

AISHWARYA GHOSH

✉ aishwarya.ghosh@utah.edu

[ghoshash1.github.io](https://github.com/ghoshash1)

University of Utah, Department of Economics, Salt Lake City

EDUCATION

Ph.D. Economics

The University of Utah

Department of Economics,

College of Social and Behavioral Science

Committee: Marshall Steinbaum (Chair), Haimanti Bhattacharya

Peilu Zhang, Alberto Garcia, Levi Pace

2021 – May 2026 (expected)

GPA: 3.86

Distinction: Political Economy

Salt Lake City, UT, USA

M.A. Economics

University of Hyderabad

School of Economics

2016 – 2018

GPA: 3.74, **Distinction**

Hyderabad, India

B.Sc. (Hons.) Economics

University of Calcutta

Lady Brabourne College

2013 – 2016

GPA: 3.00, **First Class**

Kolkata, India

RESEARCH

Research Fields: Applied Microeconomics, Empirical IO, Environmental Economics, Behavioral Economics.

Published Papers:

Understanding responses of people with ASD in diverse reasoning tasks: A formal study

Braüner, T., Ghosh, A. & Ghosh, S., Feb 2025, In: *Cognitive Processing*, 26, 1, p. 201-218 18 p., 102432.

- Extended comparative study of four reasoning and decision-making tasks, developing a unified framework for contextual processing in ASD; findings have psycho-educational relevance for enhancing learning, training, and employability of individuals with ASD.

Understanding responses of individuals with ASD in syllogistic and decision-making tasks: A formal study

Braüner, T., Ghosh, A. & Ghosh, S., 2021, Lecture Notes in Computer Science, Vol. 12524, Springer, pp. 118–128 (SEFM 2020 Workshops, Amsterdam).

- By integrating behavioral economics and cognitive theory to analyze reasoning and decision-making in Autism Spectrum Disorder; identified distinct contextual effects across tasks using Marr's cognitive framework

Working Papers:

Dealers, Pricing, and Local Market Dynamics of Targeted EV Subsidies: Evidence from California. 2025 (Job Market Paper)

Comparing Risk Elicitation Measures for Predicting Health Behaviors and Beyond with Peilu Zhang.
2025 funded by the University of Utah, Clinical and Translational Institute

Work in Progress:

From Exposure to Eligibility: Dealer Heterogeneity and the Distribution of EV Subsidy Benefits

Supply Constraints and Market Maturity in Clean Vehicle Adoption: Reassessing the Counterfactual in California's Bay Area

TEACHING EXPERIENCE

Graduate Lead Instructor

The University of Utah

2023 -2025

Salt Lake City, UT, USA

Courses: Principles of Microeconomics (Summer 2023)

Intermediate Microeconomics (Summer 2024, 2025)

Economics and Public Policy Statistics (Summer 2024)

Mathematics for Economics (Fall 2024, 2025)

Principles of Econometrics (Spring 2025)

Graduate Teaching Assistant

The University of Utah

2021 – 2023

Salt Lake City, UT, USA

University of Hyderabad, School of Economics

February – April 2017

Hyderabad, India

Courses: Principles of Microeconomics; Principles of Econometrics, Game Theory -I

Feminist Economics, U.S Economic History

Departmental Hire – Quantitative Methods Tutor (QPod)

The University of Utah

2022 -2023

Salt Lake City, UT, USA

OTHER RESEARCH EXPERIENCE

Utah Project Fellow

University Of Utah, Department of Economics

2023-2024

Salt Lake City, UT, USA

Advisor: Marshal Steinbaum

- Led to JMP

Research Fellow (Project I)

Indian Statistical Institute (ISI)

2018-2021

Chennai, India

Title: “Negotiation one can learn: Developing a serious game” with Sujata Ghosh (advisor), Rineke Verbrugge, and Harmen deWeerd

- Developed and tested a serious negotiation game (“Colored Trails”) for behavioral experiments, designed scenarios, conducted participant studies, and analyzed data for presentation.

Research Fellow (Project II)

Indian Statistical Institute (ISI)

December 2019 – 2024

Chennai, India

Title: “Understanding responses of individuals with ASD in syllogistic and decision-making tasks: A formal study” with Torben Braüner and Sujata Ghosh (advisor)

SCHOLASTIC ACHIEVEMENTS AND AWARDS

- **CSBS Graduate Travel Awards:** University of Utah 2024
- **Graduate Student Research Fellowship:** Utah Project on Antitrust and Consumer Protection and Incentive Model Funds, University of Utah. 2023 – 2024
- **National Eligibility Test:** Qualified for Assistant Professor, University Grants Commission (UGC), New Delhi, India October 2020

WORKSHOP/SEMINARS/SUMMER SCHOOLS ATTENDED

- **Applied Microeconomics Workshops,** University of Utah (2021, 2022, 2023)
- **Behavioral Workshops,** University of Utah (2021, 2022, 2023)
- **The Third International Rationality Summer Institute,** Heidelberg University, July–August 2022.
- **“ReLaX” Workshop on Games,** organized by UMI-ReLaX (CNRS, Université de Bordeaux, ENS Paris-Saclay, CMI, and IMSc), February 2021
- **Pre-Conference Workshop on “Strategies for Uncertainty”,** 40th IARCS Annual Conference on Foundations of Software Technology and Theoretical Computer Science, December 2020.
- **Virtual Seminar Series on Behavioral and Experimental Economics,** organized by the Economic Science Association, October–December 2020.

TALKS

- **Accessing Non-Public Data:** Invited talk at Career Development Workshop, University of Utah, 2025
- **Dealers, Pricing, and Local Market Dynamics of Targeted EV Subsidies: Evidence from California:** Eastern Economic Association’24, Western States Graduate Workshop’23 (WSGW); applied microeconomics workshop University of Utah’23
- **Understanding Responses of Individuals with ASD in Syllogistic and Decision-Making Tasks:** WSGW’22; summer school at Heidelberg University’22; Symposium on Logic and Cognition (ICT)’ 2021; 2nd International Workshop on Cognition (CIFMA 2020), co-located with SEFM, CWI Amsterdam, September 2020
- **“Risk classification in natural catastrophe insurance”** at Swiss Re Global Business Solutions India Pvt. Ltd (<http://www.swissre.com>), May 2018.

SERVICE

- **Vice President,** Heterodox Economics Student Association (HESA), University of Utah, Aug 2022–Aug 2023.

- **Moderator and Member**, Young Economist Conclave and Young Economics School, University of Hyderabad, 2017–2018.
- **Volunteer**, National Conference by Bangiya Arthaniti Parishad, Lady Brabourne College, Univ. of Calcutta, Feb 2014.
- **Community Service Member**, National Service Scheme (NSS), Govt. of India, Lady Brabourne College, Univ. of Calcutta, 2013–2016.

SKILLS

Programming Languages & Tools: STATA, R, JavaScript, HTML/CSS, Qualtrics, LaTeX2ε, GitHub
Languages: Bengali (Native), English (Fluent), Hindi (Fluent), French (Beginner)

REFEREES

Dr. Marshall Steinbaum
Assistant Professor, Department of
Economics
University of Utah
+1 (801)-581-7481
marshall.steinbaum@utah.edu

Dr. Haimanti Bhattacharya
Professor, Department of
Economics
University of Utah
+1 (801)-587-8350
haimanti.bhattacharya@utah.edu

Dr. Peilu Zhang
Assistant Professor, Department of Population
Health Sciences,
University of Utah
+1 (217)-979-0697
peilu.zhang@utah.edu