Week 6 - Clustering - Python

October 24, 2018

1 Data Warehousing and Data Mining

1.1 Labs

1.1.1 Prepared by Gilroy Gordon

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1.1.2 Week 6 - Clustering in Python

Additional Reference Resources: http://scikit-learn.org/stable/modules/clustering.html

1.2 Objectives

1.3 Aim: Am I able to segment groups based on

1.4 Import required libraries and acquire data

```
In [52]: # import required libraries
    import pandas as pd
    import numpy as np
    import matplotlib.pyplot as plt
    import seaborn as sns
    %matplotlib inline
```

```
In [53]: data_path = './data/credit-card-data.csv' # Path to data file
         data = pd.read_csv(data_path)
         data.head(15)
Out [53]:
            cust_id
                          balance balance_frequency
                                                       purchases
                                                                   oneoff_purchases
         0
             C10001
                        40.900749
                                             0.818182
                                                            95.40
                                                                                0.00
                                                                                0.00
         1
             C10002
                     3202.467416
                                             0.909091
                                                             0.00
         2
             C10003
                      2495.148862
                                             1.000000
                                                           773.17
                                                                              773.17
         3
                     1666.670542
                                                                             1499.00
             C10004
                                             0.636364
                                                          1499.00
                       817.714335
                                             1.000000
                                                                               16.00
         4
             C10005
                                                            16.00
         5
             C10006
                      1809.828751
                                             1.000000
                                                          1333.28
                                                                                0.00
         6
             C10007
                       627.260806
                                             1.000000
                                                          7091.01
                                                                             6402.63
         7
             C10008
                     1823.652743
                                             1.000000
                                                          436.20
                                                                                0.00
         8
             C10009
                     1014.926473
                                             1.000000
                                                           861.49
                                                                              661.49
         9
             C10010
                       152.225975
                                                          1281.60
                                                                             1281.60
                                             0.545455
         10 C10011
                     1293.124939
                                             1.000000
                                                          920.12
                                                                                0.00
                                                                             1492.18
         11 C10012
                       630.794744
                                                          1492.18
                                             0.818182
             C10013
         12
                      1516.928620
                                             1.000000
                                                          3217.99
                                                                             2500.23
         13
             C10014
                       921.693369
                                             1.000000
                                                          2137.93
                                                                              419.96
         14
             C10015
                      2772.772734
                                             1.000000
                                                             0.00
                                                                                0.00
             installments_purchases
                                      cash_advance
                                                     purchases_frequency
         0
                                                                 0.166667
                               95.40
                                           0.000000
         1
                                0.00
                                        6442.945483
                                                                 0.00000
         2
                                0.00
                                                                 1.000000
                                           0.000000
         3
                                0.00
                                         205.788017
                                                                 0.083333
         4
                                0.00
                                           0.000000
                                                                 0.083333
         5
                             1333.28
                                           0.000000
                                                                 0.666667
         6
                              688.38
                                           0.000000
                                                                 1.000000
         7
                              436.20
                                           0.000000
                                                                 1.000000
         8
                              200.00
                                           0.000000
                                                                 0.333333
         9
                                0.00
                                           0.000000
                                                                 0.166667
         10
                              920.12
                                           0.000000
                                                                 1.000000
         11
                                0.00
                                           0.000000
                                                                 0.250000
         12
                              717.76
                                           0.000000
                                                                 1.000000
         13
                             1717.97
                                           0.000000
                                                                 0.750000
         14
                                0.00
                                         346.811390
                                                                 0.000000
                                           purchases_installments_frequency
             oneoff_purchases_frequency
         0
                                0.00000
                                                                     0.083333
         1
                                0.00000
                                                                     0.000000
         2
                                1.000000
                                                                     0.000000
         3
                                0.083333
                                                                     0.000000
         4
                                0.083333
                                                                     0.000000
         5
                                0.00000
                                                                     0.583333
         6
                                1.000000
                                                                     1.000000
         7
                                0.000000
                                                                     1.000000
         8
                                0.083333
                                                                     0.250000
```

```
9
                                 0.166667
                                                                      0.000000
         10
                                 0.00000
                                                                      1.000000
         11
                                 0.250000
                                                                      0.000000
         12
                                 0.250000
                                                                      0.916667
         13
                                 0.166667
                                                                      0.750000
         14
                                 0.00000
                                                                      0.000000
                                                                          credit_limit
             cash_advance_frequency
                                       cash_advance_trx
                                                          purchases_trx
         0
                             0.000000
                                                        0
                                                                                    1000
         1
                             0.250000
                                                        4
                                                                        0
                                                                                    7000
         2
                             0.000000
                                                        0
                                                                       12
                                                                                    7500
         3
                                                                        1
                             0.083333
                                                        1
                                                                                    7500
         4
                                                        0
                                                                        1
                             0.00000
                                                                                    1200
         5
                                                                        8
                             0.000000
                                                        0
                                                                                    1800
         6
                                                        0
                                                                       64
                             0.000000
                                                                                   13500
         7
                             0.000000
                                                        0
                                                                       12
                                                                                    2300
         8
                             0.00000
                                                        0
                                                                        5
                                                                                    7000
         9
                                                        0
                                                                        3
                             0.000000
                                                                                   11000
         10
                             0.00000
                                                        0
                                                                       12
                                                                                    1200
         11
                             0.00000
                                                        0
                                                                        6
                                                                                    2000
         12
                                                                       26
                             0.00000
                                                        0
                                                                                    3000
         13
                                                        0
                                                                       26
                             0.00000
                                                                                    7500
         14
                             0.083333
                                                        1
                                                                        0
                                                                                    3000
                            minimum_payments prc_full_payment
                 payments
                                                                  tenure
         0
                                  139.509787
                                                                       12
              201.802084
                                                        0.00000
                                 1072.340217
         1
             4103.032597
                                                        0.22222
                                                                       12
         2
                                                                       12
               622.066742
                                  627.284787
                                                        0.00000
         3
                                                                       12
                 0.000000
                                          NaN
                                                        0.000000
         4
               678.334763
                                  244.791237
                                                        0.00000
                                                                       12
         5
              1400.057770
                                 2407.246035
                                                        0.00000
                                                                       12
         6
             6354.314328
                                  198.065894
                                                        1.000000
                                                                       12
         7
              679.065082
                                  532.033990
                                                        0.00000
                                                                       12
         8
               688.278568
                                  311.963409
                                                        0.00000
                                                                       12
         9
                                  100.302262
                                                                       12
              1164.770591
                                                        0.00000
                                                                       12
         10
             1083.301007
                                 2172.697765
                                                        0.00000
                                  155.549069
                                                                       12
         11
              705.618627
                                                        0.00000
         12
               608.263689
                                  490.207013
                                                        0.250000
                                                                       12
         13
             1655.891435
                                  251.137986
                                                        0.083333
                                                                       12
               805.647974
                                  989.962866
                                                        0.000000
                                                                       12
In [54]: # What columns are in the data set ? Do they have spaces that I should consider
```

