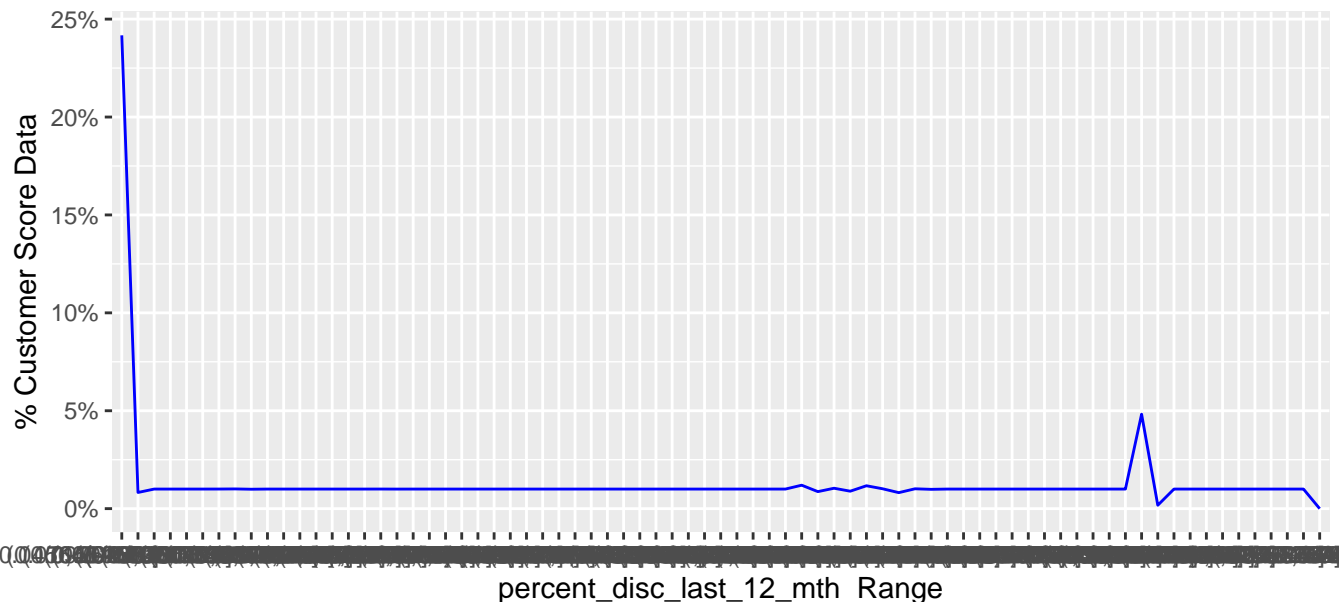
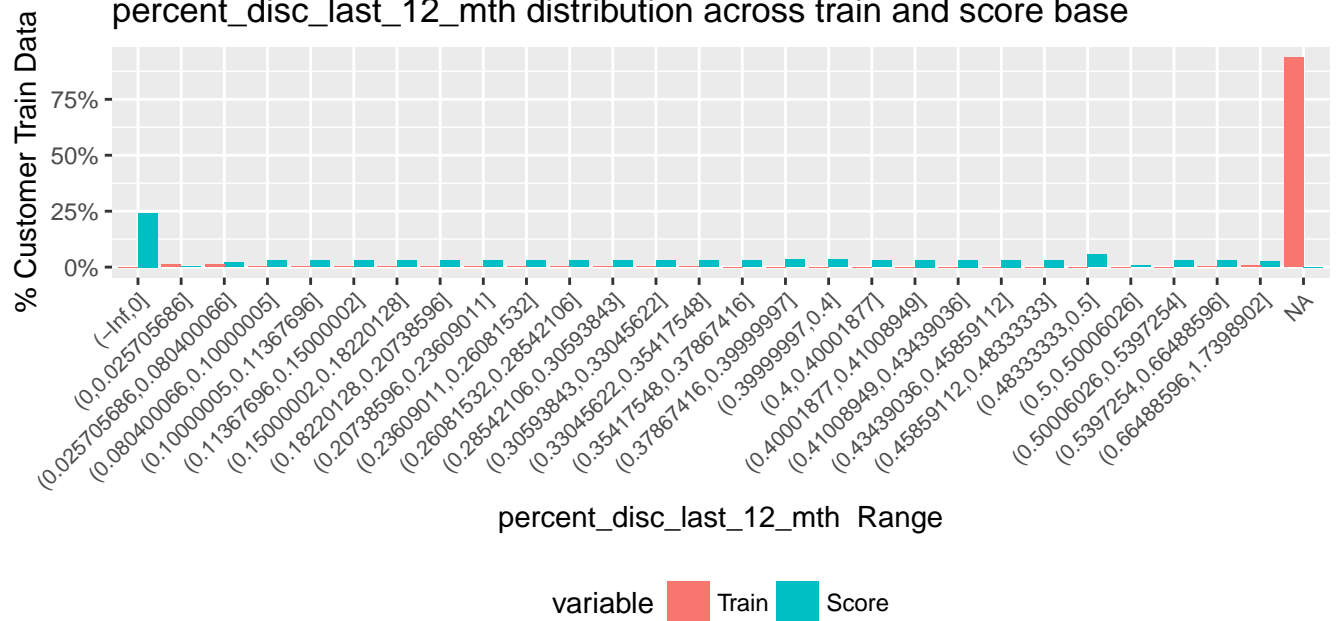
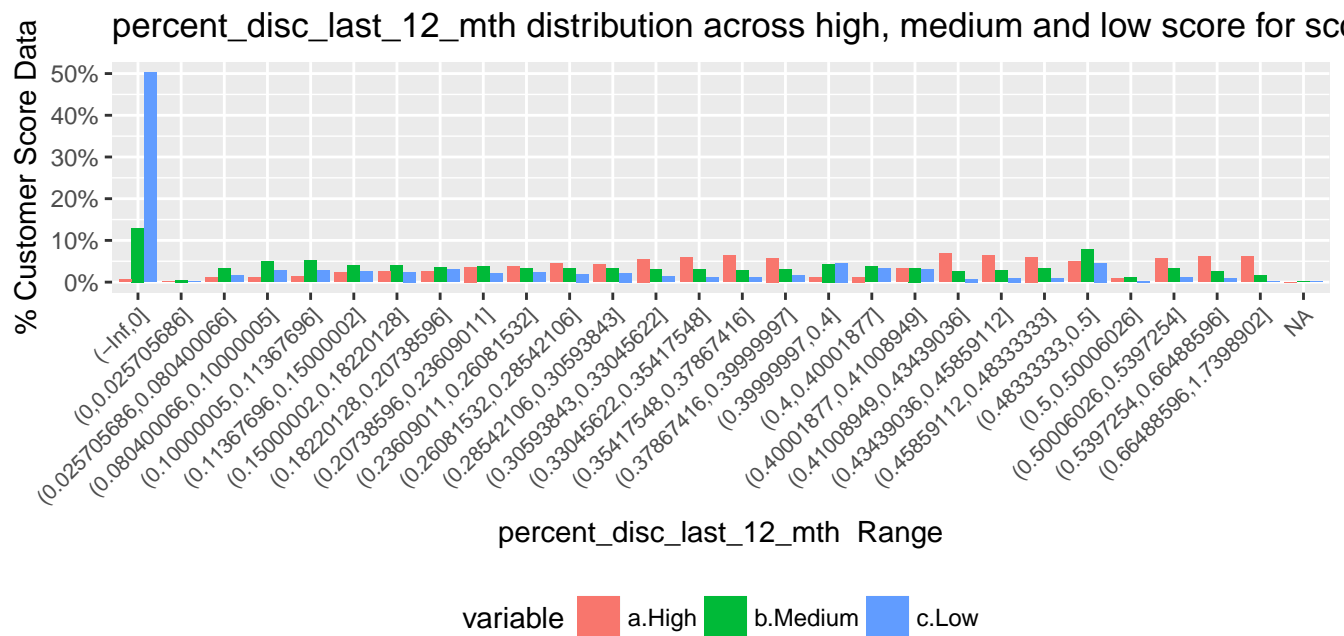
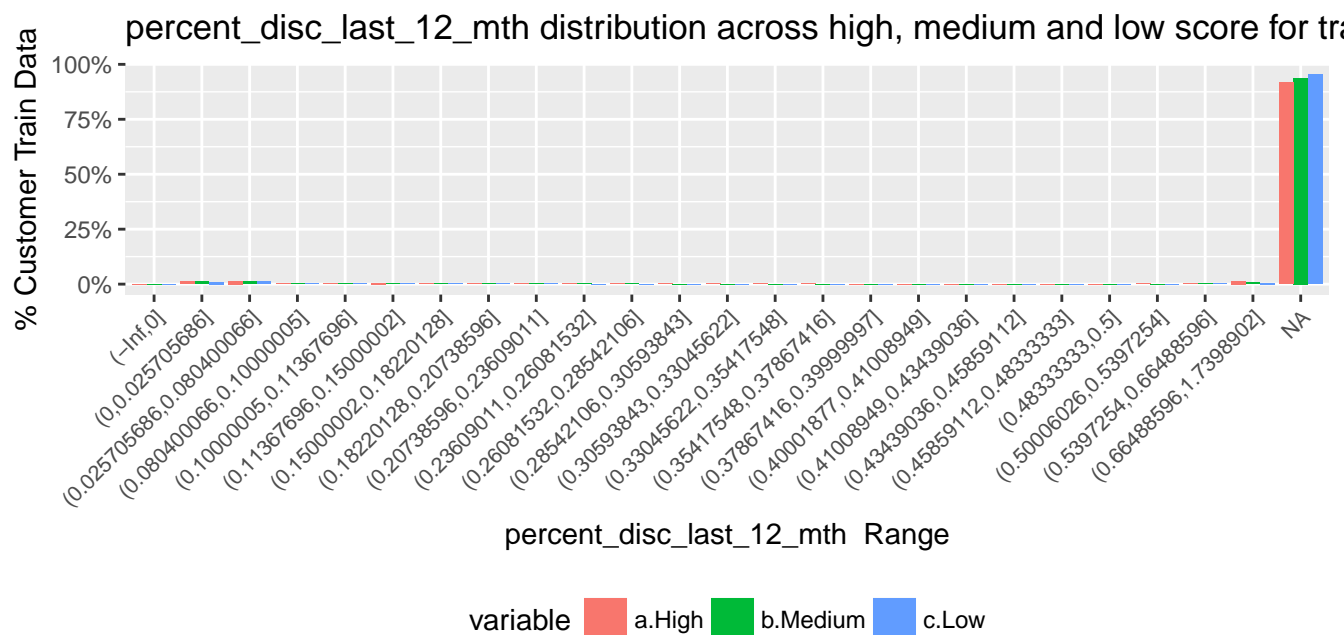


percent_disc_last_12_mth distribution

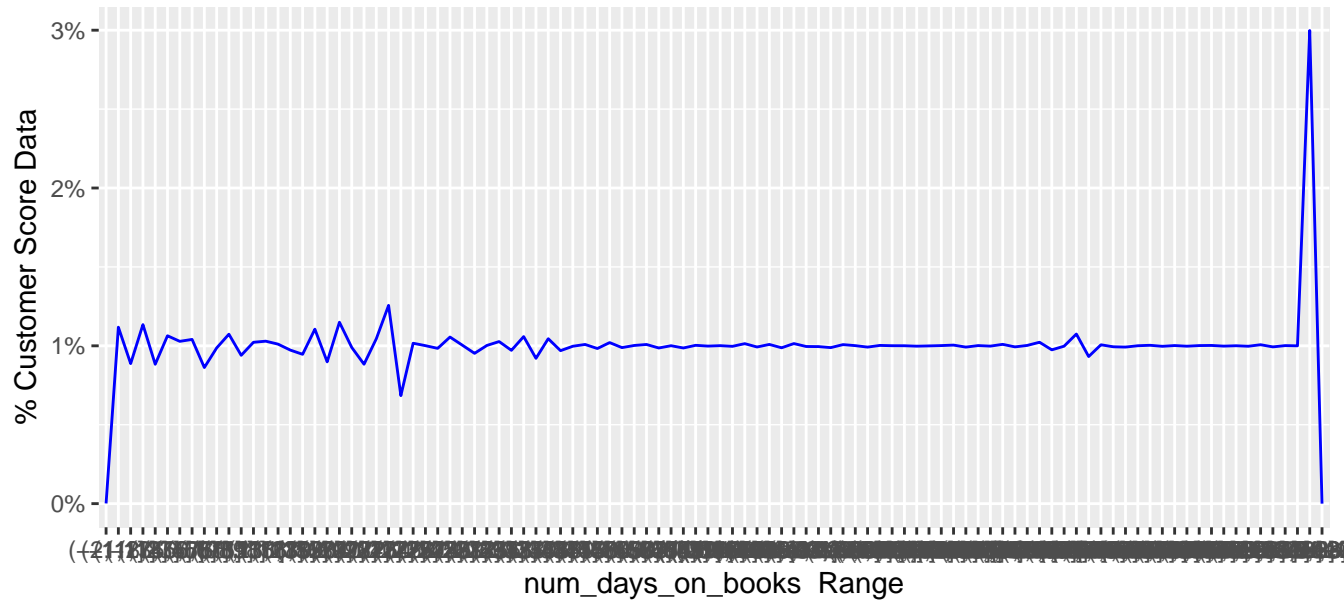


percent_disc_last_12_mth distribution across train and score base

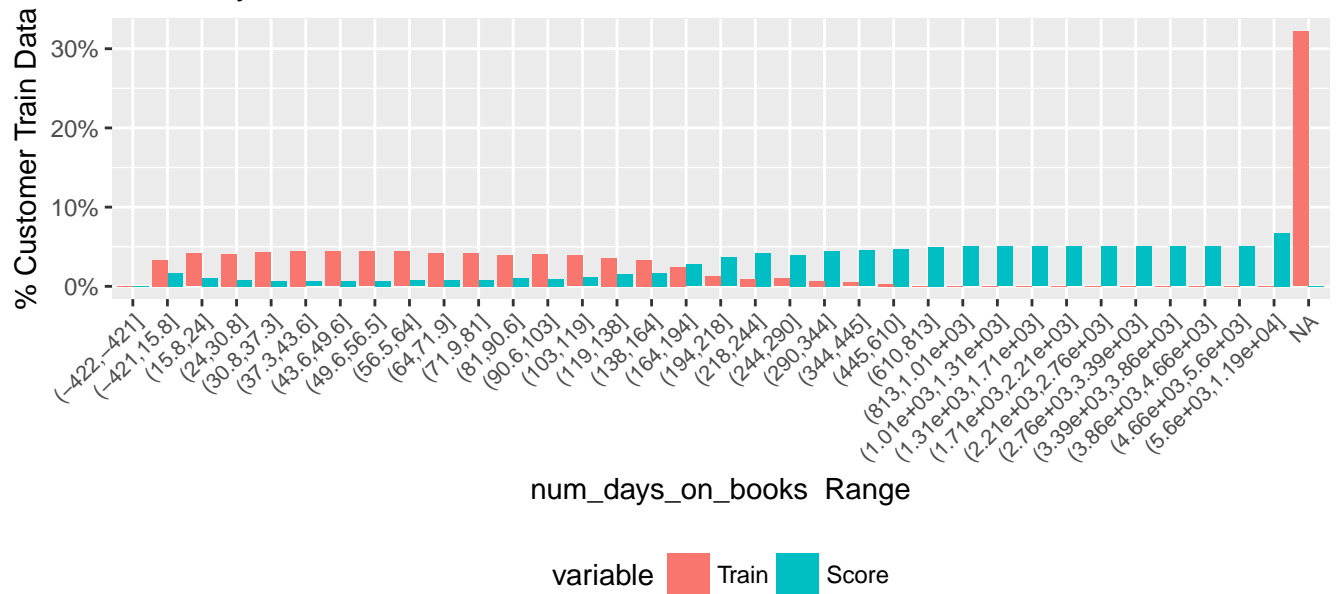




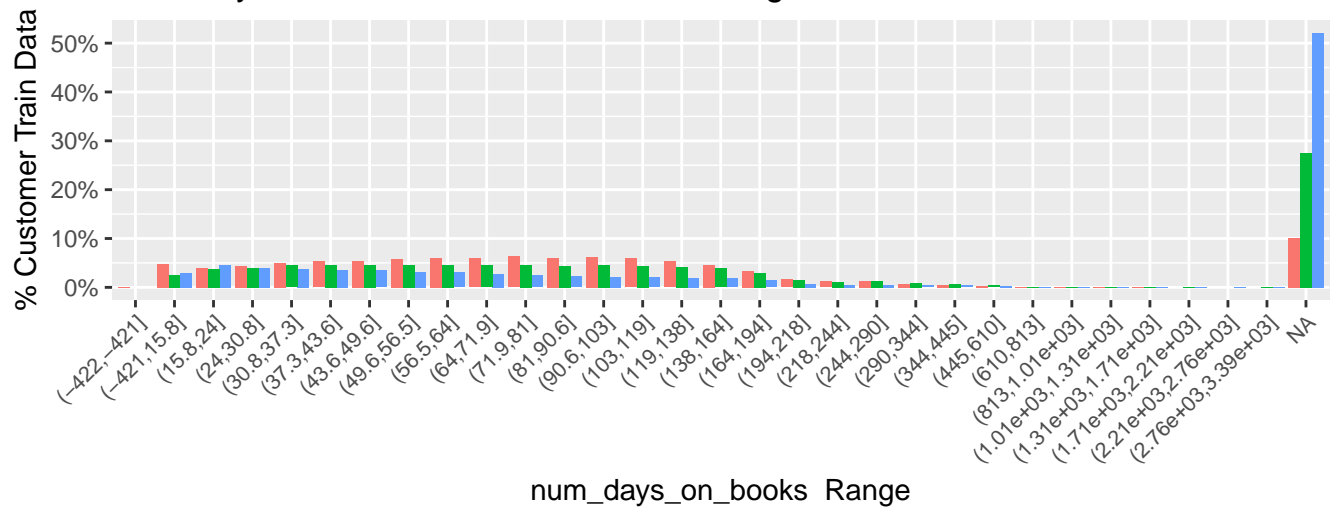
num_days_on_books distribution



num_days_on_books distribution across train and score base



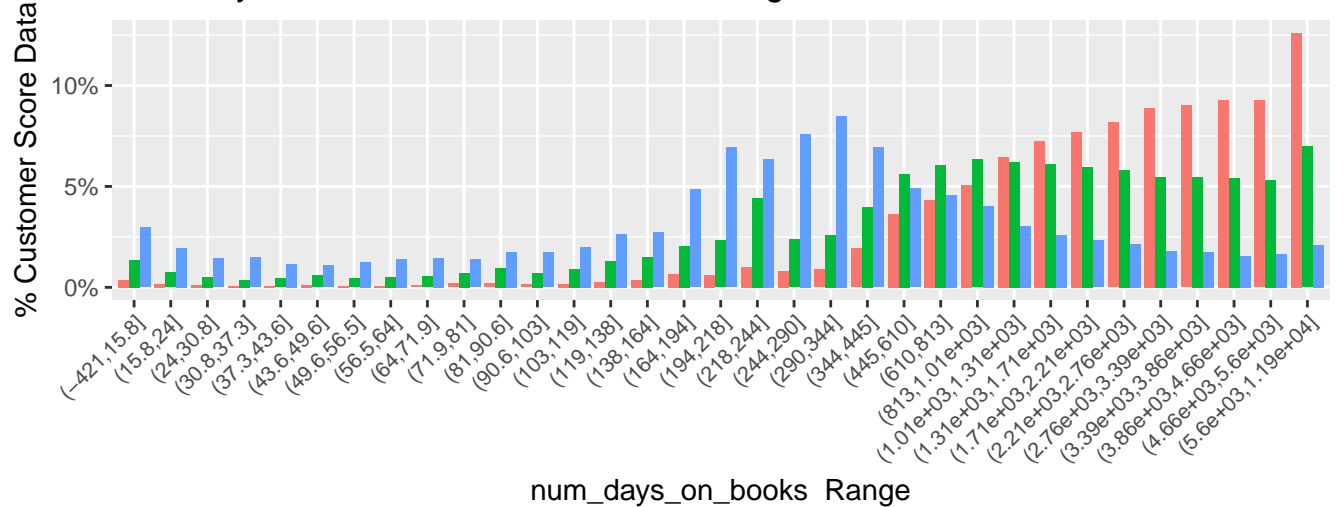
num_days_on_books distribution across high, medium and low score for train data



num_days_on_books Range

variable a.High b.Medium c.Low

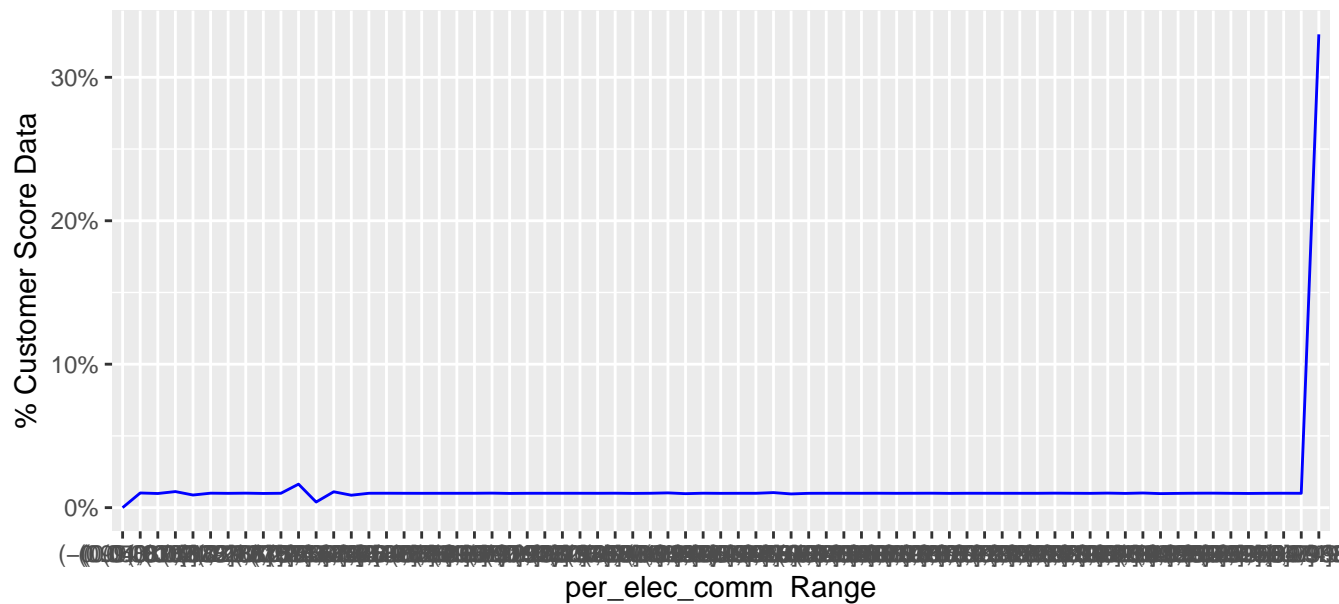
num_days_on_books distribution across high, medium and low score for score d



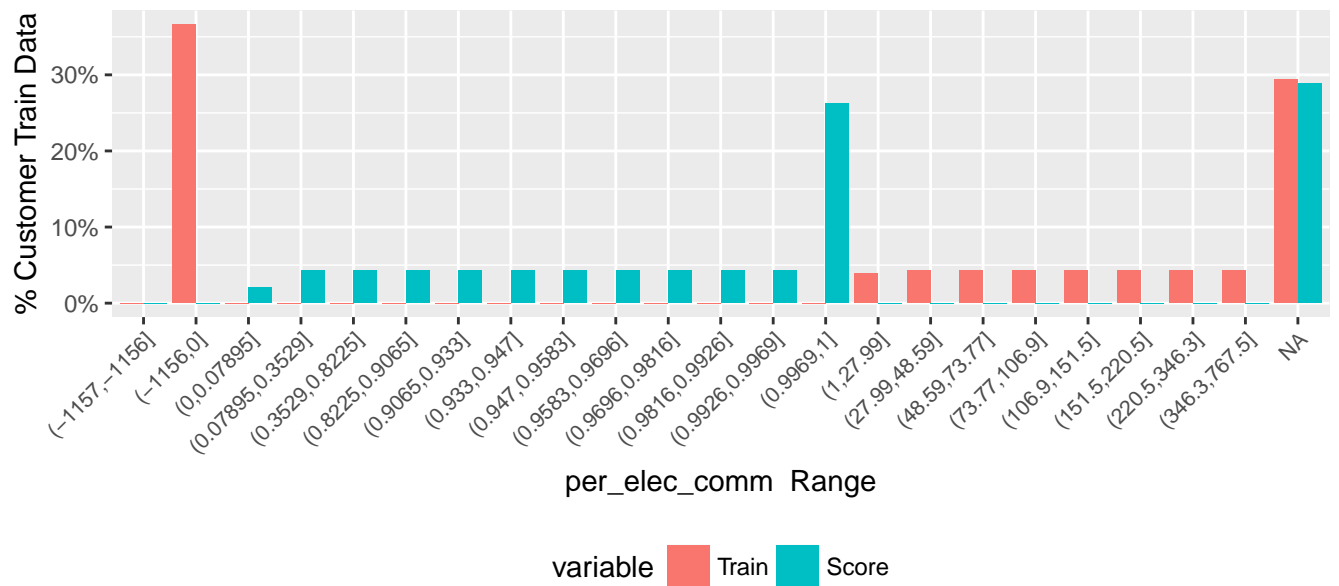
num_days_on_books Range

variable a.High b.Medium c.Low

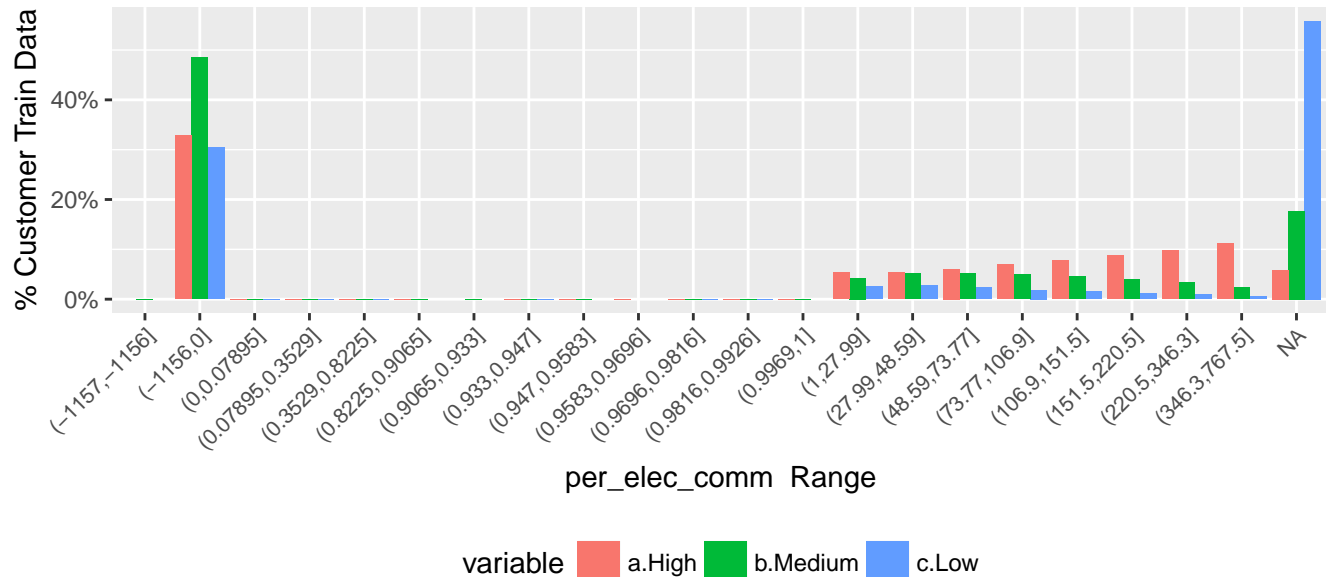
per_elec_comm distribution



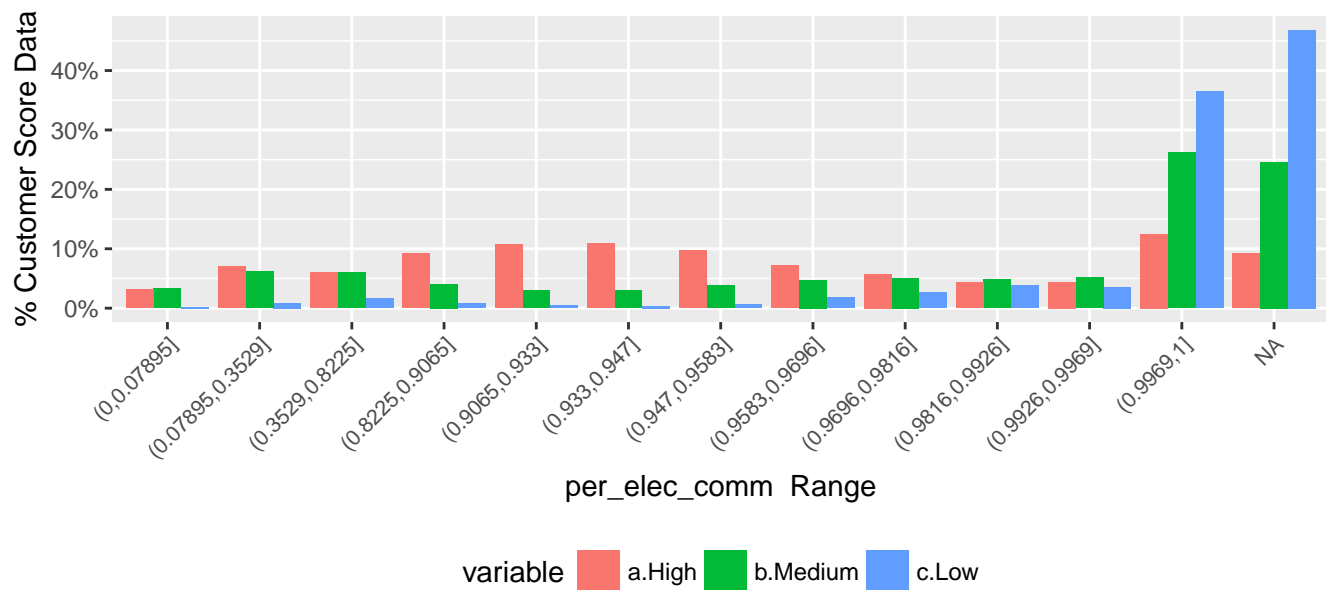
per_elec_comm distribution across train and score base



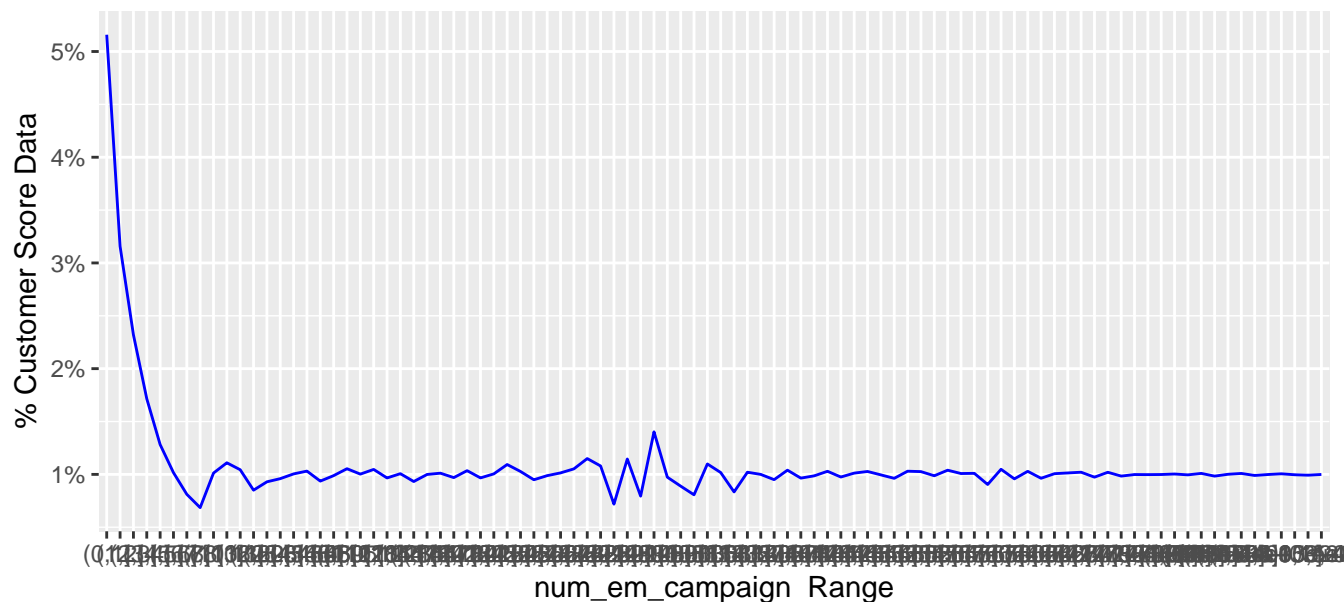
per_elec_comm distribution across high, medium and low score for train data



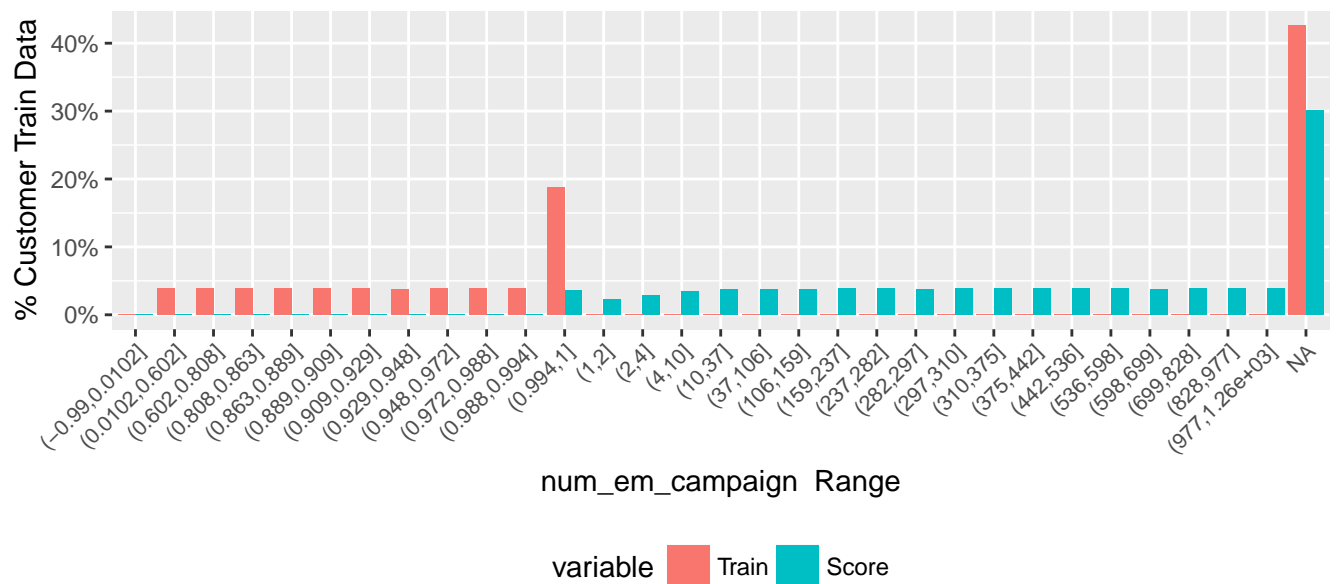
per_elec_comm distribution across high, medium and low score for score data



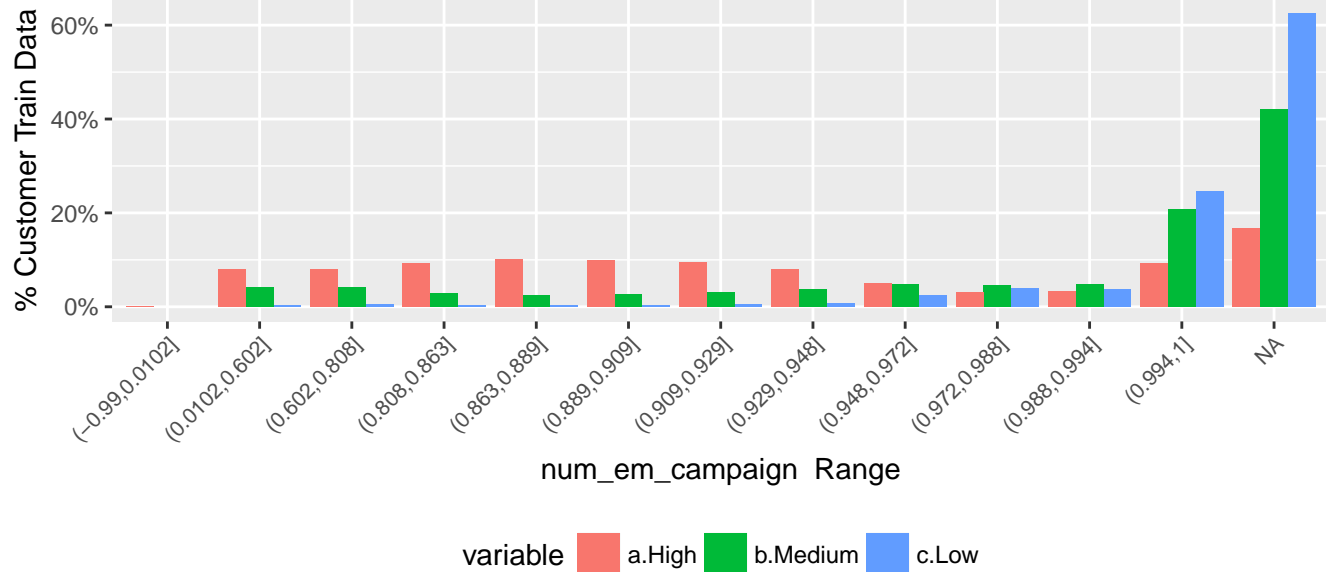
num_em_campaign distribution



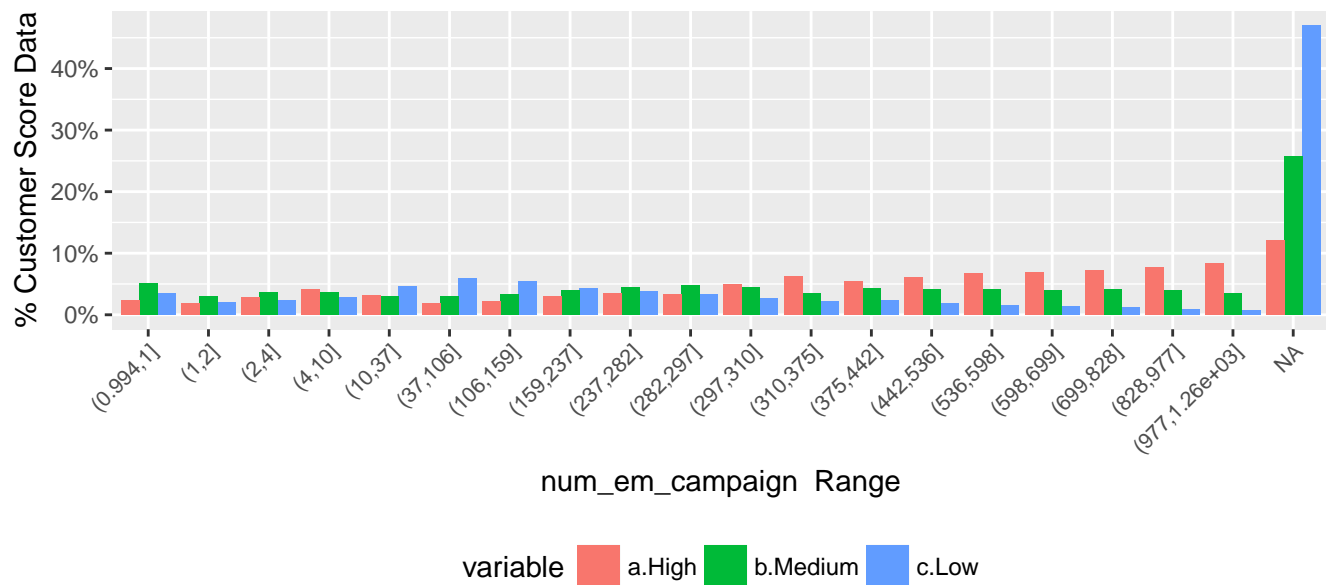
num_em_campaign distribution across train and score base



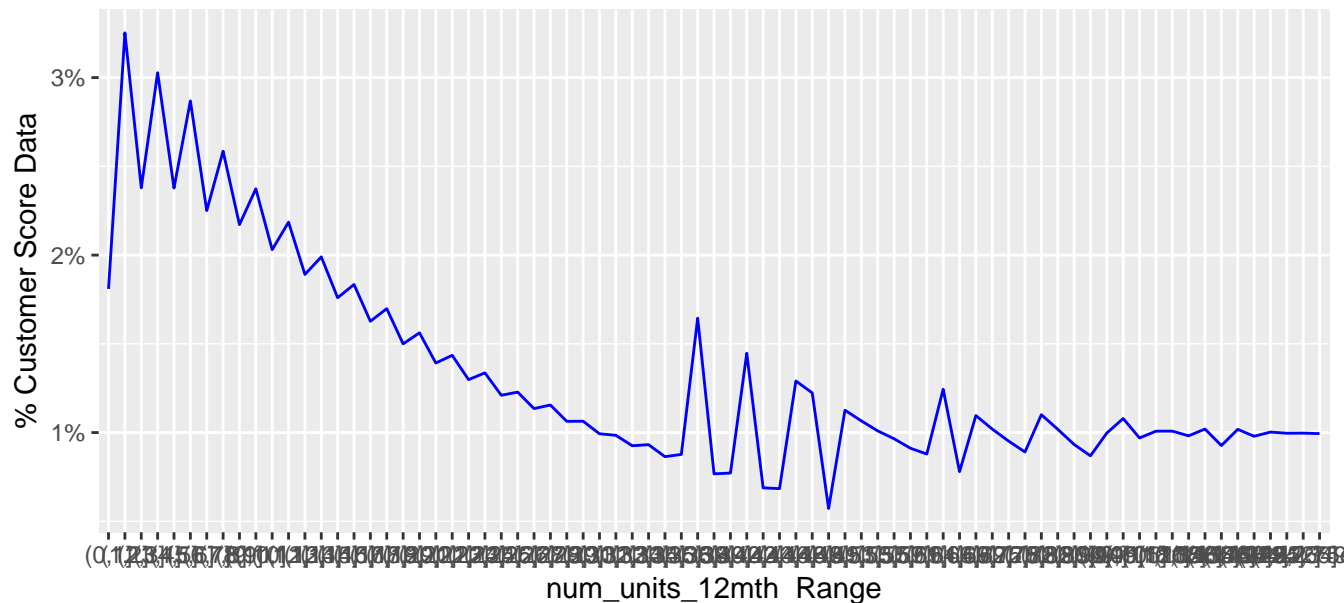
num_em_campaign distribution across high, medium and low score for train data



