# Housing Prediction Documentation

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#### Background

This project involves **Sales Price prediction** for houses in Ames, Iowa. The data has **79 variables** describing the different aspects of the houses. The dataset comes from this kaggle competition.

#### Github Repository

**Note:** This Rmd File requires the workspace generated by the script. The script requires the dataset either from kaggle or the github repo.

**Evaluation Metric** The result is evaluated on the basis of **RMSE** between the **logarithm** of the predicted price and actual price.

#### Introduction

The competition gives us both a training and a test set. The test set gives us an RMSE when uploaded online.

For quick testing, I partitioned the training data into a training subset and validation set with 75% in the training. The true values of SalePrice for test set are not known but prediction performance can be checked by uploading predictions online.

KeySteps: 1. Read in Data and Explore 2. Impute missing Values 3. Choose most relevant columns and engineer New Features 4. Fit models on training subset and validation subset using different approaches 5. Evaluate Results and select promising approaches 6. Fit models on entire training data and predict final outcome 7. Upload to Kaggle and finalize methodolgy

The explanations for the columns are available in a separate data description file. (Available on Kaggle and The Github Rep)

#### Preprocessing

There are three types of data in the columns, categorical, ordinal and numeric. Their treatment is explained below with examples.

#### Categorical Data

MSZoning: Identifies the general zoning classification of the sale.

- A Agriculture
- C Commercial
- FV Floating Village Residential
- I Industrial
- RH Residential High Density
- RL Residential Low Density
- RP Residential Low Density Park
- RM Residential Medium Density

To use this type of data effectively with machine learning algorithms, we will encode it into boolean data. One column will be created for each category. Each column will identify whether that row corresponds to that category.

This will be done for each of the columns in original data and we will finally end up with many columns. Since it is not feasible to manually do this for each variable, it will be achieved using dynamic variable names.

#### **Ordinal Data**

ExterQual: Evaluates the quality of the material on the exterior

Ex Excellent

Gd Good

TA Average/Typical

Fa Fair

Po Poor

This data has natural ordering and is converted into a column of corresponding numerical values. That is "Po"=0, "Fa"=1 etc.

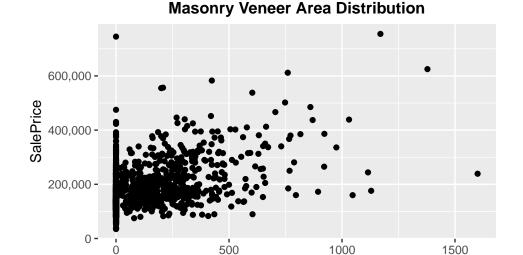
#### Numeric Data

GrLivArea: Above grade (ground) living area square feet

This type of data is generally used as is. However for neural-networks, these attributes were centered and scaled.

#### Imputation of Missing Values

I replace some of the missing values with the most common value when one value occurs much more frequently than others.



MasVnrArea

train\$MasVnrArea[is.na(train\$MasVnrArea)]<-0
train%>%group\_by(SaleType)%>%summarize(count=n())

