title: "W3 HW Time Series Forecasting"

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output: html\_document

## Load required libraries

```
library(readxl)
library(dplyr)
##
## Attaching package: 'dplyr'
## The following objects are masked from 'package:stats':
##
##
       filter, lag
## The following objects are masked from 'package:base':
##
##
       intersect, setdiff, setequal, union
library(forecast)
## Registered S3 method overwritten by 'quantmod':
     method
##
     as.zoo.data.frame zoo
##
library(ggplot2)
```

# Set your file path accordingly

```
file_path <- "C:/Users/mchen/OneDrive/Desktop/2023fall syllasbus/Forecasting/homework/week3/6M P
O forecast summary no forecast.xlsx"
data <- read_excel("C:/Users/mchen/OneDrive/Desktop/2023fall syllasbus/Forecasting/homework/week
3/6M PO forecast summary no forecast.xlsx")</pre>
```

# Adjust data structure

```
everich_sales <- as.numeric(data[2, 2:13])</pre>
```

## Converting all the sales data to numeric type

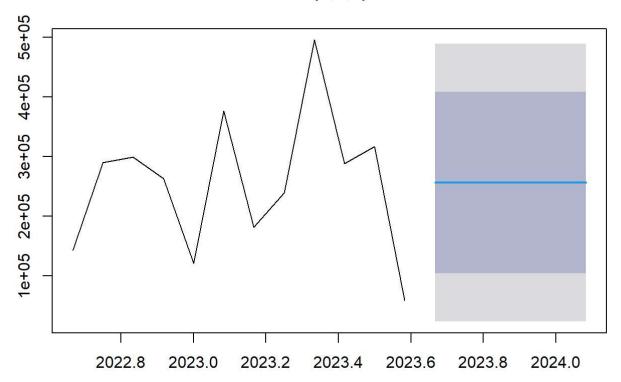
```
data <- as.data.frame(lapply(data, as.numeric), stringsAsFactors = FALSE)</pre>
```

#### #ARIMA model forecast for everich

```
if(length(everich_sales) > 0 && !is.na(everich_sales[1])) {
  everich_ts <- ts(everich_sales, frequency = 12, start = c(2022, 9))
  fit <- auto.arima(everich ts)</pre>
  print(fit) # fit arima model
  forecasted sales <- forecast(fit, h = 6)</pre>
  print(forecasted sales)# use arima model forecast the following 6 months sales
  plot(forecasted_sales) # plot the forecast
} else {
  print("if data is wrong, check.")
  # Calculate residuals
residuals <- everich ts - forecasted sales$mean
# Calculate the mean of residuals
mean_residual <- mean(residuals)</pre>
# Plot the residuals
plot(residuals, type = "l", main = "Residuals Plot", ylab = "Residuals")
# Calculate the standard deviation of residuals
sd_residual <- sd(residuals)</pre>
# Calculate additional statistics if needed (e.g., MAE, MSE, RMSE)
mae <- mean(abs(residuals))</pre>
mse <- mean(residuals^2)</pre>
rmse <- sqrt(mse)</pre>
# Print the results
cat("Mean of Residuals:", mean_residual, "\n")
cat("Standard Deviation of Residuals:", sd_residual, "\n")
cat("Mean Absolute Error (MAE):", mae, "\n")
cat("Mean Squared Error (MSE):", mse, "\n")
cat("Root Mean Squared Error (RMSE):", rmse, "\n")
}
```

```
## Series: everich_ts
## ARIMA(0,0,0) with non-zero mean
##
## Coefficients:
##
##
         256433.88
##
          32817.86
  s.e.
##
## sigma^2 = 1.41e+10: log likelihood = -156.72
##
  AIC=317.44
                AICc=318.78
                              BIC=318.41
            Point Forecast
                              Lo 80
                                       Hi 80
##
                                                 Lo 95 Hi 95
                  256433.9 104262.4 408605.3 23707.75 489160
## Sep 2023
## Oct 2023
                  256433.9 104262.4 408605.3 23707.75 489160
## Nov 2023
                  256433.9 104262.4 408605.3 23707.75 489160
## Dec 2023
                  256433.9 104262.4 408605.3 23707.75 489160
                  256433.9 104262.4 408605.3 23707.75 489160
## Jan 2024
## Feb 2024
                  256433.9 104262.4 408605.3 23707.75 489160
```