data.columns

```
Out[54]: Index(['cust_id', 'balance', 'balance_frequency', 'purchases',
                'oneoff_purchases', 'installments_purchases', 'cash_advance',
                'purchases_frequency', 'oneoff_purchases_frequency',
                'purchases_installments_frequency', 'cash_advance_frequency',
```

```
'cash_advance_trx', 'purchases_trx', 'credit_limit', 'payments',
'minimum_payments', 'prc_full_payment', 'tenure'],
dtype='object')
```

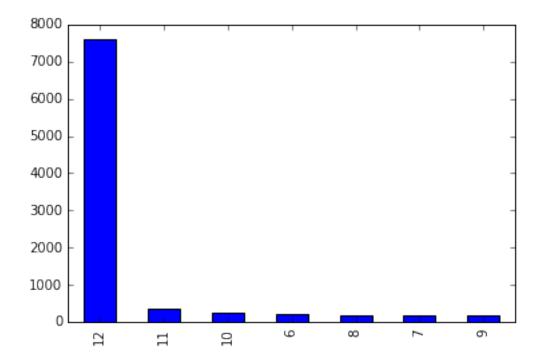
In [55]: data.describe()

Out[55]:		balance	balance_f	requency	purch	nases or	neoff_pui	chases	\	
	count	8950.000000		50.000000	8950.00		_	000000		
	mean	1564.474828		0.877271	1003.20)4834	592.	437371		
	std	2081.531879		0.236904	2136.63	34782	1659.	887917		
	min	0.000000		0.000000	0.00	0000	0.	000000		
	25%	128.281915		0.888889	39.63	35000	0.	000000		
	50%	873.385231		1.000000	361.28	30000	38.	000000		
	75%	2054.140036		1.000000	1110.13	30000	577.	405000		
	max	19043.138560		1.000000	49039.57	70000	40761.	250000		
		${\tt installments}_{\tt -}$	purchases	cash_adv	ance pur	chases_f	requency	<i>,</i> \		
	count	89	50.000000	8950.00	0000	895	50.000000)		
	mean	4	11.067645	978.87	1112		0.490351	<u> </u>		
	std	9	04.338115	2097.16	3877		0.401371	L		
	min		0.000000	0.00	0000		0.000000)		
	25%		0.000000	0.00	0000		0.083333	3		
	50%		89.000000	0.00	0000		0.500000)		
	75%	4	68.637500	1113.82	1139		0.916667	7		
	max	225	00.000000	47137.21	1760		1.000000)		
		oneoff_purcha	_		hases_ins	stallment	_	-		
	count		8950.000				8950.000			
mean std			0.202				0.364			
			0.298				0.397			
	min	0.000000 0.000000 0.083333 0.300000			0.000000 0.000000 0.166667 0.750000					
	25%									
	50%									
	75%									
max			1.000	0000			1.000	0000		
		cash_advance_	fmaananarr	anah ndu		numahas		amadit '	1:-:+	\
	count		50.000000		0.000000	_	000000	8949.00		\
		09	0.135144		3.248827		709832	4494.4		
	mean std		0.133144		6.824647		857649	3638.8		
	min		0.000000		0.000000		.000000		00000	
	25%		0.000000				.000000	1600.00		
	25% 50%		0.000000		0.000000		.000000	3000.00		
	50% 75%		0.222222		4.000000		.000000	6500.00		
	max		1.500000	12	3.000000	358.	.000000	30000.00		
		payments	minimum_p	avments	prc_full_	pavment	t. <i>e</i>	enure		
	count	8950.000000	-	.000000	_	0.000000	8950.00			

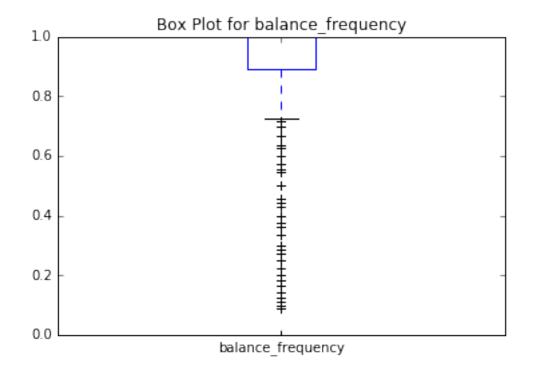
mean	1733.143852	864.206542	0.153715	11.517318
std	2895.063757	2372.446607	0.292499	1.338331
min	0.000000	0.019163	0.000000	6.000000
25%	383.276166	169.123707	0.000000	12.000000
50%	856.901546	312.343947	0.000000	12.000000
75%	1901.134317	825.485459	0.142857	12.000000
max	50721.483360	76406.207520	1.000000	12.000000

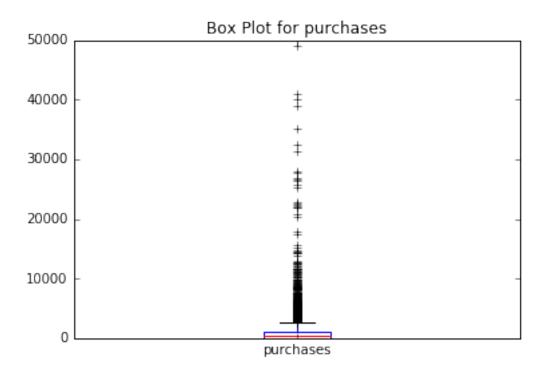
In [56]: data['tenure'].value_counts().plot(kind='bar')

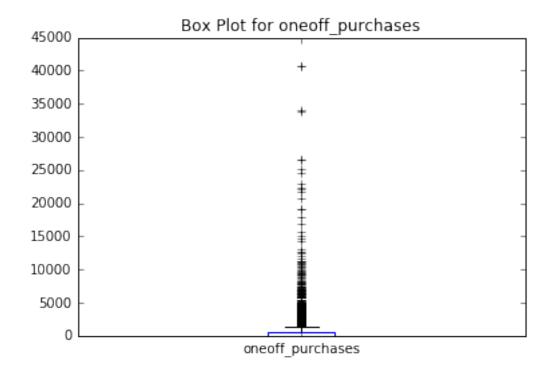
Out[56]: <matplotlib.axes._subplots.AxesSubplot at 0x7f7e41fce908>

