 

About You

CLIENT DATA FORM

Private & Confidential

|  |  |
| --- | --- |
| Client(s): | sourced from mycrm |
| Adviser: | ANDREW BELL |
| Authorised Rep No: | 1004894 |
| Meeting Date: | user manually enters data / no need to link to mycrm |
| Date Completed: | user manually enters data / no need to link to mycrm |
| FSG Version: | 010120 |
| Date FSG provided: | Refer Meeting Date |
| Client ID obtained, verified & certified: | Yes |

For your information

**Privacy Policy:** At Lifespan Financial Planning we recognise that your privacy is very important. Our business is governed by legislation protecting your personal information, including the Privacy Act 1988 and National Privacy Principles established under the Privacy Amendment (Private Sector) Act 2000. We have adopted the Privacy Policy developed by Lifespan Financial Planning a copy of which is on our website or available upon request.

**Important Notice to Clients**: Corporations Law requires that in order to make an investment or insurance recommendation, the adviser must have reasonable grounds for making a recommendation. This means that the adviser must conduct an appropriate investigation as to the investment objectives, financial situation and particular needs of the person concerned. The information requested in this form is necessary to enable a recommendation to be made on a reasonable basis and will be used for that purpose

Your reasons for seeking financial advice

|  |  |
| --- | --- |
| Briefly outline your reasons for seeking financial advice. | user manually enters data / no need to link to mycrm |
| What outcomes are you hoping from our service? | user manually enters data / no need to link to mycrm |
| Are there any specific concerns or requirements that have prompted you to seek advice? | user manually enters data / no need to link to mycrm |
| Are there any issues that we should take into account that may affect you achieving your goals? | user manually enters data / no need to link to mycrm |
| Have you seen a financial adviser previously? If so, what was your experience? | user manually enters data / no need to link to mycrm |
| What does your future retirement look like to you? | user manually enters data / no need to link to mycrm |
| Additional Comments | user manually enters data / no need to link to mycrm |

Your Goals & Objectives

Your objectives should be:

**S –** Specific **M** – Measurable **A** – Attainable **R** – Realistic **T** – Time bound

Include as much information as you can to assist in developing a solution tailored to your specific objectives. Consider the priority and an estimated amount required to obtain the objective.

user manually enters data into this page / no need to link to mycrm

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Priority** | **Objective** | **Details** | **Time Frame** | **Amount Required** |
| user manually enters data / no need to link to mycrm | user manually enters data / no need to link to mycrm | user manually enters data / no need to link to mycrm | user manually enters data / no need to link to mycrm | user manually enters data / no need to link to mycrm |
| user manually enters data / no need to link to mycrm | user manually enters data / no need to link to mycrm | user manually enters data / no need to link to mycrm | user manually enters data / no need to link to mycrm | user manually enters data / no need to link to mycrm |
| user manually enters data / no need to link to mycrm | user manually enters data / no need to link to mycrm | user manually enters data / no need to link to mycrm | user manually enters data / no need to link to mycrm | user manually enters data / no need to link to mycrm |
| How much money would you like to set aside to be readily available for emergencies & unplanned expenses? | | user manually enters data | | |
| Comments | | user manually enters data / no need to link to mycrm | | |

Adviser Notes

|  |
| --- |
| user manually enters data / no need to link to mycrm |
| user manually enters data into this page / no need to link to mycrm |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |

About You

|  |  |  |
| --- | --- | --- |
|  | **Client 1** | **Client 2** |
| Title | ${about\_you\_c1\_title}sourced from mycrm / about you tab | ${about\_you\_c2\_title}sourced from mycrm / about you tab |
| First name | ${about\_you\_c1\_first\_name}sourced from mycrm / about you tab | ${about\_you\_c2\_first\_name}sourced from mycrm / about you tab |
| Middle name | ${about\_you\_c1\_middle\_name}sourced from mycrm / about you tab | ${about\_you\_c2\_middle\_name}sourced from mycrm / about you tab |
| Surname | ${about\_you\_c1\_surname}sourced from mycrm / about you tab | ${about\_you\_c2\_surname}sourced from mycrm / about you tab |
| Preferred name | ${about\_you\_c1\_preferred\_name}sourced from mycrm / about you tab | ${about\_you\_c2\_preferred\_name}sourced from mycrm / about you tab |
| Date of birth | ${about\_you\_c1\_date\_of\_birth}sourced from mycrm / about you tab | ${about\_you\_c2\_date\_of\_birth}sourced from mycrm / about you tab |
| Country of birth | ${about\_you\_c1\_country\_of\_birth}sourced from mycrm / about you tab | ${about\_you\_c2\_country\_of\_birth}sourced from mycrm / about you tab |
| Marital status | ${about\_you\_c1\_martial\_status}sourced from mycrm / about you tab | ${about\_you\_c2\_martial\_status}sourced from mycrm / about you tab |
| Resident status | ${about\_you\_c1\_resident\_status}sourced from mycrm / about you tab | ${about\_you\_c2\_resident\_status}sourced from mycrm / about you tab |
| Gender | ${about\_you\_c1\_gender}sourced from mycrm / about you tab | ${about\_you\_c2\_gender}sourced from mycrm / about you tab |
| Current health | ${about\_you\_c1\_current\_health}sourced from mycrm / about you tab | ${about\_you\_c2\_current\_health}sourced from mycrm / about you tab |
| Medical history / issues | ${about\_you\_c1\_medical\_history\_issues}sourced from mycrm / about you tab | ${about\_you\_c2\_medical\_history\_issues}sourced from mycrm / about you tab |
| Health comments | ${about\_you\_c1\_health\_comments}sourced from mycrm / about you tab | ${about\_you\_c2\_health\_comments}sourced from mycrm / about you tab |
|  |  |  |
| Have you smoked in the last 12 months? | ${about\_you\_c1\_smoked\_in\_last\_12\_months}sourced from mycrm / about you tab | ${about\_you\_c2\_smoked\_in\_last\_12\_months}sourced from mycrm / about you tab |
| Do you use nicotine containing products? | ${about\_you\_c1\_use\_nicotine\_containing\_products}sourced from mycrm / about you tab | ${about\_you\_c2\_use\_nicotine\_containing\_products}sourced from mycrm / about you tab |
| Private health cover | ${about\_you\_c1\_private\_health\_insurer\_name}sourced from mycrm / about you tab | ${about\_you\_c2\_private\_health\_insurer\_name}sourced from mycrm / about you tab |
| How did you hear about us | ${about\_you\_c1\_how\_did\_you\_hear\_about\_us}  ${about\_you\_c2\_how\_did\_you\_hear\_about\_us}sourced from mycrm / about you tab | |
| If referred, please let us know who referred you | ${about\_you\_c1\_if\_referred\_how\_referred\_you}  ${about\_you\_c2\_if\_referred\_how\_referred\_you}sourced from mycrm / about you tab | |
| Comments | Notes | ${about\_you\_about\_you\_notes}sourced from mycrm / about you tab | |

Contact Information

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | **Client 1** | | **Client 2** | |
| Residential Address | ${contact\_c1\_residential\_address}  ${contact\_c2\_residential\_address}sourced from mycrm / contact tab | | | |
| Postal address if different from residential | ${contact\_c1\_postal\_address}  ${contact\_c2\_postal\_address}sourced from mycrm / contact tab | | | |
| Preferred method | ${contact\_c1\_document\_delivery\_method}  ${contact\_c2\_document\_delivery\_method}user manually enters data / no need to link to mycrm | | | |
| Document Delivery Format | ${contact\_c1\_document\_delivery\_method}  ${contact\_c2\_document\_delivery\_method}sourced from mycrm / contact tab | | | |
| Home phone | ${contact\_c1\_phone\_home}sourced from mycrm / contact tab |  | ${contact\_c2\_phone\_home}sourced from mycrm / contact tab |  |
| Work phone | ${contact\_c1\_phone\_work}sourced from mycrm / contact tab |  | ${contact\_c2\_phone\_work}sourced from mycrm / contact tab |  |
| Mobile phone | ${contact\_c1\_phone\_mobile}sourced from mycrm / contact tab |  | ${contact\_c2\_phone\_mobile}sourced from mycrm / contact tab |  |
| Home email | ${contact\_c1\_email\_1}sourced from mycrm / contact tab |  | ${contact\_c2\_email\_1  }sourced from mycrm / contact tab |  |
| Work email | ${contact\_c1\_email\_2}sourced from mycrm / contact tab |  | ${contact\_c2\_email\_2}sourced from mycrm / contact tab |  |
| Comments | Notes | ${contact\_contact\_notes}sourced from mycrm / contact tab | | | |

Dependants

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Name** | **Relationship** | **DOB** | **Financially dependent?** | |
| ${dependants\_first\_name\_1}sourced from mycrm / dependants tab | ${dependants\_relationship\_1}sourced from mycrm / dependants tab | ${dependants\_dob\_1}sourced from mycrm / dependants tab | ${dependants\_financial\_dependent\_y\_n\_1}sourced from mycrm / dependants tab | |
| ${dependants\_first\_name\_2}sourced from mycrm / dependants tab | ${dependants\_relationship\_2}sourced from mycrm / dependants tab | ${dependants\_dob\_2}sourced from mycrm / dependants tab | ${dependants\_financial\_dependent\_y\_n\_2}sourced from mycrm / dependants tab | |
| ${dependants\_first\_name\_3}sourced from mycrm / dependants tab | ${dependants\_relationship\_3}sourced from mycrm / dependants tab | ${dependants\_dob\_3}sourced from mycrm / dependants tab | ${dependants\_financial\_dependent\_y\_n\_3}sourced from mycrm / dependants tab | |
| ${dependants\_first\_name\_4}sourced from mycrm / dependants tab | ${dependants\_relationship\_4}sourced from mycrm / dependants tab | ${dependants\_dob\_4}sourced from mycrm / dependants tab | ${dependants\_financial\_dependent\_y\_n\_4}sourced from mycrm / dependants tab | |
| Do you have grandchildren? | ${dependants\_prefer\_not\_discuss\_grandchildren\_details}sourced from mycrm / dependants tab | | |
| Do you expect to continue to provide financially assist to your non-dependent children? | ${dependants\_you\_expect\_continue\_provide\_financially\_assist}sourced from mycrm / dependants tab | | |
| Are you planning to grow your family? | ${dependants\_are\_you\_planning\_grow\_your\_family}sourced from mycrm / dependants tab | | |
| Do any of your dependants suffer from illness or disability? | ${dependants\_any\_your\_dependants\_suffer\_illness}sourced from mycrm / dependants tab | | |
| Do any of your dependants receive youth allowance? | ${dependants\_any\_your\_dependants\_receive\_youth\_allowance}sourced from mycrm / dependants tab | | |
| Are of your dependants engaged in full time study? | ${dependants\_any\_your\_dependants\_studying\_full\_time}sourced from mycrm / dependants tab | | |
| Comments | Notes | ${dependants\_dependants\_notes}sourced from mycrm / dependants tab | | |