### Forecasts from ARIMA(0,0,0) with non-zero mean

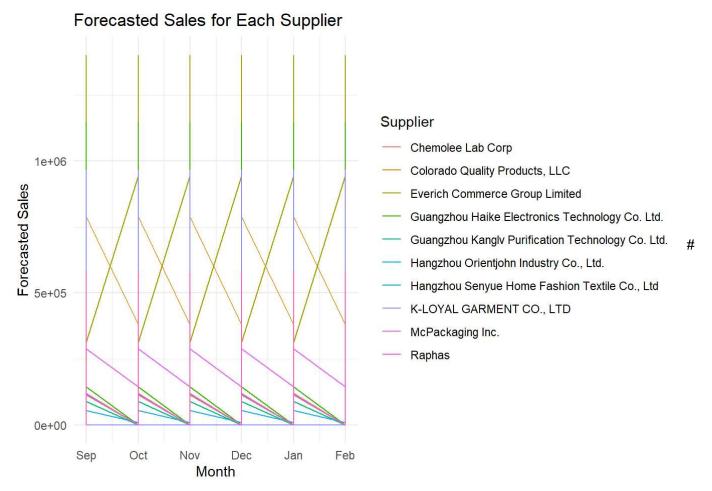


#explaination :The ARIMA(0,0,0) model, with a constant mean of 256,434 and a residual variance of 1.41e+10, is a simple model that doesn't consider time series patterns. Its accuracy may be limited, and it might not perform well in capturing data dynamics or improving forecasts. More complex models are often needed for better accuracy.

#naive()

```
install.packages("forecast")
library(forecast)
sales_data <- data.frame(</pre>
  Supplier = c(
    "Everich Commerce Group Limited",
    "McPackaging Inc.",
    "Colorado Quality Products, LLC",
    "Hangzhou Orientjohn Industry Co., Ltd.",
    "Guangzhou Haike Electronics Technology Co. Ltd.",
    "Hangzhou Senyue Home Fashion Textile Co., Ltd",
    "Raphas",
    "Chemolee Lab Corp",
    "K-LOYAL GARMENT CO., LTD",
    "Guangzhou Kanglv Purification Technology Co. Ltd."
  ^{\circ} = c(946073.2, 143473.42, 378297.6, 0, 0, 8847.6, 0, 0, 0),
  10 = c(1201107.04, 290555.03, 0, 0, 0, 27680.19, 578124, 0, 0, 0),
  `11` = c(453761.32, 299543.35, 0, 0, 161520.96, 0, 256089.6, 0, 0, 188632),
  `12` = c(690343.96, 263356.74, 0, 7500, 167320.48, 0, 131964, 29635.2, 0, 103496),
  1 = c(0, 121482.85, 16800, 0, 0, 0, 202033.5, 59094, 965391.38, 0),
  2 = c(1402067.48, 376592.39, 41500, 0, 0, 0, 0, 99100, 0, 0),
  `3` = c(400213.05, 182189.97, 56420, 147806, 1146043.58, 0, 298263.599999999, 53750, 0, 0),
  ^4 = c(516291.08, 239997.73, 0, 0, 0, 0, 0, 0, 92888),
  5 = c(1201393.12, 495716.169999999, 24040, 277690, 84309.44, 46263.15, 189848.4, 0, 8267.4,
0),
  `6` = c(314945.44, 288119.59, 787170, 116487.2, 142898.42, 54573.56, 119372.4, 112445, 0, 8935
2)
)
library(reshape2)
sales data long <- melt(sales data, id.vars = "Supplier", variable.name = "Month", value.name =</pre>
"Sales")
sales_data_long$Month <- as.numeric(sales_data_long$Month)</pre>
forecast values <- vector("list", length = nrow(sales data long))</pre>
for (i in 1:nrow(sales data long)) {
  supplier_sales <- ts(sales_data_long[i, -(1:2)], frequency = 12)</pre>
  forecast values[[i]] <- forecast::naive(supplier sales, h = 6)</pre>
}
forecast_data <- data.frame(</pre>
  Supplier = rep(sales_data_long$Supplier, each = 6),
  Month = rep(13:18, times = nrow(sales_data_long)),
  Forecasted_Sales = unlist(lapply(forecast_values, function(x) x$mean))
```

