# Germán Reyes

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#### ACADEMIC APPOINTMENTS

Middlebury College, Department of Economics Assistant Professor	January 2024 – Present
briq Institute on Behavior and Inequality Postdoctoral Fellow	June 2023 – December 2023

## **EDUCATION**

Ph.D., Economics, Cornell University, Ithaca, New York	2017-2023
Exchange Scholar, University of California, Berkeley	Fall 2021
M.A., Economics, Universidad Nacional de La Plata, Argentina	2013-2015
B.A., Economics, Universidad Nacional de La Plata, Argentina	2008-2013

#### RESEARCH INTERESTS

Behavioral Economics, Labor Economics, Education Markets, Inequality

## ACCEPTED, FORTHCOMING, AND PUBLISHED PAPERS

"The Direct and Spillover Effects of Large-scale Affirmative Action at an Elite Brazilian University" (with Cecilia Machado and Evan Riehl)
Forthcoming, Journal of Labor Economics

"Are Fairness Perceptions Shaped by Income Inequality? Evidence from Latin America" (with Leonardo Gasparini)

The Journal of Economic Inequality 20: 893-913, 2022

## WORKING PAPERS

"Coarse Wage-Setting and Behavioral Firms"

"Cognitive Endurance, Talent Selection, and the Labor Market Returns to Human Capital"

"Do High Stakes Muddle the Information from Standardized Tests?" (with Evan Riehl and Ruqing Xu)

"Inequality of Opportunity and Income Redistribution" (with Marcel Preuss, Jason Somerville, and Joy Wu)

"Voices of Power: Tracing Policy Shifts in Presidential Speeches Across Two Centuries" (with Oscar Calvo-González and Axel Eizmendi)

# **GRANTS**

Collaborative Research Center (CRC) Research Grant, \$X	2023
NSF Doctoral Dissertation Improvement Grant #SES-2149314, \$24,948	2022
Cornell Graduate School, Conference Travel Grant, \$700	2022
UC Berkeley Opportunity Lab Initiative on Racial Equity in the Labor Market Grant, \$4,500	2021

Cornell Graduate School, Research Travel Grant, \$1,975		
Einaudi Center, International Research Travel Grant, \$1,100		
Cornell Center for Social Sciences, Research Grant (co-PI), \$12,000		
Center for the Study of Inequality, Seed Grant (co-PI), \$500		
The World Bank Research Department, Research Support Grant (co-PI), \$1,000		
HONORS, AWARDS, AND FELLOWSHIPS		
Inequality in America Initiative Postdoctoral Fellowship, Harvard University (declined)	2023	
Sage Fellowship, Cornell University		
Russell Sage Foundation Summer Institute in Behavioral Economics	2022	
L.R. Wilson Excellence in Economics Medal, Cornell University		
Graduate Resident Fellow, Keeton House, Cornell University		
The Tobin Project Graduate Student Fellowship		
Best Master's Thesis Award, Economics Department, Universidad Nacional de La Plata		
Young Economist Paper Prize, Central Bank of Argentina		
Student Paper Prize, Central Bank of Argentina	2013	
Manuel Belgrano's Award, Economics Department, Universidad Nacional de La Plata	2013	
Dr. Joaquín V. González's Award, Municipality of La Plata	2013	
PROFESSIONAL ACTIVITIES		
Referee: American Economic Review, Journal of Public Economics, Management Science, Journal of Economic Behavior and Organization, Journal of Human Capital, The Journal of Economic Inequality.		
NON-ACADEMIC EXPERIENCE		
Research Analyst, Poverty and Equity Global Practice, The World Bank		
Analyst, Research Department, Ministry of Economics of Buenos Aires		

October 2023