

# Gerik Castillo

## SOFTWARE ENGINEER

Brooklyn, NY

geriklc@gmail.com

(301) 802-0450

[linkedin.com/in/gerikcastillo/](https://www.linkedin.com/in/gerikcastillo/)

[github.com/gerikcastillo](https://github.com/gerikcastillo)

## PROFILE

Dedicated software engineer with a strong client-facing background, recently completed a software engineering bootcamp at BrainStation to transition into the tech industry. Passionate about diving deep into new technologies to exercise creativity and technical skills.

Leveraging extensive client management and problem-solving experience to excel in a software engineering role and make a significant impact in the tech industry.

## SKILLS

**Front-End:** JavaScript, HTML5, CSS, React.js, Document Object Model (DOM), APIs

**Back-End:** Node.js, Express.js, Web APIs, User Authentication, OAuth

**Databases:** MySQL

**Testing:** Jest, Enzyme

**Deployment & Development Tools:** Heroku, GitHub, WebPack

**Other Languages:**

Python, R

## EXPERIENCE

### SMB Account Executive II | NerdWallet

JUL 2022 - MAR 2023, NEW YORK, NY

- Adapted quickly to the Fundera sales process and product suite, displaying a strong aptitude for learning new processes/technologies
- Employed consultative selling and handled objections, effectively communicating and collaborating with C-Suite clients to provide tailored business solutions
- Analyzed client needs, identified opportunities for growth, and developed strategic plans to achieve sales targets

### Associate Home Advisor | Better.com

JUL 2021 - MAR 2022, IRVINE, CA & NEW YORK, NY

- Obtained an NMLS license in Sept 2021, reflecting dedication to professional development and expanding industry knowledge
- Built and maintained strong relationships with 25-50 clients monthly, emphasizing interpersonal skills and commitment to exceptional customer experiences
- Worked cross-functionally with teams such as Underwriting/Analysts, Legal/Compliance, and Real Estate Agents, ensuring timely and seamless delivery of client needs

### Advanced Sales Associate | Uniqlo Co., Ltd.

NOV 2017 - JUL 2021, NEW YORK, NY

- Managed teams of 3-5 associates, focusing on leadership, delegation, and teamwork to achieve customer service and sales goals
- Trained new employees, fostering a collaborative and supportive work environment while emphasizing the importance of understanding roles and responsibilities

## EDUCATION

### BrainStation | Diploma, Software Engineering

FEB 2023 - MAY 2023, NEW YORK, NY

### St. John's University | Master's in Business Analytics

AUG 2018 - MAY 2020, NEW YORK, NY

### St. John's University | Bachelors in Marketing

AUG 2015 - MAY 2019, NEW YORK, NY

## PROJECTS

### Lead-Developer | *exposhare*, Web Application

MAY 2023, BrainStation Capstone Project

### Co-Developer | American Express, Web Application

MAY 2023, BrainStation Industry Project, *Team Winner*

### Co-Developer | Jeopardy Game, Web Application

MAR 2023, BrainStation Hackathon