### Forecasted Sales for Each Supplier Supplier Chemolee Lab Corp 1e+06 Colorado Quality Products, LLC Forecasted Sales Everich Commerce Group Limited Guangzhou Haike Electronics Technology Co. Ltd. Guangzhou Kanglv Purification Technology Co. Ltd. Hangzhou Orientjohn Industry Co., Ltd. Hangzhou Senyue Home Fashion Textile Co., Ltd — K-LOYAL GARMENT CO., LTD McPackaging Inc. Raphas 0e+00 15 13 14 16 17 18 Month



Print the results cat("MAE:", mae, "") cat("MSE:", mse, "") cat("RMSE:", rmse, "") cat("MAPE:", mape, "%") cat("SMAPE:", smape, "%")

MAE: 678710.8 MSE: 683713452890 RMSE: 826761.2 MAPE: 117.3732 % SMAPE: 118.2726 %

Explanation: MAE (Mean Absolute Error): 678,710.8, representing the average absolute difference between predicted and actual values. MSE (Mean Squared Error): 683,713,452,890, measuring the squared differences between predicted and actual values. RMSE (Root Mean Squared Error): 826,761.2, the square root of MSE providing a comparison to actual values. MAPE (Mean Absolute Percentage Error): 117.3732%, indicating the average percentage difference. SMAPE (Symmetric Mean Absolute Percentage Error): 118.2726%, symmetric percentage error accounting for over and underestimation. These metrics show that the model has relatively large errors compared to actual data. There is room for improvement in the model's predictive accuracy. High MAPE and SMAPE suggest significant percentage errors in predictions. Lower RMSE indicates that large errors are not very frequent. Overall, the model may need refinement for more accurate forecasts.

#### #moving avg

```
# 安装并加载readxL和zoo包
install.packages("readxl")
install.packages("zoo")
```

```
## Installing package into 'C:/Users/mchen/AppData/Local/R/win-library/4.3'
## (as 'lib' is unspecified)
```

```
## package 'zoo' successfully unpacked and MD5 sums checked
##
## The downloaded binary packages are in
## C:\Users\mchen\AppData\Local\Temp\RtmpKo2Avg\downloaded_packages
library(readx1)
library(zoo)
##
## Attaching package: 'zoo'
## The following objects are masked from 'package:base':
##
##
      as.Date, as.Date.numeric
# 从Excel文件中读取数据
excel file <- "C:/Users/mchen/OneDrive/Desktop/2023fall syllasbus/Forecasting/homework/week3/6M
PO forecast summary no forecast.xlsx" # 请将文件路径替换为您的Excel文件路径
supplier_data <- read_excel(excel_file)</pre>
# 提取历史销售数据
historical_data <- supplier_data[2:11, 2:13]</pre>
# 计算每个供应商的简单移动平均
ma5_forecasts <- apply(historical_data, 2, function(x) rollmean(x, k = 5, fill = NA))</pre>
ma9_forecasts <- apply(historical_data, 2, function(x) rollmean(x, k = 9, fill = NA))</pre>
# 创建数据框以存储移动平均结果
result data <- data.frame(
  Supplier = supplier_data[2:11, 1], # 供应商名称
 Month = c(9:12, 1:8), # 月份
 MA5_Forecast = as.vector(ma5_forecasts), # MA(5)预测
  MA9 Forecast = as.vector(ma9_forecasts) # MA(9)预测
)
```