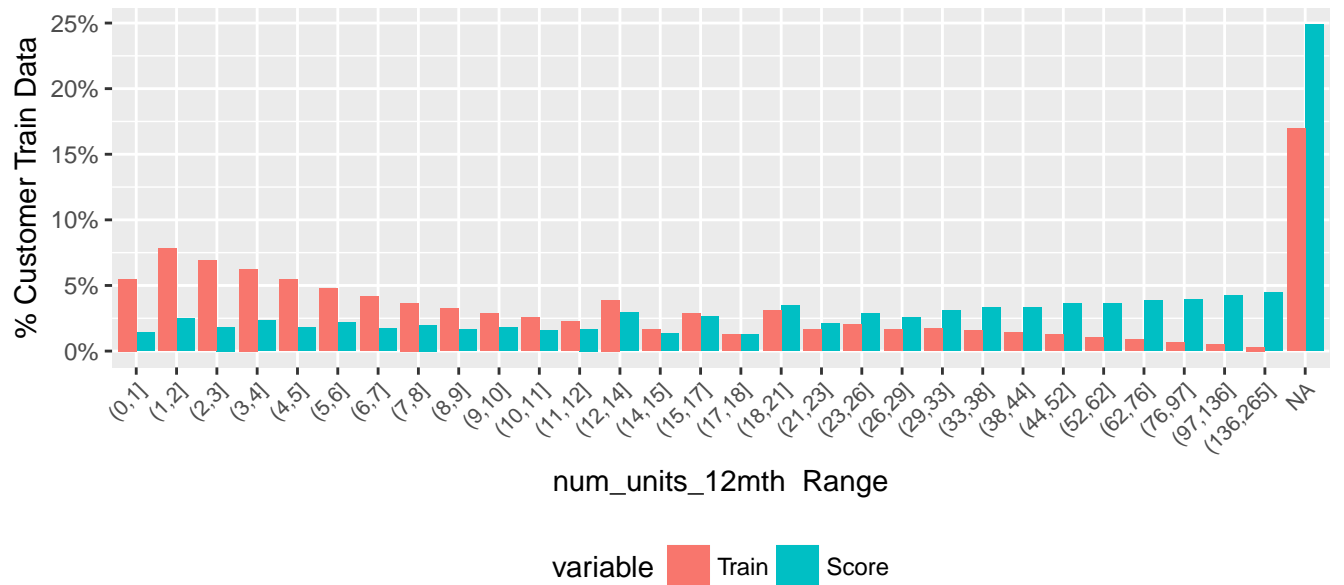
num_em_campaign distribution across high, medium and low score for score data



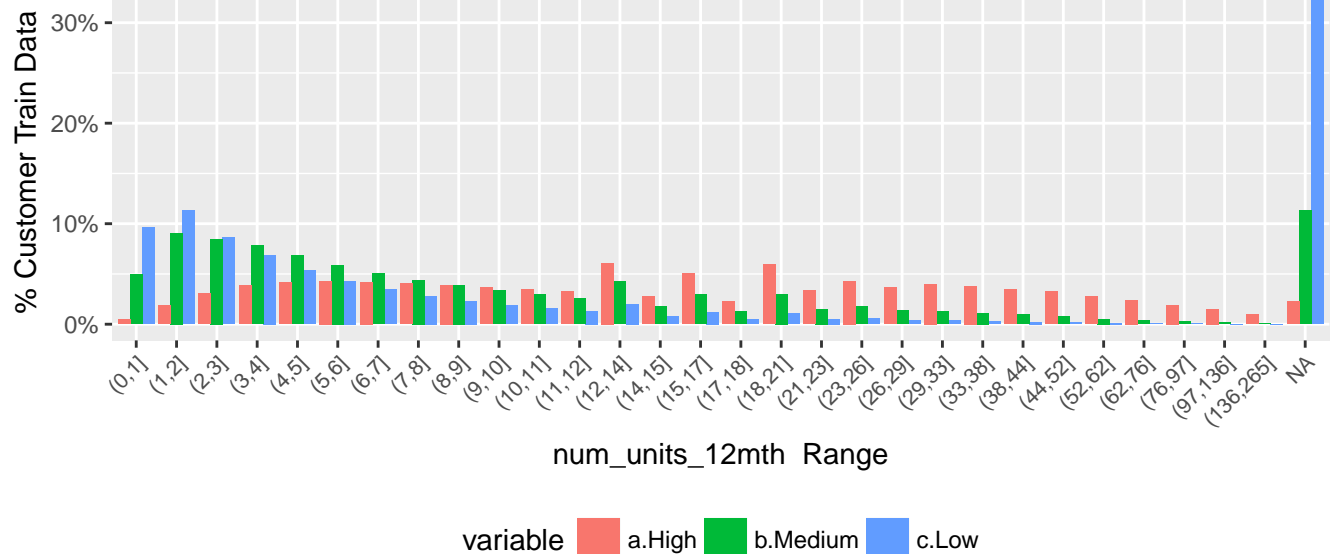
num_units_12mth distribution



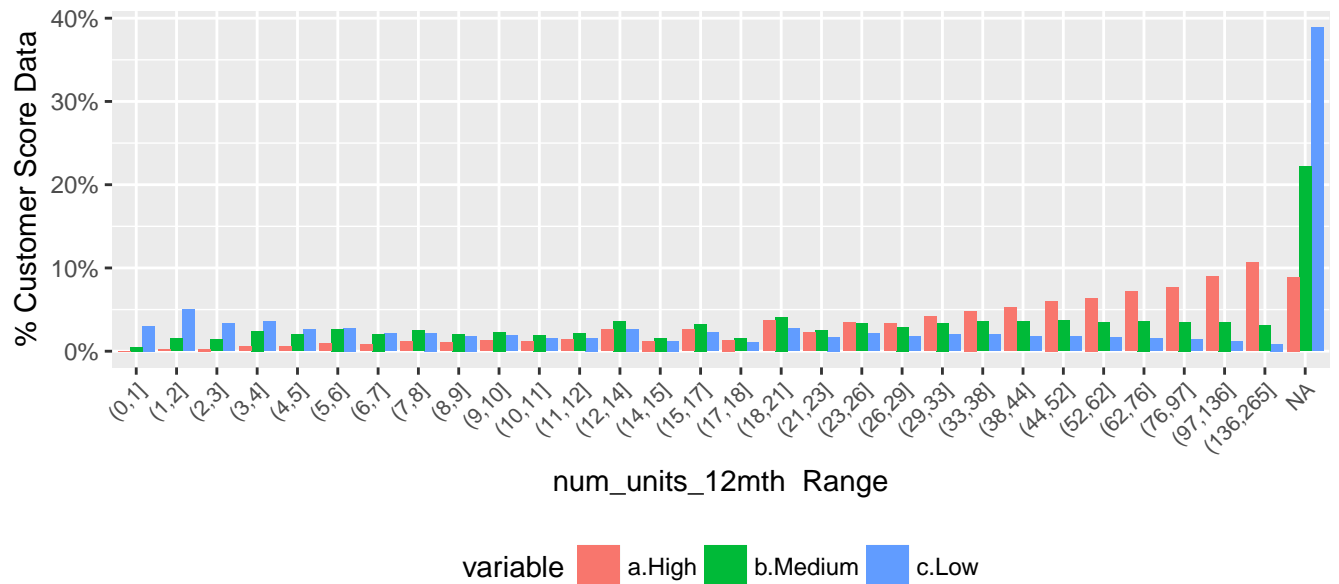
num_units_12mth distribution across train and score base



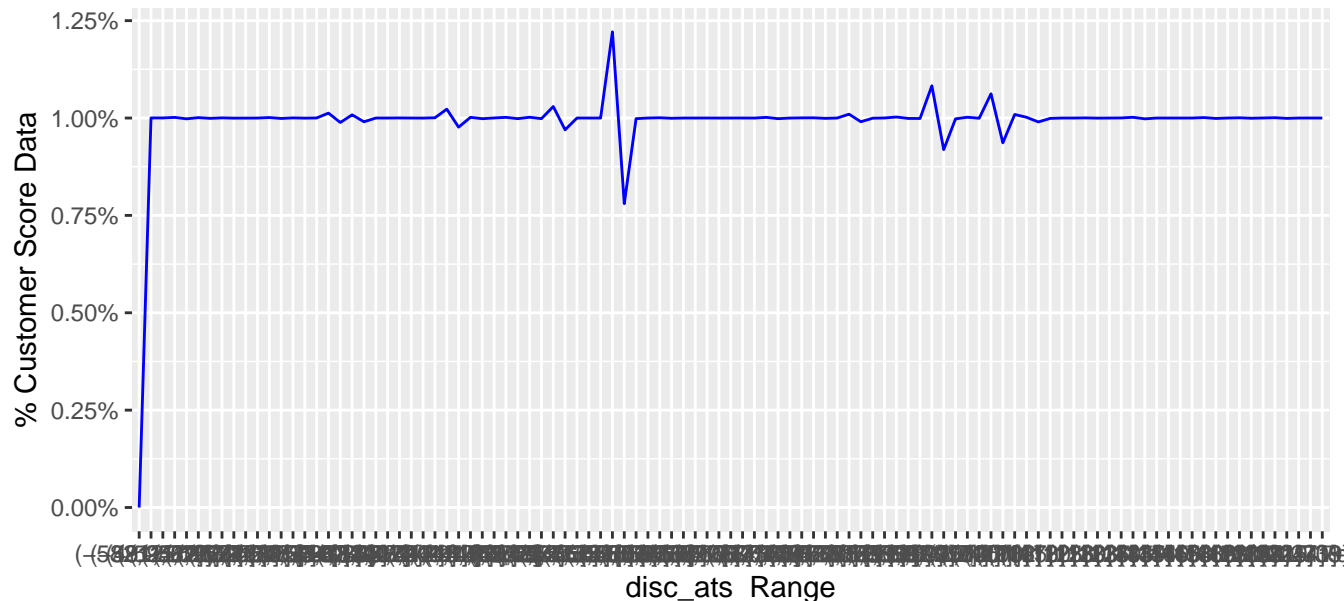
num_units_12mth distribution across high, medium and low score for train data



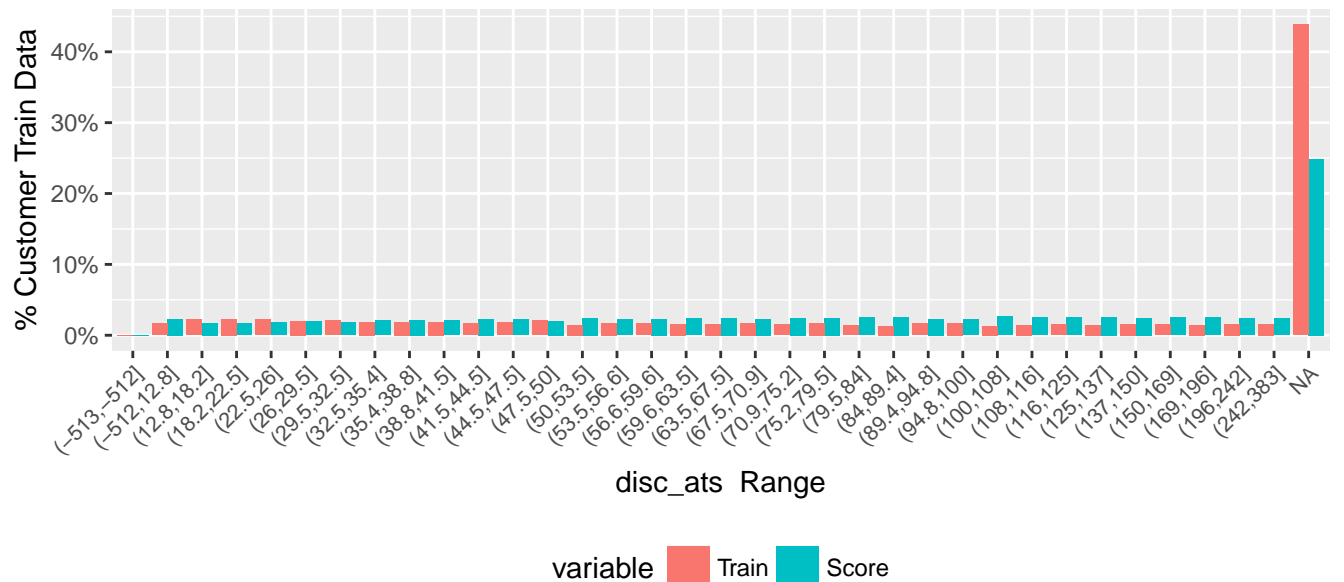
num_units_12mth distribution across high, medium and low score for score data



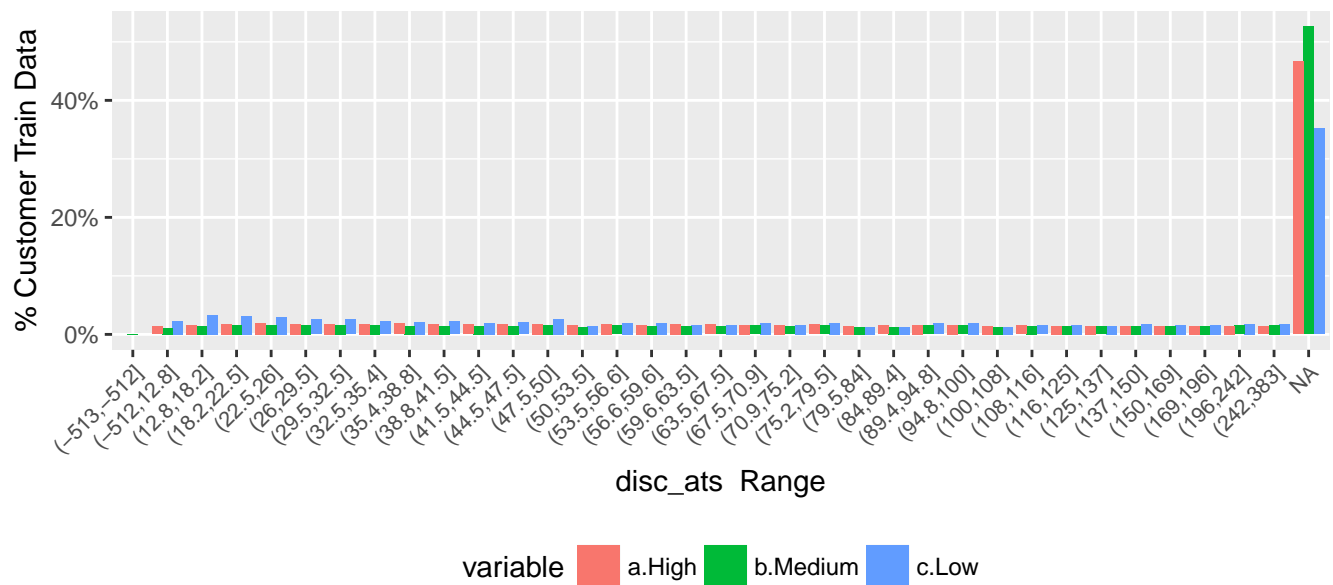
disc_ats distribution



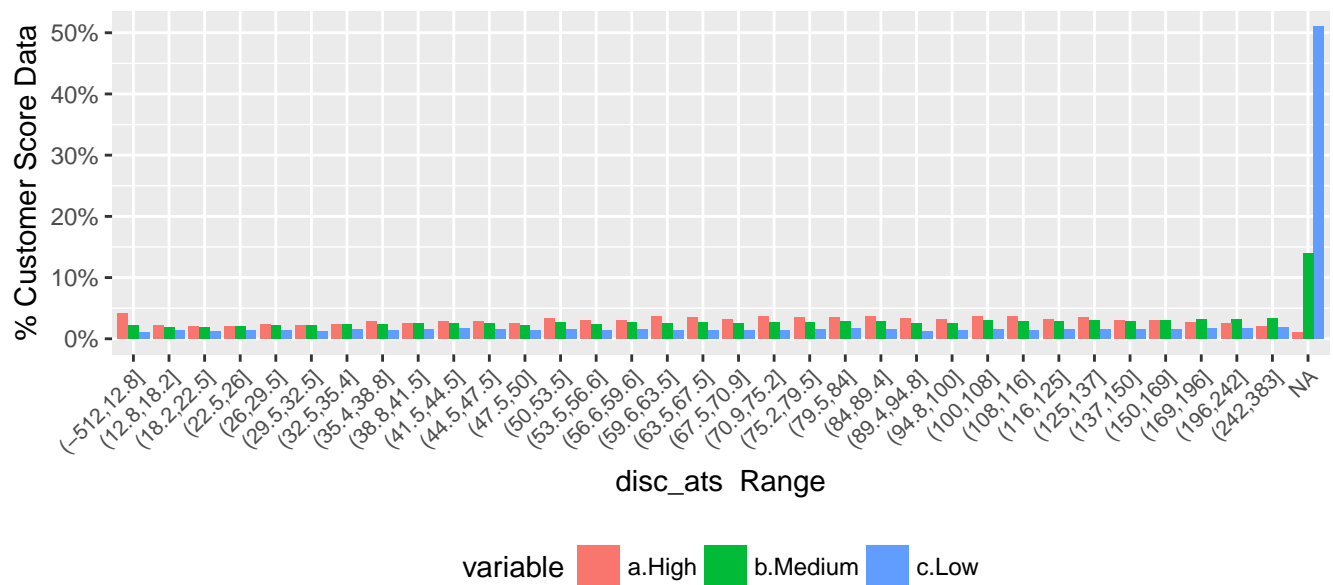
disc_ats distribution across train and score base



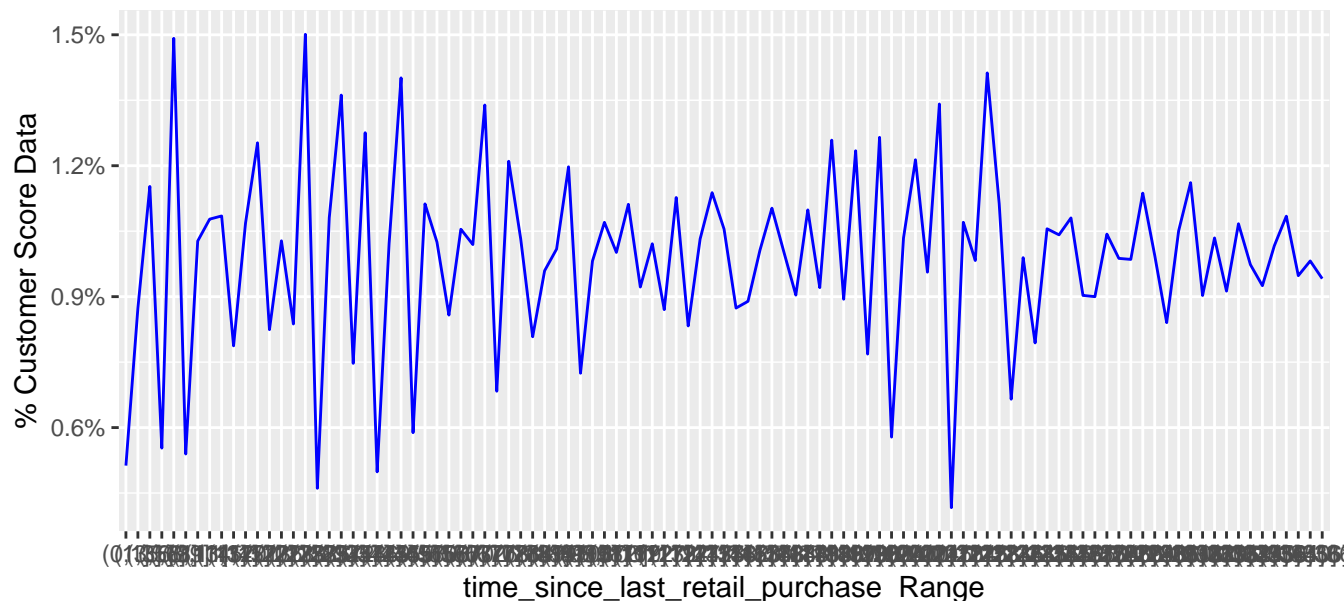
disc_ats distribution across high, medium and low score for train data



disc_ats distribution across high, medium and low score for score data



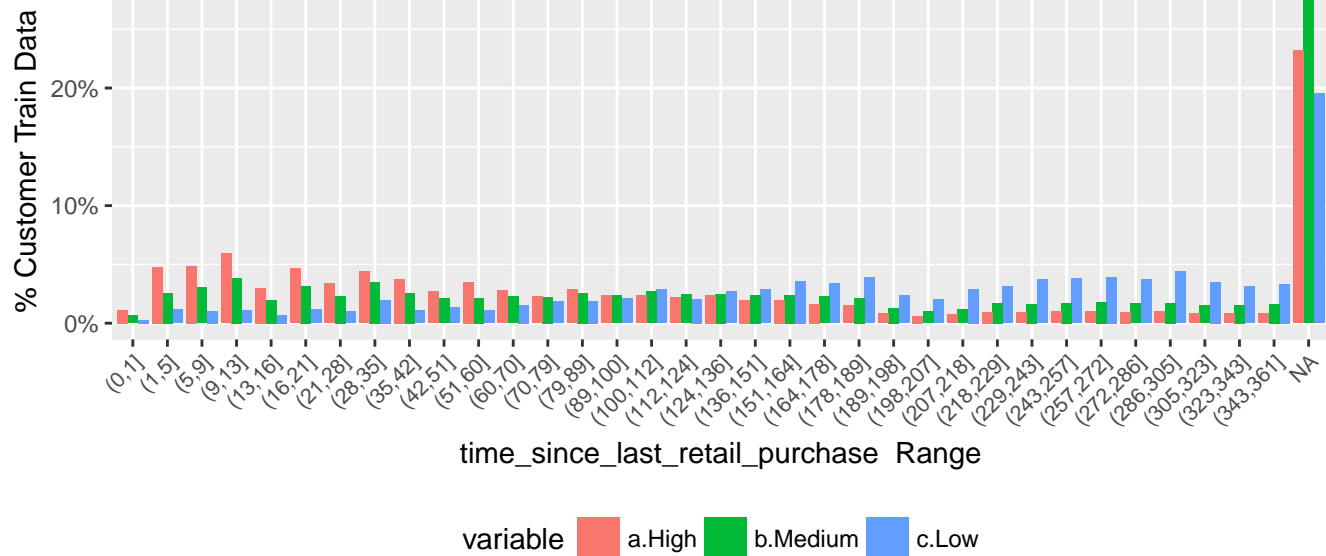
time_since_last_retail_purchase distribution



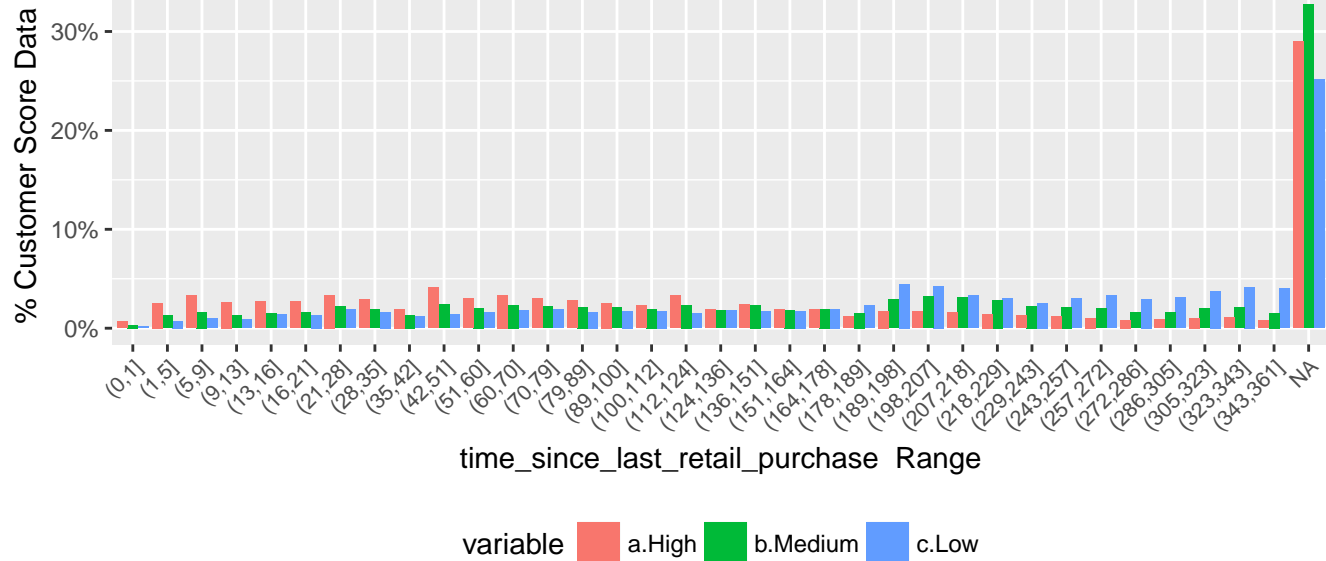
time_since_last_retail_purchase distribution across train and score base



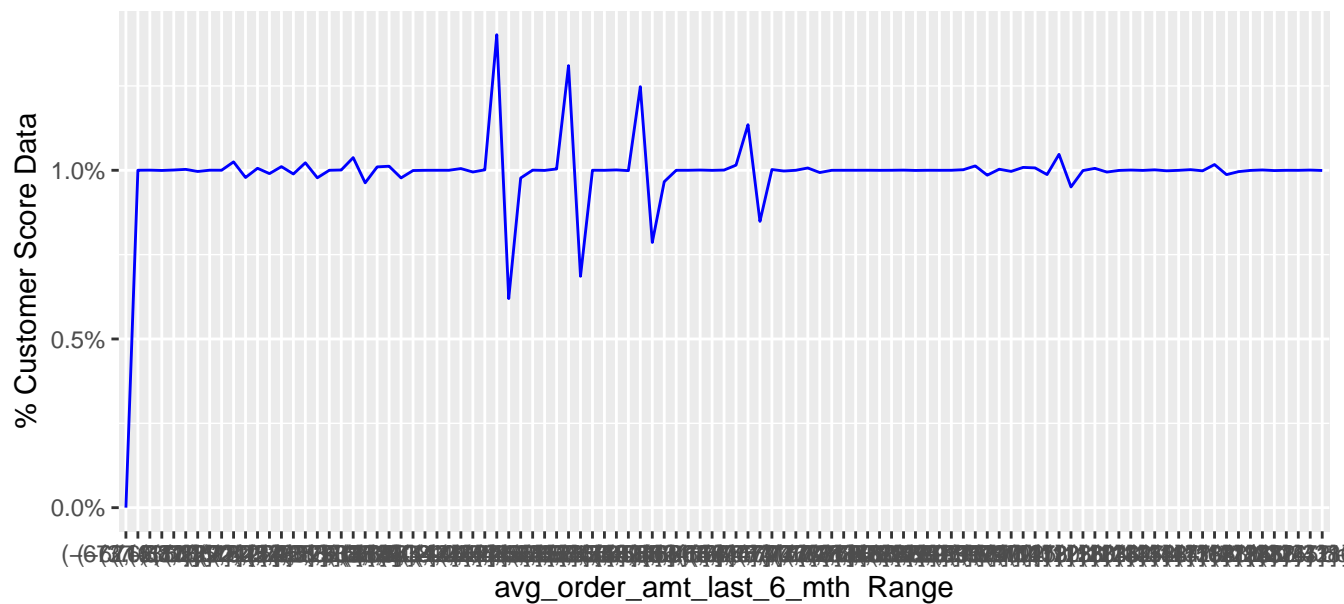
time_since_last_retail_purchase distribution across high, medium and low score



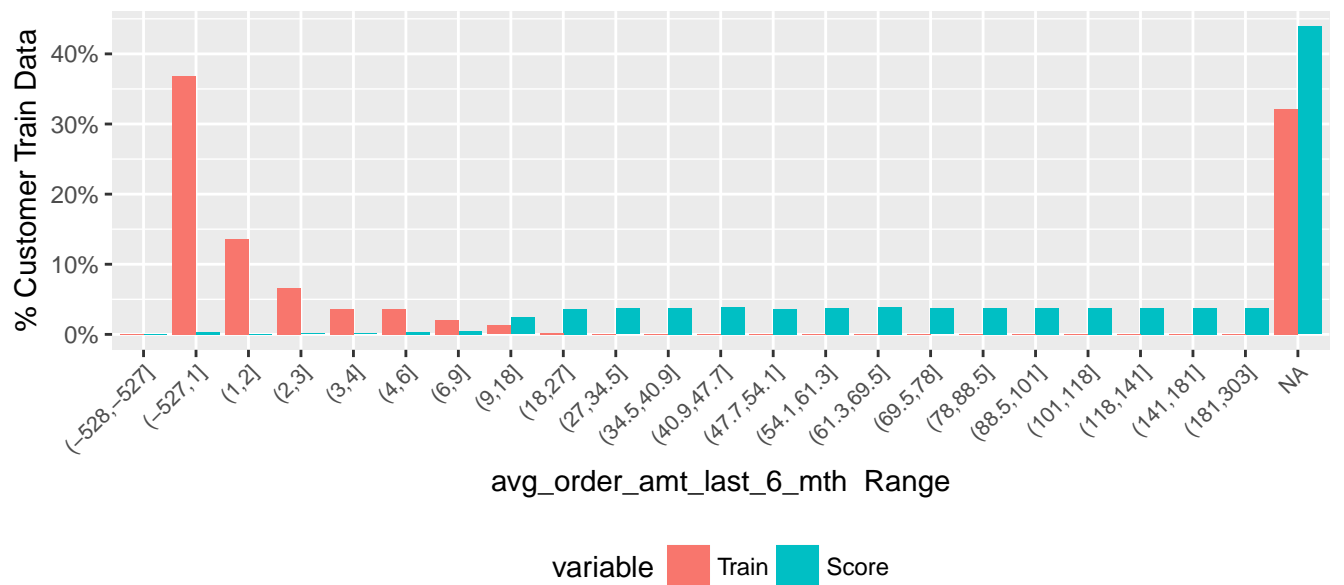
time_since_last_retail_purchase distribution across high, medium and low score



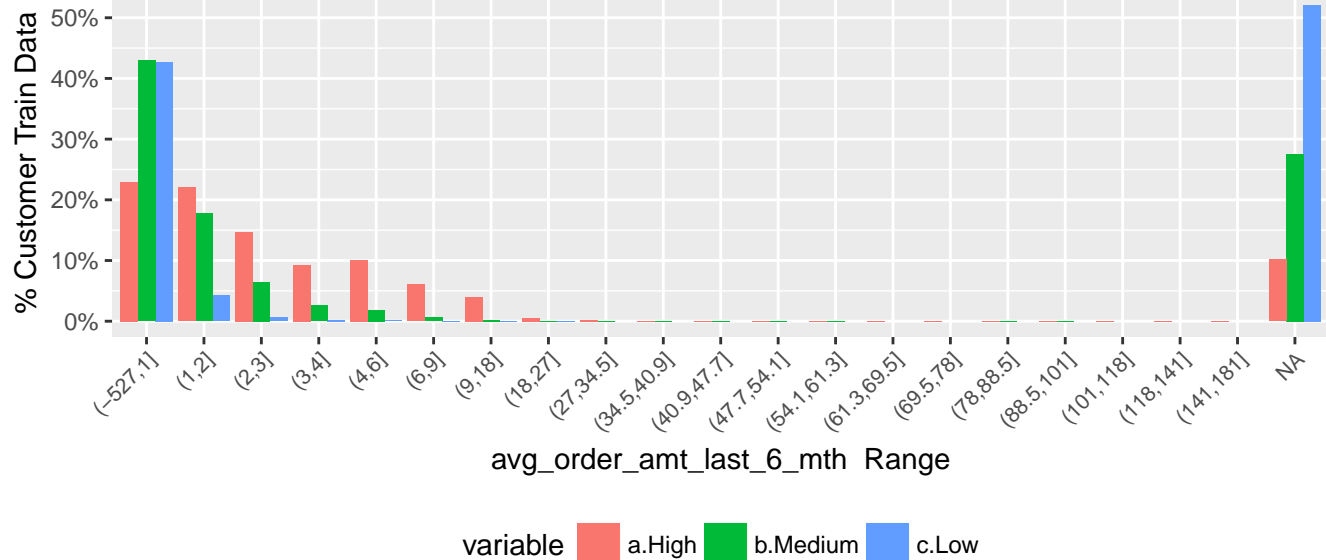
avg_order_amt_last_6_mth distribution



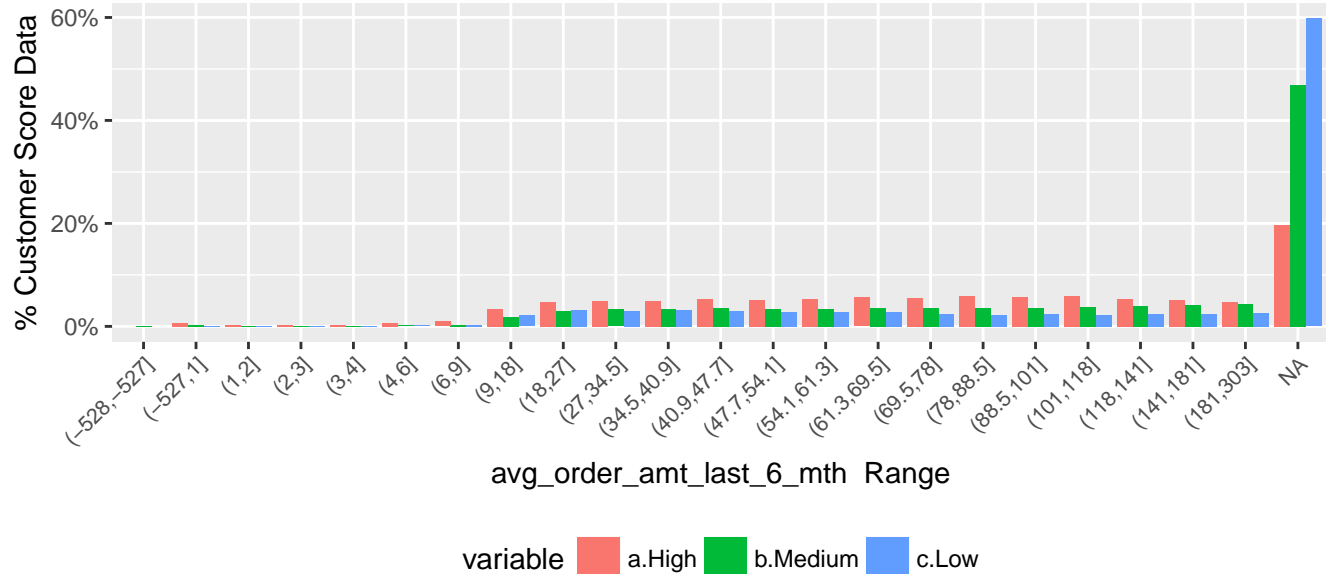
avg_order_amt_last_6_mth distribution across train and score base



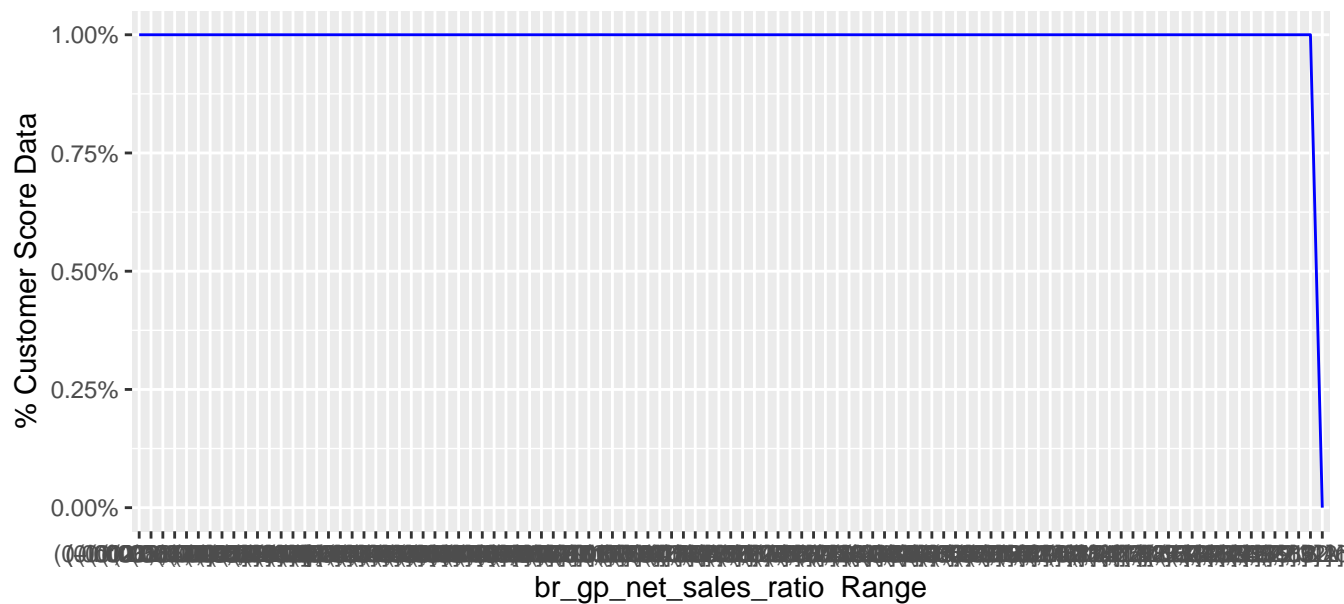
avg_order_amt_last_6_mth distribution across high, medium and low score for tr



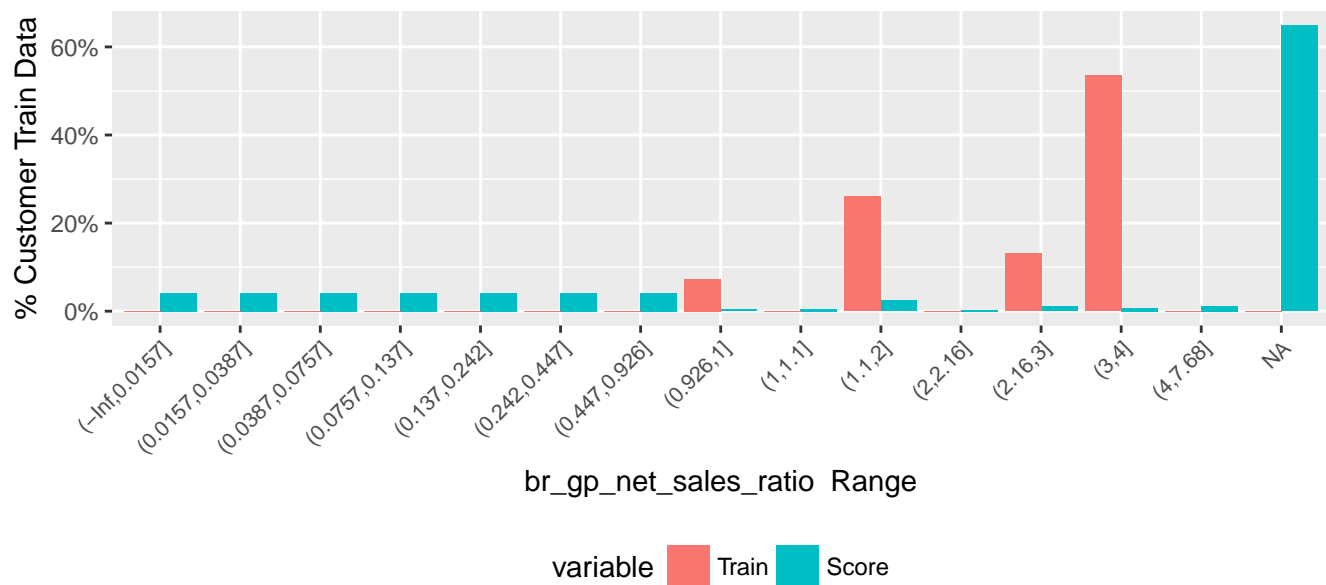
avg_order_amt_last_6_mth distribution across high, medium and low score for s



