Week 6 - Clustering - Python

October 24, 2018

1 Data Warehousing and Data Mining

1.1 Labs

1.1.1 Prepared by Gilroy Gordon

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1.1.2 Week 6 - Clustering in Python

Additional Reference Resources: http://scikit-learn.org/stable/modules/clustering.html

1.2 Objectives

1.3 Aim: Am I able to segment groups based on

1.4 Import required libraries and acquire data

```
In [1]: # import required libraries
    import pandas as pd
    import numpy as np
    import matplotlib.pyplot as plt
    import seaborn as sns
    %matplotlib inline
```

```
In [2]: data_path = './data/credit-card-data.csv' # Path to data file
        data = pd.read_csv(data_path)
        data.head(15)
Out[2]:
           cust_id
                         balance
                                 balance_frequency
                                                       purchases
                                                                  oneoff_purchases
        0
            C10001
                       40.900749
                                            0.818182
                                                           95.40
                                                                               0.00
        1
            C10002
                   3202.467416
                                            0.909091
                                                            0.00
                                                                               0.00
        2
            C10003
                    2495.148862
                                            1.000000
                                                          773.17
                                                                             773.17
        3
            C10004
                    1666.670542
                                            0.636364
                                                         1499.00
                                                                            1499.00
                      817.714335
        4
            C10005
                                                                              16.00
                                            1.000000
                                                           16.00
        5
            C10006
                    1809.828751
                                            1.000000
                                                         1333.28
                                                                               0.00
        6
            C10007
                      627,260806
                                            1.000000
                                                         7091.01
                                                                            6402.63
        7
            C10008
                    1823.652743
                                            1.000000
                                                         436.20
                                                                               0.00
                                                          861.49
        8
            C10009
                    1014.926473
                                            1.000000
                                                                             661.49
        9
            C10010
                      152.225975
                                            0.545455
                                                         1281.60
                                                                            1281.60
        10 C10011
                    1293.124939
                                            1.000000
                                                         920.12
                                                                               0.00
        11 C10012
                      630.794744
                                                         1492.18
                                                                            1492.18
                                            0.818182
        12 C10013
                    1516.928620
                                            1.000000
                                                         3217.99
                                                                            2500.23
        13 C10014
                      921.693369
                                            1.000000
                                                         2137.93
                                                                             419.96
        14 C10015 2772.772734
                                            1.000000
                                                            0.00
                                                                               0.00
            installments_purchases
                                     cash_advance
                                                    purchases_frequency
        0
                                                                0.166667
                              95.40
                                          0.000000
        1
                               0.00
                                       6442.945483
                                                                0.000000
        2
                               0.00
                                                                1.000000
                                          0.000000
        3
                               0.00
                                        205.788017
                                                                0.083333
        4
                               0.00
                                          0.000000
                                                                0.083333
        5
                            1333.28
                                          0.000000
                                                                0.666667
        6
                             688.38
                                          0.000000
                                                                1.000000
        7
                                                                1.000000
                             436.20
                                          0.000000
        8
                             200.00
                                          0.000000
                                                                0.333333
        9
                               0.00
                                          0.000000
                                                                0.166667
        10
                             920.12
                                          0.000000
                                                                1.000000
        11
                               0.00
                                          0.000000
                                                                0.250000
        12
                             717.76
                                          0.000000
                                                                1.000000
        13
                            1717.97
                                          0.000000
                                                                0.750000
        14
                               0.00
                                        346.811390
                                                                0.000000
                                          purchases_installments_frequency
            oneoff_purchases_frequency
        0
                               0.000000
                                                                    0.083333
        1
                               0.000000
                                                                   0.000000
        2
                               1.000000
                                                                   0.000000
        3
                               0.083333
                                                                   0.000000
        4
                               0.083333
                                                                   0.000000
        5
                               0.000000
                                                                   0.583333
        6
                               1.000000
                                                                   1.000000
        7
                               0.000000
                                                                   1.000000
        8
                               0.083333
                                                                   0.250000
```