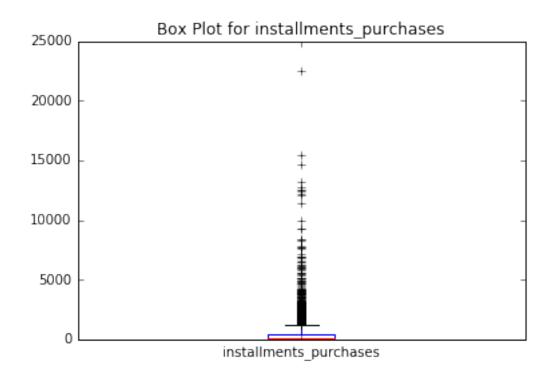


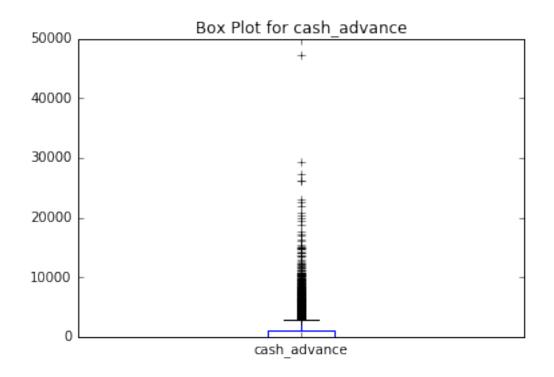
In [57]: # Let's view the distribution of the data, where is it possible to find groups?
 # We are using boxplots of all the columns except the first (cust_id which is a string)
 for col in data.columns[2:]:
 data[col].plot(kind='box')
 plt.title('Box Plot for '+col)
 plt.show()