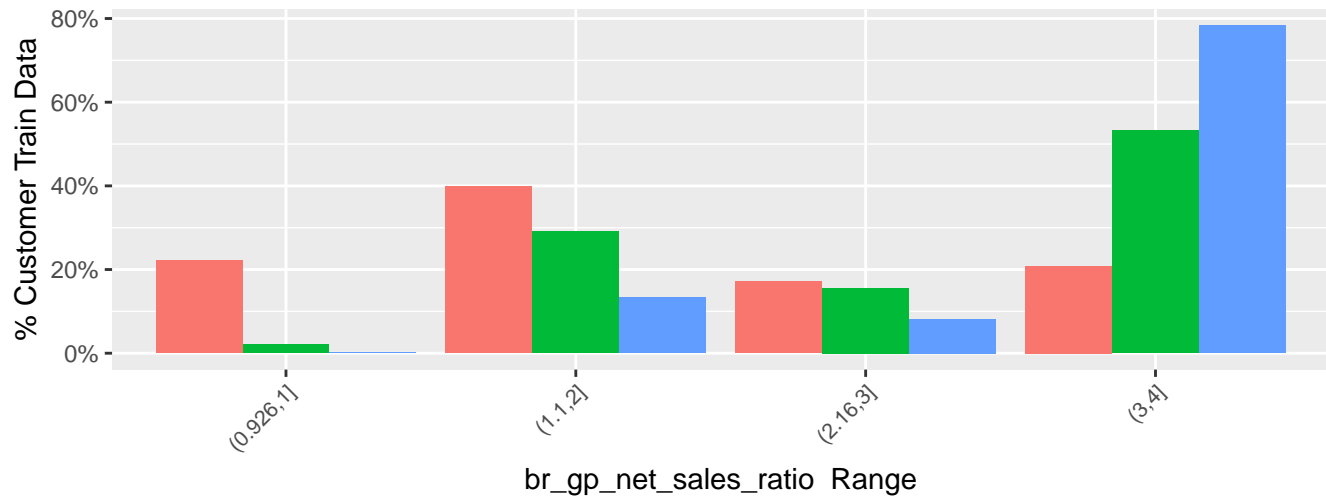
br_gp_net_sales_ratio distribution



br_gp_net_sales_ratio distribution across train and score base

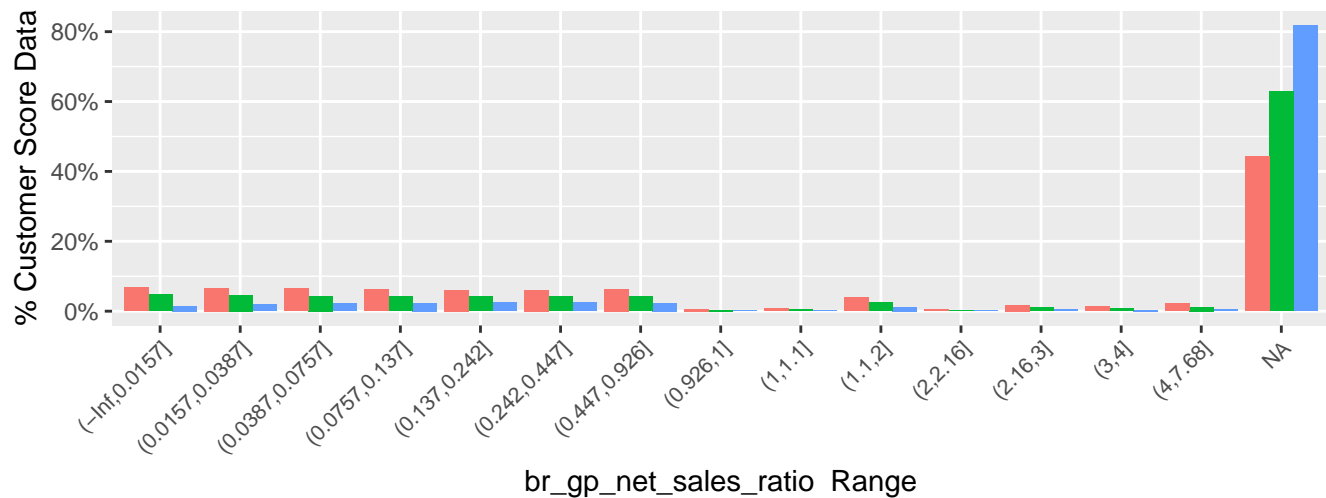


br_gp_net_sales_ratio distribution across high, medium and low score for train data



variable a.High b.Medium c.Low

br_gp_net_sales_ratio distribution across high, medium and low score for score c

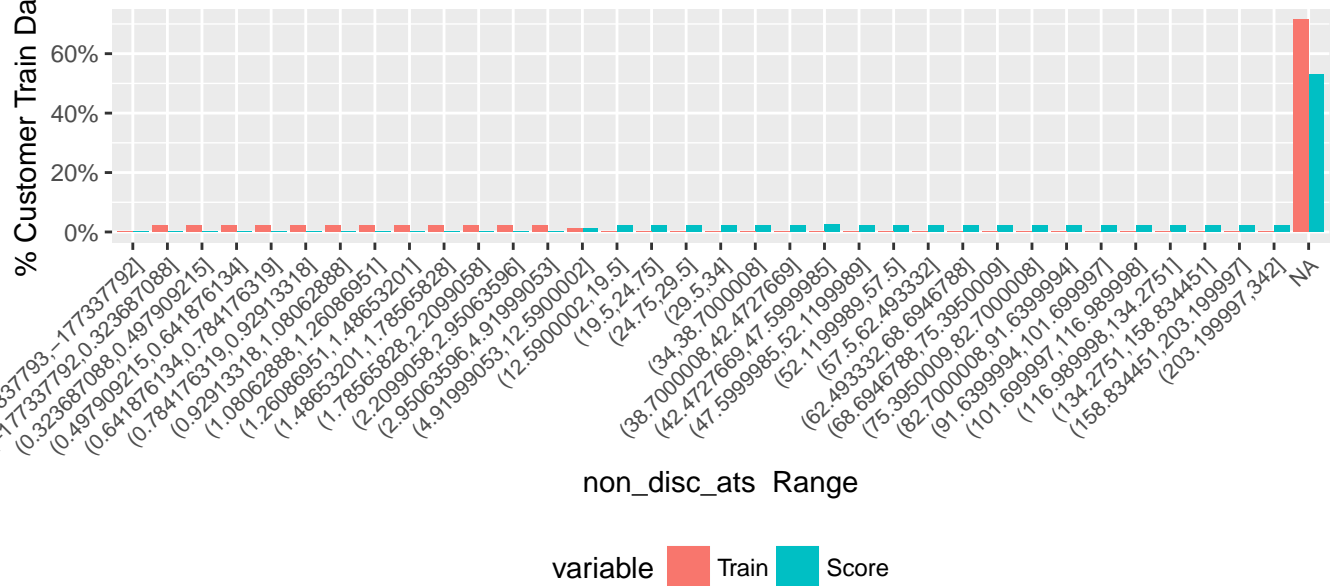


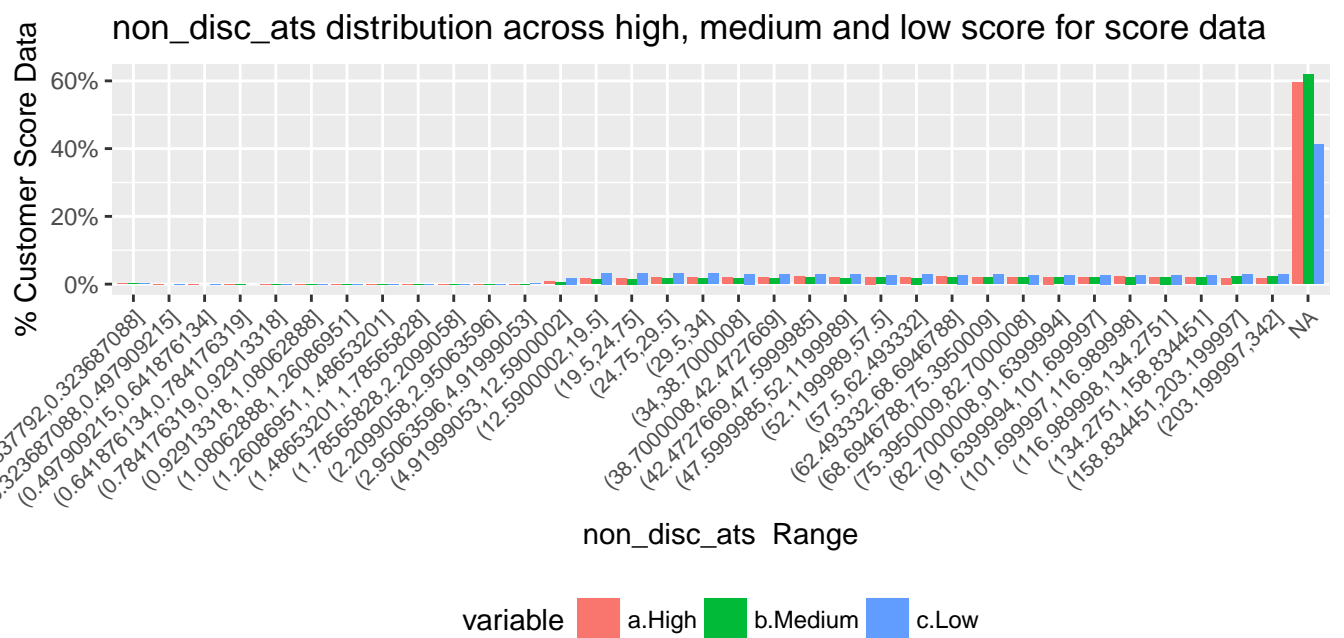
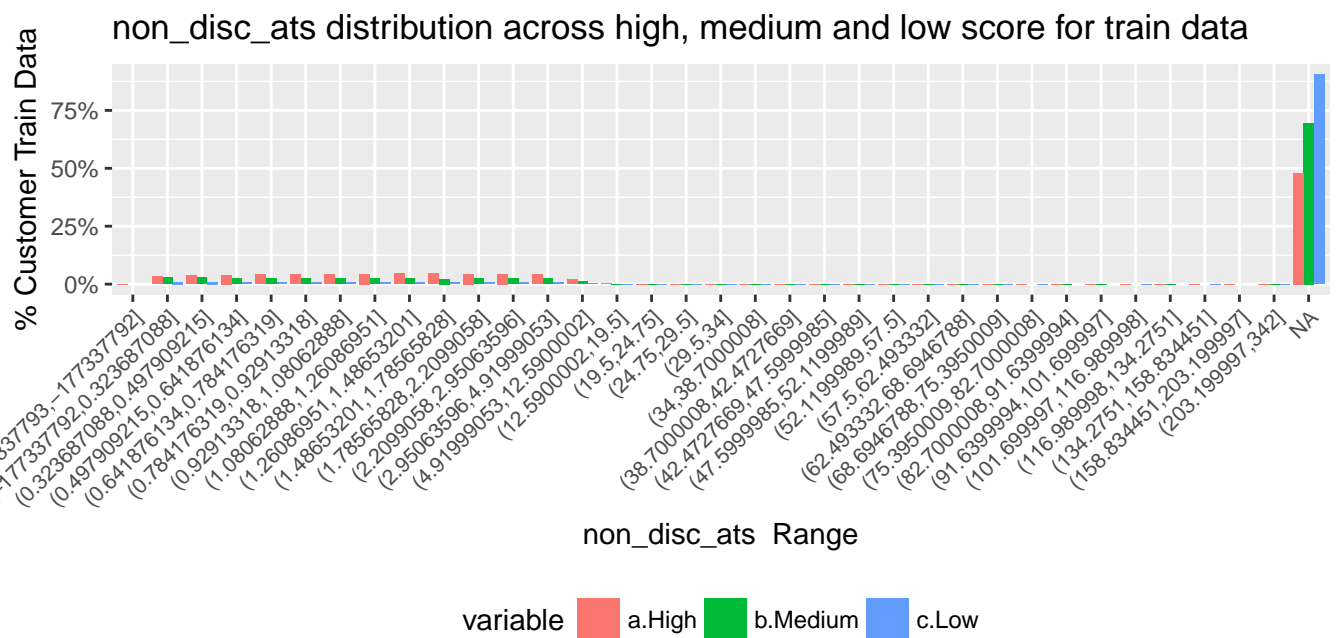
variable a.High b.Medium c.Low

non_disc_atrs distribution



non_disc_atrs distribution across train and score base

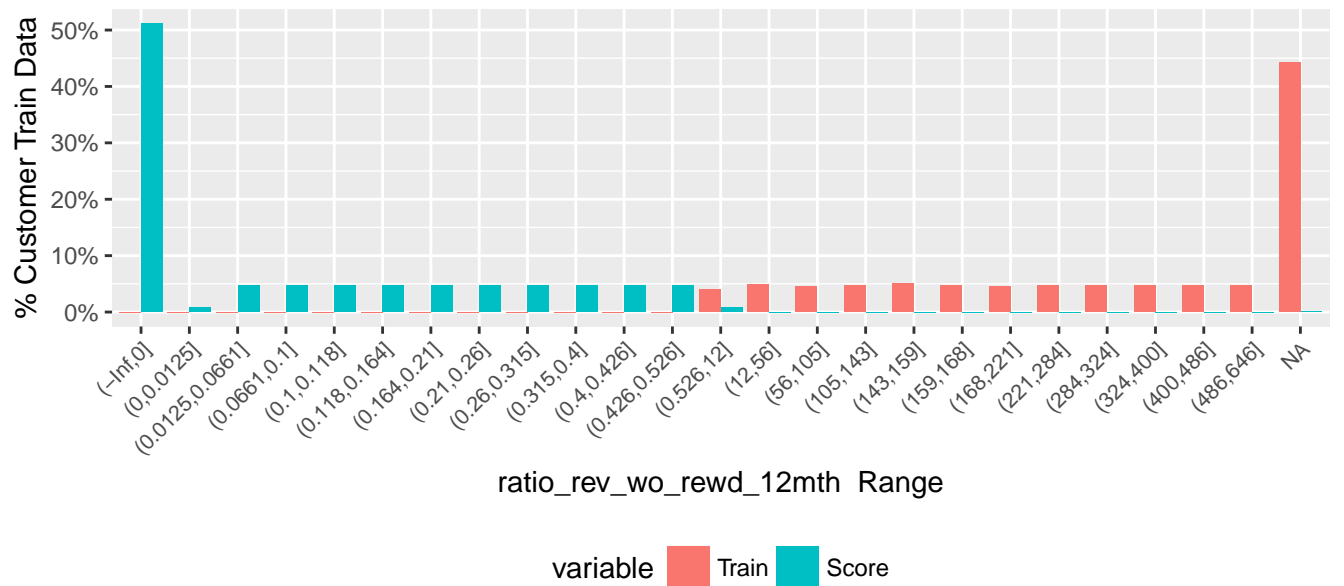




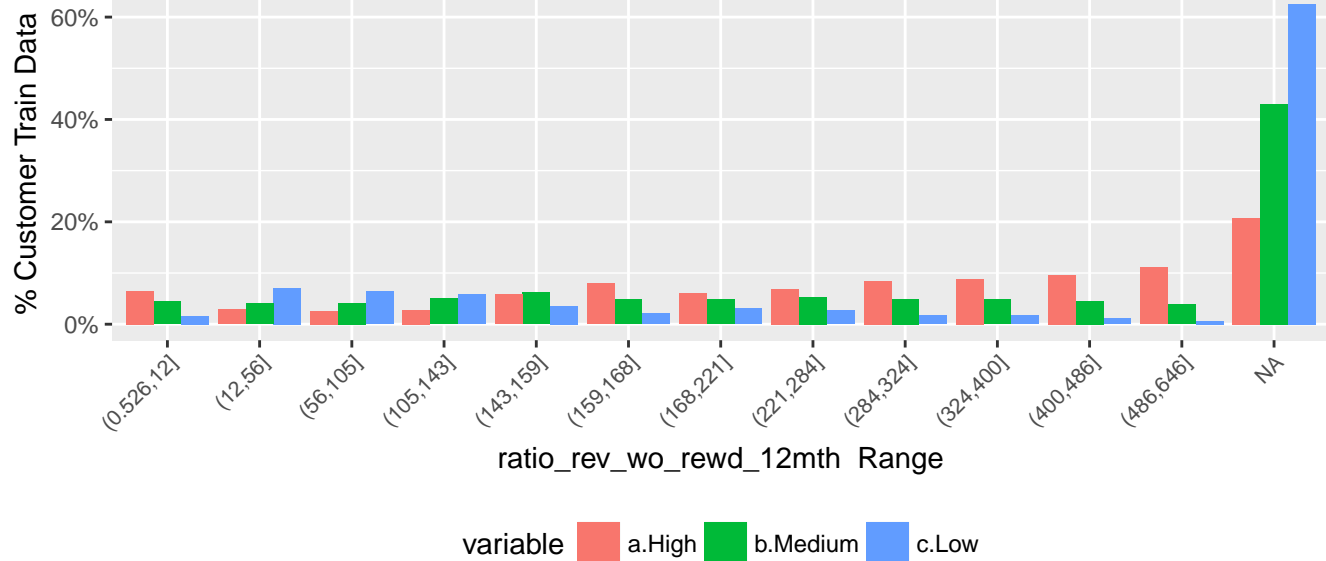
ratio_rev_wo_rewd_12mth distribution



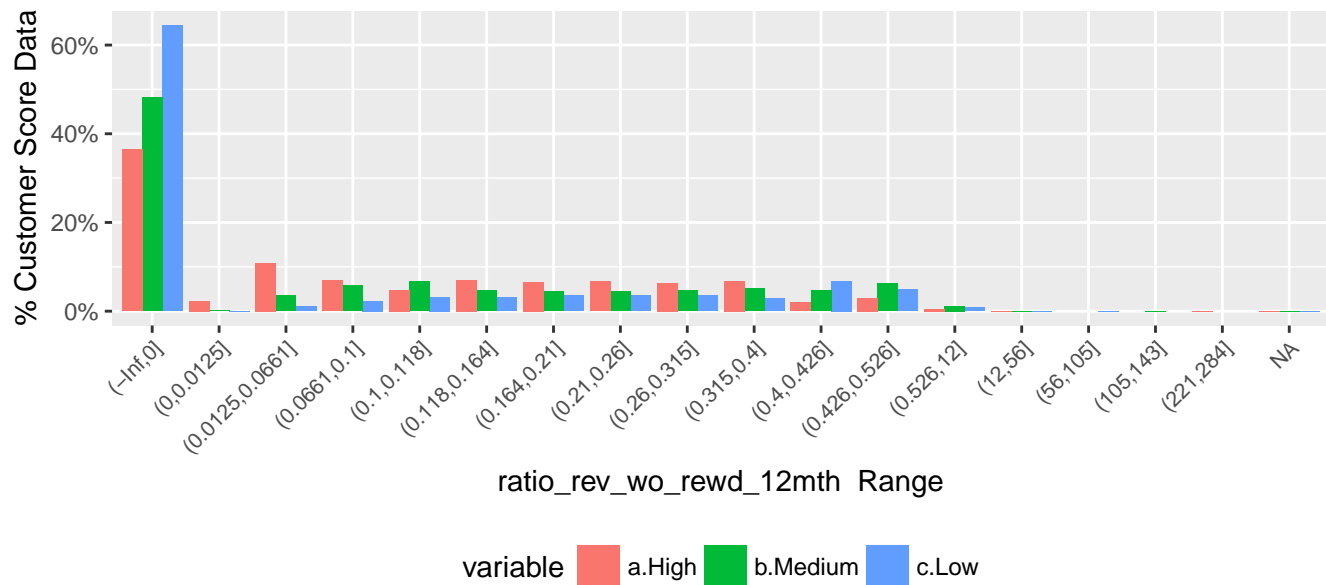
ratio_rev_wo_rewd_12mth distribution across train and score base



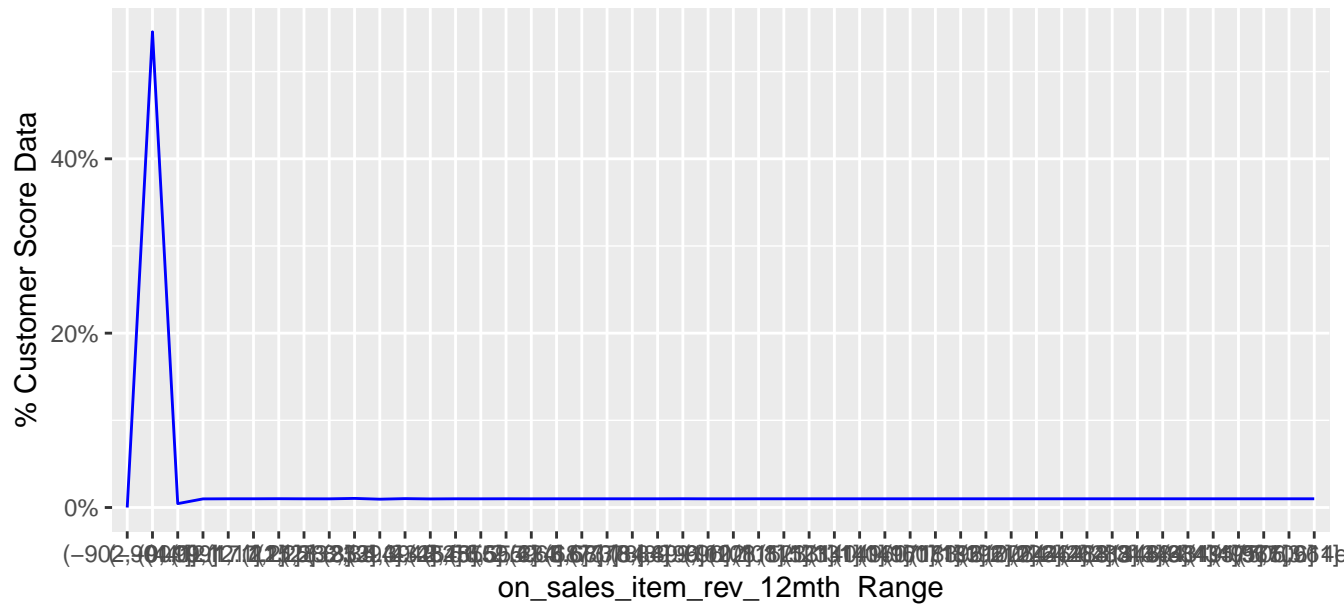
ratio_rev_wo_rewd_12mth distribution across high, medium and low score for tra



ratio_rev_wo_rewd_12mth distribution across high, medium and low score for sc

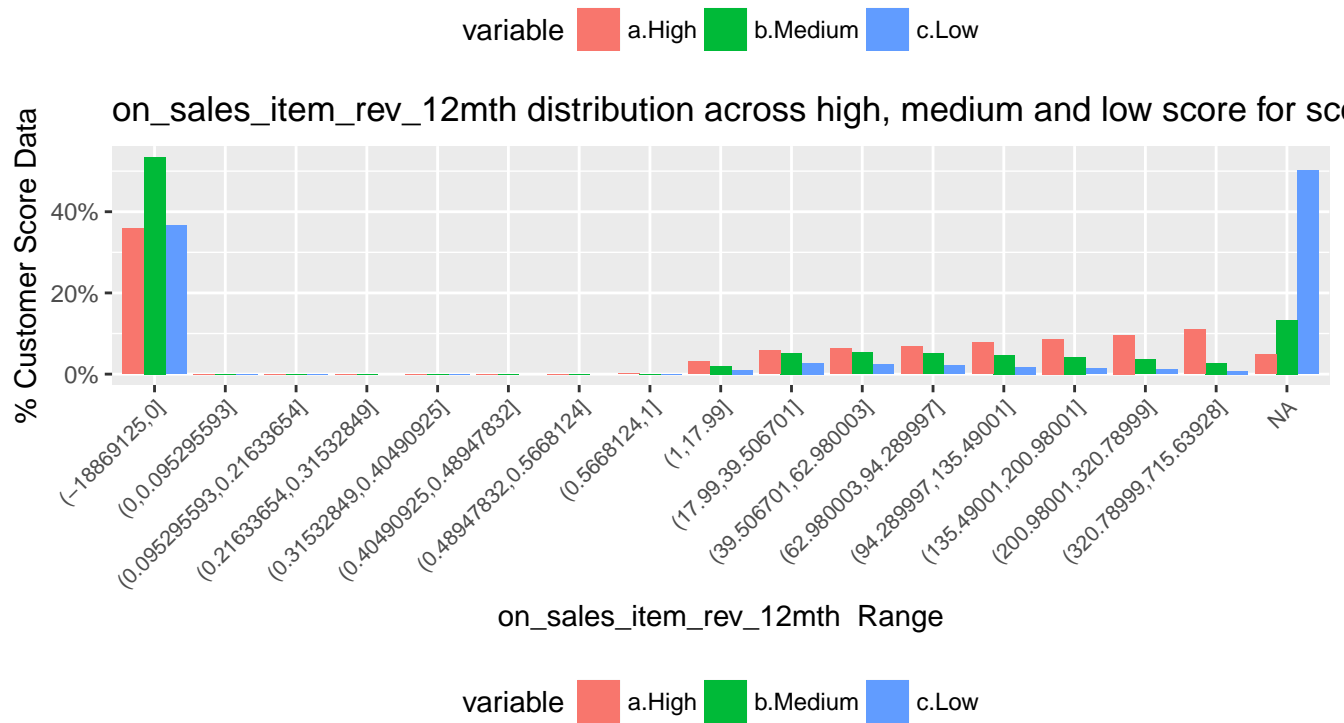
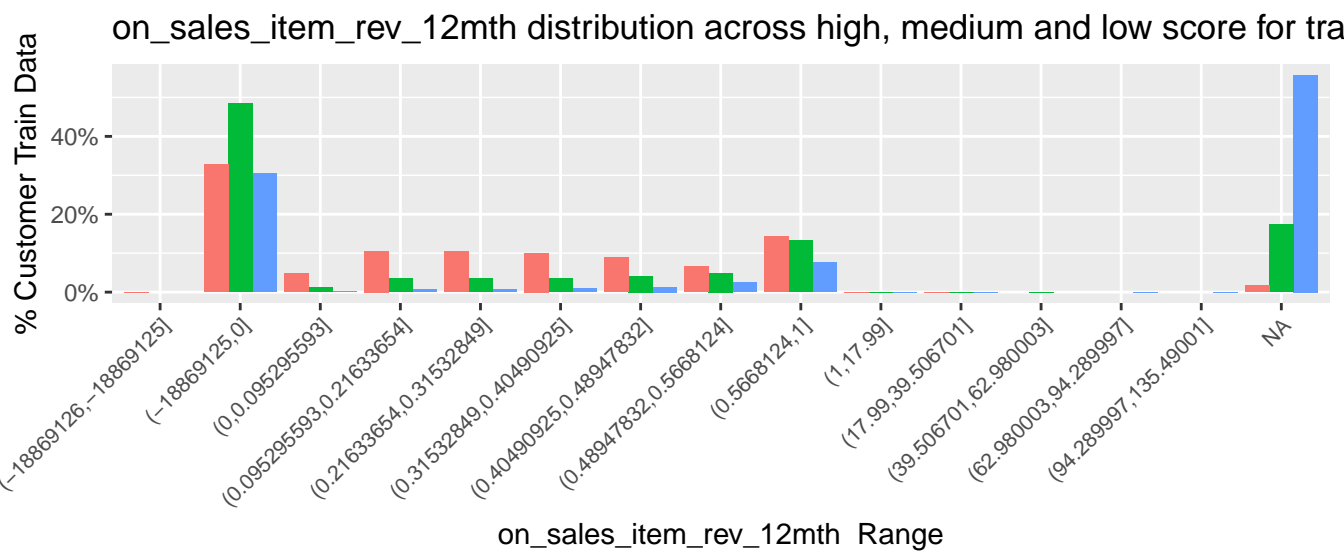


on_sales_item_rev_12mth distribution

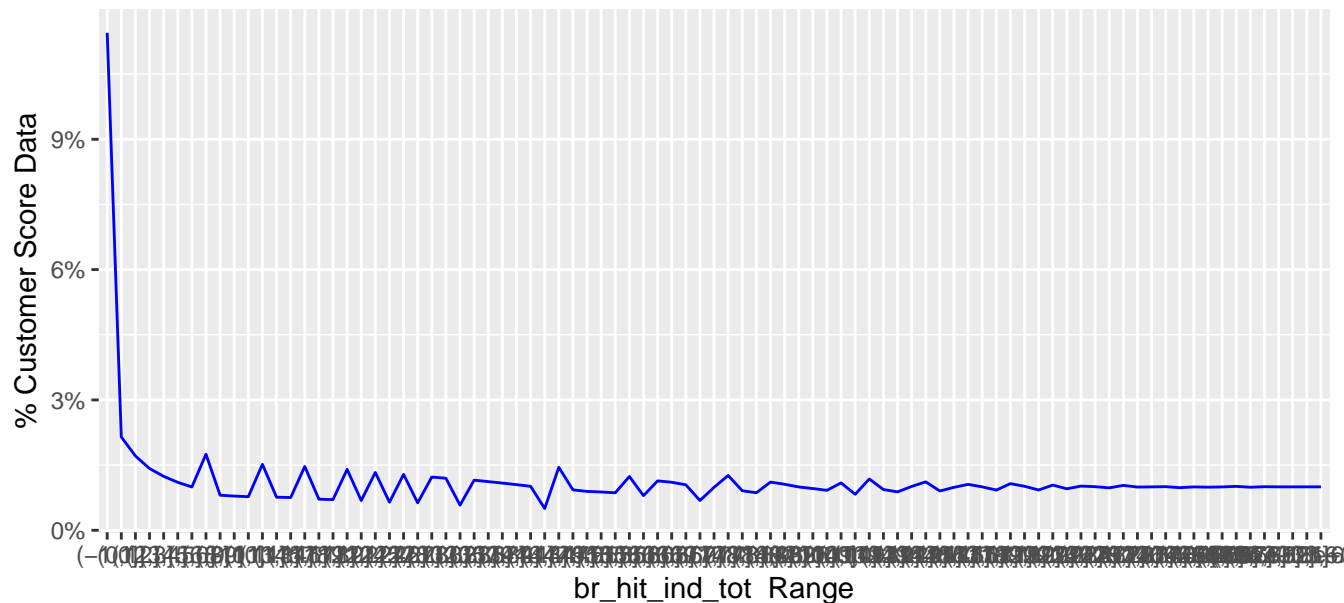


on_sales_item_rev_12mth distribution across train and score base

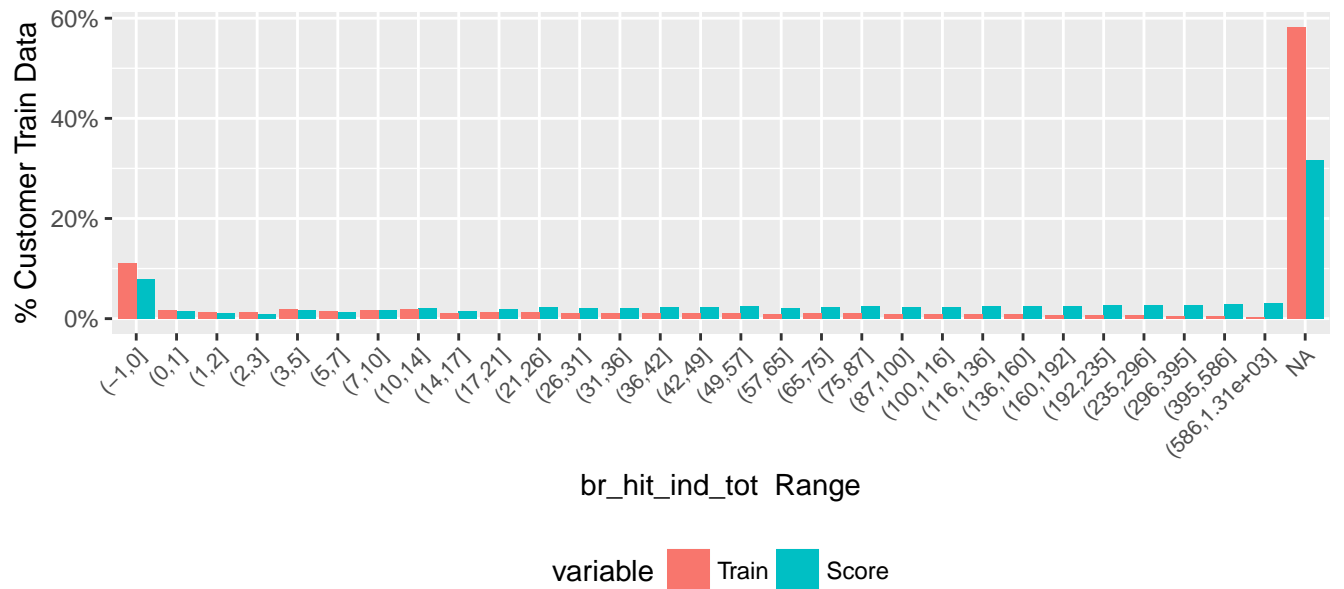




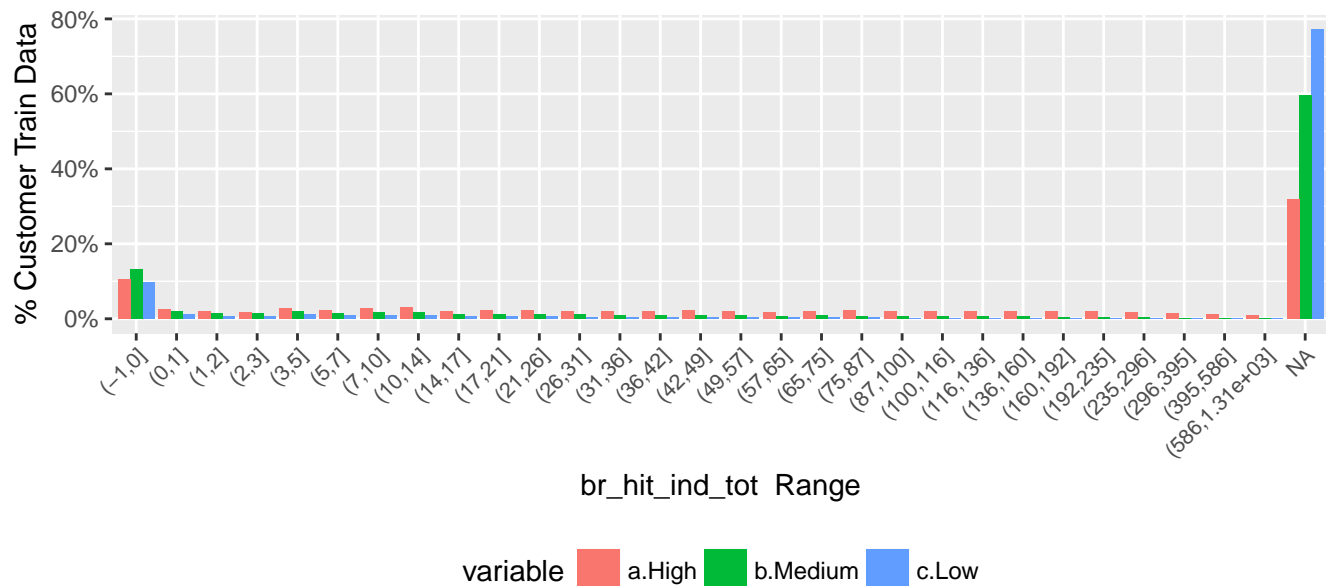
br_hit_ind_tot distribution



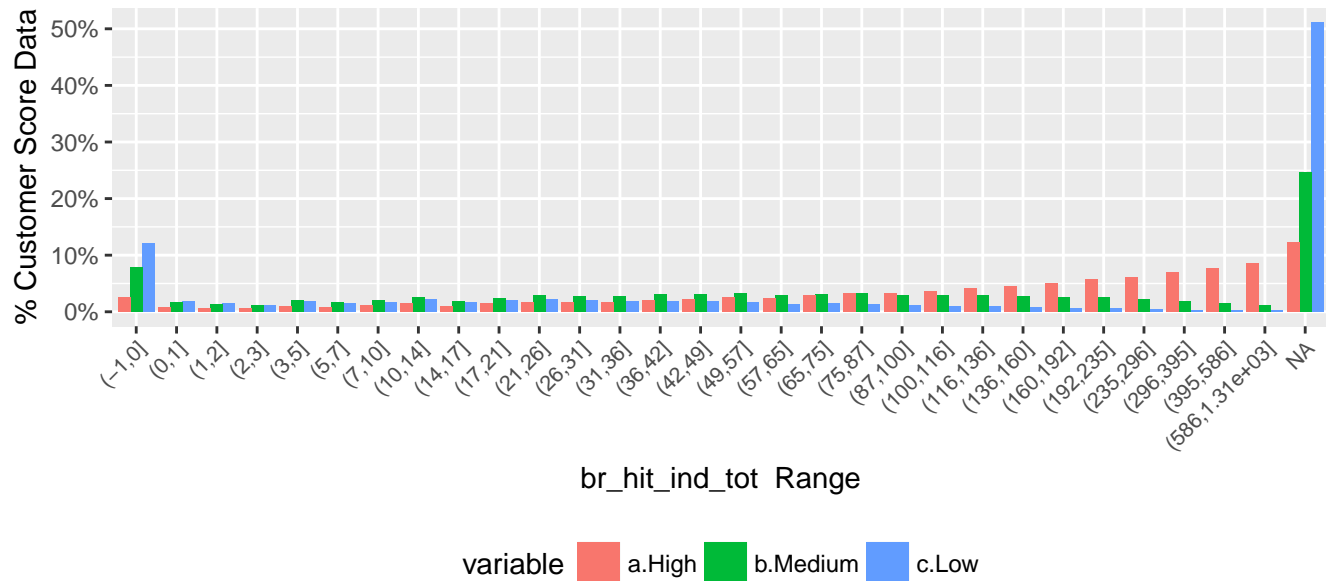
br_hit_ind_tot distribution across train and score base



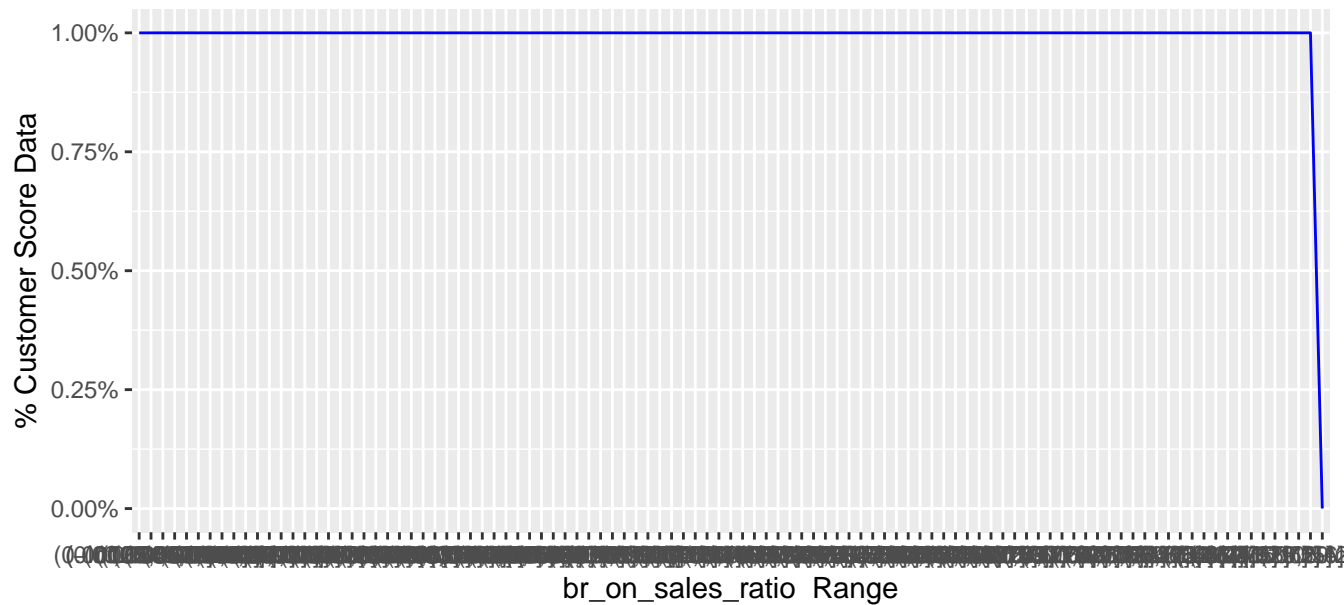
br_hit_ind_tot distribution across high, medium and low score for train data



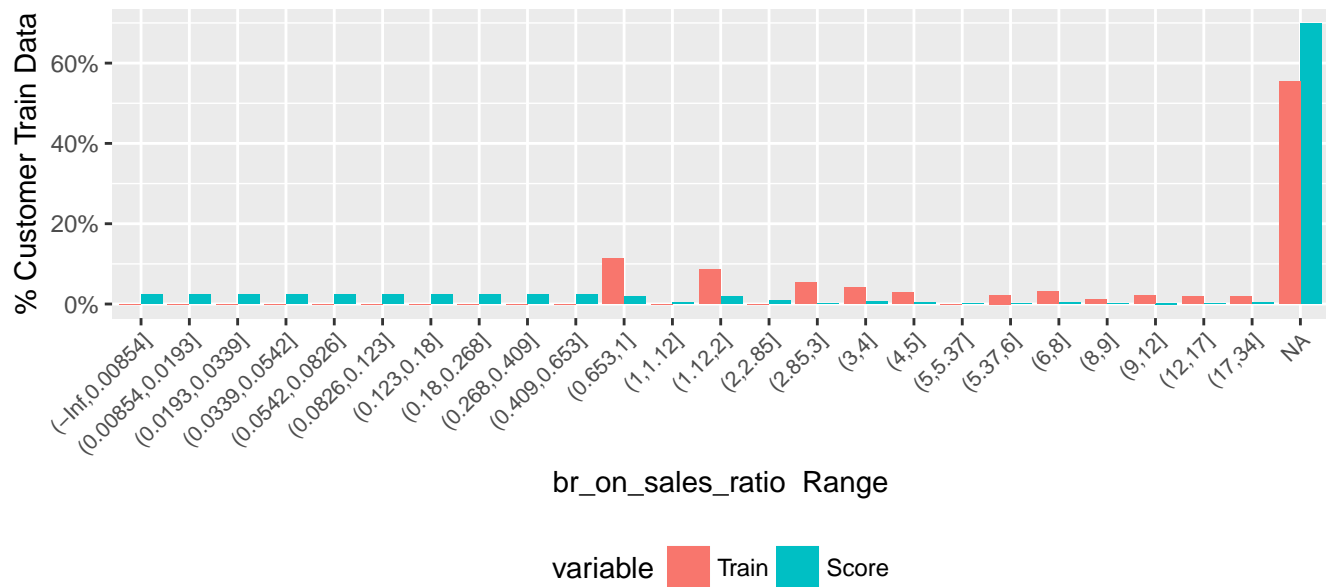
br_hit_ind_tot distribution across high, medium and low score for score data



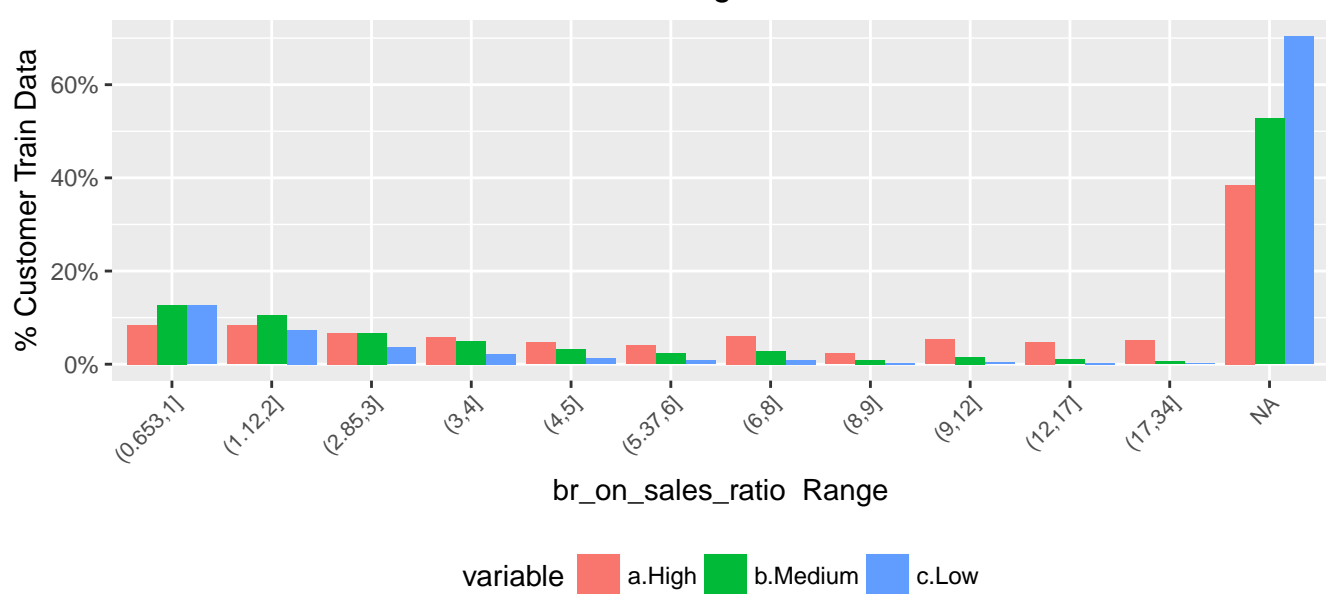
br_on_sales_ratio distribution



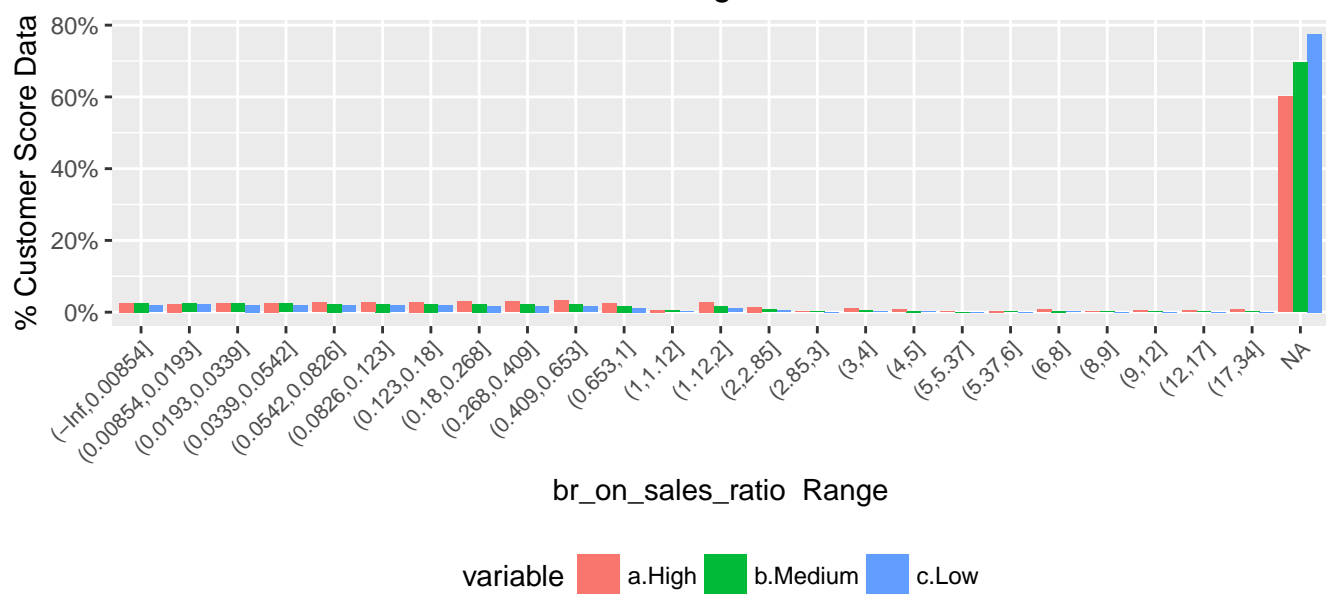
br_on_sales_ratio distribution across train and score base



