



Reimagining the intelligence deliverable

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SANS CTI Summit
31 January 2023



Key takeaways

- ✓ One key industry problem is **storytelling**
- ✓ Structured content improves stakeholder engagement, making ‘threat informed’ storytelling **way more effective**
- ✓ Applying structured content in practice is easy to start with, **very hard to master**



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Hi there! 🙌

Practitioner & hands-on client support in

Cyber Threat Intelligence

Risk Management

Capability Building

Intelligence-led Red Teaming

Transformation Programs

Strategic Change

Most notably in these industries

Financial Services

High Tech

Manufacturing

Rest of my time goes into

Entrepreneurship

Coaching

Volunteering

Research

Father x 2

Gaming

Lego

Meme's

Sports



Gert-Jan Bruggink

Cyber threat cartographer

CTI Bob Ross

Cyber weatherman

Lego aficionado

[@gertjanbruggink](https://twitter.com/gertjanbruggink)

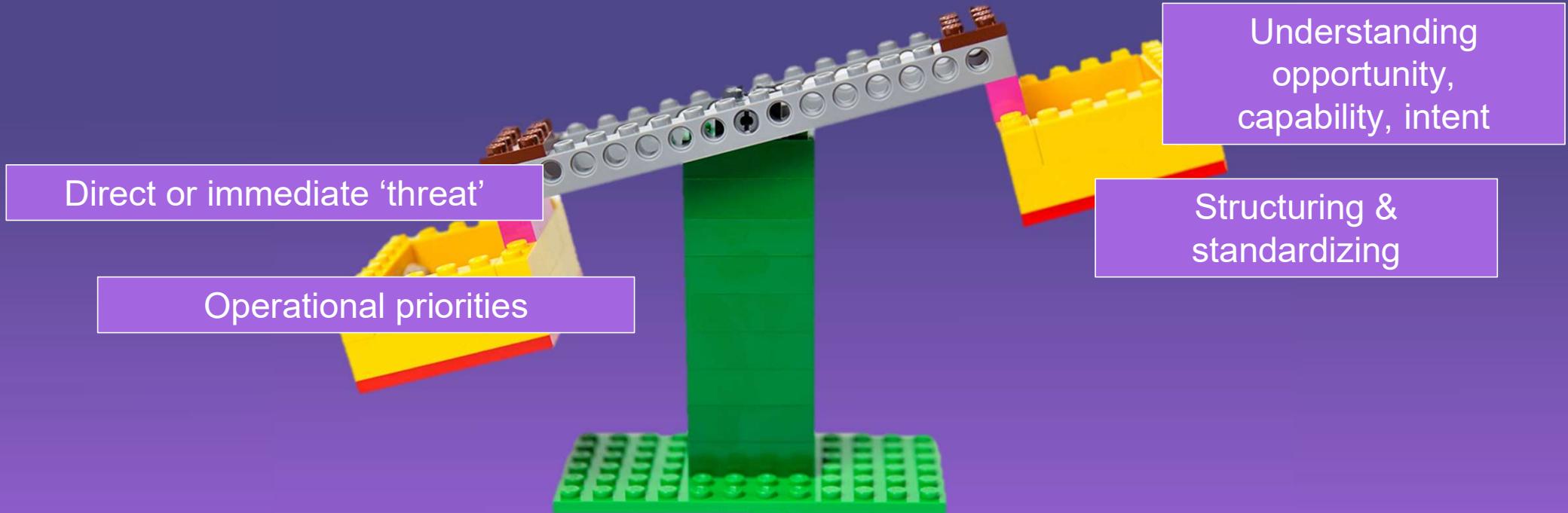
github.com/gertjanbruggink

[/gertjanbruggink](https://www.linkedin.com/in/gertjanbruggink/)



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Threat Informed Risk Management is hard





CTI capabilities struggle with their own success

...



Periodic assessment on industry verticals, innovations, & threats

Development and/or adjustment of deliverables

Quality baseline & expertise required

Calculating value

Knowing stakeholders & aligning requirements

Structured content takes time

Source: amazon & <https://www.brothers-brick.com/2021/04/14/the-elephant-and-the-mouse/>

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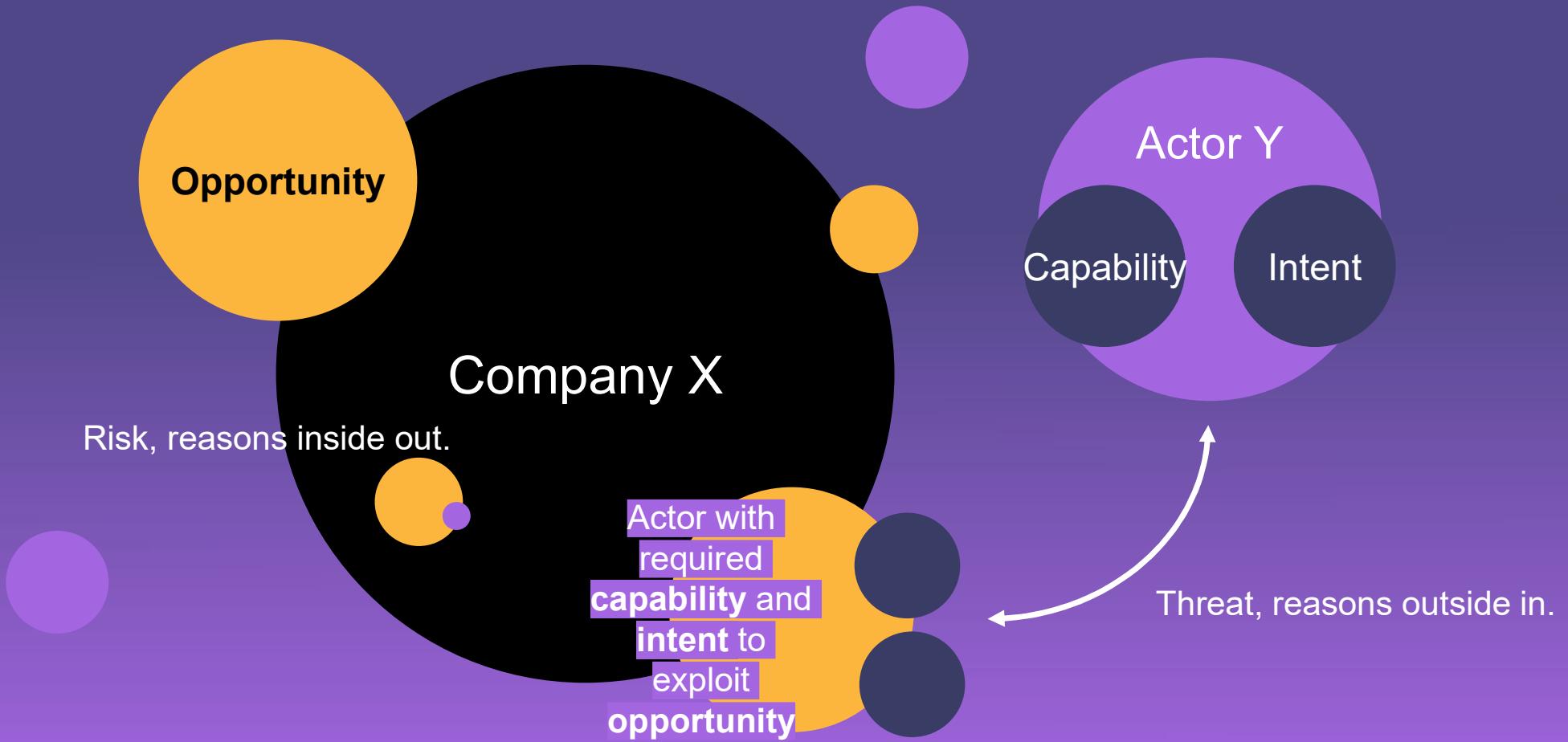


Do you understand your Risk Management language?