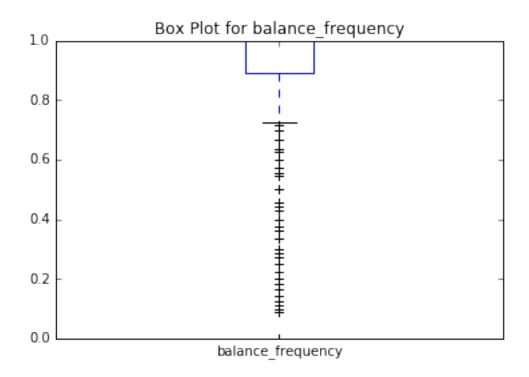
```
9
                        0.166667
                                                              0.000000
10
                        0.000000
                                                              1.000000
11
                        0.250000
                                                              0.00000
12
                        0.250000
                                                              0.916667
13
                        0.166667
                                                              0.750000
14
                        0.000000
                                                              0.00000
    {\tt cash\_advance\_frequency}
                              cash_advance_trx
                                                                   credit_limit
                                                  purchases_trx
0
                    0.000000
                                                0
                                                                            1000
1
                    0.250000
                                                4
                                                                0
                                                                            7000
2
                    0.000000
                                                0
                                                               12
                                                                            7500
3
                                                1
                                                                1
                    0.083333
                                                                            7500
4
                                                0
                                                                1
                    0.000000
                                                                            1200
5
                                                0
                                                                8
                    0.000000
                                                                            1800
                                                0
6
                    0.000000
                                                               64
                                                                           13500
7
                    0.000000
                                                0
                                                               12
                                                                            2300
8
                    0.000000
                                                0
                                                                5
                                                                            7000
9
                                                0
                                                                3
                    0.000000
                                                                           11000
10
                    0.000000
                                                0
                                                               12
                                                                            1200
                                                0
11
                    0.000000
                                                                6
                                                                            2000
                    0.000000
                                                0
                                                               26
12
                                                                            3000
13
                                                0
                                                               26
                    0.000000
                                                                            7500
14
                    0.083333
                                                1
                                                                0
                                                                            3000
                  minimum_payments
                                     prc_full_payment
       payments
                                                           tenure
0
                         139.509787
                                                0.000000
     201.802084
                                                               12
                        1072.340217
1
    4103.032597
                                                0.22222
                                                               12
2
     622.066742
                         627.284787
                                                0.000000
                                                               12
3
       0.00000
                                                               12
                                 NaN
                                                0.000000
4
     678.334763
                         244.791237
                                                0.00000
                                                               12
5
    1400.057770
                        2407.246035
                                                0.00000
                                                               12
                         198.065894
6
    6354.314328
                                                1.000000
                                                               12
7
     679.065082
                         532.033990
                                                0.00000
                                                               12
8
     688.278568
                         311.963409
                                                0.000000
                                                               12
9
    1164.770591
                         100.302262
                                                               12
                                                0.000000
                                                               12
10
   1083.301007
                        2172.697765
                                                0.000000
     705.618627
                         155.549069
                                                               12
11
                                                0.000000
     608.263689
                         490.207013
                                                0.250000
                                                               12
13
    1655.891435
                         251.137986
                                                0.083333
                                                               12
     805.647974
                         989.962866
                                                0.000000
                                                               12
```

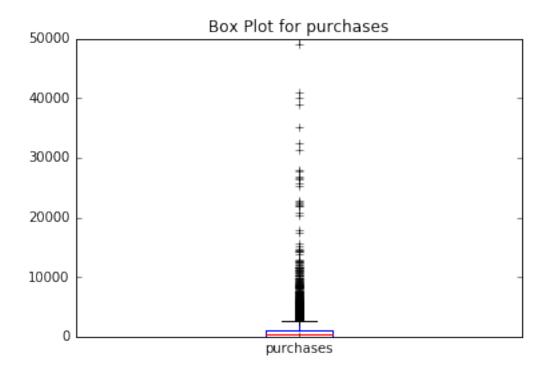
```
'cash_advance_trx', 'purchases_trx', 'credit_limit', 'payments',
'minimum_payments', 'prc_full_payment', 'tenure'],
dtype='object')
```

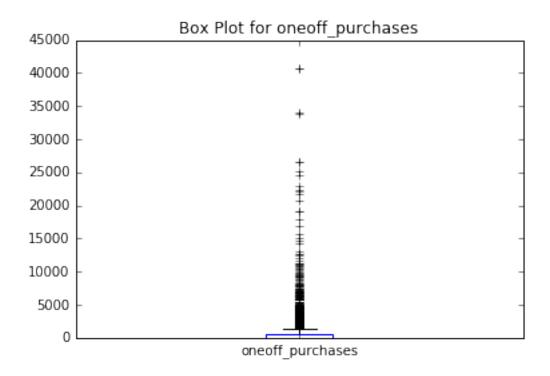
In [5]: data.describe()