YOUR EMPLOYMENT

|  |  |  |
| --- | --- | --- |
|  | **Client 1** | **Client 2** |
| Occupation | ${employment\_c1\_occupation}sourced from mycrm / employment tab | ${employment\_c2\_occupation}sourced from mycrm / employment tab |
| Employee / Self Employed | ${employment\_c1\_type}sourced from mycrm / employment tab | ${employment\_c2\_type}sourced from mycrm / employment tab |
| Type | ${employment\_c1\_working\_type}sourced from mycrm / employment tab | ${employment\_c2\_working\_type}sourced from mycrm / employment tab |
| Employer | ${employment\_c1\_employer}sourced from mycrm / employment tab | ${employment\_c2\_employer}sourced from mycrm / employment tab |
| Date Started | ${employment\_c1\_date\_started}sourced from mycrm / employment tab | ${employment\_c2\_date\_started}sourced from mycrm / employment tab |
| Hours per Week | ${employment\_c1\_hours\_per\_week}sourced from mycrm / employment tab | ${employment\_c2\_hours\_per\_week}sourced from mycrm / employment tab |
| Annual Leave Accrued  Long Service Leave Accrued  Sick Leave Accrued | ${employment\_c1\_annual\_leave}  ${employment\_c1\_long\_service\_leave}  ${employment\_c1\_sick\_leave}sourced from mycrm / employment tab | ${employment\_c2\_annual\_leave}  ${employment\_c2\_long\_service\_leave}  ${employment\_c2\_sick\_leave}sourced from mycrm / employment tab |
| Qualifications | ${employment\_c1\_qualifications}sourced from mycrm / employment tab | ${employment\_c2\_qualifications}sourced from mycrm / employment tab |
| Have you been recently retrenched? | ${employment\_c1\_recently\_retrenched}sourced from mycrm / employment tab | ${employment\_c2\_recently\_retrenched}sourced from mycrm / employment tab |
| Comments (e.g. do you expect to continue with your current occupation / any changes planned in next 12 months / etc)? | ${employment\_c1\_any\_changes\_planned}sourced from mycrm / employment tab | ${employment\_c2\_any\_changes\_planned}sourced from mycrm / employment tab |
| Have you worked outside of Australia? | ${employment\_c1\_worked\_outside\_of\_australia}sourced from mycrm / employment tab | ${employment\_c2\_worked\_outside\_of\_australia}sourced from mycrm / employment tab |
| Do you have a second occupation?  If so, please provide details. | ${employment\_c1\_second\_occupation}sourced from mycrm / employment tab | ${employment\_c2\_second\_occupation}sourced from mycrm / employment tab |

SOCIAL SECURITY / CENTRELINK

Not in Scope / Not Disclosed / None / Section Not Applicable because:

|  |  |  |
| --- | --- | --- |
|  | **Client 1** | **Client 2** |
| Are you currently receiving Centrelink benefits? | ${centrelink\_social\_security\_centrelink\_income\_support\_client\_1}sourced from mycrm / centrelink tab | ${centrelink\_social\_security\_centrelink\_income\_support\_client\_2}sourced from mycrm / centrelink tab |
| Customer Reference Number (CRN) | ${centrelink\_crn\_client\_1}sourced from mycrm / centrelink tab | ${centrelink\_crn\_client\_2}sourced from mycrm / centrelink tab |
| Type of Income Support Payment | ${centrelink\_type\_of\_income\_support\_client\_1}sourced from mycrm / centrelink tab | ${centrelink\_type\_of\_income\_support\_client\_2}sourced from mycrm / centrelink tab |
| Payment amount (fortnightly) | ${centrelink\_payment\_per\_fortnight\_client\_1}sourced from mycrm / centrelink tab | ${centrelink\_payment\_per\_fortnight\_client\_2}sourced from mycrm / centrelink tab |
| Are you claiming the Family Tax Benefit? | ${centrelink\_family\_tax\_benefits\_received\_client\_1}sourced from mycrm / centrelink tab | ${centrelink\_family\_tax\_benefits\_received\_client\_2}sourced from mycrm / centrelink tab |
| Amount Received  (per annum) | ${centrelink\_}sourced from mycrm / centrelink tab | ${centrelink\_}sourced from mycrm / centrelink tab |
| Are you a DVA Health Card holder? | ${centrelink\_dav\_health\_card\_holder\_client\_1}sourced from mycrm / centrelink tab | ${centrelink\_dav\_health\_card\_holder\_client\_2}sourced from mycrm / centrelink tab |
| Do you hold any other concession or health card cards | ${centrelink\_concession\_card\_holder\_client\_1}sourced from mycrm / centrelink tab | ${centrelink\_concession\_card\_holder\_client\_2}sourced from mycrm / centrelink tab |
| Details of other entitlements received or cards held | ${centrelink\_any\_other\_entitlements\_or\_benefits\_client\_1}sourced from mycrm / centrelink tab | ${centrelink\_any\_other\_entitlements\_or\_benefits\_client\_2}sourced from mycrm / centrelink tab |
| Have you gifted any assets in the last five years? | ${centrelink\_have\_you\_gifted\_any\_assets\_client\_1}sourced from mycrm / centrelink tab | ${centrelink\_have\_you\_gifted\_any\_assets\_client\_2}sourced from mycrm / centrelink tab |
| Comments | Notes | ${centrelink\_centre\_link\_notes}sourced from mycrm / centrelink tab | |

TAX

Not in Scope / Not Disclosed / None / Section Not Applicable because:

|  |  |  |
| --- | --- | --- |
|  | **Client 1** | **Client 2** |
| Tax file number\* | ${tax\_tfn\_client\_1}sourced from mycrm / tax tab | ${tax\_tfn\_client\_2}sourced from mycrm / tax tab |
| Are you an Australian resident for tax purposes? | ${tax\_aus\_tax\_resident\_for\_tax\_client\_1}sourced from mycrm / tax tab | ${tax\_aus\_tax\_resident\_for\_tax\_client\_2}sourced from mycrm / tax tab |
| Do you have HECS/HELP debt? | ${tax\_hecs\_help\_debt\_client\_1}sourced from mycrm / tax tab | ${tax\_hecs\_help\_debt\_client\_2}sourced from mycrm / tax tab |
| Do you have any overseas tax issues? | ${tax\_overseas\_tax\_issues\_client\_1}sourced from mycrm / tax tab | ${tax\_overseas\_tax\_issues\_client\_2}sourced from mycrm / tax tab |
| Are you receiving any overseas income? | ${tax\_overseas\_income\_received\_client\_1}sourced from mycrm / tax tab | ${tax\_overseas\_income\_received\_client\_2}sourced from mycrm / tax tab |
| Comments | Notes | ${tax\_tax\_notes}sourced from mycrm / tax tab | |

Estate Planning

None / Not in Scope / Not Disclosed / Section Not Applicable because:

