

Untitled

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Employability

This is about transitioning into the job and below it talks about resume and cover letter creation. All the below content is referenced from macquarie university.

Before diving into the resume and cover letter, let's look at first, what the employers are really looking for into a candidate.

Employers look for “Well rounded graduates”

Some of the traits they look for are below:

A. Can you do the job?

->skills, qualities, achievements

B. Will you do the job?

->attitude, aptitude

C. Will you fit in?

->cultural fit

To become well rounded candidate, extracurricular activities: clubs groups societies, and sports, part time work, internships, projects, activities and volunteering.

INTERN PROGRAM

Internships are the real ladder to transition from academic to practical field. Basically, it helps to shape the careers of the recent graduated talents and bridge the gap between the academic learning and real-world experience, which allows graduated apply their knowledge, develop practical skills and explore future potential career paths.

Below are Australia's top intern programs for 2024 that showcase the Top 60 employers that offer exceptional internship opportunities based on the opinions of interns themselves.

1. Synergy:

Roles available for Interns and commences in November 2024 which offers below discipline and for international students also:

- Engineering – Mechanical, Electrical and Controls & Instrumentation.
- Data Analyst and Commercial Analyst

- Energy Market Analyst
- Cyber security

Please *[click here]*(<https://www.synergy.net.au/About-us/Careers/Early-Career-Programs>) to apply.

Reference: <https://www.topinternprograms.com.au/>

Employability skills

1. Interpersonal & People skills
2. Communication & Teamwork
3. Organising & Planning
4. Adaptability & Resilience
5. Reliability & Motivation
6. Critical Thinking & Problem Solving
7. Digital Literacy

To build the skills, participate in the range of experiences. These are the skills that companies seek for.

Employers want to know if the candidate is good fit for the organization in terms of skills, qualifications and achievements. Are the candidate good fit for the culutre. Additionally, do the candidate has key skills the company require?

Let's jump into now **Job Analysis**.

Job Analysis:

While looking for the job searching, you often find the job descriptions that has lots of information embedded. Now the technique 'job analysis', what a candidate has to do. Job analysis is simply going through job description thouroughlly and finding key words. List out the keywords, whether it be soft skills or hard skills and other: eligible criteri*a*.

Research and Preparation:

Diferent methodologies has to be applied in order to research the job. Some of the points below are a key points to remember while doing research:

Purpose

- Shows initiative & enthusiasm
- Gathers information for your application
- Assists making an infromed decision

What to research

- The role
- The company & team/department/division
- The manager/supervisor
- The culture/working environment
- Trends & recent events in the industry/company

Where to research

- Online(newspapers, blogs, chat rooms, company website, social media)
- Newspapers, magazines
- Professional Associations
- Networking(e.g. careers, fairs, Linkedin, friends, current employees, informational interviews)

Contents of a resume

What are the sections need to include in the resume:

- **Personal**- contact details mobile, professional email, Linkedin, github, personal websites, or any links
- **Career objective** - summary of goals/ skills ; use key words
- **Key educational qualifications** - current first (include Awards and Scholarship)
- **Professional memberships** - CPA/ CA etc.
- **Employment experience** - Paid + causal, dates, company, detailed description
- **Relevant skills** - IT, Languages, employability skills
- **Extracurricular activites** - student societies, GLP, sport, volunteering
- **Interests** - do not include - like to listen music, play guitar. Instead, use what you want to learn and write according to job description, the skills you really don't know.
- **Referees** - Professional and/or academic with title, contact details
- Highlight your preferred work location, or a note saying open to relocation where applicable*

Career objective

- Start with who you are and what your education is. eg. Highly motivated graduate. . . .
- Add 2-3 key skills, eg wishing to use strong data-analysis and creative. . . .
- Include career goals to explain what you hope to achieve with your prospective employer.

Examples:

1. I am a third year Commerce student majoring in Accounting. I am seeking a Graduate Accountable within a progressive mid size Accounting firm, where I can continue to build my professional skills and leverage my strong critical thinking and problem solving skills.
2. Aspiring data analyst/ data scientist seeking a graduate role in digital stream, especially in Data within a public sector, where I can continue to excel my further professional skills and leverage my strong analytical skills along with critical thinking and problem skills in an organization to meet the organization goals.

Education

In this section, according to the job description, list 3-5 key subjects.

Key subjects

- Data mining
- Big Data
- Machine Learning

Major projects (optional)

Write down what are the skills gained through this project.

