

Customer	Q3_2024_Target_Sales	Q3_2024_Invoice_Count	Q2_2025_Total_Sales	Q2_2025_Invoice_Count	Realistic Target	Target Number of Invoice	Assigned Rep
1789			\$ 979.86	2	\$ 450.00	1	Ebony Booth
2941 Restaurant	\$ 3,506.24	6	\$ 753.60	2	\$ 1,500.00	3	Mike Allen
801 Chophouse	\$ 959.52	1			\$ 500.00	1	Mike Allen
ABD Liquors			\$ 705.84	1	\$ 350.00	1	Ebony Booth
About Thyme	\$ 1,471.92	3	\$ 607.92	2	\$ 607.92	2	Travis R. Vernon
Absolutely Wine & Spirits	\$ 3,860.40	4	\$ 407.64	1	\$ 450.00	1	Ebony Booth
Accents Grill	\$ 7,536.18	3	\$ 884.38	2	\$ 688.08	3	Jose Bustillo
Accordia	\$ 4,768.83	7	\$ 2,779.82	4	\$ 2,779.82	4	Nicole Shenandoah
Ace Beverage	\$ 1,119.60	1	\$ 1,679.40	3	\$ 2,000.00	4	Ebony Booth
Adams on Fourth	\$ 576.00	1	\$ 205.38	1	\$ 500.00	2	Ebony Booth
AhSo Cellars	\$ 6,893.72	8	\$ 4,292.58	6	\$ 4,292.58	6	Josh B.
Aldos	\$ 3,897.43	10	\$ 7,135.09	11	\$ 3,500.00	11	Angela Fultz
Alexander's	\$ 7,431.16	7	\$ 6,816.26	8	\$ 6,816.26	9	Nicole Shenandoah
Alias	\$ 2,739.56	3			\$ 500.00	1	Mike Allen
Alley Light	\$ 2,517.36	2	\$ 1,506.72	3	\$ 1,506.72	3	Rosa-Anna Winchell
Alma Cocina Latina	\$ 2,738.64	3	\$ 3,383.40	9	\$ 7,390.58	9	Jose Bustillo
Aloha Snack VB			\$ 807.60	1	\$ 500.00	1	Angela Fultz
Amendment 21	\$ 839.52	1			\$ 800.00	1	Jose Bustillo
Amici's Suffolk	\$ 864.00	2	\$ 432.00	2	\$ 450.00	2	Angela Fultz
Ando's Market	\$ 10,316.32	12	\$ 4,719.18	7	\$ 2,800.00	10	Jose Bustillo
Angel's Share Wine &			\$ 688.08	1	\$ 350.00	1	Ebony Booth
Angelo's Italian Restaurant			\$ 295.92	1	\$ 295.92	1	Rosa-Anna Winchell
Annabelle DC	\$ 3,327.00	4	\$ 879.84	3	\$ 1,200.00	4	Ebony Booth
Annebeth	\$ 1,055.76	2			\$ 1,100.00	2	Ebony Booth
Antrim 1844	\$ 400.08	1	\$ 200.04	1	\$ 600.00	3	Jose Bustillo
Appomattox Peanut Co	\$ 480.16	1			\$ 120.04	1	Rosa-Anna Winchell
Army Navy Club Arlington	\$ 3,711.76	3	\$ 940.02	1	\$ 2,000.00	2	Mike Allen
Arrowine	\$ 2,777.30	3	\$ 3,184.44	2	\$ 3,500.00	3	Mike Allen
Arturos Trattoria	\$ 2,463.60	4	\$ 1,243.32	4	\$ 2,400.00	4	Ebony Booth
Ashburn Wine Shop			\$ 1,336.95	3	\$ 1,336.95	3	Josh B.
Ashland Meat Company	\$ 539.28	1			\$ 134.82	1	Rosa-Anna Winchell
Atheling Meadworks Downtown			\$ 340.00	1	\$ 340.00	1	Nicole Shenandoah
Atrium Bar	\$ 2,425.08	3	\$ 1,715.58	4	\$ 2,000.00	4	Ebony Booth
Avellinos			\$ 6,713.81	12	\$ 6,713.81	12	Nicole Shenandoah
Azzurro Ristorante	\$ 2,119.68	4			\$ 529.92	1	Rosa-Anna Winchell
B Side Mosaic			\$ 320.07	1	\$ 320.07	1	Ebony Booth
BRX Oven	\$ 1,935.06	5	\$ 903.60	3	\$ 903.60	3	Josh B.
Balducci's Alexandria	\$ 2,940.00	4			\$ 3,000.00	4	Mike Allen
Balducci's McLean	\$ 5,539.35	5	\$ 6,572.16	8	\$ 6,600.00	9	Mike Allen
Ballyhack Golf Club	\$ 3,476.85	6	\$ 2,454.81	5	\$ 2,454.81	5	Nicole Shenandoah
Barcocina	\$ 335.88	1			\$ 2,100.00	3	Jose Bustillo
Baron's Pub Suffolk	\$ 2,745.84	3	\$ 677.94	2	\$ 675.00	2	Angela Fultz
Barrel Chest Wine and Beer	\$ 3,572.10	5	\$ 4,212.28	7	\$ 4,633.51	8	Nicole Shenandoah
Bay Ridge W&S	\$ 2,094.72	1	\$ 1,247.04	2	\$ 1,200.00	2	Ebony Booth
Bay Wine and Spirits	\$ 3,114.52	5	\$ 2,493.30	6	\$ 2,750.00	6	Ebony Booth
Bayside Cantina	\$ 1,235.52	1	\$ 1,135.80	3	\$ 1,500.00	5	Jose Bustillo
Bayside Inn Restaurant & Lounge (Good Mugs)	\$ 2,351.40	3			\$ -	0	Angela Fultz

Bayville Golf Club	\$	2,700.00	2	\$	1,080.00	2	\$	1,400.00	3	Angela Fultz
Bazaar Penn	\$	6,223.62	10	\$	4,549.92	8	\$	6,500.00	10	Ebony Booth
Beards Hill Liquors	\$	1,168.32	2	\$	143.28	1	\$	800.00	3	Jose Bustillo
Beer Run	\$	5,921.37	10	\$	8,859.78	8	\$	9,745.76	8	Rosa-Anna Winchell
Beer and Wine depot				\$	1,540.20	2	\$	1,540.20	2	Josh B.
Beivuma Distribution			2	\$	9,313.44	2	\$	9,313.44	2	Travis R. Vernon
Bel Air Liquors				\$	1,211.76	2	\$	1,500.00	5	Jose Bustillo
Beltway Fine Wine & Spirits - Total Wine 401	\$	423.36	1	\$	957.76	2	\$	1,053.54	2	Jose Bustillo
Bennet Point General Store	\$	704.16	1				\$	176.04	1	Ebony Booth
Billys				\$	1,183.86	4	\$	1,183.86	4	Nicole Shenandoah
Bin 201 Wine Sellers				\$	7,441.24	7	\$	8,000.00	8	Ebony Booth
Bin 604				\$	7,030.05	9	\$	7,100.00	10	Jose Bustillo
Birch & Barley	\$	1,807.68	3	\$	2,137.68	4	\$	2,300.00	5	Ebony Booth
Bistro at the Porch	\$	1,260.00	1	\$	884.97	2	\$	884.97	2	Josh B.
Black Angus (new location)	\$	3,144.24	5	\$	1,596.16	5	\$	1,900.00	6	Angela Fultz
Black Cow Chophouse	\$	2,340.00	2	\$	631.92	1	\$	631.92	1	Rosa-Anna Winchell
Black Salt Restaurant	\$	1,439.28	1				\$	1,500.00	2	Ebony Booth
Black Sheep	\$	1,295.28	3	\$	647.64	1	\$	1,500.00	2	Mike Allen
Blackburn Inn Conference Center	\$	1,280.64	3	\$	1,520.76	2	\$	1,672.84	2	Nicole Shenandoah
Blackburn Inn Hotel	\$	2,424.00	4	\$	934.08	3	\$	934.08	3	Nicole Shenandoah
Blacksburg Wine Lab	\$	3,438.10	6	\$	3,177.23	7	\$	3,177.23	8	Nicole Shenandoah
Bloom Restaurant and Wine Bar	\$	760.02	1	\$	665.49	2	\$	665.49	2	Nicole Shenandoah
Blue Jacket	\$	1,440.00	3	\$	600.00	3	\$	600.00	3	Ebony Booth
Bobby's Hot and Cheesy				\$	384.76	1	\$	384.76	1	Nicole Shenandoah
Bon Vivant Wine and Brew Smithfield	\$	5,762.99	9	\$	3,108.44	4	\$	3,100.00	4	Angela Fultz
Bottle Stop Wine Bar & Eatery	\$	12,604.23	12	\$	8,778.08	9	\$	10,000.00	10	Mike Allen
BottleHouse	\$	3,675.60	4	\$	860.01	2	\$	860.01	2	Rosa-Anna Winchell
Boulevard Catering				\$	320.16	3	\$	300.00	1	Mike Allen
Bourbon Steak	\$	5,723.81	4	\$	7,878.24	7	\$	10,000.00	10	Ebony Booth
Bradley's Wine & Spirits	\$	1,226.88	3	\$	932.64	3	\$	1,500.00	5	Jose Bustillo
Branches	\$	5,542.95	9	\$	1,087.44	5	\$	2,000.00	7	Angela Fultz
Brandermill Country Club	\$	1,080.00	1				\$	270.00	1	Rosa-Anna Winchell
Brewshop Rosslyn	\$	2,918.64	2	\$	2,954.88	6	\$	3,250.00	8	Mike Allen
Bristow Manor Golf Club	\$	2,806.20	4				\$	750.00	3	Mike Allen
Broad Branch Market	\$	3,246.96	4	\$	1,813.04	4	\$	2,200.00	5	Ebony Booth
Brocks	\$	3,307.95	9				\$	826.99	2	Rosa-Anna Winchell
Brx Great Falls				\$	461.76	1	\$	461.76	1	Josh B.
Buckhead's Restaurant & Chop House	\$	1,675.38	2	\$	1,548.59	4	\$	1,548.59	4	Rosa-Anna Winchell
CIRCA at Foggy Bottom	\$	1,198.80	3				\$	200.00	1	Ebony Booth
COVA Brewing Company	\$	3,440.00	6				\$	750.00	3	Angela Fultz
CP Shuckers Oceanfront				\$	384.00	1	\$	600.00	3	Angela Fultz
CPWM Kingstowne	\$	604.32	1	\$	548.40	2	\$	548.40	2	Travis R. Vernon
CPWM Williamsburg	\$	1,589.04	2	\$	254.16	1	\$	254.16	1	Travis R. Vernon
Caboose	\$	5,276.38	6	\$	984.75	2	\$	984.75	2	Rosa-Anna Winchell
Cafe Campli	\$	2,911.68	5	\$	576.00	2				Jose Bustillo
Calvert Woodley Fine Wines & Spirits				\$	8,513.64	5	\$	9,000.00	6	Ebony Booth
Canopy	\$	10,000.00	3	\$	14,311.32	3	\$	15,742.45	3	Travis R. Vernon