- Risk = Impact x likelihood
- Risk = Impact x likelihood (threat x asset x vulnerability)
- **Risk = Impact x likelihood x threat (capability x intent x opportunity)**
- Risk = Threat x vulnerability/capacity
- Risk = Impact x likelihood

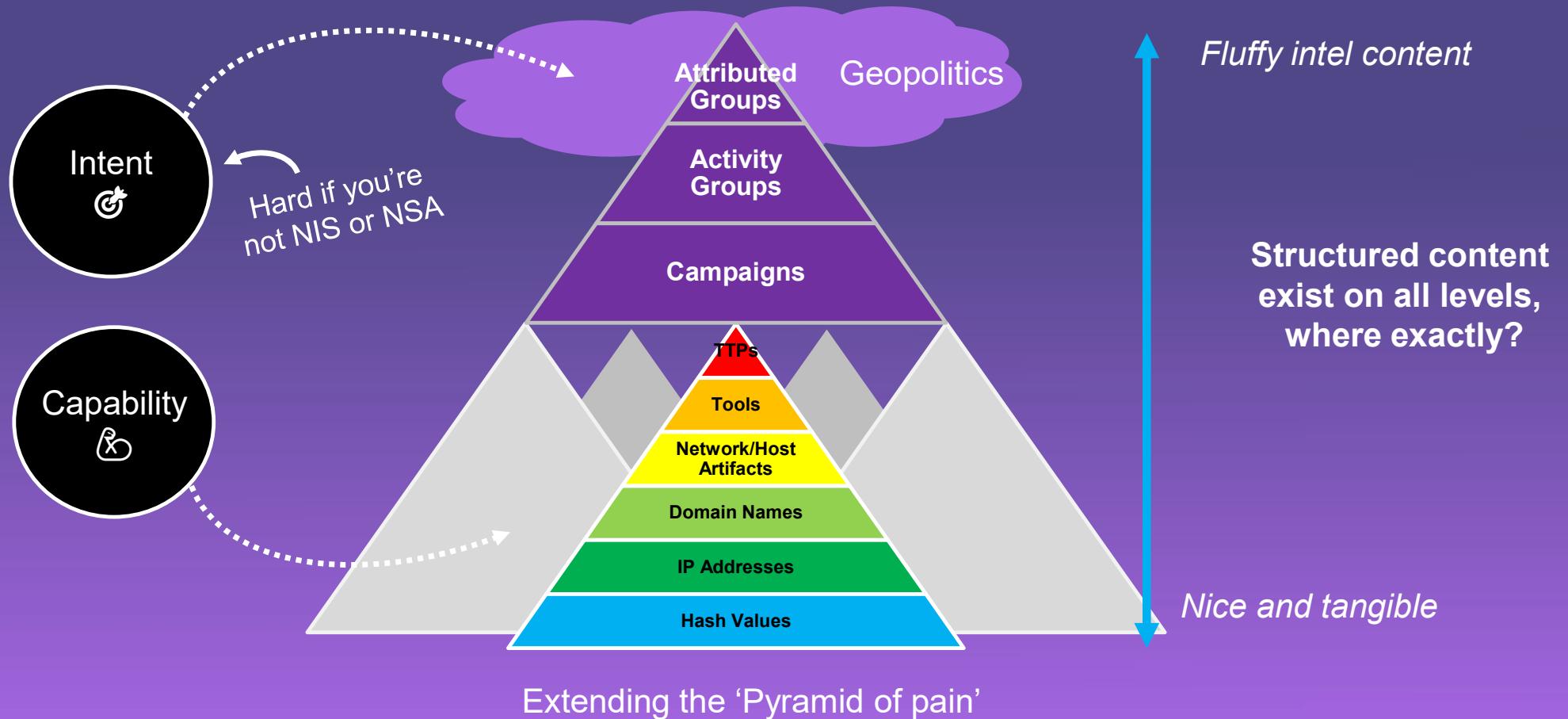


(Cyber) threat in context of risk





Talking the right stakeholder language





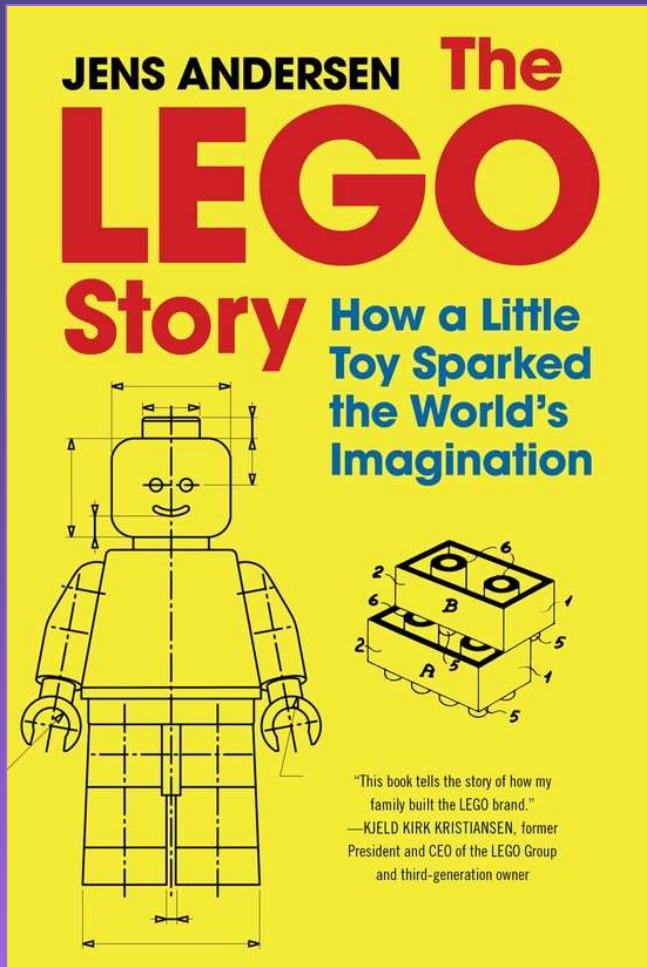
Non-exhaustive structured content overview

Framework / Knowledge bases		Models / Schemas		Machine Readable Formats	
Abbrev.	Description	Abbrev.	Description	Abbrev.	Description
ATT&CK	Taxonomy of adversary tactics and techniques.	STIX	Structured language and serialization format used for describing cyber threat information.	XML	OG format from 24 years ago.
CAPEC	Structured characterization of tactics, techniques, and procedures (TTP) attack patterns.	MISP Object template	Various object attributes, supporting specific MISP attribute types.	YAML	Compact markup language.
		OCSF	Open-source project for developing schemas, along with a vendor-agnostic core security schema.	Mark down	Lightweight markup language.
		VERIS	Metrics framework providing common language for describing security incidents and their effects.	JSON	JavaScript Object Notation.