Financial Statement Analysis - Case Study

Developed critical thinking and problem solving skills through detailed financial analysis of business financial position. Strong attention to detail and communication skills required to interpret and present the final report.

This can also be tailored according to job description

Achievement:

Was ranked third (in a class of 150 students) in Accountants in the Profession.

Achieved top 15% ranking on kaggle with a project Predicting age from images.

can mention about hackathon winning

may include certification

Research project

Contributions to open source projects

community involvement: volunteered as a data analyst for [organization_name], providing insights, and dedication to the field of data science.

Employment Experience

- Employable skills, achievements or outcomes reached, duties and responsibilities.

Customer Service: This bullet points prove having of customer skills

- Strong customer service mindset - awarded “employee of the Month” in April 2018, June 2019
- Ensured customer satisfaction by understanding customer requirements, making appropriate recommendations, and providing after-sales support

Communication skills:

- Developed strong communication skills by dealing with customers in store and phone.

Problem Solving + Critical thinking:

- Identified opportunity to improve Rostering process- Developed new roster systems to assist store manager in scheduling casuals.

Team Player:

- Staff social committee member 2018, 2019.
- Tip: What value that you gave to previous employer*

Core Skills

- Spoken languages (other than English), IT system skills, and other essential skills or credentials that are relevant to the role or industry sought.

Extra curricular Activites

- by involving in some sort of activites or volunteering, soft skills or technical skills can be shown in this section.

Refeers

Some of the tips:

- Generally not to mention beforehand until application further advances.
- Referees available upon request' - standard comment
- Usually requires 2-3
- Always ask their permission first
- Your referee must be able to comment on your work and technical skills
- Suggest email/call to
 - remind them of key dates/roles/relationship
 - tell them about the role and what they are looking for
- Always thank them afterwards, no matters what will be the outcome.

Examples:

__Ms. Jane Burrows__

Data Scientist

xxx pvt.ltd, Granville

Ph 02.....

M 0432342342

jane.burrows@gmail.com

Please make sure before checklist before submiting:

Resume checklist

Content	Format
- Customized	- Max 2 pages
- Relevant	- Clear headings/sections
- Concise	- Well spaced
- Quality	- Consistent font
- Accurate:	- Minimal colours
- No spelling errors	- Bullet points
- No grammatical errors	
- No cutting & pasting	

Cover Letter

Cover letters are great way to highlight your strongest selling points and skills. It should align with your personal brand and complement your resume.

Generally, a cover letter is:

- A one-page professional document
- Maximum 4-5 para
- Written in the first person and in a letter format
- Tailored to the job advert
- Written using action words
- To introduce you and your resume to an employer and to show **enthusiasm** for the role.
- To address __selection requirements__ and give you the oppurtunity to talk about specific qualifications/skills
- To show **understanding and research** of the organisation
- To provide a sample of your **written communication** skills

In cover letter, we can:

- expand on standout experiences in your resume
- demonstrate knowledge of the industry and employer
- Explain any big gaps of experience on your resume
- Get an employer interested in reading your resume
- Detail working rights(if this is relevant and in the job ad)

Cover Letter Format

Your name Your address Your phone Your email

Date

Receiver's name Receiver's position, Company Address

Dear Receiver's name/Sir/Madam/**hiring manager**

Re: Title and reference number of the position for which you're applying:

Para 1: Indicate your interest in applying for the position

Mention the position applying to (title, source, date) and show enthusiasm or curiosity towards the role. Make it interesting and outline what attracted you to the role and why.

Para 2: Address the selection criteria and use supporting statements

Use educational background to address some of the selection criteria and use supporting evidence. Include your degree, skills, and knowledge gained. Mention relevant units, Projects, group assignments and awards.

Employability skills, work experience, volunteering or extra-curricular activities:

Highlight a couple of the main skills or abilities you bring to the role from the past employment. Back this up with evidence and achievements. Mention any relevant personal qualities or attributes.

- Tip: Do not repeat what is in resume*

Para 3: Explain why you are interested in the job/role/company. Show research of company.

Try to explain why you are interested in the job/ role/ company. Don't just copy the information of company from website. Instead, show some insightful research, and tell them something different that speaks to your position and interest.

Para 4: Advise on your availability for an interview. Thank them for their consideration of your application.

