



**Gia Dang Dinh**

General Manager, Legal Representative of Thermex Vietnam

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**Gia Dang Dinh** · 3rd

General Manager, Legal Representative of Thermex Vietnam

Vietnam · 311 connections · [Contact info](#)

**Thermex Vietnam**

**MBA - Griggs University (USA)**

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## Activity

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## Experience

### **General Manager, Legal representative**

Thermex Vietnam

May 2017 – Present

· 4 yrs

Hanoi

Thermex Vietnam Co., Ltd. is a 100% foreign investment company from European

### **Country Manager/Business Unit Head**

Spectrum Co., Ltd.

### Acting as General Director

Ferrolì Indochina Co., Ltd.

Mar 2005 – Jun 2011

· 6 yrs 4 mos

Vietnam

Jan. 2010 - June 2011

Position: Acting as Gereneral Director (no foreigner base in Vietnam)

Duties: Being responsible for the company operations in Vietnam.

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### Sales & Marketing Manager

Lorenzi Vietnam

Jul 2003 – Feb 2005

· 1 yr 8 mos

Being responsible for the company sales and marketing including setting up and developing the distributing channel in Vietnam, recruiting, training sales and after sales staffs.

Proposing sales strategy, product selling price structure, promotion scheme...

Being responsible for achieving the turnover budgeted.

... see more

### Area sales manager


Mega Products

Dec 1999 – Jun 2003

· 3 yrs 7 mos

Ha Noi & North Vietnam

Incharge OTC devision in North of Vietnam

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## Education

## MBA - Griggs University (USA)

Master of Business Administration (M.B.A.), Business Administration and Management, General

2007 – 2009

## National Economic University of Vietnam

Bachelor of Business Administration (B.B.A.), Business Administration and Management, General

1998 – 2003

## Skills & endorsements

### Sales Management . 1

**Zhou Peng** has given an endorsement for this skill

### Management . 1

Endorsed by **1 connection**

### Pricing . 1

Endorsed by **1 connection**

Industry Knowledge

### Business Strategy . 1

### Marketing Strategy

### Marketing Management

### Business Planning

### Business Development

### New Business Development

### Strategic Planning

### Budgets

### International Business

Sales Operations

Interpersonal Skills

Negotiation . 1

Executive Management

Training

Customer Service

Team Building

Contract Negotiation

Leadership

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Accomplishments

Languages

English • Vietnamese

2  
✓

Course

Master of Business Administration

1  
✓

Interests

deVere Group

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**International Business (43806)**

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3,689 followers



**First Alliances**



1,414 members

**One Search Consulting (Executive Search)**

20,109 followers



**HR Viet Nam (Vietnam)**

24,353 members

**HRVN**

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**Son Pham** • 3rd

Purchasing - Sales Export Staff

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**Phương Lê** •3rd

Assistant To The Vice Chairman cum CEO at Sonha Group

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Chief Accountant

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**Lan Anh Pham** •3rd

HR & Admin Manager

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**Angelina Pham** •3rd

Senior Asistant Manager at Toyota Tsusho Vietnam

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**BE BA (My Nguyen)**

Recruitment Specialist cum Admin at Milensea Retail

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**Le Nhat Huy**

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**Khánh Linh Đỗ**

Human Resources Assistant at Hachinet Software

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