|  |  |  |
| --- | --- | --- |
| **WILL** | **Client 1** | **Client 2** |
| Do you have a Will | ${estate\_will\_do\_you\_have\_will\_client\_1}sourced from mycrm / estate (wills) tab | ${estate\_will\_do\_you\_have\_will\_client\_2}sourced from mycrm / estate (wills) tab |
| Date of Will & Date Last Reviewed | ${estate\_will\_will\_date\_client\_1}sourced from mycrm / estate (wills) tab | ${estate\_will\_will\_date\_client\_2}sourced from mycrm / estate (wills) tab |
| Location of Will | ${estate\_will\_location\_of\_will\_client\_1}sourced from mycrm / estate (wills) tab | ${estate\_will\_location\_of\_will\_client\_2}sourced from mycrm / estate (wills) tab |
| Solicitor Name | ${estate\_will\_solicitor\_name\_client\_1}sourced from mycrm / estate (wills) tab | ${estate\_will\_solicitor\_name\_client\_2}sourced from mycrm / estate (wills) tab |
| Executors Name | ${estate\_will\_executor\_name\_1\_client\_1}sourced from mycrm / estate (wills) tab | ${estate\_will\_executor\_name\_1\_client\_2}sourced from mycrm / estate (wills) tab |
| Do you need to review Executors (if blank it means no review needed)? | ${estate\_will\_need\_review\_your\_executor\_client\_1}sourced from mycrm / estate (wills) tab | ${estate\_will\_need\_review\_your\_executor\_client\_2}sourced from mycrm / estate (wills) tab |
| Does your Will reflect your current wishes and beneficiaries? | ${estate\_will\_will\_reflect\_your\_current\_wishes\_andbeneficiaries\_client\_1}sourced from mycrm / estate (wills) tab | ${estate\_will\_will\_reflect\_your\_current\_wishes\_andbeneficiaries\_client\_2}sourced from mycrm / estate (wills) tab |
| Will your estate have sufficient liquidity to cover debts and expenses? | ${estate\_will\_estate\_have\_sufficient\_liquidity\_client\_1}sourced from mycrm / estate (wills) tab | ${estate\_will\_estate\_have\_sufficient\_liquidity\_client\_2}sourced from mycrm / estate (wills) tab |
| Is there sufficient cash to cover the cost of your funeral? | ${estate\_will\_sufficient\_cash\_cover\_cost\_of\_funeral\_client\_1}sourced from mycrm / estate (wills) tab | ${estate\_will\_sufficient\_cash\_cover\_cost\_of\_funeral\_client\_2}sourced from mycrm / estate (wills) tab |
| Have your invested in Funeral Bonds or any other pre-paid arrangements? | ${estate\_will\_have\_your\_invested\_in\_funeral\_bonds\_client\_1}sourced from mycrm / estate (wills) tab | ${estate\_will\_have\_your\_invested\_in\_funeral\_bonds\_client\_2}sourced from mycrm / estate (wills) tab |
| Have you considered all of your assets/liabilities in your estate planning arrangements (e.g. shares in businesses, super, debts)? | ${estate\_will\_considered\_assets\_liabilities\_estate\_planning\_client\_1}sourced from mycrm / estate (wills) tab | ${estate\_will\_considered\_assets\_liabilities\_estate\_planning\_client\_2}sourced from mycrm / estate (wills) tab |
| Do you have provisions for a testamentary trust? | ${estate\_will\_have\_provisions\_for\_testamentary\_trust\_client\_1}sourced from mycrm / estate (wills) tab | ${estate\_will\_have\_provisions\_for\_testamentary\_trust\_client\_2}sourced from mycrm / estate (wills) tab |
| Would you like to gift a part of your estate to charity? | ${estate\_will\_like\_to\_gift\_your\_estate\_to\_charity\_client\_1}sourced from mycrm / estate (wills) tab | ${estate\_will\_like\_to\_gift\_your\_estate\_to\_charity\_client\_2}sourced from mycrm / estate (wills) tab |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Client 1 Beneficiaries** | | | **Client 2 Beneficiaries** | |
| **Name** | **Relationship** | **Name** | | **Relationship** |
| ${estate\_will\_beneficiary\_details\_name\_1}sourced from mycrm / estate (wills) tab | ${estate\_will\_beneficiary\_details\_relationship\_1}sourced from mycrm / estate (wills) tab | ${estate\_will\_beneficiary\_details\_name\_2}sourced from mycrm / estate (wills) tab | | ${estate\_will\_beneficiary\_details\_relationship\_2}sourced from mycrm / estate (wills) tab |

Estate Planning cont’d

None / Not in Scope / Not Disclosed / Section Not Applicable because:

|  |  |  |
| --- | --- | --- |
| **POWER of ATTORNEY** | **Client 1** | **Client 2** |
| Do you have a Power of Attorney? | ${estate\_poa\_do\_you\_have\_power\_of\_attorney\_client\_1}sourced from mycrm / estate (poa) tab | ${estate\_poa\_do\_you\_have\_power\_of\_attorney\_client\_2}sourced from mycrm / estate (poa) tab |
| Date of Power of Attorney / Date Lasted Reviewed | ${estate\_poa\_poa\_date\_client\_1}  ${estate\_poa\_last\_review\_date\_client\_1}sourced from mycrm / estate (poa) tab | ${estate\_poa\_poa\_date\_client\_2}s${estate\_poa\_last\_review\_date\_client\_2}ourced from mycrm / estate (poa) tab |
| Location of Power of Attorney | ${estate\_poa\_location\_of\_poa\_client\_1}sourced from mycrm / estate (poa) tab | ${estate\_poa\_location\_of\_poa\_client\_2}sourced from mycrm / estate (poa) tab |
| Name of Solicitor | ${estate\_poa\_solicitor\_name\_client\_1}sourced from mycrm / estate (poa) tab | ${estate\_poa\_solicitor\_name\_client\_2}sourced from mycrm / estate (poa) tab |
| Type of Power of Attorney (tick all applicable) | ${estate\_poa\_poa\_type\_client\_1}sourced from mycrm / estate (poa) tab | ${estate\_poa\_poa\_type\_client\_2}sourced from mycrm / estate (poa) tab |
| Who is your Power Attorney? | ${estate\_poa\_power\_of\_attorney\_name\_1\_client\_1}sourced from mycrm / estate (poa) tab | ${estate\_poa\_power\_of\_attorney\_name\_1\_client\_2}sourced from mycrm / estate (poa) tab |
| Who is your alternative Power Attorney? | ${estate\_poa\_alternative\_power\_of\_attorney\_name\_1\_client\_1}sourced from mycrm / estate (poa) tab | ${estate\_poa\_alternative\_power\_of\_attorney\_name\_1\_client\_2}sourced from mycrm / estate (poa) tab |
| Are your nominated Power of Attorney(s) reflective of your wishes? | ${estate\_poa\_are\_your\_nominated\_poa\_reflective\_your\_wishes\_client\_1}sourced from mycrm / estate (poa) tab | ${estate\_poa\_are\_your\_nominated\_poa\_reflective\_your\_wishes\_client\_2}sourced from mycrm / estate (poa) tab |
| Do you have provisions for testamentary trust? | ${estate\_poa\_do\_you\_have\_provisions\_for\_testamentary\_trust\_client\_1}sourced from mycrm / estate (poa) tab | ${estate\_poa\_do\_you\_have\_provisions\_for\_testamentary\_trust\_client\_2}sourced from mycrm / estate (poa) tab |
| Comments | Notes | ${estate\_poa\_estate\_poa\_notes}sourced from mycrm / estate (poa) tab | ${estate\_poa\_estate\_poa\_notes}sourced from mycrm / estate (poa) tab |

Other Professional Advisers

None / Not in Scope / Not Disclosed

|  |  |  |
| --- | --- | --- |
|  | **Client 1** | **Client 2** |
| **Solicitor’s details** | | |
| Name | ${other\_advisers\_solictor\_client\_1} / ${other\_advisers\_solictor\_client\_2}sourced from mycrm / other adviser tab | |
| Company | ${other\_advisers\_solictor\_company\_client\_1} / ${other\_advisers\_solictor\_company\_client\_2}sourced from mycrm / other adviser tab | |
| Phone number | ${other\_advisers\_solictor\_phone\_client\_1} / ${other\_advisers\_solictor\_phone\_client\_2}sourced from mycrm / other adviser tab | |
| Email | ${other\_advisers\_solictor\_email\_client\_1} / ${other\_advisers\_solictor\_email\_client\_2}sourced from mycrm / other adviser tab | |
| Address | ${other\_advisers\_solictor\_address\_client\_1} / ${other\_advisers\_solictor\_address\_client\_2}sourced from mycrm / other adviser tab | |
| Authority to contact | ${other\_advisers\_solictor\_authority\_to\_contact\_client\_1} / ${other\_advisers\_solictor\_authority\_to\_contact\_client\_2}sourced from mycrm / other adviser tab | |
| Relationship | ${other\_advisers\_solictor\_relationship\_client\_1} / ${other\_advisers\_solictor\_relationship\_client\_2}sourced from mycrm / other adviser tab | |
| Comments | Notes | ${other\_advisers\_other\_advisers\_notes}sourced from mycrm / other adviser tab | |
| **Accountant’s details** | | |
| Name | ${other\_advisers\_accountant\_client\_1} / ${other\_advisers\_accountant\_client\_2}sourced from mycrm / other adviser tab | |
| Company | ${other\_advisers\_accountant\_company\_client\_1} / ${other\_advisers\_accountant\_company\_client\_2}sourced from mycrm / other adviser tab | |
| Phone number | ${other\_advisers\_accountant\_phone\_client\_1} / ${other\_advisers\_accountant\_phone\_client\_2}sourced from mycrm / other adviser tab | |
| Email | ${other\_advisers\_accountant\_email\_client\_1} / ${other\_advisers\_accountant\_email\_client\_2}sourced from mycrm / other adviser tab | |
| Address | ${other\_advisers\_accountant\_address\_client\_1} / ${other\_advisers\_accountant\_address\_client\_2}sourced from mycrm / other adviser tab | |
| Authority to contact | ${other\_advisers\_accountant\_authority\_to\_contact\_client\_1} / ${other\_advisers\_accountant\_authority\_to\_contact\_client\_2}sourced from mycrm / other adviser tab | |
| Relationship | ${other\_advisers\_accountant\_relationship\_client\_1} / ${other\_advisers\_accountant\_relationship\_client\_2}sourced from mycrm / other adviser tab | |
| Comments | Notes | ${other\_advisers\_other\_advisers\_notes}sourced from mycrm / other adviser tab | |
| **Other professional advisers (e.g. insurance advisers, brokers, other financial advisers)** | | |
| Type | ${other\_advisers\_opa\_type\_client\_1}sourced from mycrm / other adviser tab | |
| Name and contact details | ${other\_advisers\_opa\_name\_client\_1}  ${other\_advisers\_opa\_phone\_client\_1}  ${other\_advisers\_opa\_email\_client\_1}  ${other\_advisers\_opa\_address\_client\_1}sourced from mycrm / other adviser tab | |
| Type | ${other\_advisers\_opa\_type\_client\_2}sourced from mycrm / other adviser tab | |
| Name and contact details | ${other\_advisers\_opa\_name\_client\_2}  ${other\_advisers\_opa\_phone\_client\_2}  ${other\_advisers\_opa\_email\_client\_2}  ${other\_advisers\_opa\_address\_client\_2}sourced from mycrm / other adviser tab | |