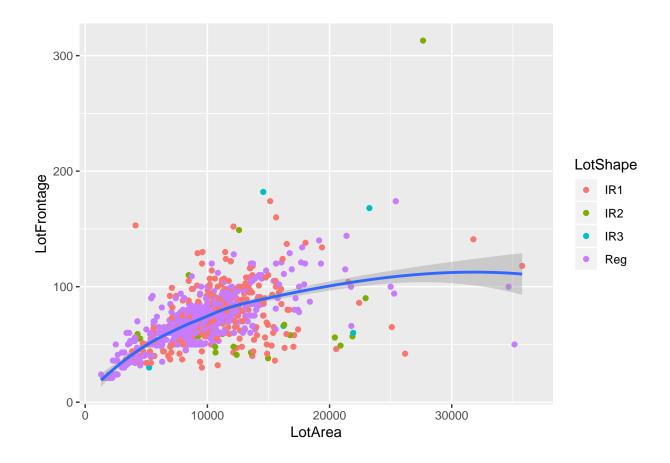
```
## # A tibble: 9 x 2
##
    SaleType count
     <fct>
              <int>
## 1 COD
                 43
## 2 Con
                  2
## 3 ConLD
                  9
## 4 ConLI
## 5 ConLw
                  5
## 6 CWD
                  4
## 7 New
                122
## 8 Oth
                  3
## 9 WD
               1267
train$SaleType[is.na(train$SaleType)]<-"WD"</pre>
train%>%group_by(Functional)%>%summarize(count=n())
## # A tibble: 7 x 2
## Functional count
             <int>
     <fct>
##
## 1 Maj1
## 2 Maj2
                   5
## 3 Min1
                   31
## 4 Min2
                   34
## 5 Mod
                   15
## 6 Sev
                   1
                 1360
## 7 Typ
train$Functional[is.na(train$Functional)]<-"Typ"</pre>
train%>%group_by(Exterior1st)%>%summarize(count=n())
## # A tibble: 15 x 2
##
     Exterior1st count
      <fct>
                <int>
## 1 AsbShng
                     20
## 2 AsphShn
                      1
## 3 BrkComm
                      2
## 4 BrkFace
                     50
## 5 CBlock
                      1
## 6 CemntBd
                     61
## 7 HdBoard
                    222
## 8 ImStucc
                     1
## 9 MetalSd
                    220
## 10 Plywood
                    108
## 11 Stone
                      2
## 12 Stucco
                     25
## 13 VinylSd
                    515
## 14 Wd Sdng
                    206
## 15 WdShing
                     26
train$Exterior1st[is.na(train$Exterior1st)]<-"VinylSd"</pre>
train%>%group_by(MSZoning)%>%summarize(count=n())
```

```
## # A tibble: 5 x 2
##
    MSZoning count
##
     <fct>
              <int>
## 1 C (all)
                 10
## 2 FV
                 65
## 3 RH
                 16
## 4 RL
               1151
## 5 RM
                218
train$MSZoning[is.na(train$MSZoning)]<-"RL"</pre>
train%>%group_by(Electrical)%>%summarize(count=n())
## # A tibble: 6 x 2
    Electrical count
##
     <fct>
            <int>
## 1 FuseA
                   94
## 2 FuseF
                   27
## 3 FuseP
                   3
## 4 Mix
                    1
## 5 SBrkr
                 1334
## 6 <NA>
                    1
```

In some cases I suspect values are missing because condition is Not Applicable E.g. Garage Area is missing because Garage does not exist etc.

train[is.na(train\$Electrical), "Electrical"] <- "SBrkr"</pre>

```
train$GarageArea[is.na(train$GarageArea)]<-0
train$GarageCars[is.na(train$GarageCars)]<-0
train[is.na(train$TotalBsmtSF),c("TotalBsmtSF","BsmtFinSF1","BsmtFinSF2","BsmtUnfSF")]<-0
train[is.na(train$BsmtFullBath),c("BsmtFullBath","BsmtHalfBath")]<-0</pre>
```

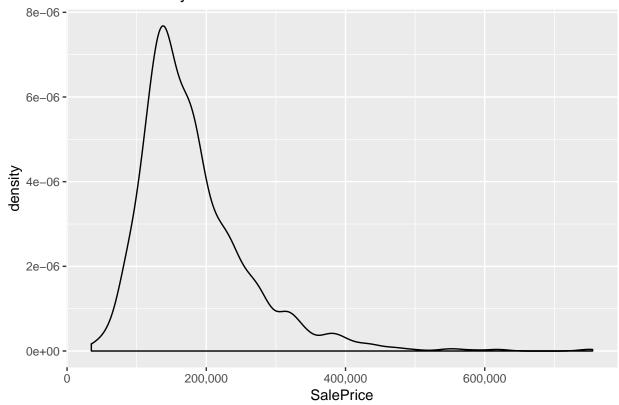


LotFrontage: Linear feet of street connected to property There are a large number of missing values for LotFrontage.

I therefore fit a curve to estimate LotFrontage from LotArea. These variables are highly correlated. The different LotShapes do not have an obviously different ratio and LotShape was not used to improve the estimate.