Canton Crossing Wine & Spirits	\$	12,821.31	12	\$	5,646.66	10	\$	6,000.00	12	Jose Bustillo	
Capital Ale House - Fredericksburg	\$	2,674.32	5	\$	1,431.16	4	\$	1,431.16	4	Rosa-Anna Winchell	
Capital Ale House - Glen Allen	\$	1,526.44	3	\$	1,697.28	7	\$	1,867.01	8	Rosa-Anna Winchell	
Capital Ale House - Harrisonburg	\$	2,136.28	4	\$	1,444.16	4	\$	1,444.16	4	Rosa-Anna Winchell	
Capital Ale House - Midlothian	\$	1,906.32	4	\$	881.74	3	\$	881.74	3	Rosa-Anna Winchell	
Capital Ale House - Richmond	\$	1,692.20	3	\$	1,344.60	5	\$	1,344.60	6	Rosa-Anna Winchell	
Capital Grille DC	\$	1,080.00	1	\$	1,739.88	1	\$	1,500.00	1	Ebony Booth	
Capital Grille Fairfax				\$	839.88	1	\$	1,500.00	2	Mike Allen	
Capital Grille Tyson's	\$	4,050.00	6	\$	4,415.74	3	\$	5,000.00	5	Mike Allen	
Carmello's	\$	3,120.58	12	\$	2,878.92	8	\$	3,000.00	10	Mike Allen	
Cask and Cork Distribu	\$	7,000.00	4	\$	38,786.52	4	\$	42,665.17	4	Travis R. Vernon	
Causa / Amazonia	\$	415.92	1	\$	415.92	2	\$	500.00	2	Ebony Booth	
Cavaller Golf	\$	8,145.67	3	\$	6,250.66	7	\$	5,000.00	6	Angela Fultz	
Cavalier Hotel	\$	4,339.35	4	\$	1,591.95	3	\$	2,000.00	4	Angela Fultz	new wine buyer
Cedar Knoll	\$	552.00	1	\$	276.00	1	\$	750.00	3	Mike Allen	
Cedar Point Club	\$	3,255.52	2	\$	2,815.02	2	\$	2,800.00	2	Angela Fultz	new wine buyer
Central Michel Richard				\$	2,574.84	4	\$	3,000.00	6	Ebony Booth	
Chain Bridge Cellars	\$	979.08	3	\$	3,339.48	6	\$	3,600.00	8	Mike Allen	
Cheers & Spirits	\$	3,122.91	4	\$	3,342.90	4	\$	3,300.00	4	Ebony Booth	
Cheese Galore & More	\$	640.08	1						1	Jose Bustillo	
Cheesetique	\$	11,986.13	19	\$	17,998.02	23	\$	18,000.00	25	Mike Allen	
Chef's Market				\$	393.14	1	\$	1,200.00	3	Angela Fultz	
Chieftain Distribution			2	\$	7,100.88	1	\$	7,100.88	1	Travis R. Vernon	
China Chilcano	\$	3,913.68	7	\$	1,993.14	6	\$	2,200.00	7	Ebony Booth	
Ciao Osteria	\$	2,319.72	5	\$	1,279.83	5	\$	2,300.00	6	Mike Allen	
Circa Boro	\$	1,198.80	2				\$	300.00	1	Mike Allen	
Circa at Clarendon	\$	1,023.12	2				\$	300.00	1	Mike Allen	
Circa at Navy Yard	\$	1,214.88	2				\$	200.00	1	Ebony Booth	
City Spirits				\$	555.96	1	\$	700.00	2	Jose Bustillo	
City Vino	\$	2,263.08	3	\$	7,355.88	7	\$	8,091.47	8	Rosa-Anna Winchell	
Cleveland Park Wine & Liquor	\$	1,358.04	1	\$	431.88	1	\$	1,000.00	2	Ebony Booth	
Click LLC	\$	3,142.92	4	\$	4,227.84	8	\$	4,650.62	9	Rosa-Anna Winchell	
Clifton Bridal Boutique	\$	455.52	1				\$	455.00	1	Mike Allen	
Clifton Cafe	\$	3,175.92	6	\$	2,576.28	9	\$	2,600.00	9	Mike Allen	
Clyde's Willow Creek Farm				\$	486.00	1	\$	486.00	1	Josh B.	
Clyde's of Gallery Place				\$	279.96	1	\$	279.96	1	Ebony Booth	
Clyde's of Georgetown				\$	279.96	1	\$	279.96	1	Ebony Booth	
Clydes @ Mark Center				\$	279.96	1	\$	300.00	1	Mike Allen	
Co-op Grandin	\$	3,066.94	6	\$	2,584.51	6	\$	2,584.51	6	Nicole Shenandoah	
Coastal Grill	\$	1,279.68	1	\$	640.08	2	\$	900.00	3	Angela Fultz	
Cobalt Grille	\$	1,791.48	2	\$	1,359.60	4	\$	2,000.00	5	Angela Fultz	more visits
College Square Liquors	\$	2,755.35	4	\$	658.64	2	\$	3,000.00	5	Jose Bustillo	
Columbia Fine Wine & Spirits	\$	3,378.28	3	\$	1,504.20	4	\$	1,800.00	5	Ebony Booth	
Commonwealth Club	\$	3,596.40	3	\$	935.94	2	\$	935.94	2	Rosa-Anna Winchell	
Conmole	\$	859.78	1	\$	739.98	1	\$	739.98	1	Rosa-Anna Winchell	
Connecticut Avenue Wine and Liquors	\$	1,658.52	1				\$	1,000.00	2	Ebony Booth	
Conrad Hotel DC				\$	527.76	1	\$	1,000.00	2	Ebony Booth	