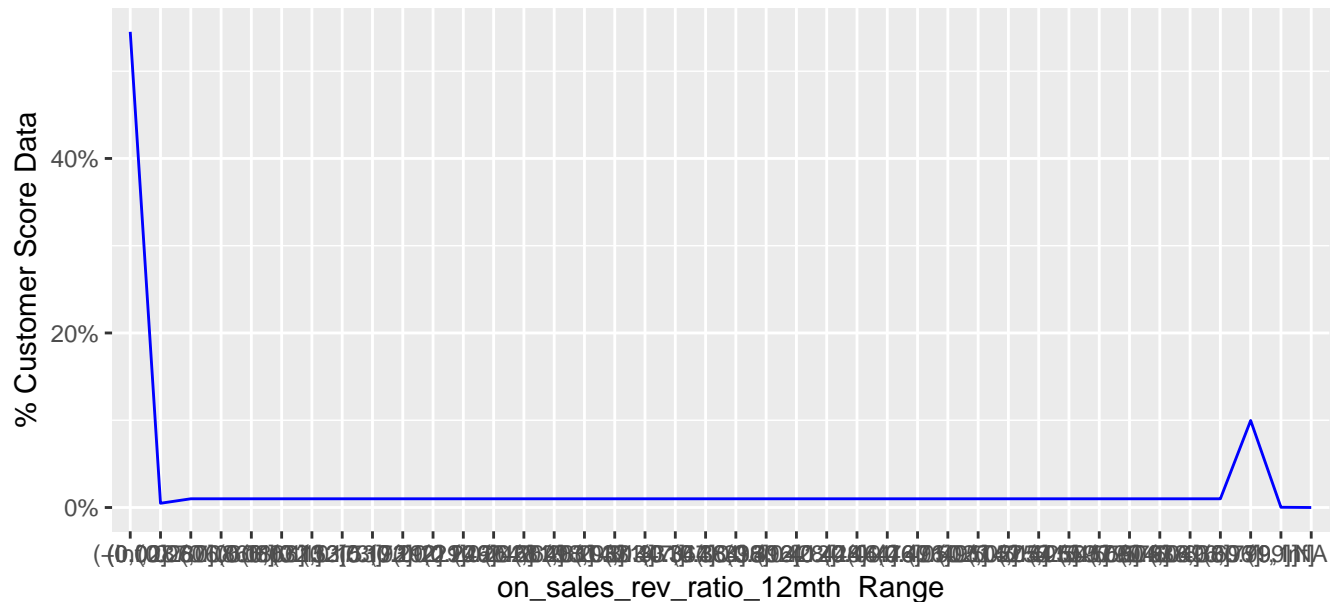
br_on_sales_ratio distribution across high, medium and low score for train data



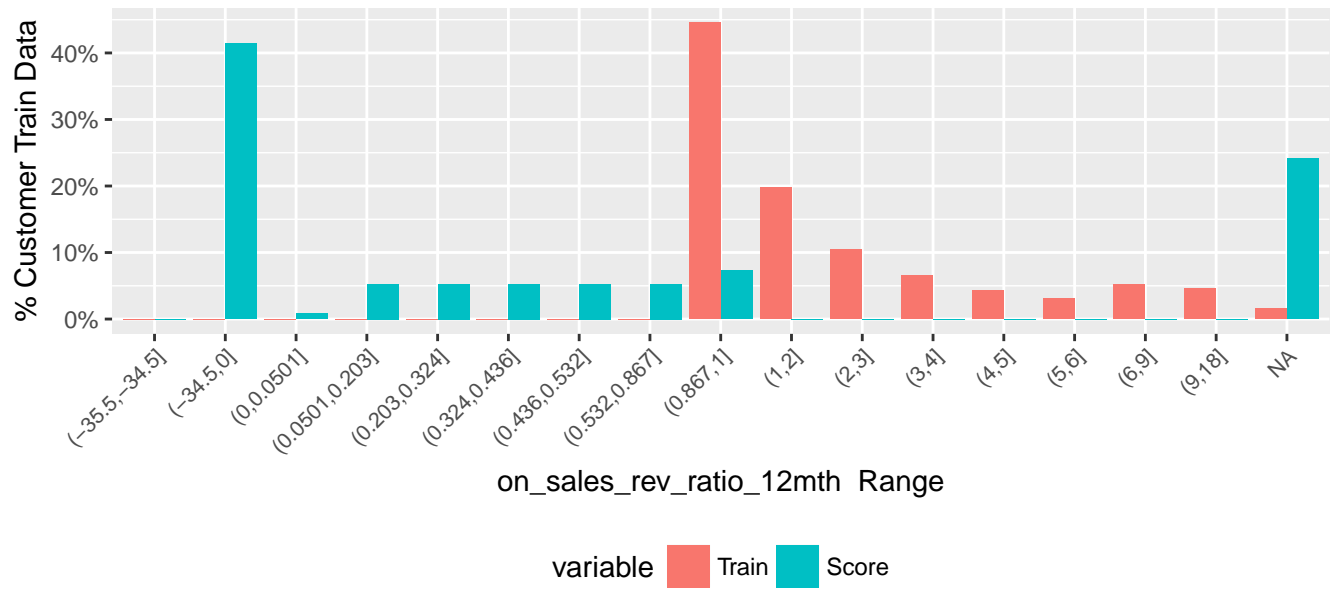
br_on_sales_ratio distribution across high, medium and low score for score data



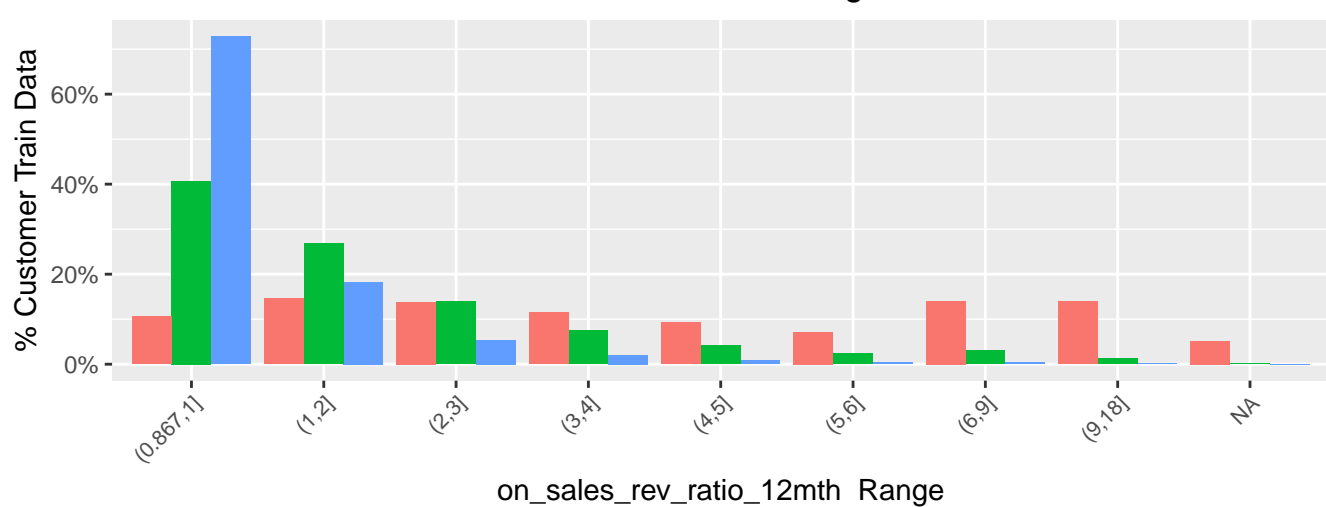
on_sales_rev_ratio_12mth distribution



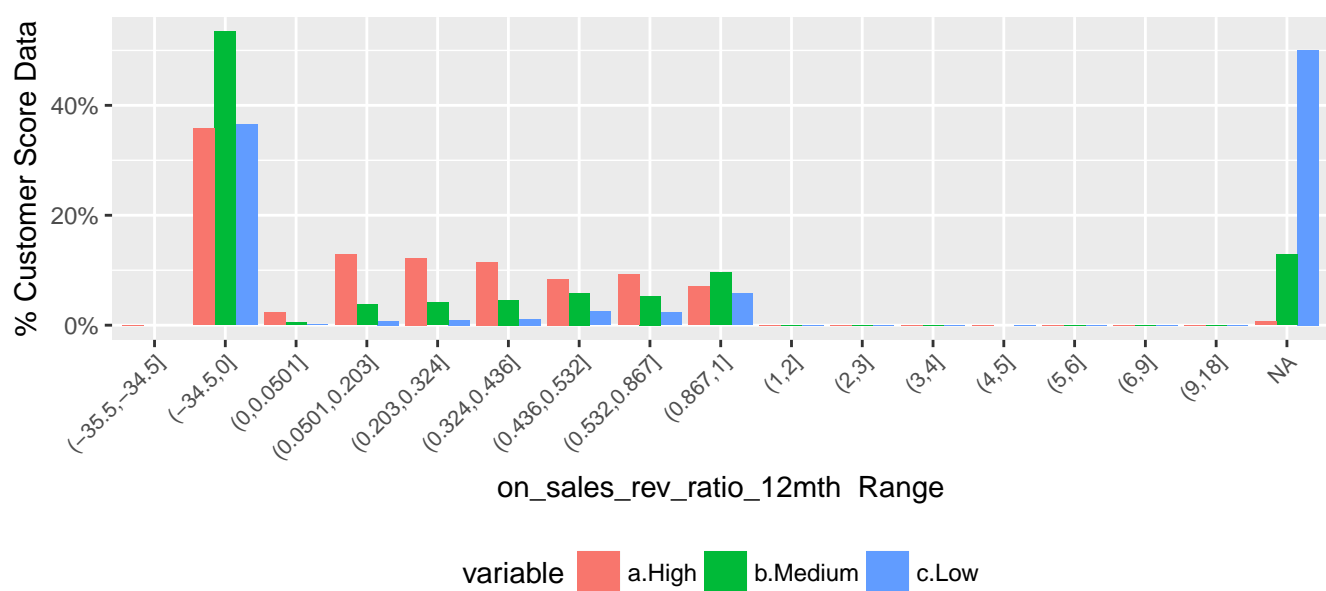
on_sales_rev_ratio_12mth distribution across train and score base



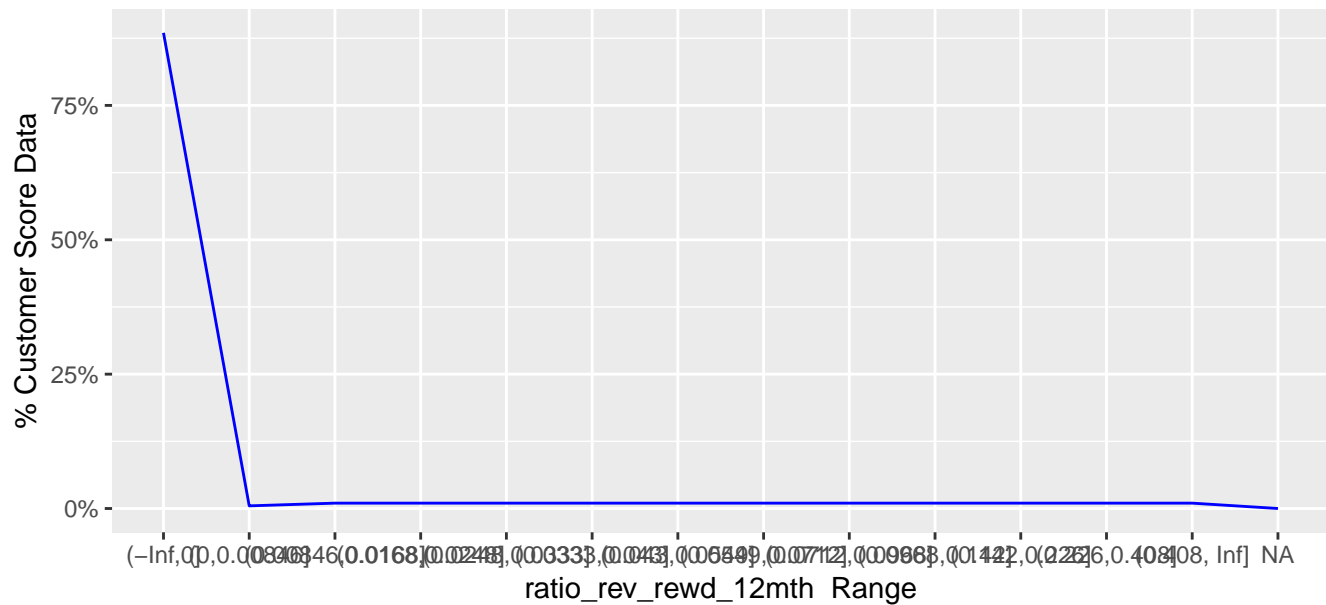
on_sales_rev_ratio_12mth distribution across high, medium and low score for tra



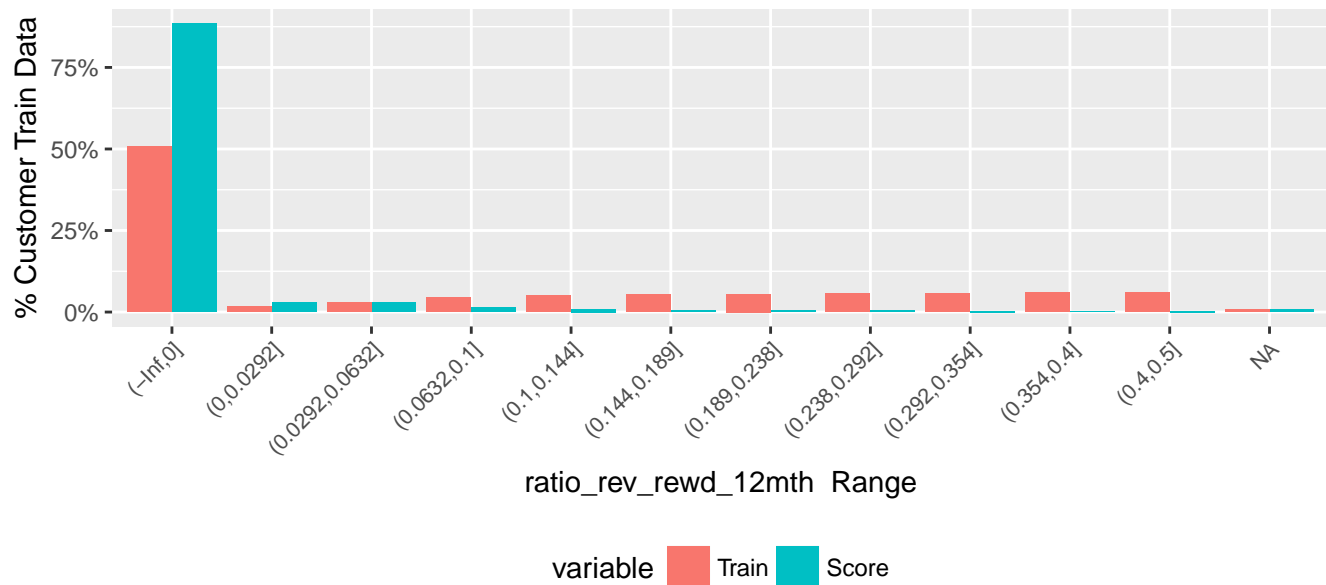
on_sales_rev_ratio_12mth distribution across high, medium and low score for sc



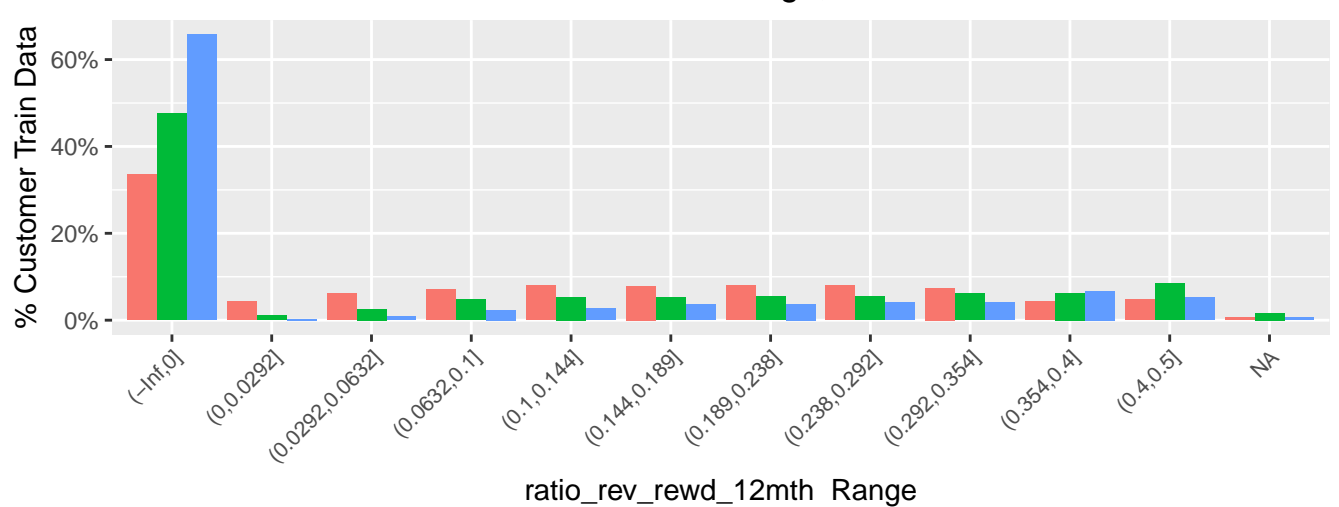
ratio_rev_rewd_12mth distribution



ratio_rev_rewd_12mth distribution across train and score base

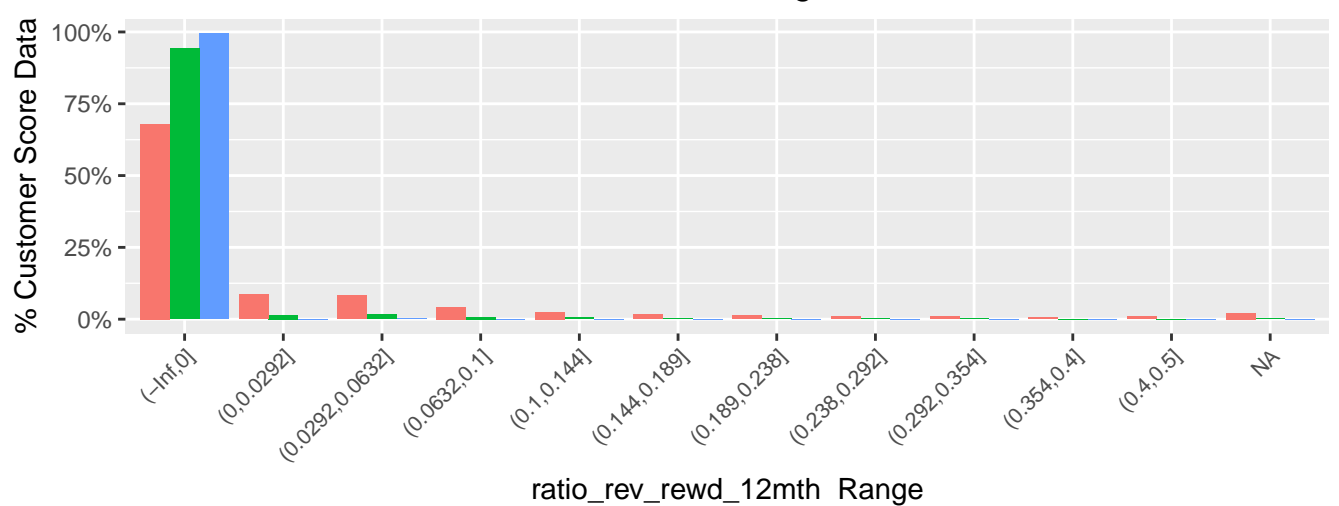


ratio_rev_rewd_12mth distribution across high, medium and low score for train da



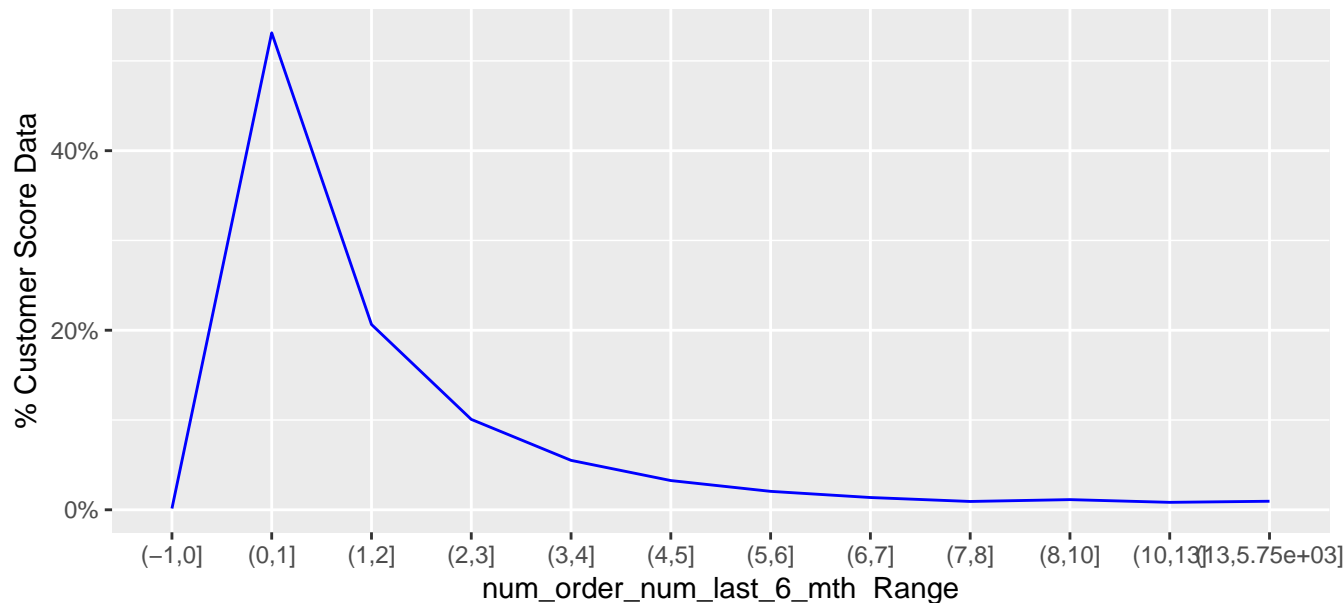
variable a.High b.Medium c.Low

ratio_rev_rewd_12mth distribution across high, medium and low score for score



variable a.High b.Medium c.Low

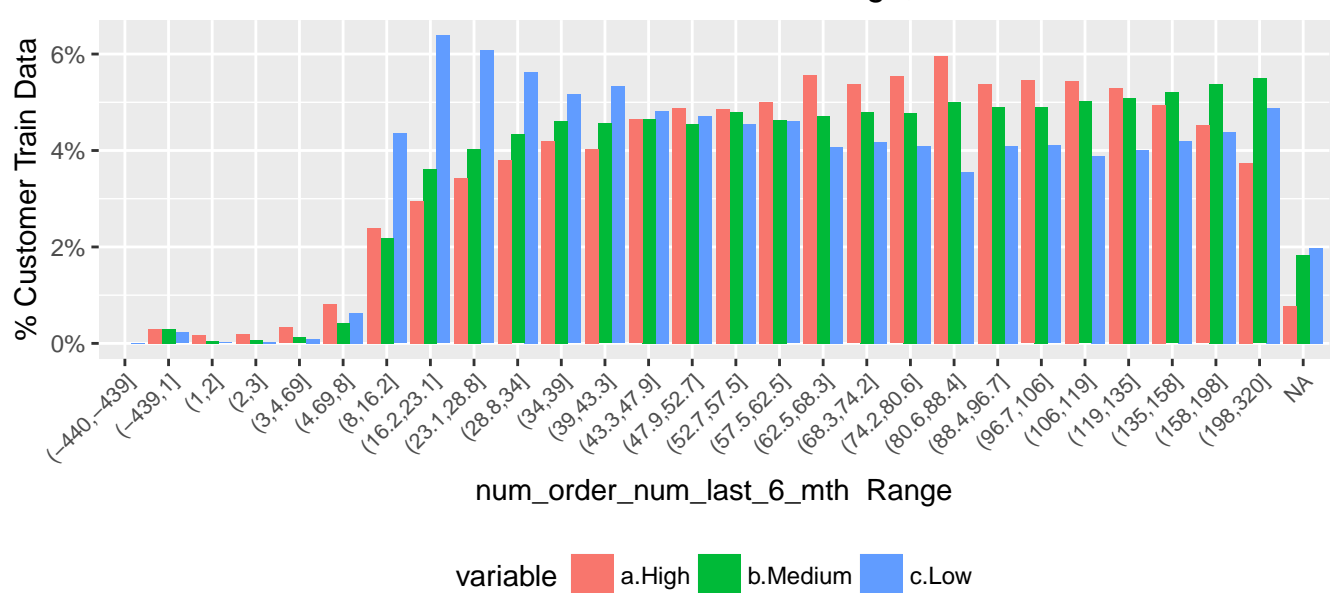
num_order_num_last_6_mth distribution



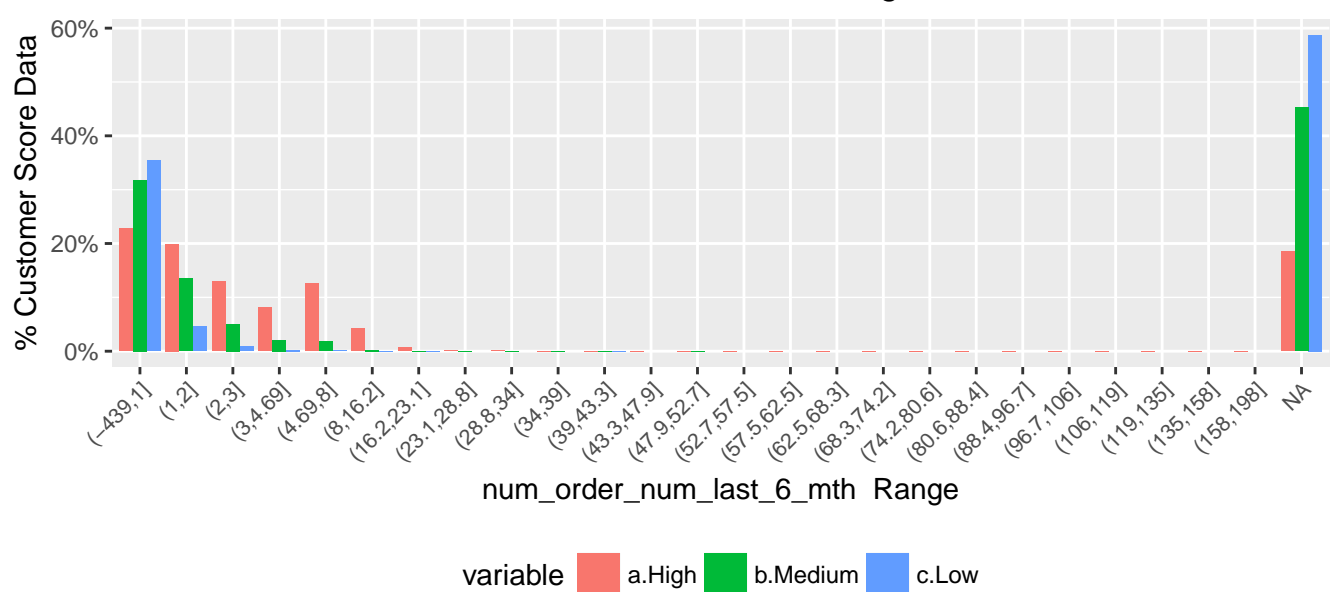
num_order_num_last_6_mth distribution across train and score base



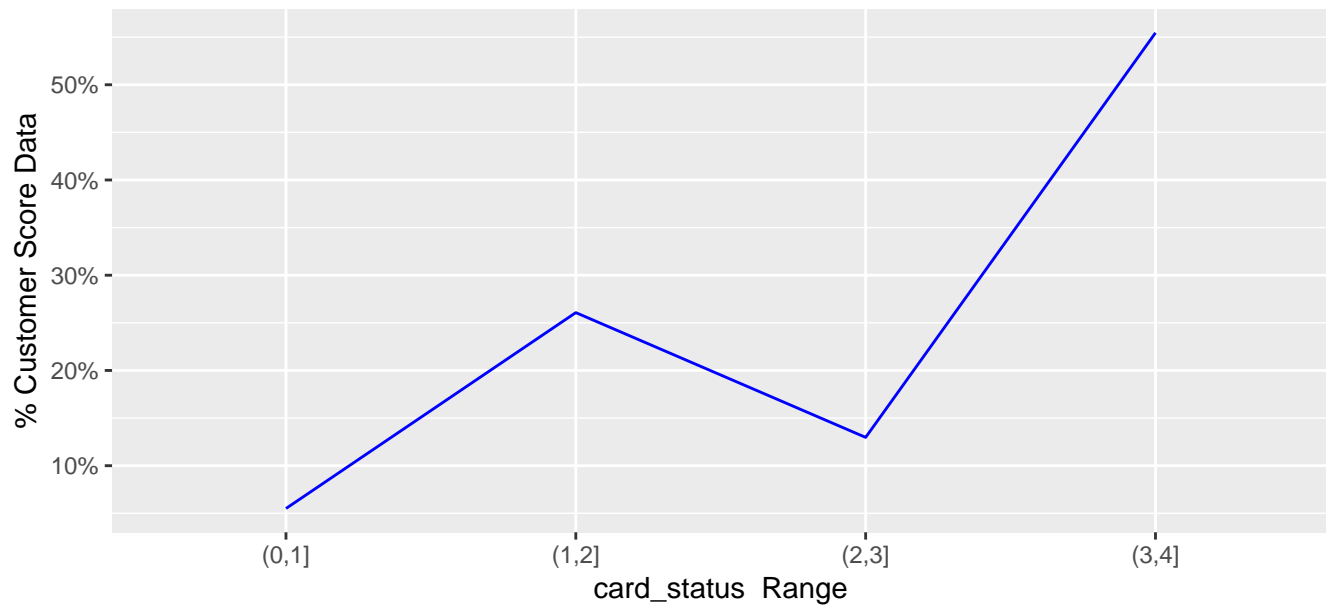
num_order_num_last_6_mth distribution across high, medium and low score for t



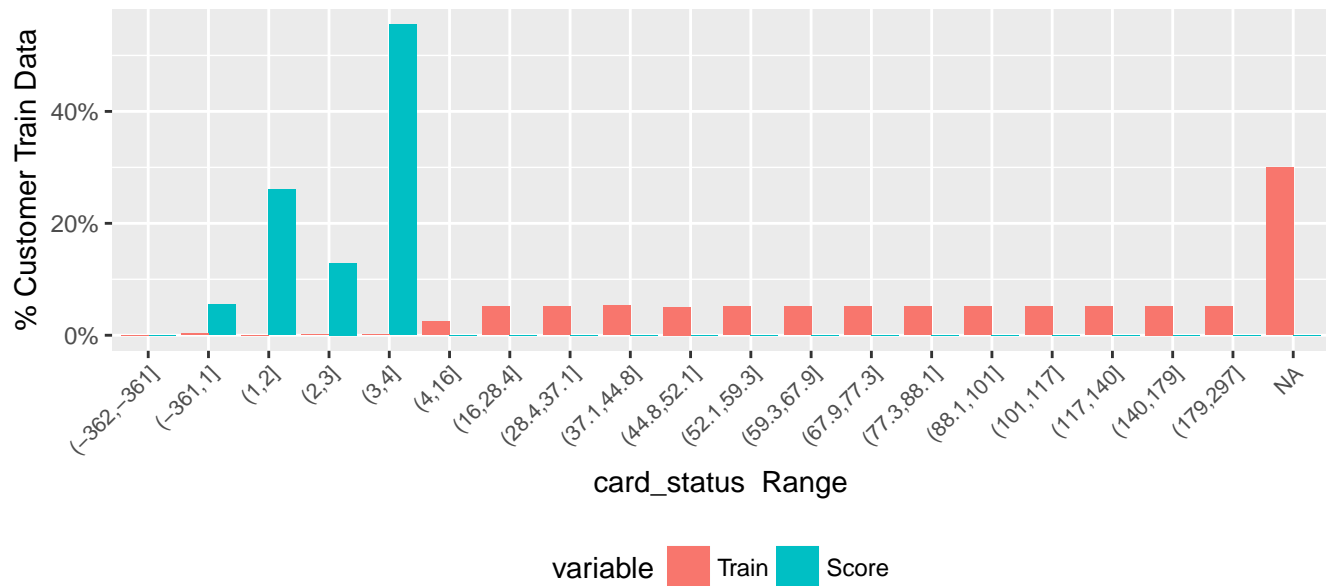
num_order_num_last_6_mth distribution across high, medium and low score for



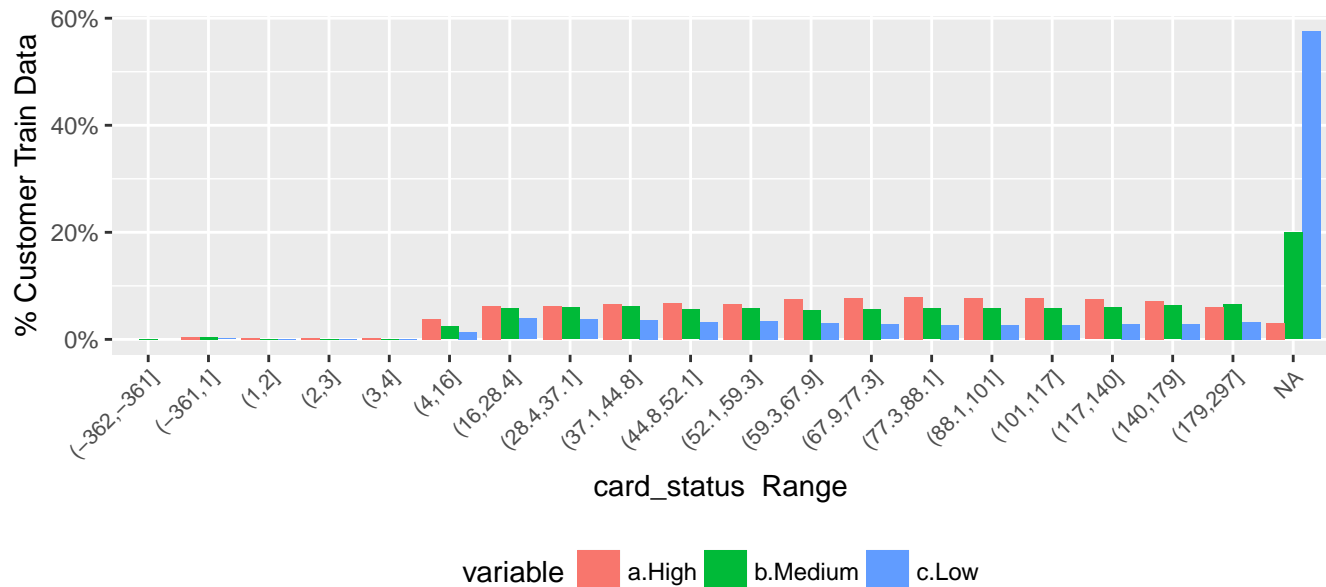
card_status distribution



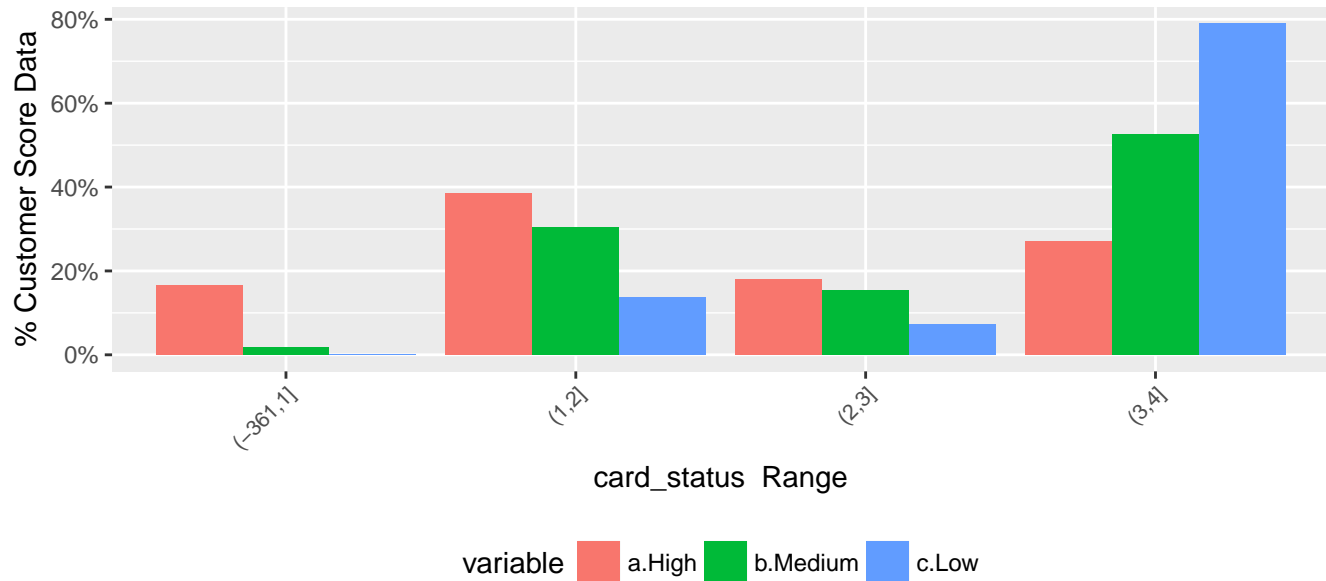
card_status distribution across train and score base



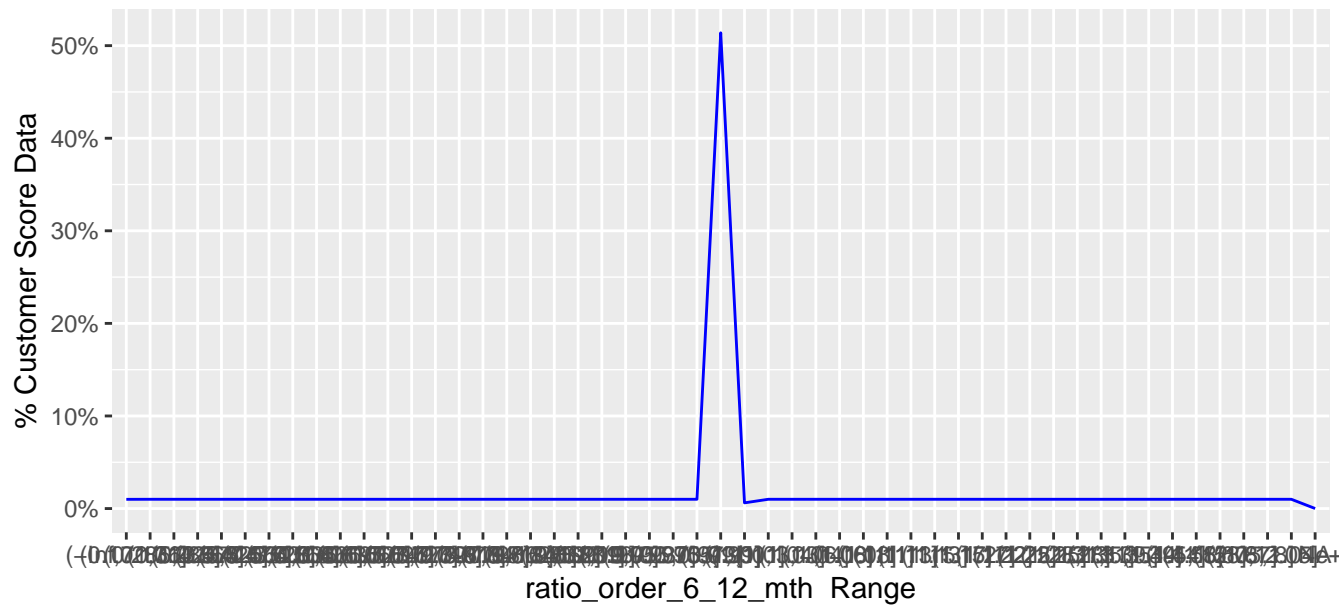
card_status distribution across high, medium and low score for train data



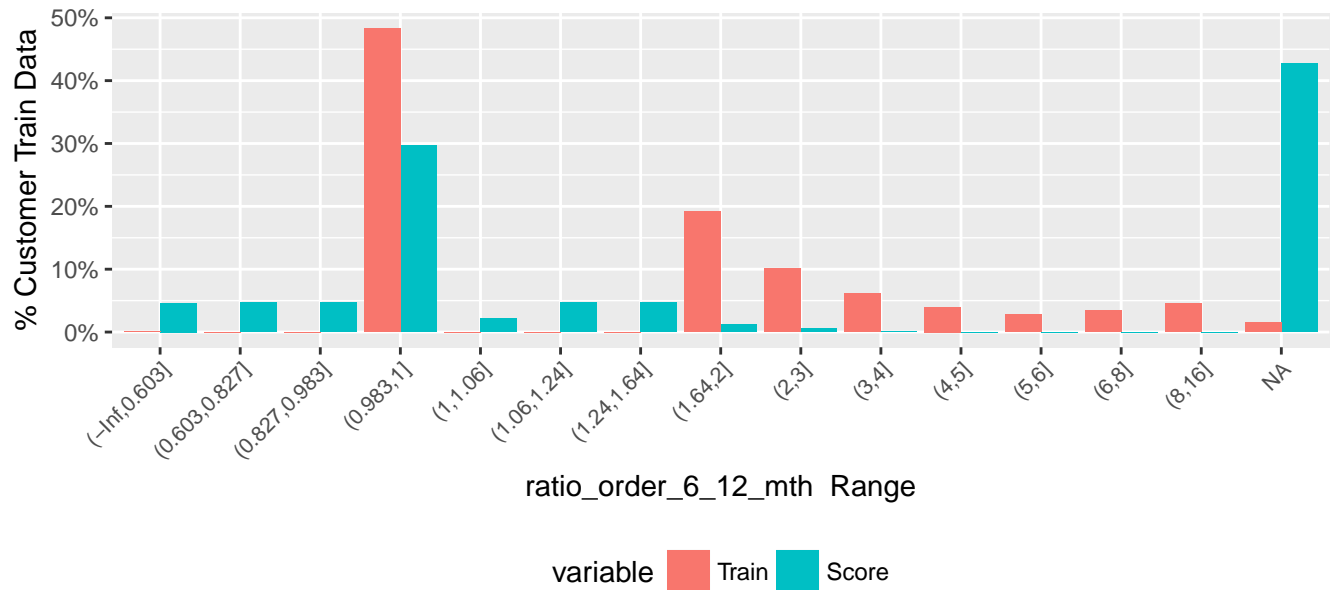
card_status distribution across high, medium and low score for score data