Out[5]:		balance	balance_f	roduoness	nurc	hases o	neoff_pu	rchagag	\	
	count	8950.000000		0.000000	8950.0		_	.000000	\	
	nean	1564.474828		0.877271	1003.2			.437371		
	std	2081.531879		0.236904	2136.6			.887917		
	nin	0.000000		0.000000		00000		.000000		
	25%	128.281915		0.888889		35000		.000000		
		873.385231		1.000000	361.2			.000000		
	50% 75%			1.000000	1110.1					
	75%	2054.140036			49039.5			.405000		
II	nax	19043.138560		1.000000	49039.5	70000	40761	. 250000		
		installments_	nurchases	cash_adv	ance pu	rchases	frequenc	v \		
C	count		50.000000	8950.00	_		50.00000	-		
	nean		11.067645	978.87		0.0	0.49035			
	std		04.338115	2097.16			0.40137			
	nin	· ·	0.000000		0000		0.00000			
	25%		0.000000	0.00			0.08333			
	50%		89.000000		0000		0.500000			
	75%		68.637500	1113.82			0.91666			
	nax		00.000000	47137.21			1.00000			
	nan	220	00.000000	1/10/.21	1100		1.00000			
		oneoff_purcha	ses_freque	ncy purc	hases_in	stallmer	ıts_frequ	ency \		
c	count		8950.000	000			8950.000	0000		
m	nean		0.202	458			0.36	4437		
S	std		0.298	336			0.39	7448		
n	nin		0.000	000			0.000	0000		
2	25%		0.000	000			0.000	0000		
5	50%		0.083	333			0.16	6667		
7	75%		0.300	000			0.750	0000		
n	nax		1.000	000			1.000	0000		
		cash_advance_			ance_trx	-		credit_		\
C	count	89	50.000000	895	0.000000	8950	.000000	8949.0	00000	
n	nean		0.135144		3.248827	14	.709832	4494.4	49450	
s	std		0.200121		6.824647	24	.857649	3638.8	15725	
m	nin		0.000000		0.000000	C	.000000	50.0	00000	
2	25%		0.000000		0.000000	1	000000	1600.0	00000	
5	50%		0.000000		0.000000	7	.000000	3000.0	00000	
7	75%		0.222222		4.000000	17	.000000	6500.0	00000	
n	nax		1.500000	12	3.000000	358	3.000000	30000.0	00000	
		payments	minimum_p	•	prc_full			enure		
С	count	8950.000000	8637	.000000	895	0.000000	8950.00	00000		

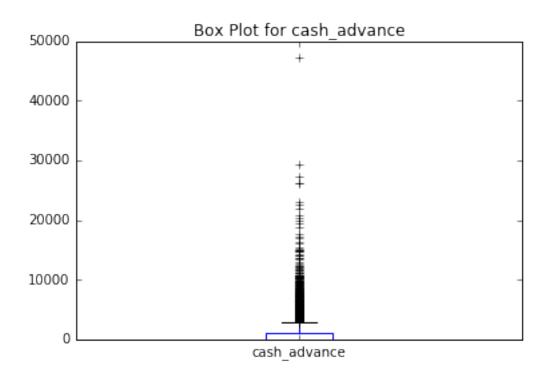
mean	1733.143852	864.206542	0.153715	11.517318
std	2895.063757	2372.446607	0.292499	1.338331
min	0.000000	0.019163	0.000000	6.000000
25%	383.276166	169.123707	0.000000	12.000000
50%	856.901546	312.343947	0.000000	12.000000
75%	1901.134317	825.485459	0.142857	12.000000
max	50721.483360	76406.207520	1.000000	12.000000

