



Kim Hoan Thieu

Managing Director at THK & Associates

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About

Results-oriented Managing Director driven to manage costs and establish strategic mutually beneficial partnerships and relationships with clients and service providers. Adept at creating strategic alliances with organization leaders to effectively align with and support key business initiatives. Excel at building and retaining high performance

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Activity

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Experience

Managing Director

THK & Associates
Sep 2013 – Present
· 7 yrs 8 mos
HCMC

Senior Regional Account Manager

Xpress Print Vietnam Ltd

Aug 2007 – Aug 2013

· 6 yrs 1 mo

HCMC - Vietnam

Sales & Marketing Officer

Chiap Hua Hong Kong Group

Sep 2005 – Aug 2007

· 2 yrs

HCMC - Vietnam

Parkland Resort Apartment is an upscale, residential commercial development in the exclusive in Ho Chi Minh City

Skills & endorsements

Sales Management . 12



Endorsed by **LIN JEFF, who is highly skilled at this**

Negotiation . 8



Endorsed by **LIN JEFF, who is highly skilled at this**

Endorsed by **2 of Kim's colleagues at Xpress Holdings Ltd - Xpress Print (Beijing)**

Key Account Management . 7

Martin DINH Quang Duy and 6 connections have given endorsements for this skill

Industry Knowledge

New Business Development . 6

Project Management . 3

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Recommendations

Received (1) Given (0)

Anh N.

Director, FP&A, Corporate Finance, MBA

December 6, 2018, Anh was a client of Kim's

Kim worked well in balancing different parties' interests. She brought harmony in stressful times, which in many ways helped keep teams engaged and push the project's delivery. I greatly appreciate her flexibility in and dedication to meeting different requests to achieve the highest standards.

Interests

Sam Shank 

Head of Guest Experience at Airbnb



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President of the European Central Bank



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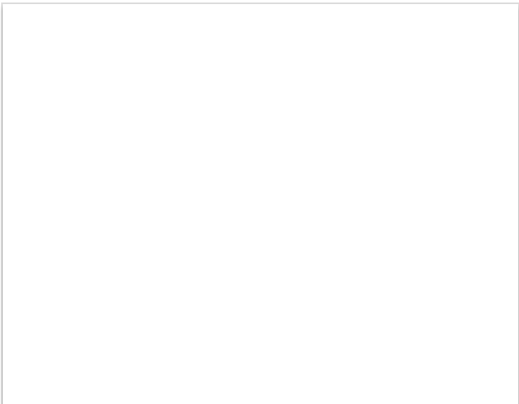
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