

# **Dung Duong**

Senior Director, National Head of Professional Services at CBRE Vietnam

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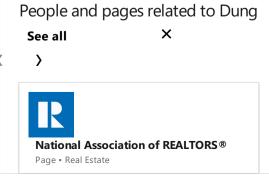
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# About

Experienced Business Line Director with a demonstrated history of working in the real estate industry. Skilled in Commercial Real Estate, Real Estate Development, Investments, Contract Negotiation, and Market Analysis. Strong research professional graduated from MBA at Solvay Business School.

# Activity

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# Experience

#### **CBRE Vietnam**

6 yrs

#### Senior Director, National Head of Professional Services

Jul 2017 – Present

· 3 yrs 10 mos

## **Director - National Head of Research and Consulting Services**

2015 - Jun 2017

· 2 yrs

Ho Chi Minh City

#### **CBRE Vietnam**

2 yrs

## Associate Director- Head of HCMC Research and Consulting Services

2013 - 2014

· 1 yr

Ho Chi Minh City

Supervising the whole team; responsible for team performance and report to MD; support day-to-day operation of the company.

## Senior Manager

2012 - 2013

· 1 yr

Ho Chi Minh City

Supervising the whole team; responsible for the team performance and report to MD

# Education

## **MBA at Solvay Business School**

Master of Business Administration (M.B.A.), Distinction 2003 - 2005

# **Royal Institution of Chartered Surveryors (MRICS)**

Property Finance and Investment 2014

# **Foreign Trade University**

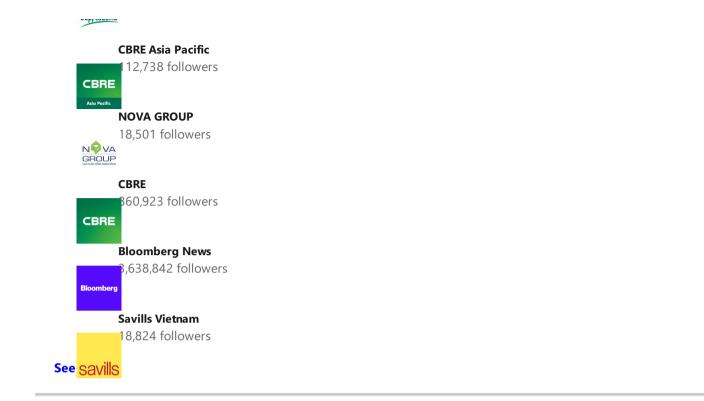


Bachelor's degree

# Skills & endorsements

Endorsed by <b>Son T. Duong, who is highly skilled at this</b>
Real Estate . 15
Endorsed by Peter E. Dinning and 1 other who is highly skilled at this
Corporate Real Estate . 9
Queenie Nguyen and 8 connections have given endorsements for this skill
Industry Knowledge
Real Estate Economics . 8
Commercial Real Estate . 6
Investments . 5
Market Analysis . 4
Real Estate Transactions . 2
Investment Properties . 2
Interpersonal Skills
Contract Negotiation . 4
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**An Hoai Nguyen •**3rd MRICS | Director, Consultancy Services at CBRE Vietnam

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Luong Minh Trang •3rd

Senior Analyst, Valuation & Advisory Services at CBRE Vietnam

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Nguyen Nguyen •2nd

Director, OS CBRE

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Paul Tonkes •3rd

Director Industrial & Logistics Services at Cushman & Wakefield Vietnam

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Hang Dang •3rd

Managing Director CBRE Vietnam

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# People you may know



BE BA (My Nguyen)

Recruitment Specialist cum Admin at Milensea Retail

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# Le Nhat Huy

President at UTE Logistics and Supply Chain Club

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#### Khánh Linh Đỗ

Human Resources Assistant at Hachinet Software

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## Nguyen Dinh Dat

Frontend Angular Developer

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# Nhi Duong

Student at Ton Duc Thang University

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