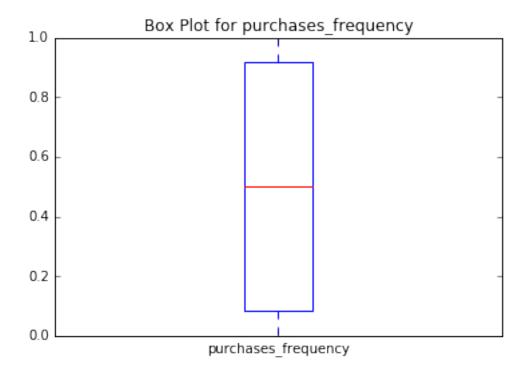


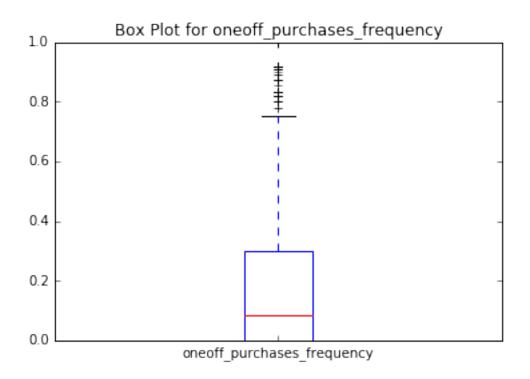




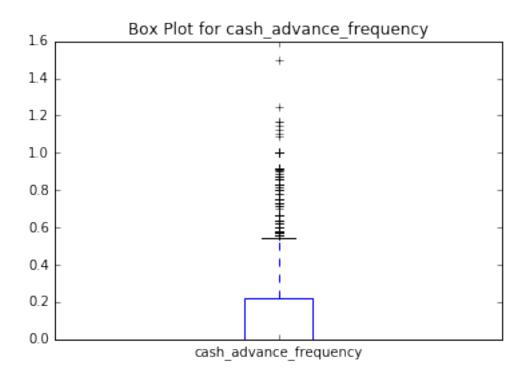


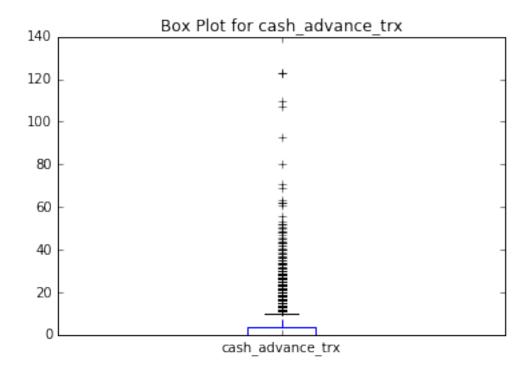


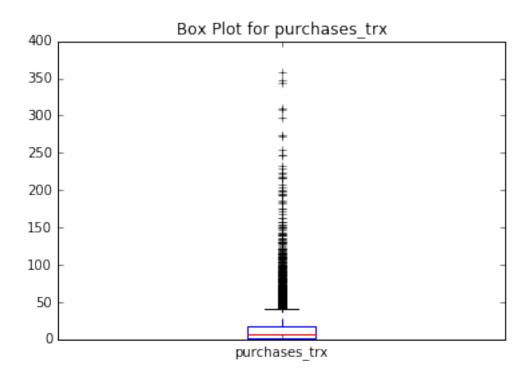


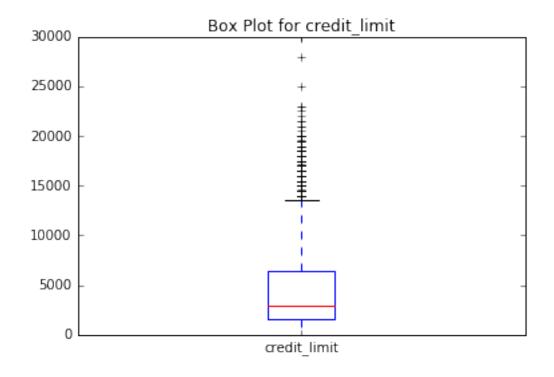


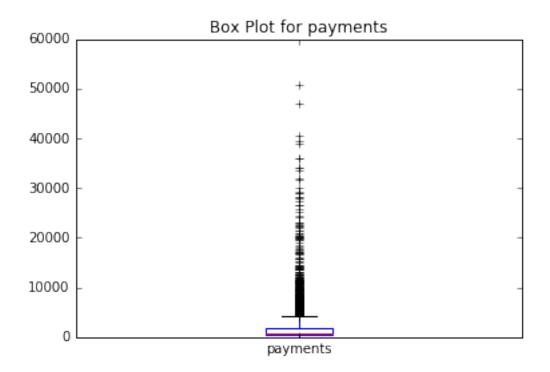


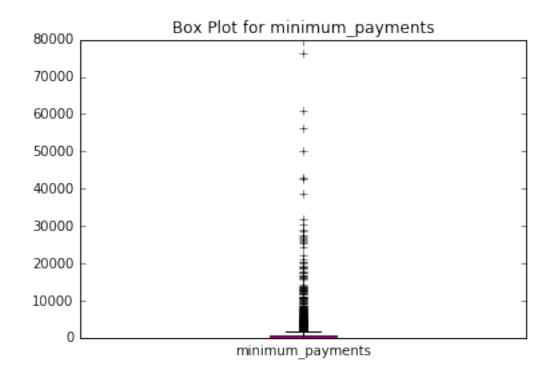


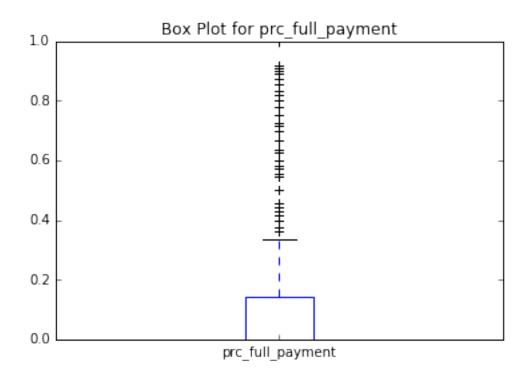


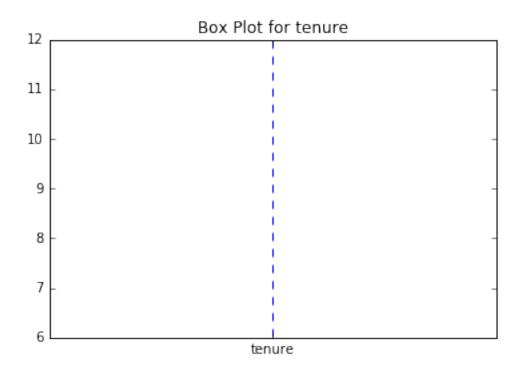








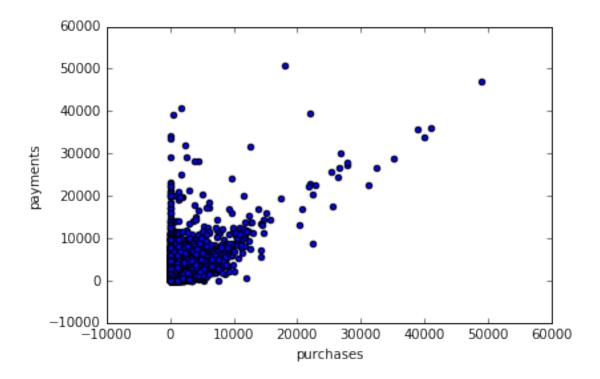




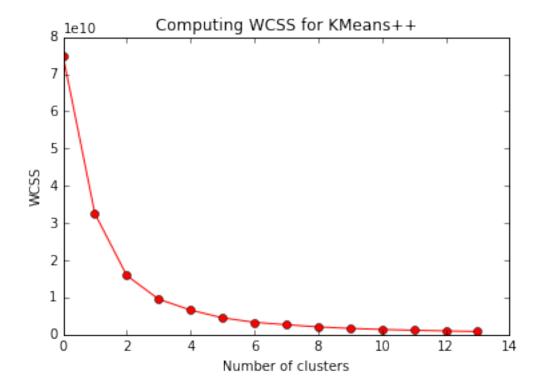
1.5 Aim: Can we identify groups based on purchases and payments?

If that is the case, we could offer different payment plans based on different purchases.

```
In [7]: cluster_data = data[['purchases', 'payments']]
        cluster_data.head()
Out[7]:
           purchases
                         payments
               95.40
                       201.802084
        0
        1
                0.00 4103.032597
        2
              773.17
                       622.066742
        3
             1499.00
                         0.000000
        4
               16.00
                       678.334763
In [8]: cluster_data.plot(kind='scatter', x='purchases', y='payments')
Out[8]: <matplotlib.axes._subplots.AxesSubplot at 0x7f836b17c4a8>
```



```
In [9]: # Is there any missing data
        missing_data_results = cluster_data.isnull().sum()
        print(missing_data_results)
        # perform imputation with median values
        # not require since none missing
        #cluster_data = cluster_data.fillna( data.median() )
purchases
payments
dtype: int64
In [10]: #retrieve just the values for all columns except customer id
         data_values = cluster_data.iloc[ :, 1:].values
         data_values
Out[10]: array([[ 201.802084],
                [4103.032597],
                [ 622.066742],
                [ 81.270775],
                [ 52.549959],
                [ 63.165404]])
```



We're seeing an elbow at approx 3, so let's try 3 groups

/usr/local/lib/python3.5/dist-packages/ipykernel_launcher.py:2: SettingWithCopyWarning: A value is trying to be set on a copy of a slice from a DataFrame.