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Telling our (current) cyber threat stories



Source: Amazon

Date of Report: YYYY-MM-DD	Report #: XXXXXXXX
Subject: [WHAT THIS REPORT IS ABOUT]	
TLP/Classification: [Amber, sensitive, confidential, etc.]	
Requested by: [Primary]	Ticket #: XXXX
Stakeholders/Customers: [Other stakeholders as identified by Requirements]	
Date of Information: [Helps to determine what is actually "new" information]	
Executive Summary: [Brief statement of what happened, why the reader should care, and what is being done or needs to be done.]	
Information: [The news/ 5 Ws – breaking 0-day, New DDoS tactic, new ATO campaign, etc.]	
CTI Assessment: [The "So What?" Why this matters or why the analyst feels the need to write this report. What is the Risk scenario this speaks to? Potential Impact? Likelihood? Are we vulnerable? What controls in place?]	
Next steps: [What actions are we taking now, how will the right people get this information?]	
Intelligence Gaps: [What we don't know/would like to know/can't know.]	
Prepared by: [Ticket owner]	
Related Reporting: [Other reports from same Ticket, Task, or Requirement (s)]	
Requirements: [10, 10.1, 11, 11.2, etc.]	
Source(s) used: [Vendor #1, Internal #3, Internal #4]	

Source: ReqFast & Venation



Challenges of translation



Intelligence product

Date of Report: YYYY-MM-DD	Report #: XXXXXXXX
Subject: [WHAT THIS REPORT IS ABOUT]	
TLP/Classification:	[Amber, sensitive, confidential, etc.]
Requested by:	[Primary contact information]
Stakeholders/Custodians:	[List of stakeholders]
Date of Information:	[Date the information was collected]
Executive Summary:	[Brief statement of what happened, why the reader should care, and what is being done or needs to be done.]
Information:	[The news/ 5 Ws – breaking 0-day, New DDoS tactic, new ATO campaign, etc.]
CTI Assessment:	[The "So What?" Why this matters or why the analyst feels the need to write this report. What is the Risk scenario this speaks to? Potential Impact? Likelihood? Are we vulnerable? What controls in place?] (Note: This section is highlighted in yellow)
Next steps:	[What actions are we taking now, how will the right people get this information?]
Intelligence Gaps:	[What we don't know/would like to know/can't know.]
Prepared by:	[Ticket owner]
Related Reporting:	[Other reports from same Ticket, Task, or Requirement (s)]
Requirements:	[10, 10.1, 11, 11.2, etc.]
Source(s) used:	[Vendor #1, Internal #3, Internal #4]

Source: Venation & ReqFast

Structured technical content

Unstructured (currently)

description (optional)	string	A description that provides more details and context about the Course of Action, potentially including its purpose and its key characteristics.

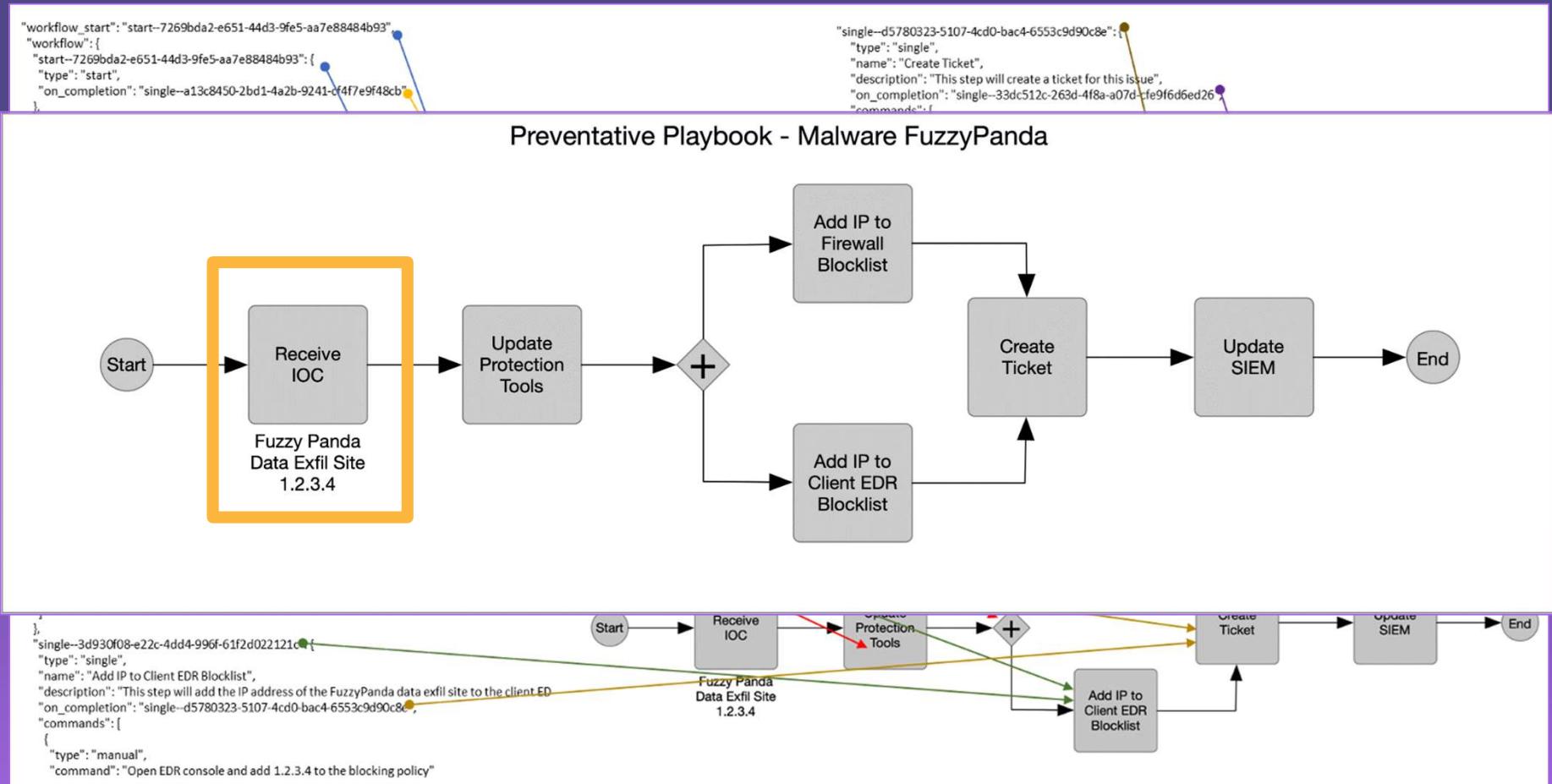
Structured

pattern (required)	string	The detection pattern for this Indicator MAY be expressed as a STIX Pattern as specified in section 9 or another appropriate language such as SNORT, YARA, etc.
pattern_type (required)	open-vocab	The pattern language used in this indicator. The value for this property SHOULD come from the pattern-type-ov open vocabulary. The value of this property MUST match the type of pattern data included in the pattern property.