Yours sincerely, if you know the receiver's name

Your name

Yours faithfully - if addressed Sir/Madam

Key Points:

- Applying for a job involves several stages and you'll need a sound understanding of the recruitment process and selection techniques used by employers.
- We need to invest effort, energy and persistence but this is an instance where practice makes perfect.
- Seek constructive feedback and build your confidence to market your skills and potential.

** To book a coach: <https://www.careerhub.mq.edu.au/students/infopages/detail/239>

JOB SEEKING SKILLS

To find a job, effort, persistence and resilience is required. Job seeking will be more effective if we know where to look for jobs and are well prepared.

Before starting to look for work, think below:

Who you are:

What you have to offer:

Consider:

- a. values:
- b. interests:
- c. Personality:
- d. Skills
- e. Short term goals:
- f. Long-term goals:

To know all these above traits, please refer to this link: <https://mquniversity.careercentre.me/Members>

- g. Be aware of your professional brand: Everyone has got one and have control over how you want others to see you. **Be strategic about building and cultivating brand.**
- h. Consider employability skills and think about which ones you already have and how can you demonstrate them.

Explore options:

Start to do research now,

- industries - Which industries are you interested in?
- Organisations - which organisations operate within those industries?
- Job market - how does it look within each sector?
- Trends - any current or emerging trends to have aware of?
- Working environment - is it good match for your preferred work style?
- Job Prospects - what jobs are available that interest you, and how do they pay?
- Job requirements - do you have right skills and experience?

There are several industry-based online resources to consider while researching such as the **labour market information portal** and **Employer's Recruitment Insights**

Advertised Roles

- Seek, Indeed, Ethical Jobs and Glassdoor
- Industry-specific job websites
- Employer websites
- Professional associations websites
- LinkedIn and other social media platforms
- Employability Connect
- Job boards such as the Federal Government's Jobs Hub
- Traditional media such as newspapers and industry journals

If can't find the right jobs at first, consider applying for volunteering or an internship position.

Hidden Job Market:

- Contact employers via email or phone - cold calling
- Conduct informational interviews- reaching out to people already working in a sector of interest to learn more about the field to know about what skills would be required to work there. For this use linkedin.
- Register with recruitment agencies
- check/ join professional associations.
- Attend careers events, employer presentations and workshops
- Build network

Networking contacts

network is probably biggest ally in finding work, so you must put effort into building and nurturing it.

- Current employers - are there any other opportunities where you are working now?
- Lecturers, academic staff and professional staff
- Other students
- Contacts from volunteering, and extracurricular activities
- Community, student, and sporting groups contacts
- Personal contacts
- Friends and Family
- LinkedIn Connections

Tips to keep on top of Job Searching

- keep a record of all interactions with potential employers
- keep a record of each job you apply for and a copy of the resume send for each position
- Keep a copy of the job ad(after the job closes you won't be able to access it)
- Follow up with employers you don't hear back from as feedback is valuable

Staying positive

- Be methodical
- Create a daily job routine, and factor in breaks
- Set achievable goals of each week
- Celebrate small victories
- Don't lose sight of what you have to offer
- if you can't find dream job, look for the 'stepping stones' roles that will take you in the right direction
- Remember that job searching is a numbers game that requires persistence and resilience- so should be looking across all channels and stick with it.

Applying for a job

Once a dream job is found to apply, work through below sections in order as they reflect the stages of a recruitment process.

1. Resume
2. Cover Letter
3. Selection Criteria
4. Interviews
5. Assessment centres and testing
6. Accepting a job offer
7. Selection Criteria

Once we found a job that seems perfect, you can find the key qualities or selection criteria in job description the employer is seeking in their ideal applicant. And there are the essential and desirable skills, experience, personal attributes, and qualifications that are required for a job. Employers look for candidates who clearly show they meet the selection criteria and can provide evidence of their skills.

##Address the selection criteria in cover letter and resume

In Cover letter/Resume

- Identify the key selection criteria
- Address each one
- use an example
- Include a range of evidence or examples from studies, employment experience and extra-curricular activities
- keep it short, focused and relevant

Seperate selection criteria, if asked to address selection criteria in a seperate document

- Read the instructions carefully and address each criterion in full.
- Provide a clear heading for each of the selection criteria
- Do not go over the word or page limit
- Proofread, check spelling and grammar

Structing responses in a selection criteria in cover letter:

- Introduction (One sentence). Answer the question; introduce the example.
- Body:
 - Support answer with relevant example
 - use STAR approach:
 - * Situation: outline the situation or setting: Who was involved? what was your role?
 - * Task: what did you do? What happened next?
 - * Action or Approach: How did you do it?
 - * Result: What was the outcome? What was the feedback you received?
- use examples that have a clear begining, middle and end
- Focus on 'I', not 'we'.
- Demonstrate research of the company and role.
- Example:

At university, I successfully completed many research projects that required high-level analytical skills. I also undertook special project work with my professor that required extensive literature research and analysis of organisational management theories.

