



Trung Duong

Business Development Manager at Brady Corporation

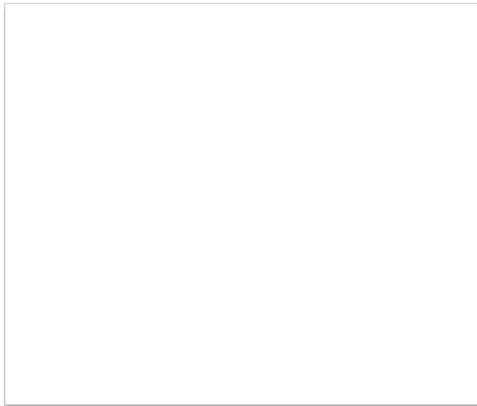
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Trung Duong · 3rd

Business Development Manager at Brady Corporation

Vietnam · 255 connections · [Contact info](#)



Brady Corporation



Foreign Trade University

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Experience

Brady Corporation



1 yr 10 mos

Business Development Manager, Vietnam

Full-time

Aug 2020 – Present

· 9 mos

Ho Chi Minh City, Vietnam

Key Account Manager

Jul 2019 – Aug 2020

· 1 yr 2 mos

Penang, Malaysia

Senior Sales Supervisor

SATO VIETNAM SOLUTION

Mar 2016 – Jun 2019

· 3 yrs 4 mos

Ho Chi Minh City, Vietnam

APR. 2018 – JUN. 2019: SALES SUPERVISOR

- * In charge of leading a 6 members sales team to achieve company monthly and yearly sales target.
- * Training new sales staffs, support sales staffs in number of deals.
- * Be responsible for Retail, Manufacturing, Business Partner and HealthCare Market.

... see more

Content Field Executive



Practo

Dec 2015 – Feb 2016

· 3 mos

Ho Chi Minh City

- Do survey in healthcare industry (clinics, hospitals, drug stores) in HCMC
- Approach clinics, hospitals to persuade doctors to provide their profile
- Make daily report and upload doctor profiles to make our doctors list

Account Executive

Smart Marketing Co., Ltd

Apr 2015 – Jul 2015

· 4 mos

- * Communicate with clients to execute marketing events/activation
- * Approach a lot of brands to sell marketing ideas and technologies
- * Prepare proposals/quotations to present to clients

Logistics Internship



Sotrans Logistics

2014

· less than a year

- * Be trained about logistics, import-export and customs documents, procedures, regulations and other related issues
- * Make customs declarations and complete procedures in Cat Lai Port
- * Liquidate customs declarations and register ships in Phuoc Long ICD

Education

Foreign Trade University



Bachelor's degree, International Business

2011 – 2015



JAN 2013 – FEB 2014: HEAD OF EXTERNAL AFFAIRS CUM HEAD OF DESIGN, RESEARCH CLUB FOR STUDENTS, FOREIGN TRADE UNIVERSITY

- * Become Leader of Media, Ticketing and Sponsorship campaigns for many events included "2nd Cross-border Strategy" Contest, Annual Student Researching Contest and "Build Your Credit" seminar
- * Establish, set up plans and manage core team, prepare and approve media materials (posters, leaflets, video clips, etc.) in each program
- * Identify rising problems and promptly resolve by motivating team member, providing appropriate solutions, supporting them to complete their tasks
- * Coordinate with other departments to ensure organization plans are in time
- * Become organizer for internal training programs

JUN – AUG 2012: VOLUNTEER, GREEN SUMMER CAMPAIGN

- * Take part in sanitary campaign for canals in Binh Thanh District, teaching English, organizing entertainment programs for children in Hoc Mon District
- * Become Director for a comedy in closing ceremony of the campaign

Licenses & certifications

Certification of Communication Course



TGM Corporation

Issued Feb 2012 · No Expiration Date

Volunteer experience

VOLUNTEER, GREEN SUMMER CAMPAIGN



Vietnam Youth Union

Jun 2012 – Aug 2012 · 3 mos

- Take part in sanitary campaign for canals in Binh Thanh District, teaching English, organizing entertainment programs for children in Hoc Mon District
 - Become Director for a comedy in closing ceremony of the campaign which is highly regarded by Organizing Committee
- Learned points: Communication, Interpersonal, Teamwork, Time management, Problem solving, Knowledge on social activities and problems

Skills & endorsements

Leadership . 2

Khanh Dao and 1 connection have given endorsements for this skill

Teamwork . 1

Giau Nguyen (Gabby) has given an endorsement for this skill

Public Speaking

Industry Knowledge

Strategic Planning

Tools & Technologies

PowerPoint

Interpersonal Skills

Team Leadership

Time Management

Management

Languages

English

Show less ^

Accomplishments

Honors & Awards

1st Prize of Planning Presentation • Win SATO's Credo Award

2
✓

Languages

English • Vietnamese

2
✓

2

Projects

Hung Vuong Hospital • Sponsorship campaign for “Build Your Credit” seminar



Interests

Randox

19,892 followers



Forbes

16,219,073 followers



Keytronic

3,869 followers



SpaceX

1,987,808 followers



Tesla

3,147,167 followers



NASA - National Aeronautics and Space Administration

5,360,853 followers



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Darren Tew • 3rd+

Senior Sales Engineer at Brady Corporation

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Chung An Quan • 2nd

Business Development Manager at Brady Corporation

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Nguyen Dang Quang Vinh • 3rd

be freedom in my life and career.

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Phuong Le Thu • 3rd

Account manager at GMCGroup

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Thang Quang •3rd

Product Manager at Samsung Display Vietnam Co., Ltd

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People you may know



BE BA (My Nguyen)

Recruitment Specialist cum Admin at Milensea Retail

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Hien Tran

IT Recruitment consultant

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Le Nhat Huy

President at UTE Logistics and Supply Chain Club

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Khánh Linh Đỗ

Human Resources Assistant at Hachinet Software

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Nguyen Dinh Dat

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