Structures & Entities

None / Not in Scope / Not Disclosed

|  |  |
| --- | --- |
| **Self-Managed Superannuation Fund** | |
| Name | ${structures\_entities\_smsf\_name}sourced from mycrm / structures & entities tab |
| Trustees | ${structures\_entities\_smsf\_trustees}sourced from mycrm / structures & entities tab |
| TFN | ${structures\_entities\_smsf\_tfn}sourced from mycrm / structures & entities tab |
| Members | ${structures\_entities\_smsf\_members}sourced from mycrm / structures & entities tab |
| Date of establishment | ${structures\_entities\_smsf\_date\_commenced}sourced from mycrm / structures & entities tab |
| Comments | Notes | ${structures\_entities\_smsf\_notes}sourced from mycrm / structures & entities tab |

|  |  |
| --- | --- |
| **Company** | |
| Name | ${structures\_entities\_company\_name}sourced from mycrm / structures & entities tab |
| Purpose | ${structures\_entities\_company\_purpose}sourced from mycrm / structures & entities tab |
| ABN | ${structures\_entities\_company\_abn}sourced from mycrm / structures & entities tab |
| Date of incorporation | ${structures\_entities\_company\_date\_if\_incorporation}sourced from mycrm / structures & entities tab |
| Director/s | ${structures\_entities\_company\_directors}sourced from mycrm / structures & entities tab |
| Shareholder/s | ${structures\_entities\_company\_shareholders}sourced from mycrm / structures & entities tab |
| Comments | Notes | ${structures\_entities\_company\_notes}sourced from mycrm / structures & entities tab |

|  |  |
| --- | --- |
| **Trust** | |
| Name | ${structures\_entities\_trust\_name}sourced from mycrm / structures & entities tab |
| Purpose | ${structures\_entities\_trust\_purpose}sourced from mycrm / structures & entities tab |
| Trustee Type | ${structures\_entities\_trust\_trustee\_type}sourced from mycrm / structures & entities tab |
| Trustee/s | ${structures\_entities\_trust\_trustees}sourced from mycrm / structures & entities tab |
| Beneficiaries | ${structures\_entities\_trust\_beneficiaries}sourced from mycrm / structures & entities tab |
| Comments | Notes | ${structures\_entities\_trust\_notes}sourced from mycrm / structures & entities tab |

|  |  |
| --- | --- |
| **Partnership** | |
| Name | ${structures\_entities\_partnership\_name}sourced from mycrm / structures & entities tab |
| Purpose | ${structures\_entities\_partnership\_purpose}sourced from mycrm / structures & entities tab |
| Partners | ${structures\_entities\_partnership\_partners}sourced from mycrm / structures & entities tab |
| Comments | Notes | ${structures\_entities\_partnership\_notes}sourced from mycrm / structures & entities tab |

CashFlow

Not in Scope / Not Disclosed / None / Section Not Applicable because:

|  |  |  |  |
| --- | --- | --- | --- |
| **Income Summary (Annual)** | | | |
| **Source of Income** | **Client 1 ($ before tax)** | **Client 2 ($ before tax)** | **Joint ($ before tax)** |
| ${cashflow\_income\_source\_1}sourced from mycrm / cashflow tab | ${cashflow\_income\_source\_1\_client\_1}sourced from mycrm / cashflow tab | ${cashflow\_income\_source\_1\_client\_2}sourced from mycrm / cashflow tab |  |
| ${cashflow\_income\_source\_2}sourced from mycrm / cashflow tab | ${cashflow\_income\_source\_2\_client\_1}sourced from mycrm / cashflow tab | ${cashflow\_income\_source\_2\_client\_2}sourced from mycrm / cashflow tab |  |
| ${cashflow\_income\_source\_3}sourced from mycrm / cashflow tab | ${cashflow\_income\_source\_3\_client\_1}sourced from mycrm / cashflow tab | ${cashflow\_income\_source\_3\_client\_2}sourced from mycrm / cashflow tab |  |
| ${cashflow\_income\_source\_4}sourced from mycrm / cashflow tab | ${cashflow\_income\_source\_4\_client\_1}sourced from mycrm / cashflow tab | ${cashflow\_income\_source\_4\_client\_2}sourced from mycrm / cashflow tab |  |
| ${cashflow\_income\_source\_5}sourced from mycrm / cashflow tab | ${cashflow\_income\_source\_5\_client\_1}sourced from mycrm / cashflow tab | ${cashflow\_income\_source\_5\_client\_2}sourced from mycrm / cashflow tab |  |
| ${cashflow\_income\_source\_6}sourced from mycrm / cashflow tab | ${cashflow\_income\_source\_6\_client\_1}sourced from mycrm / cashflow tab | ${cashflow\_income\_source\_6\_client\_2}sourced from mycrm / cashflow tab |  |
| **INCOME (before tax)** |  |  |  |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Expenses / Savings (Annual)** | **Client 1** | *Tax Deductible* | **Client 2** | *Tax Deductible* | **Joint** | *Tax Deductible* |
| ${cashflow\_expenses\_savings\_1}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_1\_client\_1}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_1\_client\_1\_taxable}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_1\_client\_2}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_1\_client\_2\_taxable}sourced from mycrm / cashflow tab |  |  |
| ${cashflow\_expenses\_savings\_2}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_2\_client\_1}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_2\_client\_1\_taxable}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_2\_client\_2}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_2\_client\_2\_taxable}sourced from mycrm / cashflow tab |  |  |
| ${cashflow\_expenses\_savings\_3}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_3\_client\_1}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_3\_client\_1\_taxable}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_3\_client\_2}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_3\_client\_2\_taxable}sourced from mycrm / cashflow tab |  |  |
| ${cashflow\_expenses\_savings\_4}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_4\_client\_1}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_4\_client\_1\_taxable}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_4\_client\_2}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_4\_client\_2\_taxable}sourced from mycrm / cashflow tab |  |  |
| ${cashflow\_expenses\_savings\_5}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_5\_client\_1}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_5\_client\_1\_taxable}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_5\_client\_2}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_5\_client\_2\_taxable}sourced from mycrm / cashflow tab |  |  |
| ${cashflow\_expenses\_savings\_6}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_6\_client\_1}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_6\_client\_1\_taxable}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_6\_client\_2}sourced from mycrm / cashflow tab | ${cashflow\_expenses\_savings\_6\_client\_2\_taxable}sourced from mycrm / cashflow tab |  |  |
| **EXPENSES / SAVINGS** |  | |  | |  | |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Debt Repayments (Annual)** | **Client 1** | *Tax Deductible* | **Client 2** | *Tax Deductible* | **Joint** | *Tax Deductible* |
| ${cashflow\_debt\_repayments\_1}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_1\_client\_1}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_1\_client\_1\_taxable}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_1\_client\_2}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_1\_client\_2\_taxable}sourced from mycrm / cashflow tab |  |  |
| ${cashflow\_debt\_repayments\_2}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_2\_client\_1}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_2\_client\_1\_taxable}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_2\_client\_2}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_2\_client\_2\_taxable}sourced from mycrm / cashflow tab |  |  |
| ${cashflow\_debt\_repayments\_3}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_2\_client\_1}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_3\_client\_1\_taxable}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_3\_client\_2}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_3\_client\_2\_taxable}sourced from mycrm / cashflow tab |  |  |
| ${cashflow\_debt\_repayments\_4}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_2\_client\_1}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_4\_client\_1\_taxable}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_4\_client\_2}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_4\_client\_2\_taxable}sourced from mycrm / cashflow tab |  |  |
| ${cashflow\_debt\_repayments\_5}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_2\_client\_1}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_5\_client\_1\_taxable}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_5\_client\_2}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_5\_client\_2\_taxable}sourced from mycrm / cashflow tab |  |  |
| ${cashflow\_debt\_repayments\_6}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_2\_client\_1}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_6\_client\_1\_taxable}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_6\_client\_2}sourced from mycrm / cashflow tab | ${cashflow\_debt\_repayments\_6\_client\_2\_taxable}sourced from mycrm / cashflow tab |  |  |
| **EXPENSES / SAVINGS** |  | |  | |  | |

|  |  |
| --- | --- |
| **Expenditure Details** | |
| What is your annual cost of living? | user manually enters data / no need to link to mycrm |
| Do you have a cashflow surplus? If so, approximately how much per month? | user manually enters data / no need to link to mycrm |
| If you have a cashflow surplus, how is this allocated or spent? | user manually enters data / no need to link to mycrm |
| If you have a cashflow deficit, how is this being funded? | user manually enters data / no need to link to mycrm |

planned future significant expenditure

None / Not in Scope / Not Disclosed

|  |  |  |
| --- | --- | --- |
| **Planned future significant expenditure (e.g. new car, renovations, overseas trips, etc.)** | | |
| **What** | **Amount** | **When** |
| ${capital\_expenses\_planned\_future\_significant\_expenditure\_1}sourced from mycrm / capital expenses tab | ${capital\_expenses\_amount\_1}sourced from mycrm / capital expenses tab | ${capital\_expenses\_when\_1}sourced from mycrm / capital expenses tab |
| ${capital\_expenses\_planned\_future\_significant\_expenditure\_2}sourced from mycrm / capital expenses tab | ${capital\_expenses\_amount\_2}sourced from mycrm / capital expenses tab | ${capital\_expenses\_when\_2}sourced from mycrm / capital expenses tab |
| ${capital\_expenses\_planned\_future\_significant\_expenditure\_3}sourced from mycrm / capital expenses tab | ${capital\_expenses\_amount\_3}sourced from mycrm / capital expenses tab | ${capital\_expenses\_when\_3}sourced from mycrm / capital expenses tab |
| ${capital\_expenses\_planned\_future\_significant\_expenditure\_4}sourced from mycrm / capital expenses tab | ${capital\_expenses\_amount\_4}sourced from mycrm / capital expenses tab | ${capital\_expenses\_when\_4}sourced from mycrm / capital expenses tab |
| ${capital\_expenses\_planned\_future\_significant\_expenditure\_5}sourced from mycrm / capital expenses tab | ${capital\_expenses\_amount\_5}sourced from mycrm / capital expenses tab | ${capital\_expenses\_when\_5}sourced from mycrm / capital expenses tab |
| ${capital\_expenses\_planned\_future\_significant\_expenditure\_6}sourced from mycrm / capital expenses tab | ${capital\_expenses\_amount\_6}sourced from mycrm / capital expenses tab | ${capital\_expenses\_when\_6}sourced from mycrm / capital expenses tab |

other

None / Not in Scope / Not Disclosed

|  |  |  |
| --- | --- | --- |
|  | **Client 1** | **Client 2** |
| Do you anticipate any significant changes to your income or expenses in the next 12 months? | ${cashflow\_any\_significant\_changes\_to\_income\_expenses}sourced from mycrm / cashflow tab | ${cashflow\_any\_significant\_changes\_to\_income\_expenses}sourced from mycrm / cashflow tab |
| Are you expecting to receive any lump-sum payments in the next 12 months (e.g. inheritance, sale of assets, etc.)? | ${cashflow\_expecting\_any\_lump\_sum\_payments}sourced from mycrm / cashflow tab | ${cashflow\_expecting\_any\_lump\_sum\_payments}sourced from mycrm / cashflow tab |
| Comments | ${cashflow\_cashflow\_notes}sourced from mycrm / cashflow tab | |