Cork & Bull Chophouse	\$	2,938.02	6	\$	1,945.08	5	\$	2,900.00	6	Angela Fultz
Cork and Fork DC	\$	2,630.85	3	\$	2,165.66	3	\$	2,700.00	5	Ebony Booth
Corridor Fine Wines - Total Wine 402	\$	2,606.13	3	\$	1,968.90	2	\$	2,000.00	2	Ebony Booth
Corso	\$	607.68	1	\$	1,297.08	5	\$	3,000.00	8	Mike Allen
Cost Plus WM Richmond	\$	537.12	1				\$	134.28	1	Travis R. Vernon
Cost Plus WM Falls Church	\$	2,001.12	3	\$	302.16	1	\$	302.16	1	Travis R. Vernon
Cost Plus WM Freder	\$	588.24	1	\$	616.32	2	\$	677.95	2	Travis R. Vernon
Cost Plus WM Newport	\$	672.00	1				\$	168.00	1	Travis R. Vernon
Cost Plus WM Sterling	\$	2,177.52	3	\$	254.16	1	\$	254.16	1	Travis R. Vernon
Costco Leesburg	\$	3,519.12	4	\$	959.76	3	\$	959.76	3	Travis R. Vernon
Country Club of Fairfax				\$	4,077.92	3	\$	4,500.00	5	Mike Allen
Craft 31	\$	5,785.13	13	\$	6,343.08	14	\$	6,400.00	13	Angela Fultz
Cranbrook Liquors	\$	1,031.76	2	\$	416.04	1	\$	1,000.00	3	Jose Bustillo
Crescent Wine & Beer	\$	2,327.64	3	\$	2,471.94	3	\$	2,400.00	3	Ebony Booth
Crudo Nudo	\$	1,414.38	3							Angela Fultz
Crush Pad	\$	8,247.50	13	\$	3,885.12	9	\$	3,885.12	9	Rosa-Anna Winchell
Crush Pizza	\$	3,998.59	5	\$	4,767.33	8	\$	5,250.00	9	Mike Allen
Crystal City Wine #2	\$	3,430.80	2	\$	1,801.32	3	\$	2,500.00	3	Mike Allen
Crystal Palate	\$	10,537.57	10	\$	12,103.77	12	\$	12,100.00	12	Angela Fultz
Crystal Spring Grocery Co.	\$	4,755.40	5	\$	6,870.28	6	\$	7,557.31	7	Nicole Shenandoah
Curate Annapolis Cafe				\$	3,020.75	8	\$	3,000.00	8	Ebony Booth
Cured 18th and 21st	\$	453.36	1	\$	693.36	2	\$	700.00	2	Ebony Booth
DC Prime				\$	1,520.04	1	\$	1,520.04	1	Josh B.
DLC - Clydes Chevy Chase				\$	324.96	3	\$	324.96	3	Ebony Booth
DLC - Clydes Tower Oaks				\$	216.72	1	\$	216.72	1	Ebony Booth
DLC - Finewine.com	\$	2,627.52	5	\$	771.60	2	\$	1,500.00	3	Ebony Booth
DLC - Ruta Bethesda				\$	1,683.60	3	\$	1,800.00	4	Ebony Booth
DLC - The Organic Butcher of Bethesda				\$	684.00	3	\$	900.00	4	Ebony Booth
DLC - Uncorked Chevy Chase	\$	160.08	1	\$	80.04	1	\$	200.00	1	Ebony Booth
DLC- Fogo de Chao Rockville	\$	2,850.00	6	\$	702.00	3	\$	1,000.00	4	Ebony Booth
DLC- Kings Craft Beer & Wine Deli	\$	246.00	1				\$	200.00	1	Ebony Booth
DLC- Owens Ordinary				\$	319.92	2	\$	400.00	2	Ebony Booth
DLC- Rodmans Gourmet Beer & Wine				\$	115.92	1	\$	200.00	1	Ebony Booth
DLC- Spanish Diner (closed)	\$	2,052.00	3				\$	-	0	Ebony Booth
DLC- T&T WINE SHOP				\$	256.08	2	\$	350.00	3	Ebony Booth
DLC-Corner Market				\$	95.16	1	\$	150.00	1	Ebony Booth
DLC-World Market	\$	988.08	4	\$	367.44	3	\$	367.44	3	Travis R. Vernon
Dawsons Liquors	\$	2,587.85	3	\$	4,737.00	5	\$	5,200.00	6	Ebony Booth
De Fles Winkel	\$	351.84	1				\$	87.96	1	Rosa-Anna Winchell
Defining Wine	\$	4,521.95	3	\$	985.15	2	\$	985.00	2	Angela Fultz
Del Frisco's Double Eagle Steakhouse				\$	540.00	1	\$	540.00	1	Ebony Booth
Del Mar DC	\$	4,050.00	4	\$	4,996.92	6	\$	5,500.00	8	Ebony Booth
Delta at DCA				\$	578.16	1	\$	578.16	1	Travis R. Vernon
DiPasquales	\$	2,811.45	4	\$	824.10	2	\$	2,800.00	4	Jose Bustillo
Dominion Club	\$	3,637.24	5	\$	3,957.21	3	\$	4,352.93	3	Rosa-Anna Winchell
Dominion Wine and Beer	\$	991.92	1	\$	979.92	2	\$	1,000.00	3	Mike Allen
Dorsey's Search Wine & Spirits	\$	2,464.08	2				\$	1,200.00	2	Ebony Booth

Dugan's Discount Liquors	\$	867.60	1				Jose Bustillo
Dulaney Wines & Spirits	\$	1,307.94	2	\$	1,031.18	4	5 Jose Bustillo
Early Bird Bottle Shop				\$	830.58	2	3 Angela Fultz
Earth Fare Christian	\$	2,747.09	4	\$	3,236.10	6	7 Nicole Shenandoah
Earth Fare Roanoke	\$	11,094.07	10	\$	5,435.70	11	12 Nicole Shenandoah
Easton Liquors				\$	303.84	1	2 Ebony Booth
Eastport Liquors				\$	713.31	1	2 Ebony Booth
Echelon Wine Bar	\$	3,661.49	6	\$	6,828.71	12	13 Josh B.
Echelon Wine Bar Richmond	\$	469.32	1	\$	3,642.32	9	10 Rosa-Anna Winchell
Edgewater Liquors	\$	3,838.14	7	\$	2,416.08	5	6 Ebony Booth
Elevation Wine Merchants	\$	17,478.78	4	\$	4,334.40	1	1 Travis R. Vernon
Elizabeth's Gone Raw	\$	775.92	2		\$	800.00	3 Ebony Booth
Ellie Bird	\$	3,885.00	3	\$	703.68	5	6 Mike Allen
Ellwood Thompsons Local Market	\$	2,457.12	3		\$	614.28	1 Rosa-Anna Winchell
Elmina				\$	1,103.46	3	3 Ebony Booth
Embassy Suites DC				\$	320.01	1	1 Ebony Booth
Endhardt Vineyards	\$	5,787.17	5	\$	2,839.87	4	4 Josh B.
Eurasia	\$	4,197.74	8	\$	4,540.73	6	8 Angela Fultz
Evening Star Cafe	\$	4,222.20	11	\$	5,460.12	10	10 Mike Allen
Evergreen Country Club	\$	2,264.40	2		\$	2,500.00	3 Mike Allen
Fahrenheit 132				\$	298.30	1	1 Rosa-Anna Winchell
Fairgrounds Discount Beverages	\$	1,558.08	2	\$	308.04	1	2 Jose Bustillo
Farm and Oak	\$	607.68	1		\$	151.92	1 Rosa-Anna Winchell
Farmington CC	\$	10,378.29	10	\$	30,328.92	14	15 Rosa-Anna Winchell
Fest Biergarten				\$	310.00	1	1 Rosa-Anna Winchell
Field & Main	\$	3,400.00	2	\$	1,323.93	4	4 Josh B.
Fin & Tonic	\$	3,205.20	6	\$	1,274.12	3	6 Angela Fultz
Fin Seafood	\$	1,643.10	2	\$	991.44	2	2 Angela Fultz
Finishing Touch Florist and Gifts				\$	635.70	1	1 Rosa-Anna Winchell
Fishpaws Marketplace	\$	2,929.50	4	\$	4,214.88	6	7 Ebony Booth
Fleet Street Spirits	\$	1,850.88	2		\$	1,800.00	3 Jose Bustillo
Flour & Water Co.	\$	3,254.64	3	\$	1,098.36	3	3 Josh B.
Fogo Bmore	\$	416.00	1	\$	956.00	4	4 Jose Bustillo
Fogo de Chao Downtown DC	\$	3,744.00	4	\$	1,164.00	5	5 Ebony Booth
Fogo de Chao National Harbour	\$	416.00	1	\$	1,266.00	3	4 Ebony Booth
Fogo de Chao Towson	\$	3,810.00	3	\$	1,065.00	4	4 Jose Bustillo
Fogo de Chao Tysons	\$	456.00	1				0 Mike Allen
Fogo de Chao Wharf DC				\$	744.00	3	3 Ebony Booth
Foods of All Nations	\$	4,659.53	6	\$	4,473.84	5	5 Rosa-Anna Winchell
Forest Hill Wine				\$	1,063.32	1	3 Jose Bustillo
Fortunato	\$	2,815.20	5	\$	2,169.18	8	9 Nicole Shenandoah
Forward Brewing	\$	4,833.94	9	\$	4,972.68	13	10 Ebony Booth
Foundry Row	\$	2,849.40	5	\$	3,299.37	5	5 Jose Bustillo
Four Eleven York	\$	3,943.98	8	\$	2,320.64	7	7 Angela Fultz
Frederick Social				\$	280.00	1	4 Jose Bustillo
Fredericksburg Food Coop	\$	2,076.84	3	\$	1,771.53	4	4 Rosa-Anna Winchell
Freeland Wine	\$	1,391.28	1				Jose Bustillo