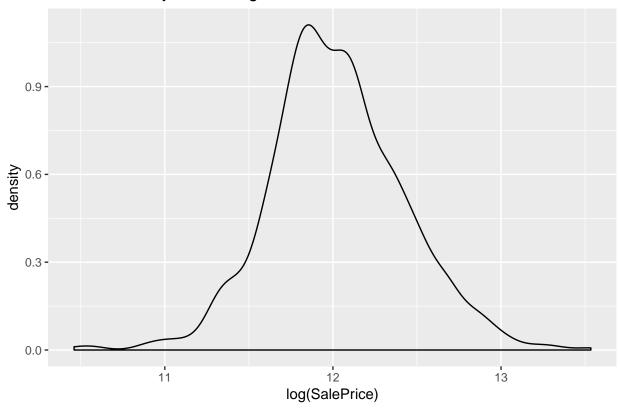
#### Skewness of Target Variable

# Smooth Density Plot of SalePrice



To account for this we take the log of the SalePrice and store it in a variable called LSP

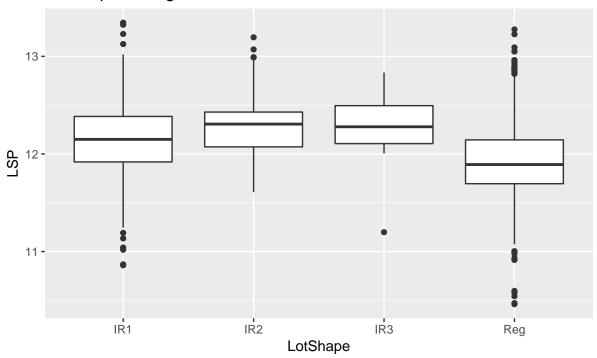
#### Smooth Density Plot of Logarithmic SalePrice



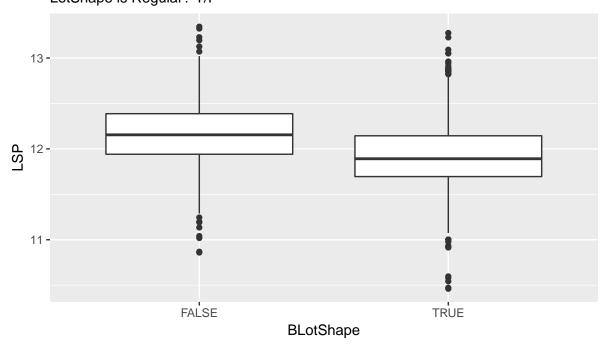
#### Data Exploration

In this section I looked through the columns one by one. I used this to decide which variables could be useful and which were not. This is also the part where I converted the categorical data into separate features.

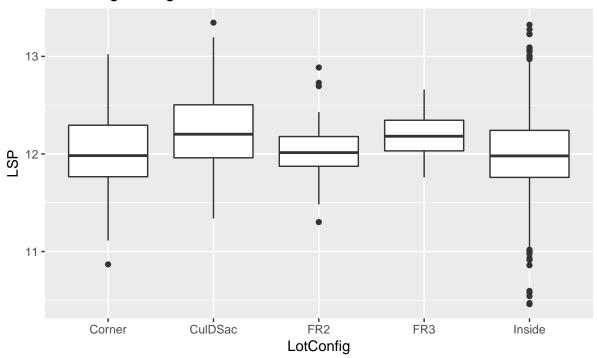
# LotShape vs Log SalePrice



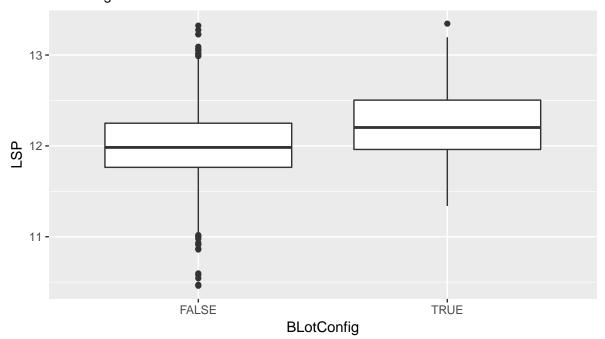
# New LotShape Feature LotShape is Regular? T/F