This special project was an opportunity to develop my quantitative research skills by analysing statistical data. I also utilised my qualitative research skills by interviewing proponents of different theories. I completed the research within the specified timeframe and presented the results according to university standards.

My contribution was formally recognised by the faculty at a sociological seminar, and I was subsequently asked to co-author an academic paper with my professor that was accepted for publication in Organisational Monthly. I believe this demonstrates my strong analytical and research skills.

There are another selection criteria as well:

Communication Skills(Oral and Written)

This skills can be shown by :

- Expressing clearly and logically both orally and writing
- communicate effectively with a wide range of individuals

To support above skills, we should draw on:

* Oral: public speaking, debating, tutorial discussions, presentations, conferences, explain solutions to convince audiences, facilitate discussion, customer service

* Written: research papers, written reports, essays, assignments, story writing, writing of specific purposes, published papers or articles.

Teamwork Skills

- Teamwork skills are related to the ability to contribute effectively within a team to achieve common goals, sharing information and working cooperatively with other team members, support team members or assisting them throughout, if needed and understand team dynamics and factors that can affect team performance.

To show above team skills in resume or cover letter, include below points:

- Group work
- Supervision
- Leadership
- Goal Setting
- Training
- Participation
- Show how you:
 - have shown understanding and valuing of difference
 - have used the strengths of members and balanced weakness
 - effectively contributed to a team.

Problem Solving and innovation skills

I* Demonstrate that you have capacity to understand and solve complex problems and provide analysis for informed decision making

- Show you have ability to:
 - research and analyse convincingly
 - identify key issues
 - set out ideas
 - identify and collect information: use the internet, journals, books, research papers, etc.

innovation

Show:

- ability to think differently
- open-mindedness
- capacity to introduce new ideas and approaches into existing working practices
- original and lateral thinking
- ability to adapt to change, going the extra step
- way of making a difference
- ability to devise and implement new skills and ideas.

Leadership and influencing skills

Show that you have the ability to direct and feedback others or teams, motivate, influence and engage them to achieve the goals.

Support this skills:

- cultivating a productive working environment
- supervising and coaching others
- providing leadership and direction
- achieving results
- shaping strategies thinking
- communicating with influence
- using enthusiasm and commitment to influence issues

Desire to work in the organisation

show your genuine interest in and commitment to work for them and show you are fully ready to contribute to the workplace. For this research the organisation via the internet, research papers, media and other sources. Follow below points to showcase these skills:

- have interest in and knowledge of:
 - broad goals
 - aims and objectives of the department
 - how your studies apply
- Explain the contribution you can make, any work experience relates to and what organisation can do for you in terms of training, career, growth etc.

Volunteering sites:

<https://insiderguides.com.au/top-10-places-to-volunteer-in-australia/> , this provides a list of best places to do volunteering.

1. <https://www.studyaustralia.gov.au/en/work-in-australia/getting-work-and-industry-experience/volunteering>
2. Seek Volunteer
3. Volunteering Australia

4. Go Volunteer
5. City of Melbourne: International students - Victoria
6. Volunteer.VIC - Victoria
7. NSW Volunteering
8. Communteer
9. The Centre of Volunteering

Queensland

10. Volunteering Queensland
11. Volunteering Gold Coast
12. Volunteering for Parks **Australian Capital Territory**
13. Volunteering ACT
13. Communities at Work

Northern Territory 15. Volunteering SA & NT 16. Volunteering – NT Government

South Australia

17. Volunteering SA & NT
18. Volunteering – SA Government

Western Australia 19. Volunteering WA 20. Rotaract Club of Perth

Tasmania 21. Volunteering Tasmania 22. City of Hobart

Job simulation

1. <https://www.theforage.com/simulations?careers=data>

Job Search Sites:

1. Job Active
2. Seek
3. LinkedIn
4. GradAustralia
5. Student Job Board
6. Career One
7. Ethical Jobs

Other Resources

With the below listed resources link, one can develop employability skills:

1. <https://www.careermatcher.au/>