Source: STIX 2.1 documentation



Tying it to stakeholder demands



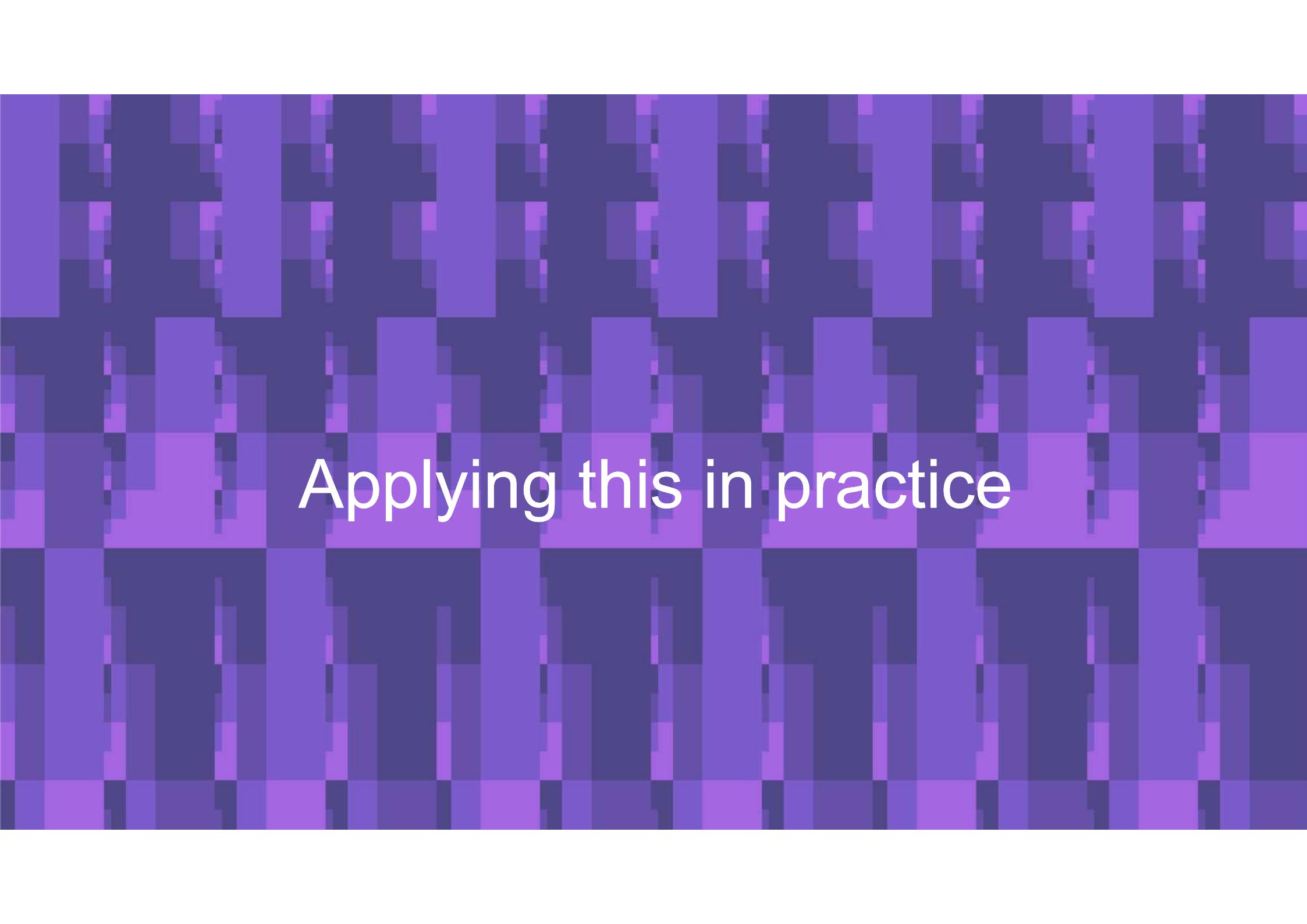
Vasileios Mavroeidis, Towards shareable defenders' tradecraft, CTI-EU 2022

Image source: CACAO Security Playbooks Version 1.0. Edited by Bret Jordan and Allan Thomson. 23 June 2021.



Our age-old frontier: storytelling

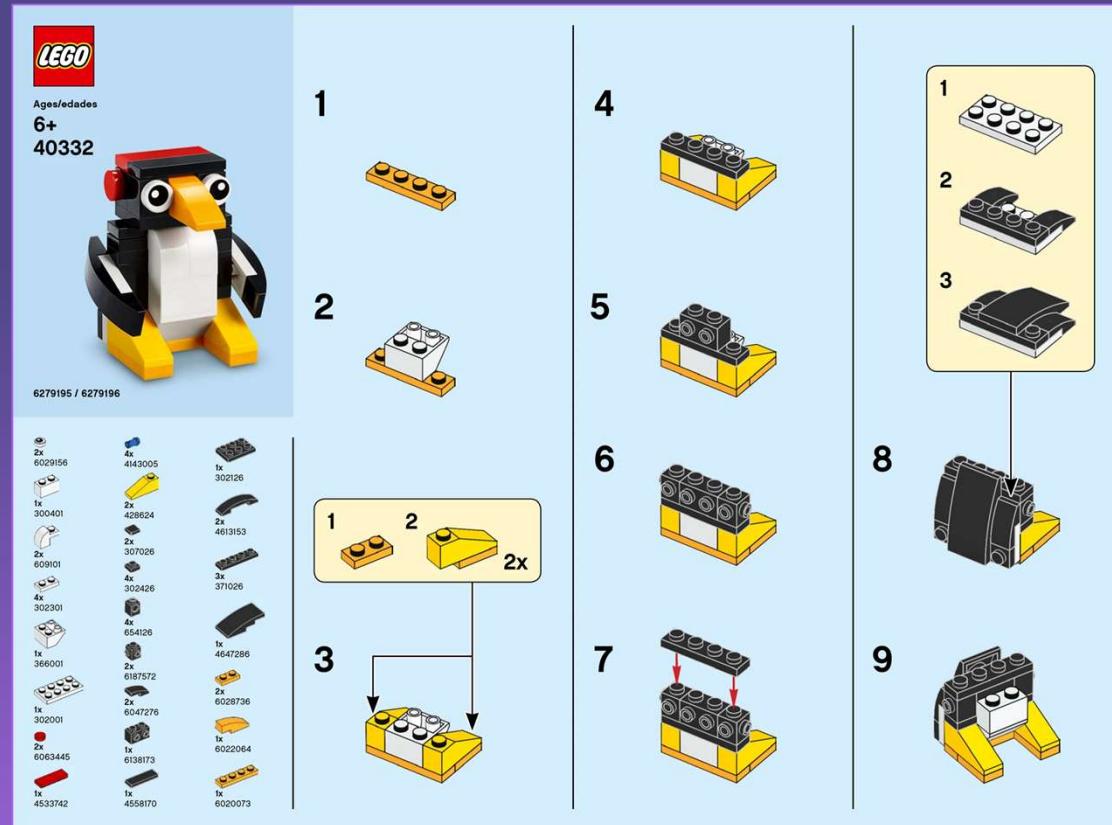




Applying this in practice



Reimagining CTI 'storytelling'

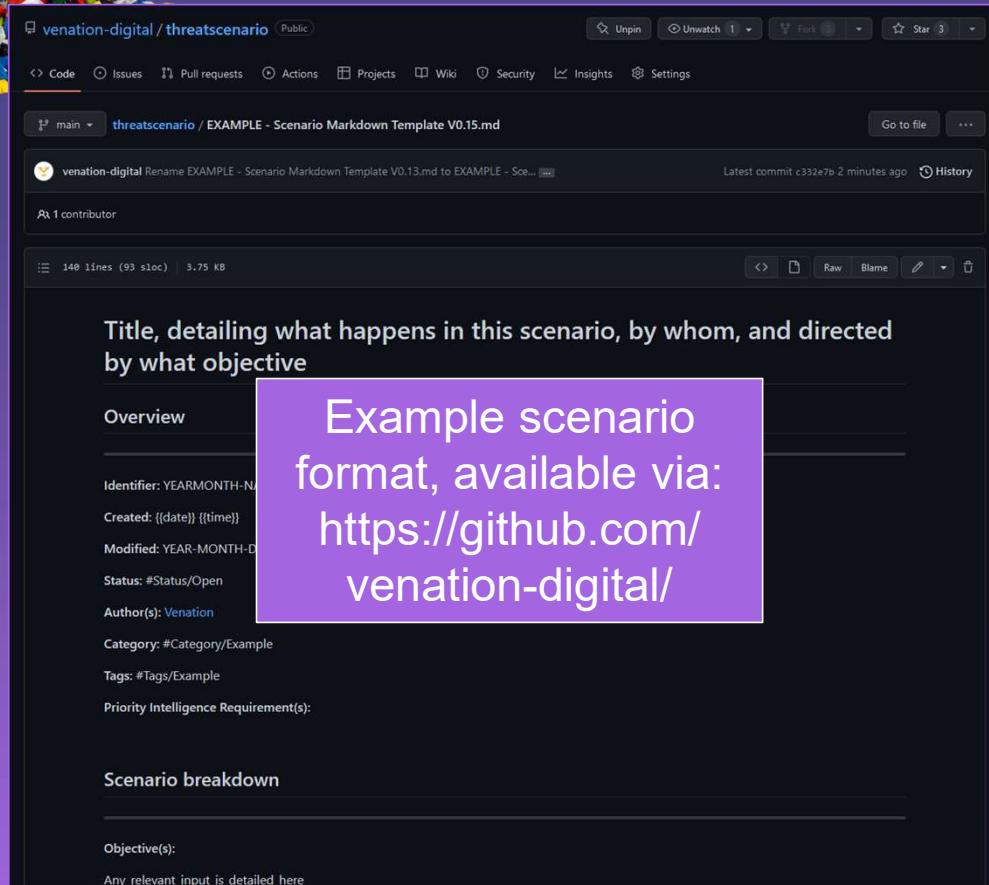


Source:
https://cdn.shopify.com/s/files/1/1553/8473/files/201912-MMB-Instructions_Penguin_-40332_-1_2048x2048.png?v=1583304951

