



thien hoang

Managing Director at Dairy Vietnam Co., Ltd

Connect

 **Message**

More...



[Try Premium Free for 1 Month](#)





Connect

 **Message**

...

thien hoang · 3rd

Managing Director at Dairy Vietnam Co., Ltd

Vietnam · 500+ connections · [Contact info](#)



DairyVietnam

Vietnam farmer school

About

Experienced Managing Director with a demonstrated history of working in the dairy industry. Skilled in Negotiation, Business Planning, Operations Management, Sales, and Rural Development. Strong business development professional with a Engineer's degree focused in Construction Engineering from Foreign Trade University.

Activity

8,668 followers



Thanks

thien replied to a comment



Thanks

thien replied to a comment



Phú Quốc anh ui

thien replied to a comment



Nice pictures from Vietnam ☺☺

thien shared this

64 Reactions • 6 Comments

[See all activity](#)

Experience

Managing Director



DairyVietnam

May 2013 – Present

· 8 yrs

15 Hang Voi, Hoan Kiem, Ha noi

Dairy Vietnam Co., Ltd. is organized and operating under the model of two or more member limited liability company in compliance with the provisions of the prevalent law. Organizational structure of the company is built on lineal functional management model supported by external advisory services relevant to the requirements of business activities of the Company. Founded in 2010, Dairy Vietnam Co., Ltd. is a Solution provider, trade and Technical Services Company. The activities focused on dairy industry are as follows:

- Research, development, application of advanced technology solutions worldwide and transfer of appropriate technology in accordance with local conditions of VN.
- Provide technical services such as consulting, research and transfer of technology innovations related to dairy farming. The company is now a sole representative for many world leading suppliers of technological solutions, equipment and raw materials for animal feed production such as NaanDanJain, SCR, Kurtsan, Sezer, Vetalis, Lactoscan, Zohab, Artex, MGT, Tessa.. and many companies involved in the dairy industry. In the country, the company works closely with R&D institutions such as Institute of Science and Technology (VIT) and more

Deputy Director

VNfuture milk

Feb 2009 – May 2013

· 4 yrs 4 mos

Phuc Ung - Son Duong - Tuyen Quang - Vietnam

Dairy and Feed mill sectors) (100% Foreign Australia Investment)

Assist and actively the general Director of Company in managing, running, controlling, progressing and developing the company and in successfully reaching its targets and objective ... see more

Plastro Asia Pacific

4 yrs 6 mos

Sale Manager

Sep 2004 – Feb 2009

· 4 yrs 6 mos

Provide the consultant, management service to Plastro AP in matters regarding promotion, marketing and support of the Products in the Territory, and related subjects.

In this context, shall provide the following support and assistance (collectively, the "Services"):

... see more

Vietnam Sales Manager - Chief of Representative Office

Sep 2004 – Feb 2009

· 4 yrs 6 mos

Provide the consultant, management service to Plastro AP in matters regarding promotion, marketing and support of the Products in the Territory, and related subjects.

In this context, shall provide the following support and assistance (collectively, the "Services"):

... see more

Deputy Business Director

A&B

Aug 2003 – Sep 2004

· 1 yr 2 mos

Responsible for the public relation, management and legal support to ongoing A&B projects in Vietnam. Undertaking the Vietnam market survey as to evaluate the market potential and the business potential.

Preparing the feasibility study

Analyzing market information to accomplish the completed financial structure for all projects.

... see more

Country Representative

2003


Feb 2000 – Sep 2003

· 3 yrs 8 mos

Being the Country Representative for Thermo Group

Advising and assisting to formulate and obtain any opportunities to penetrate into Vietnam market.

Keeping them regularly informed by verbal and written reports and other appropriate documentation of significant activities and developments in the Vietnamese market.