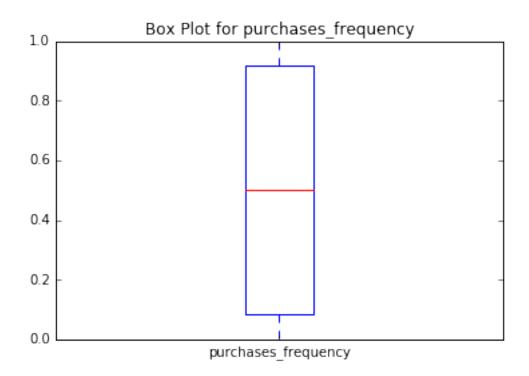


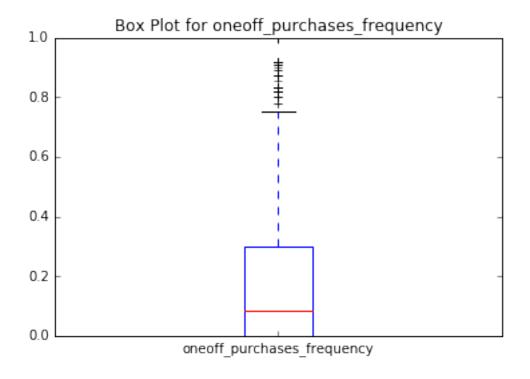


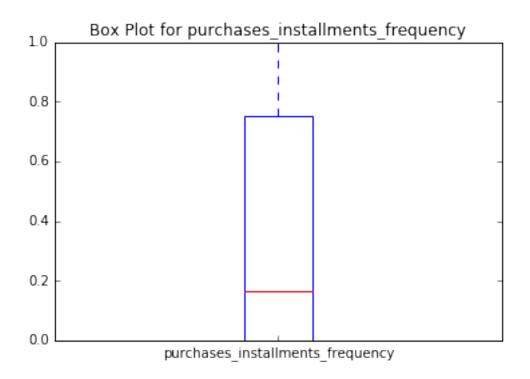


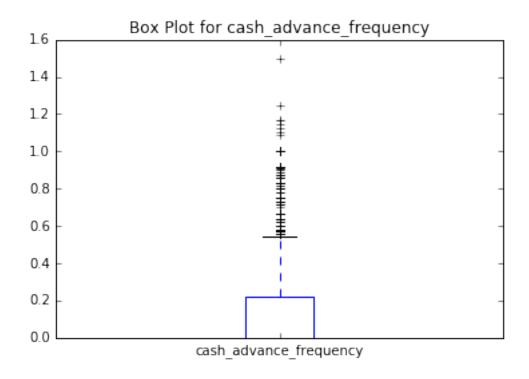


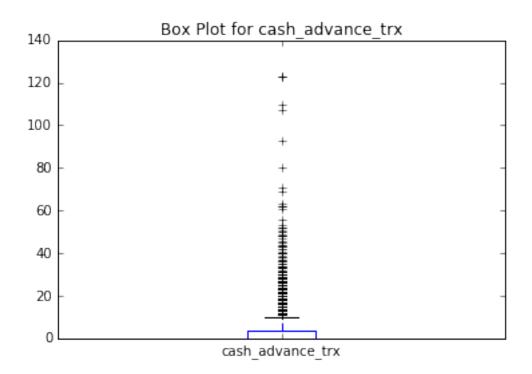


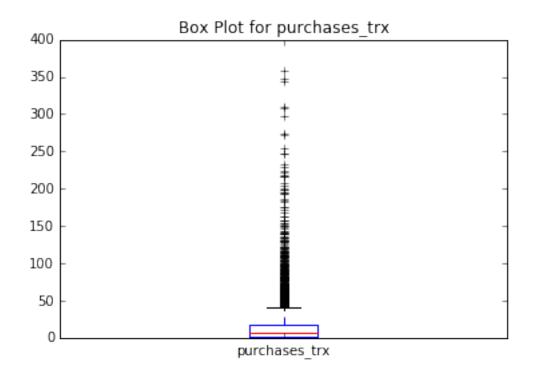


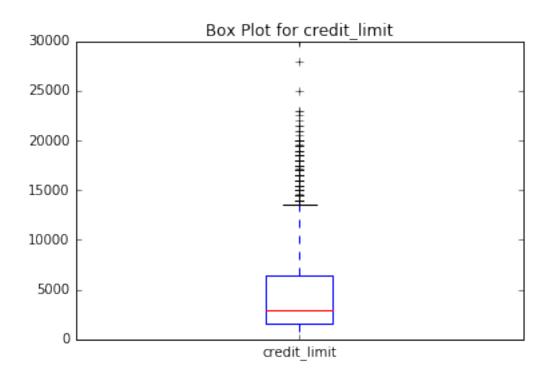