Front Royal Wines	\$	4,741.30	3	\$	2,479.14	3	\$	2,479.14	3	Josh B.
Fulton Wine & Spirits	\$	1,380.68	1				\$	1,000.00	2	Ebony Booth
Garnett's Cafe	\$	1,392.48	3				\$	348.12	1	Rosa-Anna Winchell
Giolitti Delicatessen	\$	968.88	1				\$	1,500.00	3	Ebony Booth
Girasole	\$	3,611.52	1	\$	639.96	1	\$	639.96	1	Josh B.
Giuseppe's Italian Restaurant				\$	6,636.22	8	\$	6,700.00	8	Angela Fultz
Gladheart Wine & Brews	\$	8,438.79	11	\$	5,926.56	10	\$	5,926.56	10	Nicole Shenandoah
Good Mugs				\$	1,592.54	5	\$	1,600.00	5	Angela Fultz
Goodstone Inn	\$	2,071.08	2				\$	517.77	1	Josh B.
Grand Cata	\$	3,757.66	3				\$	3,000.00	3	Ebony Booth
Grand Cata - Mosaic	\$	1,099.98	1				\$	1,500.00	3	Mike Allen
Grand Cata La Cosecha	\$	4,055.17	11				\$	3,000.00	3	Ebony Booth
Grand Cru Arlington	\$	2,112.00	2	\$	1,669.99	7	\$	2,100.00	6	Mike Allen
Grand Cru Bmore	\$	3,635.74	7	\$	1,320.54	4	\$	1,500.00	4	Jose Bustillo
Grano	\$	1,614.48	4							Jose Bustillo
Grape & Grain	\$	1,452.98	2	\$	499.68	1	\$	1,200.00	3	Jose Bustillo
Grapes and Grains				\$	1,088.14	3	\$	1,500.00	5	Jose Bustillo
Grapevine	\$	2,354.40	3	\$	491.76	1	\$	3,000.00	6	Mike Allen
Graul's Ruxton	\$	4,547.29	6	\$	1,761.28	4	\$	2,000.00	5	Jose Bustillo
Grayhaven Winery	\$	6,314.33	1	\$	3,125.13	8	\$	3,125.13	9	Rosa-Anna Winchell
Great Bottles (New Location)	\$	2,626.92	2	\$	2,350.53	3	\$	2,350.00	3	Angela Fultz
Green Room	\$	479.52	1	\$	239.76	1	\$	239.76	1	Nicole Shenandoah
Hair o The Dog	\$	2,502.13	5	\$	1,430.64	4	\$	1,800.00	5	Ebony Booth
Hamilton Mercantile	\$	1,271.52	1				\$	317.88	1	Josh B.
Hamrock's	\$	3,094.32	4	\$	1,319.46	3	\$	3,000.00	6	Mike Allen
Harbor Wine	\$	1,111.56	1	\$	683.70	1	\$	1,000.00	2	Jose Bustillo
Harvest Thyme				\$	384.00	1	\$	384.00	1	
Hawk & Griffin Public House	\$	2,706.34	11	\$	2,800.11	9	\$	3,000.00	10	Mike Allen
Hearth Wood Fired Cuisine	\$	783.84	1				\$	785.00	1	Angela Fultz
Heirloom	\$	1,179.90	1	\$	239.97	1	\$	1,200.00	3	Angela Fultz
Heritage				\$	971.55	3	\$	971.55	3	Rosa-Anna Winchell
Heritage Hunt Country Club	\$	2,506.20	1	\$	3,837.00	8	\$	4,220.70	9	Josh B.
Hermitage Country Club	\$	2,698.65	1				\$	674.66	1	Rosa-Anna Winchell
Heroic Axe	\$	336.00	2	\$	236.16	1	\$	236.16	1	Travis R. Vernon
Hersh's				\$	958.80	2	\$	1,000.00	2	Jose Bustillo
Hidden Valley Country Club	\$	3,852.30	1				\$	963.08	1	Nicole Shenandoah
Highland W&S				\$	200.04	1	\$	200.00	1	Ebony Booth
Hilton Norfolk The Main	\$	567.72	3	\$	3,376.90	4	\$	3,400.00	4	Angela Fultz
Hollywoods Restaurant & Bakery	\$	447.60	1	\$	3,809.06	12	\$	4,189.97	13	Nicole Shenandoah
Holmes Wine Consulting	\$	911.64	2						0	Mike Allen
Honey and Hooch	\$	6,231.71	8	\$	1,305.61	4	\$	1,500.00	4	Angela Fultz
Honeygo Wine & Spirits				\$	401.58	1				Jose Bustillo
Hook & Vine				\$	575.64	2	\$	750.00	3	Ebony Booth
Hops & Vines	\$	3,045.40	4	\$	703.92	2	\$	800.00	3	Ebony Booth
Hopscotch Bottle Shop	\$	2,868.39	3	\$	199.92	1				Jose Bustillo
Hunt Valley Wine Liquor & Beer				\$	756.69	1	\$	750.00	1	Jose Bustillo
Hunter's Head Tavern	\$	2,172.00	4	\$	942.00	3	\$	942.00	3	Josh B.

(potential looks high)

Imperfecto DC		\$	583.86	1	\$	1,000.00	2	Ebony Booth	
Indigo	\$	580.00		1	\$	-	1	Ebony Booth	
Ivy Inn			\$			1,905.72	4	\$	1,905.72
J & J Wine and Spirits			\$			436.08	1	\$	800.00
J Emerson	\$	3,120.76		5	\$	3,667.95	6	\$	4,034.75
Jaleo (DC)	\$	16,206.30		14	\$	13,037.22	11	\$	18,000.00
James River Country Club	\$	2,821.20		3	\$	9,599.83	7	\$	3,000.00
Jeannie Bird	\$	1,087.74		1	\$	263.76	1	\$	1,000.00
Jolly Grape	\$	2,831.28		4	\$	615.60	1	\$	615.60
Josephines Alexandria	\$	9,991.13		14	\$	13,259.81	13	\$	14,000.00
Jula's On the Potomac	\$	1,600.32		2				\$	500.00
Julep's Richmond	\$	1,907.70		4	\$	1,986.72	5	\$	2,185.39
Kanawha Club	\$	595.36		1				\$	148.84
Kardinal Hall	\$	3,076.80		7	\$	3,658.20	9	\$	4,024.02
Kelly's Oyster House & Bar	\$	2,398.80		3	\$	1,926.84	4	\$	2,500.00
Kenilworth Wine & Spirits	\$	8,983.59		8	\$	4,998.18	5	\$	8,500.00
King Street Oyster Bar Leesburg					\$	330.00	1	\$	330.00
King Street Oyster DC - City Ridge					\$	396.00	1	\$	600.00
King Street Oyster DC - NoMa					\$	330.00	1	\$	600.00
King Street Oyster Middleburg					\$	660.00	2	\$	660.00
Knead Wine	\$	3,814.80		4	\$	1,051.56	3	\$	1,051.56
Knead Wine Club					\$	155.88	1	\$	155.88
Knead Wine Purcellville	\$	2,831.52		3	\$	155.88	1	\$	155.88
Kroger 202	\$	415.68		1	\$	2,048.63	5	\$	2,253.49
Kroger 210					\$	536.04	1	\$	536.04
Kroger 322					\$	393.72	1	\$	393.72
Kroger 345	\$	1,292.88		2	\$	768.24	2	\$	768.24
Kroger 364	\$	7,183.74		8	\$	8,100.12	11	\$	8,910.13
Kroger 399	\$	341.44		1				\$	85.36
Kroger 401	\$	512.16		1	\$	3,659.80	6	\$	4,025.78
Kroger 402	\$	1,198.80		1	\$	1,567.56	3	\$	1,724.32
Kroger 504 - W Cary	\$	1,671.36		2				\$	417.84
Kroger 509 - Willow Lawn	\$	759.60		1	\$	673.56	2	\$	673.56
Kroger 512 - Rittenhouse	\$	1,272.00		1				\$	318.00
Kroger 523	\$	3,550.38		3	\$	2,607.36	6	\$	2,607.36
Kroger 524	\$	2,867.76		2	\$	4,204.06	7	\$	4,624.47
Kroger 532 Shore Drive					\$	640.20	2	\$	640.00
Kroger 533					\$	512.16	2	\$	515.00
Kroger 540 (400494)					\$	652.68	2	\$	650.00
Kroger 555 Yorktown					\$	748.68	2	\$	750.00
Kroger Suffolk	\$	1,056.00		1	\$	1,265.20	2	\$	1,300.00
LAuberge Chez Fran	\$	11,298.19		8	\$	9,906.84	8	\$	9,906.84
La Barrita	\$	5,815.66		7	\$	3,416.34	7	\$	3,500.00
La Cuchara	\$	3,938.09		6	\$	2,003.94	5	\$	4,500.00
La Fromagerie	\$	3,858.15		8	\$	1,644.12	5	\$	3,000.00
La Tienda	\$	8,597.46		8	\$	6,171.72	6	\$	8,600.00
Lansdowne Resort	\$	1,583.52		1				\$	395.88

Latitude - Midlothian			\$	1,245.61	2	\$	1,245.61	2	Rosa-Anna Winchell	
Le Bise			\$	559.92	1	\$	600.00	2	Ebony Booth	
Le Vintage Wine	\$	6,380.66	9	\$	8,185.43	8	\$	9,000.00	8	Mike Allen
Leek & Thistle	\$	2,179.20	2	\$	522.34	2	\$	522.34	2	Rosa-Anna Winchell
Leesburg Gourmet	\$	2,207.52	2				\$	551.88	1	Josh B.
Legacy Brands Wisconsin	\$	6,000.00	2	\$	9,910.26	2	\$	10,901.29	2	Travis R. Vernon
Lemaire at the Jefferson Hotel	\$	1,215.72	2	\$	1,530.00	3	\$	1,683.00	3	Rosa-Anna Winchell
Leo's Annapolis				\$	463.86	1	\$	600.00	2	Ebony Booth
Lewnes Steakhouse	\$	1,799.76	1	\$	224.04	1	\$	1,000.00	2	Ebony Booth
Libbie Market				\$	479.94	2	\$	479.94	2	Rosa-Anna Winchell
Lighthouse Liquors Bmore	\$	6,169.44	9	\$	11,279.34	13	\$	15,000.00	13	Jose Bustillo
Lion's Den	\$	448.00	1				\$	112.00	1	Rosa-Anna Winchell
Liquor Stop				\$	209.85	1			Jose Bustillo	
Little Washington Winery	\$	2,162.28	4	\$	3,565.12	9	\$	3,921.63	10	Josh B.
Locke Store	\$	5,157.15	7	\$	9,724.29	4	\$	10,696.72	4	Josh B.
Lovettsville Cooperative Market	\$	864.00	1	\$	192.00	1	\$	192.00	1	Josh B.
Luce				\$	985.89	3	\$	1,200.00	4	Angela Fultz
Luce Secondo	\$	3,699.64	4	\$	3,788.13	8	\$	4,000.00	8	Angela Fultz
Lucky Restaurant	\$	3,374.06	7	\$	1,071.14	4	\$	1,071.14	4	Nicole Shenandoah
Lydia's Italian Kitchen				\$	382.56	1	\$	382.56	1	Nicole Shenandoah
Lyle	\$	448.00	1				\$	200.00	1	Ebony Booth
Lyon Hall	\$	5,160.00	6	\$	2,568.00	5	\$	2,600.00	5	Mike Allen
MCX Henderson Hall	\$	1,039.68	1	\$	4,289.75	3	\$	6,000.00	6	Mike Allen
Maaza 29	\$	512.16	1	\$	591.30	1	\$	600.00	1	Mike Allen
MacArthur Beverages				\$	904.53	1	\$	3,000.00	3	Ebony Booth
Magdalena/Ivy Hotel Baltimore	\$	1,987.62	1	\$	2,831.48	2	\$	4,000.00	3	Jose Bustillo
Maggie McFly's Springfield	\$	658.00	2				\$	600.00	2	Mike Allen
Maggies Farm	\$	1,374.94	2	\$	819.54	3	\$	1,500.00	3	Jose Bustillo
Magnolia's	\$	1,680.00	1	\$	3,235.20	4	\$	3,558.72	4	Josh B.
Magothy Wine	\$	1,727.40	3	\$	1,316.64	3	\$	2,000.00	4	Ebony Booth
Magraders Chevy Chase	\$	3,232.56	3				\$	3,750.00	4	Ebony Booth
Main and Market	\$	4,238.33	5	\$	879.60	1	\$	4,000.00	5	Ebony Booth
Manor Tavern	\$	2,887.80	2	\$	1,424.52	4	\$	2,800.00	5	Jose Bustillo
Maple Lawn Wine	\$	4,023.38	4	\$	1,191.48	2	\$	4,000.00	4	Ebony Booth
Market Street Wine-Cville	\$	461.94	1				\$	115.49	1	Rosa-Anna Winchell
Marquee Wine & Spirits				\$	10,656.24	2	\$	10,656.24	2	Travis R. Vernon
Marriott Resort Va Beach Oceanfront	\$	6,793.67	9	\$	10,060.99	16	\$	10,000.00	16	Angela Fultz
Mas Tapas	\$	3,712.43	3	\$	1,231.80	2	\$	1,231.80	2	Rosa-Anna Winchell
Maxwell Park	\$	3,528.94	4	\$	855.46	2	\$	3,600.00	4	Ebony Booth
Maxwells Kitchen				\$	223.68	1	\$	500.00	2	Jose Bustillo
Mays Chapel Grauls	\$	3,413.78	5	\$	4,534.68	5	\$	5,500.00	6	Jose Bustillo
Meadowbrook Country Club	\$	186.62	1	\$	7,349.53	9	\$	8,084.48	10	Rosa-Anna Winchell
Merrifield Garden Center				\$	591.60	2	\$	591.60	2	Travis R. Vernon
Mill Station Wine & Spirits	\$	756.00	1	\$	643.08	2	\$	650.00	2	Jose Bustillo
Mills Fine Wines	\$	2,856.30	4	\$	4,908.42	5	\$	5,500.00	6	Ebony Booth
Mise En Place				\$	199.24	1	\$	199.24	1	Rosa-Anna Winchell
Mizuno Japanese Restaurant	\$	697.04	1				\$	550.00	2	Angela Fultz