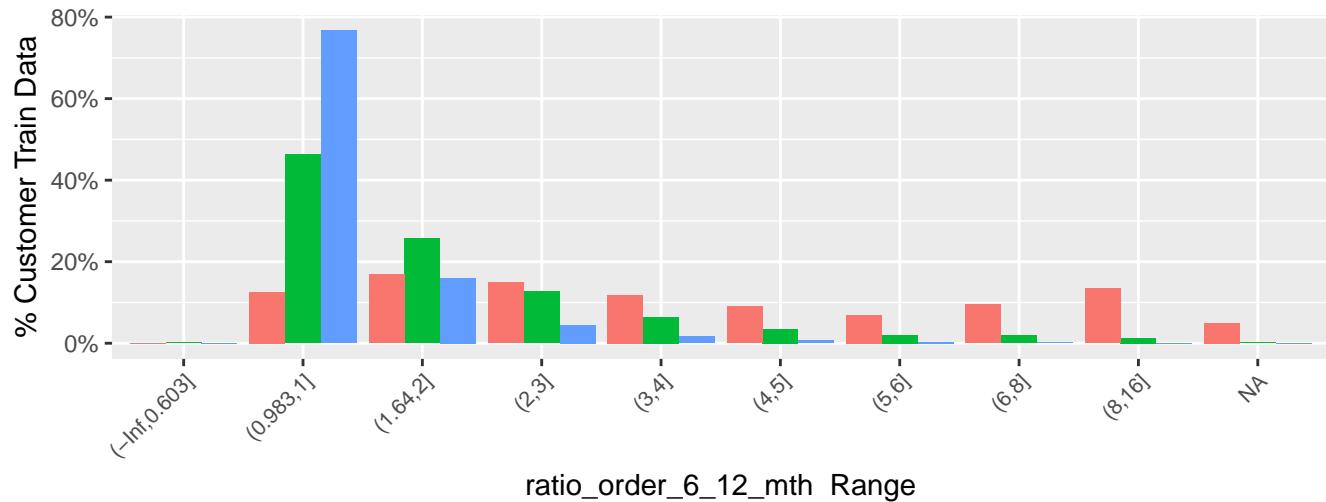
ratio_order_6_12_mth distribution



ratio_order_6_12_mth distribution across train and score base

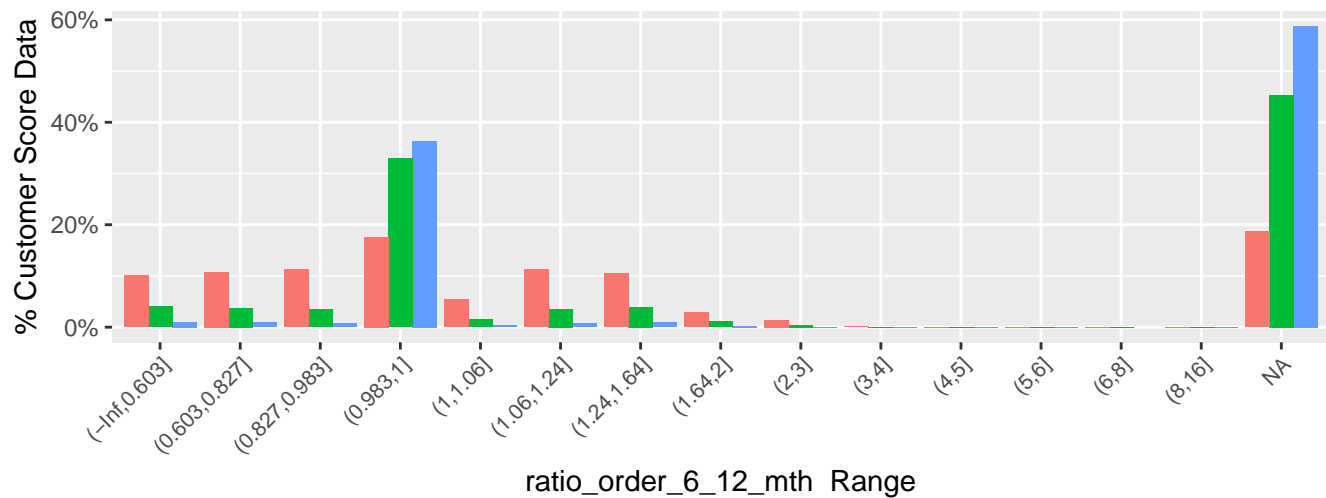


ratio_order_6_12_mth distribution across high, medium and low score for train da



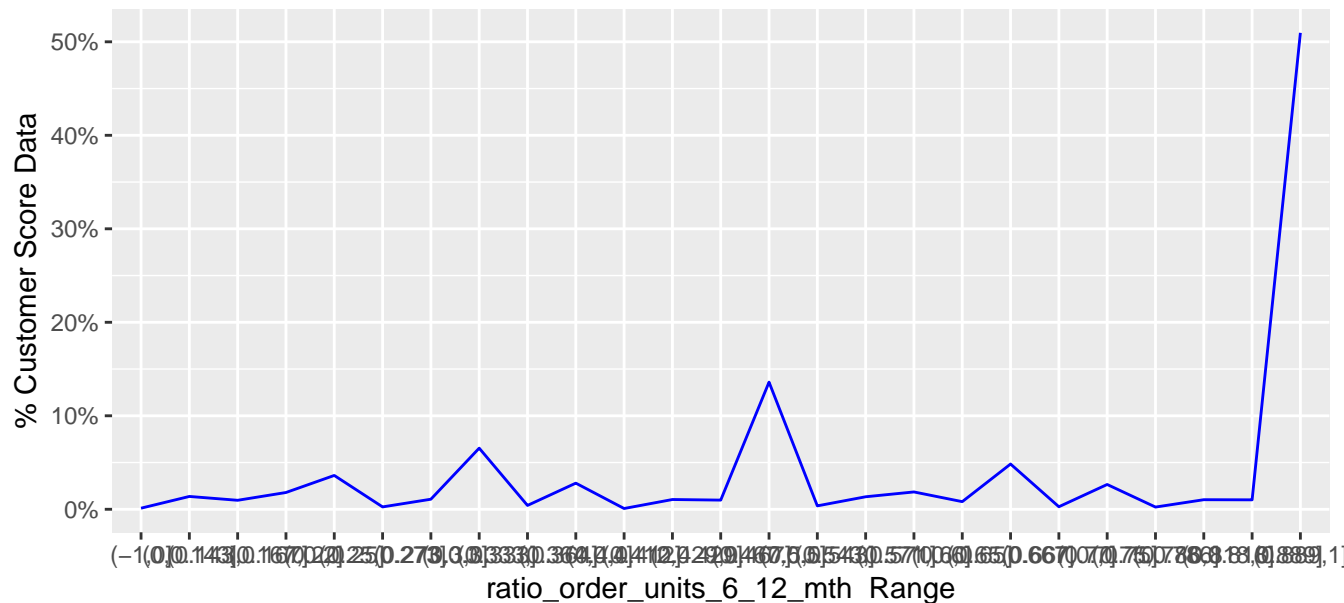
variable a.High b.Medium c.Low

ratio_order_6_12_mth distribution across high, medium and low score for score c



variable a.High b.Medium c.Low

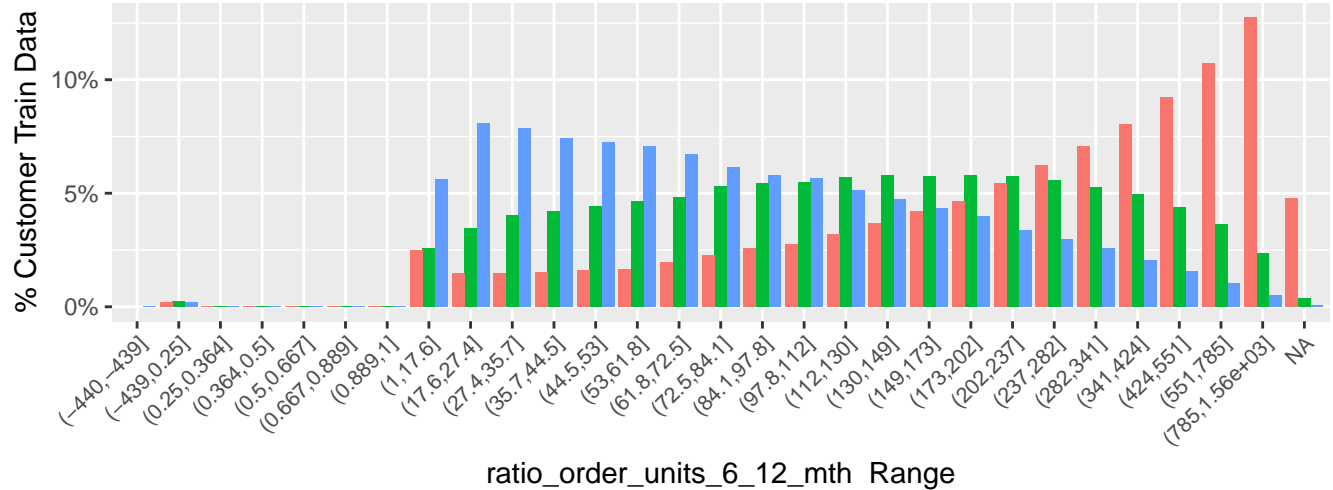
ratio_order_units_6_12_mth distribution



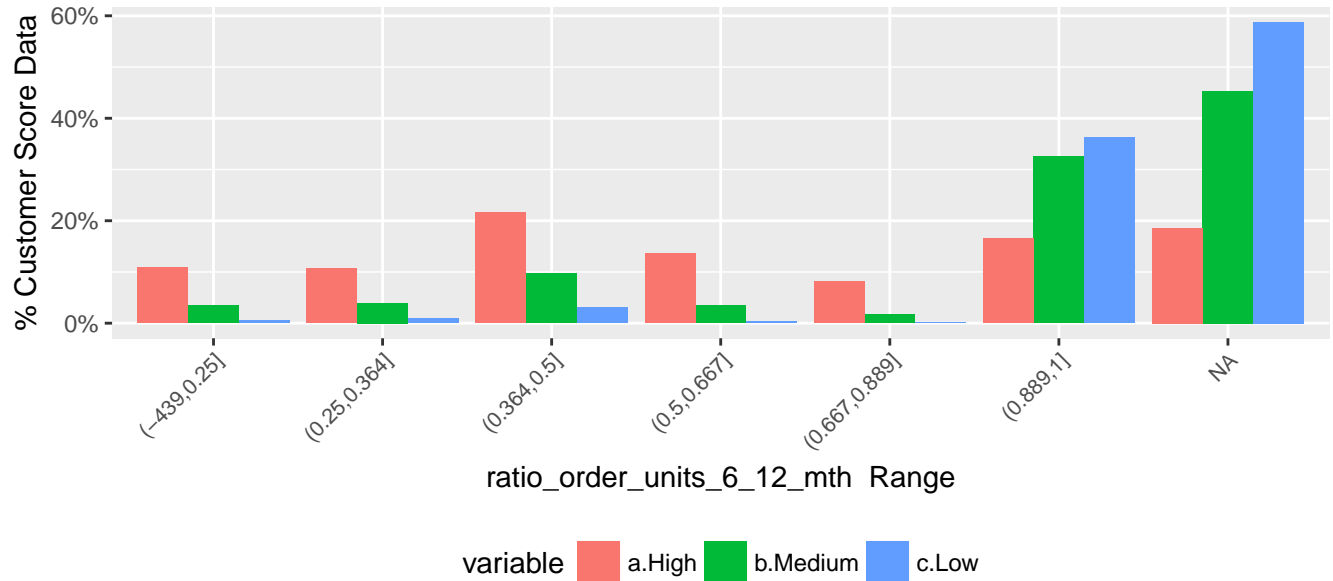
ratio_order_units_6_12_mth distribution across train and score base



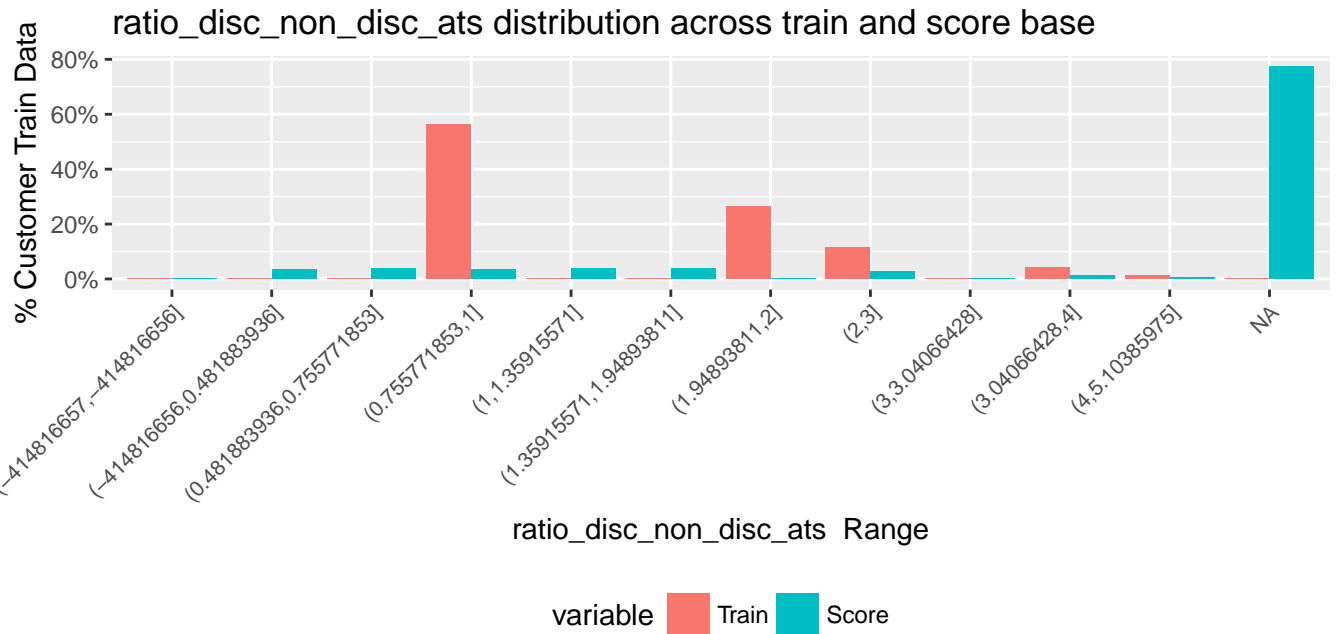
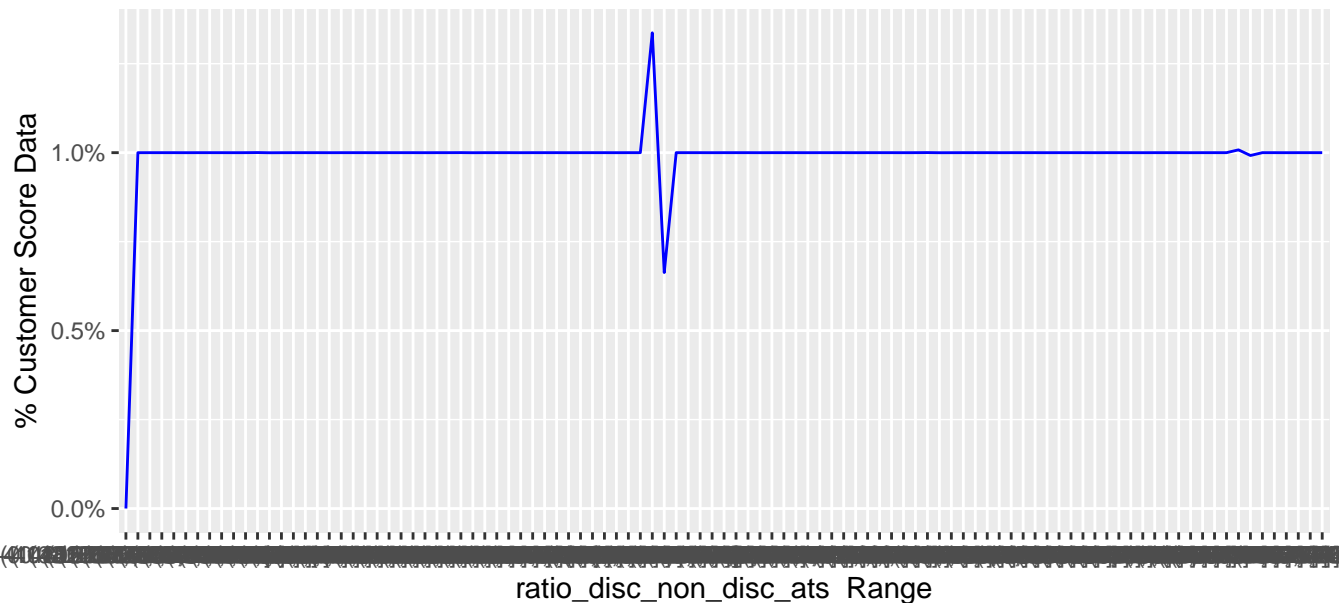
ratio_order_units_6_12_mth distribution across high, medium and low score for t

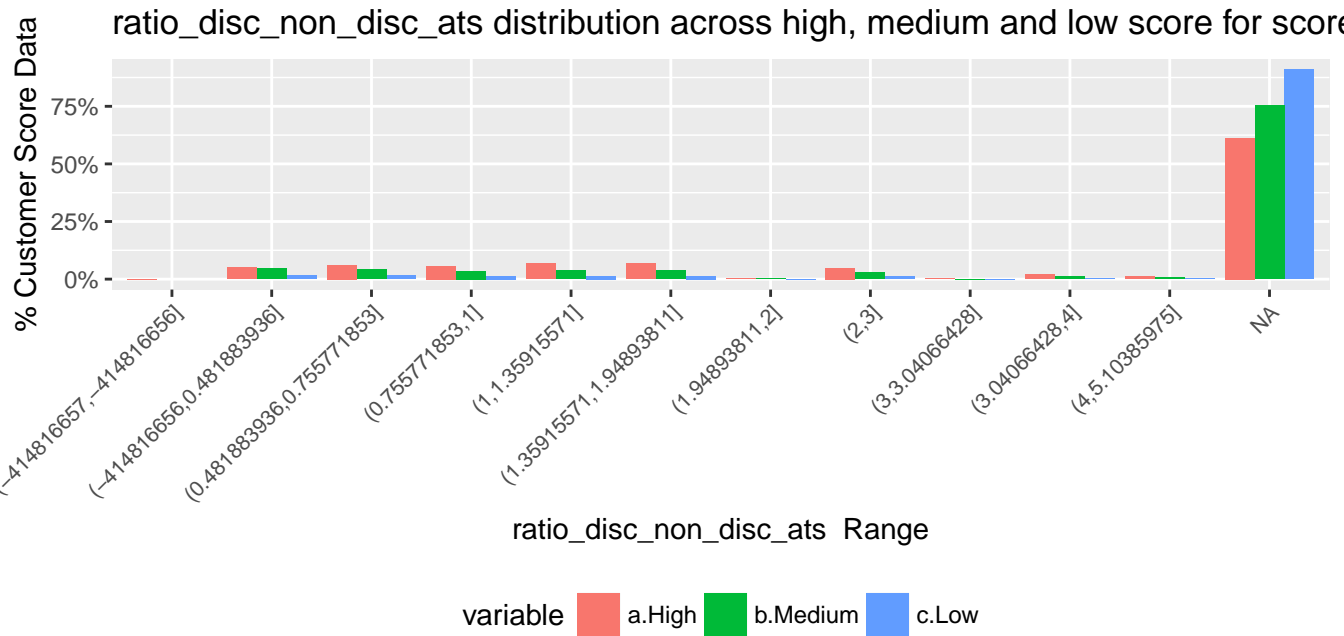
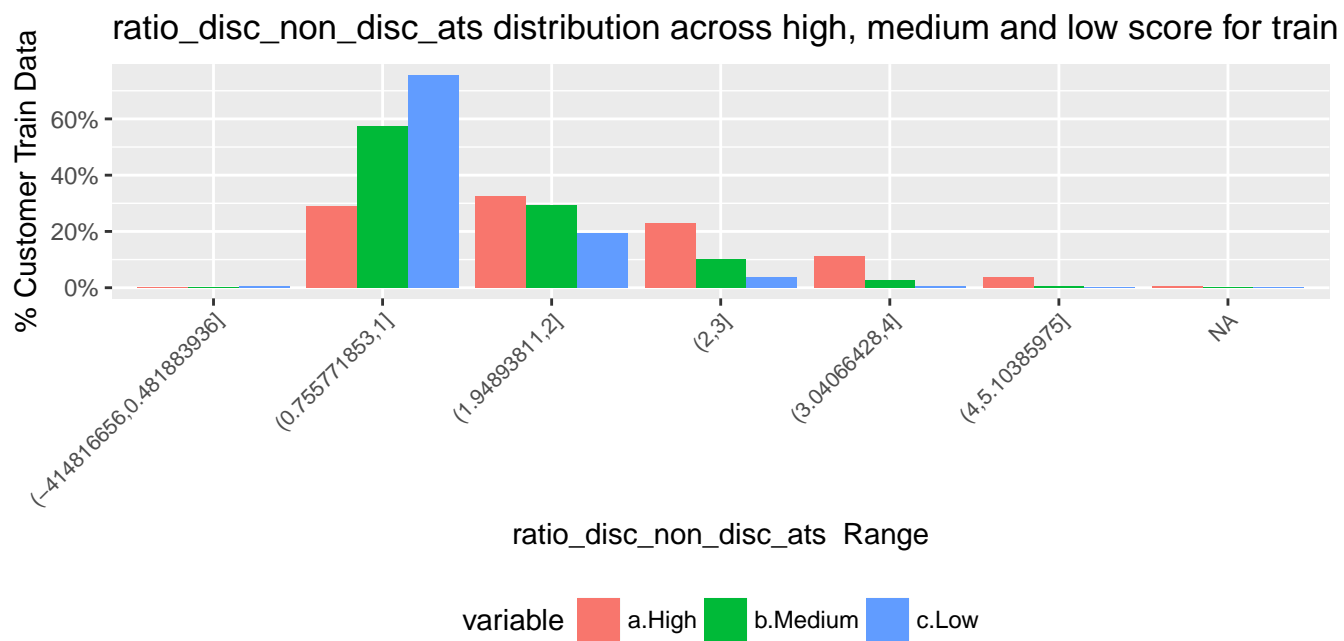


ratio_order_units_6_12_mth distribution across high, medium and low score for s

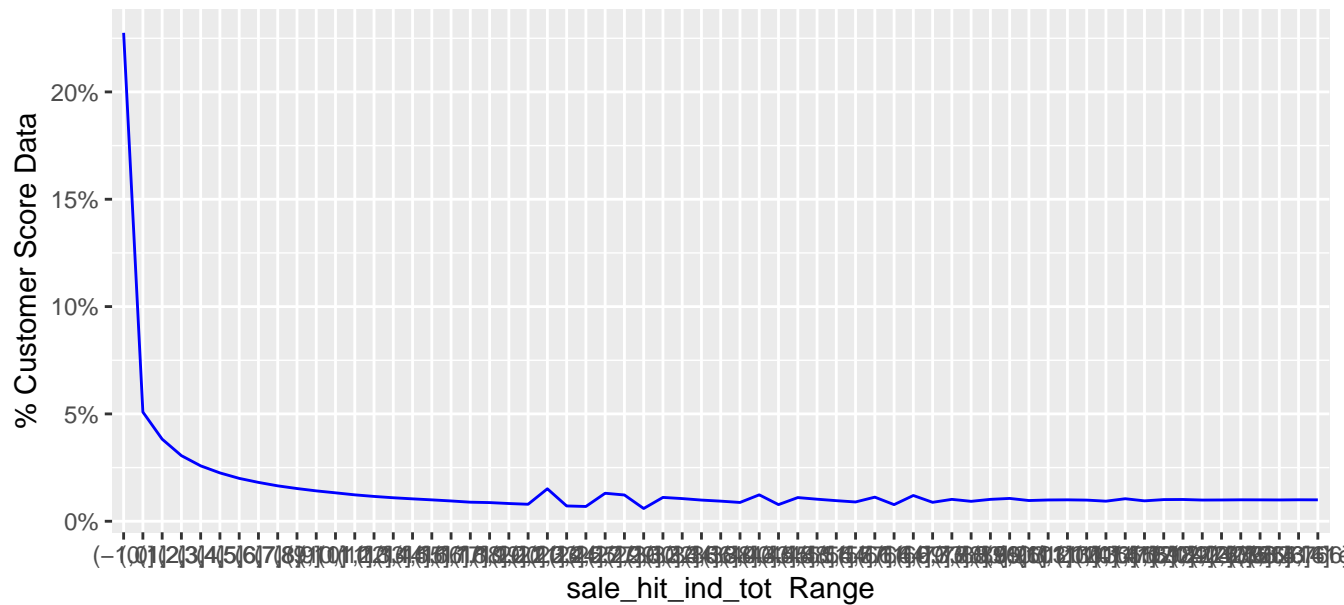


ratio_disc_non_disc_ats distribution

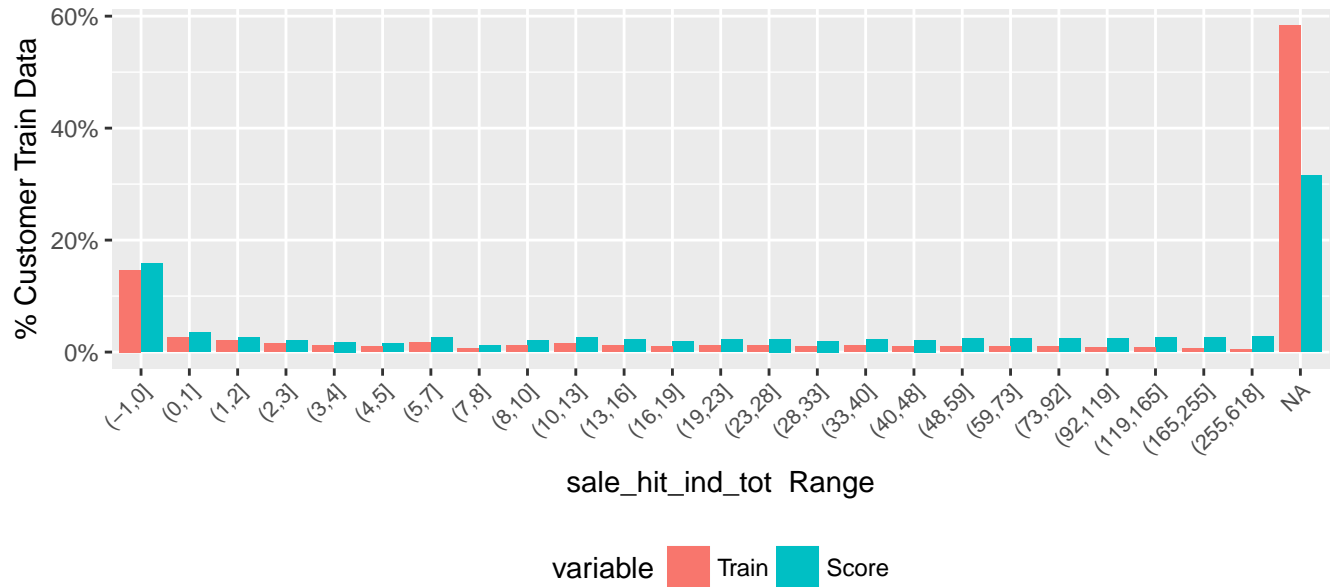




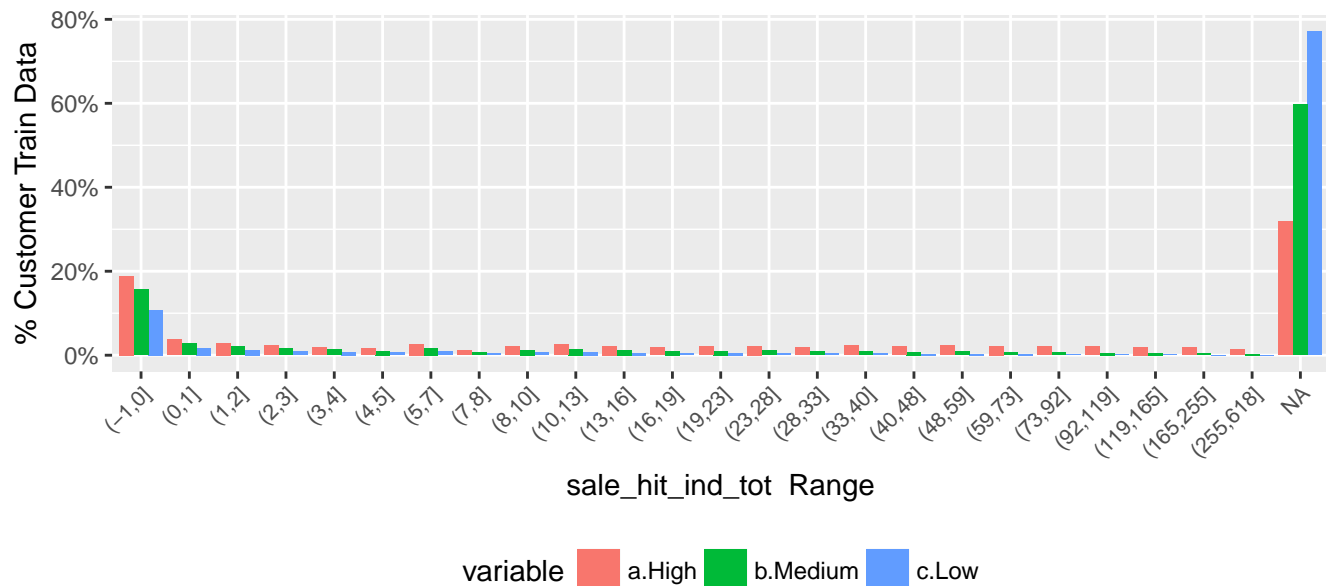
sale_hit_ind_tot distribution



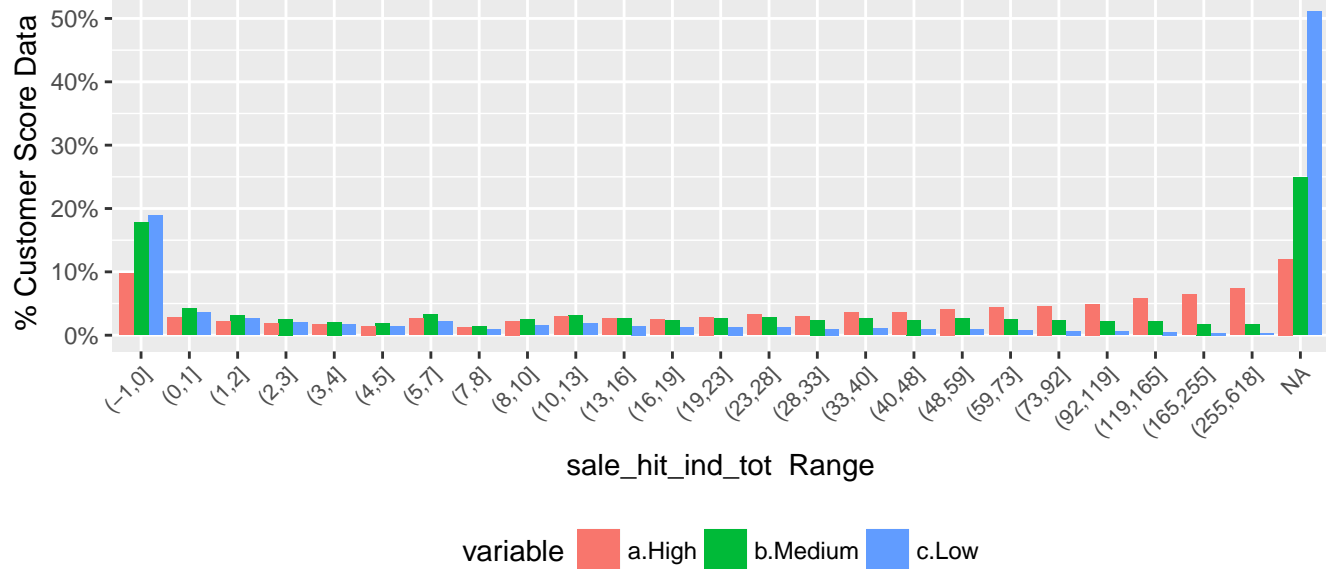
sale_hit_ind_tot distribution across train and score base



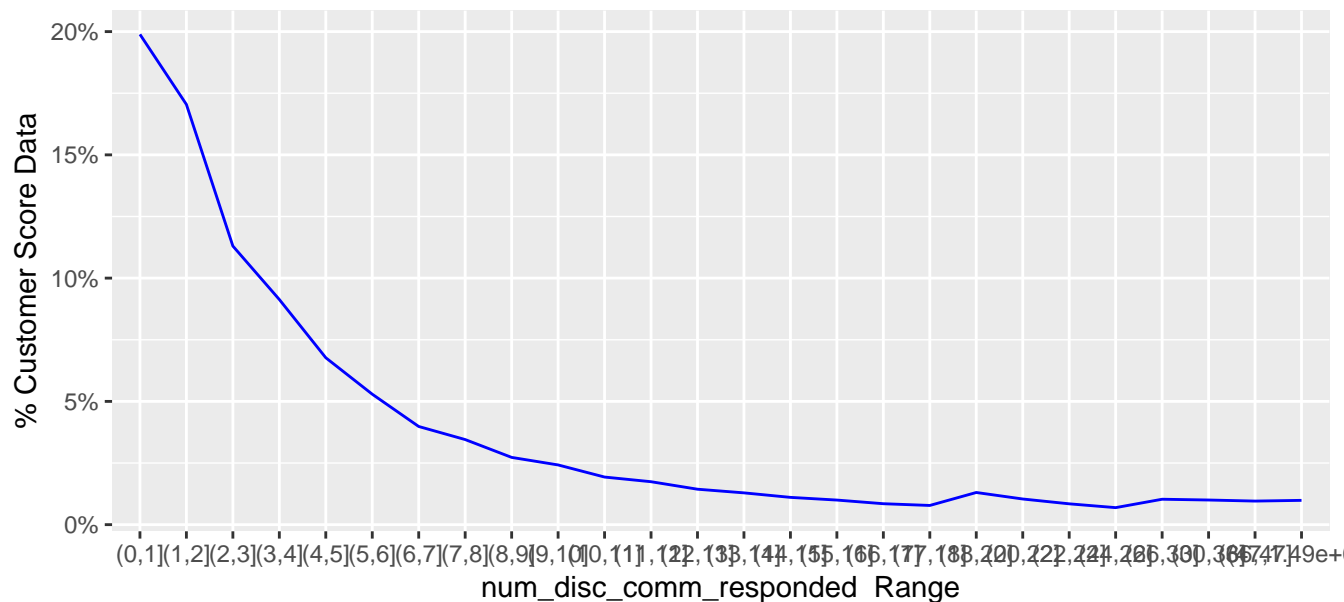
sale_hit_ind_tot distribution across high, medium and low score for train data



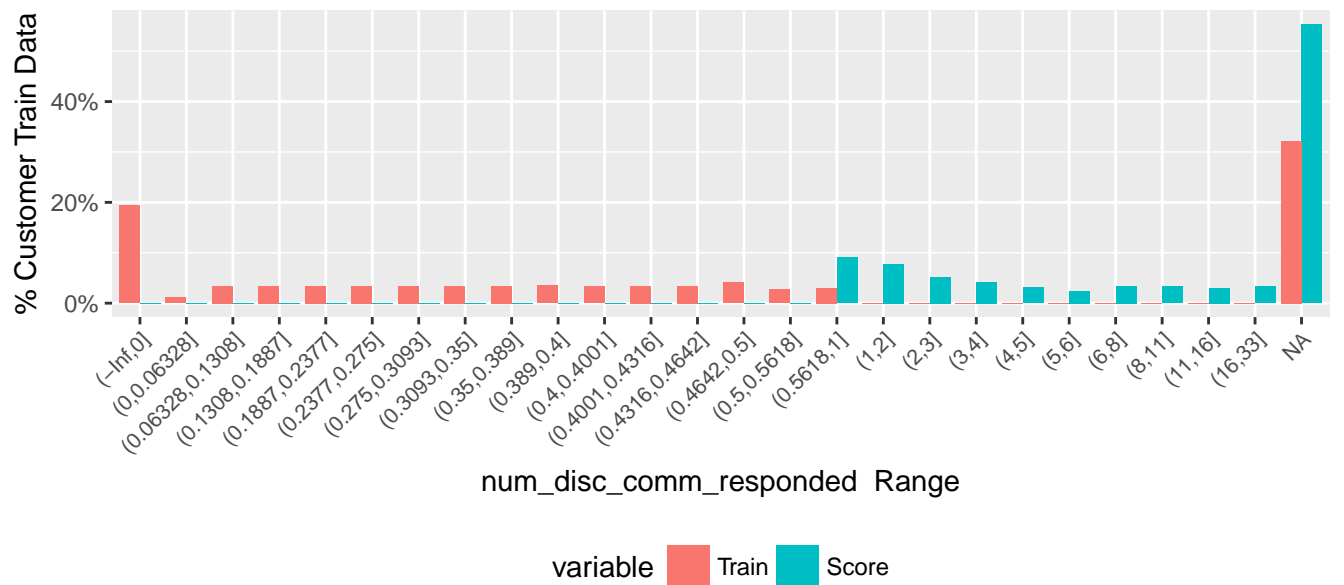
sale_hit_ind_tot distribution across high, medium and low score for score data



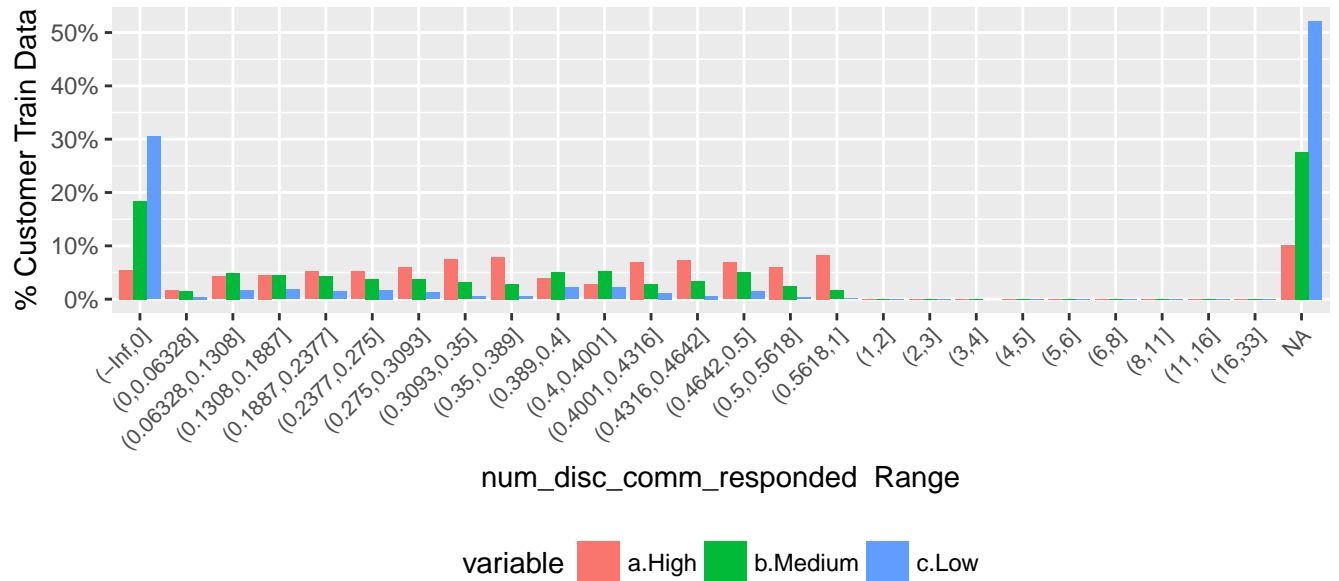
num_disc_comm_responded distribution



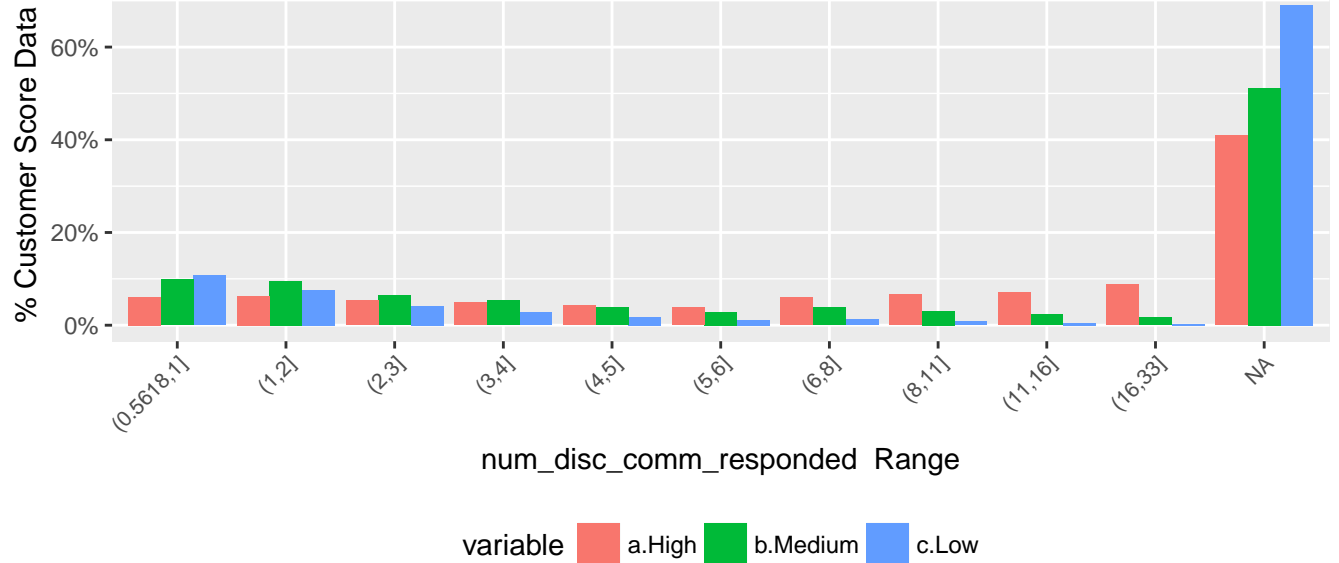
num_disc_comm_responded distribution across train and score base



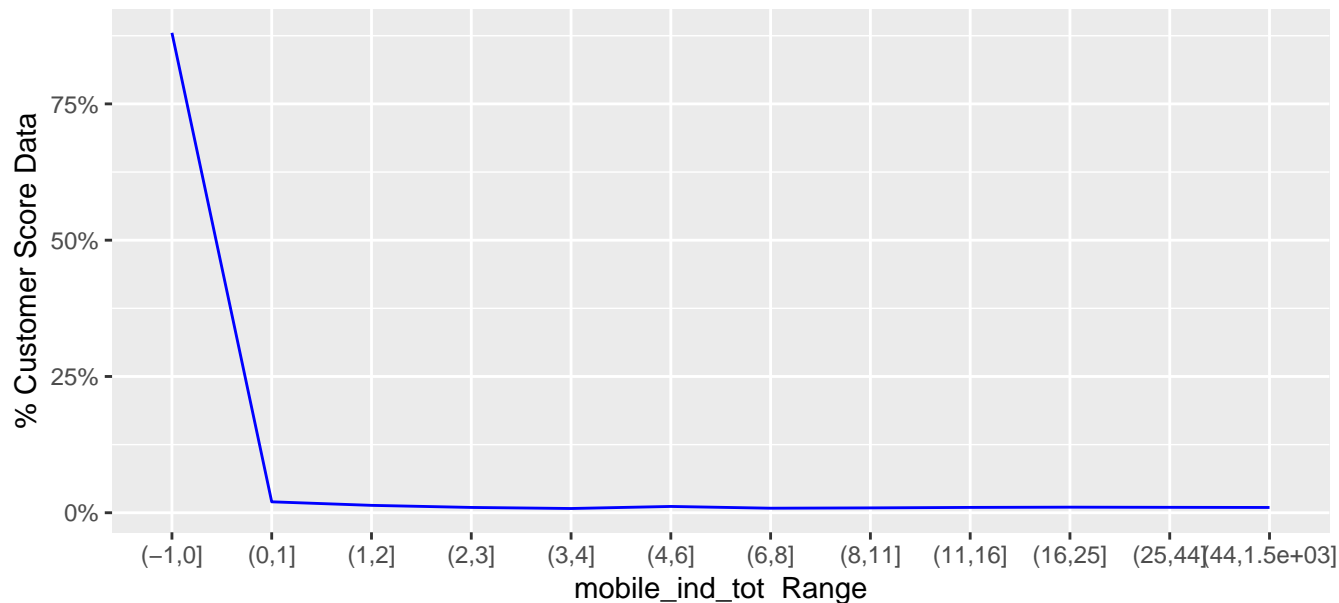
num_disc_comm_responded distribution across high, medium and low score for