Assets & Liabilities

Not in Scope / Not Disclosed / None / See attached statements / Section Not Applicable because:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Lifestyle Assets** | **Owner** | **Split %** | **Current Vale** | **Purchase Price** | **Purchase Date** | **Linked to loan** |
| ${assets\_lifestlye\_assets\_1} sourced from mycrm / assets tab | ${assets\_la\_value\_1\_client\_1} sourced from mycrm / assets tab |  | ${assets\_la\_value\_1\_client\_2} sourced from mycrm / assets tab | ${assets\_la\_purchase\_price\_1} sourced from mycrm / assets tab | ${assets\_la\_purchase\_date\_1} sourced from mycrm / assets tab | ${assets\_la\_linked\_to\_loan\_1} sourced from mycrm / assets tab |
| ${assets\_lifestlye\_assets\_2} sourced from mycrm / assets tab | ${assets\_la\_value\_2\_client\_1} sourced from mycrm / assets tab |  | ${assets\_la\_value\_2\_client\_2} sourced from mycrm / assets tab | ${assets\_la\_purchase\_price\_2} sourced from mycrm / assets tab | ${assets\_la\_purchase\_date\_2} sourced from mycrm / assets tab | ${assets\_la\_linked\_to\_loan\_2} sourced from mycrm / assets tab |
| ${assets\_lifestlye\_assets\_3} sourced from mycrm / assets tab | ${assets\_la\_value\_3\_client\_1} sourced from mycrm / assets tab |  | ${assets\_la\_value\_3\_client\_2} sourced from mycrm / assets tab | ${assets\_la\_purchase\_price\_3} sourced from mycrm / assets tab | ${assets\_la\_purchase\_date\_3} sourced from mycrm / assets tab | ${assets\_la\_linked\_to\_loan\_3} sourced from mycrm / assets tab |
| ${assets\_lifestlye\_assets\_4} sourced from mycrm / assets tab | ${assets\_la\_value\_4\_client\_1} sourced from mycrm / assets tab |  | ${assets\_la\_value\_4\_client\_2} sourced from mycrm / assets tab | ${assets\_la\_purchase\_price\_4} sourced from mycrm / assets tab | ${assets\_la\_purchase\_date\_4} sourced from mycrm / assets tab | ${assets\_la\_linked\_to\_loan\_4} sourced from mycrm / assets tab |
| ${assets\_lifestlye\_assets\_5} sourced from mycrm / assets tab | ${assets\_la\_value\_5\_client\_1} sourced from mycrm / assets tab |  | ${assets\_la\_value\_5\_client\_2} sourced from mycrm / assets tab | ${assets\_la\_purchase\_price\_5} sourced from mycrm / assets tab | ${assets\_la\_purchase\_date\_5} sourced from mycrm / assets tab | ${assets\_la\_linked\_to\_loan\_5} sourced from mycrm / assets tab |
| ${assets\_lifestlye\_assets\_6} sourced from mycrm / assets tab | ${assets\_la\_value\_6\_client\_1} sourced from mycrm / assets tab |  | ${assets\_la\_value\_6\_client\_2} sourced from mycrm / assets tab | ${assets\_la\_purchase\_price\_6} sourced from mycrm / assets tab | ${assets\_la\_purchase\_date\_6} sourced from mycrm / assets tab | ${assets\_la\_linked\_to\_loan\_6} sourced from mycrm / assets tab |
| ${assets\_lifestlye\_assets\_7} sourced from mycrm / assets tab | ${assets\_la\_value\_7\_client\_1} sourced from mycrm / assets tab |  | ${assets\_la\_value\_7\_client\_2} sourced from mycrm / assets tab | ${assets\_la\_purchase\_price\_7} sourced from mycrm / assets tab | ${assets\_la\_purchase\_date\_7} sourced from mycrm / assets tab | ${assets\_la\_linked\_to\_loan\_7} sourced from mycrm / assets tab |
| ${assets\_lifestlye\_assets\_8} sourced from mycrm / assets tab | ${assets\_la\_value\_8\_client\_1} sourced from mycrm / assets tab |  | ${assets\_la\_value\_8\_client\_2} sourced from mycrm / assets tab | ${assets\_la\_purchase\_price\_8} sourced from mycrm / assets tab | ${assets\_la\_purchase\_date\_8} sourced from mycrm / assets tab | ${assets\_la\_linked\_to\_loan\_8} sourced from mycrm / assets tab |
| ${assets\_lifestlye\_assets\_9} sourced from mycrm / assets tab | ${assets\_la\_value\_9\_client\_1} sourced from mycrm / assets tab |  | ${assets\_la\_value\_9\_client\_2} sourced from mycrm / assets tab | ${assets\_la\_purchase\_price\_9} sourced from mycrm / assets tab | ${assets\_la\_purchase\_date\_9} sourced from mycrm / assets tab | ${assets\_la\_linked\_to\_loan\_9} sourced from mycrm / assets tab |
| ${assets\_lifestlye\_assets\_10} sourced from mycrm / assets tab | ${assets\_la\_value\_10\_client\_1  } sourced from mycrm / assets tab |  | ${assets\_la\_value\_10\_client\_2} sourced from mycrm / assets tab | ${assets\_la\_purchase\_price\_10} sourced from mycrm / assets tab | ${assets\_la\_purchase\_date\_10} sourced from mycrm / assets tab | ${assets\_la\_linked\_to\_loan\_10} sourced from mycrm / assets tab |
| ${assets\_lifestlye\_assets\_11} sourced from mycrm / assets tab | ${assets\_la\_value\_11\_client\_1} sourced from mycrm / assets tab |  | ${assets\_la\_value\_11\_client\_2} sourced from mycrm / assets tab | ${assets\_la\_purchase\_price\_11} sourced from mycrm / assets tab | ${assets\_la\_purchase\_date\_11} sourced from mycrm / assets tab | ${assets\_la\_linked\_to\_loan\_11} sourced from mycrm / assets tab |