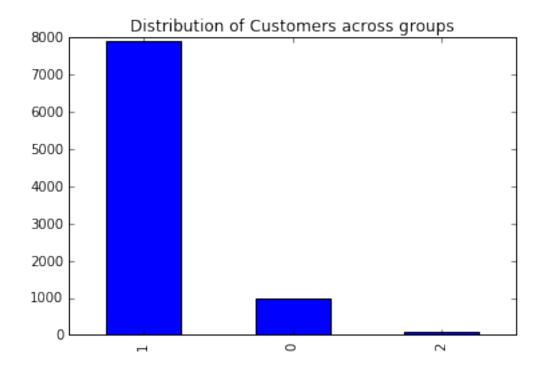
Try using .loc[row_indexer,col_indexer] = value instead

Out[13]:	purchases	payments	cluster
0	95.40	201.802084	1
1	0.00	4103.032597	0
2	773.17	622.066742	1
3	1499.00	0.000000	1
4	16.00	678.334763	1
5	1333.28	1400.057770	1
6	7091.01	6354.314328	0
7	436.20	679.065082	1
8	861.49	688.278568	1
9	1281.60	1164.770591	1
10	920.12	1083.301007	1
11	1492.18	705.618627	1
12	3217.99	608.263689	1
13	2137.93	1655.891435	1
14	0.00	805.647974	1
15	1611.70	1993.439277	1
16	0.00	391.974562	1
17	519.00	254.590662	1
18	504.35	1720.837373	1
19	398.64	1053.980464	1
20	176.68	223.068600	1
21	6359.95	2077.959051	1
22	815.90	2359.629958	1
23	4248.35	9479.043842	0
24	0.00	1422.726707	1
25	399.60	215.306142	1
26	102.00	890.178845	1
27	233.28	207.773715	1
28	387.05	1601.448347	1
29	100.00	160.767773	1
 892	0.00	54.795084	1
892		68.462579	1
892		53.676054	1
892		669.039640	1
892		214.921009	1
892		422.538988	1
892		641.303466	1
892		231.274641	1
892		456.745027	1
892		0.000000	1
893		124.373736	1
300	5 51.00	121.010100	_

8931	235.80	189.090274	1
8932	180.00	138.203240	1
8933	619.60	106.138603	1
8934	110.50	161.476789	1
8935	465.90	0.000000	1
8936	712.50	605.716356	1
8937	0.00	117.738787	1
8938	0.00	1397.770131	1
8939	734.40	72.530037	1
8940	591.24	475.523262	1
8941	214.55	966.202912	1
8942	113.28	94.488828	1
8943	20.90	58.644883	1
8944	1012.73	0.000000	1
8945	291.12	325.594462	1
8946	300.00	275.861322	1
8947	144.40	81.270775	1
8948	0.00	52.549959	1
8949	1093.25	63.165404	1

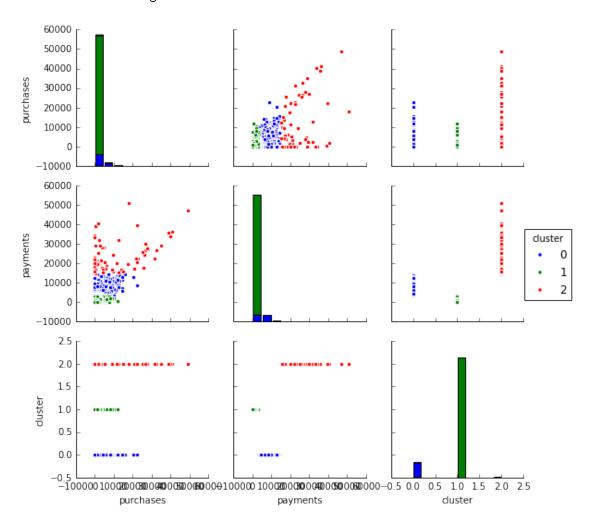
[8950 rows x 3 columns]

