

Trung Le Duy

Sales Manager at Vietnam Htech Resources Ltd

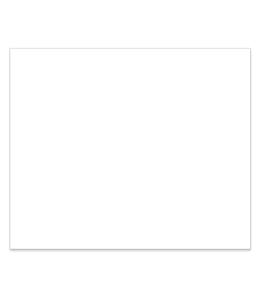
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Trung Le Duy · 3rd

Sales Manager at Vietnam Htech Resources Ltd

Vietnam · 200 connections · Contact info

Vietnam Htech Resources Ltd

Hanoi University of Science and Technology

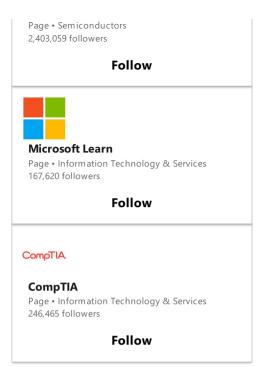
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Activity

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Experience

Sales Manager

Vietnam Htech Resources Ltd

Oct 2017 - Present

· 3 yrs 7 mos

Vietnam

- take care consumer division department
- Build up the channel for Eset market in Viet Nam
- Looking for the MD to develop Eset produce
- Support end user and skills training about key selling point for salesman of partner

Sales Manager/Team Leader Conponent

AMC Trading Co.,Ltd

Nov 2015 - Jun 2017

· 1 vr 8 mos

Ho Chi Minh city

For AMC's Sales Manager of Component team, I take cake from Da Nang, HCM to MeKong Delta and leads organization of over a ten of staff in market manager. I connect between HCM, Da Nang, High Lands and MeKong Delta market and other provinces and relationship with major retail and MD of the component dealer First day when i apply into AMC family, component team only 3 salesmen. The first mission, i should looking for best seller as person target of team (2 DN, 1 High Lands, 6 HCM, 2 Mekong Delta) and responsible development initiatives in Component team ... see more

Delivery Driver

PMP Limited



Sep 2014 – Apr 2015

8 mos

Adelaide, Australia

when i arrive Australia, I and my wife experience the life in Australia and only work a lot of job such as farmer, delivery, washing and cleaner. I can't apply IT job, all company need to hire local staff. I am satisfied with this, i only live 2 year, I still to learn English for settlers but my plan is wrong because Australia inhabited policy change

Partner Account Manager Breadth OEM



Microsoft

Jan 2011 – Jan 2014

· 3 yrs 1 mo

Vietnam

- Formulating and contributing to objectives around Customer Diversity
- Bringing fresh business concepts and proposals
- Developing and managing sales strategies
- Prospecting and marketing to new customers

... see more

Sale Manager

Bkav Corp.

Bkav Sep 2007 – Dec 2010

· 3 yrs 4 mos

Vietnam

- Establish and wide-open agents system.
- Keeping and take care relationship with the customers.
- Arrange events likes roadshow, news conference... and so on.
- Training for agents about products and maketing.

Hanoi University of Science and Technology

university, Information Technology 2005 – 2010

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Team Leadership						
Interpersonal Skills						
Marketing . 2						
Industry Knowledge						
Wilson Yang and 2 connections have given endorsements for this skill						
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Solution Selling . 3						
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Business Development . 3						
Skills & endorsements						

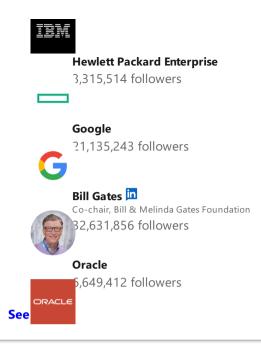
Interests

Jobs (Information Technology)



IBM

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Hiếu Trung Đào •3rd+

Student at Trung Học Thực Hành ĐHSP Tp.HCM

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Recruitment Specialist cum Admin at Milensea Retail

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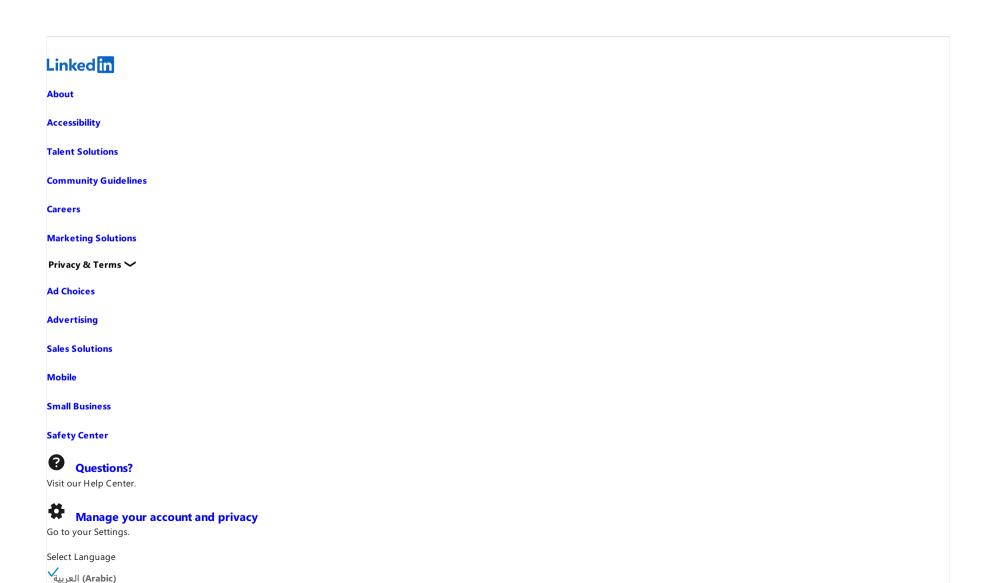
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