



Feidhmeannacht na Seirbhíse Sláinte  
Health Service Executive

**Portfolio & Category Management  
HSE Procurement  
St Canice's Hospital Complex  
Dublin Road  
Kilkenny**

Mr. R.M. Schippers  
Electronic Record Services  
Ditlaar 7,  
NL-1066 EE,  
Amsterdam  
The Netherlands

17<sup>th</sup> December 2012

Via email only to [r.schippers@erecordservices.eu](mailto:r.schippers@erecordservices.eu)

Dear Mr Schippers,

**Tender for Framework Agreement ICT Integrated Services HSE 114/12**

**Lot 1: EHR Integrated Services Limited**

**Lot 2: Technical Services**

**Lot 3: High Level Business Process**

**Lot 5: Access**

**Lot 6: Governance**

Thank you for submitting your tender for the above tender competition. On this occasion your tender was unsuccessful for the above Lots.

In accordance with Regulation 6 of the EC (Public Authorities Contracts) (Review Procedures) Regulations 2010 we wish to inform you that a decision has been reached to appoint the Framework Agreement to the entities listed below on a date not earlier than 2<sup>nd</sup> January 2013 (the period from the date hereof to midnight on 1<sup>st</sup> January 2013 being the applicable standstill period for the Framework Agreement). This decision is subject to, inter alia, the standstill period mentioned here and to the execution by the successful tenderer(s) of the relevant contract documents on a timely basis.

Lot 1: Accenture, Deloitte, CSC Computer Sciences Ltd and Capita Business Services

Lot 2: CSC Computer Sciences Ltd., DMF Systems, IT Alliance, Accenture and Deloitte

Lot 3: Deloitte, Accenture, IT Alliance, Capita Business Services and CSC Computer Sciences Ltd.

Lot 5: CSC Computer Sciences Ltd., Accenture, PricewaterhouseCoopers and Deloitte

Lot 6: CSC Computer Sciences Ltd., IT Alliance, Accenture, Deloitte, Capita Business Services and PricewaterhouseCoopers

As you are aware, tenders were evaluated against the award criteria set out in the tender documents, as summarised below.

Lot 1: a total of 8 tenders were submitted of which 7 were deemed to be compliant and eligible for assessment against the award criteria.

Lot 2: a total of 9 tenders were submitted of which 7 were deemed to be compliant and eligible for assessment against the award criteria.

Lot 3: a total of 10 tenders were submitted of which 8 were deemed to be compliant and eligible for assessment against the award criteria.

Lot 5: a total of 10 tenders were submitted of which 7 were deemed to be compliant and eligible for assessment against the award criteria.

Lot 6: a total of 8 tenders were submitted of which all were deemed to be compliant and eligible for assessment against the award criteria.

Your tender was scored as shown in the table attached as a schedule to this letter. This table comprises a summary of the reasons for the rejection of your tender. This includes:

- (a) the scores obtained by you for your tender in respect of each criterion assessed by us in accordance with the terms of the tender documents (subject, where relevant, as indicated in the attached table);
- (b) the range of scores obtained by the successful tenderers being admitted to the Framework Agreement in respect of each criterion assessed by us in accordance with the tender documents.

You are reminded that the terms of the Tender Documents, including without limitation, the provisions relating to Confidentiality and Publicity, continue to apply and that you have agreed to be bound by those terms.

I wish to thank you sincerely for your participation in this tender process, and also to wish you every success in your future endeavours.

Yours sincerely,

*Miriam Rourke*

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HSE Portfolio and Category Management  
Email: [Miriam.rourke@hse.ie](mailto:Miriam.rourke@hse.ie)

<b>Award Criteria</b>	<b>Maximum marks available</b>	<b>Marks awarded to your tender Lots 1,2,3, 5 &amp; 6</b>	<b>Marks awarded to successful tenderer</b>	<b>Summary of reasons</b>
Proposed Methodology & Approach	300	60	Ranged from 180 - 240	<p>Scored 2/10 for Lots 1, 2, 3, 5 and 6 and is deemed poor overall.</p> <p>The tenderer (Electronic Record Services BV) failed to take a holistic view of the requirements.</p> <p>The tenders deemed successful for appointment to the Framework Agreement addressed the criteria comprehensively.</p>
Understanding of Requirement	300	60	Ranged from 180 - 210	
Ultimate Cost	400	X		As the tender submission from Electronic Record Services BV failed to meet the minimum requirement of 60% of the available marks for non cost criteria, it was not considered for evaluation under the cost criterion.
<b>Totals</b>	<b>1000</b>	<b>120</b>		