

**FILTER**

## P& L By Markets

*\*All values in USD*

region All

sub\_zone All

Fiscal Year **2021**

| Customers      | net sales | COGS    | gross margin | gross margin% |
|----------------|-----------|---------|--------------|---------------|
| Australia      | 20.99M    | 14.08M  | 6.91M        | 32.92%        |
| Austria        | 2.84M     | 1.98M   | 0.86M        | 30.11%        |
| Bangladesh     | 6.95M     | 4.55M   | 2.40M        | 34.54%        |
| Canada         | 35.06M    | 21.66M  | 13.39M       | 38.21%        |
| China          | 22.89M    | 13.49M  | 9.40M        | 41.07%        |
| France         | 25.94M    | 14.73M  | 11.22M       | 43.24%        |
| Germany        | 12.01M    | 8.86M   | 3.14M        | 26.18%        |
| India          | 161.26M   | 109.65M | 51.61M       | 32.00%        |
| Indonesia      | 18.41M    | 11.34M  | 7.07M        | 38.41%        |
| Italy          | 11.72M    | 8.19M   | 3.53M        | 30.13%        |
| Japan          | 7.92M     | 4.24M   | 3.69M        | 46.52%        |
| Netherlands    | 7.98M     | 4.63M   | 3.36M        | 42.03%        |
| Newzealand     | 11.40M    | 5.90M   | 5.50M        | 48.23%        |
| Norway         | 13.68M    | 9.65M   | 4.03M        | 29.48%        |
| Pakistan       | 5.66M     | 3.61M   | 2.05M        | 36.18%        |
| Philippines    | 31.86M    | 19.40M  | 12.45M       | 39.09%        |
| Poland         | 5.19M     | 2.98M   | 2.21M        | 42.56%        |
| Portugal       | 11.83M    | 6.85M   | 4.98M        | 42.13%        |
| South Korea    | 48.97M    | 31.38M  | 17.59M       | 35.92%        |
| Spain          | 12.62M    | 8.44M   | 4.18M        | 33.13%        |
| Sweden         | 1.77M     | 1.06M   | 0.71M        | 40.22%        |
| United Kingdom | 34.15M    | 18.74M  | 15.41M       | 45.13%        |
| USA            | 87.78M    | 55.31M  | 32.47M       | 36.99%        |