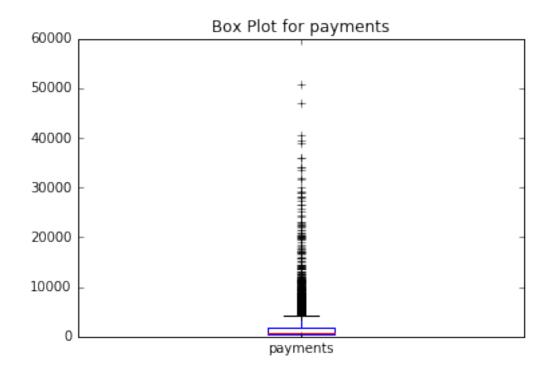


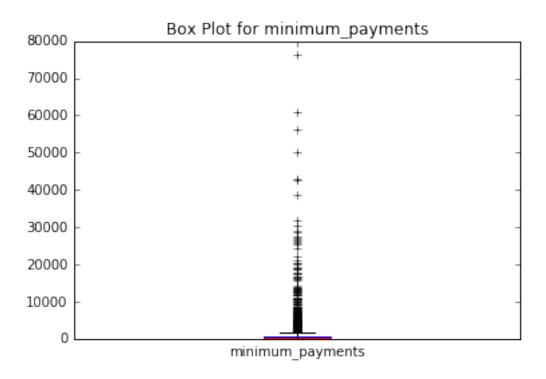


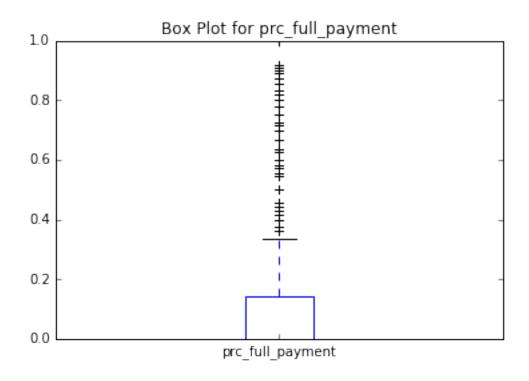


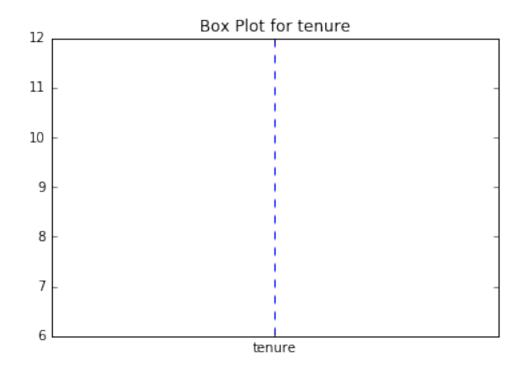












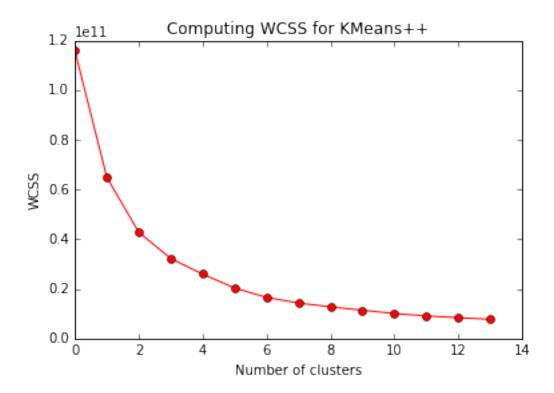
1.5 Aim: Can we identify groups based on purchases and payments?

