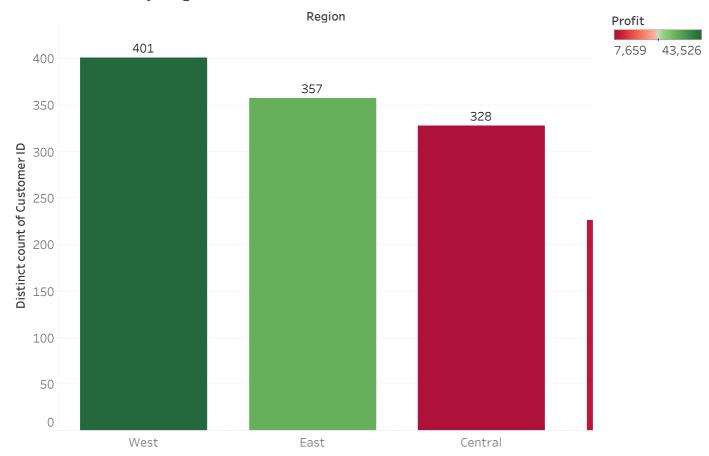
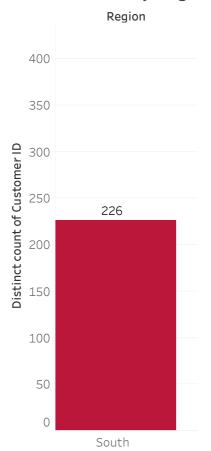
CustomerStudyRegionWise



Distinct count of Customer ID for each Region. Color shows sum of Profit. The marks are labeled by distinct count of Customer ID. The data is filtered on Segment, Ship Date Year and Category. The Segment filter keeps Consumer, Corporate and Home Office. The Ship Date Year filter keeps 2017 and 2018. The Category filter keeps Furniture, Office Supplies and Technology. The view is filtered on sum of Profit, which includes everything.

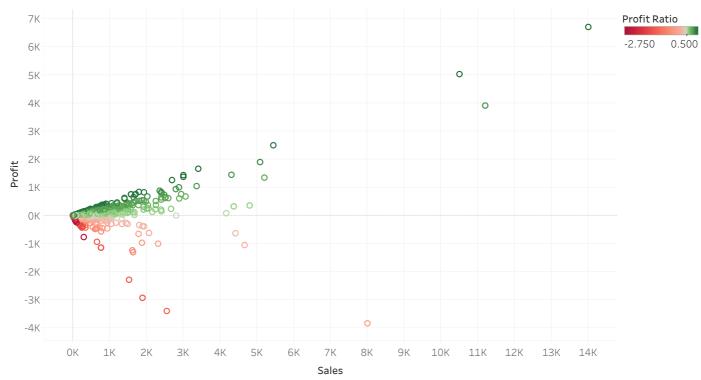
CustomerStudyRegionWise





Distinct count of Customer ID for each Region. Color shows sum of Profit. The marks are labeled by distinct count of Customer ID. The data is filtered on Segment, Ship Date Year and Category. The Segment filter keeps Consumer, Corporate and Home Office. The Ship Date Year filter keeps 2017 and 2018. The Category filter keeps Furniture, Office Supplies and Technology. The view is filtered on sum of Profit, which includes everything.

ProfitRatio



Sum of Sales vs. sum of Profit. Color shows Profit Ratio. Details are shown for Row ID. The data is filtered on Segment, Ship Date Year and Category. The Segment filter keeps Consumer, Corporate and Home Office. The Ship Date Year filter keeps 2017 and 2018. The Category filter keeps Furniture, Office Supplies and Technology.

CustomerRankProfitRatioWise

Customer Name	Ranking	
Maureen Gastineau	1	
Emily Grady	2	
Barry Französisch	1 3	
Dennis Kane	4	
Michelle Tran	5	
Logan Currie	6	
Tracy Poddar	7	
Jill Fjeld	8	
Lena Cacioppo	9	
Alice McCarthy	10	
Charles Sheldon	11	
Troy Staebel	12	

Profit Ratio (color) broken down by Customer Name and Ranking. The data is filtered on Segment, Ship Date Year and Category. The Segment filter keeps Consumer, Corporate and Home Office. The Ship Date Year filter keeps 2017 and 2018. The Category filter keeps Furniture, Office Supplies and Technology. The view is filtered on Profit Ratio, which ranges from -0.00600 to 0.00800.

Profit Ratio -0.005980.00642

CustomerRankProfitRatioWise

Customer Name	Ranking	
Maureen Gastineau	1	
Emily Grady	2	
Barry Französisch	3	
Dennis Kane	4	
Michelle Tran	5	
Logan Currie	6	
Tracy Poddar	7	
Jill Fjeld	8	
Lena Cacioppo	9	
Alice McCarthy	10	
Charles Sheldon	11	
Troy Staebel	12	

Profit Ratio -0.005980.00642

Profit Ratio (color) broken down by Customer Name and Ranking. The data is filtered on Segment, Ship Date Year and Category. The Segment filter keeps Consumer, Corporate and Home Office. The Ship Date Year filter keeps 2017 and 2018. The Category filter keeps Furniture, Office Supplies and Technology. The view is filtered on Profit Ratio, which ranges from -0.00600 to 0.00800.

Filters		
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The data is filtered on Segment, S Office. The Ship Date Year filter ke		

Filte	rs
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	a is filtered on Segment, Ship Date Year and Category. The Segment filter keeps Consumer, Corporate and Home The Ship Date Year filter keeps 2017 and 2018. The Category filter keeps Furniture, Office Supplies and Technology.

