

# AISHWARYA GHOSH

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University of Utah, Department of Economics, Salt Lake City

## EDUCATION

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### Ph.D. Economics

The University of Utah  
Department of Economics,  
College of Social and Behavioral Science

*Committee: Marshall Steinbaum (Chair), Haimanti Bhattacharya  
Peilu Zhang, Alberto Garcia, Levi Pace*

2021 – May 2026 (expected)

GPA: 3.86

**Distinction: Political Economy**

Salt Lake City, UT, USA

### M.A. Economics

University of Hyderabad  
School of Economics

2016 – 2018

GPA: 3.74, **Distinction**

Hyderabad, India

### B.Sc. (Hons.) Economics

University of Calcutta  
Lady Brabourne College

2013 – 2016

GPA: 3.00, **First Class**

Kolkata, India

## RESEARCH

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**Research Fields:** Applied Microeconomics, Empirical IO, Environmental Economics, Behavioral Economics.

### Published Papers:

#### **Understanding responses of people with ASD in diverse reasoning tasks: A formal study**

Braüner, T., Ghosh, A. & Ghosh, S., Feb 2025, In: *Cognitive Processing*, 26, 1, p. 201-218 18 p., 102432.

- Extended comparative study of four reasoning and decision-making tasks, developing a unified framework for contextual processing in ASD; findings have psycho-educational relevance for enhancing learning, training, and employability of individuals with ASD.

#### **Understanding responses of individuals with ASD in syllogistic and decision-making tasks: A formal study**

Braüner, T., Ghosh, A. & Ghosh, S., 2021, Lecture Notes in Computer Science, Vol. 12524, Springer, pp. 118–128 (SEFM 2020 Workshops, Amsterdam).

- By integrating behavioral economics and cognitive theory to analyze reasoning and decision-making in Autism Spectrum Disorder; identified distinct contextual effects across tasks using Marr's cognitive framework

### Working Papers:

**Dealers, Pricing, and Local Market Dynamics of Targeted EV Subsidies: Evidence from California.** 2025 (Job Market Paper)

**Comparing Risk Elicitation Measures for Predicting Health Behaviors and Beyond** with Peilu Zhang.  
2025 funded by the University of Utah, Clinical and Translational Institute

**Work in Progress:**

**From Exposure to Eligibility: Dealer Heterogeneity and the Distribution of EV Subsidy Benefits**

**Supply Constraints and Market Maturity in Clean Vehicle Adoption: Reassessing the Counterfactual in California's Bay Area**

**TEACHING EXPERIENCE**

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**Graduate Lead Instructor**

The University of Utah

2023 -2025

Salt Lake City, UT, USA

**Courses:** Principles of Microeconomics (Summer 2023)

Intermediate Microeconomics (Summer 2024, 2025)

Economics and Public Policy Statistics (Summer 2024)

Mathematics for Economics (Fall 2024, 2025)

Principles of Econometrics (Spring 2025)

**Graduate Teaching Assistant**

The University of Utah

2021 – 2023

Salt Lake City, UT, USA

University of Hyderabad, School of Economics

February – April 2017

Hyderabad, India

**Courses:** Principles of Microeconomics; Principles of Econometrics, Game Theory -I

**Departmental Hire – Quantitative Methods Tutor (QPod)**

The University of Utah

2022 -2023

Salt Lake City, UT, USA

**OTHER RESEARCH EXPERIENCE**

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**Utah Project Fellow**

University Of Utah, Department of Economics

2023-2024

Salt Lake City, UT, USA

Advisor: Marshal Steinbaum

- Led to JMP

**Research Fellow (Project I)**

Indian Statistical Institute (ISI)

2018-2021

Chennai, India

**Title: “Negotiation one can learn: Developing a serious game”** with Sujata Ghosh (advisor), Rineke Verbrugge, and Harmen deWeerd

- Developed and tested a serious negotiation game (“Colored Trails”) for behavioral experiments, designed scenarios, conducted participant studies, and analyzed data for presentation.

**Research Fellow (Project II)**

Indian Statistical Institute (ISI)

December 2019 – 2024

Chennai, India

**Title: “Understanding responses of individuals with ASD in syllogistic and decision-making tasks: A formal study”** with Torben Braüner and Sujata Ghosh (advisor)

## **SCHOLASTIC ACHIEVEMENTS AND AWARDS**

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- **CSBS Graduate Travel Awards:** University of Utah 2024
- **Graduate Student Research Fellowship:** Utah Project on Antitrust and Consumer Protection and Incentive Model Funds, University of Utah. 2023 – 2024
- **National Eligibility Test:** Qualified for Assistant Professor, University Grants Commission (UGC), New Delhi, India October 2020

## **WORKSHOP/SEMINARS/SUMMER SCHOOLS ATTENDED**

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- **Applied Microeconomics Workshops,** University of Utah (2021, 2022, 2023)
- **Behavioral Workshops,** University of Utah (2021, 2022, 2023)
- **The Third International Rationality Summer Institute,** Heidelberg University, July–August 2022.
- **“ReLaX” Workshop on Games,** organized by UMI-ReLaX (CNRS, Université de Bordeaux, ENS Paris-Saclay, CMI, and IMSc), February 2021
- **Pre-Conference Workshop on “Strategies for Uncertainty”,** 40th IARCS Annual Conference on Foundations of Software Technology and Theoretical Computer Science, December 2020.
- **Virtual Seminar Series on Behavioral and Experimental Economics,** organized by the Economic Science Association, October–December 2020.

## **TALKS**

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- **Accessing Non-Public Data:** Invited talk at Career Development Workshop, University of Utah, 2025
- **Dealers, Pricing, and Local Market Dynamics of Targeted EV Subsidies: Evidence from California:** Eastern Economic Association’24, Western States Graduate Workshop’23 (WSGW); applied microeconomics workshop University of Utah’23
- **Understanding Responses of Individuals with ASD in Syllogistic and Decision-Making Tasks:** WSGW’22; summer school at Heidelberg University’22; Symposium on Logic and Cognition (ICT)’ 2021; 2nd International Workshop on Cognition (CIFMA 2020), co-located with SEFM, CWI Amsterdam, September 2020
- **“Risk classification in natural catastrophe insurance”** at Swiss Re Global Business Solutions India Pvt. Ltd (<http://www.swissre.com>), May 2018.

## **SERVICE**

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- **Vice President,** Heterodox Economics Student Association (HESA), University of Utah, Aug 2022–Aug 2023.
- **Moderator and Member,** Young Economist Conclave and Young Economics School, University of Hyderabad, 2017–2018.
- **Volunteer,** National Conference by Bangiya Arthaniti Parishad, Lady Brabourne College, Univ. of Calcutta, Feb 2014.
- **Community Service Member,** National Service Scheme (NSS), Govt. of India, Lady Brabourne College, Univ. of Calcutta, 2013–2016.

## SKILLS

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**Programming Languages & Tools:** STATA, R, JavaScript, HTML/CSS, Qualtrics, LaTeX2ε, GitHub  
**Languages:** Bengali (Native), English (Fluent), Hindi (Fluent), French (Beginner)

## REFEREES

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Dr. Marshall Steinbaum  
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Dr. Peilu Zhang  
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