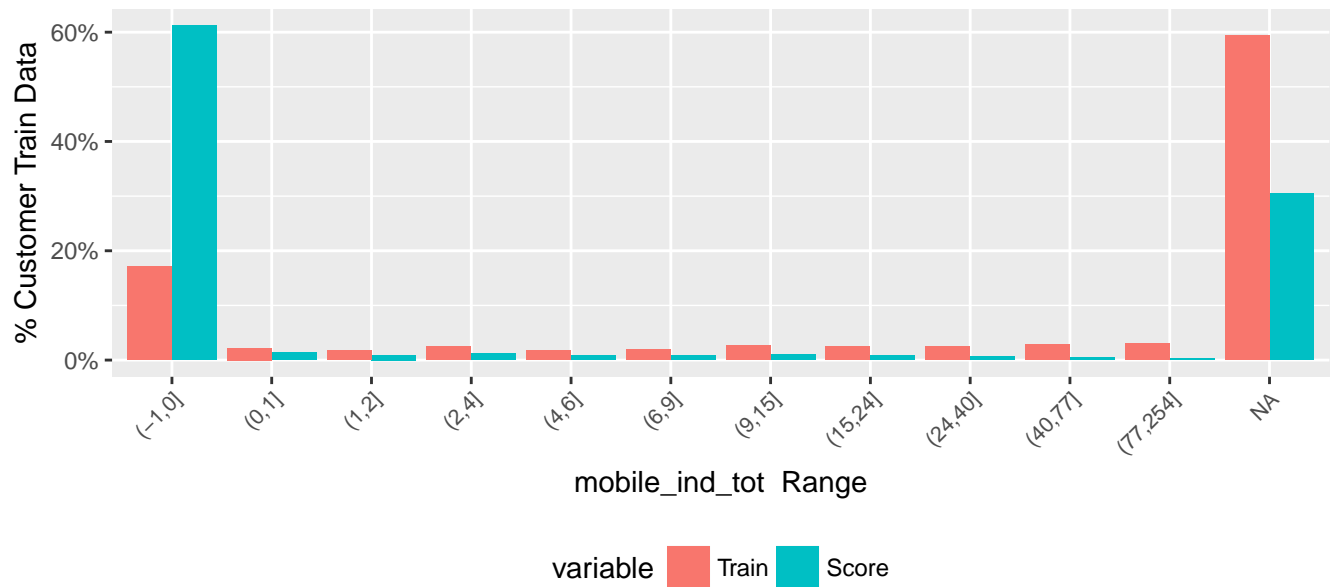
num_disc_comm_responded distribution across high, medium and low score for



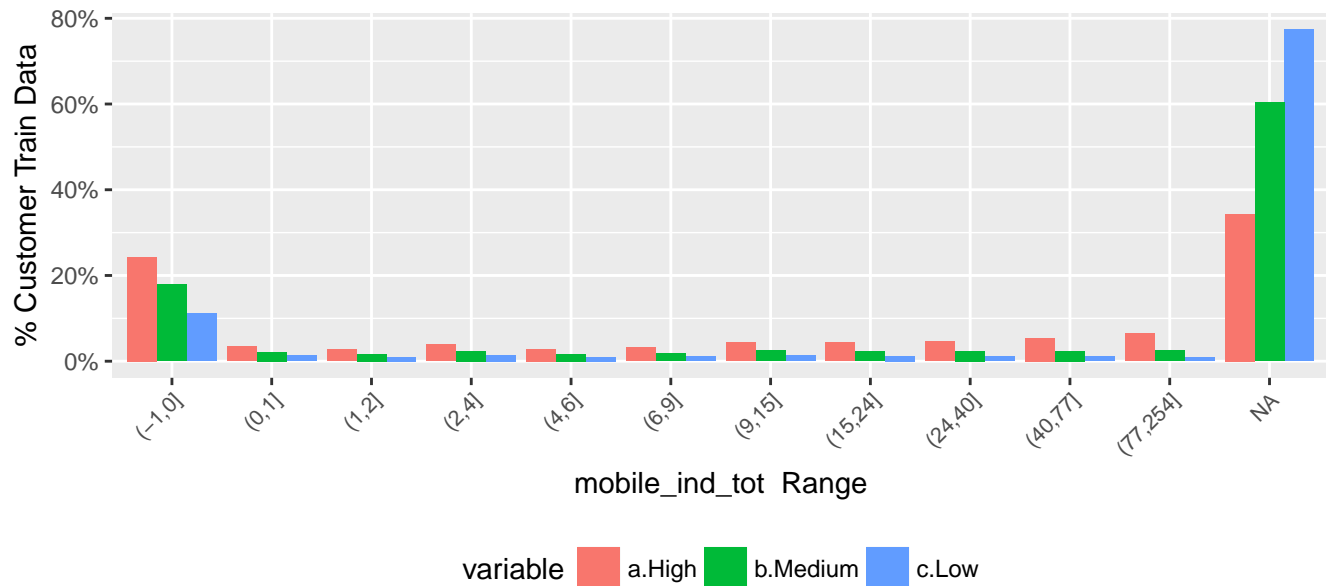
mobile_ind_tot distribution



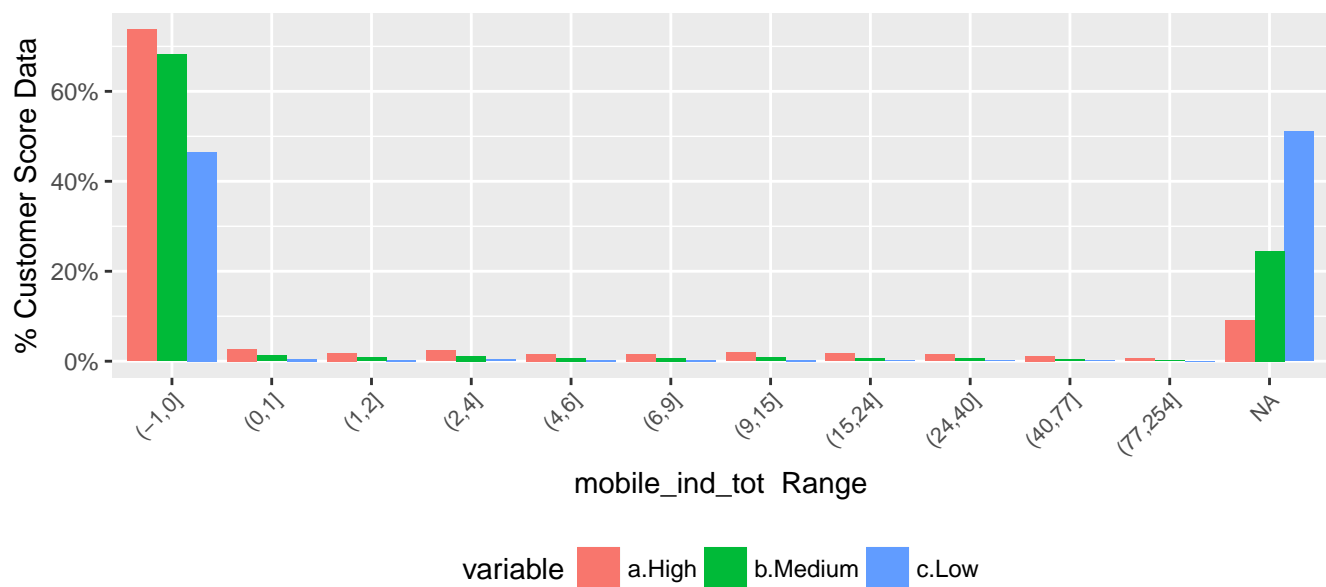
mobile_ind_tot distribution across train and score base



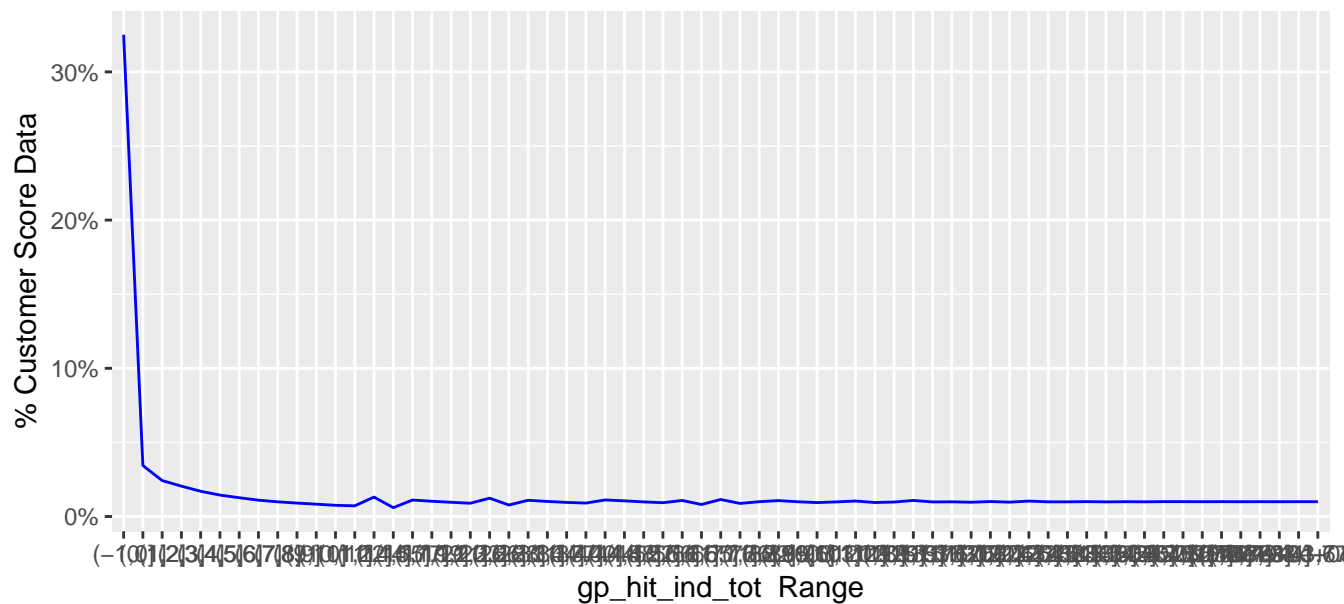
mobile_ind_tot distribution across high, medium and low score for train data



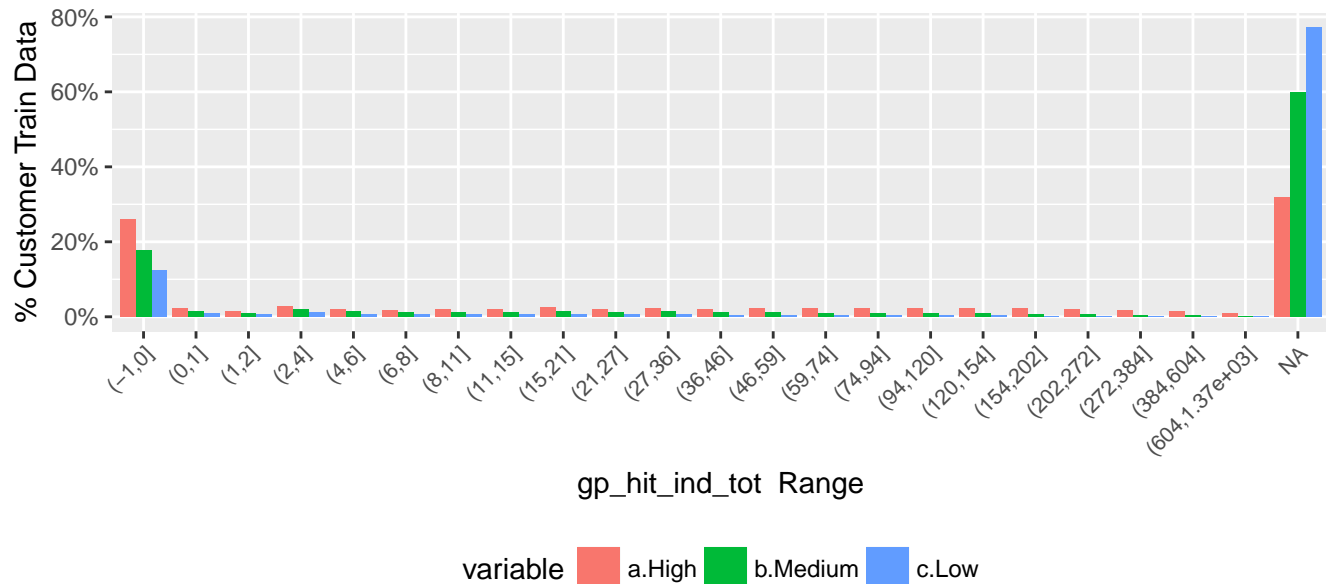
mobile_ind_tot distribution across high, medium and low score for score data



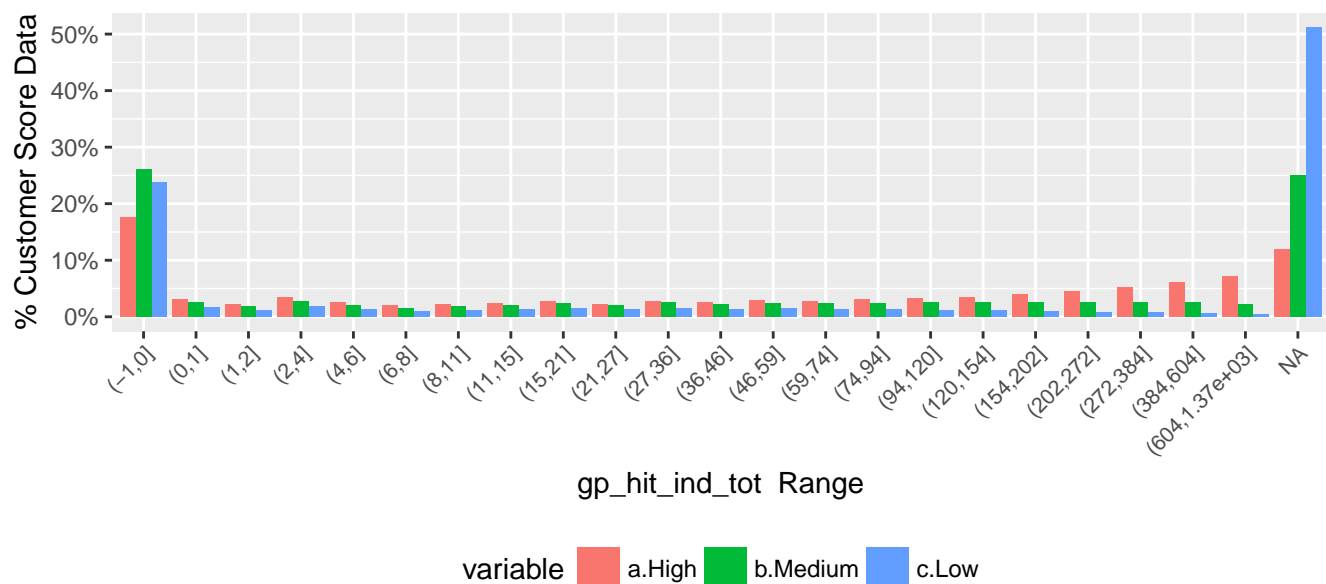
gp_hit_ind_tot distribution



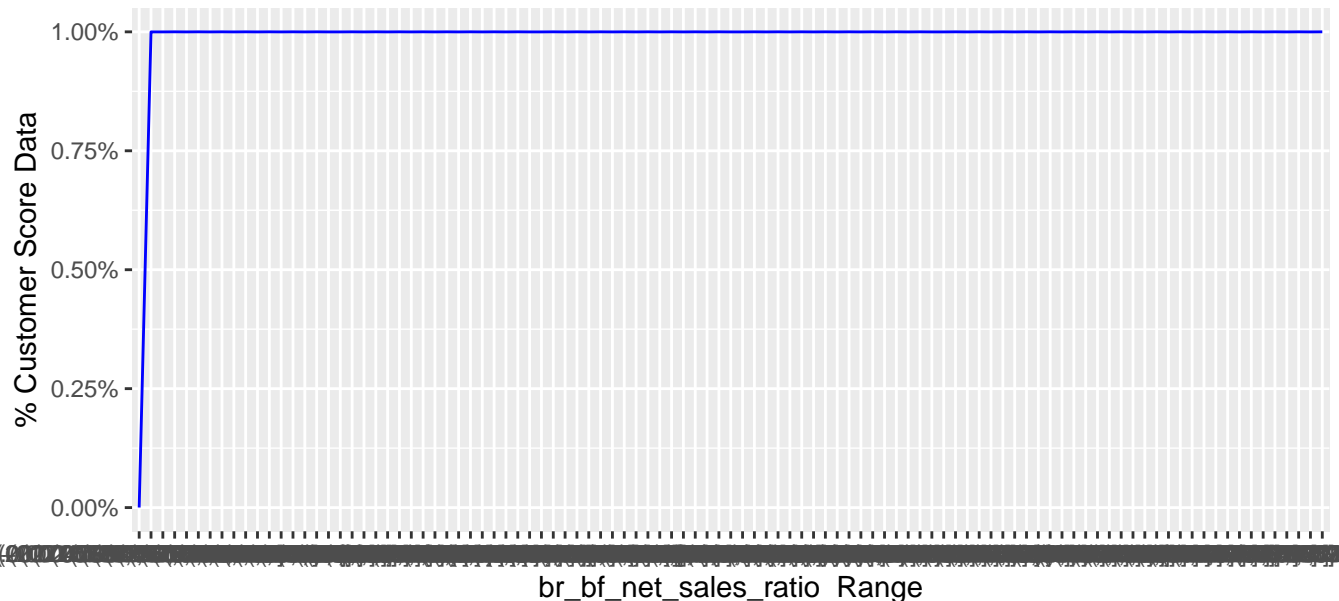
gp_hit_ind_tot distribution across high, medium and low score for train data



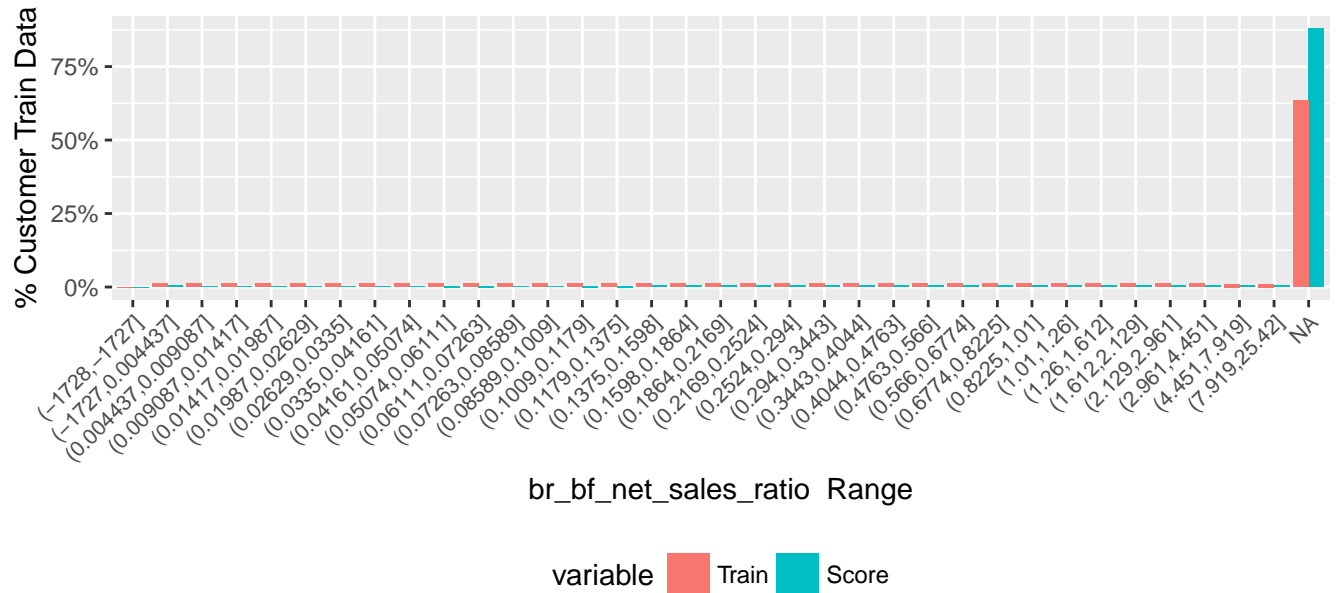
gp_hit_ind_tot distribution across high, medium and low score for score data



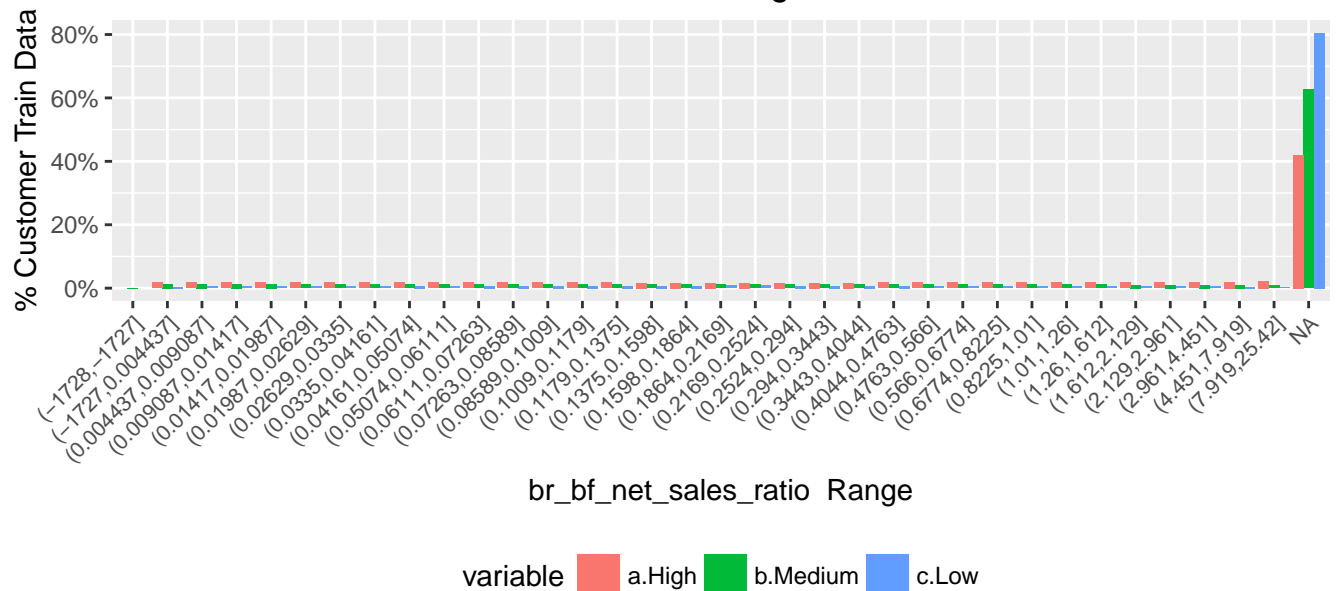
br_bf_net_sales_ratio distribution



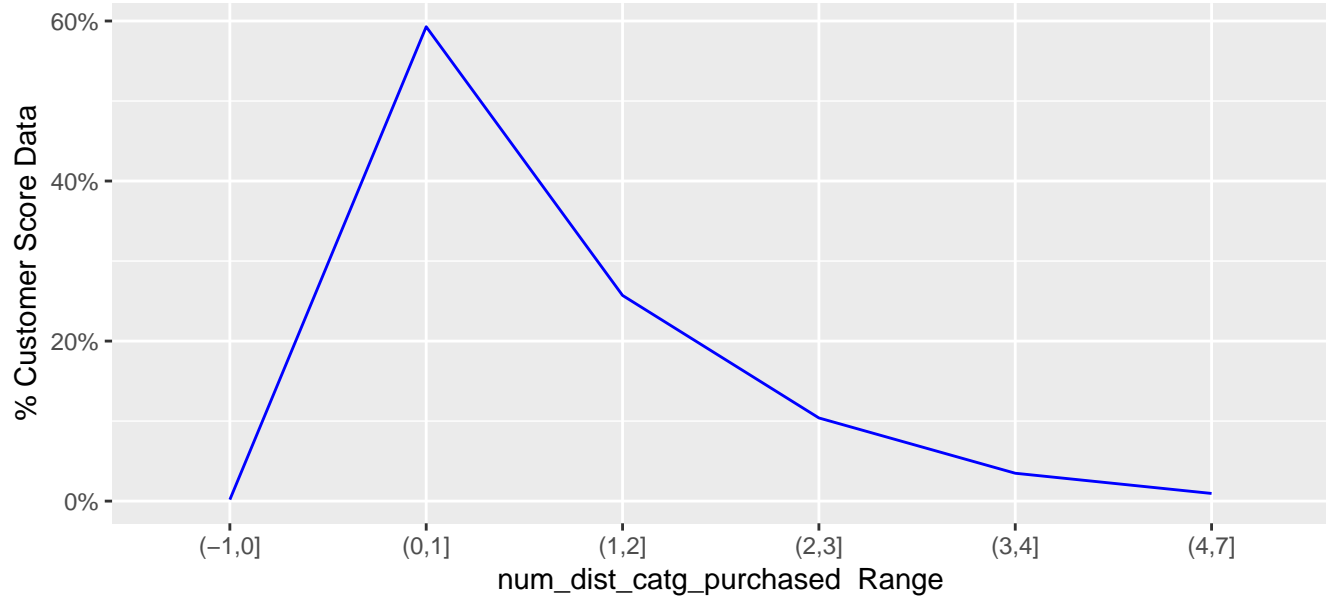
br_bf_net_sales_ratio distribution across train and score base



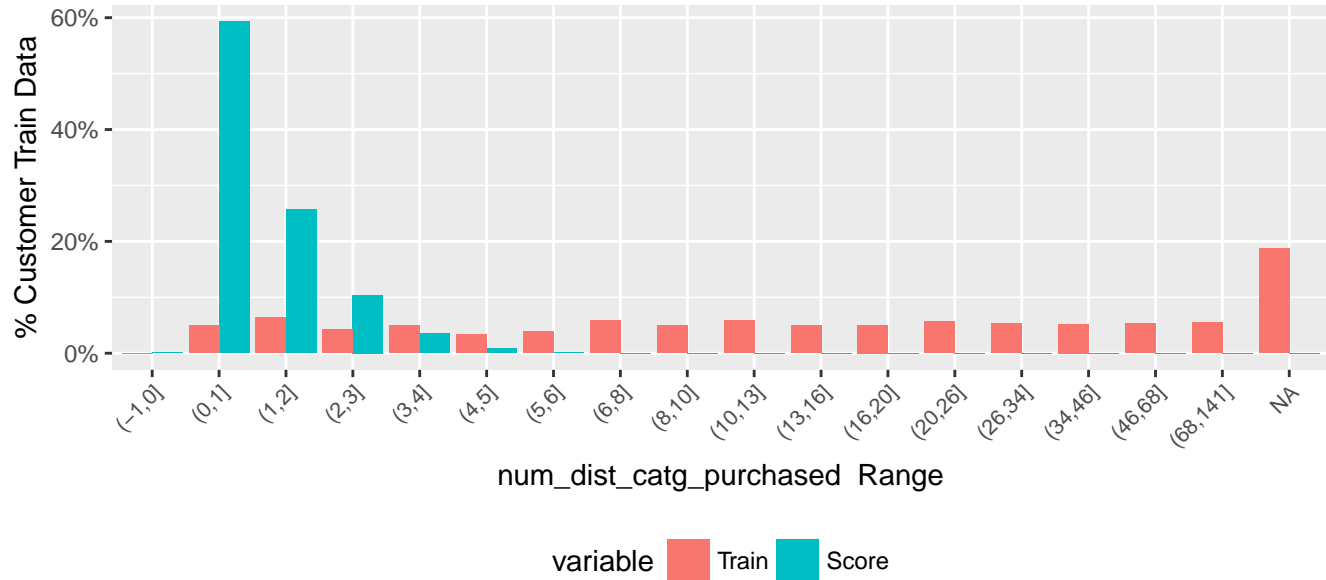
br_bf_net_sales_ratio distribution across high, medium and low score for train data



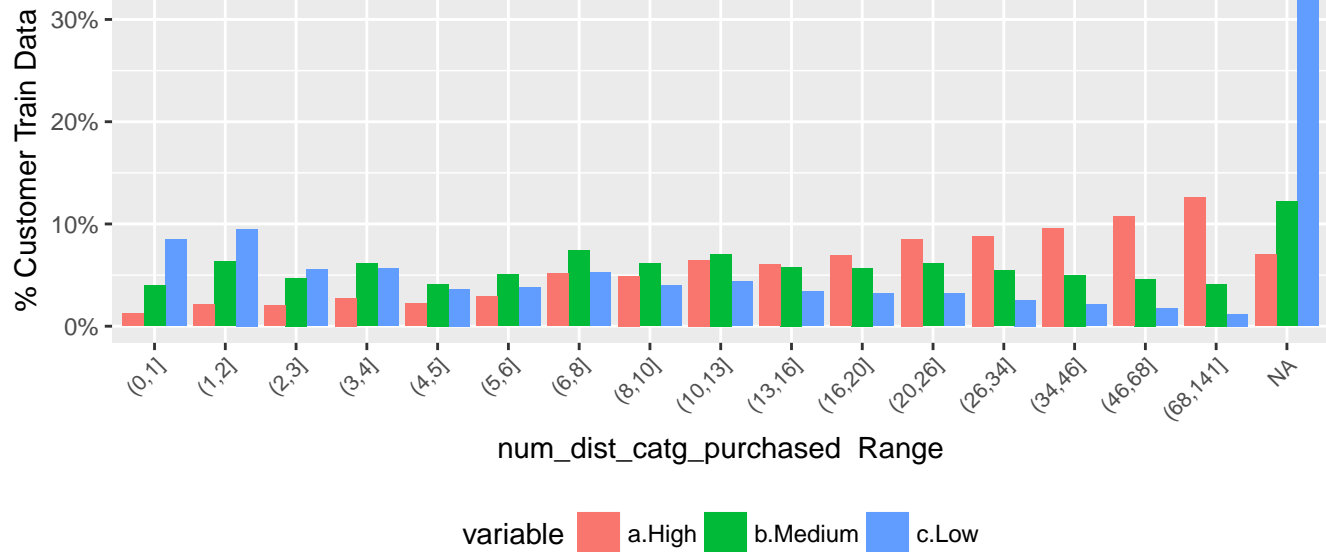
num_dist_catg_purchased distribution



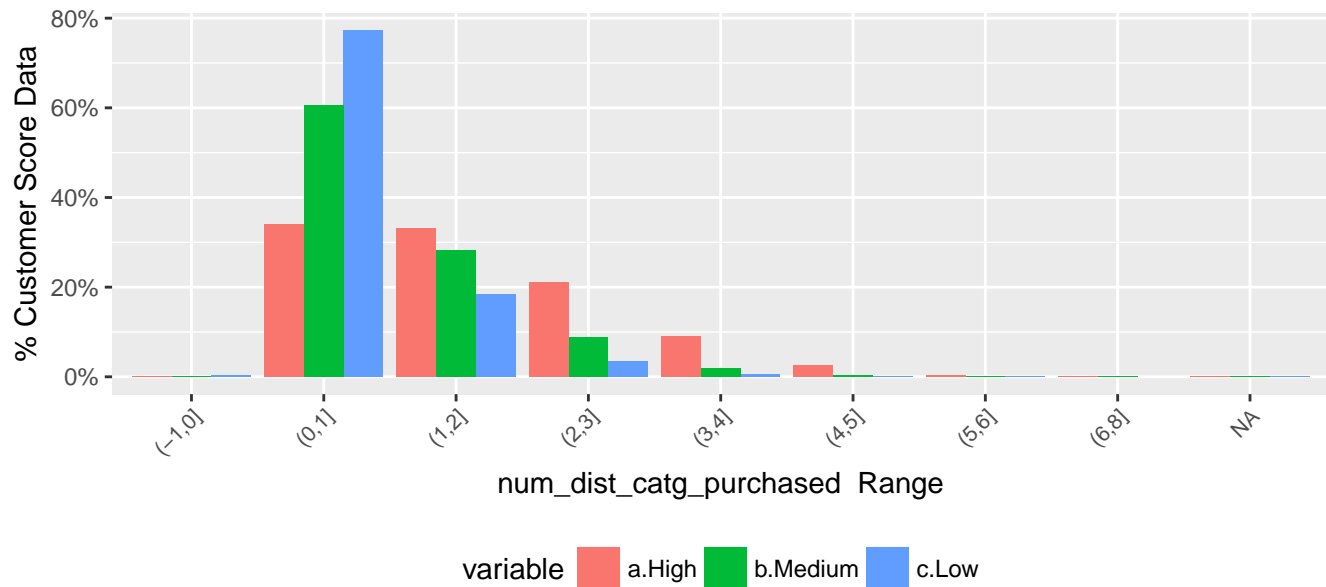
num_dist_catg_purchased distribution across train and score base



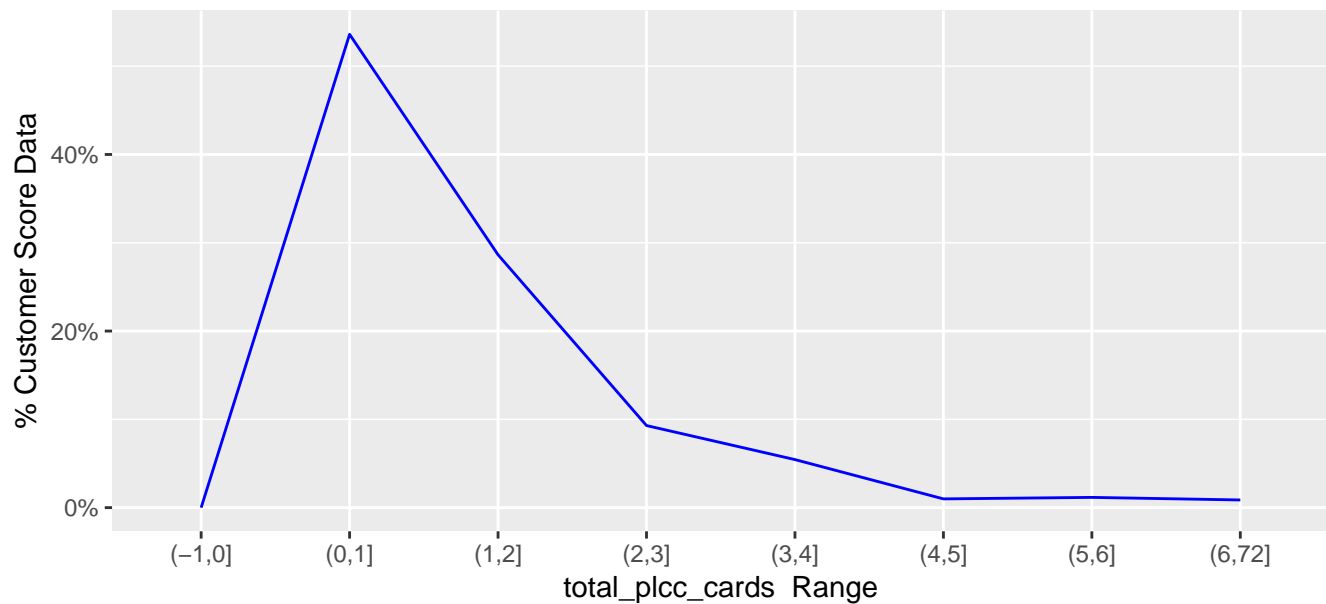
num_dist_catg_purchased distribution across high, medium and low score for tra



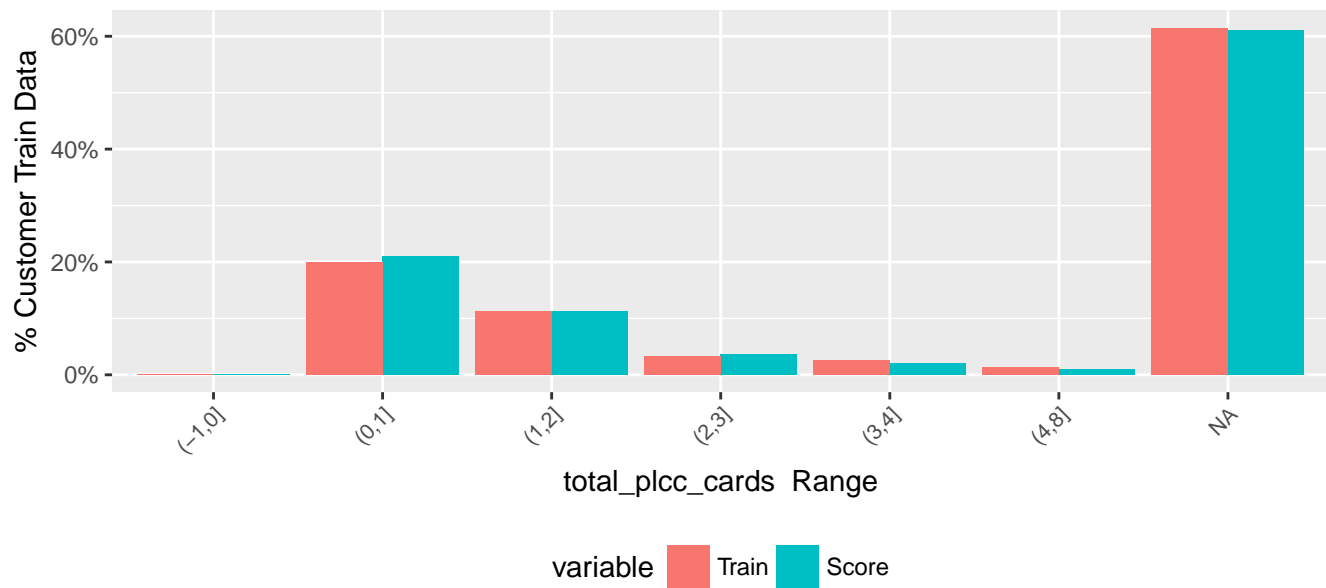
num_dist_catg_purchased distribution across high, medium and low score for sc



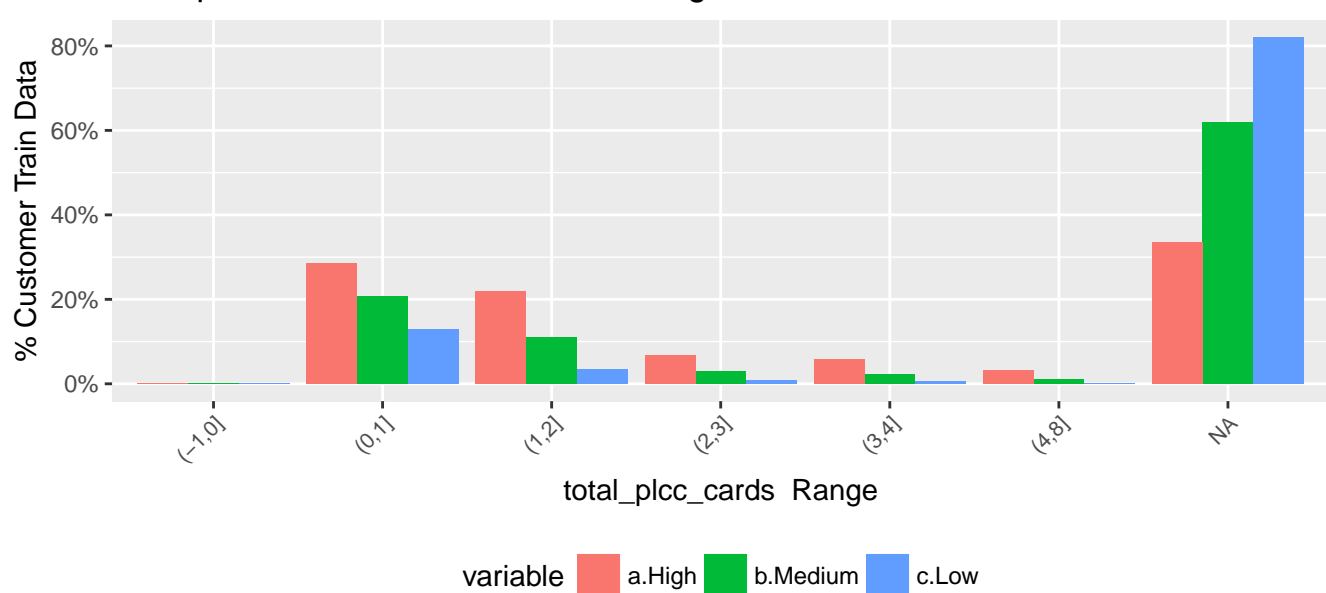
total_plcc_cards distribution



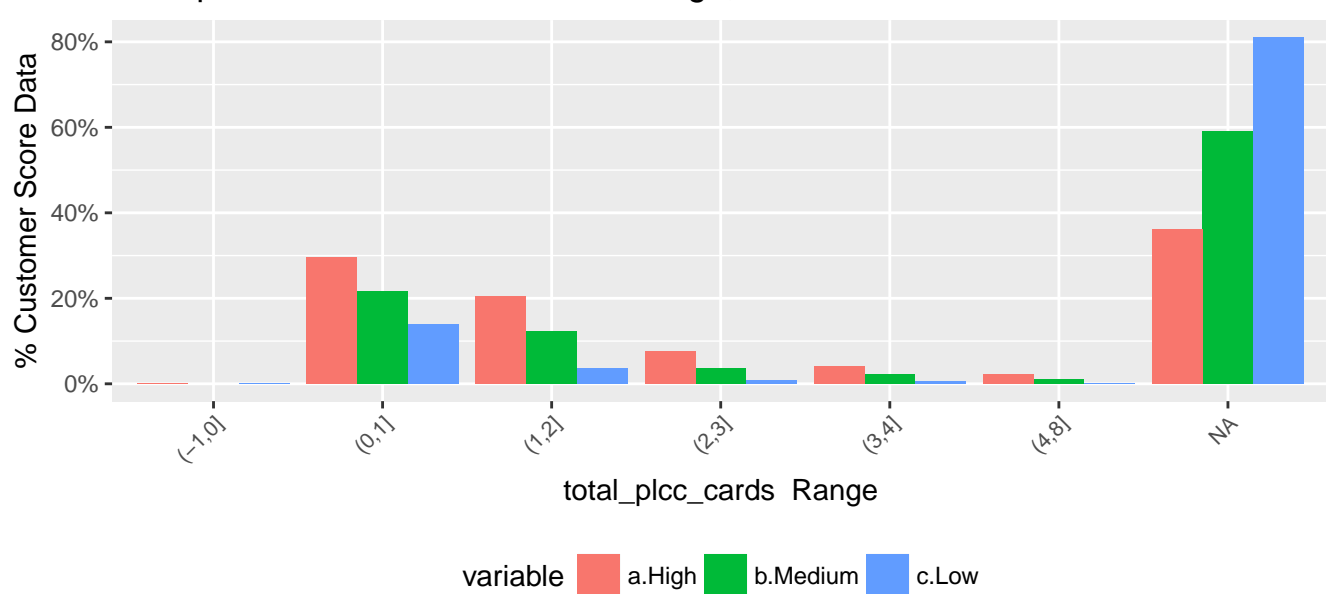
total_plcc_cards distribution across train and score base