If that is the case, we could offer different payment plans based on different purchases.

```
In [58]: cluster_data = data[['purchases', 'payments']]
         cluster_data.head()
Out[58]:
            purchases
                           payments
                95.40
                         201.802084
         1
                 0.00 4103.032597
         2
               773.17
                        622.066742
         3
              1499.00
                           0.000000
                16.00
                        678.334763
In [59]: cluster_data.plot(kind='scatter', x='purchases', y='payments')
Out[59]: <matplotlib.axes._subplots.AxesSubplot at 0x7f7e41896b00>
          60000
          50000
          40000
          30000
          20000
          10000
              0
        -10000
             -10000
                               10000
                                        20000
                                                 30000
                                                         40000
                                                                  50000
                                                                           60000
```

purchases

```
purchases
payments
dtype: int64
In [61]: #retrieve just the values for all columns except customer id
         data_values = cluster_data.iloc[ :, :].values
         data_values
Out[61]: array([[ 95.4
                           , 201.802084],
                           , 4103.032597],
                [ 0.
                [ 773.17
                           , 622.066742],
                . . . ,
                [ 144.4
                                81.270775],
                                52.549959],
                Γ Ο.
                                63.165404]])
                [1093.25
In [62]: #import KMeans algorithm
         from sklearn.cluster import KMeans
In [63]: # Use the Elbow method to find a good number of clusters using WCSS (within-cluster sum
         wcss = []
         for i in range( 1, 15 ):
             kmeans = KMeans(n_clusters=i, init="k-means++", n_init=10, max_iter=300)
             kmeans.fit_predict( data_values )
             wcss.append( kmeans.inertia_ )
         plt.plot( wcss, 'ro-', label="WCSS")
         plt.title("Computing WCSS for KMeans++")
         plt.xlabel("Number of clusters")
         plt.ylabel("WCSS")
         plt.show()
```



We're seeing an elbow at approx 5, so let's try 5 groups

/usr/local/lib/python3.5/dist-packages/ipykernel_launcher.py:2: SettingWithCopyWarning: A value is trying to be set on a copy of a slice from a DataFrame.

Try using .loc[row_indexer,col_indexer] = value instead

See the caveats in the documentation: http://pandas.pydata.org/pandas-docs/stable/indexing.html#

Out[64]:		purchases	payments	cluster
()	95.40	201.802084	0
1	1	0.00	4103.032597	4
2	2	773.17	622.066742	0
3	3	1499.00	0.000000	0
4	1	16.00	678.334763	0
Ę	5	1333.28	1400.057770	0
6	3	7091.01	6354.314328	3
7	7	436.20	679.065082	0
8	3	861.49	688.278568	0
9	9	1281.60	1164.770591	0

10	920.12	1083.301007	0
11	1492.18	705.618627	0
12	3217.99	608.263689	0
13	2137.93	1655.891435	0
14	0.00	805.647974	0
15	1611.70	1993.439277	0
16	0.00	391.974562	0
17	519.00	254.590662	0
18	504.35	1720.837373	0
19	398.64	1053.980464	0
20	176.68	223.068600	0
21	6359.95	2077.959051	4
22	815.90	2359.629958	0
23	4248.35	9479.043842	3
24	0.00	1422.726707	0
25	399.60	215.306142	0
26	102.00	890.178845	0
27	233.28	207.773715	0
28	387.05	1601.448347	0
29	100.00	160.767773	0
 8920	0.00	 54.795084	0
		68.462579	0
8921	57.42		
8922	145.98	53.676054	0
8923	1898.88	669.039640	0
8924	74.00	214.921009	0
8925	418.59	422.538988	0
8926	580.00	641.303466	0
8927	315.20	231.274641	0
8928	500.00	456.745027	0
8929	0.00	0.000000	0
8930	84.00	124.373736	0
8931	235.80	189.090274	0
8932	180.00	138.203240	0
8933	619.60	106.138603	0
8934	110.50	161.476789	0
8935	465.90	0.000000	0
8936	712.50	605.716356	0
8937	0.00	117.738787	0
8938	0.00	1397.770131	0
8939	734.40	72.530037	0
8940	591.24	475.523262	0
8941	214.55	966.202912	0
8942	113.28	94.488828	0
8943	20.90	58.644883	0
8944	1012.73	0.000000	0
8945	291.12	325.594462	0
8946	300.00	275.861322	0

```
8947 144.40 81.270775 0
8948 0.00 52.549959 0
8949 1093.25 63.165404 0
```

[8950 rows x 3 columns]

