

# Giuliano Forghieri

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A dedicated, emotionally intelligent undergraduate focused on problem-solving with an analytical mind and a strong work ethic, studying **Computer Science & Engineering** at the **Delft University of Technology** in The Netherlands.

I am deeply committed to my personal and professional development as demonstrated by the substantial work experiences and extracurricular activities I have undertaken. Having co-founded a successful business at the age of 17, I developed an ever-growing hunger for dealing with challenging situations. Combining this hunger with my passion for technology, my interest lies in computer software as well as in the financial markets **Core Competencies:**



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|--|--|--|
| <input type="checkbox"/> Great attention to detail           | <input type="checkbox"/> Leadership              | <input type="checkbox"/> Personal Integrity        |
| <input type="checkbox"/> Eagerness for constant improvement  | <input type="checkbox"/> Strong technical skills | <input type="checkbox"/> Resilience under pressure |
| <input type="checkbox"/> Fast decision-making skills         | <input type="checkbox"/> Team player             | <input type="checkbox"/> Multilingual              |
| <input type="checkbox"/> A pro-active problem-solving nature | <input type="checkbox"/> Competitive attitude    | <input type="checkbox"/> Entrepreneurship          |

## EDUCATION AND RELEVANT COURSEWORK

### Delft University of Technology (TU Delft)

*Bachelor of Science in Computer Science and Engineering*

**Delft, The Netherlands**

2018 – 2021

- Object Oriented Programming in Java - **Created a text-based catalogue application using OOP principles, multithreading and sorting**
- Computer Organization and Architecture
- Web & Database Technology - **Created an online multiplayer chess game, awarded with 10/10 grade.**
- Algorithms and Data Structures in Java
- Discrete Mathematics for Computation

### HTH Business School

*Bachelor of Business Administration (interrupted)*

**The Hague, The Netherlands**

2016 – 2017

- Co-founder of the HTH Investment Think Tank - Entrepreneurship and Finance club
- Financial Accounting and Project Management

## TECHNICAL SKILLS

Prior experience in: Java, C, JavaScript, Git, GitHub, HTML, CSS, LaTeX

Beginner in: SQL, Node.js, MongoDB, Neo4J

## WORK EXPERIENCE

### **Marriott International (Central London Office)**

**London, United Kingdom**

*Sales Intern*

*2017 – 2018*

- Took the initiative to develop a tool which made the proposal drafting process ~15 times quicker
- Assisted the sales maximization process of 13 Marriott properties working in a team of 25 within a fast-paced environment based in central London
- Managed, analysed and consolidated extensive amounts of data into easy-to-understand financial reports

### **HTH Business School**

**The Hague, The Netherlands**

*Duty Manager/ Student Assistant*

*2016 – 2017*

- Facilitated the leading of 19 other students and acted as the duty manager handling both back and front office operations. The team was responsible for almost 300 guests at Skotel The Hague
- Successfully helped to increase the response rate by 10% on the National Student Survey through digital marketing

### **United Colours**

**Baja, Hungary**

*Co-founder*

*2012 – 2015*

Co-founder of the United Colours event planning business & electronic music duo:

- Organized and promoted more than 25 events with the average of 500 guests per party
- Negotiated partnership agreements with club owners and venue managers
- Generated an average revenue of €7,500 per event
- Oversaw the planning and execution of an open-air event with a budget close to €10,000. Sold more than 1,000 tickets.

## HOBBIES & LANGUAGE SKILLS

- Physical training and meditation with detailed nutritional planning
- Reading books on various topics (Self-mastery, investments, psychology, nutrition etc.)
- Taking online courses mainly in Finance, Programming and Mathematics

☐ English - Fluent

☐ Italian - Proficient

☐ German - Basic

☐ Hungarian - Fluent