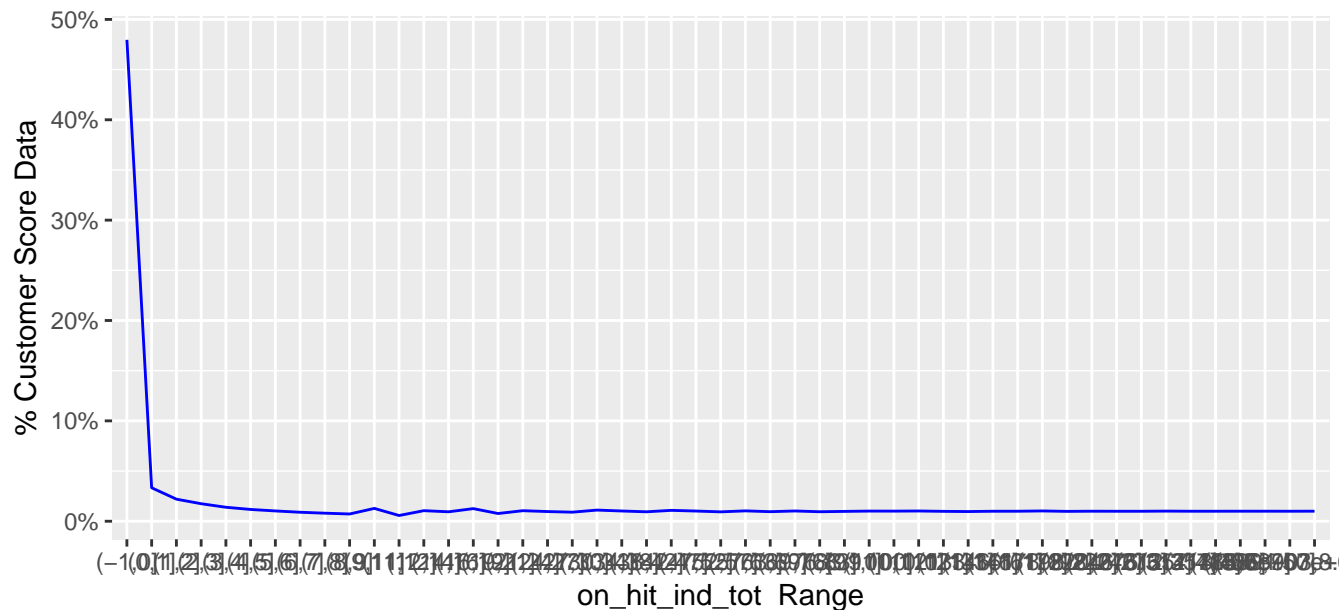
total_plcc_cards distribution across high, medium and low score for train data



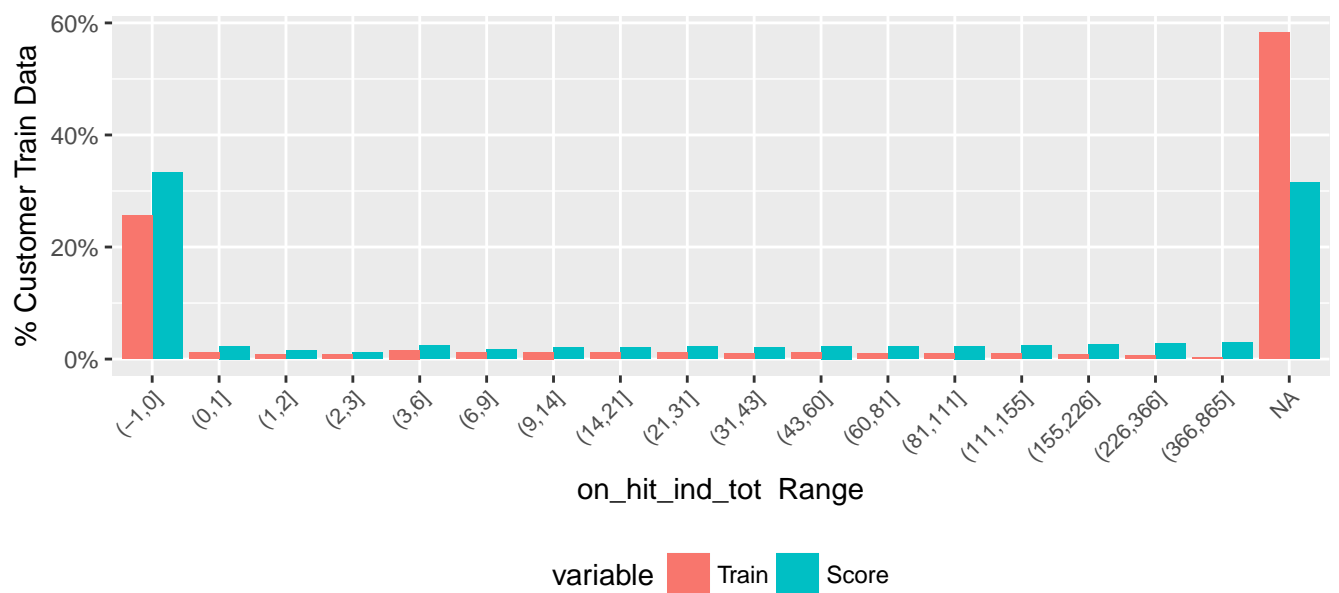
total_plcc_cards distribution across high, medium and low score for score data



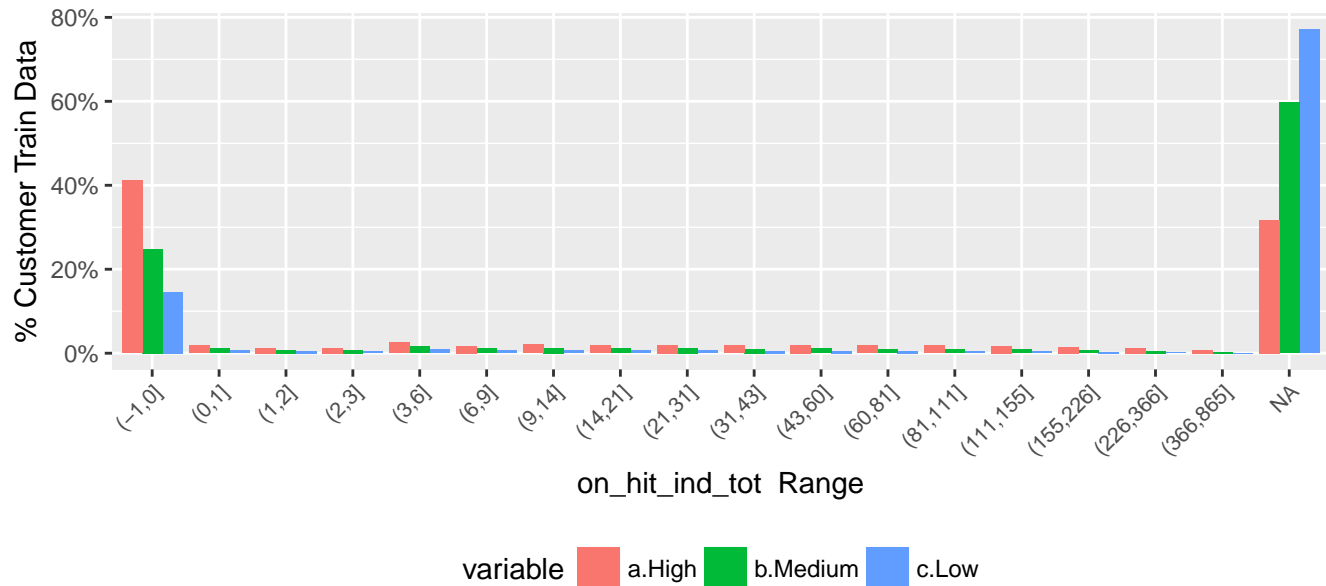
on_hit_ind_tot distribution



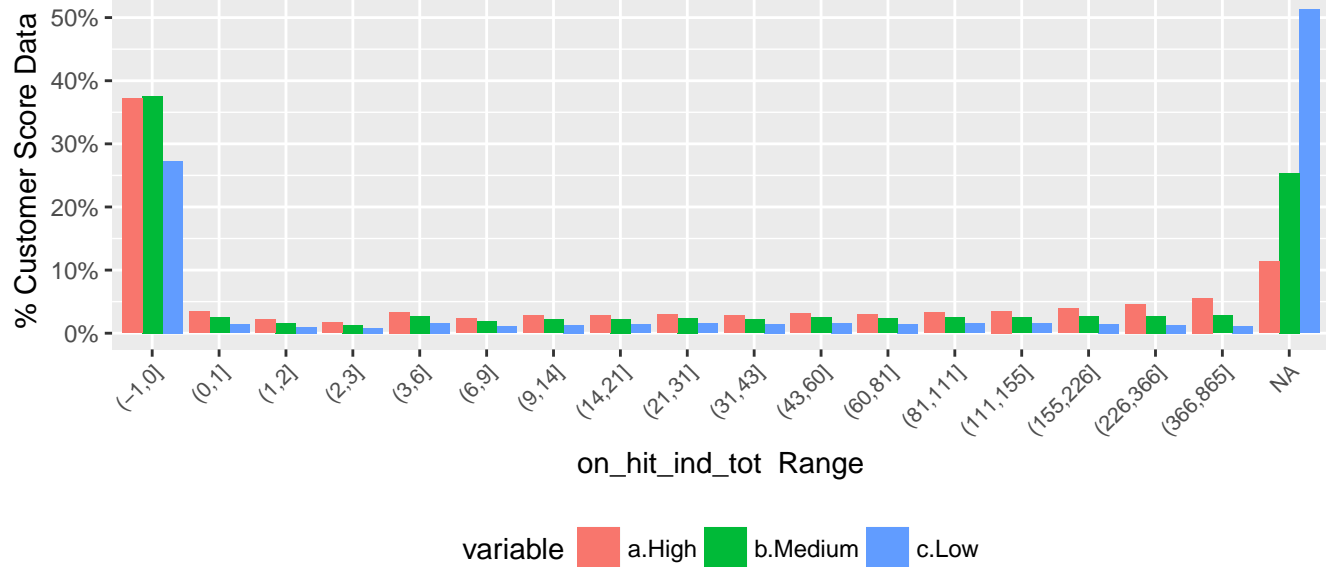
on_hit_ind_tot distribution across train and score base



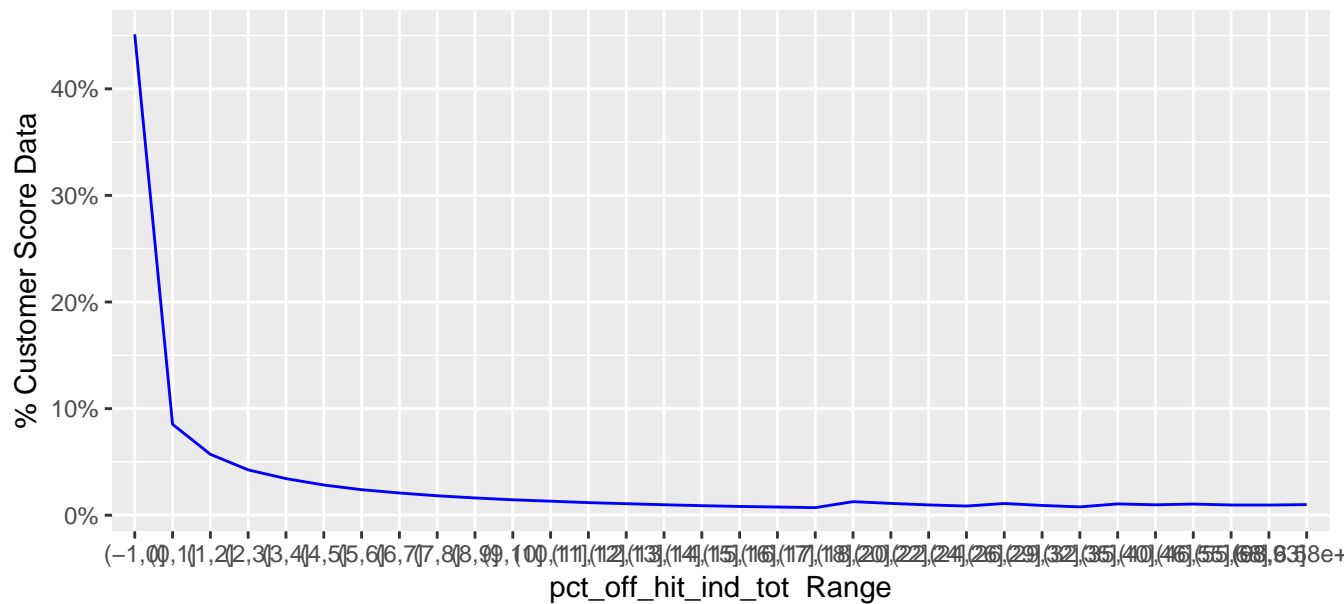
on_hit_ind_tot distribution across high, medium and low score for train data



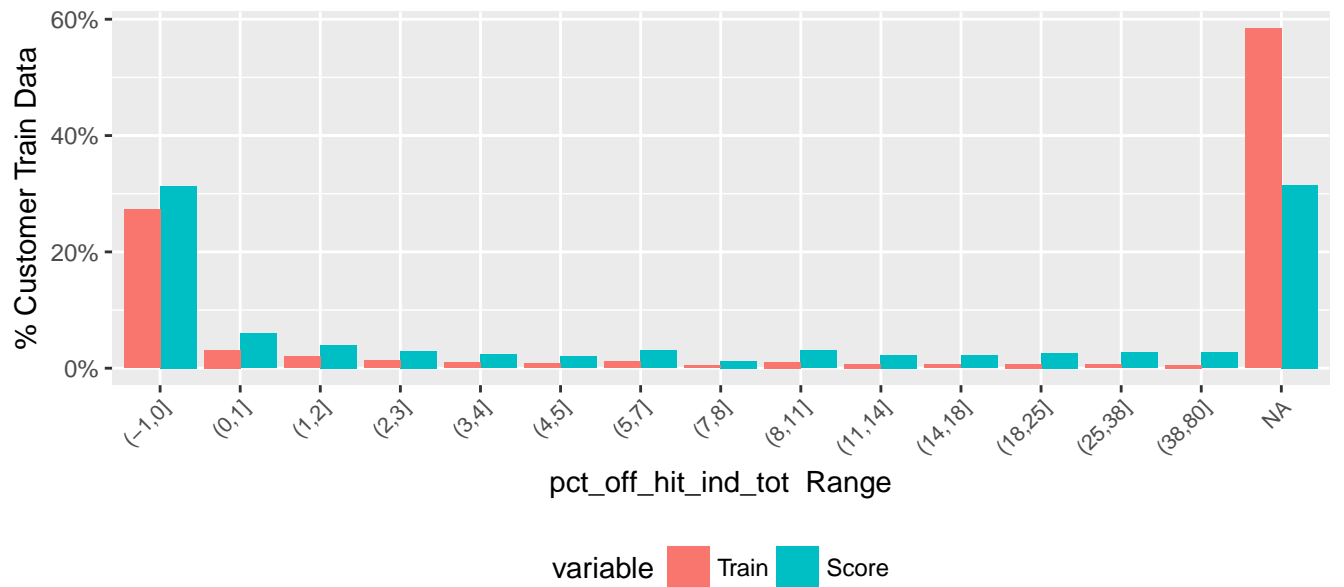
on_hit_ind_tot distribution across high, medium and low score for score data



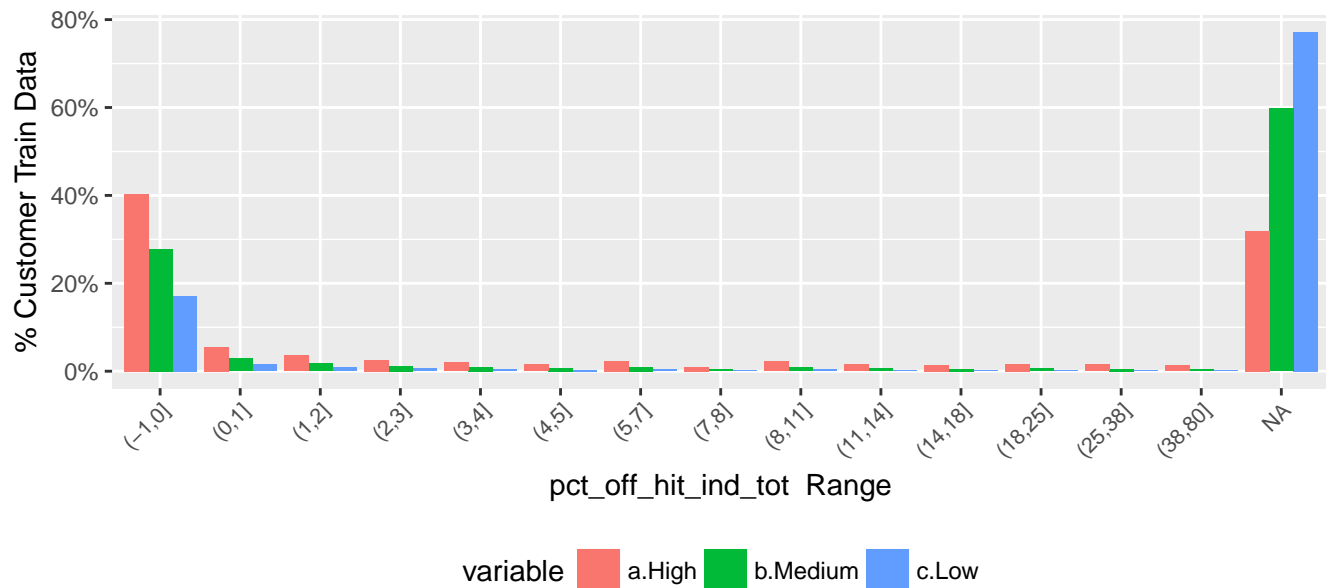
pct_off_hit_ind_tot distribution



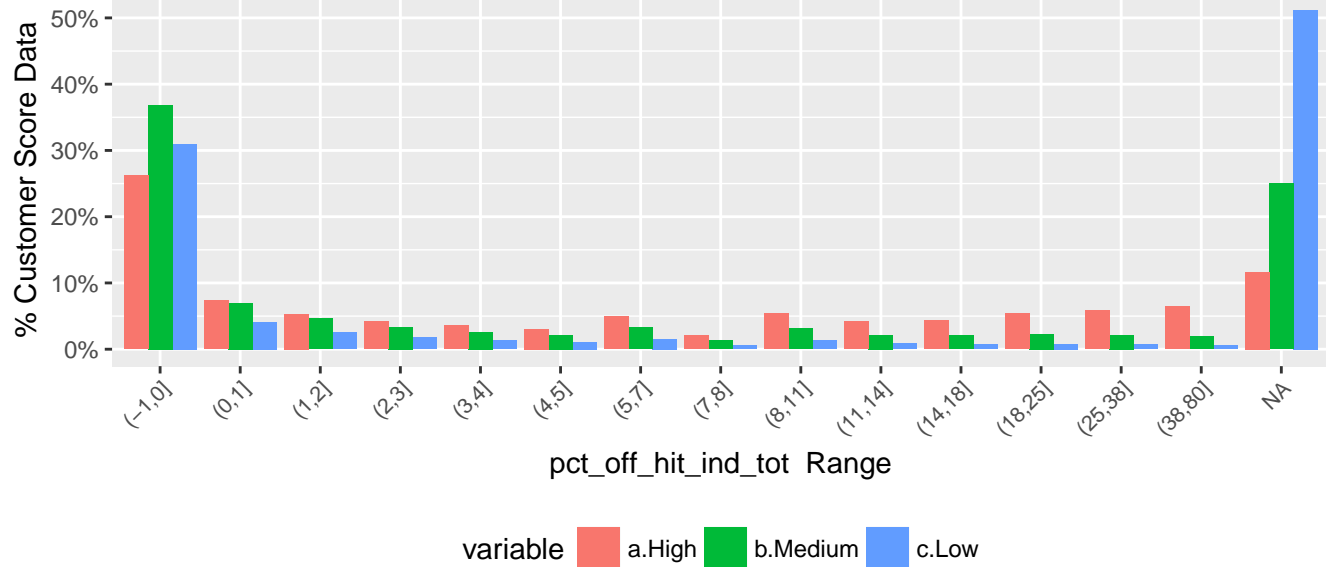
pct_off_hit_ind_tot distribution across train and score base



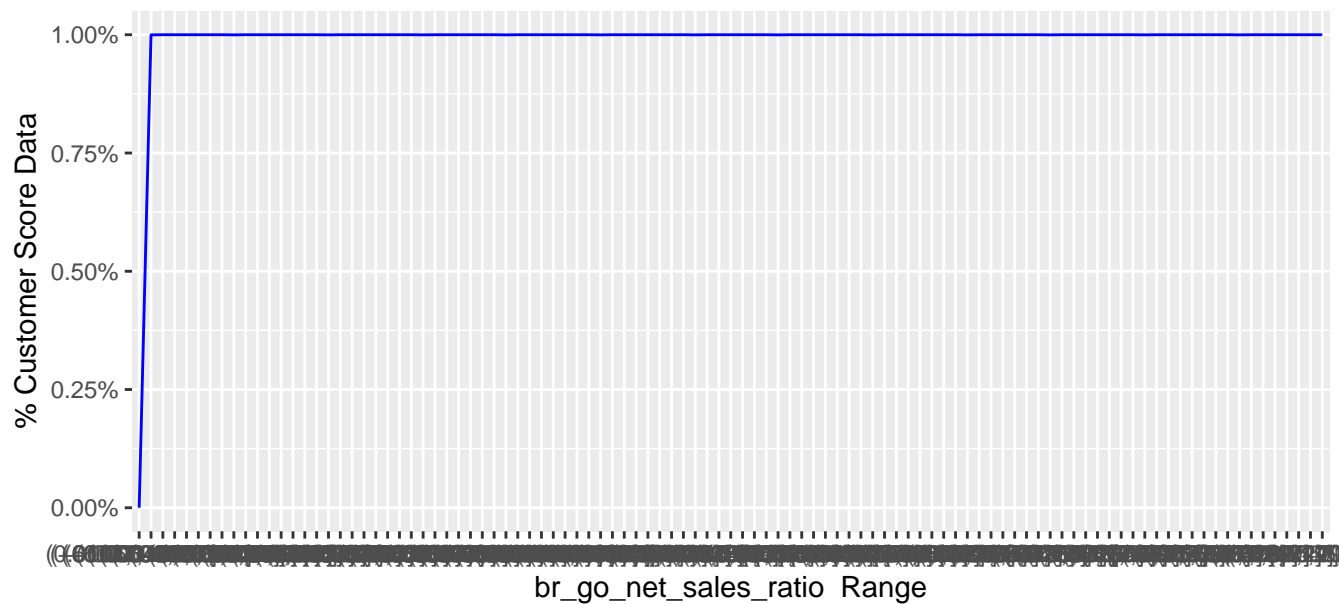
pct_off_hit_ind_tot distribution across high, medium and low score for train data



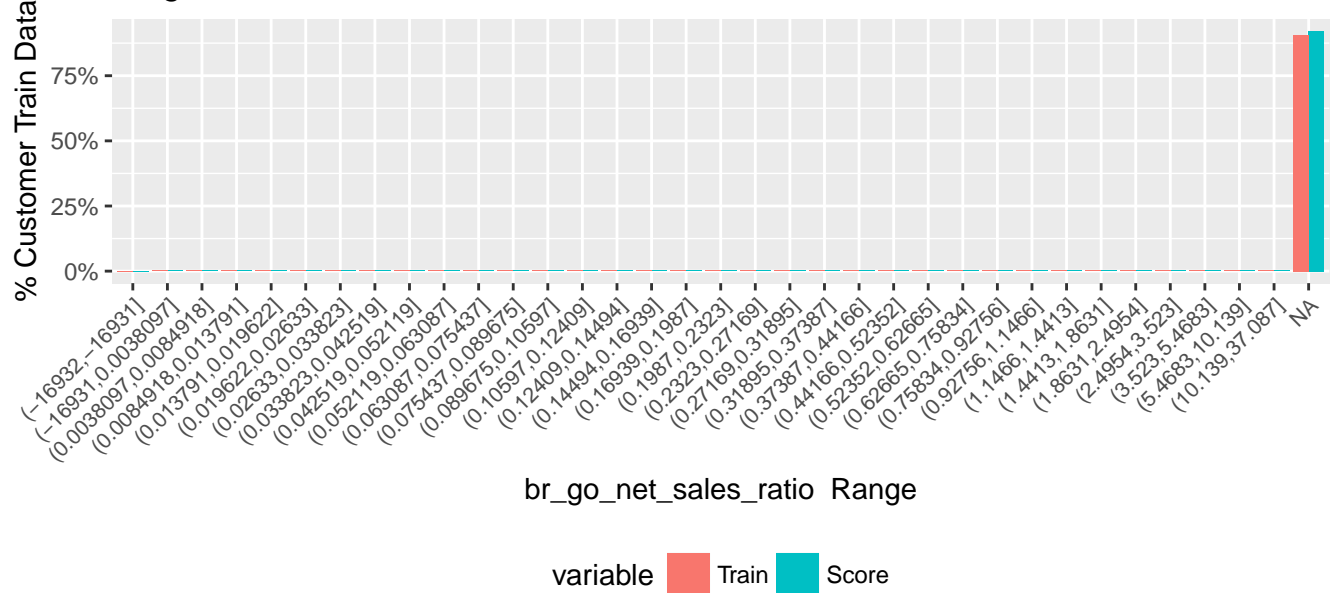
pct_off_hit_ind_tot distribution across high, medium and low score for score data

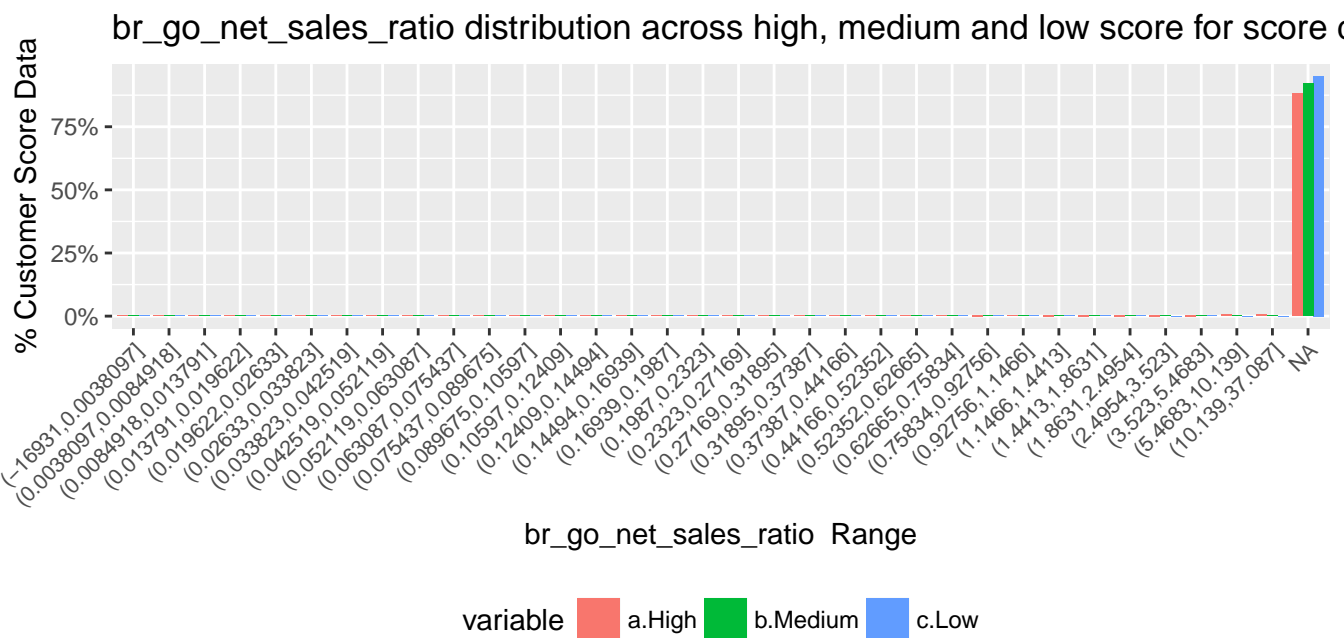
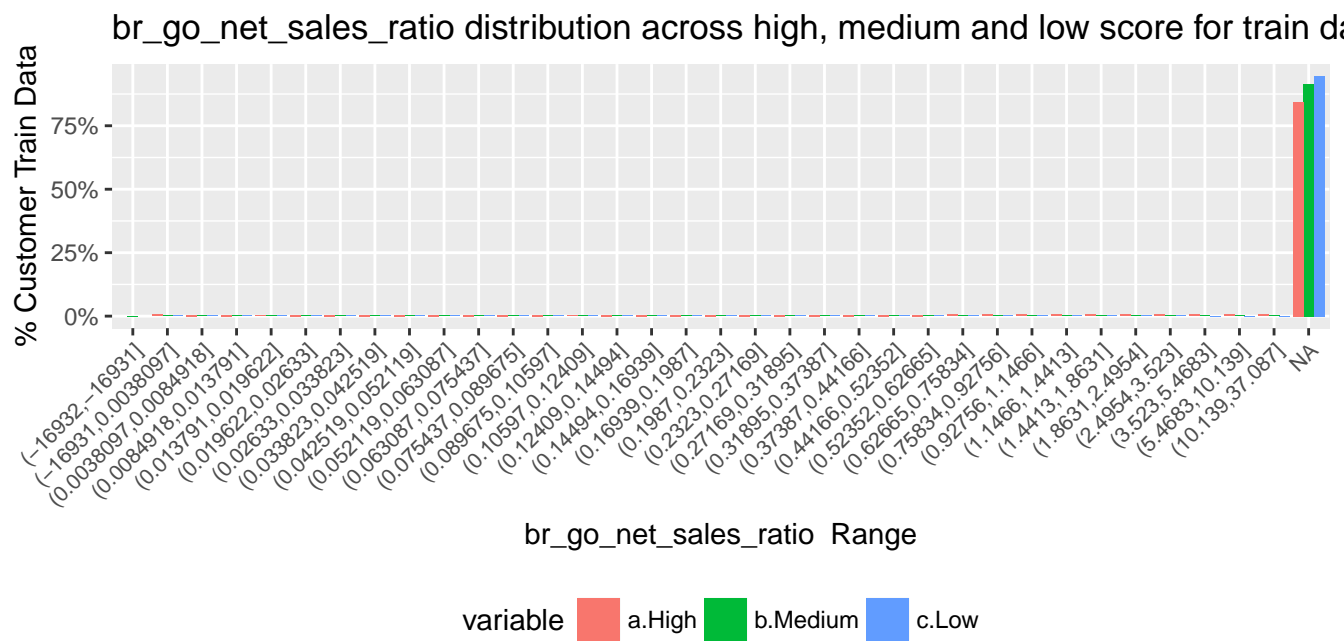


br_go_net_sales_ratio distribution

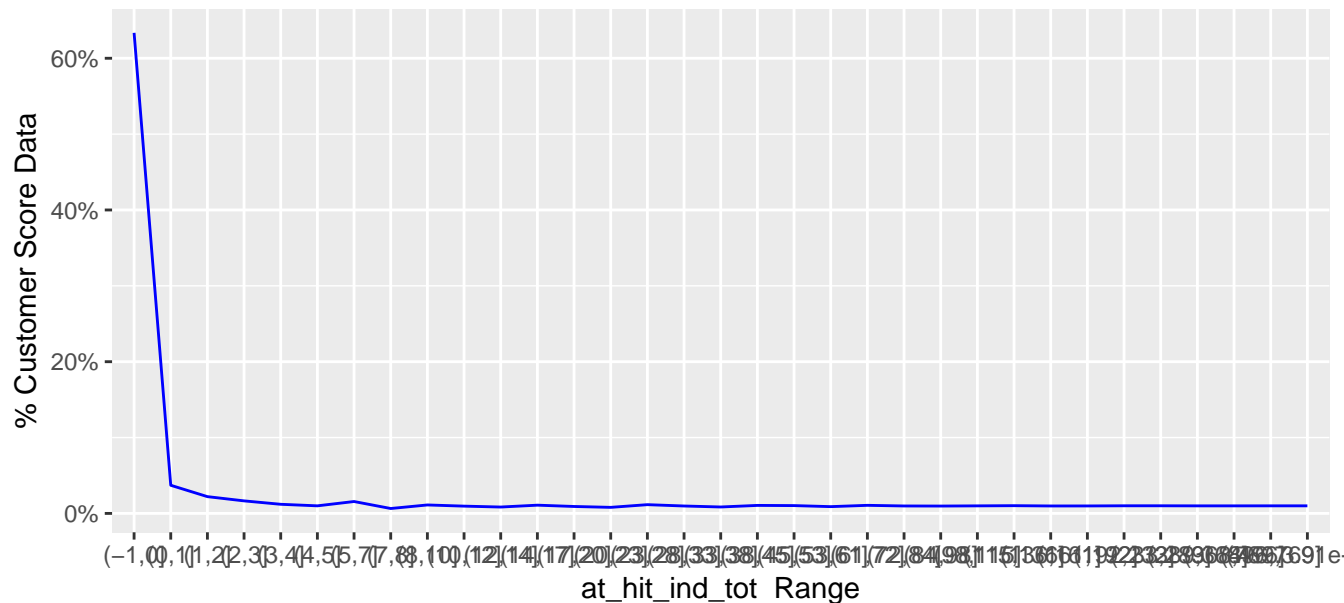


br_go_net_sales_ratio distribution across train and score base

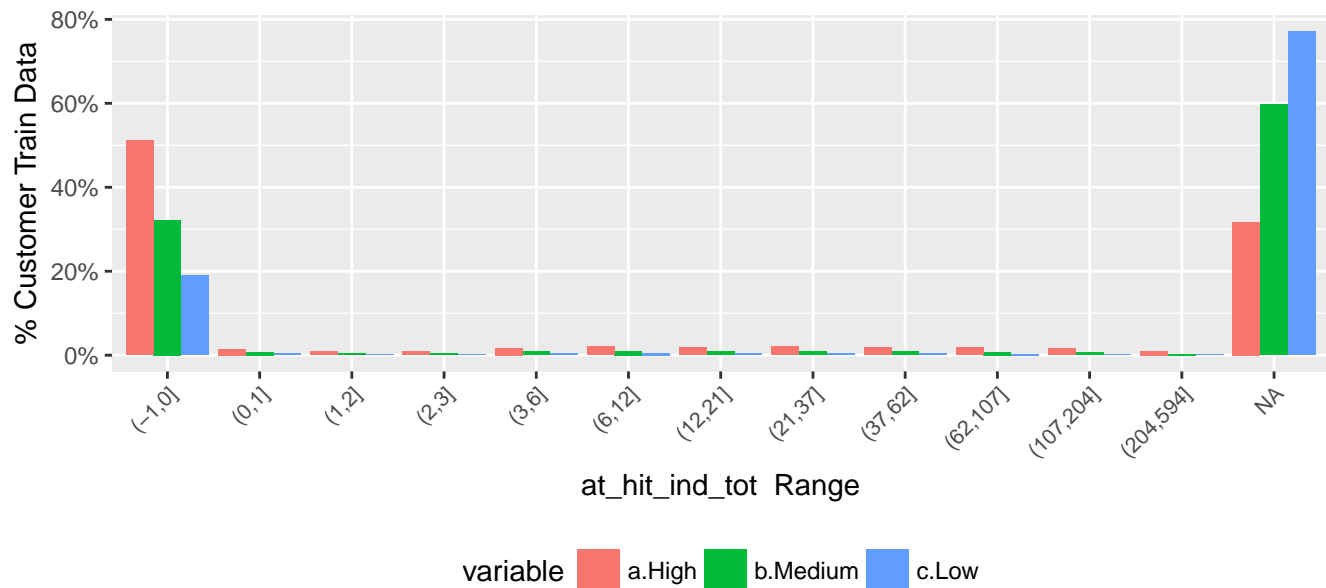




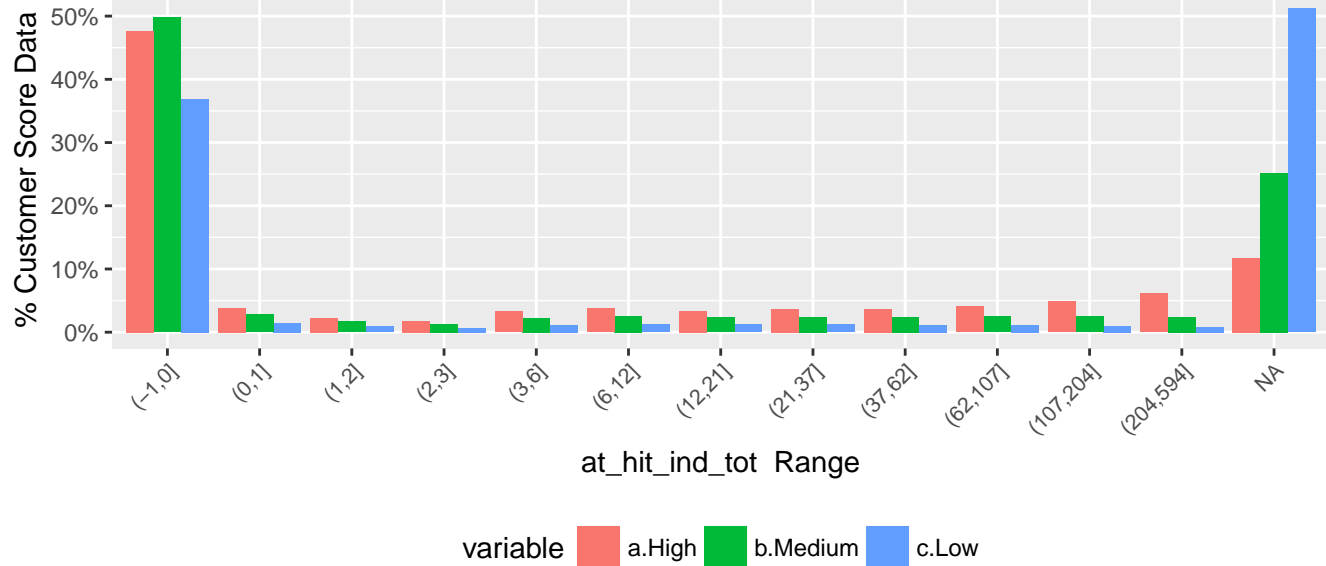
at_hit_ind_tot distribution



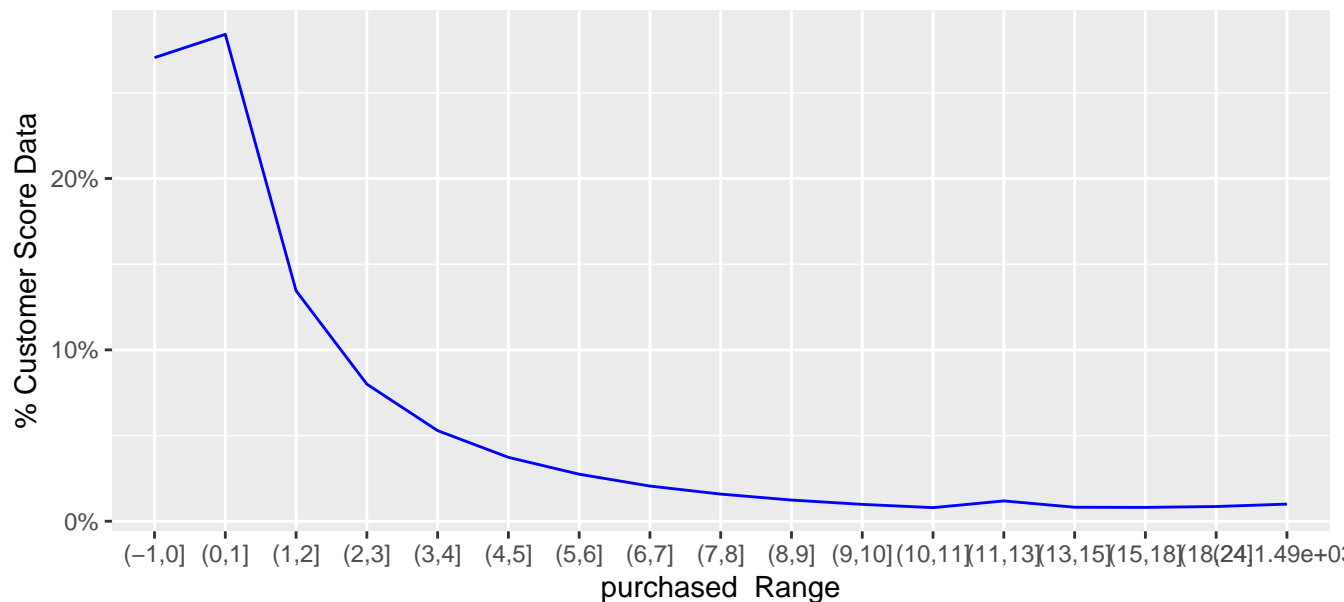
at_hit_ind_tot distribution across high, medium and low score for train data



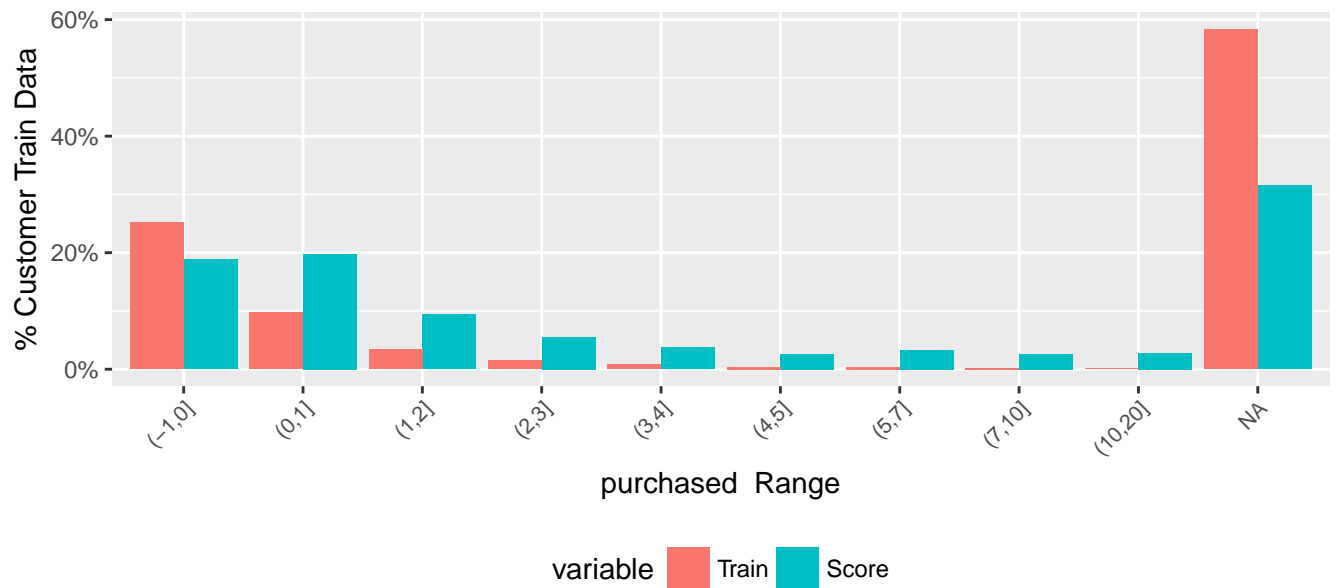
at_hit_ind_tot distribution across high, medium and low score for score data



