

Customer Data Analysis

Year of Order Date

(AII) ▼

Customer 793

Orders 5,009

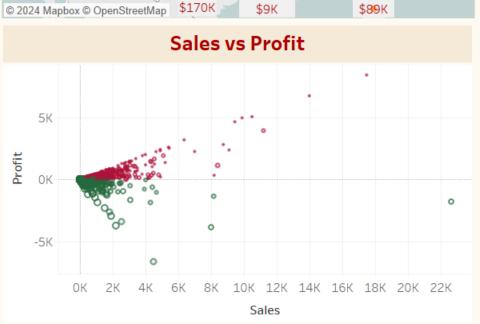
Sales 2.30M Profit 0.29M

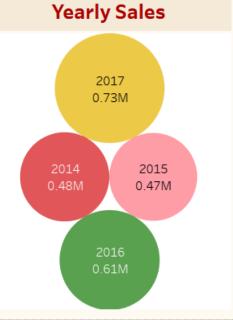
Profit Margin 12.03%

Average Delivery
4 Days

Average Discount 15.62%















Story 1: Quarterly Sale

The quarterly sales from 2014 to 2017 show consistent growth, with Q4 2016 reaching the highest sales of \$236.10K. This upward trend continues into Q4 2017, hitting \$280.05K, indicating strong year-end performance driven by seasonal promotions

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(AII) ▼

Customer 793

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Orders 5,009

Sales 2.30M

\$89K

Profit 0.29M

Profit Margin 12.03%

Average Delivery
4 Days

Average Discount 15.62%