Mockingbird CVille	\$	528.00	1	\$	423.96	1	\$	423.96	1	Rosa-Anna Winchell
Modern Liquors	\$	832.32	2				\$	200.00	1	Ebony Booth
Modern World	\$	1,200.24	1				\$	500.00	1	Jose Bustillo
Moms Hill High	\$	2,725.05	5	\$	830.28	3	\$	830.28	3	Josh B.
Monarque Baltimore (ATLAS)	\$	2,399.52	3	\$	1,255.92	2	\$	3,000.00	3	Jose Bustillo
Monk's BBQ	\$	1,312.32	2	\$	960.06	4	\$	960.06	4	Josh B.
Mt Washington Wine	\$	7,042.39	9	\$	5,480.94	9	\$	7,000.00	11	Jose Bustillo
NAPA Kitchen and Wine				\$	4,172.13	8	\$	4,172.13	8	Rosa-Anna Winchell
Neat Bird	\$	3,579.90	5	\$	480.00	2	\$	750.00	3	Angela Fultz
Nest Kitchen & Taphouse	\$	2,115.12	2	\$	1,344.00	3	\$	3,000.00	5	Angela Fultz
Neutral Ground	\$	2,304.00	4	\$	351.84	1	\$	700.00	3	Mike Allen
New Heights Restaurant				\$	279.96	1	\$	400.00	2	Ebony Booth
New Iberian Kitchen				\$	211.33	1	\$	211.33	1	Josh B.
New Market Beer and Wine	\$	1,715.86	1				\$	428.97	1	Josh B.
Nick's of Calvert				\$	103.92	1	\$	250.00	1	Ebony Booth
Norfolk Yacht & Country Club	\$	1,752.00	2	\$	3,786.84	3	\$	2,400.00	4	Angela Fultz
Norms Beer and Wine	\$	5,848.92	7	\$	3,720.84	6	\$	4,000.00	6	Mike Allen
Northwind Liquors	\$	1,159.80	1				\$	1,100.00	2	Jose Bustillo
Not Your Mama's Pasta	\$	2,394.42	4	\$	1,260.49	3	\$	1,260.49	3	Nicole Shenandoah
OWS Wine Shop				\$	1,159.38	3	\$	1,159.38	3	Josh B.
Oak Steakhouse	\$	2,534.63	5	\$	279.90	1	\$	750.00	3	Mike Allen
Ocean South Imports	\$	16,217.83	3	\$	26,964.16	6	\$	29,660.58	7	Travis R. Vernon
Of Love And Regret	\$	576.00	1							Jose Bustillo
Off The Rox	\$	3,428.33	3	\$	1,999.20	4	\$	3,500.00	5	Jose Bustillo
Officina	\$	544.56	2				\$	1,000.00	3	Ebony Booth
Old Brick Inn	\$	4,543.18	4	\$	13,614.90	5	\$	3,000.00	3	Ebony Booth
Old Brogue Irish Pub	\$	2,998.80	2				\$	749.70	1	Josh B.
Oleum Vegan Kitchen	\$	528.12	1	\$	3,573.70	6	\$	3,500.00	6	Jose Bustillo
Once Upon A Vine	\$	2,907.60	3	\$	862.73	2	\$	862.73	2	Rosa-Anna Winchell
One Eleven Main	\$	1,371.60	1				\$	1,300.00	2	Jose Bustillo
Opus 9	\$	2,544.00	6	\$	3,355.68	11	\$	4,500.00	11	Angela Fultz
Our Daily Bread	\$	647.64	1	\$	715.00	2	\$	786.50	2	Nicole Shenandoah
Out of the Fire	\$	6,049.37	9	\$	3,655.47	6	\$	6,000.00	9	Ebony Booth
Oxford Cellars	\$	3,662.28	2	\$	399.65	2	\$	399.65	2	Rosa-Anna Winchell
Oyamel	\$	895.92	2	\$	1,824.00	8	\$	2,000.00	9	Ebony Booth
Pagan River Wine Merchants	\$	1,535.76	1							Angela Fultz
Pampas Fox Catering	\$	687.36	1	\$	4,293.96	2	\$	4,723.36	2	Travis R. Vernon
Paper Lantern				\$	687.80	1	\$	1,000.00	3	Ebony Booth
Pappas Restaurant and Sports Bar				\$	599.40	2	\$	800.00	4	Jose Bustillo
Parallel Wine And Whiskey	\$	528.00	1	\$	528.00	2	\$	528.00	2	Josh B.
Paramount Beverage Distributors	\$	19,599.80	2	\$	10,148.16	1	\$	10,148.16	1	Travis R. Vernon
Parc de Ville	\$	380.00	1				\$	-	0	Mike Allen
Pendulum Fine Meats	\$	3,477.01	5	\$	3,659.04	8	\$	3,000.00	6	Angela Fultz
Pentagon City Wine Merchant	\$	426.68	1				\$	500.00	2	Mike Allen
Perfect Pour Columbia	\$	1,618.80	2				\$	1,000.00	2	Ebony Booth
Petite Cellars	\$	3,086.84	2	\$	1,047.60	2	\$	2,000.00	3	Ebony Booth
Piazza Italian Market				\$	240.12	1	\$	600.00	2	Ebony Booth

owner is doing buying now

Pine Orchard		\$	631.80	1	\$	631.00	1	Ebony Booth
Pinehurst Wine Shoppe	\$	943.44	2		\$	1,500.00	3	Jose Bustillo
Planet Wine	\$	7,990.23	16	\$	9,153.45	12	\$	9,000.00
Plaza Liquors				\$	720.00	1	\$	1,000.00
Point 5	\$	2,865.60	4	\$	960.18	3	\$	960.18
Pres des Pres	\$	1,823.76	3	\$	889.95	5	\$	889.95
Preserve Annapolis	\$	2,359.92	3				\$	-
Press 626 Cafe & Wine Bar	\$	3,371.88	2	\$	3,930.72	4	\$	4,500.00
Primland				\$	4,290.50	3	\$	4,290.50
Princess Anne Country Club	\$	1,919.04	2				\$	2,000.00
Proper 21	\$	10,453.50	8				\$	-
Public Fish & Oyster	\$	2,798.88	5				\$	699.72
Purveyors on Main	\$	3,892.20	6	\$	4,568.28	7	\$	5,025.11
Quarry Wine & Spirits	\$	7,327.87	9	\$	4,890.00	6	\$	6,000.00
Quirk Hotel Charlottesville				\$	319.92	1	\$	319.92
Quirk Hotel Richmond	\$	1,577.20	3	\$	593.33	2	\$	593.33
RVA Cannabis Company	\$	831.84	2				\$	207.96
Radford Coffee				\$	331.90	1	\$	331.90
Raven Grill	\$	1,632.48	5	\$	752.04	4	\$	752.00
Red Apron	\$	384.00	1	\$	367.92	1	\$	367.92
Red Fox Inn & Tavern	\$	2,663.94	3	\$	3,598.47	8	\$	3,958.32
Regency at Dominion	\$	5,113.80	8	\$	6,353.28	10	\$	6,900.00
Retro's Good Eats				\$	905.46	2	\$	900.00
Revel Market and Bar	\$	1,971.18	3	\$	2,457.96	11	\$	2,703.76
Revel Wine Bar	\$	1,080.00	1				\$	750.00
Reveler's Hour	\$	6,230.15	8				\$	1,500.00
Richmond Country Club	\$	3,627.60	6	\$	7,683.92	13	\$	8,452.31
Rio Hill Wine & Beer	\$	3,384.71	6	\$	3,101.34	8	\$	3,101.34
River Hill Wine & Spirits	\$	2,479.08	3	\$	1,009.56	2	\$	2,000.00
River Horse Wine Imports	\$	7,504.90	2				\$	1,876.23
River Stone Chophouse	\$	9,146.81	7	\$	2,102.46	6	\$	2,800.00
River and Rail	\$	2,876.96	3	\$	13,909.12	8	\$	15,300.03
Rize + Rest Cafe	\$	3,487.44	10	\$	475.00	2		
Rockfish	\$	1,080.00	1	\$	851.88	3	\$	851.88
Rocky Mount Burger Company	\$	804.00	1				\$	201.00
Ronnies				\$	1,149.72	2	\$	1,600.00
Rooster and Owl	\$	3,855.84	4	\$	303.84	1	\$	2,750.00
Roots 657	\$	3,527.56	4	\$	2,600.22	3	\$	2,600.22
Roundabout Fine Wine	\$	1,191.84	2	\$	591.92	2	\$	750.00
Ruff Canine Club				\$	823.38	2	\$	823.38
Rustico Alexandria	\$	1,860.00	3	\$	749.94	2	\$	1,860.00
Ruta DC				\$	3,480.69	5	\$	3,750.00
Ruth's Chris VA Beach	\$	2,535.84	3	\$	2,222.04	3	\$	2,500.00
Rye Street Tavern				\$	279.96	1	\$	1,000.00
SER Restaurant	\$	3,259.45	5	\$	2,654.24	5	\$	3,000.00
SML Fine Wines	\$	39,982.53	13	\$	30,830.31	12	\$	30,830.31
Sailor Oyster Bar				\$	240.00	1	\$	500.00