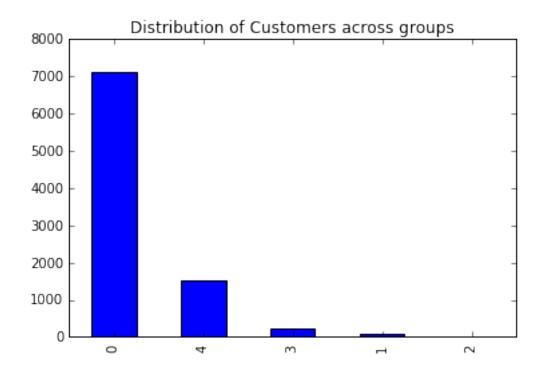
In [65]: cluster_data['cluster'].value_counts()

Out[65]: 0 7101 4 1506 3 225 1 95 2 23

Name: cluster, dtype: int64

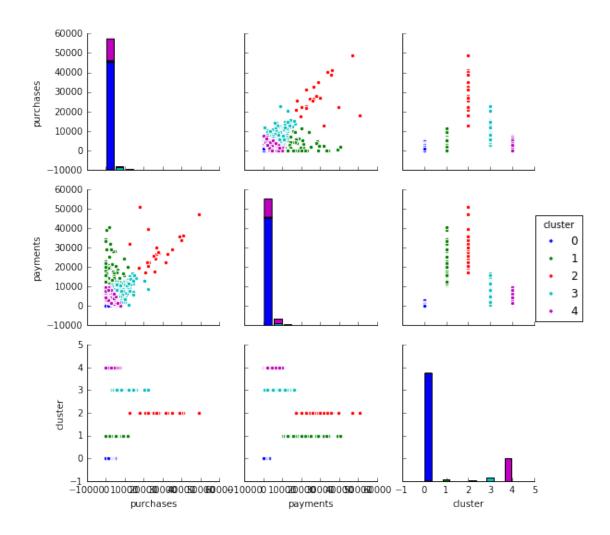
In [66]: cluster_data['cluster'].value_counts().plot(kind='bar',title='Distribution of Customers

Out[66]: <matplotlib.axes._subplots.AxesSubplot at 0x7f7e4185f9b0>



In [67]: sns.pairplot(cluster_data, hue="cluster")

Out[67]: <seaborn.axisgrid.PairGrid at 0x7f7e4188ffd0>



Looks nice, but what are we really seeing? Let's attempt to describe the groups

Out[68]: <pandas.core.groupby.DataFrameGroupBy object at 0x7f7e4180b898>

In [69]: grouped_cluster_data.describe()

Out[69]:			purchases	payments	cluster
	cluster				
	0	count	7101.000000	7101.000000	7101
		mean	490.956174	791.841069	0
		std	614.496323	613.360202	0
		min	0.000000	0.000000	0
		25%	9.900000	311.599140	0
		50%	268.920000	617.883193	0
		75%	715.810000	1164.081703	0

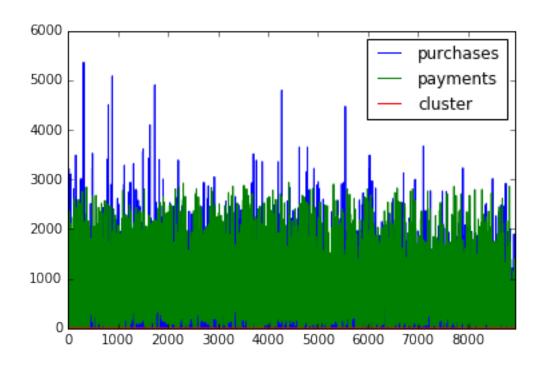
	max	5359.020000	2933.325551	0
1	count	95.000000	95.000000	95
	mean	1511.432632	17020.850174	1
	std	2500.194731	6511.217645	0
	min	0.000000	10428.376110	1
	25%	0.000000	11863.586565	1
	50%	130.240000	15043.665080	1
	75%	1943.560000	20096.540445	1
	max	11500.940000	40627.595240	1
2	count	23.000000	23.000000	23
	mean	27574.397391	28574.474955	2
	std	8650.801231	8731.018481	0
	min	12551.950000	17005.409690	2
	25%	22055.850000	22550.435810	2
	50%	26402.390000	26652.344320	2
	75%	31919.565000	32846.573435	2
	max	49039.570000	50721.483360	2
3	count	225.000000	225.000000	225
	mean	7841.268444	7504.859576	3
	std	2990.571070	2963.414587	0
	min	2823.800000	508.797444	3
	25%	5787.660000	5589.952268	3
	50%	7244.980000	7109.795209	3
	75%	9321.130000	9290.702248	3
	max	22500.000000	16826.424430	3
4	count	1506.000000	1506.000000	1506
	mean	1959.044376	3934.918291	4
	std	1612.348685	1793.904174	0
	min	0.000000	0.000000	4
	25%	348.500000	2662.342657	4
	50%	1940.400000	3502.654096	4
	75%	3095.712500	4644.258312	4
	max	7597.090000	10339.938450	4