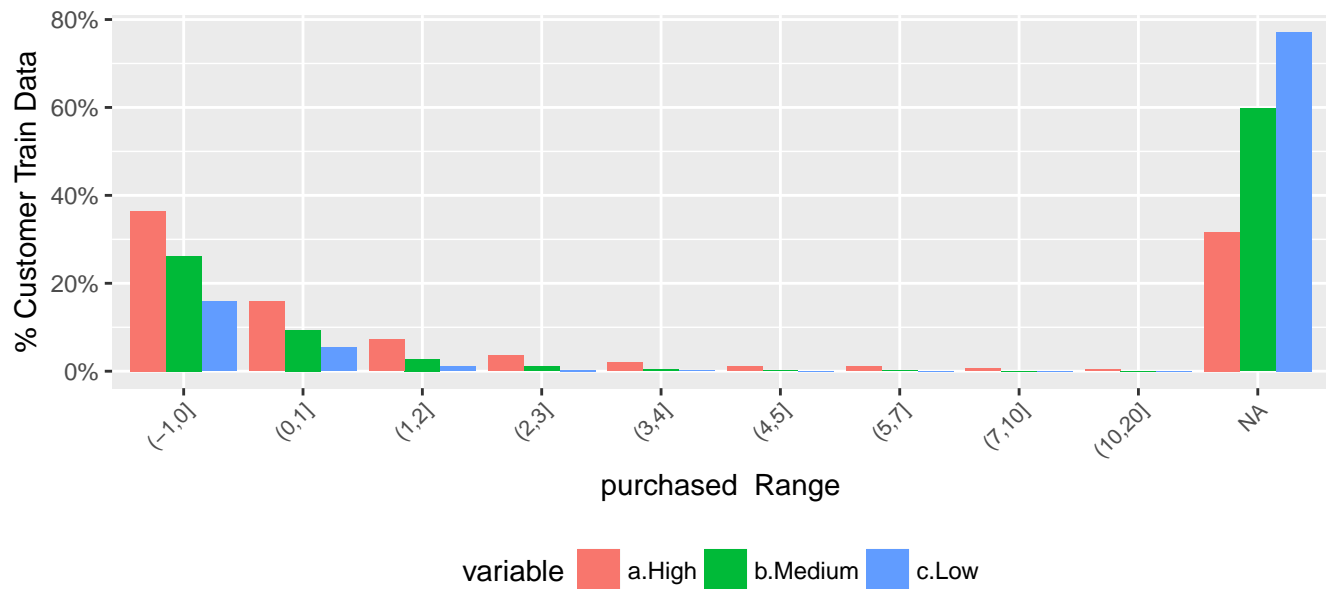
purchased distribution



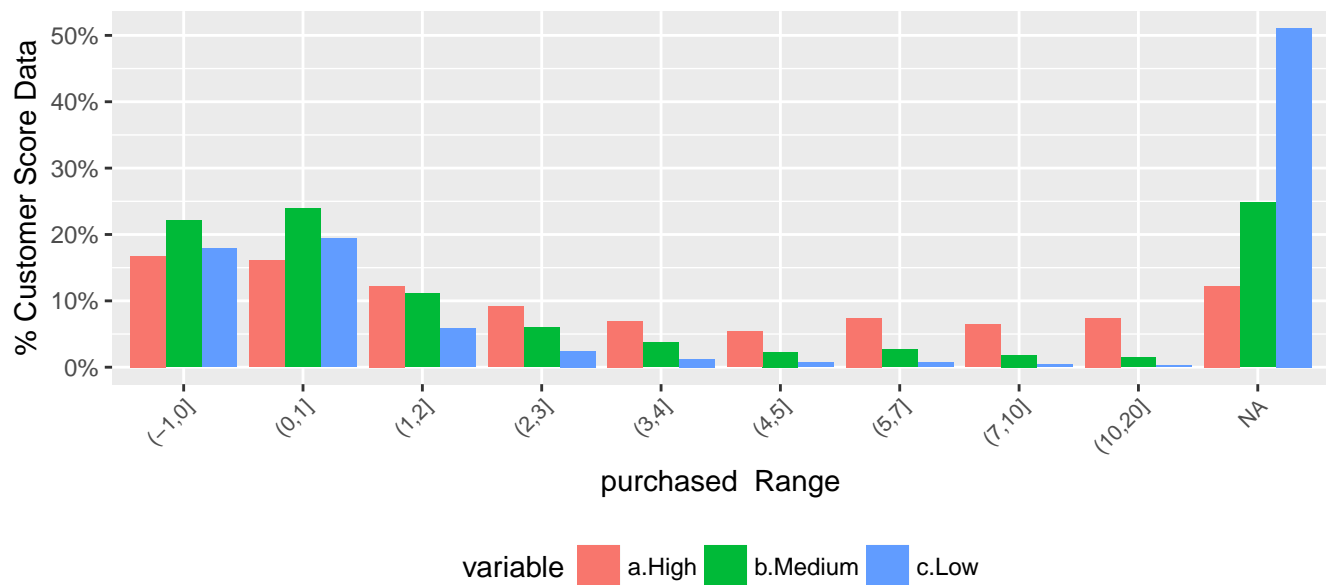
purchased distribution across train and score base



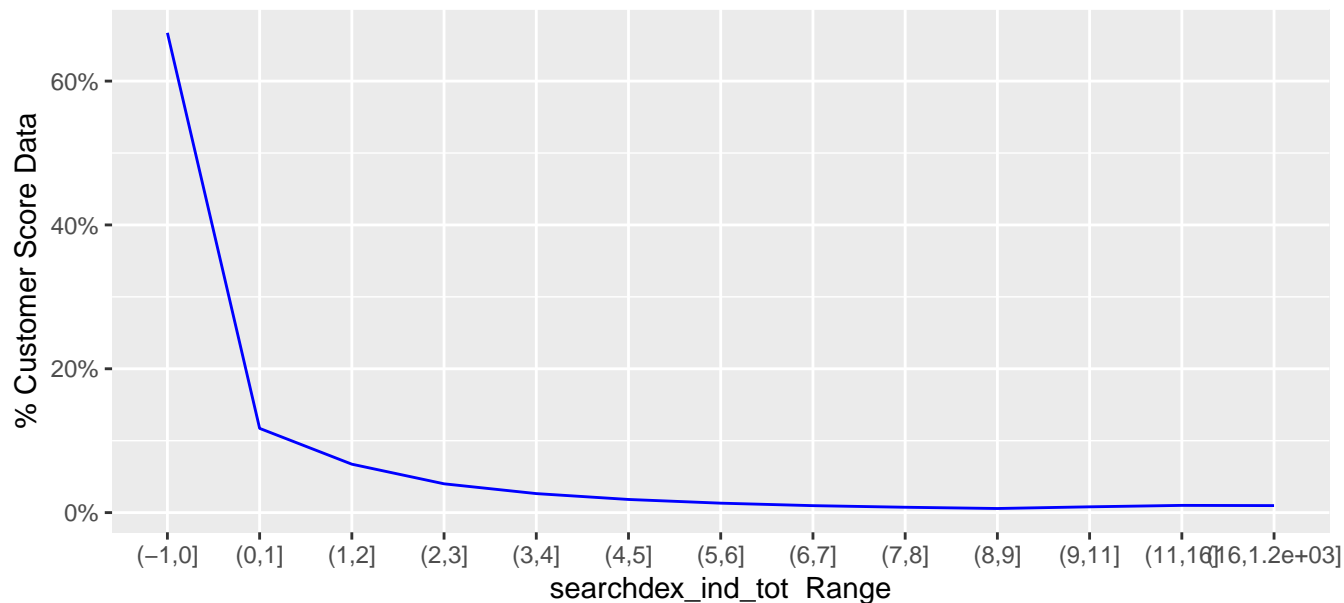
purchased distribution across high, medium and low score for train data



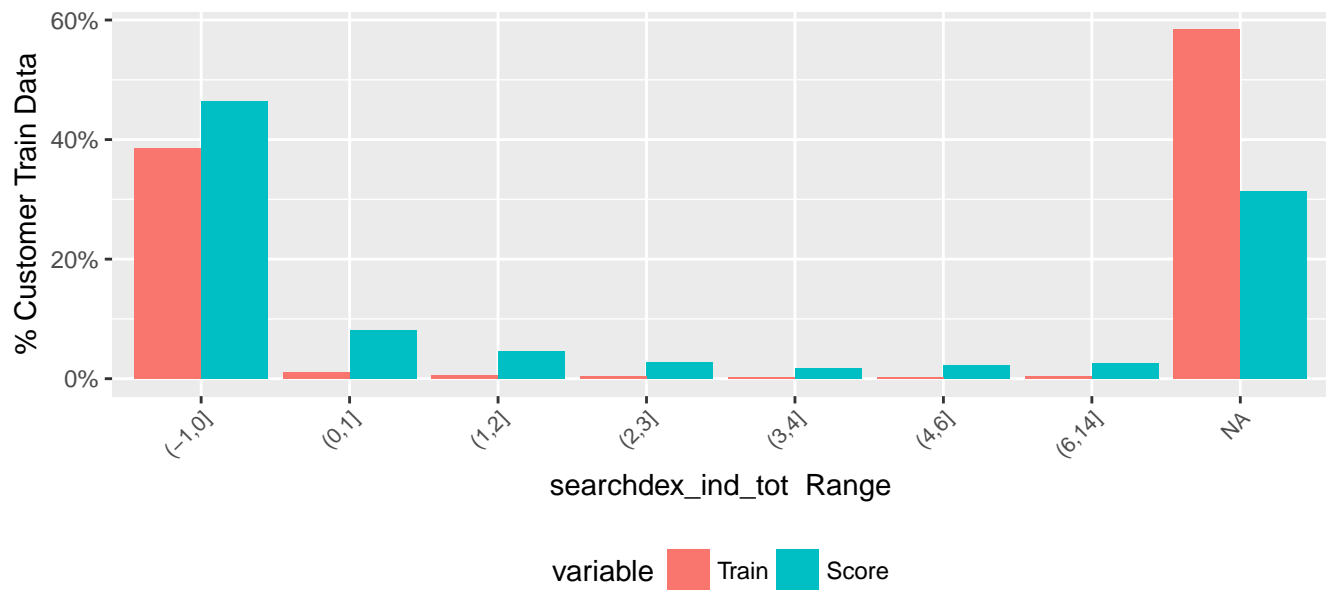
purchased distribution across high, medium and low score for score data



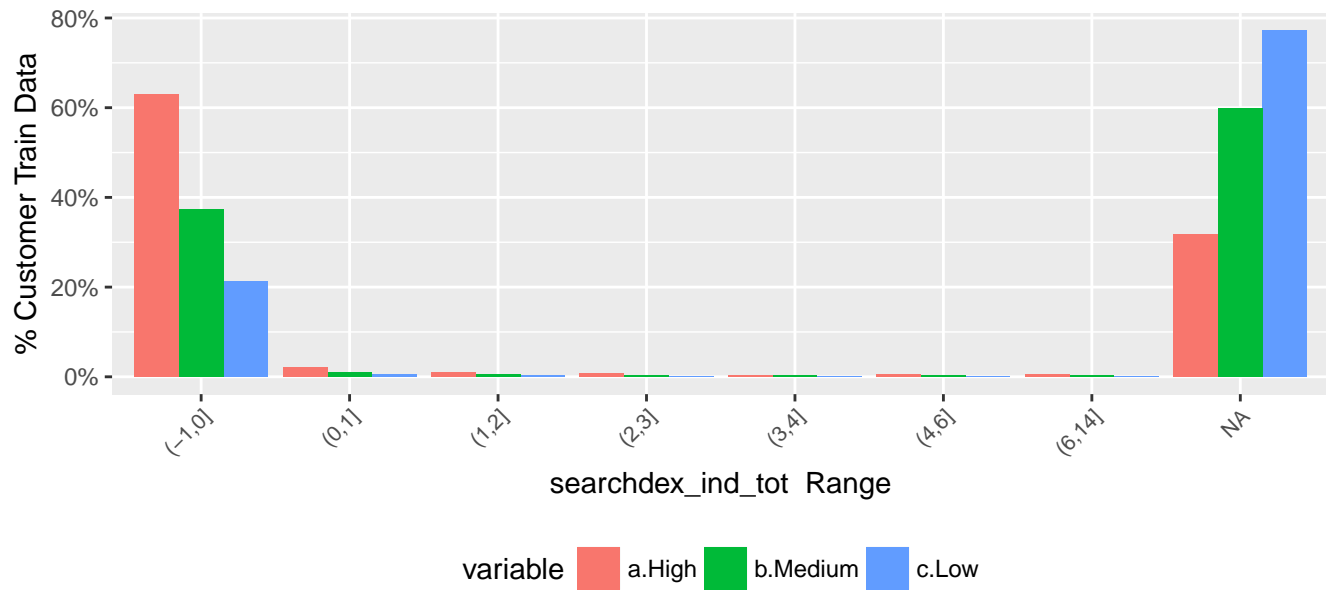
searchdex_ind_tot distribution



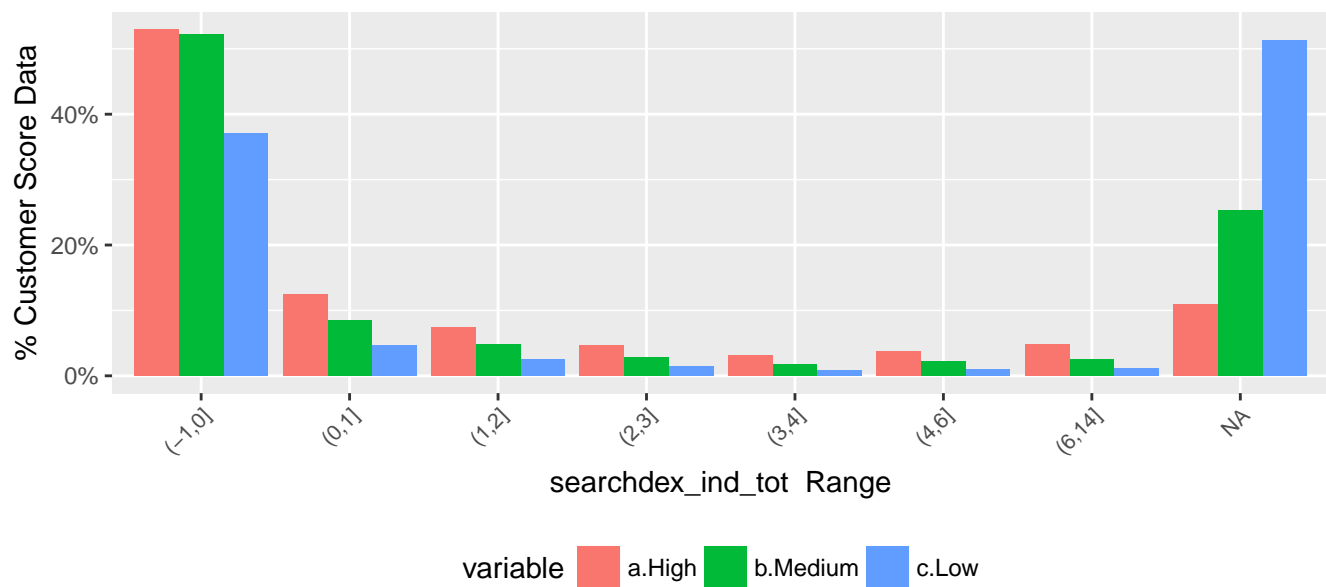
searchdex_ind_tot distribution across train and score base



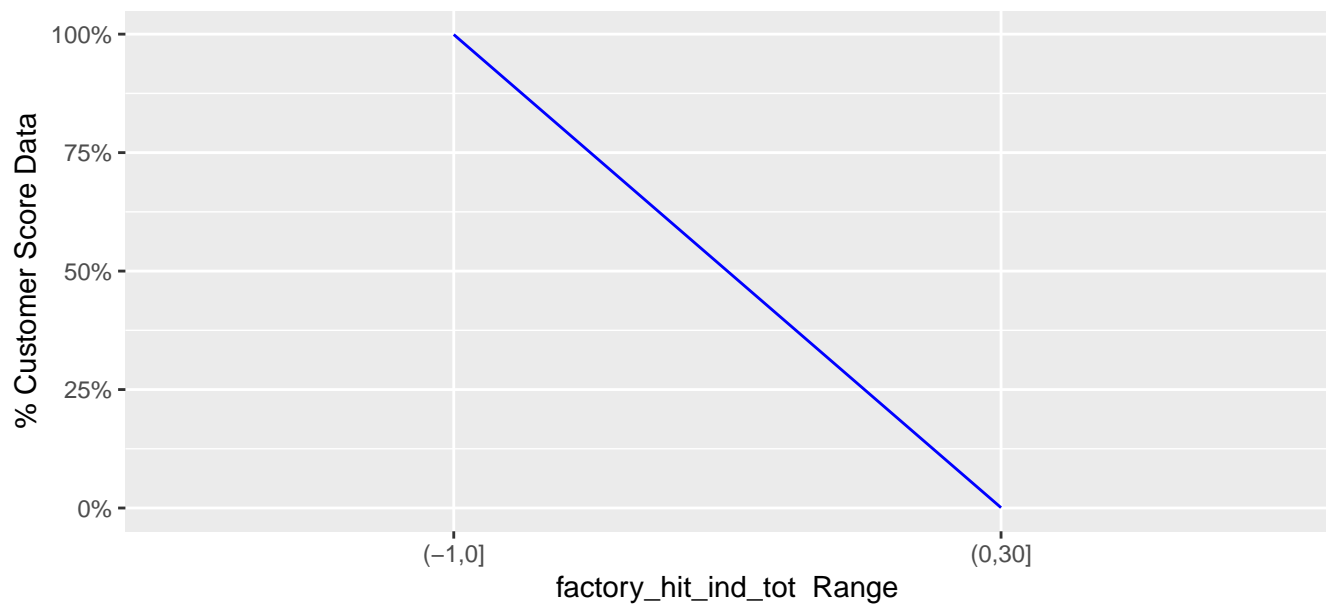
searchdex_ind_tot distribution across high, medium and low score for train data



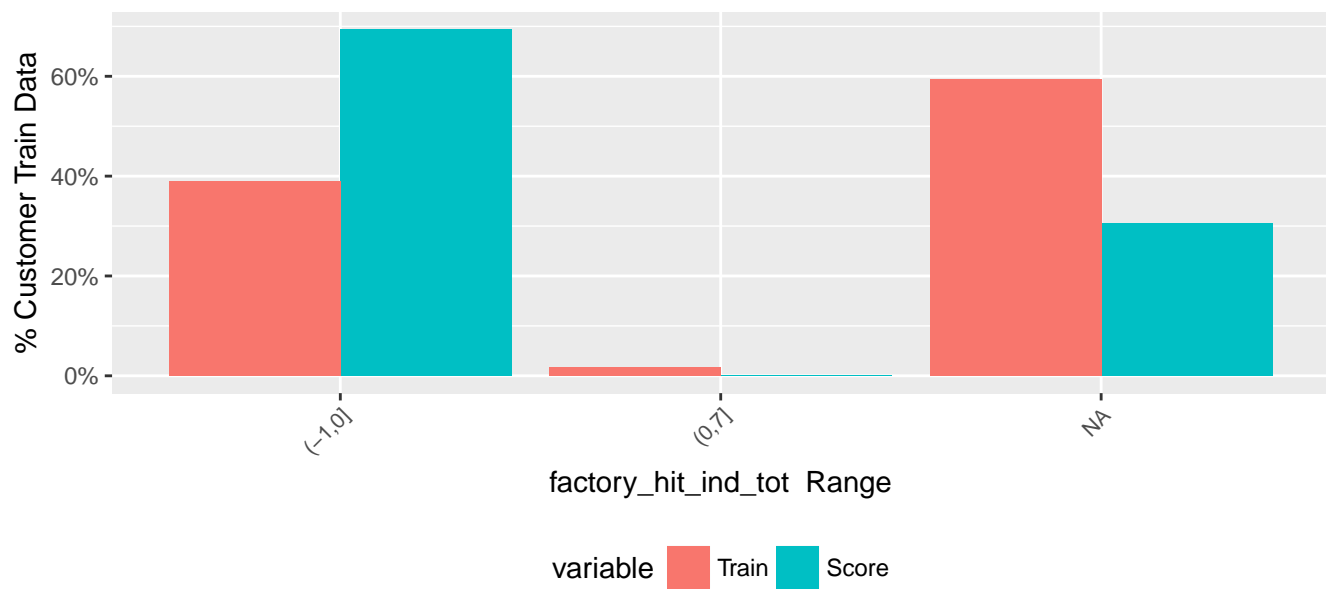
searchdex_ind_tot distribution across high, medium and low score for score data



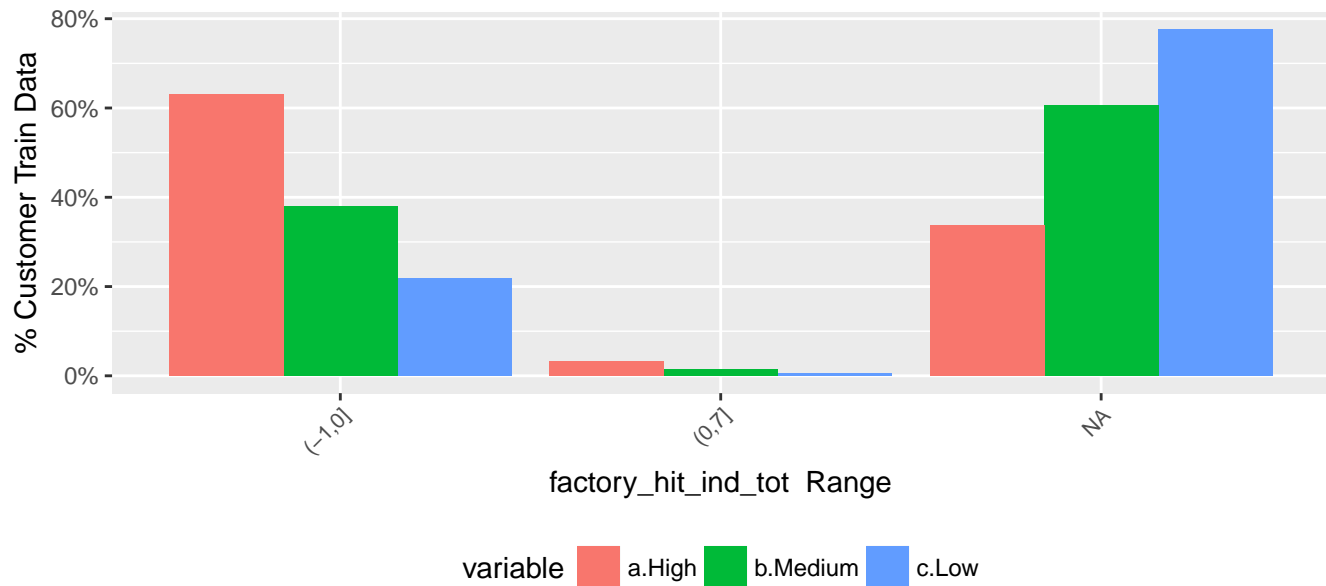
factory_hit_ind_tot distribution



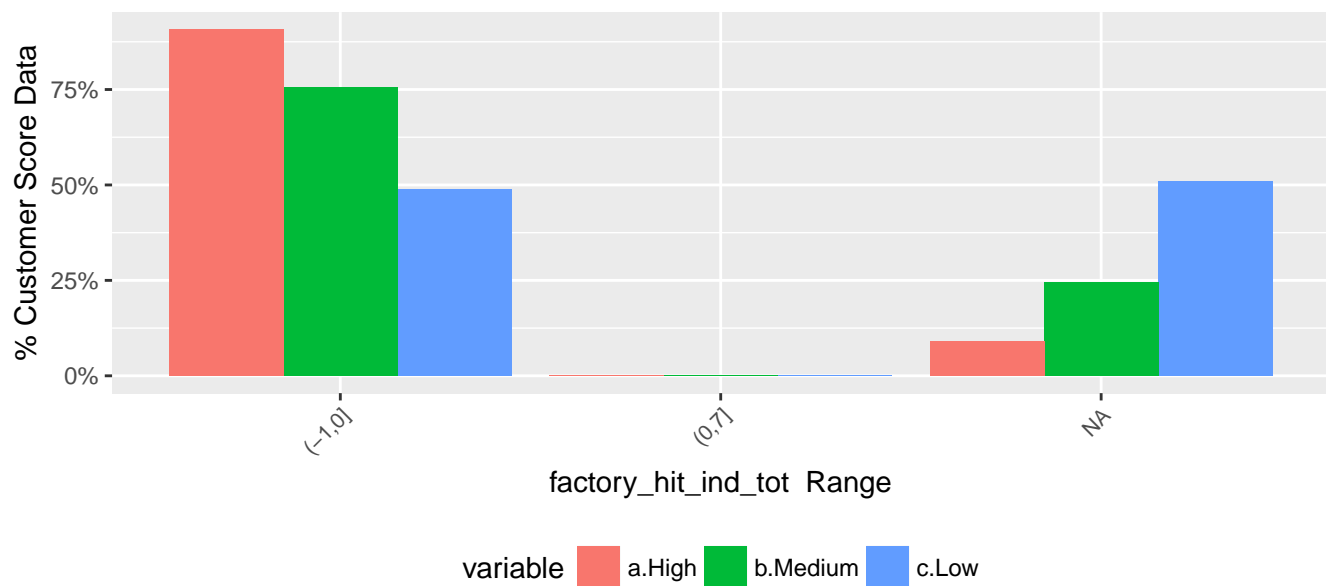
factory_hit_ind_tot distribution across train and score base



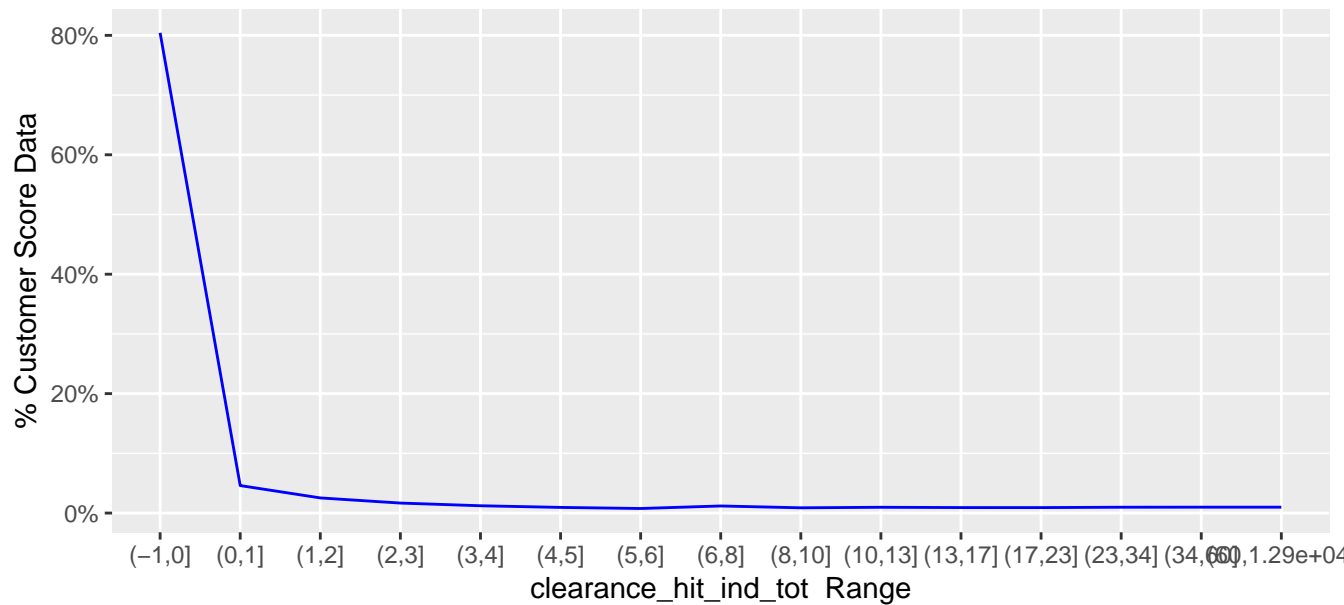
factory_hit_ind_tot distribution across high, medium and low score for train data



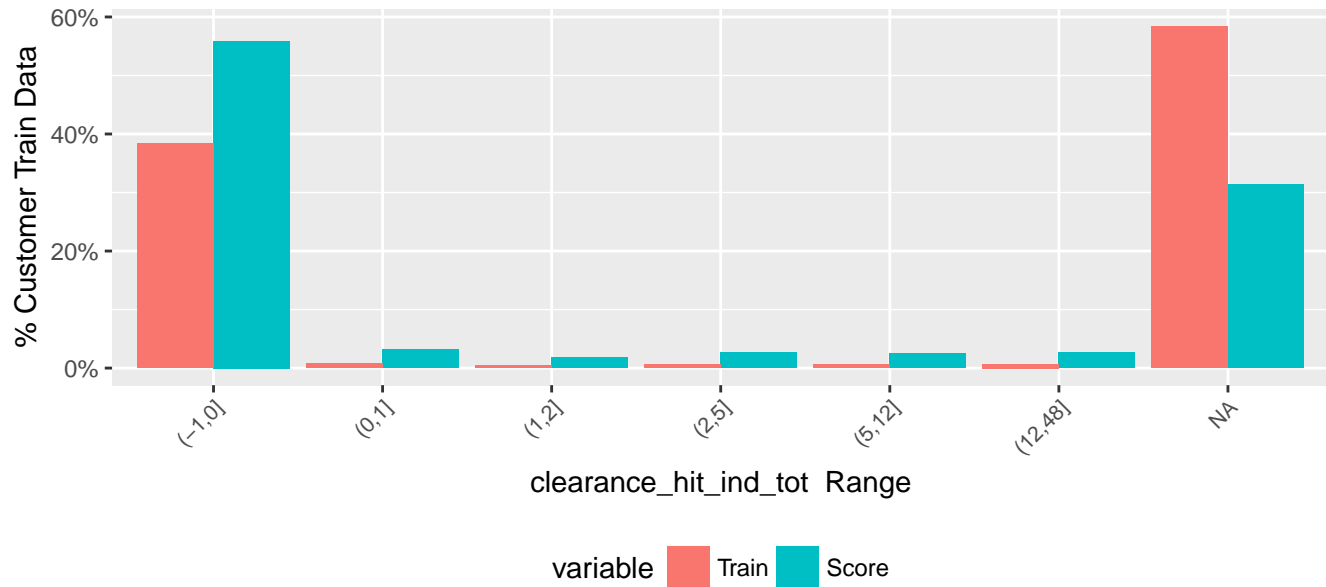
factory_hit_ind_tot distribution across high, medium and low score for score data



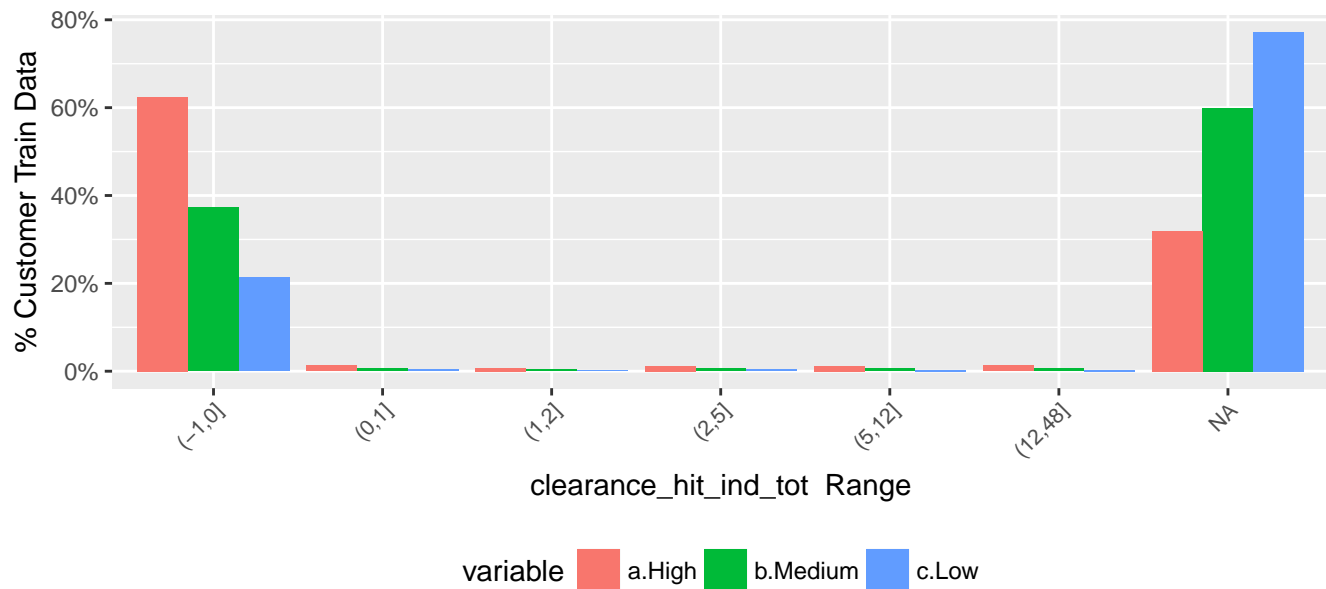
clearance_hit_ind_tot distribution



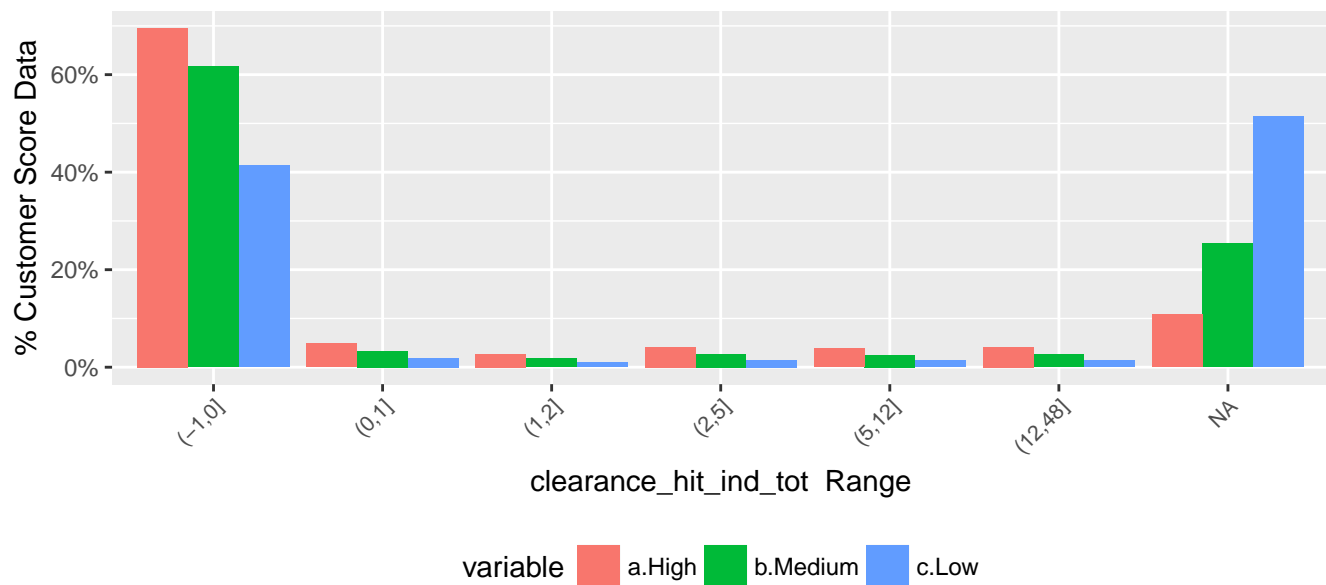
clearance_hit_ind_tot distribution across train and score base



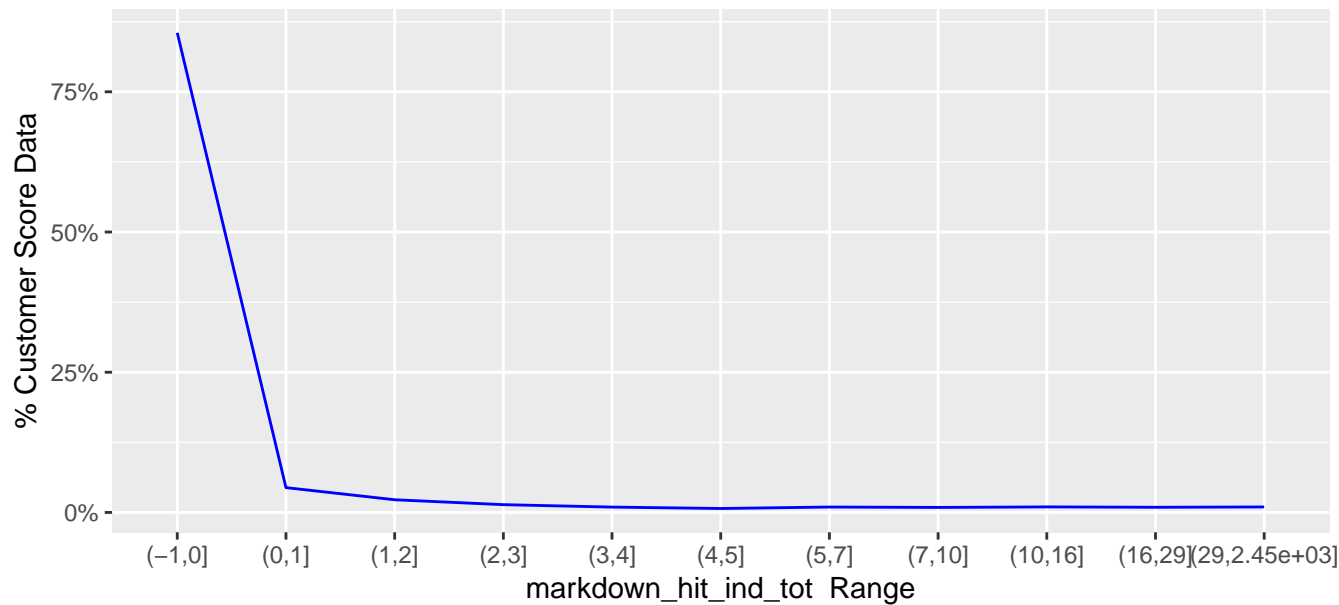
clearance_hit_ind_tot distribution across high, medium and low score for train data



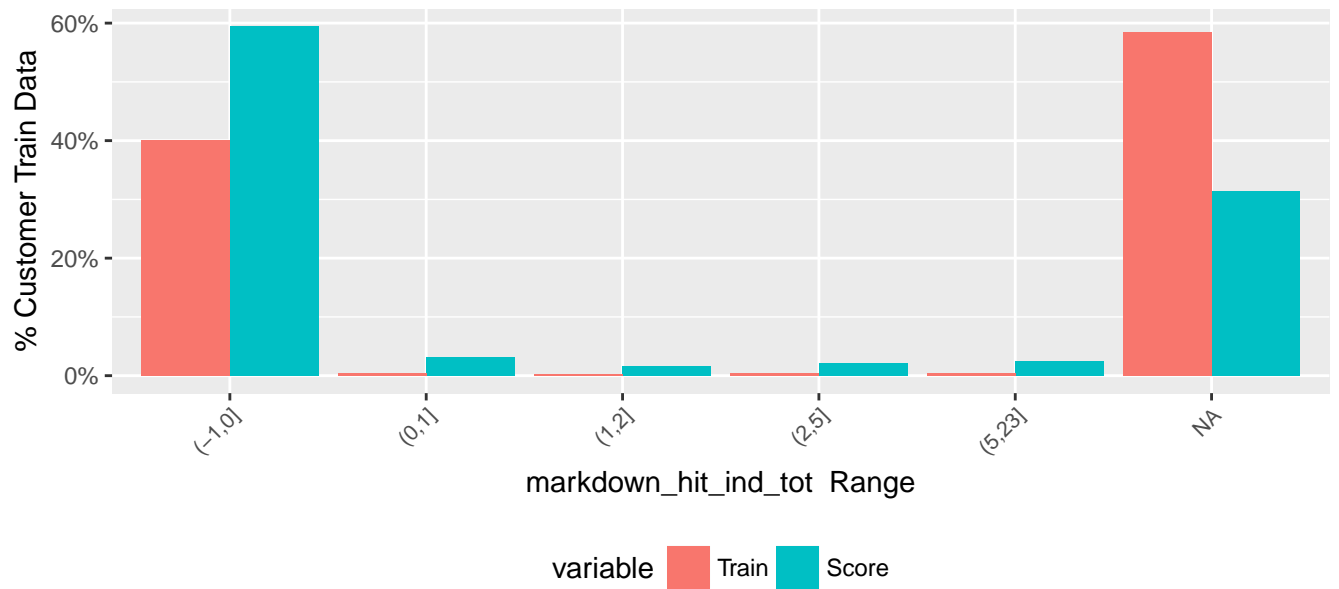
clearance_hit_ind_tot distribution across high, medium and low score for score d



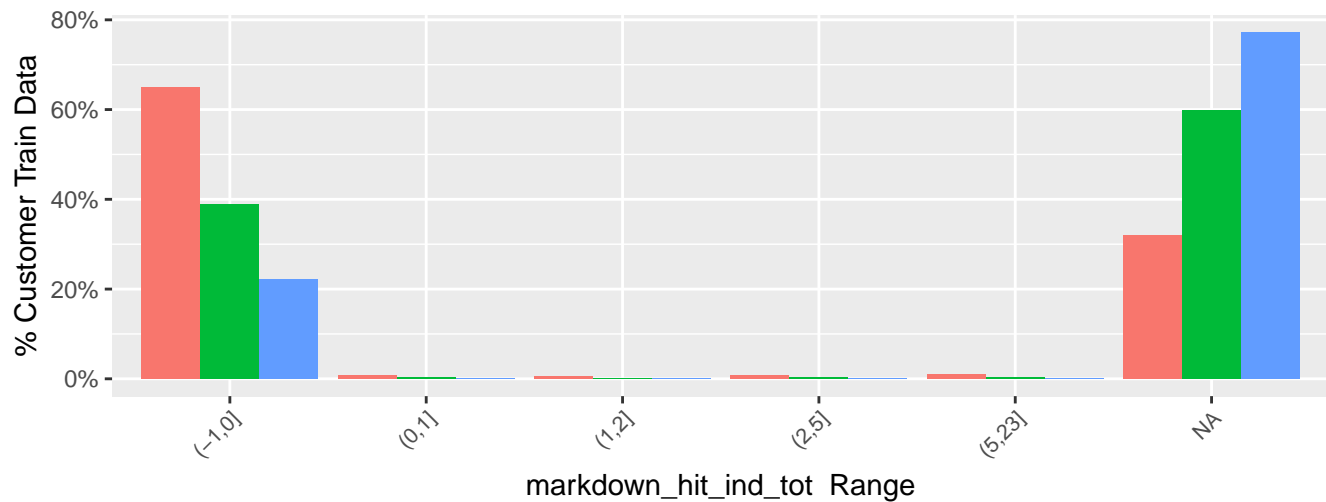
markdown_hit_ind_tot distribution



markdown_hit_ind_tot distribution across train and score base



markdown_hit_ind_tot distribution across high, medium and low score for train da



markdown_hit_ind_tot distribution across high, medium and low score for score c

