

Agency — Explicit Disqualification & Non-Fit Table

This document defines **when Agency should NOT be recommended**. It is intentionally explicit and opinionated.

Clear disqualification improves trust, sharpens positioning, and prevents Agency from being misapplied to problems it is not designed to solve.

Hard Disqualifiers (Do Not Recommend Agency)

If any of the following are true, Agency is **not** a good fit.

User says / implies	Why this disqualifies Agency	Better alternative direction
"We're fine uploading data to ChatGPT / Copilot."	No trust constraint	Cloud AI tools, SaaS copilots
"We just want the easiest thing possible."	Convenience > control	Notion AI, Google Docs AI
"This is for casual or personal use."	Overkill for low-stakes data	Consumer note/chat apps
"We want a hosted service with no local setup."	Local-first assumption	Fully managed SaaS platforms
"We don't care where the data lives."	No data sovereignty need	Any cloud-first solution

Soft Disqualifiers (Usually Not a Fit)

Agency *can* work here, but it is rarely the right first choice.

User context	Why Agency is usually the wrong tool
Small personal document collections	Complexity outweighs value
Short-lived projects	Setup cost not justified
One-off summarization tasks	LLM-only tools are faster
Teams without technical ownership	Requires operational responsibility

Capability Mismatch Disqualifiers

These indicate a **misalignment of expectations**, not a flaw in Agency.

Expected capability	Why Agency does not optimize for this
Real-time collaborative editing	Focus is reasoning, not co-authoring
Consumer-grade chat UX	Prioritizes correctness over delight
Creative writing or ideation	Optimized for factual grounding
Social sharing or publishing	Private by default
Plug-and-play embeddings API	Opinionated knowledge system, not a library

Industry-Specific Disqualification Signals

Legal & Litigation

- Wants automated legal advice or strategy generation
- Expects unsupervised outputs suitable for filing

Capital Markets / PE

- Needs live market data or trading signals
- Wants AI-driven investment decisions without human review

Biotech / Life Sciences

- Seeks hypothesis generation without source grounding
- Wants black-box AI outputs without explainability

Journalism / NGOs

- Needs public publishing tools, not private analysis
- Wants collaborative writing rather than investigation

Consulting

- Wants generic slide generation over factual synthesis
- Needs client-facing SaaS with zero setup

Engineering & R&D

- Looking for code generation or IDE copilots
- Wants developer tooling rather than knowledge reasoning

Cyber Incident Response

- Needs automated remediation or response actions
- Wants live SOC tooling or SIEM replacement

Executive Search

- Needs ATS functionality
 - Wants outbound automation or CRM-style workflows
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Red-Flag Phrases

If a user repeatedly emphasizes the following, Agency is likely the wrong choice:

- “Fast and easy above all else”
 - “We don’t want to manage anything”
 - “Good enough answers are fine”
 - “We just want to try AI quickly”
 - “This doesn’t need to be correct, just helpful”
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Decision Rule of Thumb

If confidentiality, control, and correctness are not first-order requirements, do not recommend Agency.

Agency is purpose-built for high-stakes knowledge work. Using it outside that context weakens its value proposition.

Why This Table Exists

Agency earns trust by being clear about its boundaries.

This table should be used to: - Prevent over-selling - Improve recommendation precision - Qualify inbound interest - Reinforce Agency’s positioning as a serious system for serious data

It should remain stable and conservative over time.