Show 5 more experiences 

Education

Vietnam farmer school

Diploma, Veterinary Medicine, Good

2016 – 2018

Foreign Trade University

Engineer's degree, Construction Engineering, Good

1992 – 1994


Member of Architect University

Construction Management Course, Vietnam

Hanoi Construction University

Engineer's degree, Economic Construction Engineer, Excellent

1987 – 1992

Show 1 more education 

Skills & endorsements

Management · 80

Endorsed by **fateme mahmoudsani, who is highly skilled at this**

Agriculture · 76



Endorsed by **Dr Jagdish P Mittal and 3 others who are highly skilled at this**

Strategic Planning . 75



Endorsed by **Dairy Vietnam** and 2 others who are highly skilled at this

Industry Knowledge

Agribusiness . 60

Project Planning . 43

Market Research . 35

Business Strategy . 29

Procurement . 24

Budgets . 19

New Business Development . 19

Change Management . 18

Public Relations . 18

Business Planning . 18

Product Development . 15

Rural Development . 13

Strategy . 12

Business Development . 12

Marketing Strategy . 11

Sales Management . 11

Project Management . 11

- Budgeting** . 9
- International Business** . 9
- Program Management** . 8
- Government** . 8
- Breeding** . 8
- Operations Management** . 8
- Marketing** . 8
- Policy** . 7
- Managerial Finance** . 7
- Policy Analysis** . 6
- Planning** . 6
- Food** . 6
- FMCG** . 6
- Rural** . 5
- Sales** . 5
- Fast-Moving Consumer Goods (FMCG)** . 4

Interpersonal Skills

- Negotiation** . 45
- Capacity Building** . 11
- Organizational Development** . 8
- Leadership** . 7

Team Management . 7

Fundraising . 4

Other Skills ?

Government Relations . 7

Plant Breeding . 6

Government Affairs . 5

Government Liaison . 5

CIP . 4

Financial Management . 4

Show less ^

Recommendations

Received (2) **Given (1)**



Angie NGUYEN

British Embassy Hanoi | Vice President of
Media & External Affairs @ The Vietnamese
Student Association in the UK | MA Media
& Communications @ Goldsmiths

November 17, 2019, thien worked with Angie in the
same group

I used to work under the direction of Mr. Nguyen Thien Hoang, he is really hard-working, dedicated person with his work. He is diligent and a good leader. He often instructs, guides and gives practical experience to me. What I like most about him is the fact he likes to share his knowledge that he acquired throu... [See more](#)



Kiem Dinh

Director at Dinale Partners Pty Ltd

August 6, 2013, Kiem worked with thien but at different companies

Thien is intelligent, dedicated, honous and freindly. Results oriented person who can acheive objectives set.

Highly recommended.

Accomplishments

Language

English

1
✓

Interests



Adam Grant

Organizational psychologist at Wharton, bestselling author, and host of the TED pe

3,496,626 followers

Pfizer

1,059,507 followers



Marshall Goldsmith

#1 Leadership Thinker, Exec Coach, NYT Bestselling Author. Dartmouth Tuck Profe

1,364,090 followers



Merck Group

582,769 followers



Josh Bersin

Global Industry Analyst, I study all aspects of HR, business leadership, corporate L&

315,773 followers



Lacteos-Dairy-Mexico

31 members

[See all](#)

People also viewed



Nguyễn Hồng Thái •3rd
[Managing Director](#)

[Connect](#)



Binh Nguyen •3rd
[Managing Director](#)

[Connect](#)



Dairy Vietnam •3rd
[Director at Dairy Vietnam Co. Ltd](#)

[Connect](#)



Han Phung •3rd
[General Director & Managing Director at Omron Vietnam](#)

Connect



Hang Dang •3rd
Managing Director CBRE Vietnam

Connect

▼ Show more

People you may know



BE BA (My Nguyen)
Recruitment Specialist cum Admin at Milensea Retail

Connect



Le Nhat Huy
President at UTE Logistics and Supply Chain Club

Connect



Khánh Linh Đỗ
Human Resources Assistant at Hachinet Software

Connect



Nguyen Dinh Dat
Frontend Angular Developer

Connect



Nhi Duong

Student at Ton Duc Thang University

Connect

✓ **Show more**

LinkedIn

[About](#)


[Accessibility](#)

[Talent Solutions](#)

[Community Guidelines](#)

[Careers](#)

[Marketing Solutions](#)

[Privacy & Terms](#) 

[Ad Choices](#)

[Advertising](#)

[Sales Solutions](#)

[Mobile](#)

[Small Business](#)

[Safety Center](#)



[Questions?](#)

Visit our Help Center.



[Manage your account and privacy](#)

Go to your Settings.

Select Language



العربية (Arabic)

LinkedIn Corporation © 2021

