve annual business objectives required by the BOM;
- Sales: Identify and negotiate with prospective tenants to ensure proper tenant mix and zoning to commit business plan;
- Marketing: Develop marketing plan to maximise traffic;
- Client relationship: Oversee the customer services to meet Vincom standard and to satisfy client demands;

... see more

HR/ Facilities Operations Manager



((1) JLL Sep 2006 – Feb 2016

· 9 yrs 6 mos

Ho Chi Minh City

- + OPERATIONS MANAGEMENT: Operational service delivery, Client relationships, Account P&L's, Revenue growth for various FM accounts across Vietnam;
- + HUMAN RESOURCES: Strategic planning and Process Management;
- + PROPERTIES MANAGEMENT: Real estate transactions, Portfolio management, Facility capital projects, Facility management, Environmental Health & Safety Operations accounts across Vietnam; ... see more

Tax/Payroll Outsourcing Consultant



PricewaterhouseCoopers - Nov 2000 – Aug 2006

· 5 yrs 10 mos

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Education

Bulacan State University



MBA, Business Administration and Management, General 2013 – 2015

Ho Chi Minh University of Economics

BA, Finance 2002 - 2005

Can Tho University

Bachelor's degree, Teaching English as a Second or Foreign Language/ESL Language Instructor 1993 - 1997

Skills & endorsements

Business Strategy . 4

Au Tran Dong and 3 connections have given endorsements for this skill

People Development . 3

Au Tran Dong and 2 connections have given endorsements for this skill **Business Development** . 1 Au Tran Dong has given an endorsement for this skill Industry Knowledge Facilities Management . 1 Interpersonal Skills Management . 3 **Negotiation** . 3 **Client Relations** . 1 Leadership People Management . 1 Other Skills 📵 **Analitical Logical Approach Business Decision Making** Show less ^

Interests

Jeff Immelt 🛅



Venture Partner, New Enterprise Associates (NEA); Chairman & CEO, GE, 2001 - 20° 584,742 followers

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Global Industry Analyst, I study all aspects of HR, business leadership, corporate L8 815,770 followers

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BE BA (My Nguyen)

Recruitment Specialist cum Admin at Milensea Retail

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