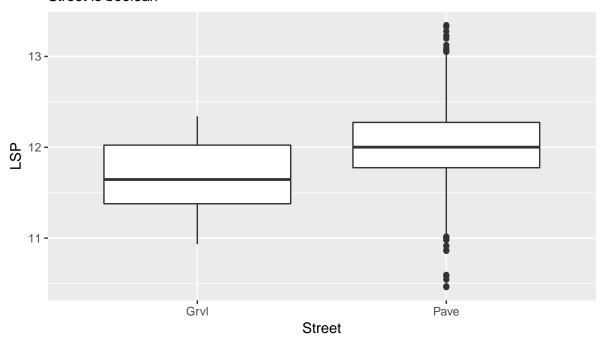
# LotConfig vs Log SalePrice



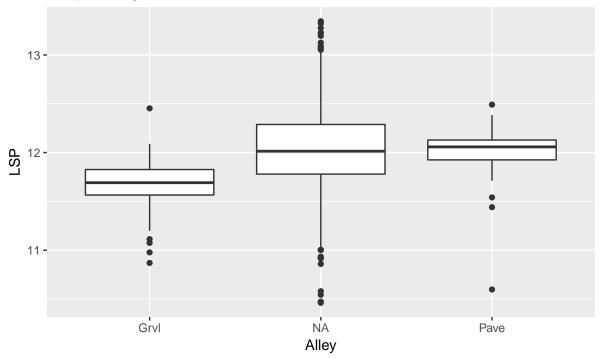
#### New LotConfig Feature LotConfig is CulDSac+Fr3? T/F



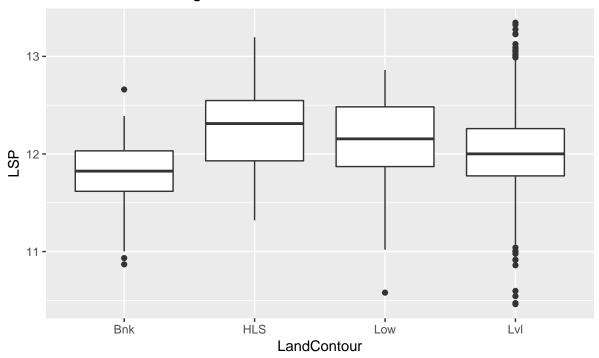
Street vs LSP Street is boolean



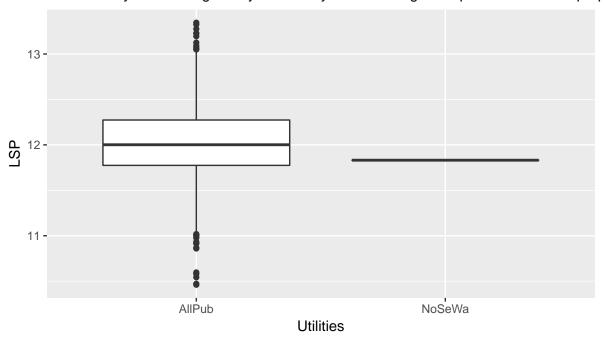
# Alley vs Log SalePrice



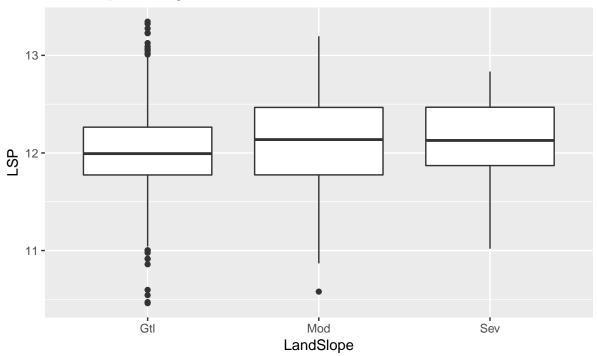
LandContour vs Log SalePrice



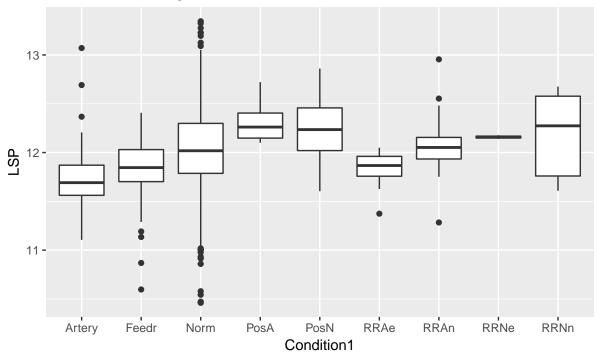
Utilities vs LSP
There is only 1 NoSewage entry which may not be enough to represent the effect property.