Sal's Italian Restaurant	\$	5,904.92	9	\$	4,494.84	9	\$	4,494.84	9	Nicole Shenandoah
Sal's Italian Restaurant Roanoke	\$	1,280.40	1	\$	640.20	1	\$	640.20	1	Nicole Shenandoah
Salamander Resort and Spa	\$	3,671.28	2	\$	3,639.42	6	\$	3,639.42	7	Josh B.
Salisbury Country Club	\$	2,880.00	1	\$	2,808.19	3	\$	2,808.19	3	Rosa-Anna Winchell
San Matteo	\$	512.16	1				\$	300.00	1	Ebony Booth
Sandros Pizzeria	\$	3,938.49	9	\$	4,757.58	12	\$	5,233.34	13	Nicole Shenandoah
Savona	\$	1,535.28	1	\$	787.68	1	\$	1,500.00	2	Jose Bustillo
Schlesinger's	\$	4,817.78	5	\$	1,913.58	3	\$	2,000.00	4	Angela Fultz
Schneider's Capitol Hill	\$	759.84	1	\$	1,395.90	2	\$	2,500.00	3	Ebony Booth
Screwtop Wine Bar	\$	9,742.52	8	\$	1,892.04	4	\$	9,000.00	7	Mike Allen
Second St William	\$	6,434.56	10	\$	6,145.17	10	\$	6,400.00	10	Angela Fultz
Second Street Am	\$	13,086.62	11	\$	11,275.10	10	\$	13,500.00	10	Angela Fultz
Semifreddo	\$	2,660.72	3	\$	1,165.01	3	\$	3,000.00	5	Mike Allen
Shagbark	\$	640.08	1	\$	1,619.67	3	\$	1,781.64	3	Rosa-Anna Winchell
Shelter				\$	619.98	2	\$	1,000.00	2	Ebony Booth
Shoe's Cup & Cork	\$	363.60	1				\$	90.90	1	Josh B.
Show Pony				\$	479.21	1	\$	479.21	1	Nicole Shenandoah
Shyndigz Market and Restaurant	\$	1,480.80	3	\$	1,061.40	4	\$	1,061.40	4	Rosa-Anna Winchell
Skyline Liquor & Wine				\$	331.68	1	\$	900.00	3	Jose Bustillo
Slaters Market	\$	2,758.95	2	\$	3,968.64	2	\$	3,000.00	3	Mike Allen
Smashing Grapes - Columbia	\$	10,498.20	9	\$	3,707.33	7	\$	1,600.00	3	Ebony Booth
Smitty's Fine Wine & Spirits				\$	559.68	2	\$	900.00	3	Jose Bustillo
Smoke and Barrel	\$	2,927.45	6				\$	731.86	2	Rosa-Anna Winchell
Smyrna	\$	2,823.12	4	\$	1,279.68	4	\$	1,279.68	4	Rosa-Anna Winchell
Sondela Cellars	\$	2,698.75	1	\$	2,601.98	2	\$	2,601.98	2	Travis R. Vernon
Sorellas: An Italian Eatery	\$	8,805.14	16	\$	6,257.02	12	\$	8,900.00	12	Angela Fultz
Southern Serenity Cafe	\$	910.44	1	\$	370.44	1	\$	370.44	1	Rosa-Anna Winchell
Spirit Shop	\$	1,439.28	1						Jose Bustillo	
Spirits of Mt Vernon	\$	10,608.47	10	\$	4,795.32	3	\$	10,000.00	10	Jose Bustillo
St Vincent	\$	2,163.96	3				\$	1,500.00	3	Ebony Booth
State Line Liquors	\$	5,545.50	4	\$	831.60	1	\$	2,500.00	3	Jose Bustillo
Stave and Cork	\$	7,787.47	8	\$	7,007.61	12	\$	7,007.61	13	Nicole Shenandoah
Steak & Tonic	\$	676.00	1	\$	2,483.16	3	\$	3,200.00	6	Angela Fultz
Steinhilber's	\$	679.92	1	\$	1,567.86	3	\$	1,600.00	3	Angela Fultz
Still	\$	2,014.34	3				\$	500.00	1	Angela Fultz
Stone Gables Bed & Breakfast	\$	1,680.00	1				\$	420.00	1	Josh B.
Stonebridge Grille	\$	575.28	1	\$	1,007.64	2	\$	1,500.00	3	Jose Bustillo
Sulgrave Club	\$	959.52	1				\$	1,200.00	3	Ebony Booth
TASTE Town Center	\$	504.00	1	\$	485.52	2	\$	500.00	2	Angela Fultz
TASTE Unlimited Ghent	\$	1,013.04	2	\$	1,514.88	3	\$	1,600.00	3	Angela Fultz
TBT El Gallo				\$	(1,329.90)	1	\$	(1,329.90)	1	Rosa-Anna Winchell
Taberna del Alaberdero	\$	2,375.76	2	\$	1,153.62	2	\$	2,000.00	3	Ebony Booth
Tail Up Goat	\$	2,800.08	4				\$	700.00	1	Ebony Booth
Taste Unlimited Bayville	\$	3,685.05	8	\$	2,965.68	8	\$	3,000.00	8	Angela Fultz
Taste Unlimited City Center	\$	443.52	1	\$	301.80	1	\$	300.00	1	Angela Fultz
Taste Unlimited Greenbrier				\$	175.80	1	\$	200.00	1	Angela Fultz
Taste Unlimited Harbour View	\$	1,475.16	3	\$	909.36	3	\$	1,000.00	3	Angela Fultz