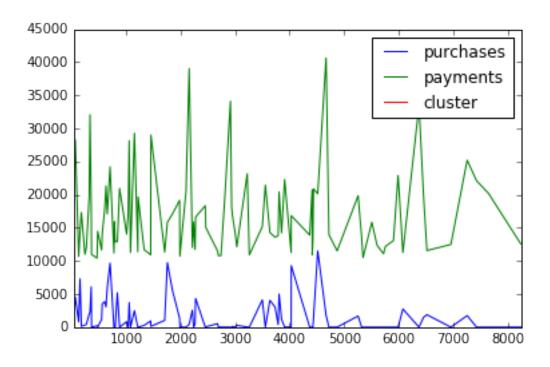
In [70]: grouped_cluster_data.plot(subplots=True,)

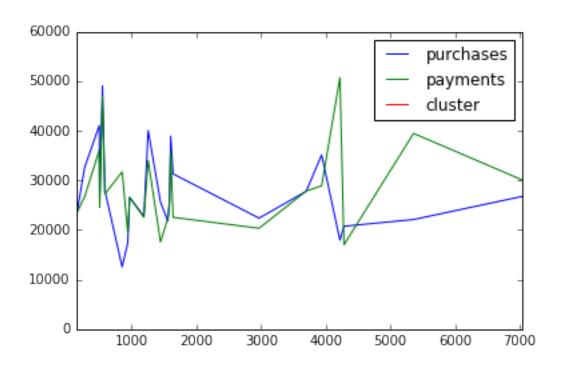
Out[70]: cluster

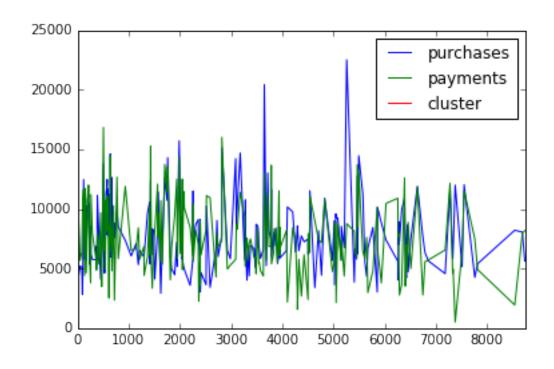
- 0 Axes(0.125,0.125;0.775x0.775)
- 1 Axes(0.125,0.125;0.775x0.775)
- 2 Axes(0.125,0.125;0.775x0.775)
- 3 Axes(0.125,0.125;0.775x0.775)
- 4 Axes(0.125,0.125;0.775x0.775)

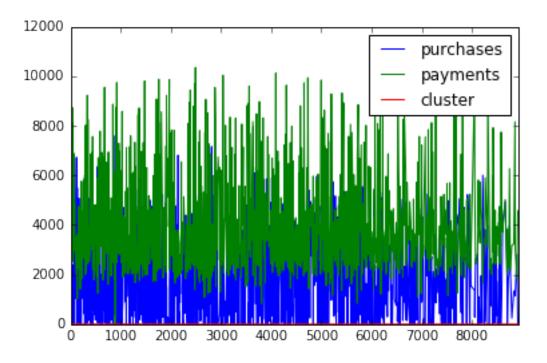
dtype: object











1.6 In - class assignment

New data to predict.

- 1. Provide three(3) plots of the data to assist in describing the initial data set
- 2. Plot the differences between the groups above using at least two (2) charts.
- 3. Repeat the clustering activity on different columns in an attempt to provide additional marketing insight. If the results are not insightful state why

X : {array-like, sparse matrix}, shape = [n_samples, n_features]

```
Returns
    _____
    labels : array, shape [n_samples,]
        Index of the cluster each sample belongs to.
In [73]: kmeans.predict([[3,2]])
Out[73]: array([0], dtype=int32)
In [74]: kmeans.algorithm
Out[74]: 'auto'
In [75]: kmeans.cluster_centers_
Out[75]: array([[ 491.02532254,
                                 791.53945193],
                [ 1511.43263158, 17020.85017389],
                [27574.3973913 , 28574.47495522],
                [ 7841.26844444, 7504.8595756 ],
                [ 1957.74441274, 3934.25366418]])
In [76]: kmeans
Out[76]: KMeans(algorithm='auto', copy_x=True, init='k-means++', max_iter=300,
             n_clusters=5, n_init=10, n_jobs=1, precompute_distances='auto',
             random_state=None, tol=0.0001, verbose=0)
```