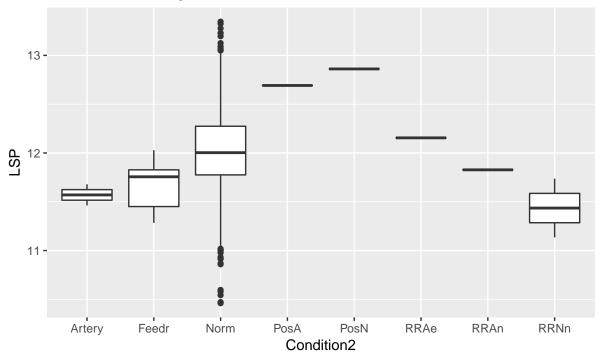
# LandSlope vs Log SalePrice



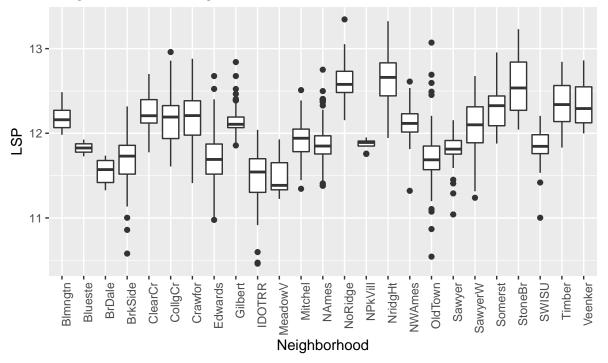
# Condition1 vs Log SalePrice



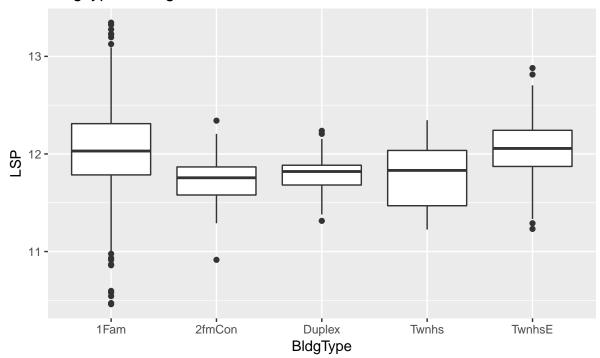
#### Condition2 vs Log SalePrice



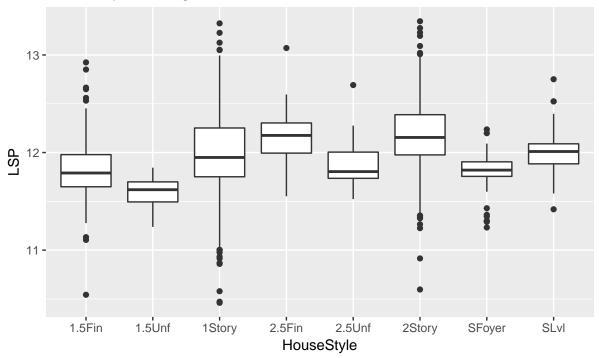
# Neighborhood vs Log SalePrice



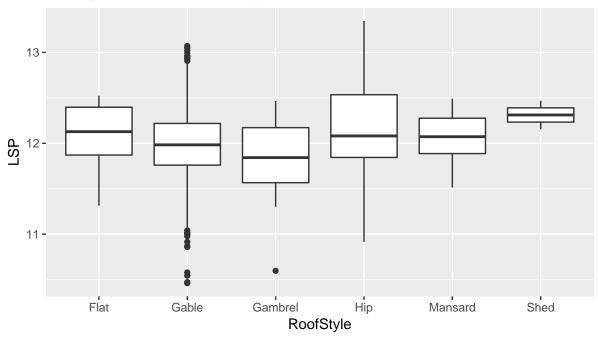
# BldgType vs Log SalePrice



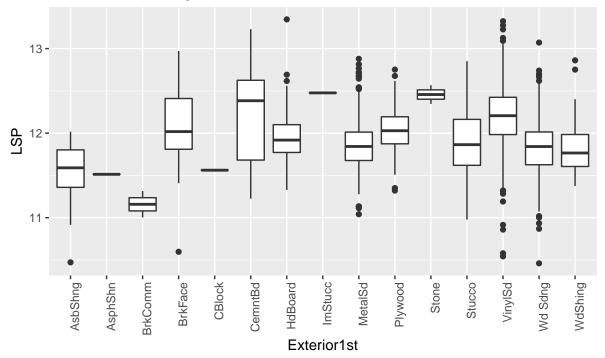
# HouseStyle vs Log SalePrice



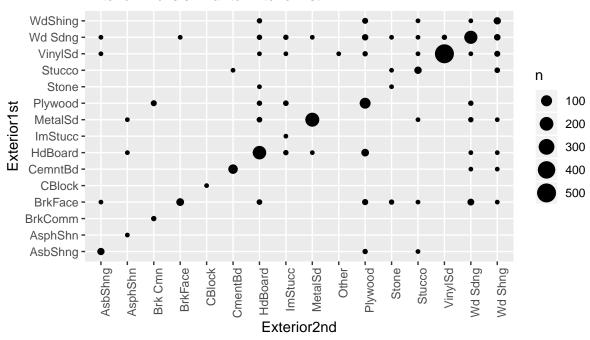
RoofStyle vs LSP RoofStyle Effect is weak, is dropped