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Taste Unlimited Headquarters	\$	9,888.07	7	\$	6,006.48	4	\$	6,000.00	4	Angela Fultz	
Taste Unlimited Hilltop	\$	519.36	1	\$	915.48	4	\$	1,000.00	4	Angela Fultz	
Taste Unlimited Ocea	\$	504.00	1	\$	1,494.96	4	\$	1,650.00	4	Angela Fultz	
Taste Unlimited Westhampton	\$	1,432.32	2	\$	775.56	2	\$	775.56	2	Rosa-Anna Winchell	
Taste of Smithfield	\$	3,846.24	5	\$	2,335.26	5	\$	3,400.00	6	Angela Fultz	
Tastings of Cville	\$	4,223.45	4					1,055.86	1	Rosa-Anna Winchell	
Tautogs	\$	1,168.08	1					1,200.00	2	Angela Fultz	
Tavola	\$	695.52	1	\$	4,048.20	9	\$	4,453.02	10	Rosa-Anna Winchell	
Terrapin	\$	999.48	1	\$	302.40	1	\$	1,000.00	2	Angela Fultz	
Thai Noy	\$	1,667.76	3	\$	1,983.60	2	\$	2,000.00	3	Mike Allen	
Thaiverse	\$	1,267.20	1	\$	319.80	1	\$	350.00	1	Ebony Booth	
The Atlantic	\$	5,997.19	13	\$	7,181.00	15	\$	7,200.00	15	Angela Fultz	
The Back Deck				\$	991.68	1	\$	1,500.00	3	Angela Fultz	
The Beverly House				\$	1,452.96	2	\$	3,000.00	4	Jose Bustillo	
The Birch	\$	949.76	1	\$	459.77	2	\$	700.00	2	Angela Fultz	
The Bygone	\$	479.88	1					1,000.00	2	Jose Bustillo	
The Center Club				\$	10,002.77	12	\$	10,000.00	12	Jose Bustillo	
The Charles Restaurant & Bar				\$	1,863.60	3	\$	1,800.00	3	Ebony Booth	
The Dara	\$	3,498.36	4	\$	2,963.46	5	\$	3,000.00	5	Jose Bustillo	
The French Paradox Wines	\$	3,678.15	4					2,500.00	3	Jose Bustillo	
The Galloping Grape				\$	459.96	2	\$	750.00	3	Mike Allen	
The Gray - The Corner	\$	3,034.58	5	\$	1,725.52	4	\$	1,725.52	4	Rosa-Anna Winchell	
The Gray Keswick	\$	3,050.49	5	\$	3,376.49	5	\$	3,714.14	5	Rosa-Anna Winchell	
The Green Onion	\$	2,491.34	4	\$	1,624.54	4	\$	900.00	3	Angela Fultz	owner doing buying
The Honey Drizzle	\$	1,560.00	1	\$	6,421.00	11	\$	7,063.10	12	Rosa-Anna Winchell	
The Inn at Little Washington				\$	4,312.54	5	\$	4,312.54	5	Josh B.	
The Iron Bridge Wine Company - Columbia				\$	200.04	1	\$	200.00	1	Ebony Booth	
The Italian Market	\$	1,072.08	2	\$	375.96	1	\$	1,000.00	3	Ebony Booth	
The Jasper				\$	320.04	1	\$	320.04	1	Rosa-Anna Winchell	
The Liberty Tavern	\$	543.84	1					1,500.00	5	Mike Allen	
The Local				\$	625.86	2	\$	625.86	2	Rosa-Anna Winchell	
The Maryland Club - UMD				\$	280.65	1	\$	281.00	1	Ebony Booth	
The Ministry Coffee and Wine Bar				\$	696.60	2	\$	1,000.00	3	Ebony Booth	
The Oceanaire DC				\$	255.96	1	\$	255.96	1	Ebony Booth	
The Oregon Grille	\$	1,799.76	2					500.00	1	Jose Bustillo	
The Remington Bottle	\$	3,359.52	6	\$	3,850.81	8	\$	4,500.00	9	Jose Bustillo	
The Roosevelt	\$	2,427.84	5	\$	1,267.32	5	\$	1,267.32	5	Rosa-Anna Winchell	
The Roost				\$	1,327.44	3	\$	1,500.00	4	Ebony Booth	
The Saga	\$	1,449.96	3	\$	540.00	1	\$	1,500.00	3	Ebony Booth	
The Sovereign	\$	1,104.00	2	\$	288.00	1	\$	1,100.00	3	Ebony Booth	
The Spot Belmont Bay				\$	202.68	1	\$	500.00	1	Mike Allen	
The Vine Wine Club				\$	83.96	1	\$	83.96	1	Rosa-Anna Winchell	
The Vines at Oakdale	\$	2,431.20	3					607.80	1	Rosa-Anna Winchell	
The Water's Edge Country Club				\$	7,958.39	8	\$	7,958.39	8	Nicole Shenandoah	
The Waterfront Country Club	\$	432.00	1	\$	223.98	1	\$	223.98	1	Nicole Shenandoah	
The Whole Ox	\$	6,522.71	2	\$	-	1	\$	-	1	Josh B.	
The Wine Attic				\$	1,342.82	5	\$	2,500.00	6	Mike Allen	

The Wine Attic - Lorton			\$	1,937.40	2	\$	2,000.00	5	Mike Allen	
The Wine Concierge	\$	1,426.34	3	\$	1,483.09	6	\$	1,500.00	6	Ebony Booth
The Wine Source	\$	7,914.99	6	\$	7,111.14	4	\$	10,000.00	6	Jose Bustillo
The Wine Whisperer	\$	12,460.07	10	\$	4,289.98	10	\$	4,289.98	10	Rosa-Anna Winchell
The Winery				\$	363.84	1	\$	363.84	1	Ebony Booth
Three Sisters Boutique				\$	3,404.96	5	\$	3,800.00	6	Angela Fultz
Tiger Wine				\$	355.86	1	\$	700.00	2	Jose Bustillo
Tilghman Island Inn	\$	1,553.26	3	\$	704.16	2	\$	1,500.00	3	Ebony Booth
Tilman's	\$	3,024.30	5	\$	2,143.56	7	\$	2,143.56	8	Rosa-Anna Winchell
Tinto Strawbridge	\$	8,952.24	6	\$	1,645.20	5	\$	4,000.00	5	Angela Fultz
Tinto Wine & Cheese	\$	10,175.38	5	\$	1,361.52	3	\$	4,000.00	5	Angela Fultz
Tinto Wine & Cheese Newport News	\$	5,905.34	4	\$	1,479.12	4	\$	3,500.00	5	Angela Fultz
Tinto Wine Chesapeake	\$	9,884.48	6	\$	1,529.40	3	\$	4,000.00	5	Angela Fultz
Tizzone	\$	8,963.00	9	\$	12,233.61	11	\$	13,456.97	12	Nicole Shenandoah
Toast Village				\$	682.00	2	\$	682.00	2	Rosa-Anna Winchell
Tonari				\$	435.96	2	\$	1,200.00	5	Ebony Booth
Tonic - C'Ville	\$	826.08	2				\$	206.52	1	Rosa-Anna Winchell
Total Discount Liquors	\$	1,532.44	1				\$	1,000.00	2	Jose Bustillo
Total Wine & More Sterling	\$	768.24	1	\$	280.08	1	\$	280.08	1	Travis R. Vernon
Total Wine 222 Woodbridge				\$	606.36	2	\$	606.36	2	Travis R. Vernon
Total Wine Alexandria	\$	4,442.45	4	\$	1,081.96	2	\$	1,081.96	2	Travis R. Vernon
Total Wine Ballston	\$	1,205.22	2	\$	1,495.65	3	\$	1,645.22	3	Travis R. Vernon
Total Wine Chantilly	\$	1,393.68	1	\$	328.29	1	\$	328.29	1	Travis R. Vernon
Total Wine Chesapeake (New Location)	\$	3,398.81	5	\$	1,068.51	2	\$	1,068.51	2	Travis R. Vernon
Total Wine Fairfax	\$	1,630.52	2	\$	1,705.08	3	\$	1,875.59	3	Travis R. Vernon
Total Wine Fredericksburg	\$	1,332.76	2	\$	646.44	2	\$	646.44	2	Travis R. Vernon
Total Wine Gainesville	\$	1,561.44	2	\$	1,349.47	4	\$	1,349.47	4	Travis R. Vernon
Total Wine Leesburg	\$	845.40	1	\$	408.00	1	\$	408.00	1	Travis R. Vernon
Total Wine McLean	\$	5,693.29	4	\$	2,813.14	3	\$	2,813.14	3	Travis R. Vernon
Total Wine Newport News	\$	925.10	1	\$	955.35	2	\$	1,050.89	2	Travis R. Vernon
Total Wine Norfolk	\$	1,088.54	1				\$	272.14	1	Travis R. Vernon
Total Wine Potomac	\$	2,721.00	2	\$	1,199.66	2	\$	1,199.66	2	Travis R. Vernon
Total Wine Reston	\$	2,103.96	2	\$	804.84	1	\$	804.84	1	Travis R. Vernon
Total Wine Robius	\$	1,118.96	2				\$	279.74	1	Rosa-Anna Winchell
Total Wine Short Pump	\$	1,921.44	2	\$	662.73	2	\$	662.73	2	Rosa-Anna Winchell
Total Wine Springfield	\$	653.48	1	\$	1,567.20	2	\$	1,723.92	2	Travis R. Vernon
Total Wine VA Beach	\$	2,705.16	3	\$	1,797.72	2	\$	1,797.72	2	Travis R. Vernon
Total Wine Westland Plaza	\$	1,485.26	2	\$	280.08	1	\$	280.08	1	Travis R. Vernon
Town Center Market	\$	3,982.08	4	\$	897.24	3	\$	1,000.00	4	Ebony Booth
Town Duck	\$	3,090.00	3	\$	355.80	1	\$	3,500.00	3	Mike Allen
Town Point Club				\$	449.94	2	\$	1,000.00	4	Angela Fultz
Trade Roots	\$	831.36	1							Mike Allen
Tremolo Bar				\$	900.00	1	\$	900.00	1	Josh B.
Troyer Liquors				\$	200.04	1	\$	800.00	2	Jose Bustillo
True Chesapeake Oyster Co.	\$	4,107.00	7	\$	2,901.60	4	\$	3,500.00	5	Jose Bustillo
Trummers American Bistro	\$	2,496.00	1				\$	2,000.00	3	Mike Allen
Trummers Gainesville	\$	515.52	1	\$	555.60	2	\$	750.00	3	Mike Allen

