



Trung Le Duy

Sales Manager at Vietnam Htech Resources Ltd

Connect

 **Message**

More...



[Try Premium Free for 1 Month](#)





Connect

 **Message**

...

Trung Le Duy · 3rd

Sales Manager at Vietnam Htech Resources Ltd

Vietnam · 200 connections · [Contact info](#)

Vietnam Htech Resources Ltd

**Hanoi University of Science and
Technology**

People and pages related to Trung

See all

×

>



Intel Corporation

Page • Semiconductors
2,403,059 followers

Follow



Microsoft Learn

Page • Information Technology & Services
167,620 followers

Follow

CompTIA

CompTIA

Page • Information Technology & Services
246,465 followers

Follow

Activity

200 followers

Posts Trung created, shared, or commented on in the last 90 days are displayed here.

[See all activity](#)

Experience

Sales Manager

Vietnam Htech Resources Ltd

Oct 2017 – Present

· 3 yrs 7 mos

Vietnam

- take care consumer division department
- Build up the channel for Eset market in Viet Nam
- Looking for the MD to develop Eset produce
- Support end user and skills training about key selling point for salesman of partner

Sales Manager/Team Leader Component

AMC Trading Co.,Ltd

Nov 2015 – Jun 2017

· 1 yr 8 mos

Ho Chi Minh city

For AMC's Sales Manager of Component team, I take care from Da Nang, HCM to Mekong Delta and leads organization of over a ten of staff in market manager. I connect between HCM, Da Nang, High Lands and Mekong Delta market and other provinces and relationship with major retail and MD of the component dealer

First day when i apply into AMC family, component team only 3 salesmen. The first mission, i should looking for best seller as person target of team (2 DN, 1 High Lands, 6 HCM, 2 Mekong Delta) and responsible development initiatives in Component team

... see more

Delivery Driver

PMP Limited



Sep 2014 – Apr 2015

· 8 mos

Adelaide, Australia

when i arrive Australia, I and my wife experience the life in Australia and only work a lot of job such as farmer, delivery, washing and cleaner. I can't apply IT job, all company need to hire local staff. I am satisfied with this, i only live 2 year, I still to learn English for settlers but my plan is wrong because Australia inhabited policy change

Partner Account Manager Breadth OEM



Microsoft

Jan 2011 – Jan 2014

· 3 yrs 1 mo

Vietnam

- Formulating and contributing to objectives around Customer Diversity
- Bringing fresh business concepts and proposals
- Developing and managing sales strategies
- Prospecting and marketing to new customers

... see more

Sale Manager

Bkav Corp.



Sep 2007 – Dec 2010

· 3 yrs 4 mos

Vietnam

- Establish and wide-open agents system.
- Keeping and take care relationship with the customers.
- Arrange events likes roadshow, news conference... and so on.
- Training for agents about products and marketing.

Hanoi University of Science and Technology

university, Information Technology

2005 – 2010

Skills & endorsements

Business Development . 3

Wilson Yang and 2 connections have given endorsements for this skill

Solution Selling . 3

Wilson Yang and 2 connections have given endorsements for this skill

Management . 3

Wilson Yang and 2 connections have given endorsements for this skill

Industry Knowledge

Marketing . 2

Interpersonal Skills

Team Leadership

Show less ^

Interests

Jobs (Information Technology)



18,321 members

IBM



0,755,329 followers



Hewlett Packard Enterprise

3,315,514 followers



Google

21,135,243 followers



Bill Gates 

Co-chair, Bill & Melinda Gates Foundation

32,631,856 followers



Oracle

6,649,412 followers



See

People also viewed

Nguyễn Trung Hiếu • 3rd+

Nhân viên at Công ty TNHH Dịch vụ Tin Học Song Nguyên

Connect



Minh Trung •2nd

[Nhân Viên Marketing at Appnet Media](#)

Connect

Nhạc Phim Trung Quốc •3rd+

[Blogger chez Blogger](#)

Connect

Hiếu Trung Đào •3rd+

[Student at Trung Học Thực Hành ĐHSP Tp.HCM](#)

Connect



Trung Hiếu Nguyễn •3rd+

[Computer Technician at Thai Khang limited Company](#)

Connect

▼ **Show more**

People you may know



BE BA (My Nguyen)

[Recruitment Specialist cum Admin at Milensea Retail](#)

Connect



Le Nhat Huy

President at UTE Logistics and Supply Chain Club

Connect



Khánh Linh Đỗ

Human Resources Assistant at Hachinet Software

Connect



Nguyễn Đình Đạt

Frontend Angular Developer

Connect



Nhi Dương

Student at Ton Duc Thang University

Connect

▼ **Show more**

 **LEARNING**

Add new skills with these courses



Sales Enablement

11,102 viewers



Learning Salesforce CPQ

21,979 viewers



SAP Business One: Sales and Customer Service

3,071 viewers

[Show more on LinkedIn Learning](#)



About

Accessibility

Talent Solutions

Community Guidelines

Careers

Marketing Solutions

Privacy & Terms



Ad Choices

Advertising

Sales Solutions

Mobile

Small Business

Safety Center



Questions?

Visit our Help Center.






Manage your account and privacy



Go to your Settings.

Select Language



العربية (Arabic)



 Search messages 

After April 15, 2021, your read receipts and typing indicators setting will expand to all messages, including InMails and Message Requests.

[Manage settings](#) · [Got it](#)