TLDR: it is not this simple



Creating individual scenarios using structured content



The screenshot shows a GitHub repository page for 'venation-digital / threatscenario'. The file 'EXAMPLE - Scenario Markdown Template V0.15.md' is displayed. The content includes:

```
Title, detailing what happens in this scenario, by whom, and directed by what objective

Overview
Identifier: YEARMONTH-N
Created: {{date}} {{time}}
Modified: YEAR-MONTH-D
Status: #Status/Open
Author(s): Venation
Category: #Category/Example
Tags: #Tags/Example
Priority Intelligence Requirement(s):

Scenario breakdown

Objective(s):
Any_relevant_input_is_detailed_here
```

A purple callout box highlights the title and overview sections with the text: "Example scenario format, available via: <https://github.com/venation-digital/>".

Approach

Created a framework-like structure to drive research

Interlinked to frameworks and models

Create codified version(s)

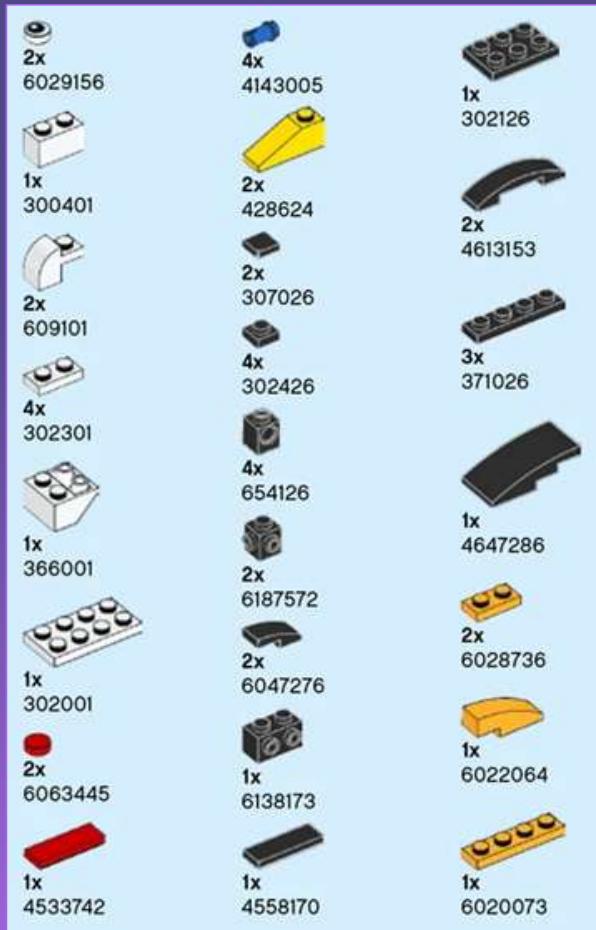
Collaborate with academia to extend existing frameworks/models/schemas

Trialing this in the private sector





Knowing your threat environment



Targeting air-gapped systems through compromised USB drives

Overview

Identifier: 202112-SKIPTHEGAP

Created: 2021-12-03

Modified: 2022-05-06

Status: #Status/Completed

Author(s): [Venation](#)

Category:

#Category/Malware/Air-gap/Air

Tags:

#Tags/Malware/Air-gap

#Tags/Malware/USB

Industry Tagging:

#Industry/Example

Functions and/or systems targeted:

Any_relevant_input_is_detailed_here

<!--

If specific functions or systems are targeted, they are broken down here.

-->

Internal comment: not sure if the hyphen works with Obsidian. Have to test this. If it doesn't work, we might have to remove these.

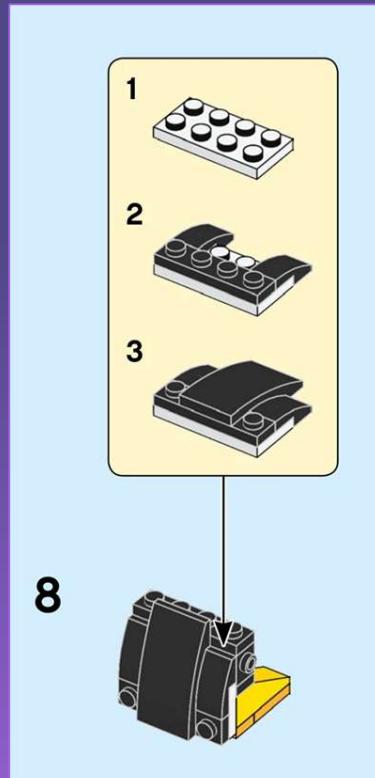
Priority Intelligence Requirement(s):

Identify characteristics of existing, new and emerging malware campaigns specifically targeting air-gapped infrastructure.

Source
<https://github.com/venation-digital/>



Translating adversary playbook to practice



Adversary playbook

Associated threat actor profile:

Name	Tag	Category	Capability	Intent	Comments
DarkHotel	#Actor/DarkHotel	State-sponsored entity	High	High	'Retro' campaign in 2017-2019 'Dameow' campaign in
Sednit	#Actor/Sednit				
Tropic Trooper	#Actor/TropicTrooper				
Equation Group	#Actor/EquationGroup				
Goblin Panda	#Actor/GoblinPanda				
Mustang Panda	#Actor/MustangPanda				

TTP breakdown:

Tactic_ID	Tactic	Technique_ID	Technique	Procedure(s)	Detection Opportunity
TA0043	Reconnaissance	T1589	Gather Victim Identity Information	Acquire potential targets, possibly for mobile malware or additional phishing operations	
TA0001	Initial Access	T1189	Drive-by Compromise	Use watering hole attack within a specific IP range.	Detection_tagging
TA0008	Lateral Movement	T1550.001	Use Alternate Authentication Material	several malicious applications that abused OAuth access tokens to gain access	
Detection_tagging	TBD				