|  |  |  |
| --- | --- | --- |
| **Bank Accounts (Non-Super)** | **Owner** | **Current Value** |
| ${assets\_fa\_bank\_account\_1} sourced from mycrm / assets tab | ${assets\_fa\_value\_1\_client\_1} sourced from mycrm / assets tab | ${assets\_fa\_value\_1\_client\_2} sourced from mycrm / assets tab |
| ${assets\_fa\_bank\_account\_2} sourced from mycrm / assets tab | ${assets\_fa\_value\_2\_client\_1} sourced from mycrm / assets tab | ${assets\_fa\_value\_2\_client\_2} sourced from mycrm / assets tab |
| ${assets\_fa\_bank\_account\_3} sourced from mycrm / assets tab | ${assets\_fa\_value\_3\_client\_1} sourced from mycrm / assets tab | ${assets\_fa\_value\_3\_client\_2} sourced from mycrm / assets tab |
| ${assets\_fa\_bank\_account\_4} sourced from mycrm / assets tab | ${assets\_fa\_value\_4\_client\_1} sourced from mycrm / assets tab | ${assets\_fa\_value\_4\_client\_2} sourced from mycrm / assets tab |
| ${assets\_fa\_bank\_account\_5} sourced from mycrm / assets tab | ${assets\_fa\_value\_5\_client\_1} sourced from mycrm / assets tab | ${assets\_fa\_value\_5\_client\_2} sourced from mycrm / assets tab |
| ${assets\_fa\_bank\_account\_6} sourced from mycrm / assets tab | ${assets\_fa\_value\_6\_client\_1} sourced from mycrm / assets tab | ${assets\_fa\_value\_6\_client\_2} sourced from mycrm / assets tab |
| ${assets\_fa\_bank\_account\_7} sourced from mycrm / assets tab | ${assets\_fa\_value\_7\_client\_1} sourced from mycrm / assets tab | ${assets\_fa\_value\_7\_client\_2} sourced from mycrm / assets tab |
| ${assets\_fa\_bank\_account\_8} sourced from mycrm / assets tab | ${assets\_fa\_value\_8\_client\_1} sourced from mycrm / assets tab | ${assets\_fa\_value\_8\_client\_2} sourced from mycrm / assets tab |
| ${assets\_fa\_bank\_account\_9} sourced from mycrm / assets tab | ${assets\_fa\_value\_9\_client\_1} sourced from mycrm / assets tab | ${assets\_fa\_value\_9\_client\_2} sourced from mycrm / assets tab |
| ${assets\_fa\_bank\_account\_10} sourced from mycrm / assets tab | ${assets\_fa\_value\_10\_client\_1} sourced from mycrm / assets tab | ${assets\_fa\_value\_10\_client\_2} sourced from mycrm / assets tab |
| ${assets\_fa\_bank\_account\_11} sourced from mycrm / assets tab | ${assets\_fa\_value\_11\_client\_1} sourced from mycrm / assets tab | ${assets\_fa\_value\_11\_client\_2} sourced from mycrm / assets tab |
| ${assets\_fa\_bank\_account\_12} sourced from mycrm / assets tab | ${assets\_fa\_value\_12\_client\_1} sourced from mycrm / assets tab | ${assets\_fa\_value\_12\_client\_2} sourced from mycrm / assets tab |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Investment Assets (Non-Super)** | **Owner** | **Purchase Price** | **Purchase Date** | **Current Value** |
| ${assets\_investment\_non\_super\_1} sourced from mycrm / assets tab | ${assets\_ins\_value\_1\_client\_1} sourced from mycrm / assets tab | ${assets\_ins\_purchase\_price\_1} sourced from mycrm / assets tab | ${assets\_ins\_purchase\_date\_1} sourced from mycrm / assets tab | ${assets\_ins\_value\_1\_client\_2} sourced from mycrm / assets tab |
| ${assets\_investment\_non\_super\_2} sourced from mycrm / assets tab | ${assets\_ins\_value\_2\_client\_1} sourced from mycrm / assets tab | ${assets\_ins\_purchase\_price\_2} sourced from mycrm / assets tab | ${assets\_ins\_purchase\_date\_2} sourced from mycrm / assets tab | ${assets\_ins\_value\_2\_client\_2} sourced from mycrm / assets tab |
| ${assets\_investment\_non\_super\_3} sourced from mycrm / assets tab | ${assets\_ins\_value\_3\_client\_1} sourced from mycrm / assets tab | ${assets\_ins\_purchase\_price\_3} sourced from mycrm / assets tab | ${assets\_ins\_purchase\_date\_3} sourced from mycrm / assets tab | ${assets\_ins\_value\_3\_client\_2} sourced from mycrm / assets tab |
| ${assets\_investment\_non\_super\_4} sourced from mycrm / assets tab | ${assets\_ins\_value\_4\_client\_1} sourced from mycrm / assets tab | ${assets\_ins\_purchase\_price\_4} sourced from mycrm / assets tab | ${assets\_ins\_purchase\_date\_4} sourced from mycrm / assets tab | ${assets\_ins\_value\_4\_client\_2} sourced from mycrm / assets tab |
| ${assets\_investment\_non\_super\_5} sourced from mycrm / assets tab | ${assets\_ins\_value\_5\_client\_1} sourced from mycrm / assets tab | ${assets\_ins\_purchase\_price\_5} sourced from mycrm / assets tab | ${assets\_ins\_purchase\_date\_5} sourced from mycrm / assets tab | ${assets\_ins\_value\_5\_client\_2} sourced from mycrm / assets tab |
| ${assets\_investment\_non\_super\_6} sourced from mycrm / assets tab | ${assets\_ins\_value\_6\_client\_1} sourced from mycrm / assets tab | ${assets\_ins\_purchase\_price\_6} sourced from mycrm / assets tab | ${assets\_ins\_purchase\_date\_6} sourced from mycrm / assets tab | ${assets\_ins\_value\_6\_client\_2} sourced from mycrm / assets tab |
| ${assets\_investment\_non\_super\_7} sourced from mycrm / assets tab | ${assets\_ins\_value\_7\_client\_1} sourced from mycrm / assets tab | ${assets\_ins\_purchase\_price\_7} sourced from mycrm / assets tab | ${assets\_ins\_purchase\_date\_7} sourced from mycrm / assets tab | ${assets\_ins\_value\_7\_client\_2} sourced from mycrm / assets tab |
| ${assets\_investment\_non\_super\_8} sourced from mycrm / assets tab | ${assets\_ins\_value\_8\_client\_1} sourced from mycrm / assets tab | ${assets\_ins\_purchase\_price\_8} sourced from mycrm / assets tab | ${assets\_ins\_purchase\_date\_8} sourced from mycrm / assets tab | ${assets\_ins\_value\_8\_client\_2} sourced from mycrm / assets tab |
| ${assets\_investment\_non\_super\_9} sourced from mycrm / assets tab | ${assets\_ins\_value\_9\_client\_1} sourced from mycrm / assets tab | ${assets\_ins\_purchase\_price\_9} sourced from mycrm / assets tab | ${assets\_ins\_purchase\_date\_9} sourced from mycrm / assets tab | ${assets\_ins\_value\_9\_client\_2} sourced from mycrm / assets tab |
| ${assets\_investment\_non\_super\_10} sourced from mycrm / assets tab | ${assets\_ins\_value\_10\_client\_1} sourced from mycrm / assets tab | ${assets\_ins\_purchase\_price\_10} sourced from mycrm / assets tab | ${assets\_} sourced from mycrm / assets tab | ${assets\_ins\_value\_10\_client\_2} sourced from mycrm / assets tab |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Superannuation Assets (Accumulation)** | **Owner** | **Purchase Price** | **Purchase Date** | **Current Value** |
| ${assets\_superannuation\_accumulation\_1} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_value\_1\_client\_1} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_purchase\_price\_1} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_purchase\_date\_1} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_value\_1\_client\_2} sourced from mycrm / assets tab |
| ${assets\_superannuation\_accumulation\_2} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_value\_2\_client\_1} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_purchase\_price\_2} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_purchase\_date\_2} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_value\_2\_client\_2} sourced from mycrm / assets tab |
| ${assets\_superannuation\_accumulation\_3} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_value\_3\_client\_1} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_purchase\_price\_3} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_purchase\_date\_3} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_value\_3\_client\_2} sourced from mycrm / assets tab |
| ${assets\_superannuation\_accumulation\_4} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_value\_4\_client\_1} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_purchase\_price\_4} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_purchase\_date\_4} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_value\_4\_client\_2} sourced from mycrm / assets tab |
| ${assets\_superannuation\_accumulation\_5} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_value\_5\_client\_1} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_purchase\_price\_5} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_purchase\_date\_5} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_value\_5\_client\_2} sourced from mycrm / assets tab |
| ${assets\_superannuation\_accumulation\_6} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_value\_6\_client\_1} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_purchase\_price\_6} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_purchase\_date\_6} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_value\_6\_client\_2} sourced from mycrm / assets tab |
| ${assets\_superannuation\_accumulation\_7} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_value\_7\_client\_1} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_purchase\_price\_7} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_purchase\_date\_7} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_value\_7\_client\_2} sourced from mycrm / assets tab |
| ${assets\_superannuation\_accumulation\_8} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_value\_8\_client\_1} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_purchase\_price\_8} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_purchase\_date\_8} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_value\_8\_client\_2} sourced from mycrm / assets tab |
| ${assets\_superannuation\_accumulation\_9} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_value\_9\_client\_1} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_purchase\_price\_9}sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_purchase\_date\_9} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_value\_9\_client\_2} sourced from mycrm / assets tab |
| ${assets\_superannuation\_accumulation\_10} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_value\_10\_client\_1} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_purchase\_price\_10}sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_purchase\_date\_10} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_value\_10\_client\_2} sourced from mycrm / assets tab |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Superannuation Assets (Pension)** | **Owner** | **Purchase Price** | **Purchase Date** | **Current Value** |
| ${assets\_superannuation\_accumulation\_pd\_1} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_value\_1\_client\_1} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_purchase\_price\_1} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_purchase\_date\_1} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_value\_1\_client\_2} sourced from mycrm / assets tab |
| ${assets\_superannuation\_accumulation\_pd\_2} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_value\_2\_client\_1} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_purchase\_price\_2} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_purchase\_date\_2} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_value\_2\_client\_2} sourced from mycrm / assets tab |
| ${assets\_superannuation\_accumulation\_pd\_3} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_value\_3\_client\_1} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_purchase\_price\_3} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_purchase\_date\_3} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_value\_3\_client\_2} sourced from mycrm / assets tab |
| ${assets\_superannuation\_accumulation\_pd\_4} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_value\_4\_client\_1} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_purchase\_price\_4} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_purchase\_date\_4} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_value\_4\_client\_2} sourced from mycrm / assets tab |
| ${assets\_superannuation\_accumulation\_pd\_5} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_value\_5\_client\_1} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_purchase\_price\_5} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_purchase\_date\_5} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_value\_5\_client\_2} sourced from mycrm / assets tab |
| ${assets\_superannuation\_accumulation\_pd\_6} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_value\_6\_client\_1} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_purchase\_price\_6} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_purchase\_date\_6} sourced from mycrm / assets tab | ${assets\_superannuation\_accumulation\_pd\_value\_6\_client\_2} sourced from mycrm / assets tab |

|  |
| --- |
| **Comments:**  ${assets\_assets\_notes} sourced from mycrm / assets tab |

Liabilities

None / Not in Scope / Not Disclosed / See attached statements / Section Not Applicable because:

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Liability |**  **Description** | **Outstanding Balance Client 1** | **Outstanding Balance Client 1** | **Start Date** | **Interest Rate (p.a.)** | **Fixed / Variable** | **Repayments / Frequency** | **Repayment Type (I/O P&I)** | **Tax Deductible Interest** |
| ${liabilities\_liability\_description\_1}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_1\_client\_1}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_1\_client\_2}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_1\_start\_date}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_1\_interest}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_1\_fix\_var}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_1\_repayments}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_1\_io\_pi}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_1\_tax\_deduction}sourced from mycrm / liabilities tab |
| ${liabilities\_liability\_description\_2}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_2\_client\_1}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_2\_client\_2}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_2\_start\_date}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_2\_interest}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_2\_fix\_var}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_2\_repayments}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_2\_io\_pi}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_2\_tax\_deduction}sourced from mycrm / liabilities tab |
| ${liabilities\_liability\_description\_3}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_3\_client\_1}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_3\_client\_2}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_3\_start\_date}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_3\_interest}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_3\_fix\_var}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_3\_repayments}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_3\_io\_pi}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_3\_tax\_deduction}sourced from mycrm / liabilities tab |
| ${liabilities\_liability\_description\_4}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_4\_client\_1}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_4\_client\_2} | ${liabilities\_liability\_description\_4\_start\_date}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_4\_interest}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_4\_fix\_var}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_4\_repayments}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_4\_io\_pi}sourced from mycrm / liabilities tab | ${liabilities\_liability\_description\_4\_tax\_deduction}sourced from mycrm / liabilities tab |
| **Total** |  |  |  |  |  |  |  |  |

|  |  |
| --- | --- |
| **Comments** | ${liabilities\_liabilities\_notes}sourced from mycrm / liabilities tab |