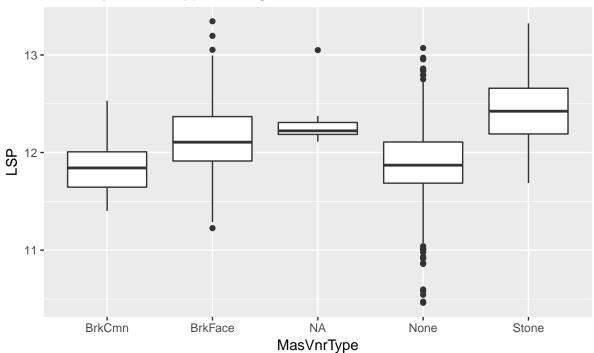
# Exterior 1st vs Log SalePrice



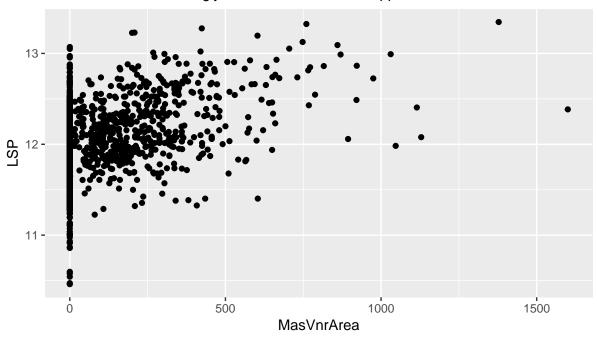
Exterior 2nd vsExterior 1st
Exterior 2nd is similar to Exterior 1st



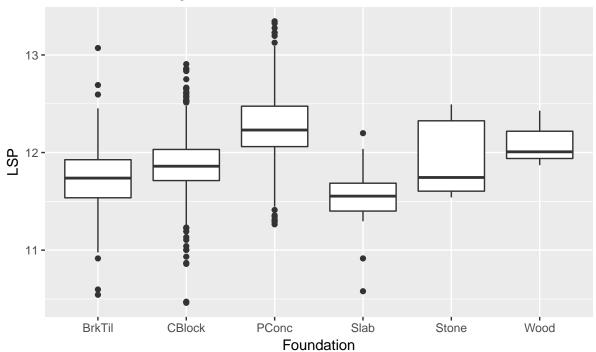
#### Masonry Veneer Type vs Log SalePrice



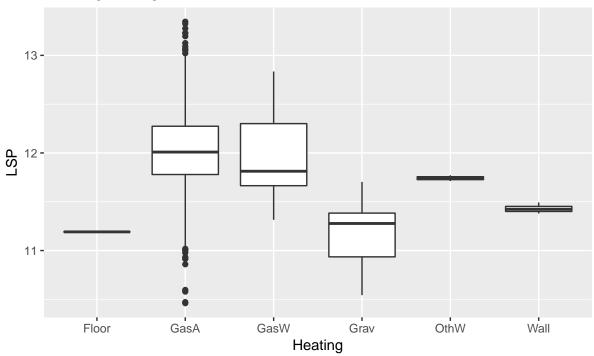
Masonry Veneer Area vs LSP
MasVnrArea is not strongly correlated to LSP, is dropped