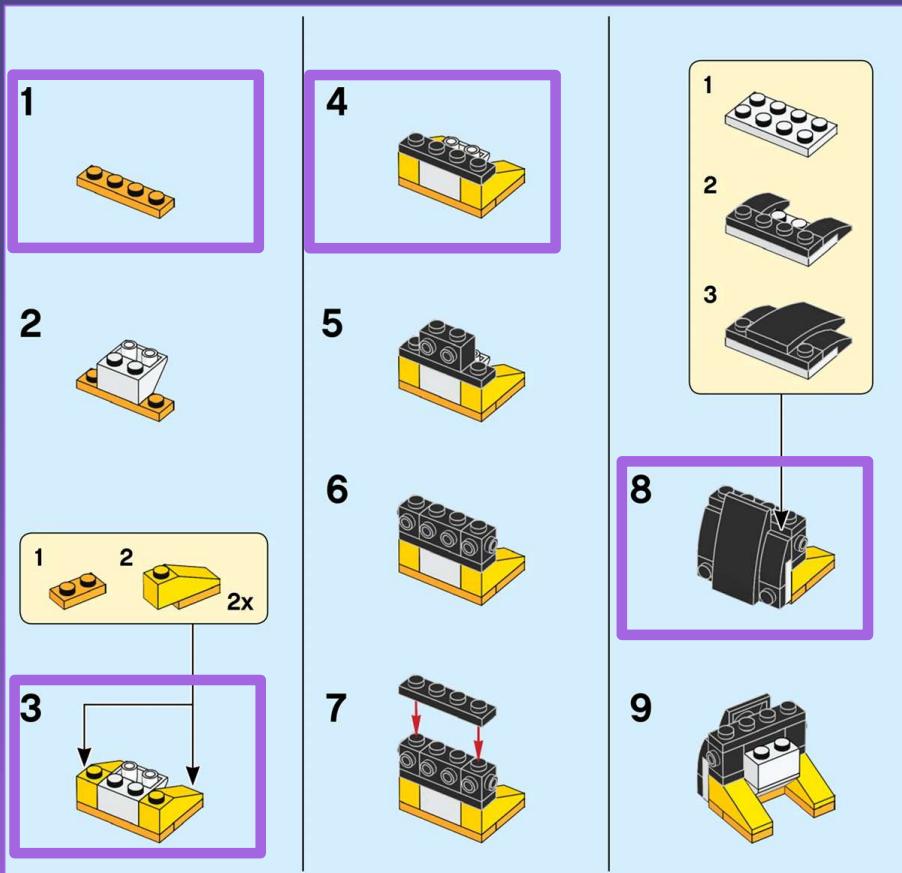
TTP breakdown:

Tactic_ID	Tactic	Technique_ID	Technique	Procedure(s)	Detection Opportunity
TA0043	Reconnaissance	T1589	Gather Victim Identity Information	Acquire potential targets for malware or additional phishing operations	
TA0001	Initial Access	T1189	Drive-by Compromise	Use watering hole attack to gain initial access to victims within a specific IP range.	application log content
TA0001	Initial Access	T1566.001	Phishing: Spearphishing Attachment	Add malicious office document to email.	application log content
file creation					
network traffic content					
network traffic flow	NA				
TA0001	Initial Access	T1189	Drive-by Compromise	Use watering hole attack to gain initial access to victims within a specific IP range.	application log content

Source
<https://github.com/venation-digital/>



Providing better context through narratives



Objective(s):

The objective of this scenario is to gain access to an air-gapped network.

Summary:

This scenario details how malware, or malware frameworks, implements an offline, covert communication mechanism between an air-gapped system and an attacker that is bi-directional. Specifically, it emphasises automated execution: getting malware to compromise an air-gapped system.

Scenario walkthrough:

- Initial compromise: An attacker targets users through one of the following: phishing with malicious attachment, human asset installation or watering hole attacks. Gaining access to an internet-connected system that is connected alongside the air-gapped network. Using the Establishing a persistent shell on a system that connects to the C&C server. Spearphishing using malicious attachments.
- Weaponize USB drives: Once compromised, that system is used to weaponize USB drives with a malicious payload and some mechanism to compromise the next target: the air-gapped system. Should the scenario be executed from a assume breach perspective, then the scenario initiates here.
- Compromise air-gapped system: Air-gapped system is compromised using known special techniques designed for persistence in air-gapped systems. Through its execution vector, it only depends on the capabilities of the system itself.

Industry Tagging:

#Industry/Manufacturing
#Industry/Energy

Functions and/or systems targeted:

All known malware frameworks in the world.

Scenario walkthrough:

- Initial compromise: An attacker targets users through one of the following: phishing with malicious attachment, human asset installation or watering hole attacks. Gaining access to an internet-connected system that is connected alongside the air-gapped network. Using the Establishing a persistent shell on a system that connects to the C&C server. Spearphishing using malicious attachments.
- Weaponize USB drives: Once compromised, that system is used to weaponize USB drives with a malicious payload and some mechanism to compromise the next target: the air-gapped system. Should the scenario be executed from a assume breach perspective, then the scenario initiates here.