Net Worth

|  |  |
| --- | --- |
| **Total Lifestyle Assets** |  |
| **+ Total Investment & Super Assets** |  |
| **- Total Liabilities** |  |
| **NET WORTH** |  |

Your Personal Insurance

None / Not in Scope / Not Disclosed / See attached statements / Section Not Applicable because:

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Life, TPD, Trauma, Income Protection** | | | | | | | | | | | |
| Insurer | Policy number | Super/ Non-super | Life Insured | Owner | Cover Details | | | | Premium  per year | Premium  Type | Tax Deduction |
| Cover Type | Sum Insured | Waiting Period | Benefit Period |
| ${insurance\_insurer\_1} sourced from mycrm / insurance tab | ${insurance\_policy\_1} sourced from mycrm / insurance tab | ${insurance\_sup\_non\_sup\_1} sourced from mycrm / insurance tab | ${insurance\_life\_insured\_1} sourced from mycrm / insurance tab | ${insurance\_owner\_1} sourced from mycrm / insurance tab | ${insurance\_cover\_type\_1} sourced from mycrm / insurance tab | ${insurance\_sum\_insured\_1} sourced from mycrm / insurance tab | ${insurance\_wp\_1} sourced from mycrm / insurance tab | ${insurance\_bp\_1} sourced from mycrm / insurance tab | ${insurance\_premium\_per\_year\_1} sourced from mycrm / insurance tab | ${insurance\_premium\_type\_1} sourced from mycrm / insurance tab | ${insurance\_premium\_tax\_dedctn\_1} sourced from mycrm / insurance tab |
| ${insurance\_insurer\_2} sourced from mycrm / insurance tab | ${insurance\_policy\_2} sourced from mycrm / insurance tab | ${insurance\_sup\_non\_sup\_2} sourced from mycrm / insurance tab | ${insurance\_life\_insured\_2} sourced from mycrm / insurance tab | ${insurance\_owner\_2} sourced from mycrm / insurance tab | ${insurance\_cover\_type\_2} sourced from mycrm / insurance tab | ${insurance\_sum\_insured\_2} sourced from mycrm / insurance tab | ${insurance\_wp\_2} sourced from mycrm / insurance tab | ${insurance\_bp\_2} sourced from mycrm / insurance tab | ${insurance\_premium\_per\_year\_2} sourced from mycrm / insurance tab | ${insurance\_premium\_type\_2} sourced from mycrm / insurance tab | ${insurance\_premium\_tax\_dedctn\_2} sourced from mycrm / insurance tab |
| ${insurance\_insurer\_3} sourced from mycrm / insurance tab | ${insurance\_policy\_3} sourced from mycrm / insurance tab | ${insurance\_sup\_non\_sup\_3} sourced from mycrm / insurance tab | ${insurance\_life\_insured\_3} sourced from mycrm / insurance tab | ${insurance\_owner\_3} sourced from mycrm / insurance tab | ${insurance\_cover\_type\_3} sourced from mycrm / insurance tab | ${insurance\_sum\_insured\_3} sourced from mycrm / insurance tab | ${insurance\_wp\_3} sourced from mycrm / insurance tab | ${insurance\_bp\_3} sourced from mycrm / insurance tab | ${insurance\_premium\_per\_year\_3} sourced from mycrm / insurance tab | ${insurance\_premium\_type\_3} sourced from mycrm / insurance tab | ${insurance\_premium\_tax\_dedctn\_3} sourced from mycrm / insurance tab |
| ${insurance\_insurer\_4} sourced from mycrm / insurance tab | ${insurance\_policy\_4} sourced from mycrm / insurance tab | ${insurance\_sup\_non\_sup\_4} sourced from mycrm / insurance tab | ${insurance\_life\_insured\_4} sourced from mycrm / insurance tab | ${insurance\_owner\_4} sourced from mycrm / insurance tab | ${insurance\_cover\_type\_4} sourced from mycrm / insurance tab | ${insurance\_sum\_insured\_4} sourced from mycrm / insurance tab | ${insurance\_wp\_4} sourced from mycrm / insurance tab | ${insurance\_bp\_4} sourced from mycrm / insurance tab | ${insurance\_premium\_per\_year\_4} sourced from mycrm / insurance tab | ${insurance\_premium\_type\_4} sourced from mycrm / insurance tab | ${insurance\_premium\_tax\_dedctn\_4} sourced from mycrm / insurance tab |
| ${insurance\_insurer\_5} sourced from mycrm / insurance tab | ${insurance\_policy\_5} sourced from mycrm / insurance tab | ${insurance\_sup\_non\_sup\_5} sourced from mycrm / insurance tab | ${insurance\_life\_insured\_5} sourced from mycrm / insurance tab | ${insurance\_owner\_5} sourced from mycrm / insurance tab | ${insurance\_cover\_type\_5} sourced from mycrm / insurance tab | ${insurance\_sum\_insured\_5} sourced from mycrm / insurance tab | ${insurance\_wp\_5} sourced from mycrm / insurance tab | ${insurance\_bp\_5} sourced from mycrm / insurance tab | ${insurance\_premium\_per\_year\_5} sourced from mycrm / insurance tab | ${insurance\_premium\_type\_5} sourced from mycrm / insurance tab | ${insurance\_premium\_tax\_dedctn\_5} sourced from mycrm / insurance tab |
| ${insurance\_insurer\_6} sourced from mycrm / insurance tab | ${insurance\_policy\_6} sourced from mycrm / insurance tab | ${insurance\_sup\_non\_sup\_6} sourced from mycrm / insurance tab | ${insurance\_life\_insured\_6} sourced from mycrm / insurance tab | ${insurance\_owner\_6} sourced from mycrm / insurance tab | ${insurance\_cover\_type\_6} sourced from mycrm / insurance tab | ${insurance\_sum\_insured\_6} sourced from mycrm / insurance tab | ${insurance\_wp\_6} sourced from mycrm / insurance tab | ${insurance\_bp\_6} sourced from mycrm / insurance tab | ${insurance\_premium\_per\_year\_6} sourced from mycrm / insurance tab | ${insurance\_premium\_type\_6} sourced from mycrm / insurance tab | ${insurance\_premium\_tax\_dedctn\_6} sourced from mycrm / insurance tab |
| ${insurance\_insurer\_7} sourced from mycrm / insurance tab | ${insurance\_policy\_7} sourced from mycrm / insurance tab | ${insurance\_sup\_non\_sup\_7} sourced from mycrm / insurance tab | ${insurance\_life\_insured\_7} sourced from mycrm / insurance tab | ${insurance\_owner\_7} sourced from mycrm / insurance tab | ${insurance\_cover\_type\_7} sourced from mycrm / insurance tab | ${insurance\_sum\_insured\_7} sourced from mycrm / insurance tab | ${insurance\_wp\_7} sourced from mycrm / insurance tab | ${insurance\_bp\_7} sourced from mycrm / insurance tab | ${insurance\_premium\_per\_year\_7} sourced from mycrm / insurance tab | ${insurance\_premium\_type\_7} sourced from mycrm / insurance tab | ${insurance\_premium\_tax\_dedctn\_7} sourced from mycrm / insurance tab |
| ${insurance\_insurer\_8} sourced from mycrm / insurance tab | ${insurance\_policy\_8} sourced from mycrm / insurance tab | ${insurance\_sup\_non\_sup\_8} sourced from mycrm / insurance tab | ${insurance\_life\_insured\_8} sourced from mycrm / insurance tab | ${insurance\_owner\_8} sourced from mycrm / insurance tab | ${insurance\_cover\_type\_8} sourced from mycrm / insurance tab | ${insurance\_sum\_insured\_8} sourced from mycrm / insurance tab | ${insurance\_wp\_8} sourced from mycrm / insurance tab | ${insurance\_bp\_8} sourced from mycrm / insurance tab | ${insurance\_premium\_per\_year\_8} sourced from mycrm / insurance tab | ${insurance\_premium\_type\_8} sourced from mycrm / insurance tab | ${insurance\_premium\_tax\_dedctn\_8} sourced from mycrm / insurance tab |

CLIENT 1: Have you had or do you understand what a term life insurance policy is? Yes No

CLIENT 2: Have you had or do you understand what a term life insurance policy is? Yes No