# 打印结果数据框 print(result\_data)

##		6 11		
## 2   Colorado Quality Products, LLC   10				<del>-</del>
## 3 Hangzhou Orientjohn Industry Co., Ltd. 11 106123.72 ## 4 Guangzhou Haike Electronics Technology Co. Ltd. 12 77429.04 ## 5 Hangzhou Senyue Home Fashion Textile Co., Ltd 1 1769.52 ## 7 Chemolee Lab Corp 3 1769.52 ## 8 K-LOYAL GARMENT CO., LTD 4 NA ## 9 Guangzhou Kanglv Purification Technology Co. Ltd. 5 NA ## 10 Nepackaging Inc. 7 NA ## 11 McPackaging Inc. 7 NA ## 12 Colorado Quality Products, LLC 8 NA ## 13 Hangzhou Orientjohn Industry Co., Ltd. 9 G3647.04 ## 14 Guangzhou Haike Electronics Technology Co. Ltd. 10 121160.84 ## 15 Hangzhou Senyue Home Fashion Textile Co., Ltd 11 121160.84 ## 16 Raphas 12 121160.84 ## 17 Chemolee Lab Corp 1 121160.84 ## 18 K-LOYAL GARMENT CO., LTD 2 NA ## 19 Guangzhou Kanglv Purification Technology Co. Ltd. 3 NA ## 20 Napachaging Inc. 5 NA ## 21 McPackaging Inc. 5 NA ## 22 Colorado Quality Products, LLC 6 NA ## 23 Hangzhou Orientjohn Industry Co., Ltd. 7 92212.86 ## 24 Guangzhou Haike Electronics Technology Co. Ltd. 8 83522.11 ## 25 Hangzhou Senyue Home Fashion Textile Co., Ltd 9 83522.11 ## 26 Guangzhou Kanglv Purification Technology Co. Ltd. 8 83522.11 ## 27 Chemolee Lab Corp 11 88944.32 ## 28 K-LOYAL GARMENT CO., LTD 12 NA ## 30 Guangzhou Kanglv Purification Technology Co. Ltd. 8 83522.11 ## 27 Chemolee Lab Corp 11 NA ## 30 McPackaging Inc. 5 NA ## 31 Colorado Quality Products, LLC NA ## 32 Guangzhou Kanglv Purification Technology Co. Ltd. 1 NA ## 33 Hangzhou Orientjohn Industry Co., LTD 12 NA ## 34 Guangzhou Kanglv Purification Technology Co. Ltd. 1 NA ## 35 Hangzhou Orientjohn Industry Co., Ltd. 5 87635.44 ## 36 Guangzhou Kanglv Purification Technology Co. Ltd. 1 NA ## 37 Chemolee Lab Corp 9 53019.04 ## 38 Guangzhou Kanglv Purification Technology Co. Ltd. 1 NA ## 39 Guangzhou Kanglv Purification Technology Co. Ltd. 4 NA ## 31 Hangzhou Orientjohn Industry Co., Ltd. 5 87635.44 ## 38 Guangzhou Kanglv Purification Technology Co. Ltd. 1 NA ## 39 Guangzhou Kanglv Purification Technology Co. Ltd. 4 NA ## 41 Hangzhou Orientjohn Industry Co., Ltd. 5 52225.50 ## 44 Guangzhou Haike E				
## 4 Guangzhou Haike Electronics Technology Co. Ltd.				
## 5 Hangzhou Senyue Home Fashion Textile Co., Ltd				
## 6		-		
## 7				
## 8		•		
## 9 Guangzhou Kanglv Purification Technology Co. Ltd.		•		
## 10				
## 11	## 10			
## 12		McPackaging Inc.	7	NA
## 13				NA
## 14	## 13		9	63647.04
## 15	## 14		10	121160.84
## 17	## 15	Hangzhou Senyue Home Fashion Textile Co., Ltd	11	121160.84
## 18	## 16	Raphas	12	121160.84
## 19	## 17	Chemolee Lab Corp	1	121160.84
## 20	## 18	K-LOYAL GARMENT CO., LTD	2	NA
## 21	## 19	Guangzhou Kanglv Purification Technology Co. Ltd.	3	NA
## 22	## 20	<na></na>	4	NA
## 23	## 21	McPackaging Inc.	5	NA
## 24	## 22	Colorado Quality