Source
<https://github.com/venation-digital/>



Using encoding to analyze scenario's more effective

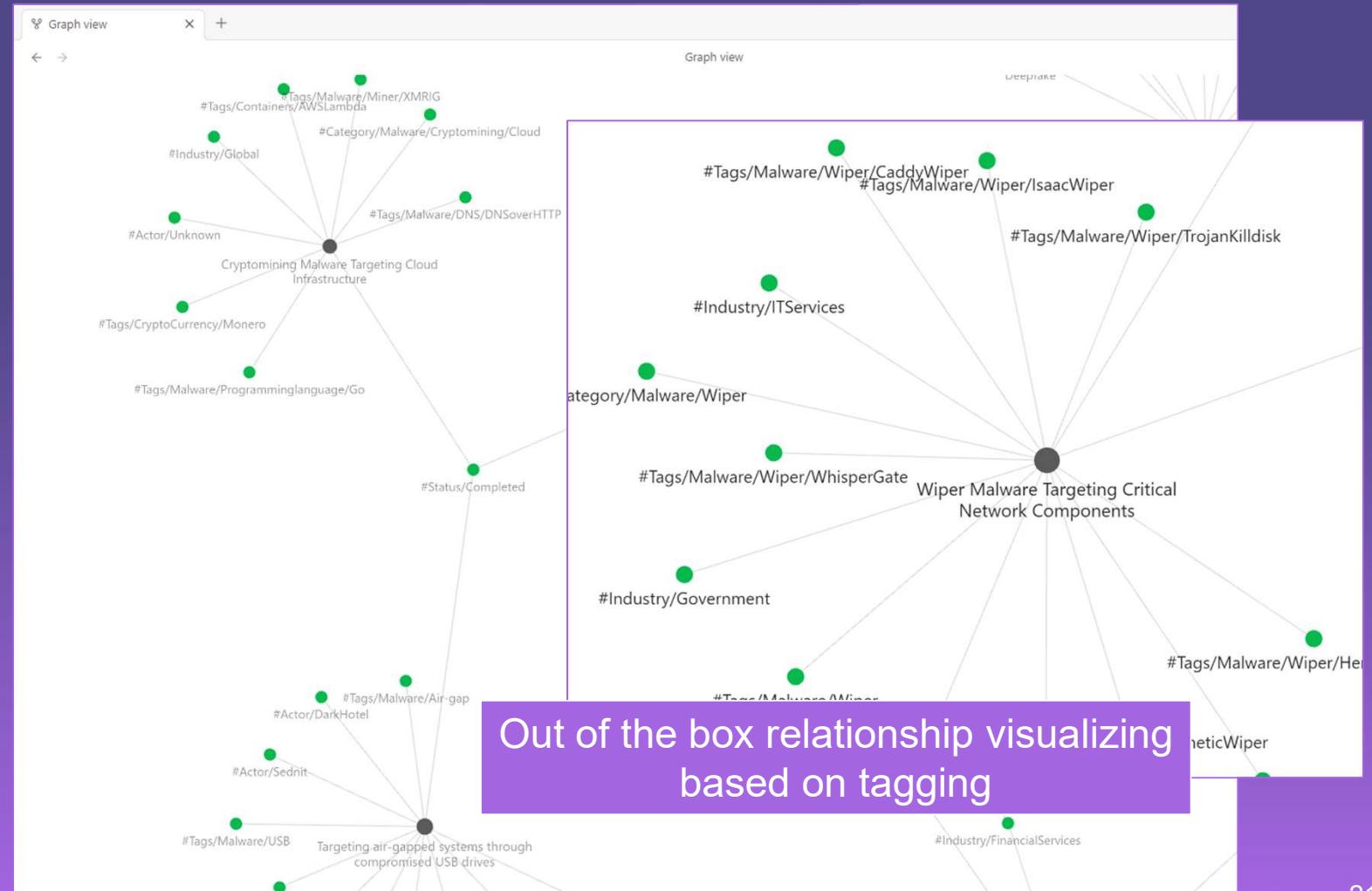
Practically start with
Markdown

Ingest in open-
source note keeping
tool



<https://obsidian.md/>

@gertjanbruggink

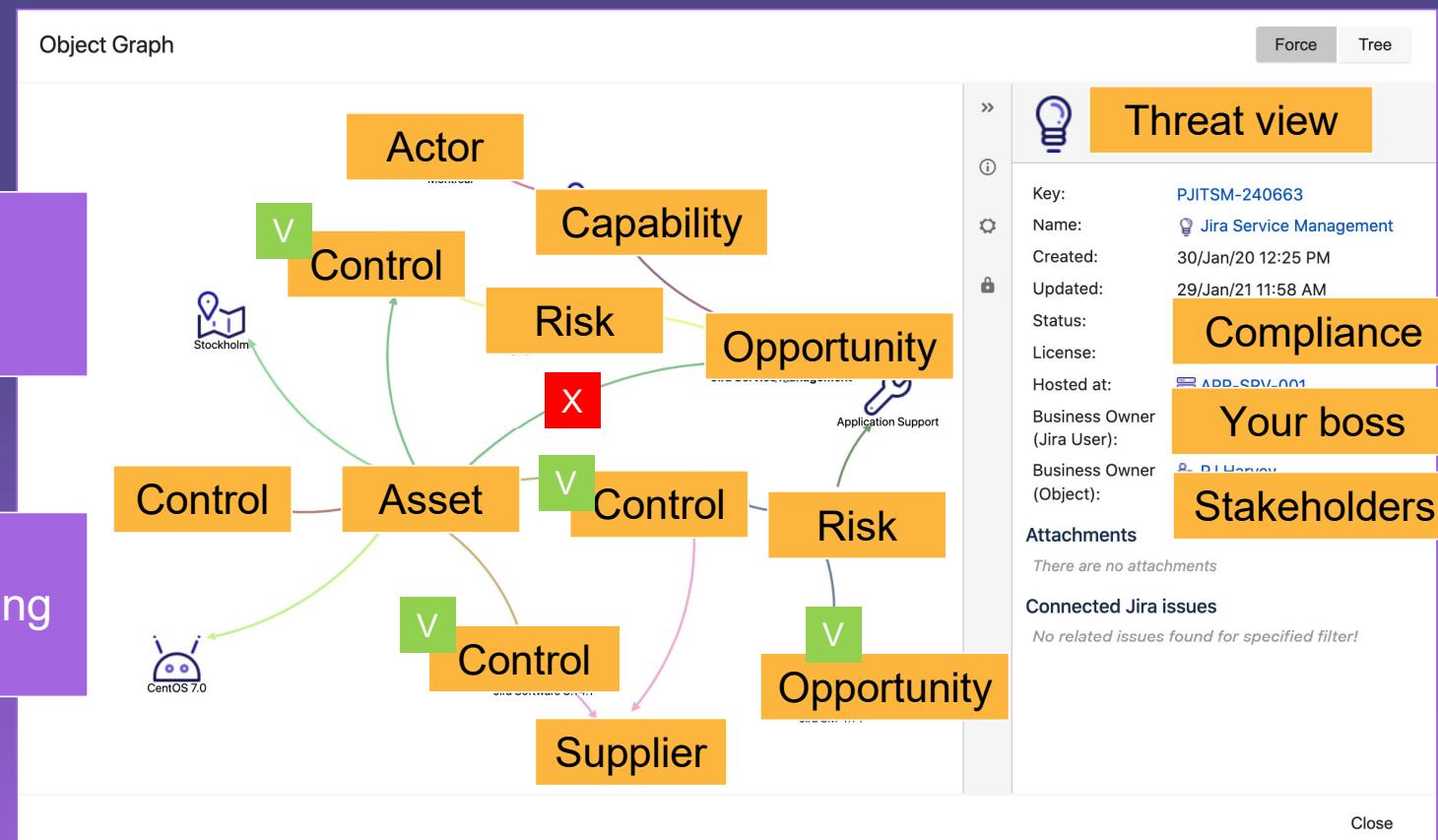




'Living Off The Land' CTI

Explore your internal
technology stack for
creative uses

Identify how your stakeholders are reporting and ‘hook’ in on that



Source
<https://www.atlassian.com/software/jira/service-management/resources/insight-data-center-get-started-guide>



Emerging model / schema: CACAO

We know how to get from this to that



Source
<https://www.hse.ie/eng/services/publications/conti-cyber-attack-on-the-hse-full-report.pdf>

Attack Playbook Template

This example Attack type playbook template captures the Conti ransomware attack on the Irish healthcare system.

```
[{"type": "playbook-template",
"spec_version": "1.1",
"id": "playbook-template--278dba30-8aac-5cfe-8334-0831258431ac",
"name": "Irish HSE Conti Compromised",
"description": "This playbook template captures the Conti ransomware attack on the Irish Health Service Executive (HSE). It defines the attack type, playbook functionalities, and various parameters such as labels, external references, and extension definitions. The workflow starts with a 'start' node, followed by a 'Conti Ransomware' action, and ends with an 'on_completion' action.", "playbook_types": ["attack"],
"playbook_functionalities": ["step"],
"created_by": "identity--c59f3fff-2712-50:00.000000000000",
"created": "2022-07-27T12:50:00.000Z",
"modified": "2022-07-27T12:50:00.000Z",
"industry_sectors": [
    "healthcare",
    "government-public-services"
],
"labels": [
    "ransomware",
    "conti"
],
"external_references": [
    {
        "name": "Conti cyber attack on the HSE",
        "description": "The Conti cyber attack on the HSE was a significant breach that occurred in December 2021. The HSE Board of Directors issued a statement regarding the incident, which can be found at the provided URL."
    }
],
"url": "https://www.hse.ie/eng/on-the-hse/full-report.pdf"
},
"features": {"parallel_processing": true,
"flow_start": "start--e621b68e-e403-59c8-8be2-0de7-5fed-a36b-e59005594c4b"
},
"workflow": [
    {
        "start": "start--e621b68e-e403-59c8-8be2-0de7-5fed-a36b-e59005594c4b",
        "type": "start",
        "name": "Start HSE Conti Ransomware"
    },
    {
        "action": "action--d6fe537b-0de7-5fed-a36b-e59005594c4b"
    }
],
"extensions": [{"name": "Cyber Analytics Schema", "version": "1.0"}]
}
```

Desiree A Beck, Principal Cyber Security Engineer, MITRE
Image source: Example CACAO Attack & Detection Playbook(s)