In [24]: cluster_data['cluster'].value_counts().plot(kind='bar',title='Distribution of Customers
Out[24]: <matplotlib.axes._subplots.AxesSubplot at 0x7f83647e24a8>



In [15]: sns.pairplot(cluster_data, hue="cluster")

Out[15]: <seaborn.axisgrid.PairGrid at 0x7f836dd89f98>



Looks nice, but what are we really seeing? Let's attempt to describe the groups

Out[17]: <pandas.core.groupby.DataFrameGroupBy object at 0x7f836531b128>

In [18]: grouped_cluster_data.describe()

Out[18]:			purchases	payments	cluster
	cluster				
	0	count	977.000000	977.000000	977
		mean	2893.507165	6159.668584	0
		std	3248.509337	2505.563838	0

	min	0.000000	3569.182969	0
	25%	147.120000	4201.694496	0
	50%	1771.600000	5359.784024	0
	75%	4587.210000	7443.805810	0
	max	22500.000000	14481.465440	0
1	count	7899.000000	7899.000000	7899
	mean	680.066701	980.439425	1
	std	965.459756	829.030774	0
	min	0.000000	0.000000	1
	25%	35.000000	341.445479	1
	50%	324.000000	708.699641	1
	75%	924.645000	1411.360861	1
	max	11994.710000	3567.009988	1
2	count	74.000000	74.000000	74
	mean	10538.917432	23637.165609	2
	std	12900.044316	7698.746165	0
	min	0.000000	15043.665080	2
	25%	30.000000	17827.712822	2
	50%	3976.770000	20907.273725	2
	75%	21538.785000	27693.619535	2
	max	49039.570000	50721.483360	2

In [20]: grouped_cluster_data.plot(subplots=True,)

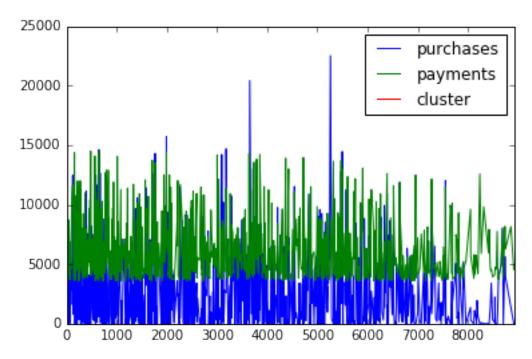
Out[20]: cluster

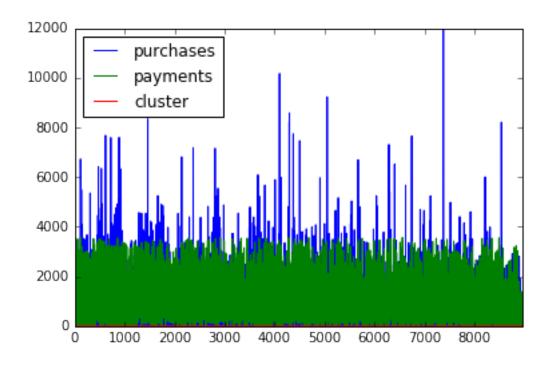
0 Axes(0.125,0.125;0.775x0.775)

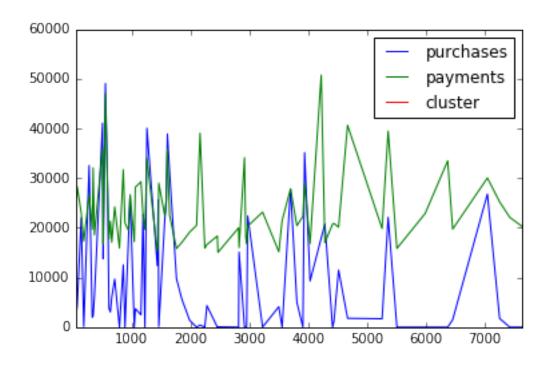
1 Axes(0.125,0.125;0.775x0.775)

2 Axes(0.125,0.125;0.775x0.775)

dtype: object







1.6 In - class assignment

- 1. Provide three(3) plots of the data to assist in describing the initial data set
- 2. Plot the differences between the groups above using at least two (2) charts.
- 3. Repeat the clustering activity on different columns in an attempt to provide additional marketing insight. If the results are not insightful state why