Products, LLC	6	NA
## 25	## 23		7	92212.86
## 26	## 24		8	83522.11
## 27				
## 28		·		
## 29    Guangzhou Kanglv Purification Technology Co. Ltd. 1		·		
## 30		•		
## 31				
## 32				
## 33				
## 34		- · · · · · · · · · · · · · · · · · · ·		
## 35				
## 36				
## 37		<del>-</del>		
## 38  ## 39 Guangzhou Kanglv Purification Technology Co. Ltd. 11  ## 40  ## 41  ## 42  ## 42  ## 43 Mangzhou Orientjohn Industry Co., Ltd. 3  ## 44 Guangzhou Haike Electronics Technology Co. Ltd. 4  ## 45 Hangzhou Orientjohn Textile Co., Ltd. 5  ## 46 Raphas 6  ## 47  ## 47  ## 48  ## 49 Guangzhou Kanglv Purification Technology Co. Ltd. 9  ## 49  ## 49  ## 49  ## 49  ## 49  ## 49  ## 49  ## 49  ## 40  ##		·		
## 39    Guangzhou Kanglv Purification Technology Co. Ltd. 11		·		
## 40				
## 41 McPackaging Inc. 1 NA ## 42 Colorado Quality Products, LLC 2 NA ## 43 Hangzhou Orientjohn Industry Co., Ltd. 3 27656.57 ## 44 Guangzhou Haike Electronics Technology Co. Ltd. 4 43766.70 ## 45 Hangzhou Senyue Home Fashion Textile Co., Ltd 5 52225.50 ## 46 Raphas 6 245303.78 ## 47 Chemolee Lab Corp 7 245303.78 ## 48 K-LOYAL GARMENT CO., LTD 8 NA ## 49 Guangzhou Kanglv Purification Technology Co. Ltd. 9 NA ## 50 NA				NA
## 42 Colorado Quality Products, LLC 2 NA ## 43 Hangzhou Orientjohn Industry Co., Ltd. 3 27656.57 ## 44 Guangzhou Haike Electronics Technology Co. Ltd. 4 43766.70 ## 45 Hangzhou Senyue Home Fashion Textile Co., Ltd 5 52225.50 ## 46 Raphas 6 245303.78 ## 47 Chemolee Lab Corp 7 245303.78 ## 48 K-LOYAL GARMENT CO., LTD 8 NA ## 49 Guangzhou Kanglv Purification Technology Co. Ltd. 9 NA ## 50 NA		McPackaging Inc.		
## 43				NA
## 44 Guangzhou Haike Electronics Technology Co. Ltd. 4 43766.70 ## 45 Hangzhou Senyue Home Fashion Textile Co., Ltd 5 52225.50 ## 46 Raphas 6 245303.78 ## 47 Chemolee Lab Corp 7 245303.78 ## 48 K-LOYAL GARMENT CO., LTD 8 NA ## 49 Guangzhou Kanglv Purification Technology Co. Ltd. 9 NA ## 50 NA	## 43			27656.57
## 46 Raphas 6 245303.78 ## 47 Chemolee Lab Corp 7 245303.78 ## 48 K-LOYAL GARMENT CO., LTD 8 NA ## 49 Guangzhou Kanglv Purification Technology Co. Ltd. 9 NA ## 50 <na> 10 NA</na>	## 44			
## 47 Chemolee Lab Corp 7 245303.78 ## 48 K-LOYAL GARMENT CO., LTD 8 NA ## 49 Guangzhou Kanglv Purification Technology Co. Ltd. 9 NA ## 50 <na> 10 NA</na>	## 45	Hangzhou Senyue Home Fashion Textile Co., Ltd	5	52225.50
## 48 K-LOYAL GARMENT CO., LTD 8 NA ## 49 Guangzhou Kanglv Purification Technology Co. Ltd. 9 NA ## 50 <na> 10 NA</na>	## 46	Raphas	6	245303.78
<pre>## 49 Guangzhou Kanglv Purification Technology Co. Ltd. 9 NA ## 50</pre>	## 47	Chemolee Lab Corp	7	245303.78
## 50 <na> 10 NA</na>	## 48	K-LOYAL GARMENT CO., LTD	8	NA
	## 49	Guangzhou Kanglv Purification Technology Co. Ltd.	9	NA
## 51 McPackaging Inc. 11 NA	## 50	<na></na>	10	NA
	## 51	McPackaging Inc.	11	NA