user manually enters data / no need to link to mycrm

**COMMENTS:**

${insurance\_insurance\_notes} sourced from mycrm / insurance tab

General Insurance

Not in Scope / Not Disclosed / None / See attached statements / Section Not Applicable because:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Insurer | Cover Type | Policy number | Owner | Sum Insured | | Premium  per year |
| ${insurance\_gi\_insurer\_1} sourced from mycrm / insurance tab | ${insurance\_gi\_cover\_type\_1} sourced from mycrm / insurance tab | ${insurance\_} sourced from mycrm / insurance tab | ${insurance\_gi\_cover\_type\_1} sourced from mycrm / insurance tab | ${insurance\_gi\_sum\_insured\_1} sourced from mycrm / insurance tab | ${insurance\_} sourced from mycrm / insurance tab | ${insurance\_gi\_premium\_per\_year\_1} sourced from mycrm / insurance tab |
| ${insurance\_gi\_insurer\_2} sourced from mycrm / insurance tab | ${insurance\_gi\_cover\_type\_2} sourced from mycrm / insurance tab | ${insurance\_} sourced from mycrm / insurance tab | ${insurance\_gi\_cover\_type\_2} sourced from mycrm / insurance tab | ${insurance\_gi\_sum\_insured\_2} sourced from mycrm / insurance tab | ${insurance\_} sourced from mycrm / insurance tab | ${insurance\_gi\_premium\_per\_year\_2} sourced from mycrm / insurance tab |
| ${insurance\_gi\_insurer\_3} sourced from mycrm / insurance tab | ${insurance\_gi\_cover\_type\_3} sourced from mycrm / insurance tab | ${insurance\_} sourced from mycrm / insurance tab | ${insurance\_gi\_cover\_type\_3} sourced from mycrm / insurance tab | ${insurance\_gi\_sum\_insured\_3} sourced from mycrm / insurance tab | ${insurance\_} sourced from mycrm / insurance tab | ${insurance\_gi\_premium\_per\_year\_3} sourced from mycrm / insurance tab |
| ${insurance\_gi\_insurer\_4} sourced from mycrm / insurance tab | ${insurance\_gi\_cover\_type\_4} sourced from mycrm / insurance tab | ${insurance\_} sourced from mycrm / insurance tab | ${insurance\_gi\_cover\_type\_4} sourced from mycrm / insurance tab | ${insurance\_gi\_sum\_insured\_4} sourced from mycrm / insurance tab | ${insurance\_} sourced from mycrm / insurance tab | ${insurance\_gi\_premium\_per\_year\_4} sourced from mycrm / insurance tab |
| ${insurance\_gi\_insurer\_5} sourced from mycrm / insurance tab | ${insurance\_gi\_cover\_type\_5} sourced from mycrm / insurance tab | ${insurance\_} sourced from mycrm / insurance tab | ${insurance\_gi\_cover\_type\_5} sourced from mycrm / insurance tab | ${insurance\_gi\_sum\_insured\_5} sourced from mycrm / insurance tab | ${insurance\_} sourced from mycrm / insurance tab | ${insurance\_gi\_premium\_per\_year\_5} sourced from mycrm / insurance tab |
| ${insurance\_gi\_insurer\_6} sourced from mycrm / insurance tab | ${insurance\_gi\_cover\_type\_6} sourced from mycrm / insurance tab | ${insurance\_} sourced from mycrm / insurance tab | ${insurance\_gi\_cover\_type\_6} sourced from mycrm / insurance tab | ${insurance\_gi\_sum\_insured\_6} sourced from mycrm / insurance tab | ${insurance\_} sourced from mycrm / insurance tab | ${insurance\_gi\_premium\_per\_year\_6} sourced from mycrm / insurance tab |

About Your Financial Position

|  |  |  |
| --- | --- | --- |
|  | **Client 1** | **Client 2** |
| At what age would you like to retire? |  |  |
| What is your desired retirement income (p.a.)? |  | |
| What are your past experiences with investing, if any? |  |  |
| Are there any types of investments you would like to include or avoid in your portfolio (e.g. for ethical reasons)? | If yes, please provide details: | If yes, please provide details: |
| How long before you think you will need to access your investments? | Access Now  Less than two years  Between two and five years  Between five and seven years Greater than seven years | Access Now  Less than two years  Between two and five years  Between five and seven years Greater than seven years |
| When selecting a product or platform, what is more important to you, is it the cost or quality of features? | Cost  Quality of features | Cost  Quality of features |
| How do you intend on funding your retirement? | Super  Age Pension | Super  Age Pension |
| What measures are you prepared to take in the event you fall short of your retirement goals? | Have enough money & sources of income for retirement  Other: extend working life / work part time / spend less in retirement | Have enough money & sources of income for retirement  Other: extend working life / work part time / spend less in retirement |

user manually enters data into this page / no need to link to mycrm

Superannuation Details – CLIENT 1

See attached statements

None / Not in Scope / Not Disclosed

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Client 1** | **Fund 1** | **Fund 2** | **Fund 3** | **Fund 4** |
| Fund name |  |  |  |  |
| Member number |  |  |  |  |
| Type | Accumulation  Defined Benefit | Accumulation  Defined Benefit | Accumulation  Defined Benefit | Accumulation  Defined Benefit |
| If defined benefit: Super salary Multiple  Retirement age |  |  |  |  |
| Balance Taxed: Untaxed: Tax free: |  |  |  |  |
| Date of balance |  |  |  |  |
| Date fund commenced |  |  |  |  |
| Eligible service date |  |  |  |  |
| Death nomination in place | Binding  Non-Binding  Non-Lapsing  None | Binding  Non-Binding  Non-Lapsing  None | Binding  Non-Binding  Non-Lapsing  None | Binding  Non-Binding  Non-Lapsing  None |
| Super Contribution Guarantee amount |  |  |  |  |
| Other concessional contributions |  |  |  |  |
| Non-concessional contributions |  |  |  |  |
| Insurance cover Life: TPD: IP: | Life  TPD  IP  WP  BP | Life  TPD  IP  WP  BP | Life  TPD  IP  WP  BP | Life  TPD  IP  WP  BP |
| Insurance premiums: |  |  |  |  |
| Fees payable: Management Administration Member fees |  |  |  |  |

user manually enters data into this page / no need to link to mycrm

Superannuation Details – CLIENT 2

See attached statements

None / Not in Scope / Not Disclosed

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Client 2** | **Fund 1** | **Fund 2** | **Fund 3** | **Fund 4** |
| Fund name |  |  |  |  |
| Member number |  |  |  |  |
| Type | Accumulation  Defined Benefit | Accumulation  Defined Benefit | Accumulation  Defined Benefit | Accumulation  Defined Benefit |
| If defined benefit: Super salary Multiple  Retirement age |  |  |  |  |
| Balance Taxed: Untaxed: Tax free: |  |  |  |  |
| Date of balance |  |  |  |  |
| Date fund commenced |  |  |  |  |
| Eligible service date |  |  |  |  |
| Death nomination in place | Binding  Non-Binding  Non-Lapsing  None | Binding  Non-Binding  Non-Lapsing  None | Binding  Non-Binding  Non-Lapsing  None | Binding  Non-Binding  Non-Lapsing  None |
| Super Contribution Guarantee amount |  |  |  |  |
| Other concessional contributions |  |  |  |  |
| Non-concessional contributions |  |  |  |  |
| Insurance cover Life: TPD: IP: | Life  TPD  IP  WP  BP | Life  TPD  IP  WP  BP | Life  TPD  IP $  WP  BP | Life  TPD  IP  WP  BP |
| Insurance premiums: |  |  |  |  |
| Fees payable: Management Administration Member fees |  |  |  |  |

user manually enters data into this page / no need to link to mycrm

Pension Details – CLIENT 1

See attached statements

None / Not in Scope / Not Disclosed

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Client 1** | **Fund 1** | **Fund 2** | **Fund 3** | **Fund 4** |
| Fund name |  |  |  |  |
| Member number |  |  |  |  |
| Owner |  |  |  |  |
| Type | ABP  Term Allocated  TTR  Annuity | ABP  Term Allocated  TTR  Annuity | ABP  Term Allocated  TTR  Annuity | ABP  Term Allocated  TTR  Annuity |
| Balance Taxable / Tax-free |  |  |  |  |
| Income payment |  |  |  |  |
| Payment frequency |  |  |  |  |
| Fees payable:  MER / Admin / Other |  |  |  |  |
| Reversionary to Spouse | Yes No | Yes No | Yes No | Yes No |
| Death nomination in place | Binding  Non-Binding  Non-Lapsing  None | Binding  Non-Binding  Non-Lapsing  None | Binding  Non-Binding  Non-Lapsing  None | Binding  Non-Binding  Non-Lapsing  None |

Pension Details – CLIENT 2

See attached statements

None / Not in Scope / Not Disclosed

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Client 2** | **Fund 1** | **Fund 2** | **Fund 3** | **Fund 4** |
| Fund name |  |  |  |  |
| Member number |  |  |  |  |
| Owner |  |  |  |  |
| Type | ABP  Term Allocated  TTR  Annuity | ABP  Term Allocated  TTR  Annuity | ABP  Term Allocated  TTR  Annuity | ABP  Term Allocated  TTR  Annuity |
| Balance Taxable / Tax-free |  |  |  |  |
| Income payment |  |  |  |  |
| Payment frequency |  |  |  |  |
| Fees payable:  MER / Admin / Other |  |  |  |  |
| Reversionary to Spouse | Yes No | Yes No | Yes No | Yes No |
| Death nomination in place | Binding  Non-Binding  Non-Lapsing  None | Binding  Non-Binding  Non-Lapsing  None | Binding  Non-Binding  Non-Lapsing  None | Binding  Non-Binding  Non-Lapsing  None |

user manually enters data into this page / no need to link to mycrm

Client Declaration

* I/We acknowledge that we have been given a Financial Services Guide and Adviser Profile by the adviser who will prepare my/our Statement of Advice.
* I/We hereby declare that the information contained in this form is true and correct to the best of my/our knowledge. My/our financial adviser has explained to me/us the information necessary to assess my/our circumstances and provide advice in respect to my/our objectives. I am / We are not aware of any other information that I/we have failed to disclose to the person to whom this form has been given which would be relevant to the preparing of my/our Statement of Advice.
* I/We give our permission for this information to be used for the preparation of my/our financial plan and I/we understand that the investment recommendations will be based solely on the information supplied in this form and any supporting documents provided.
* I/We understand that if the information contained in this form relating to our relevant circumstances is, or becomes incomplete or inaccurate, then the advice contained in the Statement of Advice may not be appropriate for me/us, and that, before acting on the advice, I/we need to consider the appropriateness of the advice, taking into account my/our objectives, financial situation and needs.
* I/We understand that our Tax File Number(s) is/are collected and stored as they may be requested by financial institutions for purposes related to my/our superannuation and/or investments. If I/we have provided our Tax File Number(s), I/we authorise my/our financial adviser or another representative of yourwealthplanner to provide, acting on my/our behalf, my/our Tax File Number when requested for these purposes (unless I/we have notified my/our financial adviser in writing otherwise, either in relation to a particular instance or generally).
* I/We understand that in the interest of efficient and accurate record keeping yourwealthplanner may record my/our discussions from time to time and will retain any such recordings on file.
* **I/We agree to pay my/our Financial Adviser a Statement of Advice Preparation Fee of 0 including GST.**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Client 1 | sourced from mycrm |  |  |  |  |
|  | Name |  | Sign |  | Date |
| Client 2 | sourced from mycrm |  |  |  |  |
|  | Name |  | Sign |  | Date |
| Adviser | ANDREW BELL |  |  |  |  |
|  | Name |  | Sign |  | Date |