Trump National Golf Club	\$	903.96	1	\$	3,780.30	8	\$	4,158.33	9	Josh B.
Turn House	\$	3,690.00	5	\$	1,180.80	3	\$	2,000.00	5	Ebony Booth
Tuscarora Mill	\$	5,757.60	6	\$	5,529.72	6	\$	5,529.72	6	Josh B.
Uncork'd	\$	3,542.80	4				\$	-	0	Angela Fultz
Uncorked DC				\$	1,711.33	2	\$	2,000.00	4	Ebony Booth
Uncorked MD	\$	3,541.78	3	\$	2,219.36	3	\$	3,000.00	3	Jose Bustillo
Union Market	\$	703.68	1	\$	341.76	1	\$	341.76	1	Rosa-Anna Winchell
Union Sandwich Co.	\$	1,694.88	1				\$	1,500.00	3	Mike Allen
Unwined	\$	5,250.38	5							Mike Allen
Unwined Belle View	\$	5,503.95	6	\$	5,960.68	6	\$	6,500.00	7	Mike Allen
Urban Cellars				\$	636.80	2	\$	700.00	2	Jose Bustillo
Urban Grape	\$	799.68	1				\$	800.00	2	Ebony Booth
V-NO National Harbor	\$	681.60	1				\$	600.00	2	Ebony Booth
V-NO Wine Bar & Shop	\$	4,414.58	8	\$	4,846.38	5	\$	4,800.00	5	Jose Bustillo
VFW Post 1503				\$	407.73	1	\$	407.73	1	Josh B.
Vermilion Restaurant	\$	3,087.60	4	\$	618.00	2	\$	3,300.00	4	Ebony Booth
Verre Wine Bar	\$	20,287.30	16	\$	13,201.62	13	\$	16,000.00	13	Mike Allen
Vienna Vintner	\$	3,504.75	4	\$	5,397.96	5	\$	6,000.00	7	Mike Allen
Village Wine & Liquors				\$	1,263.00	1	\$	1,200.00	1	Jose Bustillo
Vineyards Elite	\$	2,375.52	2	\$	479.52	2	\$	1,000.00	3	Jose Bustillo
Vino Bistro	\$	3,059.46	3	\$	6,458.63	6	\$	7,104.49	7	Josh B.
Vino Culture	\$	12,200.31	12	\$	11,574.58	7	\$	12,200.00	8	Angela Fultz
Vino Market	\$	5,733.82	4	\$	4,771.13	6	\$	4,771.13	7	Rosa-Anna Winchell
Vino Volo				\$	2,011.56	4	\$	2,011.56	4	Josh B.
Vinosity	\$	4,912.58	8	\$	5,680.71	12	\$	6,248.78	13	Travis R. Vernon
Vintage 414	\$	5,543.70	7	\$	423.84	1	\$	2,500.00	4	Ebony Booth
Vintage Cellar	\$	4,905.68	5	\$	6,512.97	9	\$	7,164.27	10	Nicole Shenandoah
Vintage Resources			3						1	Travis R. Vernon
Vintage Tavern	\$	4,015.79	8	\$	2,694.27	6	\$	4,500.00	8	Angela Fultz
Vintage Wines	\$	4,137.38	4	\$	897.42	2	\$	897.42	2	Nicole Shenandoah
Vintures (TX)	\$	13,851.16	2	\$	7,666.32	3	\$	7,666.32	3	Travis R. Vernon
Virginia Museum of Fine Arts				\$	6,708.58	9	\$	6,708.58	9	Rosa-Anna Winchell
Virginia Shop				\$	1,039.80	1	\$	1,039.80	1	Rosa-Anna Winchell
Virginia's Darling	\$	1,568.00	1				\$	500.00	1	Mike Allen
Vivino Selections			1						1	Travis R. Vernon
Wardman Wines	\$	2,783.34	2	\$	1,907.88	3	\$	2,100.00	4	Ebony Booth
Washington Golf & Country Club	\$	2,687.22	3	\$	11,078.66	3	\$	3,500.00	5	Mike Allen
Water Bar	\$	1,535.04	2				\$	1,000.00	3	Mike Allen
Waypoint Seafood & Grill				\$	2,952.23	5	\$	3,300.00	6	Angela Fultz
Wegmans Charlottesville 127				\$	475.80	1	\$	475.80	1	Rosa-Anna Winchell
Wegmans Fredericksburg 041	\$	719.76	1				\$	179.94	1	Rosa-Anna Winchell
Wegmans Lake Manassas 042	\$	768.00	1				\$	500.00	1	Mike Allen
Wegmans Leesburg 044	\$	1,047.60	1				\$	261.90	1	Josh B.
Wegmans Midlothian 129				\$	583.80	2	\$	583.80	2	Rosa-Anna Winchell
Wegmans Reston 146	\$	1,087.44	1				\$	271.86	1	Josh B.
Wegmans Virginia Beach 120	\$	847.56	1				\$	211.89	1	Travis R. Vernon
Wells Discount Wine	\$	24,097.34	9	\$	20,812.78	13	\$	30,000.00	13	Jose Bustillo

West End Pub	\$	2,677.43	6	\$	1,863.72	2	\$	1,863.72	2	Josh B.
West oaks Farm Market	\$	2,569.80	2	\$	2,214.00	2	\$	2,214.00	2	Josh B.
Whino				\$	808.92	3	\$	850.00	3	Mike Allen
Whiskey and Oyster	\$	4,865.25	12	\$	4,159.68	10	\$	4,500.00	10	Mike Allen
Whole Foods Alexandria	\$	1,536.48	2	\$	1,120.32	3	\$	1,100.00	3	Mike Allen
Whole Foods Arlington #108	\$	3,721.92	6	\$	3,145.92	7	\$	3,100.00	7	Mike Allen
Whole Foods Ashburn	\$	2,123.52	5	\$	671.40	3	\$	671.40	3	Josh B.
Whole Foods Boro	\$	537.12	1	\$	768.24	1	\$	750.00	3	Mike Allen
Whole Foods Charlottesville	\$	1,852.80	3	\$	586.80	2	\$	586.80	2	Rosa-Anna Winchell
Whole Foods Fair Lakes	\$	2,891.76	5	\$	977.16	4	\$	900.00	4	Mike Allen
Whole Foods Falls Ch	\$	2,720.85	3							Mike Allen
Whole Foods Falls Church				\$	2,176.68	3	\$	2,100.00	3	Mike Allen
Whole Foods Newport News	\$	1,996.80	3	\$	134.28	1	\$	200.00	1	Angela Fultz
Whole Foods P St	\$	704.16	1	\$	183.96	1	\$	250.00	1	Ebony Booth
Whole Foods Pentagon City	\$	3,597.60	5	\$	1,427.16	5	\$	1,400.00	5	Mike Allen
Whole Foods Reston	\$	4,336.95	5	\$	1,458.36	5	\$	1,458.36	5	Josh B.
Whole Foods Short Pump #66	\$	768.24	1	\$	256.08	1	\$	256.08	1	Rosa-Anna Winchell
Whole Foods Springfield	\$	1,986.48	5	\$	256.08	1	\$	250.00	1	Mike Allen
Whole Foods Va Beach	\$	2,354.64	4	\$	537.12	2	\$	500.00	2	Angela Fultz
Whole Foods Vienna	\$	2,571.36	5	\$	268.56	1	\$	250.00	1	Mike Allen
Whole Foods West Bro	\$	2,592.24	3	\$	384.12	1	\$	384.12	1	Rosa-Anna Winchell
Williamsburg Pottery	\$	3,921.00	1				\$	1,000.00	1	Angela Fultz
Wine Bin	\$	5,260.36	7	\$	2,752.16	6	\$	3,500.00	7	Ebony Booth
Wine Cabinet Reston	\$	5,018.30	5	\$	3,658.68	5	\$	3,658.68	5	Josh B.
Wine Gallery 108	\$	971.58	1	\$	271.92	1	\$	300.00	1	Mike Allen
Wine Gourmet	\$	3,051.26	4	\$	5,414.76	10	\$	5,956.24	11	Nicole Shenandoah
Wine Guild of Charlottesville	\$	511.92	1	\$	329.18	2	\$	329.18	2	Rosa-Anna Winchell
Wine House	\$	2,511.38	3	\$	1,185.24	4	\$	3,000.00	5	Mike Allen
Wine Kitchen	\$	8,245.80	17	\$	4,808.68	11	\$	12,500.00	13	Jose Bustillo
Wine Kitchen Frederick	\$	11,359.35	13	\$	5,019.81	10	\$	12,500.00	13	Jose Bustillo
Wine Loft MD	\$	10,749.97	2	\$	3,669.70	1	\$	10,000.00	2	Jose Bustillo
Wine Merchant	\$	3,698.55	5	\$	2,544.79	3	\$	3,700.00	5	Jose Bustillo
Wine Mill				\$	506.10	1	\$	506.10	1	Josh B.
Wine Seller	\$	6,201.69	9	\$	4,340.80	8	\$	7,200.00	9	Angela Fultz
Wine Warehouse	\$	3,180.45	3	\$	6,453.30	4	\$	7,098.63	4	Rosa-Anna Winchell
Wine World	\$	847.32	1	\$	1,251.12	2	\$	1,500.00	3	Jose Bustillo
WineStyles Chesapeake				\$	14,272.83	14	\$	6,000.00	12	Angela Fultz
Winery at Sunshine Ridge Farm	\$	3,840.00	4	\$	2,112.00	5	\$	2,112.00	6	Travis R. Vernon
Winestyles Chantilly	\$	3,500.00	6	\$	5,142.00	3	\$	5,656.20	3	Josh B.
Winestyles Montclair	\$	6,500.00	11	\$	23,350.20	11	\$	10,000.00	11	Mike Allen
Wishing Well Liquors	\$	10,767.04	11	\$	10,806.84	11	\$	11,000.00	11	Ebony Booth
Wool Factory				\$	256.08	2	\$	256.08	2	Rosa-Anna Winchell
Yelping Dog	\$	2,575.20	1				\$	643.80	1	Nicole Shenandoah
Yiannis Wine Enterpr	\$	21,177.28	27	\$	39,156.94	28	\$	30,000.00	25	Angela Fultz
Yiannis Wine Shop	\$	2,881.65	3	\$	8,444.88	5	\$	4,000.00	6	Angela Fultz
Zandra's Haymarket				\$	715.00	1	\$	1,500.00	3	Mike Allen
Zaytinya	\$	3,120.00	12	\$	2,950.80	8	\$	3,500.00	12	Ebony Booth

Zeppoli's	\$	1,534.80	2		\$	383.70	1 Nicole Shenandoah
Zinnia Cafe & Events	\$	995.52	1	\$	755.88	2	\$ 1,200.00 3 Angela Fultz
Zocalo				\$	6,725.48	6	\$ 6,725.48 6 Rosa-Anna Winchell
Zoes Steak	\$	13,522.26	14	\$	27,694.65	20	\$ 27,500.00 20 Angela Fultz
Zunzun	\$	795.42	1	\$	960.96	3	\$ 1,057.06 3 Nicole Shenandoah