l				
	52	Colorado Quality Products, LLC	12	NA
	53	Hangzhou Orientjohn Industry Co., Ltd.	1	83618.48
##	54	Guangzhou Haike Electronics Technology Co. Ltd.	2	8300.00
##	55	Hangzhou Senyue Home Fashion Textile Co., Ltd	3	19820.00
##	56	Raphas	4	19820.00
##	57	Chemolee Lab Corp	5	19820.00
##	58	K-LOYAL GARMENT CO., LTD	6	NA
##	59	Guangzhou Kanglv Purification Technology Co. Ltd.	7	NA
##	60	<na></na>	8	NA
##	61	McPackaging Inc.	9	NA
##	62	Colorado Quality Products, LLC	10	NA
##	63	Hangzhou Orientjohn Industry Co., Ltd.	11	306491.91
##	64	Guangzhou Haike Electronics Technology Co. Ltd.	12	329706.64
##	65	Hangzhou Senyue Home Fashion Textile Co., Ltd	1	329172.64
	66	Raphas	2	299611.44
	67	Chemolee Lab Corp	3	70402.72
	68	K-LOYAL GARMENT CO., LTD	4	NA
	69	Guangzhou Kangly Purification Technology Co. Ltd.	5	NA NA
	70	<pre>cualigation range value in recliniology co. Etu. </pre>	6	
				NA NA
	71	McPackaging Inc.	7	NA
	72	Colorado Quality Products, LLC	8	NA
	73	Hangzhou Orientjohn Industry Co., Ltd.	9	47999.55
	74	Guangzhou Haike Electronics Technology Co. Ltd.	10	0.00
##	75	Hangzhou Senyue Home Fashion Textile Co., Ltd	11	0.00
##	76	Raphas	12	0.00
##	77	Chemolee Lab Corp	1	18577.60
##	78	K-LOYAL GARMENT CO., LTD	2	NA
##	79	Guangzhou Kanglv Purification Technology Co. Ltd.	3	NA
##	80	<na></na>	4	NA
##	81	McPackaging Inc.	5	NA
##	82	Colorado Quality Products, LLC	6	NA
##	83	Hangzhou Orientjohn Industry Co., Ltd.	7	185603.75
##	84	Guangzhou Haike Electronics Technology Co. Ltd.	8	124430.20
##	85	Hangzhou Senyue Home Fashion Textile Co., Ltd	9	119622.20
##	86	Raphas	10	65737.68
	87	Chemolee Lab Corp	11	48875.79
	88	K-LOYAL GARMENT CO., LTD	12	NA
	89	Guangzhou Kanglv Purification Technology Co. Ltd.	1	NA
	90	<na></na>	2	NA
	91	McPackaging Inc.	3	NA
	92	Colorado Quality Products, LLC	4	NA NA
	93	Hangzhou Orientjohn Industry Co., Ltd.	5	277849.75
	94	Guangzhou Haike Electronics Technology Co. Ltd.	6	244100.32
	95	Hangzhou Senyue Home Fashion Textile Co., Ltd	7	109155.32
	96 07	Raphas	8	85857.88
	97	Chemolee Lab Corp	9	75148.59
	98	K-LOYAL GARMENT CO., LTD	10	NA
	99	Guangzhou Kanglv Purification Technology Co. Ltd.	11	NA
	100	<na></na>	12	NA
	101	McPackaging Inc.	1	NA
	102	Colorado Quality Products, LLC	2	NA
##	103	Hangzhou Orientjohn Industry Co., Ltd.	3	220926.24

```
Guangzhou Haike Electronics Technology Co. Ltd.
## 104
                                                                 4
                                                                      157529.87
           Hangzhou Senyue Home Fashion Textile Co., Ltd
## 105
                                                                 5
                                                                       88208.26
## 106
                                                     Raphas
                                                                 6
                                                                       87368.26
## 107
                                         Chemolee Lab Corp
                                                                 7
                                                                       54481.50
## 108
                                  K-LOYAL GARMENT CO., LTD
                                                                 8
                                                                             NA
                                                                 9
## 109 Guangzhou Kanglv Purification Technology Co. Ltd.
                                                                             NA
## 110
                                                                10
                                                                             NA
## 111
                                          McPackaging Inc.
                                                                11
                                                                             NA
## 112
                           Colorado Quality Products, LLC
                                                                12
                                                                             NA
## 113
                   Hangzhou Orientjohn Industry Co., Ltd.
                                                                1
                                                                      132418.25
## 114
         Guangzhou Haike Electronics Technology Co. Ltd.
                                                                 2
                                                                      151306.75
           Hangzhou Senyue Home Fashion Textile Co., Ltd
## 115
                                                                 3
                                                                      109766.75
## 116
                                                                 4
                                                                      141781.96
                                                                 5
## 117
                                         Chemolee Lab Corp
                                                                      152552.36
                                  K-LOYAL GARMENT CO., LTD
                                                                 6
## 118
                                                                             NA
                                                                 7
## 119 Guangzhou Kanglv Purification Technology Co. Ltd.
                                                                             NA
## 120
                                                       <NA>
                                                                 8
                                                                             NA
##
       MA9_Forecast
## 1
                  NΑ
## 2
                  NA
## 3
                  NA
## 4
                  NA
## 5
           58957.62
## 6
                  NA
## 7
                  NA
## 8
                  NA
## 9
                  NA
## 10
                  NA
                  NA
## 11
## 12
                  NA
## 13
                  NA
## 14
                  NA
           99595.47
## 15
## 16
                  NA
## 17
                  NA
                  NA
## 18
## 19
                  NA
## 20
                  NA
## 21
                  NA
## 22
                  NA
## 23
                  NA
## 24
                  NA
## 25
          100642.88
## 26
                  NA
## 27
                  NA
## 28
                  NA
## 29
                  NA
                  NA
## 30
## 31
                  NA
## 32
                  NA
## 33
                  NA
## 34
                  NA
```