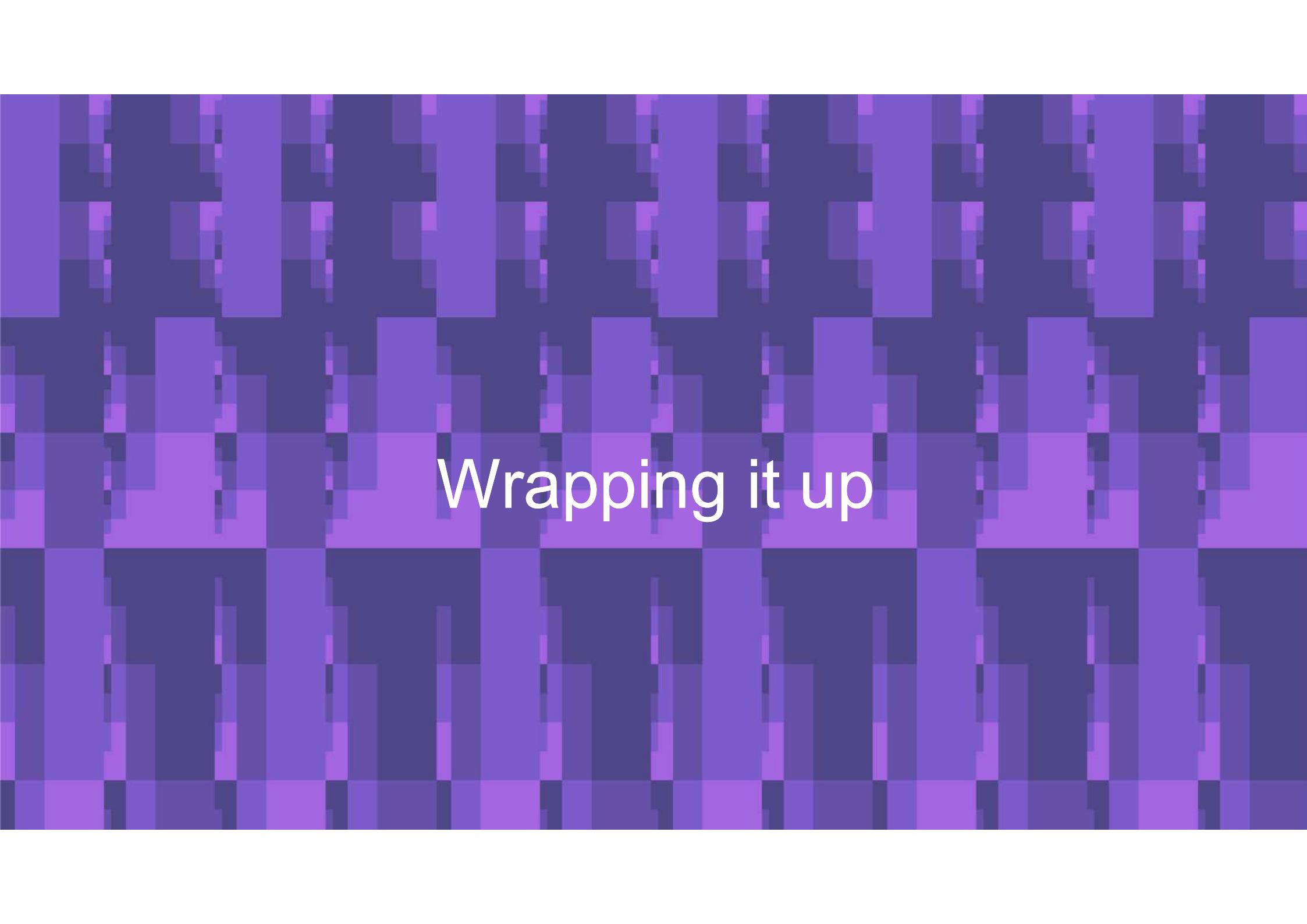
We struggle with these



Source
<https://martijnvanotterlo.nl/minority.jpg>

Collaborative Automated Course of Action Operations (CACAO): emerging standard for workflows

Source
<https://docs.oasis-open.org/cacao/security-playbooks/v1.0/security-playbooks-v1.0.html>

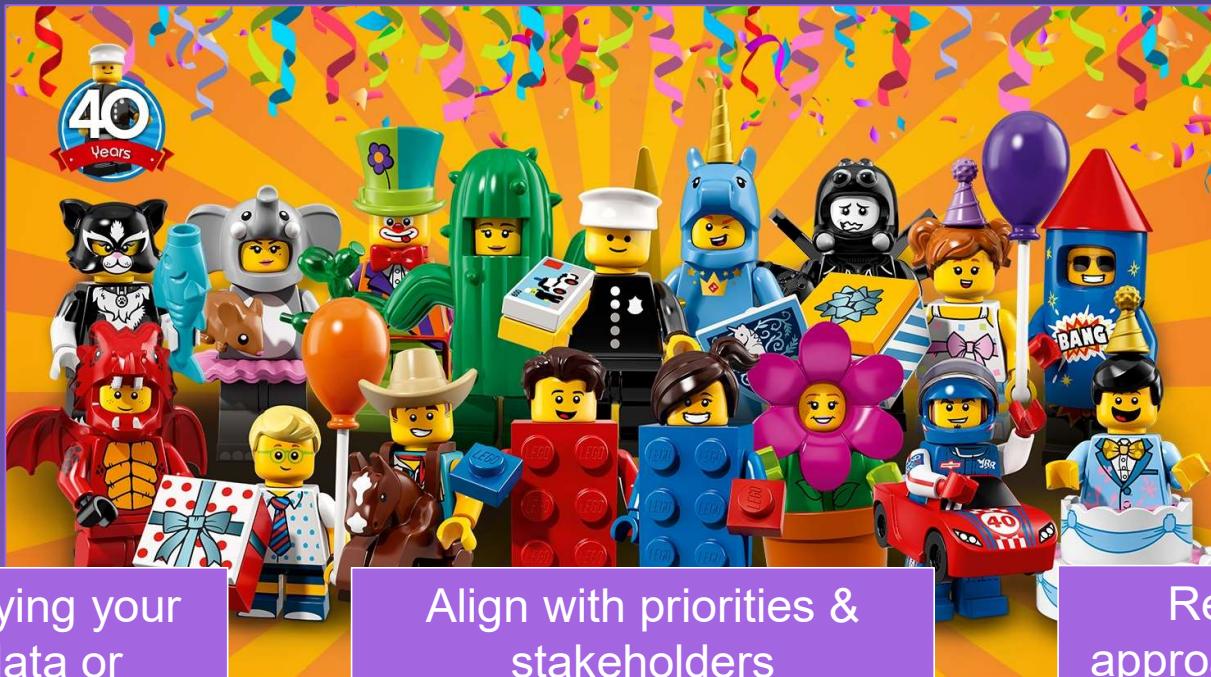


Wrapping it up



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Success factors to effective 'threat informed' storytelling



Explore codifying your
(internal) data or
information. Regardless
of your maturity.

Align with priorities &
stakeholders
and identify easy
machine-readable sharing

Reimagine your
approach to storytelling
and explore a narrative
format

Source: <https://www.lego.com/en-us/kids/sets/minifigures/series-18-party-a9666914412343c489d153022eeb7c25>



Your reimagined deliverable

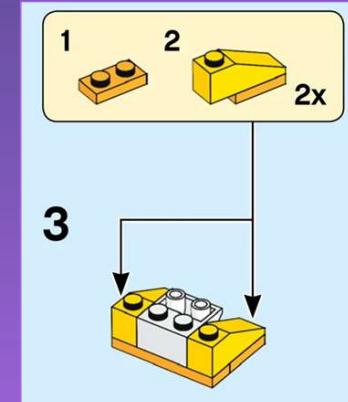
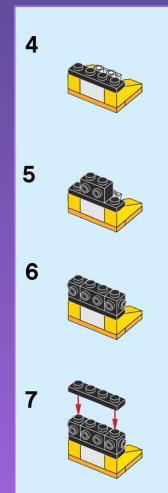
Executive



Manager



Specialist



Sources: https://media.npr.org/assets/img/2017/03/01/27769399454_dda030fef6_o_custom-deb6a855d95c6b48879bb7d1aea18069932aa7ee-s800-c85.webp, <https://youtu.be/g8-4wXkT60c>, <https://youtu.be/K4oaSkNTdiY>, https://cdn.shopify.com/s/files/1/1553/8473/files/201912-MMB-Instructions_Penguin_-40332_-1_2048x2048.png?v=1583304951, <https://rebrickable.com/mocs/MOC-47349/2in1/penguin/#details>

Let's continue exploring further!

Gert-Jan Bruggink

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 @gertjanbruggink
 /gertjanbruggink



References

STIX	https://github.com/mitre-attack/attack-stix-data .
MISP Object templates	https://www.misp-project.org/objects.html
OCSF	https://github.com/ocsf
VERIS	https://github.com/vz-risk/veris
OpenIOC	https://github.com/fireeye/OpenIOC_1.1
CACAO	https://docs.oasis-open.org/cacao/security-playbooks/v1.0/security-playbooks-v1.0.html