

Portfolio & Category Management HSE Procurement St Canice's Hospital Complex Dublin Road Kilkenny

Mr. R.M. Schippers Electronic Record Services Ditlaar 7, NL-1066 EE, Amsterdam The Netherlands

17<sup>th</sup> December 2012

Via email only to r.schippers@erecordservices.eu

Dear Mr Schippers,

## Tender for Framework Agreement ICT Integrated Services HSE 114/12

Thank you for submitting your tender for the Framework Agreement in relation to the above tender competition. We are pleased to inform you that your tender was successful for appointment to the Framework Agreement for **Lot 4 Information Architecture**.

In accordance with Regulation 6 of the EC (Public Authorities Contracts) (Review Procedures) Regulations 2010 we wish to inform you that a decision has been reached to appoint the Framework Agreement on a date not earlier than **2<sup>nd</sup> January 2013** (the period from the date hereof to midnight on **1<sup>st</sup> January 2013** being the applicable standstill period for the Contract) to the following:

Lot 4: Electronic Record Services, CSC Computer Sciences Ltd., Accenture, IT Alliance and Deloitte

By the same date notice has been sent to the unsuccessful tenderers in accordance with Regulation 6 of the EC (Public Authorities Contracts) (Review Procedures) Regulations 2010 informing them of this decision.

This decision is subject to, inter alia, the standstill period mentioned here and to the execution by Appointees of the relevant acceptance documents on a timely basis. Please note that this letter does not constitute the award of a Contract.

As you are aware, tenders were evaluated against the award criteria set out in the tender documents, as summarised below.

Lot 4: a total of 8 tenders were submitted of which 7 were deemed to be compliant and eligible for assessment against the award criteria.

Your tender was scored as shown in the table attached as a schedule to this letter. This table comprises a summary of the characteristics and relative advantages of your tender. This includes the scores obtained by you in respect of each criterion assessed by us in accordance with the terms of the tender documents (subject, where relevant, as indicated in the attached table).

You are reminded that the terms of the Tender Documents, including without limitation, the provisions relating to Confidentiality and Publicity, continue to apply and that you have agreed to be bound by those terms.

Please note that this letter does not purport to create legally binding relations.

Yours sincerely,

Miriam Rourke

HSE Portfolio and Category Management Email: Miriam.rourke@hse.ie

| Award Criteria                  | Maximum<br>marks<br>available | Marks<br>awarded to<br>your tender<br>for Lot 4 | Details of the characteristics and relative advantages of the tender   |
|---------------------------------|-------------------------------|---|--|
| Proposed Methodology & Approach | 300                           | 180   | Scored 6/10 for Lot 4 and is deemed good.  |
| Understanding of Requirement    | 300                           | 180   | The tenderer (Electronic Record Services BV)) failed to take a holistic view of the requirements in other Lots tendered but nevertheless demonstrated a good understanding of requirements from a 'Standards' perspective based on real world experiences pertaining to the Information Architecture requirements specific to LOT 4. |
| Ultimate Cost                   | 400                           | 400   |  |
|                                 |                               |   |  |
| Totals                          | 1000                          | 760   |  |