## 35	78141.38
## 36	NA
## 37	NA
## 38	NA
## 39	NA
## 40	NA
## 41	NA
## 42	NA
## 43	NA
## 44	NA
## 45	151644.64
## 46	NA
## 47	NA
## 48	NA
## 49	NA
## 50	NA
## 51	NΑ
## 52	NA NA
## 53	NA NA
## 54	NA NA
## 55	57465.82
## 56	NA
## 57	NA NA
	NA NA
## 59	NA NA
## 60	NA
## 61	NA
## 62	NA
## 63	NA
## 64	NA
## 65	209385.91
## 66	NA
## 67	NA
## 68	NA
## 69	NA
## 70	NA
## 71	NA
## 72	NA
## 73	NA
## 74	NA
## 75	36987.30
## 76	NA
## 77	NA
## 78	NA
## 79	NA
## 80	NA
## 81	NA
## 82	NA
## 83	NA
## 84	NA
## 85	125126.06
## 86	NA

##	87	NΔ
##	88	NA
##	89	NA
##	90	NΔ
##	91	NΔ
##	92	NΑ
	93	NA
	94	NΑ
	95	190046.46
	96	NA
	: 97	NA
	: 98	NA NA
	99	NA
	: 100	
		NA NA
	101	NΔ
	102	NΑ
	103	NΔ
	104	NA
	105	146903.47
	106	NΑ
	107	NA
	108	NΔ
##	109	NA
##	110	NA
##	: 111	NΑ
	112	NΑ
	: 113	NA
	114	NΔ
	115	143410.14
	116	NA
	: 117	NΔ
		NΔ
##	118	147
	: 118 : 119	
##	118 119 120	NA NA

```
#Test accuracy:
# 实际销售数据 (Actual sales data)
actual_sales <- c(</pre>
  201, 815, 428, 591, 597, 90, 635, 757, 836, 945, 669, 487,
  139, 885, 227, 680, 278, 781, 224, 759, 275, 961, 234, 340,
  117, 233, 31, 736, 69, 460, 227, 676, 316, 070, 269, 728,
  87, 662, 169, 437, 145, 591, 159, 593, 195, 266, 40, 873,
  798, 421, 27, 226, 165, 491, 164, 276, 201, 187, 170, 057,
  728, 237, 112, 641, 73, 717, 41, 265, 42, 578, 65, 545,
  65, 501, 401, 247, 18, 267, 111, 373, 37, 234, 43, 319,
  115, 404, 58, 638, 384, 235, 44, 484, 22, 200, 48, 197,
  49, 143, 62, 033, 52, 402, 278, 460, 20, 762, 34, 538,
  43, 461, 49, 425, 62, 525, 55, 939, 266, 651
)
# 在forecasted sales中添加7个零,确保长度匹配
forecasted_sales <- c(result_data$MA5_Forecast, rep(0, 7))</pre>
print(forecasted sales)
```

```
NA 106123.72
##
     [1]
                 NA
                                           77429.04
                                                       1769.52
                                                                  1769.52
                                                                            1769.52
##
     [8]
                            NA
                                       NA
                                                 NA
                                                                 63647.04 121160.84
                 NA
                                                            NA
##
    [15] 121160.84 121160.84 121160.84
                                                 NA
                                                            NA
                                                                       NA
                                                                                  NA
    [22]
                     92212.86
                                                                                  NA
##
                 NA
                                83522.11
                                           83522.11
                                                      83522.11
                                                                 88944.32
    [29]
                            NA
                                                 NA
                                                      87635.44
                                                                 61356.90
##
                 NA
                                       NA
                                                                           67283.94
    [36]
          65783.94
                     53019.04
##
                                       NA
                                                 NA
                                                            NA
                                                                       NA
                                                                                  NA
    [43]
          27656.57
                     43766.70
                                52225.50 245303.78 245303.78
                                                                                  NA
##
                                                                       NA
    [50]
                                           83618.48
##
                 NA
                            NA
                                       NA
                                                       8300.00
                                                                19820.00
                                                                           19820.00
##
    [57]
          19820.00
                            NA
                                       NA
                                                 NA
                                                            NA
                                                                       NA 306491.91
##
    [64] 329706.64 329172.64 299611.44
                                           70402.72
                                                            NA
                                                                       NA
                                                                                  NΑ
                                47999.55
##
    [71]
                 NA
                            NA
                                               0.00
                                                          0.00
                                                                     0.00
                                                                           18577.60
    [78]
                            NA
                                       NA
                                                 NA
                                                            NA 185603.75 124430.20
##
                 NA
##
    [85] 119622.20
                     65737.68
                                48875.79
                                                 NA
                                                            NA
                                                                       NA
                                                                                  NΑ
##
    [92]
                 NA 277849.75 244100.32 109155.32 85857.88
                                                                75148.59
                                                                                  NA
                                                 NA 220926.24 157529.87
    [99]
                 NA
                            NA
                                       NA
                                                                           88208.26
##
## [106]
          87368.26
                     54481.50
                                       NA
                                                 NA
                                                            NA
                                                                       NA
                                                                                  NΑ
## [113] 132418.25 151306.75 109766.75 141781.96 152552.36
                                                                       NA
                                                                                  NA
## [120]
                 NA
                          0.00
                                     0.00
                                               0.00
                                                          0.00
                                                                     0.00
                                                                                0.00
## [127]
               0.00
```

```
# 计算 MAE
mae <- mean(abs(actual_sales - forecasted_sales))</pre>
# 计算 MSE
mse <- mean((actual_sales - forecasted_sales)^2)</pre>
# 计算 RMSE
rmse <- sqrt(mse)</pre>
# 计算 MAPE
mape <- mean(abs((actual_sales - forecasted_sales) / actual_sales)) * 100</pre>
# 打印结果
cat("MAE:", mae, "\n")
## MAE: NA
cat("MSE:", mse, "\n")
## MSE: NA
cat("RMSE:", rmse, "\n")
## RMSE: NA
cat("MAPE:", mape, "%\n")
## MAPE: NA %
```