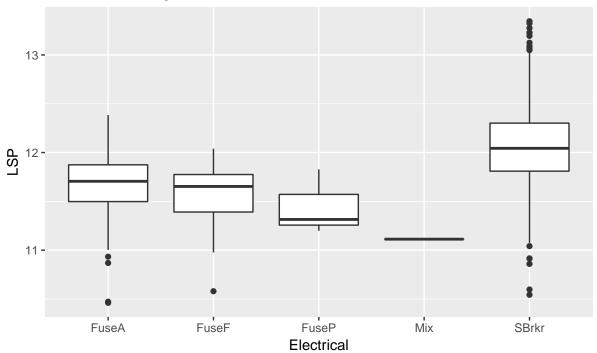
# Foundation vs Log SalePrice



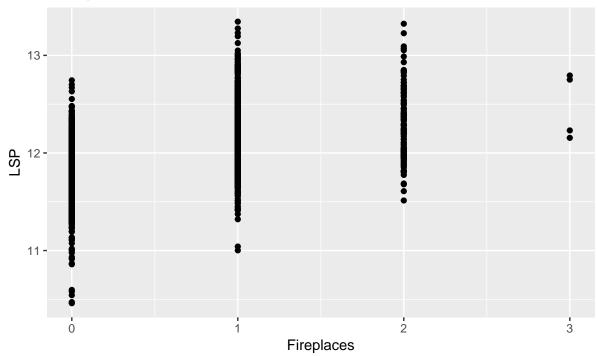
# Heating vs Log SalePrice



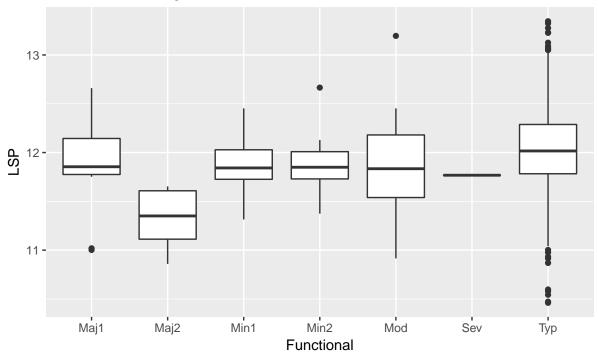
# Electrical vs Log SalePrice



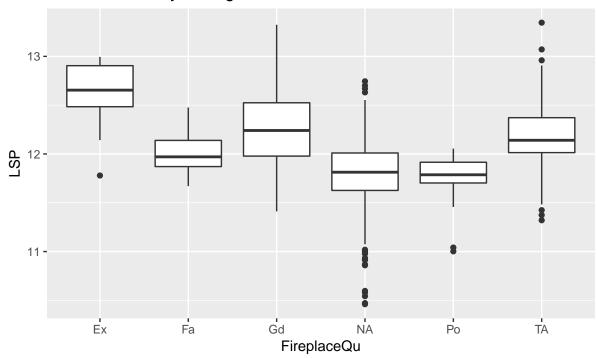
# #Fireplaces vs LSP



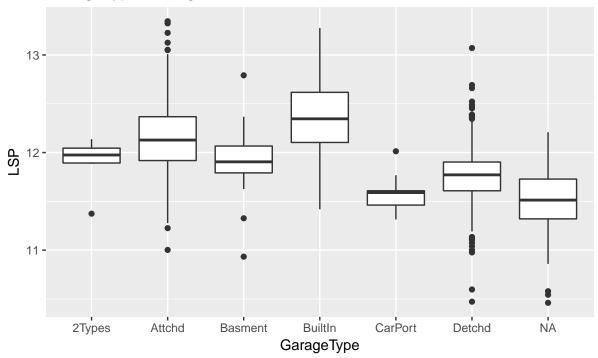
# Functional vs Log SalePrice



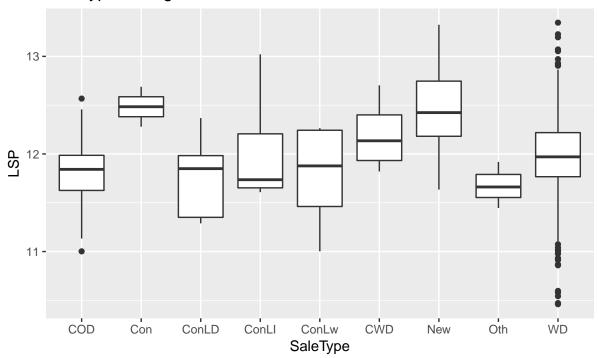
# FirePlace Quality vs Log SalePrice



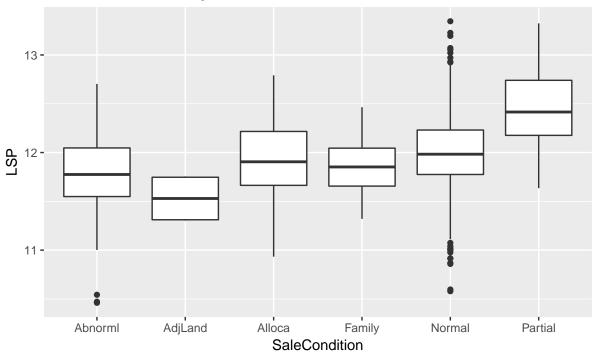
# GarageType vs Log SalePrice



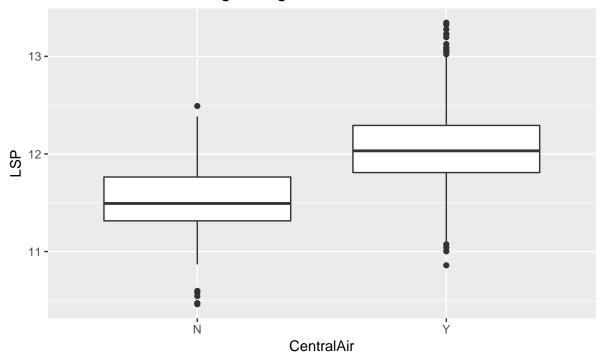
# SaleType vs Log SalePrice



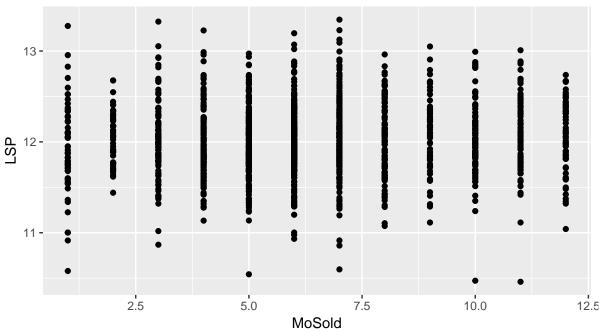
# SaleCondition vs Log SalePrice



Central Air Conditioning vs Log SalePrice



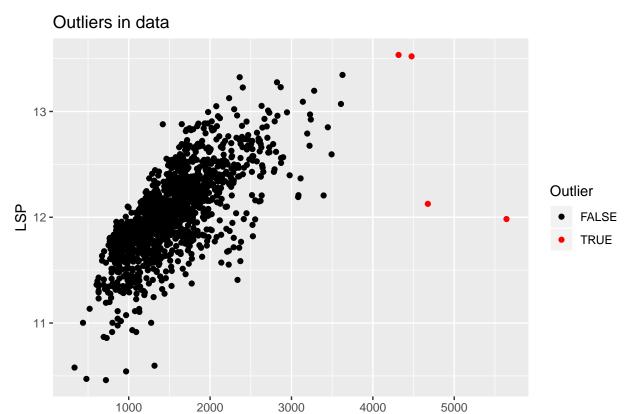
Month Sold vs LSP Month Effect is not strong, MoSold is dropped



#### Outliers

There are a few Outliers in data which may impact the model fit. These 4 values are removed before further

analysis. Online documentation by author of this dataset confirmed that these data points may not be representative and should be discarded.



#### Data Analysis and Results

Several Different Models were fit on training subset.

Of these following Models resulted in promising results:

- 1. Linear Model RMSE= 0.1188609
- 2. Random Forest RMSE= 0.1229782
- 3. GBM RMSE= 0.1156895
- 4. BRNN RMSE= 0.1184115

Averaging the result of these four models resulted in an incremental improvement in result. The RMSE of average prediction for above 4 models is 0.1089506 on validation subset.

GrLivArea

The final RMSE on test subset from kaggle is 0.12570. This score puts the answer at about rank 1500/4100+ teams on Kaggle.

A further improvement in score(small) is possible by replacing BRNN with QRNN. Since QRNN takes significantly longer to train, I have left it out of the report.

#### Observations and conclusions

The RMSE from validation is slightly lower than that from the test set reported by kaggle. This indicates a slight overfit. In this regard, the Random Forest is closest to the actual value indicating its robustness to overfitting.

The Linear Model was surprisingly effective. In a real world scenario this is probably the best model I would use because it would be easy to interpret and use in a practical scenario. It is possible that on the ground, humans tend to value houses in some approximation of a linear model i.e. paying a fixed price per Sq.Ft depending on quality and locality etc. This may explain why the linear model works well.

For example from the model, it seems that a metal siding is worth about 20% more than wood siding for the Exterior which is covering the house.

From the Tree Fit we can get the variable importance. We can see that the most important factors are the Overall Quality and the Above ground Living Area.