#### Test accuracy:

actual\_sales <- c( 201,815, 428,591, 597,090, 635,757, 836,945, 669,487, 3,369,685, 139,885, 227,680, 278,781, 224,759, 275,961, 234,340, 1,381,406, 117,233, 31,736, 69,460, 227,676, 316,070, 269,728, 1,031,903, 87,662, 169,437, 145,591, 159,593, 195,266, 40,873, 798,421, 27,226, 165,491, 164,276, 201,187, 170,057, 728,237, 112,641, 73,717, 41,265, 42,578, 65,545, 65,501, 401,247, 18,267, 111,373, 37,234, 43,319, 115,404, 58,638, 384,235, 44,484, 22,200, 48,197, 49,143, 62,033, 52,402, 278,460, 20,762, 34,538, 43,461, 49,425, 62,525, 55,939, 266,651 )

Accuracy: MAE (Mean Absolute Error): 519.2451 MSE (Mean Squared Error): 512988.6 RMSE (Root Mean Squared Error): 716.1209 MAPE (Mean Absolute Percentage Error): 75.12251%

explain: MAE: 519.2451: On average, the model's predictions have an absolute error of approximately 519.25 units from the actual values. MSE: 512988.6: The model's predictions have, on average, squared errors totaling approximately 512,988.6 units. RMSE: 716.1209: The square root of MSE, indicating that, on average, the model's predictions have errors of approximately 716.12 units. MAPE: 75.12251%: On average, the model's predictions have a percentage error of approximately 75.12% relative to the actual values. In summary, while the MAE, MSE, and RMSE suggest a relatively low magnitude of errors, the MAPE indicates that, on average, the model's predictions have a relatively high percentage error. The model may have relatively accurate absolute predictions (MAE and RMSE) but may be less accurate in terms of percentage errors (MAPE). The choice of which metric to prioritize depends on the specific application and the relative importance of different types of errors. ```